



THE CLOUD CONNECTIVITY COMPANY

# Cloud Native Meetup

Kong's Service  
Connectivity Platform

*18th of October, 2022  
Linz, Austria*

# Who am I? Why should you listen to me?



**Marco Marquez**  
**Solutions Engineering Manager**

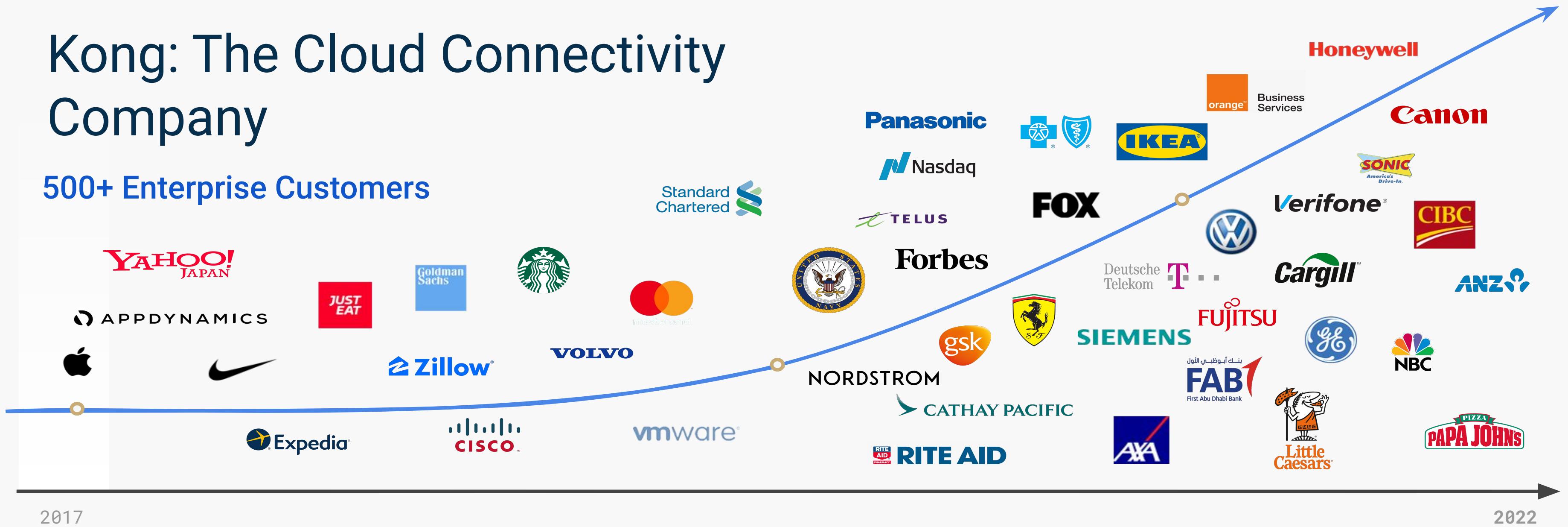
*8+ yrs working with APIs  
& building API programs*



# What is Kong?

# Kong: The Cloud Connectivity Company

500+ Enterprise Customers



## The Most Adopted API Gateway in the World

Over Trillions of Transactions Per Day

300M  
Downloads

1.5M+  
Active monthly  
instances

28k  
Stars on Github

ANDREESSEN  
HOROWITZ

TIGERGLOBAL  
Index Ventures



Unicorn Valuation  
\$1.4 B

## Other Accolades:

Gartner  
Magic Quadrant

Recognized as a  
Leader & Most  
Visionary!

