# **Writing Advanced DAX Expressions**

Lab Time: 60 minutes

Lab Folder: C:\Student\Modules\04\_AdvancedDax\Lab

**Lab Overview**: In this set of lab exercises, you will continue to work on the Power BI Desktop project **Wingtip Sales Model.pbix** that you have been working on over the last few labs. The ending point in the previous lab will be your starting point for this lab. Your work in this lab will involve adding dimensional hierarchies, adding a custom calendar table and writing measures which leverages the built-in DAX support for time intelligence.

Lab Dependencies: This lab assumes you have completed the previous lab titled Designing a Data Model in Power BI Desktop in which you worked on a Power BI Desktop project named Wingtip Sales Model.pbix. If you would like to begin work on this lab without first completing the previous lab, use the Windows Explorer to copy the lab solution file named Wingtip Sales Model.pbix which is located in the student folder at C:\Student\Modules\03 DataModel\Lab\Solution\ into the folder at C:\Student\Projects.

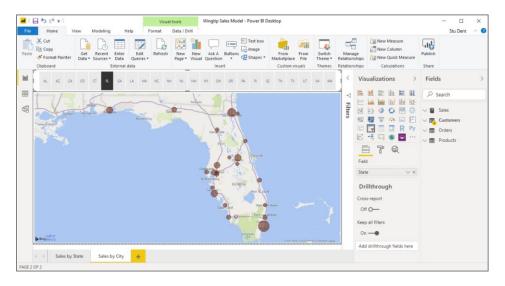
# Exercise 1: Extend the Data Model using Dimensional Hierarchies

In this exercise you will modify the **Products** table to add a new dimensional hierarchy named **Product Category** and then you will modify the **Customers** table by adding a new dimensional hierarchy named **Customer Geography**.

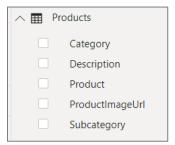
- 1. Open the Wingtip Sales Model project.
  - a) Launch Power BI Desktop.
  - b) Using the Power BI Desktop File > Open command, open Wingtip Sales Model.pbix located at the following path.

## C:\Student\Projects\Wingtip Sales Model.pbix

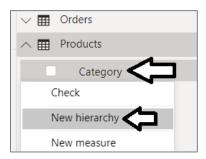
c) The Wingtip Sales Model project should contain two report pages that you created in the previous lab,.



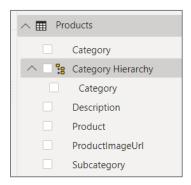
- 2. Add a new dimensional hierarchy to the **Products** table.
  - a) Select the **Products** table in the **Fields** list. It should appear as the one shown in the following screenshot.



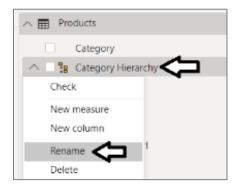
b) Right-click on the Category field and then select the New Hierarchy menu command.



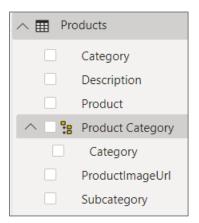
c) You should now see a new dimensional hierarchy in the **Products** table named **Category Hierarchy**.



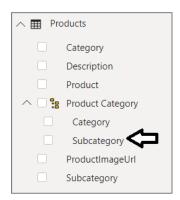
d) Right-click Category Hierarchy and select the Rename command.



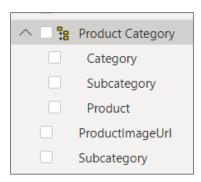
e) Rename the new hierarchy Product Category.



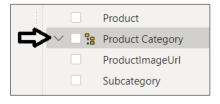
f) Using the mouse, drag-and-drop the Subcategory column onto Product Category to add this column into the hierarchy.



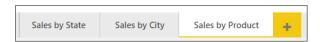
- g) Using the mouse, drag-and-drop the Product column onto Product Category to add this column into the hierarchy.
- h) The Product Category hierarchy should now contain three fields as shown in the following screenshot.



i) Note you can collapse a hierarchy to hide its hierarchy members by clicking the expand/collapse arrow on the left.



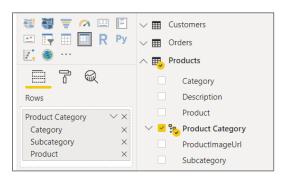
- 3. Add a new page with a matrix visual to display product sales data.
  - a) Add new page to the report and rename it to Sales by Product.



