





**Shaping Institutional Trading Technology** 

For digital and traditional assets



### **About Algotrader**

Company's Introduction
Team Members Introduction



### Situational Analysis

Macro Economic & SWOT Analysis



#### Solution 1: Wireswarm

A digital asset trading and connectivity for banks and brokers



#### Solution 2: OEMS

Order and Execution Management System for systematic and discretionary buy-side institutions



### Solution 3: Quant

An end-end trading solution with automated trade signal generation and order execution

## **Table of Contents**



## **Meet the Team**



**Chi Hui**Chief Executive Officer



Marcus

Chief Technology Officer



Wei Jie

Quantitative Developer Lead



**Aileen** 

Quantitative Strategy Lead

# **About AlgoTrader**





## **Based** in

Singapore, New York, Zurich

# Global Leader in

End-to-end trade automation & DMA tools

## **Unique Selling Propositions**

Digital assets offerings and Quant Strategies

## **Our Investors**

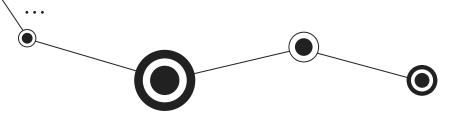










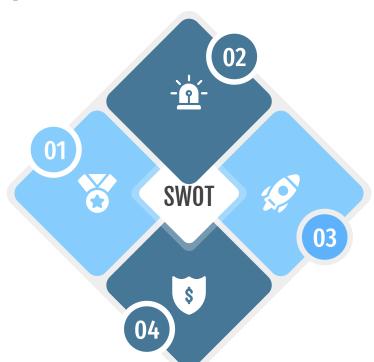


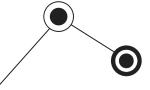
# A deeper look into NTUBank's SWOT



### **Strengths**

Excellent Financial Position







## Strengths: Excellent Financial Position



Enjoy significant growth & a robust balance sheet despite global uncertainty and turbulence



With a strong free cash flow, NTU bank will have sufficient resources to upgrade and expand into new projects.

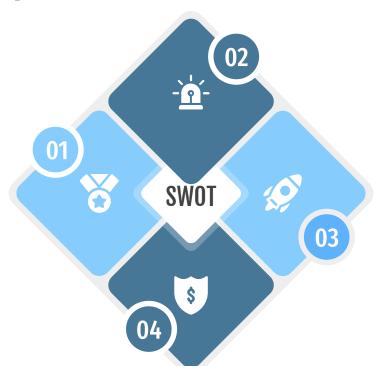
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# A deeper look into NTUBank's SWOT



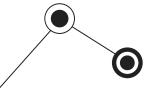
### **Strengths**

Excellent Financial Position



#### Weaknesses

Backdated Legacy System in Investment Banking Division (S&T)





## Weakness: Backdated Legacy Systems



Unsuccessful upgrade of legacy in-house systems.



Lack of end-to-end automation of a trade



Continues to conduct
Agency Trading
through phone calls

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# A deeper look into NTUBank's SWOT

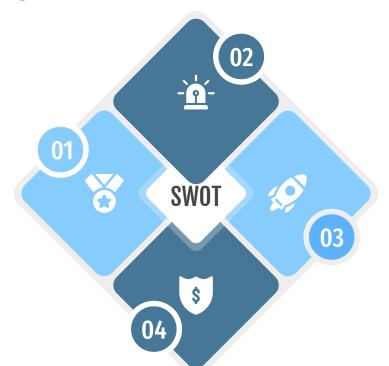


### Strengths

Excellent Financial Position

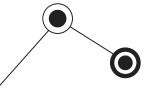
#### **Threats**

Competitive Banking Landscape



#### Weaknesses

Backdated Legacy System in Investment Banking Division (S&T)





# **Threats: Competitive Banking Landscape**



Entry of new digital players in the banking and finance sector



Competitive product offerings by other banks

# A deeper look into NTUBank's SWOT

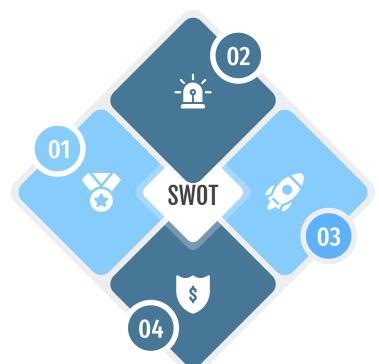


### Strengths

Excellent Financial Position

#### **Threats**

Competitive Banking Landscape



#### Weaknesses

Backdated Legacy System in Investment Banking Division (S&T)