aws partner  
network

Premier Partner  
Status & Advanced  
ISV



THE CLOUD CONNECTIVITY COMPANY



CUSTOMERS

## All Sizes and Industries Trust Us

**2100**  
Self-Service

**500**  
SMB & Enterprises

**170**  
>\$100K ARR

**100+**  
Global 2000

### CONGLOMERATES



**SIEMENS**

**Honeywell**

**Panasonic**

### SOFTWARE & TECHNOLOGY



**S&P**



**ELSEVIER**



**vmware®**

### TELECOMM & ENTERTAINMENT



**COMCAST**

**vodafone**



**airtel**

**TELUS**

### FINANCIAL SERVICES

**Goldman  
Sachs**

**JPMORGAN  
CHASE & CO.**

**HSBC**

**Vanguard®**

**TransUnion<sup>tu</sup>**



### HEALTHCARE

**NOVARTIS**

**Cigna**

**gsk**  
**ThermoFisher  
SCIENTIFIC**

**moderna**  
**UnitedHealth Group<sup>SM</sup>**

### RETAIL



**NORDSTROM**

**IKEA**

**LEGO**

# Basics

The Future of Software is Distributed

APIs & Microservices Are  
Increasing Exponentially

65%

Increasing investment in APIs  
and Microservices<sup>1</sup>

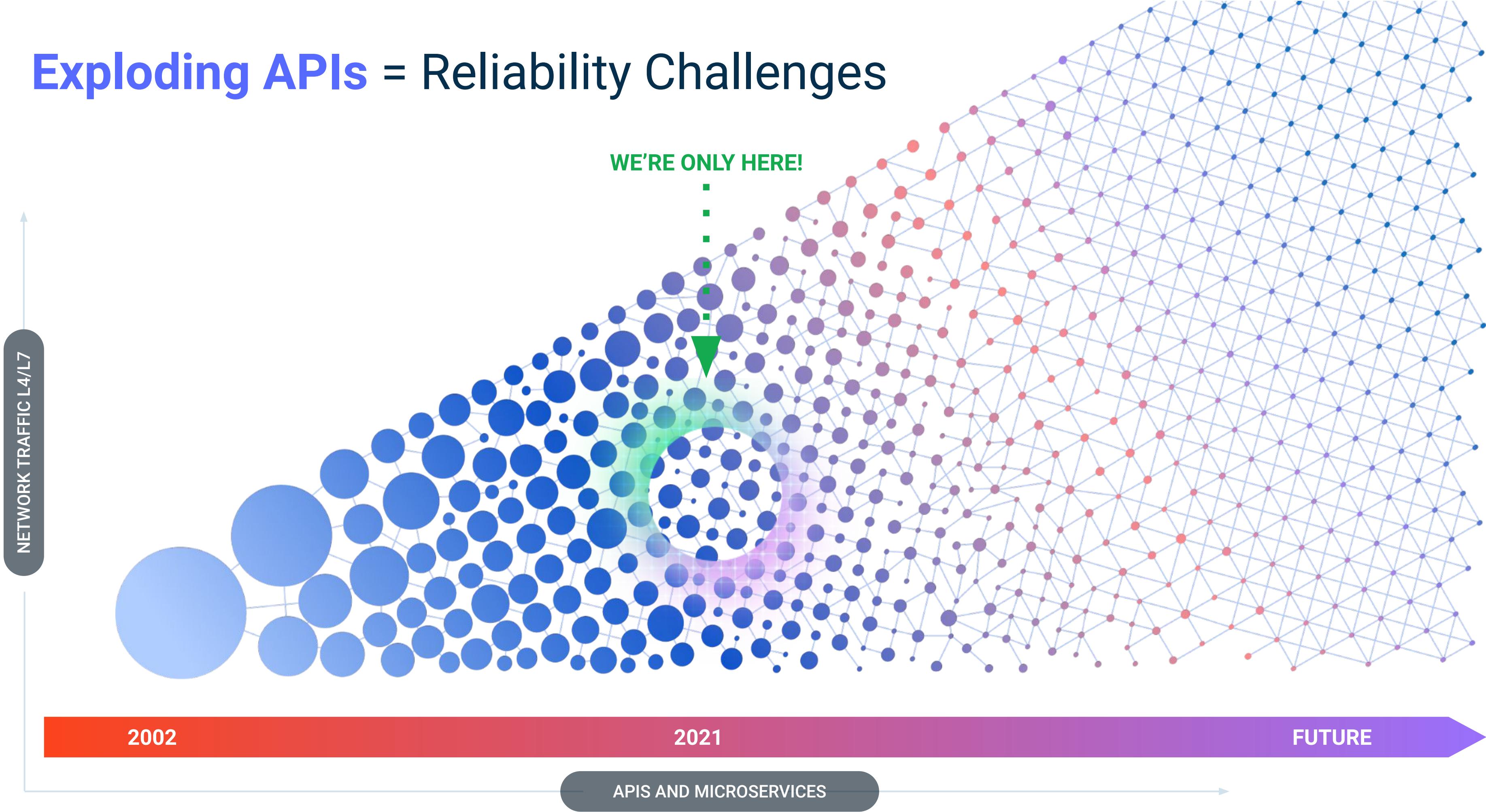
87%

Will fall behind if they fail to  
adopt APIs and Microservices<sup>2</sup>

100%+

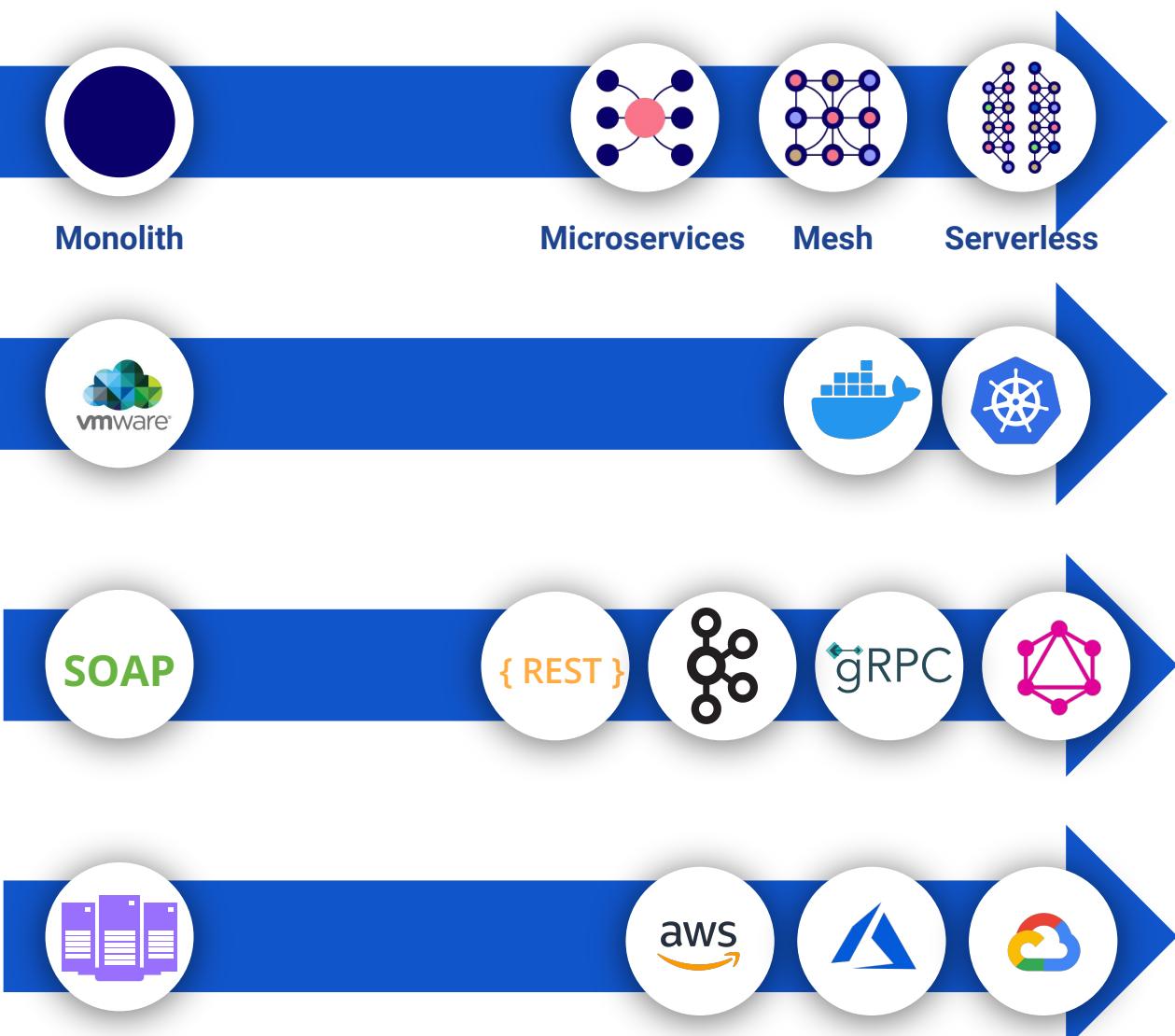
YoY growth of APIs and  
Microservices worldwide<sup>3</sup>