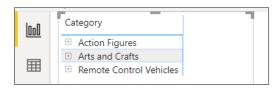
b) Click the Matrix icon in the Visualizations list to add a new matrix visual to the page.



- c) With the matrix visual selected, click the **Fields** pane icon.
- d) Drag and drop the Product Category hierarchy into the Rows well for the matrix visual



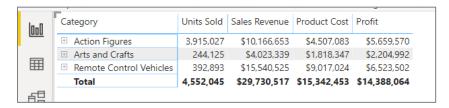
e) The matrix should initially display three rows for the top hierarchy member which is the Category column.



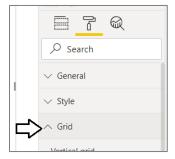
f) Populate the Values well for the matrix visual by adding the measures Units Sold, Sales Revenue, Product Cost and Profit.



g) The matrix visual should display a value per category for each of the four measure as shown in the following screenshot.



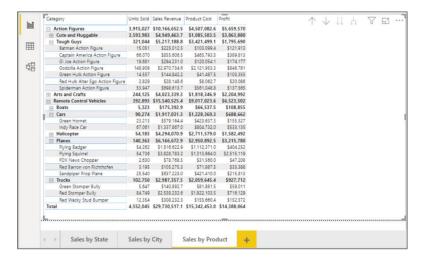
- h) Resize the matrix visual to take up to entire width and height of the Sales by Product page.
- 4. Configure the **Matrix** visual to have a larger font size.
  - a) With the matrix visual selected, expand the **Grid** section in the **Format** pane.



b) Inside the Grid section, locate the Text site property and increase its value to 12 pt.

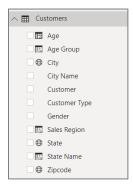


- 5. Experiment with the pivot-table like behavior of the Matrix visual.
  - a) Click on the expand/collapse icons to drill into a single subcategory and then into a single product.



Now you have learned to build a Pivot-table like experience on top of a dimensional hierarchy. Over the next few steps, you will create a second hierarchy in the **Customers** table named **Customer Geography**.

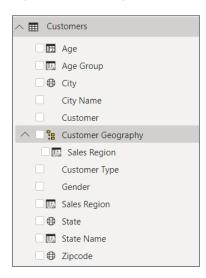
- 6. Add a new dimensional hierarchy to the **Customers** table.
  - a) Navigate to Report view.
  - b) Inspect the Customers table in the Fields list. It should appear as the one shown in the following screenshot.



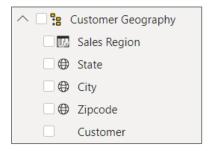
- c) Right-click on the **Sales Region** field and then select the **New Hierarchy** menu command.
- d) You should now see a new dimensional hierarchy in the fields list named Sales Region Hierarchy.



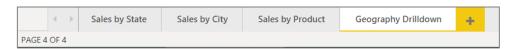
e) Right-click Sales Region Hierarchy, select the Rename menu command and rename the hierarchy Customer Geography.



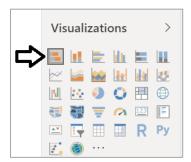
- f) Using the mouse, drag-and-drop the State column onto Customer Geography to add this column into the hierarchy.
- g) Using the mouse, drag-and-drop the City column onto Customer Geography to add this column into the hierarchy.
- h) Using the mouse, drag-and-drop the **Zipcode** column onto **Customer Geography** to add this column into the hierarchy.
- i) Using the mouse, drag-and-drop the Customer column onto Customer Geography to add this column into the hierarchy.
- j) The Customer Geography hierarchy should now contain four fields as shown in the following screenshot.



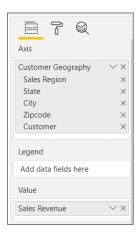
7. Create a new report page and rename it to **Geography Drilldown**.



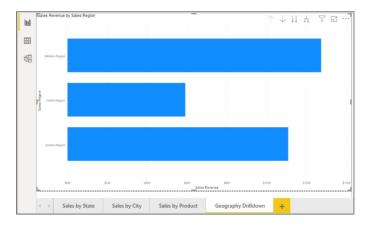
- 8. Add a new stacked bar chart visual.
  - a) Click the Stacked Bar Chart button on the Visualizations list to create a new bar chart visual.



- b) Resize the bar chart visual so it takes up the entire height and width of the report page.
- c) Drag and drop the Customer Geography hierarchy from the Customers table into the Axis well.
- d) Drag and drop the Sales Revenue field from Sales table into the Value well.



e) The bar chart should now appear like the one shown in the following screenshot.