### **Opportunities**

- Boom in the Cryptocurrency Landscape has accelerated demand for cryptocurrency offerings
- Revitalize Quant Strategies





# Opportunities: Accelerated Demand for Cryptocurrency Offerings



Singapore as the global crypto hub



Increased demand for retail and institutional crypto trading services

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# Opportunities: Revitalise Quant Strategies

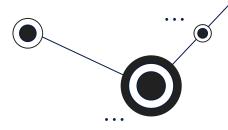


Move to trade with strategic algorithms



Increase in demand for integrated platform to develop strategic algorithms to capture profit opportunities

## In Summary:

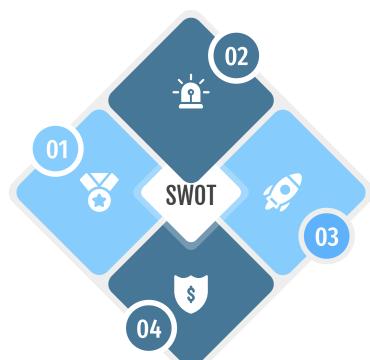


### Strengths

Excellent Financial Position

### **Threats**

Competitive Banking Landscape

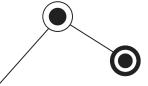


#### Weaknesses

Backdated Legacy System in Investment Banking Division (S&T)

### **Opportunities**

- Boom in the Cryptocurrency Landscape has accelerated demand for cryptocurrency offerings
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# Three-Pronged Approach



Trading Platform + Settlement



Trading Algos + SOR



Backtesting and Quant Analytics



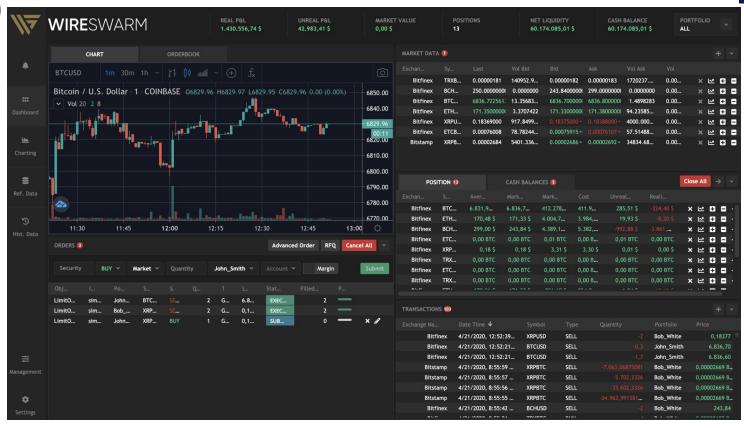




# All-in-one Trading Platform for Financial Institutions

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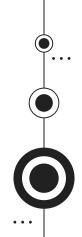
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# **Overview**







## **Traditional Assets**



Equity | Forex | Derivatives | Fixed Income

Brokers	InteractiveBrokers Sino DUKASCOPY Swiss Banking Group
Data Vendors	Bloomberg REFINITIV \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
Intermediaries	Bloomberg EMSX

# **Crypto Assets**

AlgoTrader
WIRESWARM

Spot | Options | Futures | Perpetual Swaps

Brokers	bitpanda pro Bitcoin Suisse CRYPTO FINANCE
Data Vendors	<b>Section</b> CoinMarketCap
Exchanges	dYdX coinbase → FTX Deribit

## **Benefits of Scalable Flow**

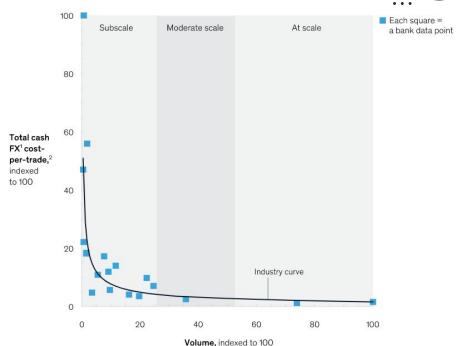
# AlgoTrader WIRESWARM

### **Key Idea:**

Trading as a service is a huge potential to improve scalability while minimising costs in sell-side flow businesses (McKinsey & Co., 2021)

### **Execution:**

An exponential decrease in cost per trade as volume increases for banks which have structurally adapted itself to scale their trading volume capabilities.

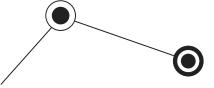


'Foreign exchange.

<sup>2</sup>Costs consist of back and middle office, IT run-the-bank, and IT change-the-bank.