# Exploding APIs = Reliability Challenges



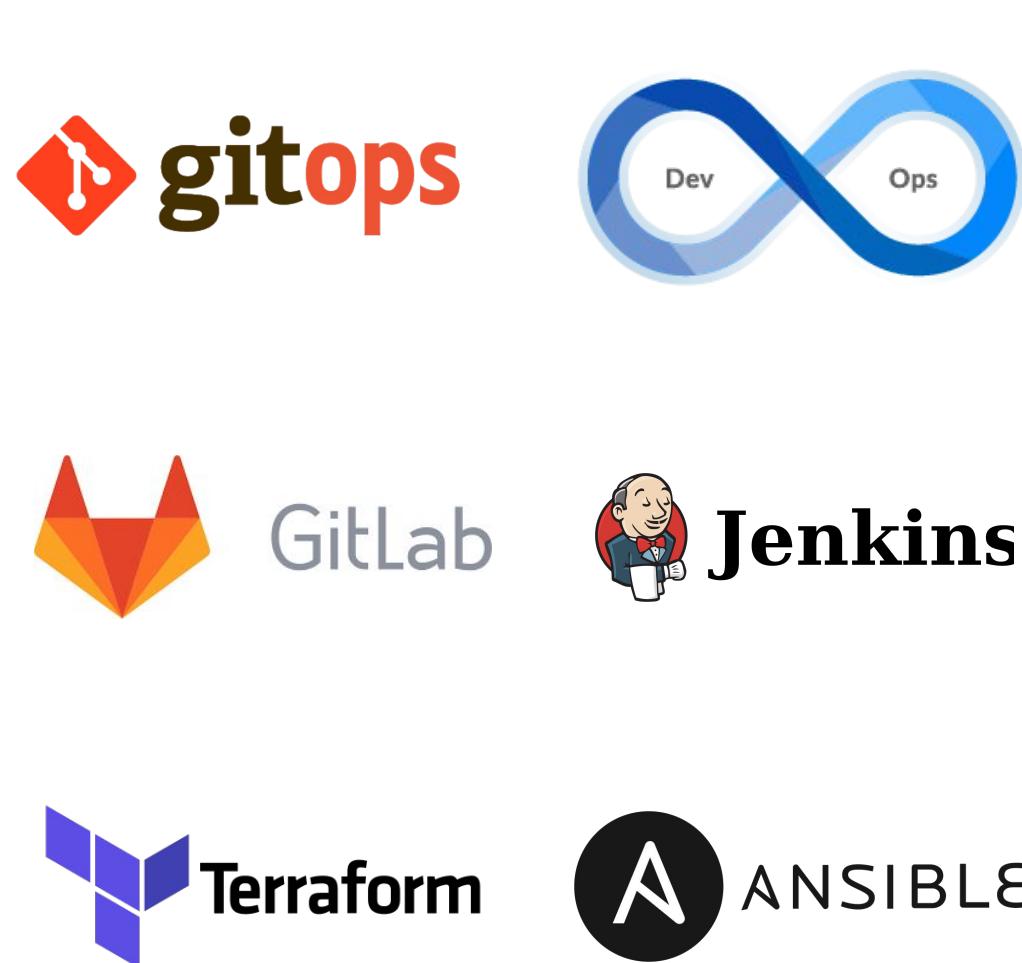
# Go Cloud Native

Modernize & Migrate



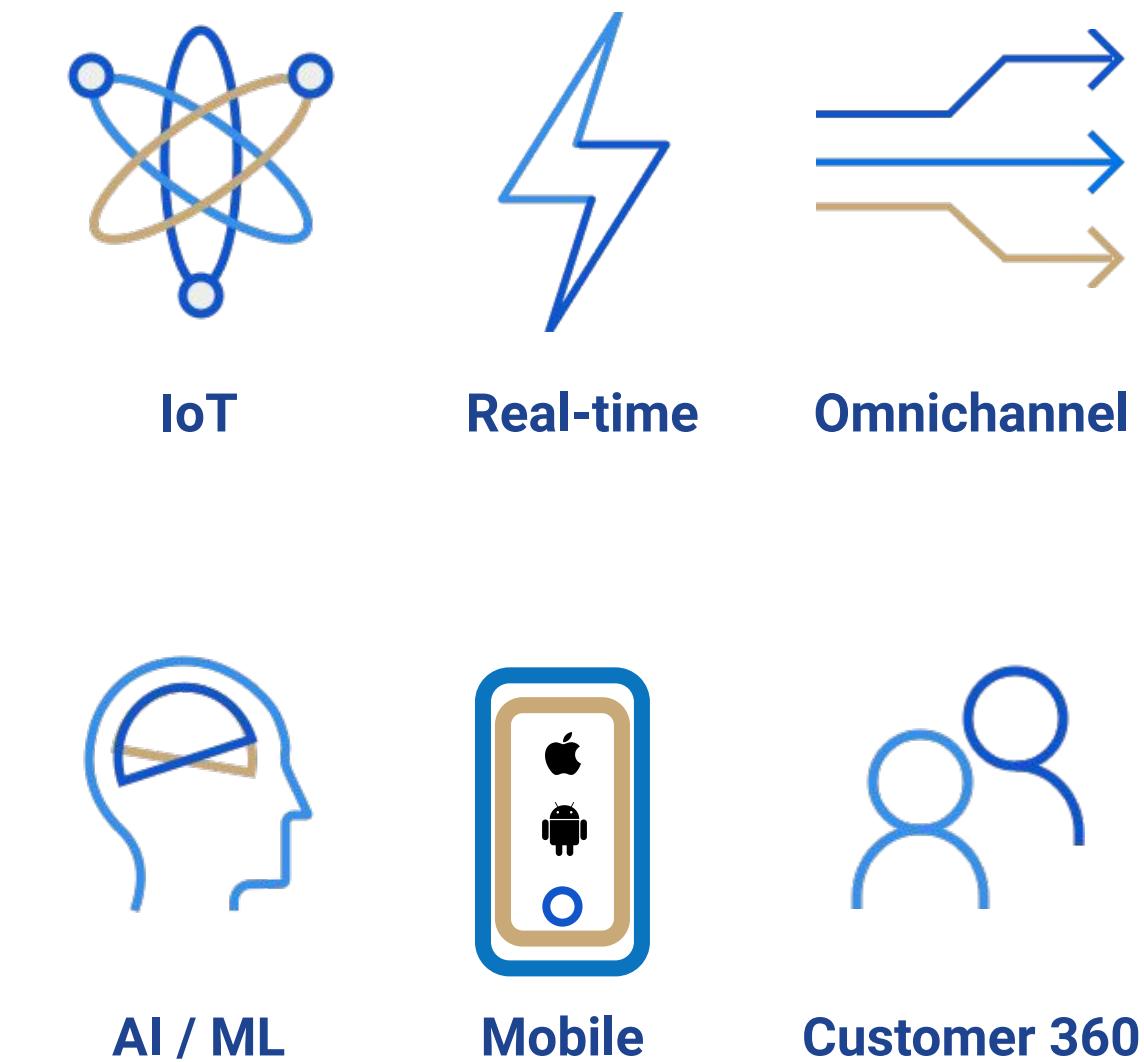
# Become Agile

DevOps, GitOps, CI/CD, IaC



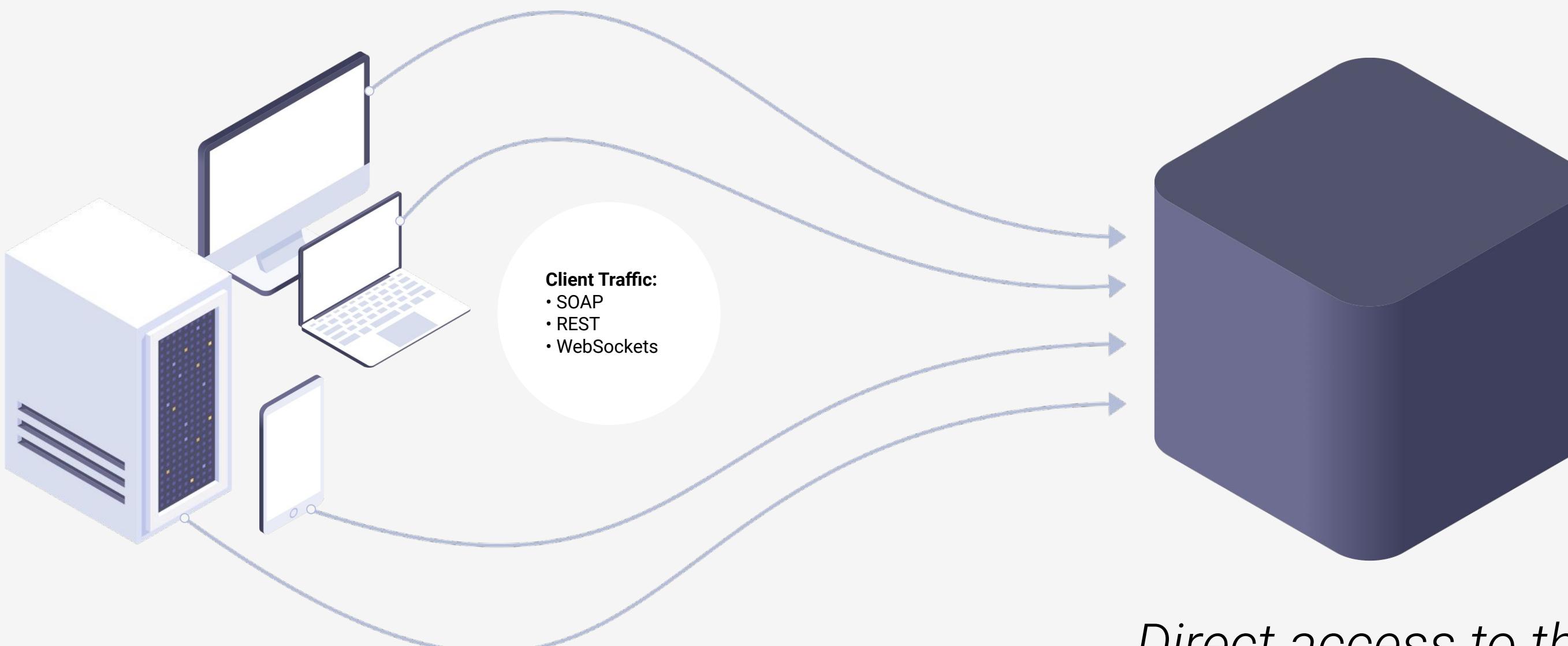
# Unlock New Use Cases

Real-time, IoT, and beyond



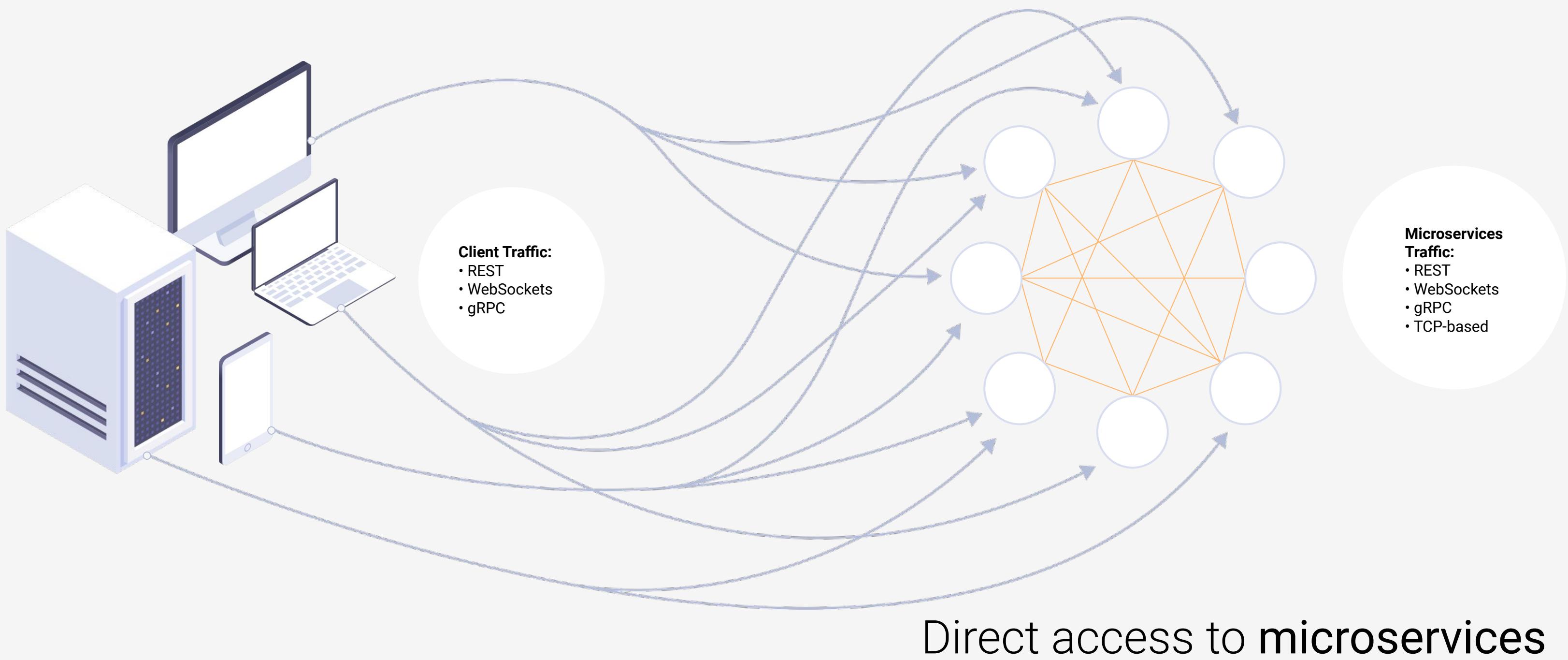
# Architecture

Who works for a company that has an architecture similar to this?



*Direct access to the  
monolith*

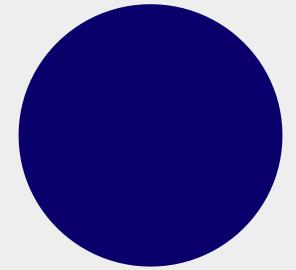
Who works for a company that has an architecture similar to this?



# So what's the problem?

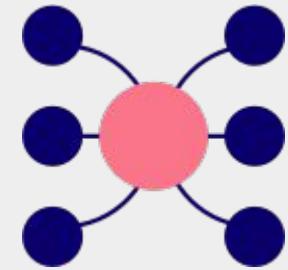


# From monolith to microservices



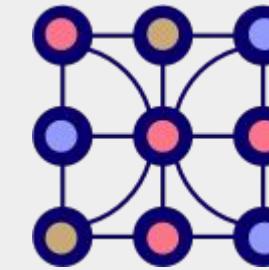
## MONOLITH

Endpoints: 1  
Connections: 0



## SOA

Endpoints: 10+  
Connections: 50+



## MICROSERVICES

Endpoints: 100+  
Connections: 5,000+



## SERVICE MESH

Endpoints: 1000+  
Connections: 500,000+

### Reliability

From **reliable** function calls to **unreliable** network calls.

### Security

From **secure** processes to **unsecure** networks.

### Performance

From **fast** CPU to **slow** network.

### Discoverability

From **few** APIs to **many** APIs.