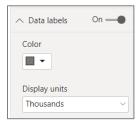


- 9. Configure Tooltips for the bar chart to additionally display Units Sold and Customer Count.
  - a) Drag and drop the **Units Sold** field from the **Sales** table into the **Tooltips** well.
  - b) Drag and drop the **Customer Count** field from the **Sales** table into the **Tooltips** well.
  - c) Drag and drop the Order Count field from the Sales table into the Tooltips well.
  - d) Hover over a bar in the bar chart with the mouse to observe the effects of the new tooltip configuration.



- 10. Configure Data labels for bars inside the bar chart.
  - a) Make sure the bar chart visual is selected.
  - b) Navigate to the Format properties pane and expand the Data labels section.

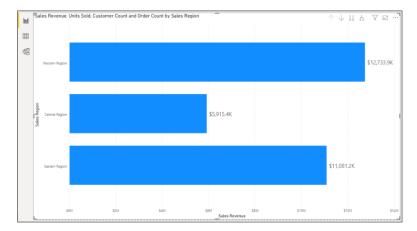
- c) Set the primary **Data labels** setting from **Off** to **On**.
- d) Update the **Display Units** property to **Thousands**.



e) Set the Text Size to 14 pt.



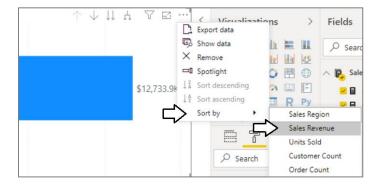
f) The bar chart should now display a data label for each bar showing total sales revenue.



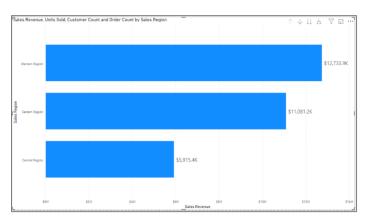
- 11. Modify the sorting to sorting of the bars in the bar chart to sort by Sales Revenue in a descending fashion.
  - a) Click the ellipse for the visual flyout menu at the top right of the bar chart visual.



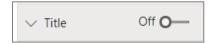
b) Select the **Sort by > Sales Revenue** command.



c) The bars in the bar chart should now be sorted with the bars containing the largest sales revenue values at the top.



- 12. Remove the visual title from the bar chart.
  - a) With the bar chart selected, go to the **Format** pane and set the **Title** property to **Off**.



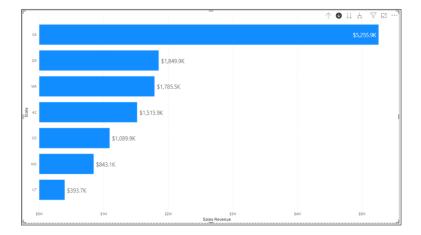
- 13. Turn on drill down mode for the bar chart visual.
  - a) Locate the Drill Down button with the downward pointing arrow and the circle around it in the top right corner of the visual.
  - b) Click on the **Drill Down** button once to enable drill down mode.



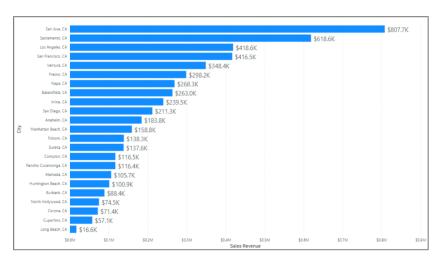
c) Once you have enabled drill down mode, the **Drill Down** button appears as a dark circle with a white downward-facing arrow.



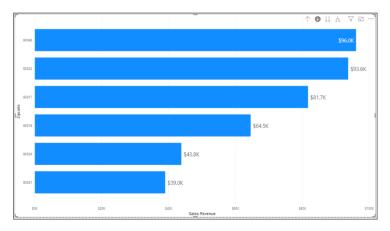
- 14. Experiment with drill down mode by drilling into the Customer Geography hierarchy.
  - a) Click on the bar for the Western Region to drill down into the states for that sales region.



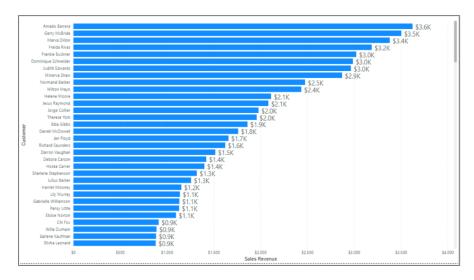
b) Click on the bar for the **CA** to drill down into the cities in California.



c) Click on the bar for a city such as Los Angeles, CA to drill down into the zipcodes for that city.