Source: McKinsey Capital Markets Trade Processing Benchmarking Survey

McKinsey & Company







## **Value Add to Business Streams**

# Principal Trading

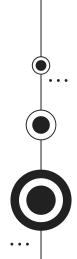
### **Internal Service**

- Internally net client orders and execute them against NTUBank's inventory.
- Decrease overall trading costs by trading on aggregated client flow

# Agency Trading

### **External Service**

- Execute orders on behalf of buy-side.
- Wireswarm as a Plug-and-play model to automate trade lifecycle





# **Further Threats: High Frequency Trading**

















**CITADEL** 





## **Competing Flow**

Erodes NTUBank's S&T profit margins

## **Technology**

NTUBank's orders loses out to nanosecond trade executions







## Wireswarm's Value Add



### **Improve Scalability**

Wireswarm automates standardised trades, enabling traders to focus on big-ticker discretionary trades



### **Enabling Edges**

Take the first-mover advantage and establish a reputation as the goto investment bank for crypto trading in APAC



### Non-Flow Trading

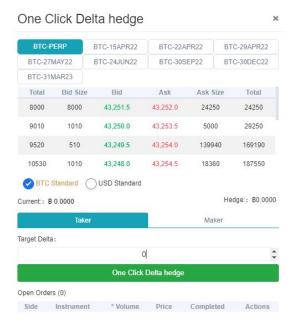
Simple API integration with existing infrastructure to unlock new opportunities. (Automated Hedging for complex products, e.g. Cross-Asset & Exotic Derivatives)

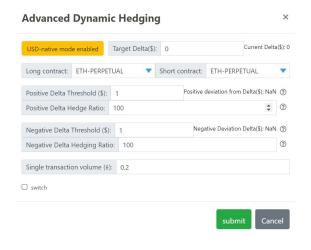






## **Hedging (Illustration)**









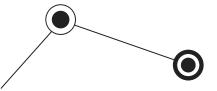
# Fully Integrated Order, Execution and Position Management Solution

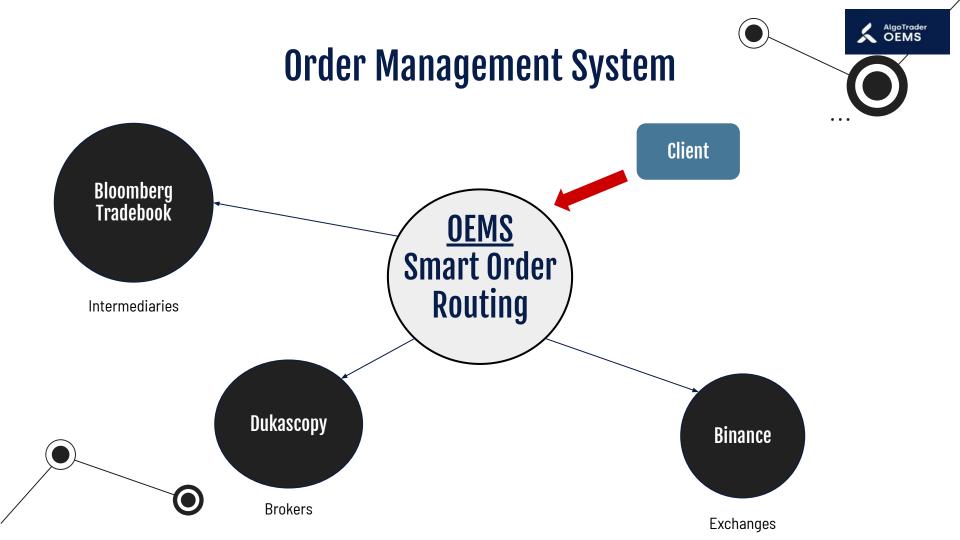
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## Overview of OEMS



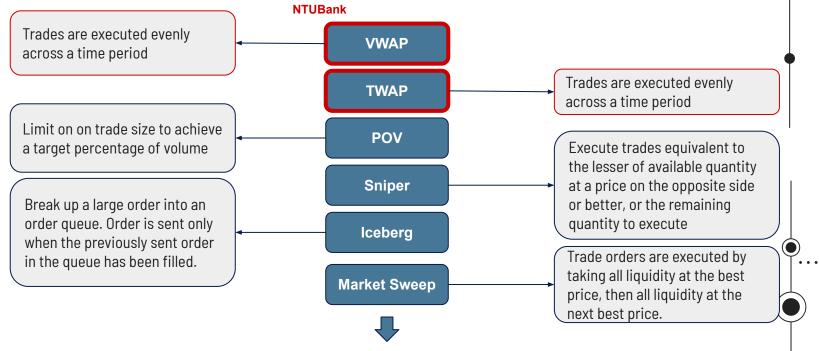
- Order Management System (OMS)
- Algorithmic ExecutionPre-trade Analytics
- Margin Trading
- T+0 Settlement