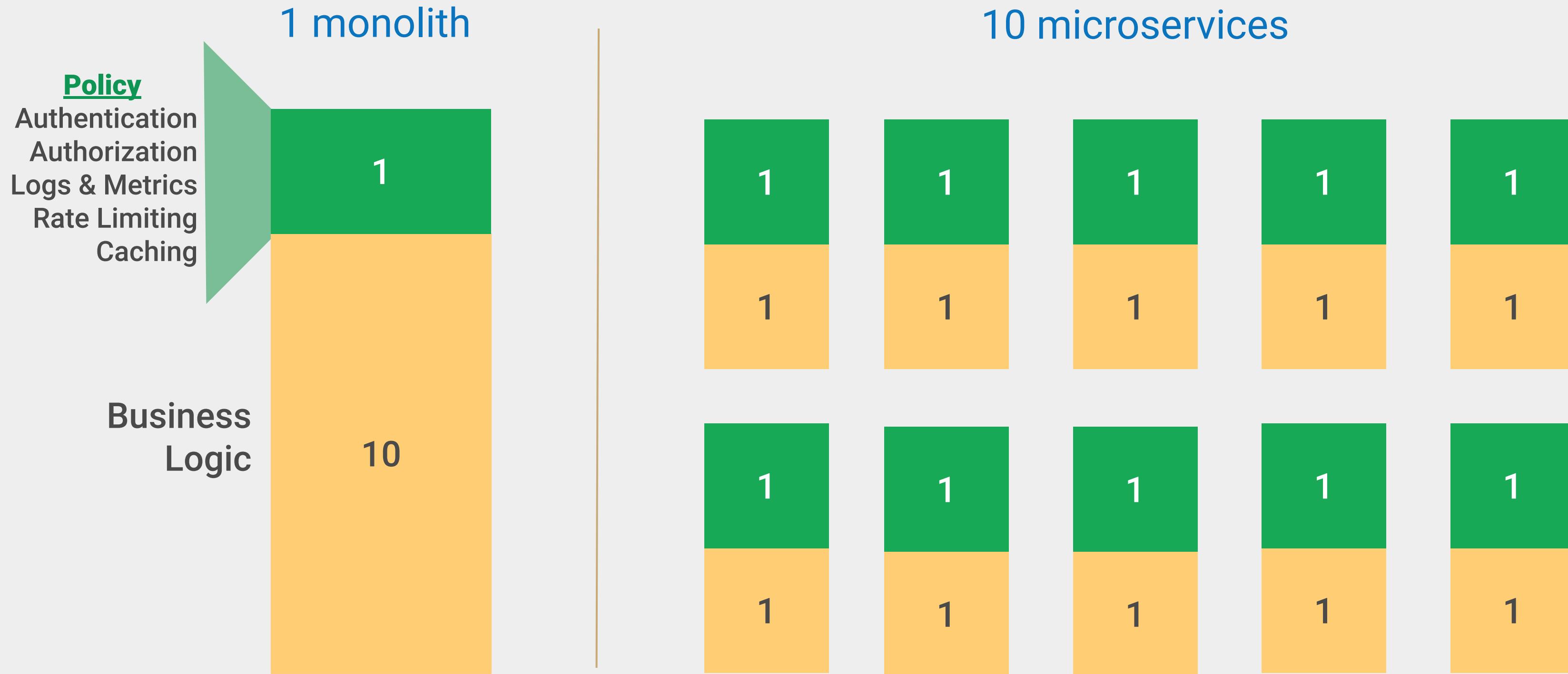
### Complexity

From **homogeneous** technology to **heterogeneous** technology.

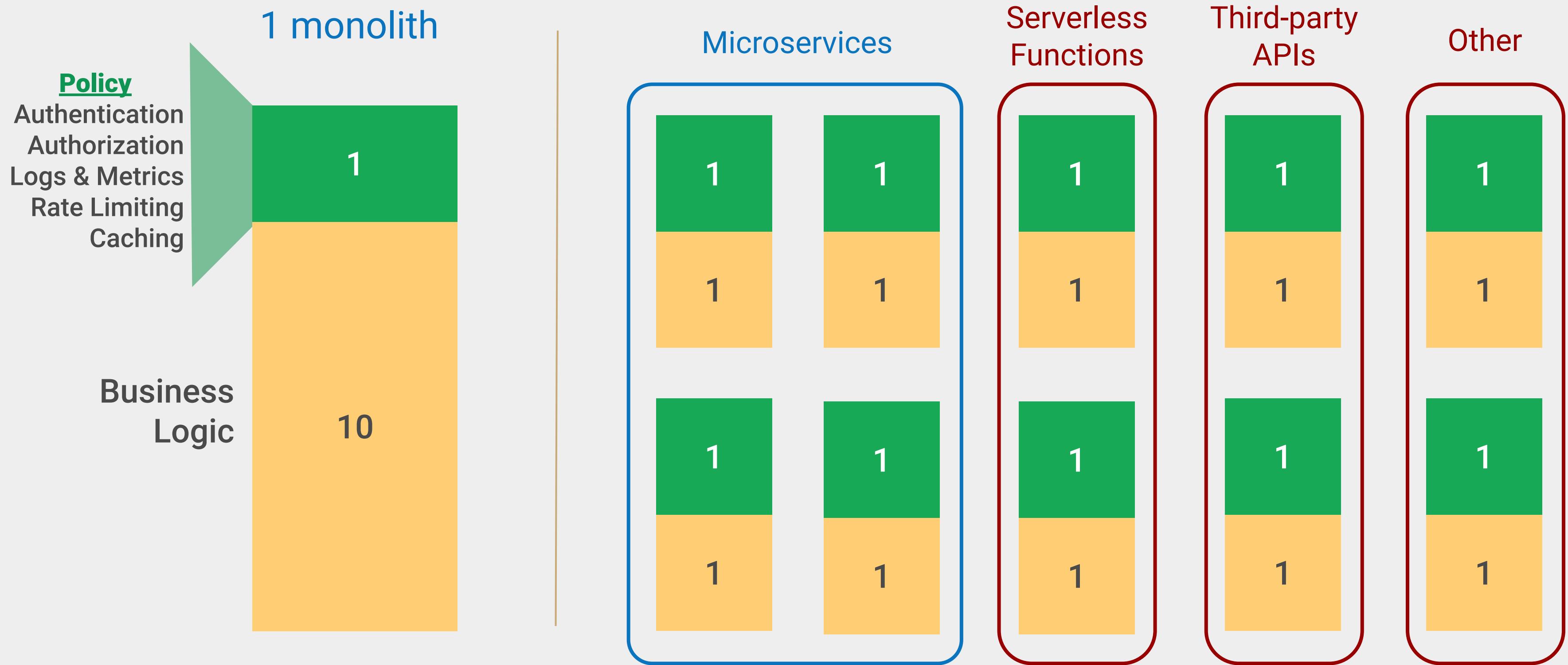
### Visibility

From **few** deployment units to **many** deployment units.