# **Algorithmic Execution**



Anonymity with Orders, Lower Implementation Shortfall









## Credit Risk Compliance

Admin can administer rule-based checks on credit limit for each trading account



## Market Risk Compliance

Admin can administer rule-based checks on the limit on the volume for a single equity

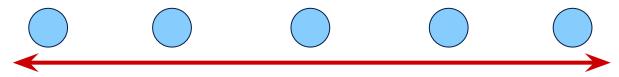




# Off-Chain Trade Funding and Settlement for Digital Assets



Trades are settled immediately on the exchange without counterparty risks using deposits on exchange custodian account

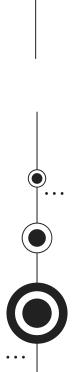




**OEMS** supports FireBlocks

- Helps to eliminate these transaction fees by transacting between exchange custodian accounts off-chain
- Allows instant funding before making an order by reducing the need to place funds in different custodian accounts.

T+0 settlement, Reduce Transaction Fees, Reduce Counterparty and Systematic Risk







## **OEMS's Value Add**



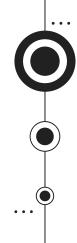
## Vertical Integration of Value Chain

Wide ranging low-touch services from order routing to pre-trade analytics will allow NTUBank to offer more services than market access and cater to demand of low-touch clients without the need to increase headcount



## Synergy with Existing Financial Services

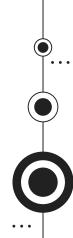
Integration of OEMS with NTUBank's credit, treasury and portfolio management services for margin trading and global transactions





# End-to-end Quantitative Trading Technology

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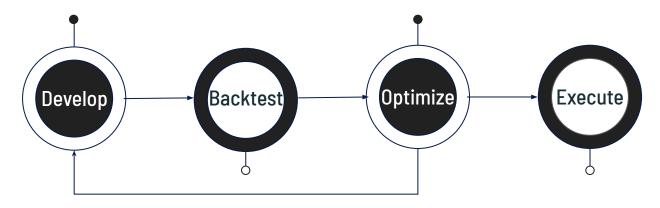




## AlgoTrader QUANT

### Flexible system design

Developed on AlgoTrader platform or integrate existing strategies into AlgoTrader API





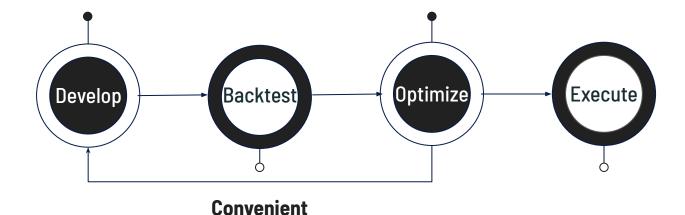


```
public void onBar(BarVO bar) {
       this.series.addBar(toBar(bar));
       Num previousValue = this.emaDifference.getValue(index i - 1);
       if (currentValue.isPositive() && previousValue.isNegativeOrZero()) {
       } else if (currentValue.isNegative() && previousValue.isPositiveOrZero()) {
Strategy Trading Logic
```