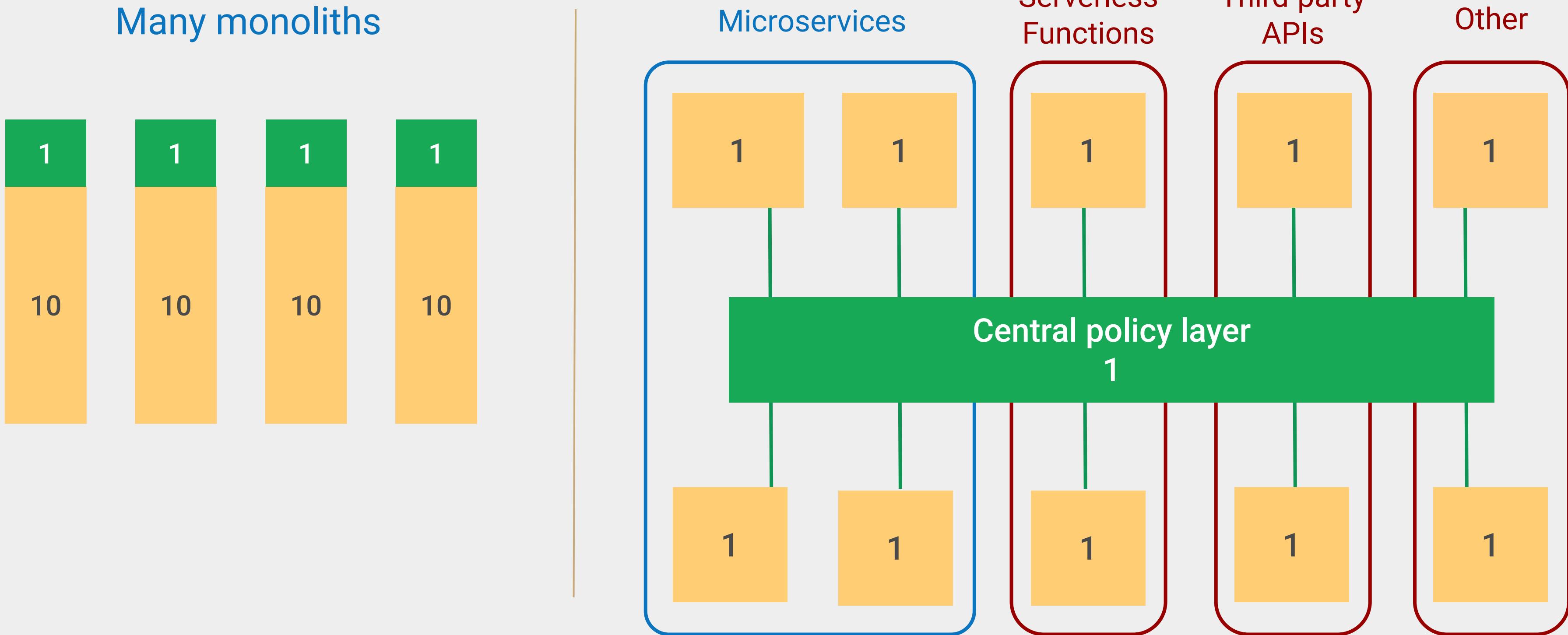
# Deconstructing a monolith



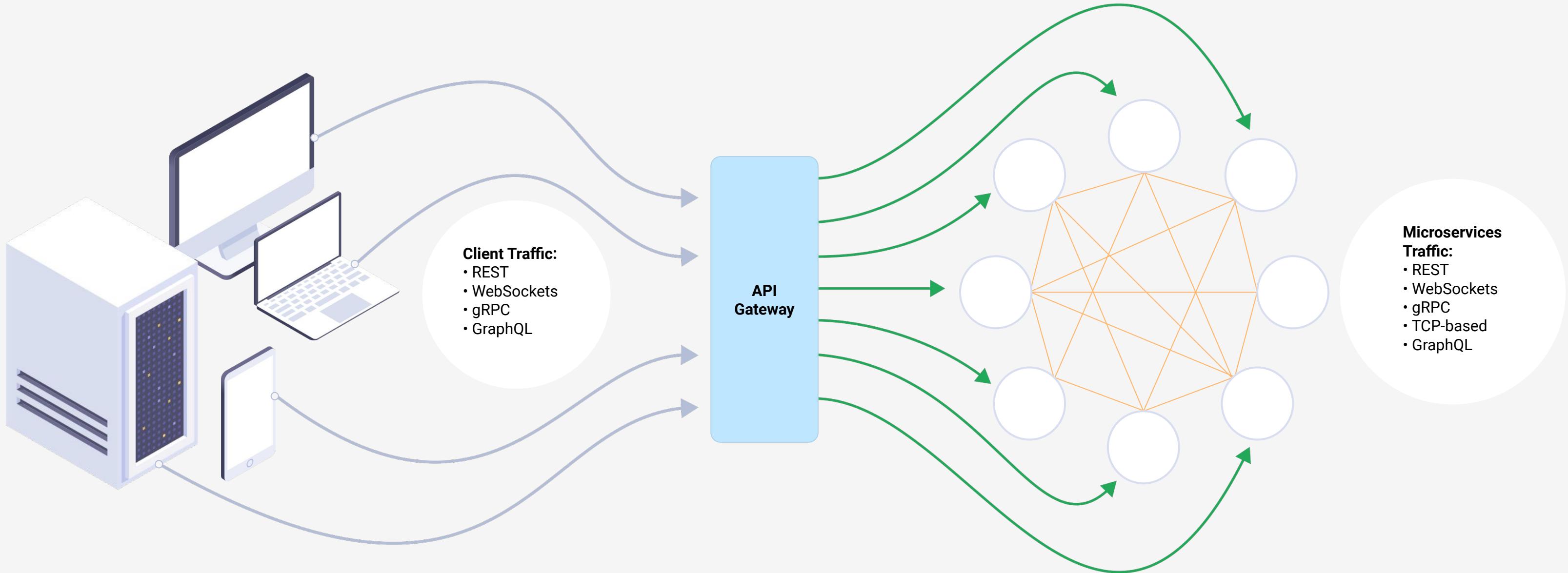
# Deconstructing a monolith



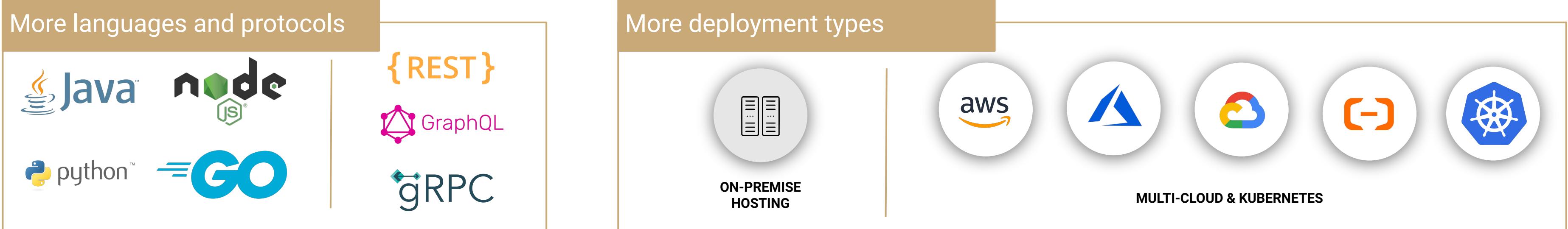
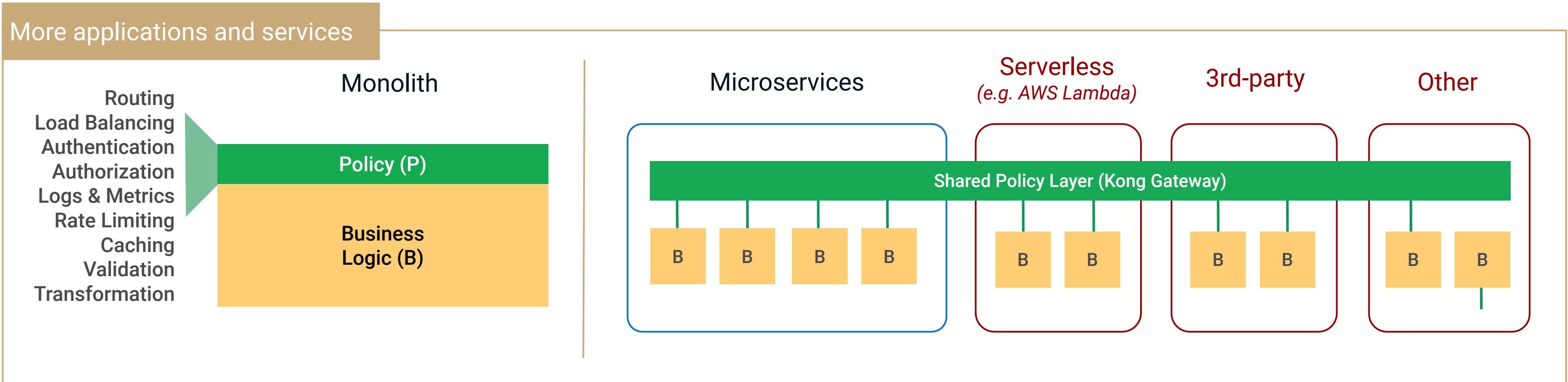
# Central policy layer



# API Gateway for unified ingress and control

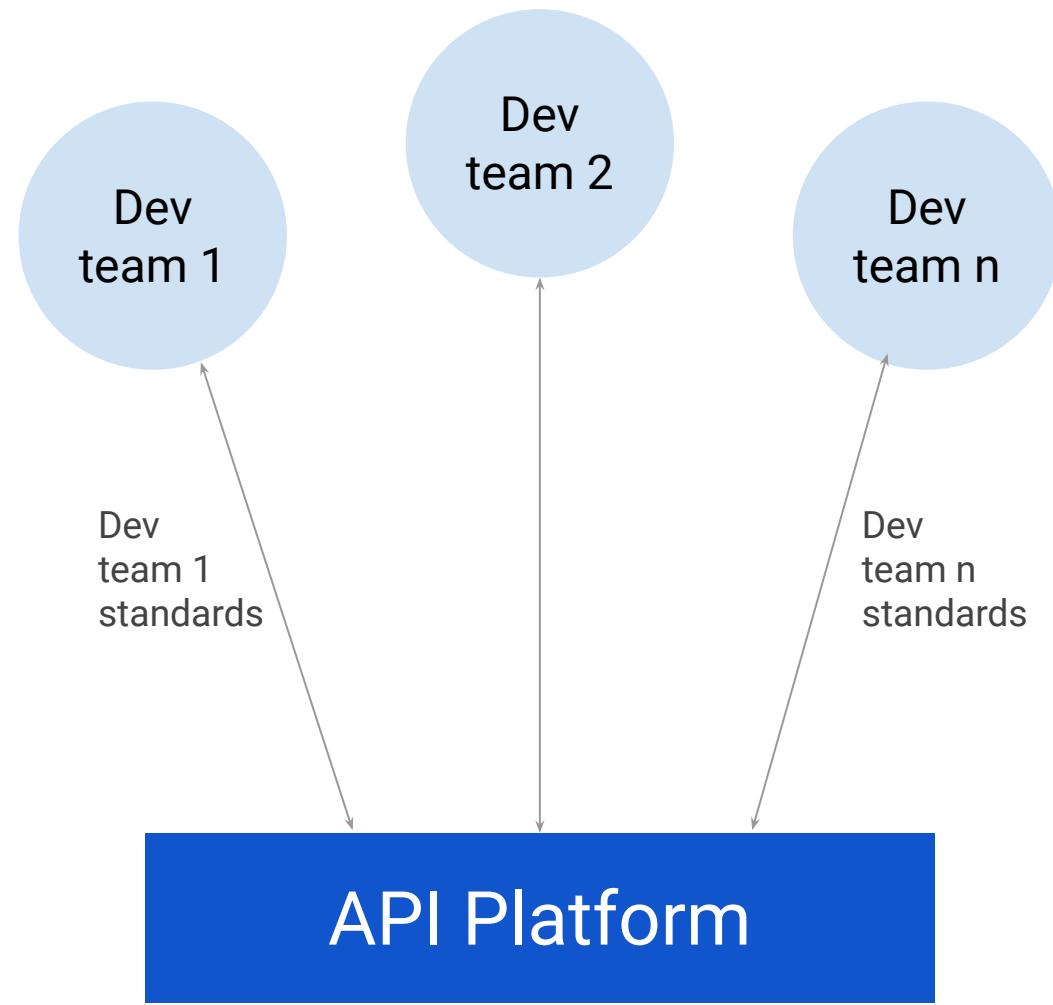


# A Shared Policy Layer is a Necessity

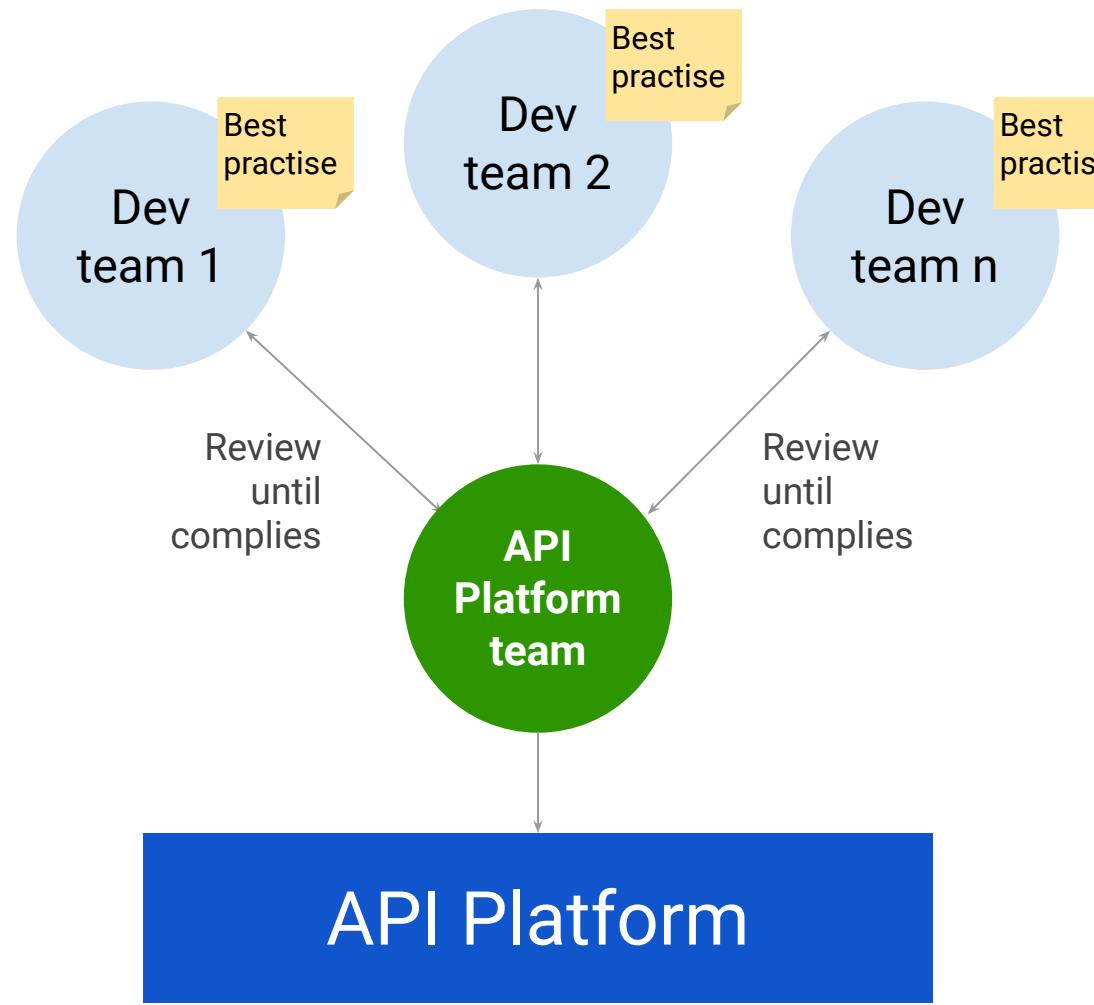


So what's the  
problem  
**NOW?**

# Decentralised



# Centralised



SPEED

BEST PRACTICES

CONSISTENCY

RELIABILITY

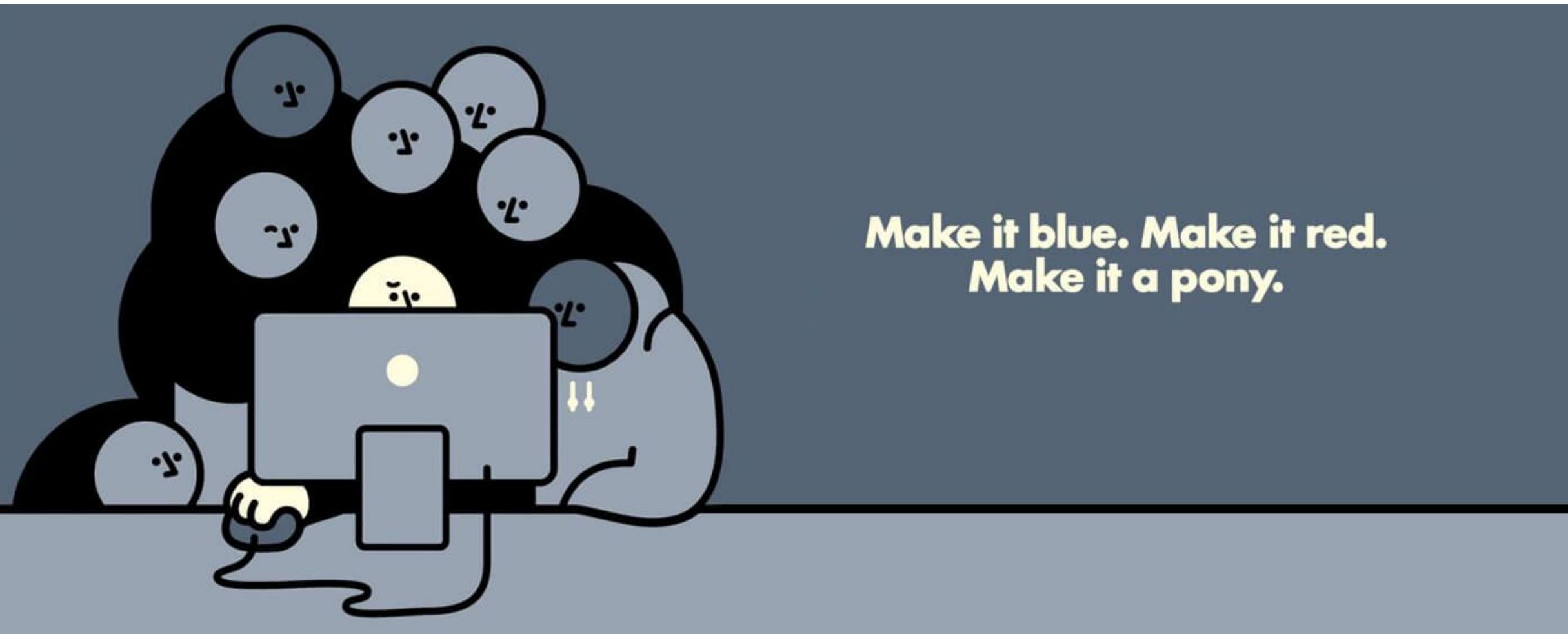
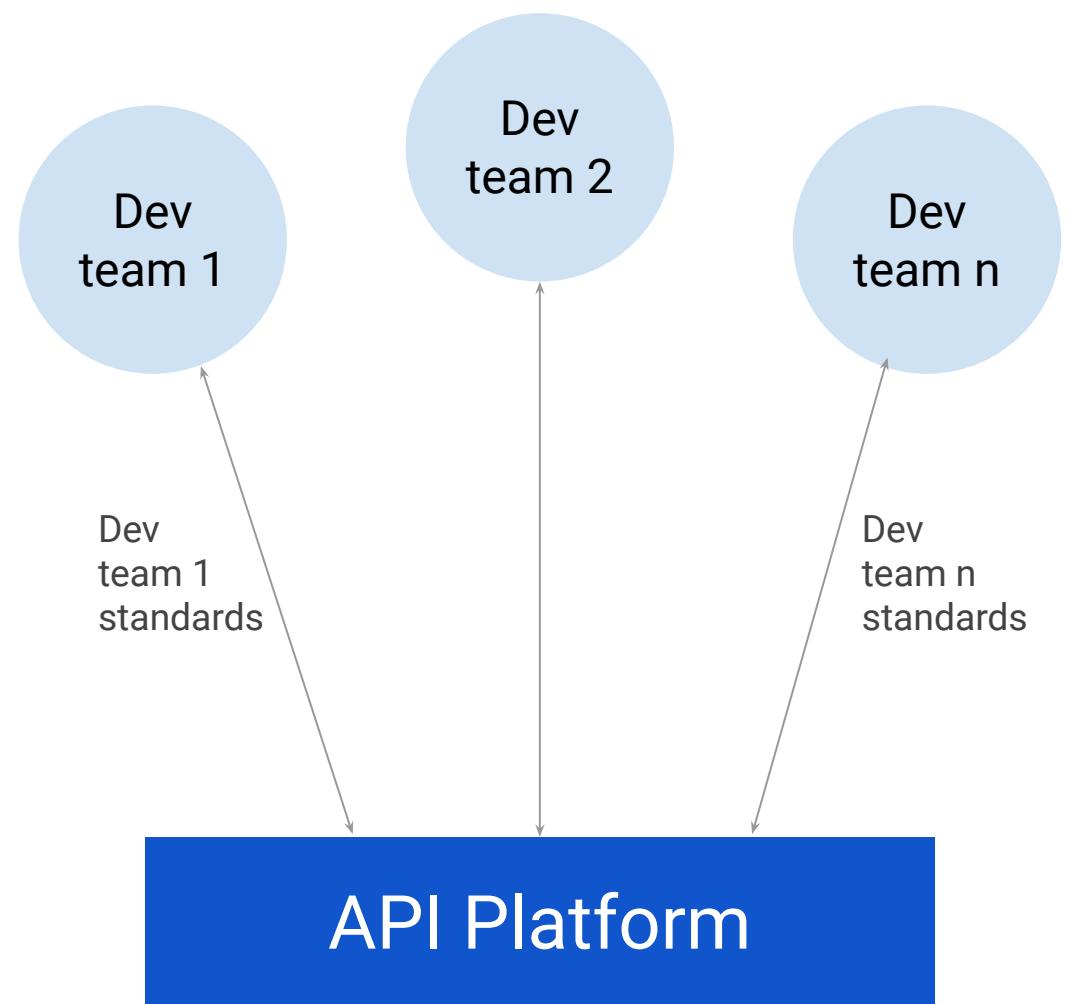
SPEED