# Strategic Algorithms Development Cycle

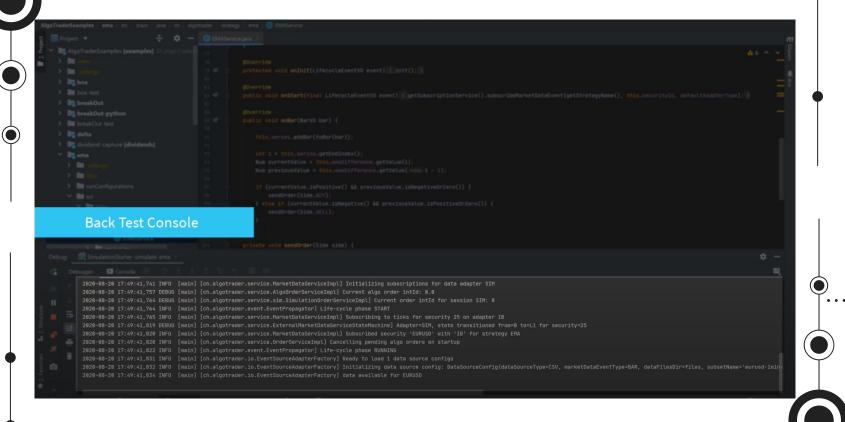




**Backtesting Method**Use the same code for

backtesting and trading

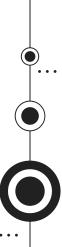








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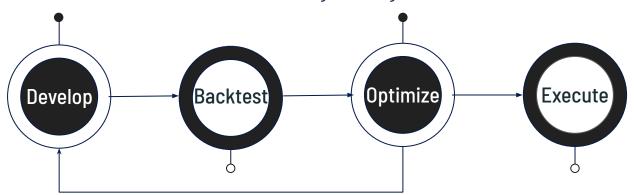


# Strategic Algorithms Development Cycle



### **Auto Optimization**

Algotrader can suggest the best parameter ranges generating best returns

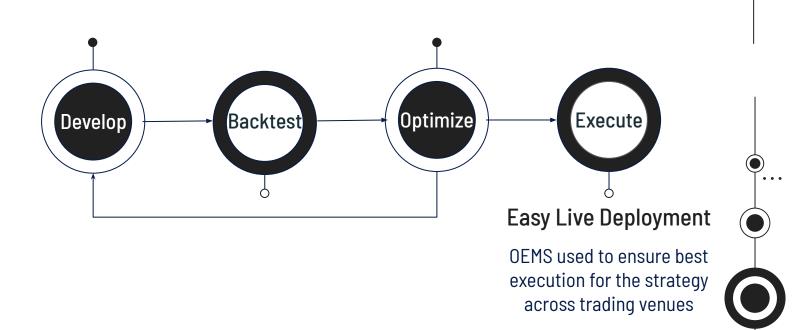






# Strategic Algorithms Development Cycle









## **Use Cases**



# Neutralize Greek exposures In principal trading

Develop strategic algorithms to minimize the risks from principal trading by hedging off greek exposures.



# Hedge off risk in OTC trading

Develop strategic algorithms to hedge off the risk involved in OTC trading by using derivatives



### Repackage AT Quant for buy side clients

Repackage AT QUANT for buy-side clients, such as systematic hedge funds to enable them to capture profit opportunities.







# AT Quant's value add



New potential revenue stream

Top performing hedge funds are increasingly using strategic algorithms



Aid Quant research efforts

Improve quant researchers' workflow



Automated report generation

Generate comprehensive reports automatically, consolidating experiments or actual results accurately





# **Costing**

## **Fixed cost**



Integration cost



**Equipment cost** 

## Variable cost



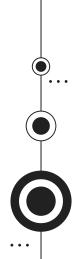
AlgoTrader yearly license



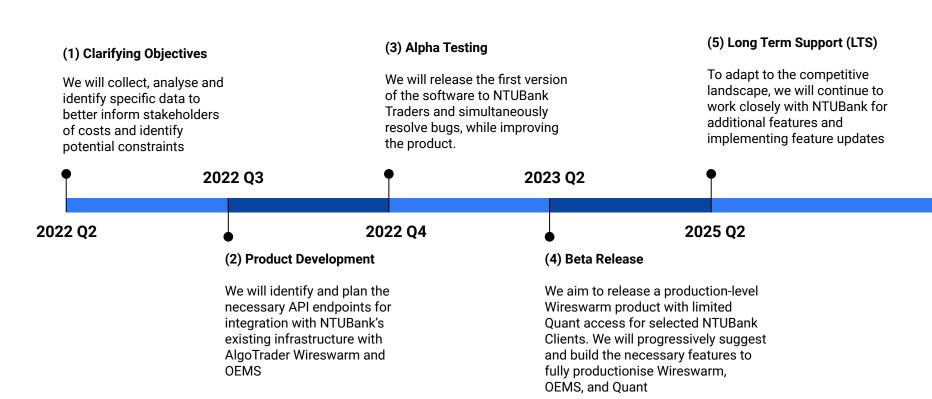
Server hosting



**Engineering cost** 



# **Implementation Roadmap**





## **Conclusion**

All-in-one trading, best execution and seamless portfolio management for buy-side and sell-side institutions.



Trading Platform + Settlement

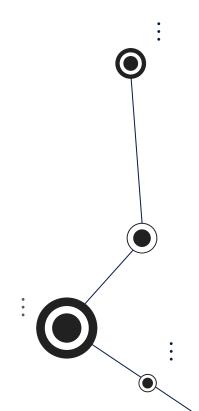


Trading Algos + SOR



Backtesting and Quant Analytics





# Thanks!

Do you have any questions?

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