BEST PRACTICES

CONSISTENCY

RELIABILITY

# Decentralised

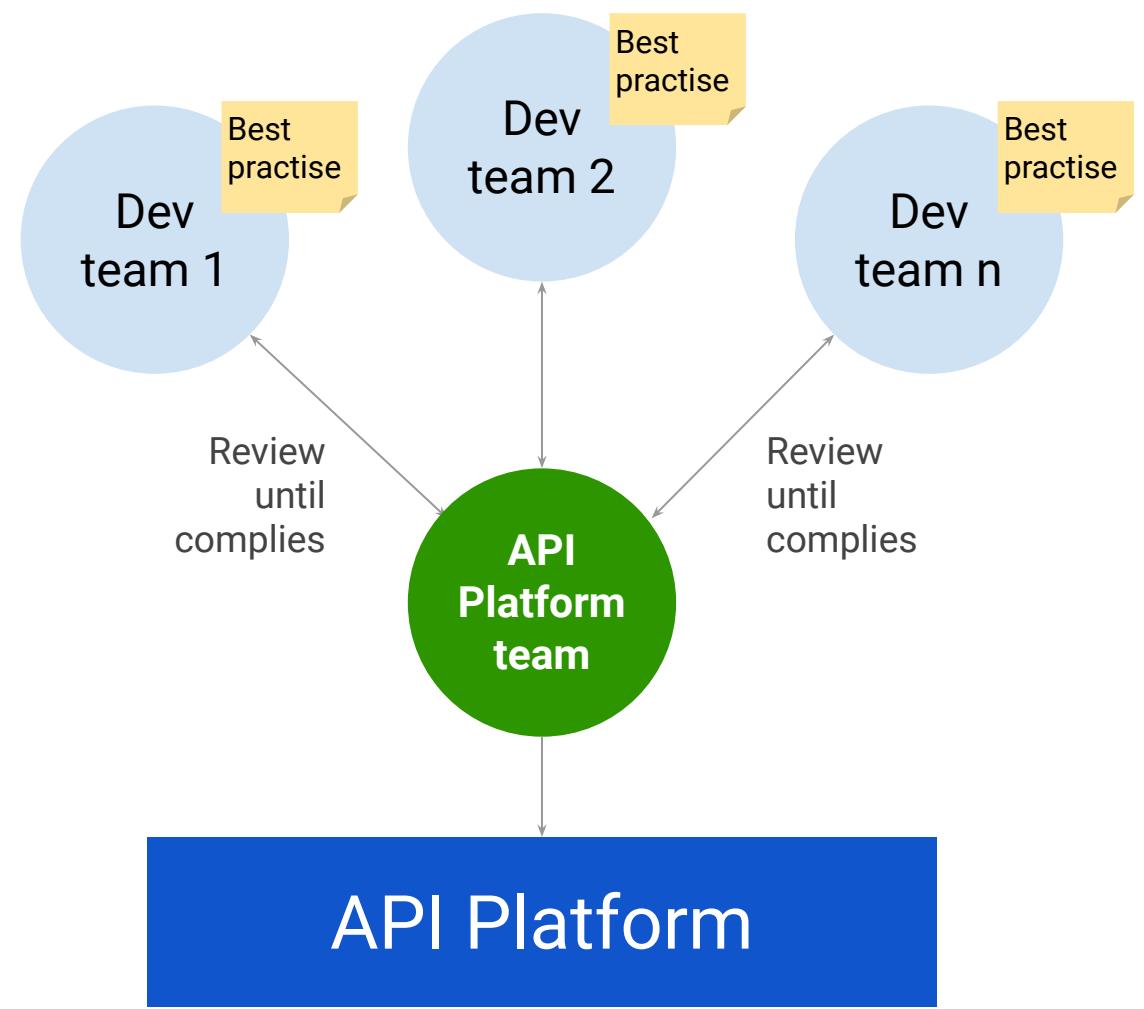


*Too many cooks - developers in the kitchen*

- ✓ SPEED
- ✗ BEST PRACTICES
- ✗ CONSISTENCY
- ✗ RELIABILITY



Centralised



- ✖ SPEED
- ✓ BEST PRACTICES
- ✖ CONSISTENCY
- ✖ RELIABILITY

# What are the Barriers to an efficient API Delivery?

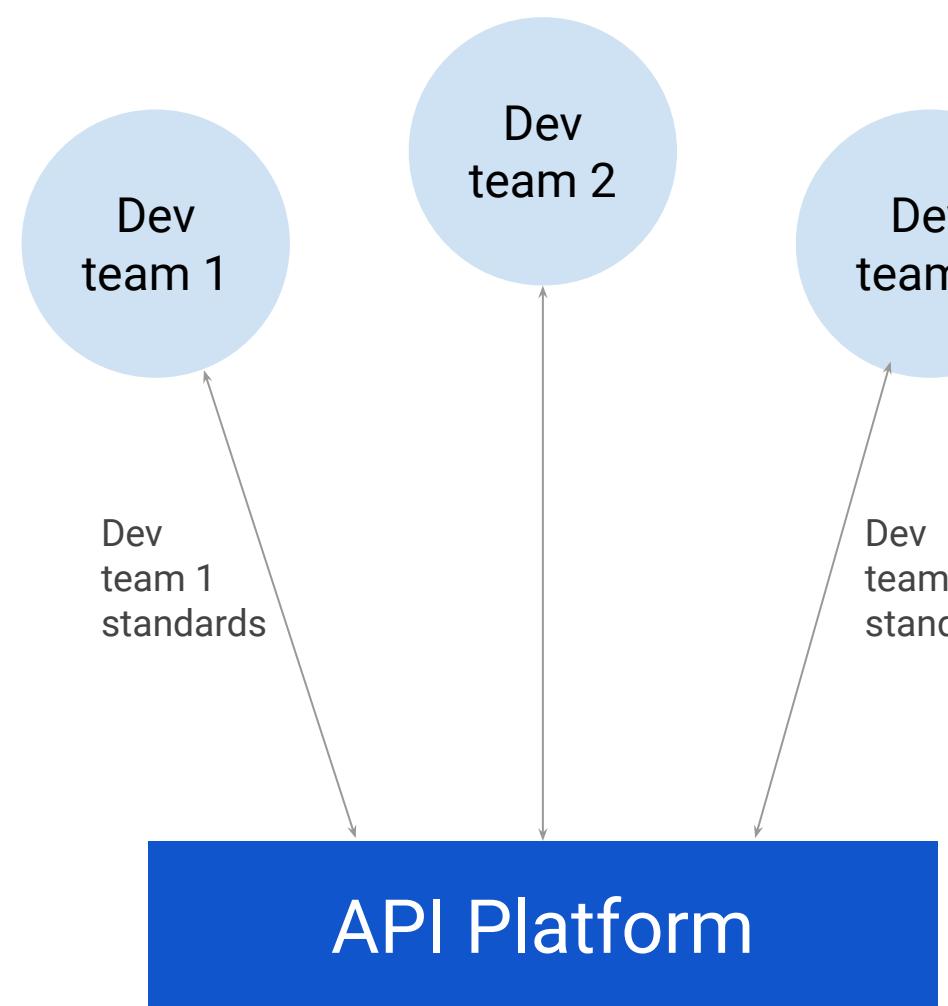
*“Some organizations – typically those at the very beginning of an API program – give developers free reign to deploy, manage and publish their APIs without quality gates. This allows them to move at speed; however, with distributed development teams following different processes, the end result is an API platform full of inconsistency.” Melissa Van Der Hecht*

- **Consistency** of different development teams, processes, and output
- **Speed** in a complex environment with increasing demands
- **Best Practices** across a distributed ecosystem
- **Reliability** in delivering products to different environments

# So what's the solution?

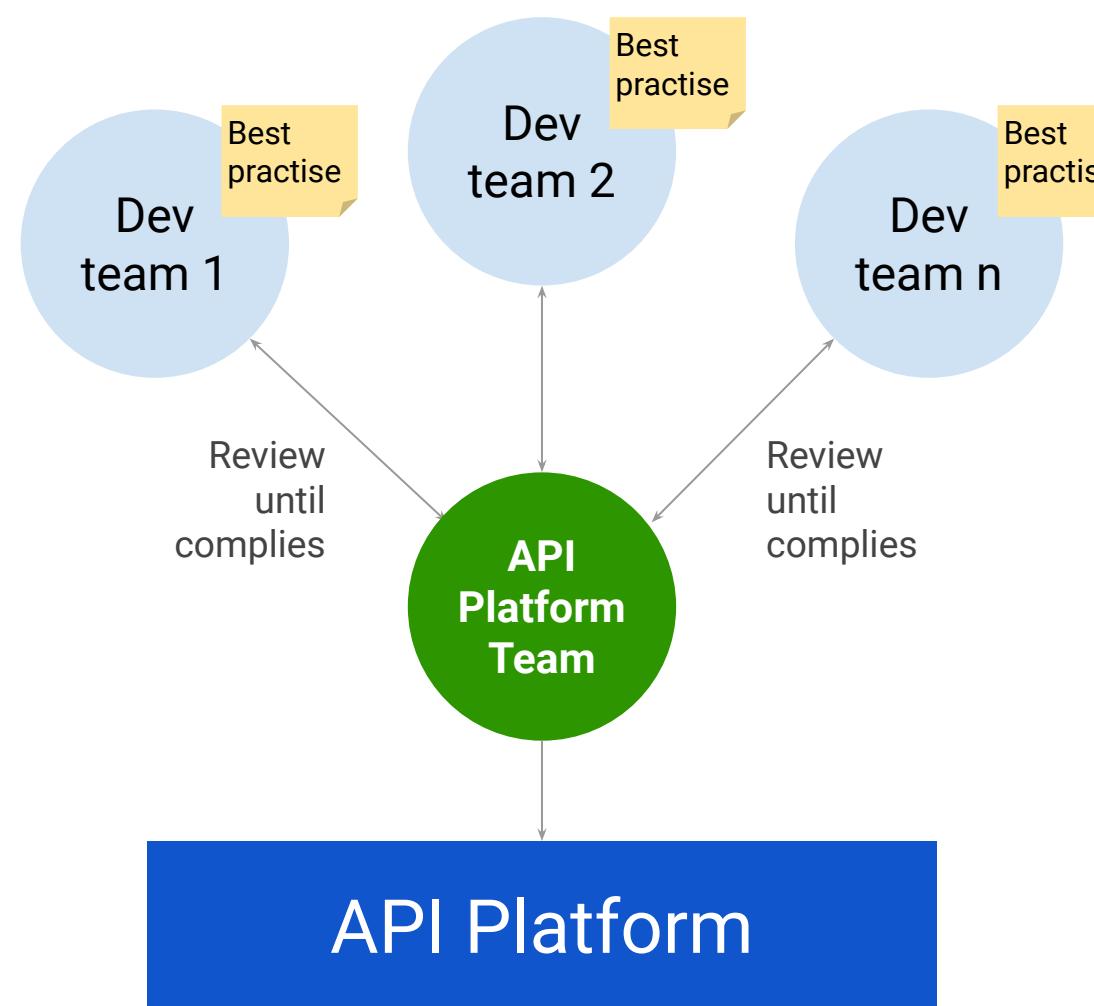
# Decentralised

Speed oriented

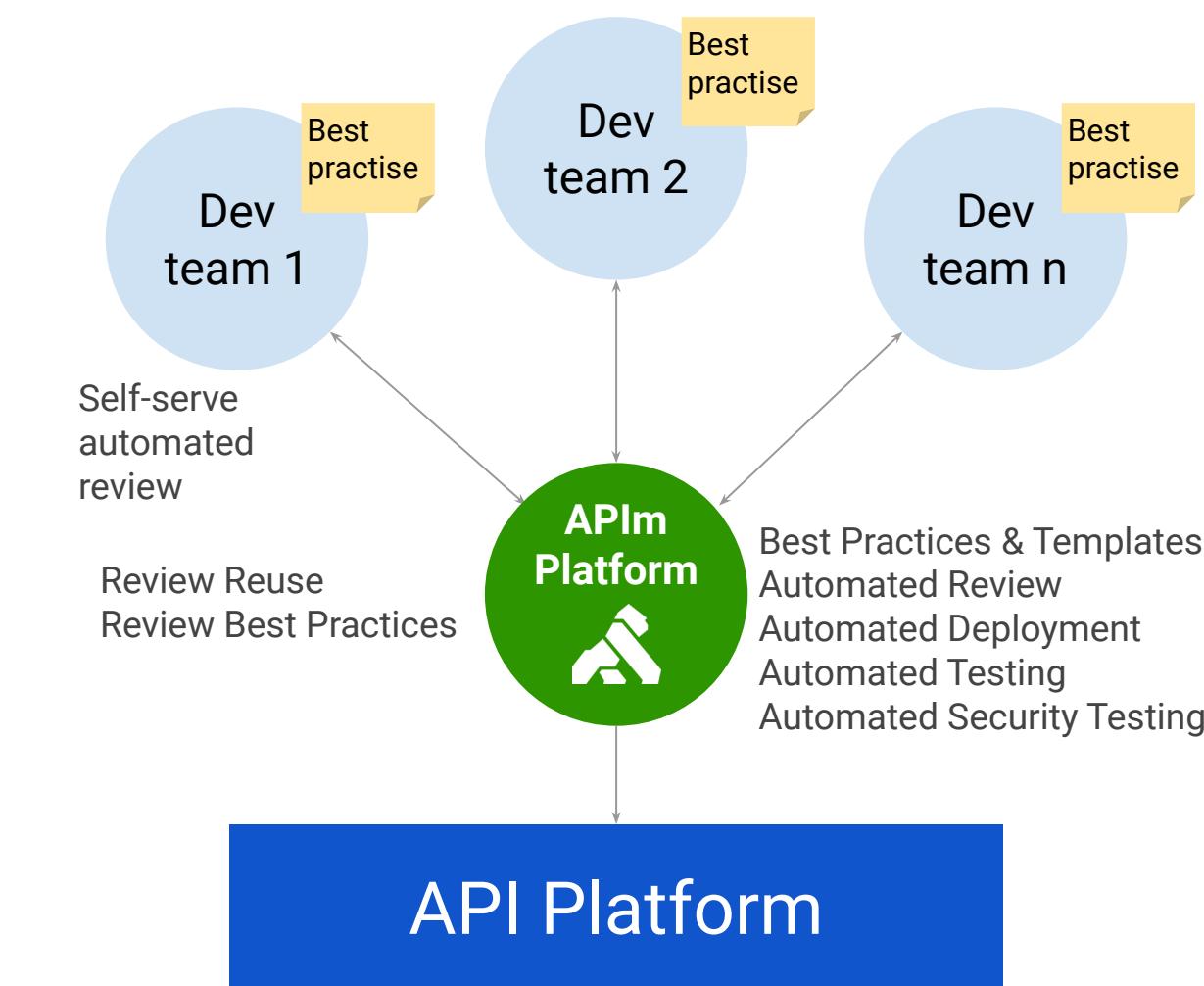


# Centralised

Quality oriented



# APIOps

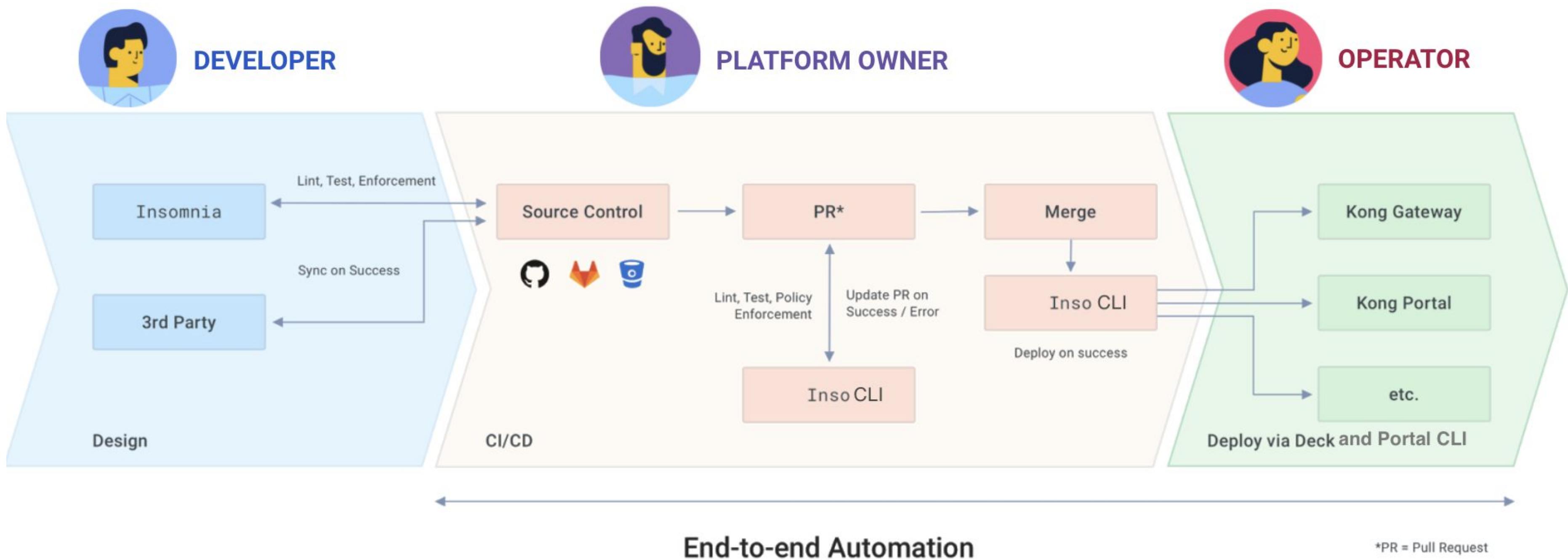


- ✓ SPEED
- ✗ BEST PRACTICES
- ✗ CONSISTENCY
- ✗ RELIABILITY

- ✗ SPEED
- ✓ BEST PRACTICES
- ✗ CONSISTENCY
- ✗ RELIABILITY

- ✓ SPEED
- ✓ BEST PRACTICES
- ✓ CONSISTENCY
- ✓ RELIABILITY

# APIOps workflow in Kong



# Demo

# Thank You!