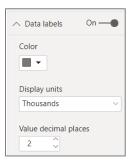


d) Click on the bar for a zipcode to drill down into the top customers in that area.



Now that you can navigate down to see sales revenue at the customer level, you need to increase the precision of the data labels.

- e) With the bar chart selected, expand the Data labels section in the Format pane.
- f) Set the Value decimal places property value to 2.



The up and down button arrows for Value decimal places does not work if the value is blank. You might have to type in the value of 2.

g) The data labels with customer sales revenue should now show greater precision.



h) Click the **Drill up** icon 4 times to move back up to the top of the hierarchy where the bars are showing sales segions..



You have now seen how you can set up a visual to drill into and out of a dimensional hierarchy.

#### Exercise 2: Extend the Data Model with a Custom Calendar Table

In this exercise you will create a calculated table named **Calendar** which will play the role of a time dimension table in the data model. The motivation for adding a time dimension table to your data model is that it will allow you to take maximum advantage of the time intelligence functions that are included in the DAX expression language.

- Create a new calculated table named Calendar.
  - a) Navigate to the **Modeling** tab in the ribbon.
  - b) Click the New Table button in the ribbon.

Instead of having you write one heck-of-a-long DAX expression, the lab exercise will have you copy and paste the required DAX expression from a text file in the **Students** folder.

c) Locate the file named CreateCalendarTable.txt at the following path and open it with Windows Notepad.

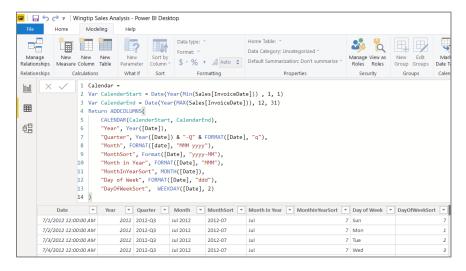
#### C:\Student\Modules\04\_AdvancedDax\Lab\DAX\CreateCalendarTable.txt

- d) Select the entire contents of CreateCalendarTable.txt and then copy it into the Windows clipboard.
- e) Return to Power BI Desktop and paste in the DAX expression for the new table.

f) Press the **ENTER** key to create the new table named **Calendar**.

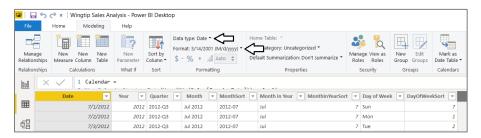
```
Calendar =
Var CalenderStart = Date(Year(Min(Sales[InvoiceDate])) , 1, 1)
Var CalendarEnd = Date(Year(MAX(Sales[InvoiceDate])), 12, 31)
Return ADDCOLUMNS(
    CALENDAR(CalenderStart, CalendarEnd),
    "Year", Year([Date]),
    "Quarter", Year([Date]) & "-Q" & FORMAT([Date], "q"),
    "Month", FORMAT([date], "MMM yyyy"),
    "Monthsort", Format([Date], "yyyy-MM"),
    "Month in Year", FORMAT([Date], "MMM"),
    "MonthInYearSort", MONTH([Date]),
    "Day of Week", FORMAT([Date], "ddd"),
    "DayOfWeekSort", WEEKDAY([Date], 2)
)
```

g) You should be able to verify that the Calendar table has been created with several columns including a Date column.



Note that this DAX expressions to calculate the start date and end date dynamically provides flexibility. This DAX expression for the **Calendar** table automatically add new rows for complete years for **Sales** based on the minimum and maximum date values in the **InvoiceDate** column of the **Sales** table.

- 2. Change the type and format of the **Date** column.
  - a) Select the **Date** column by clicking its column header.
  - b) Activate the **Modeling** tab of the ribbon.
  - c) Set the **Data Type** property to **Date**.
  - d) Set the Format property to 03/14/2001 (MM/dd/yyyy).

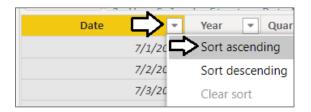


When the tables of a Power BI data model are loaded into memory, they are laid out in columns of data as opposed to rows of data. Therefore, a table in a data model table doesn't really have a pre-defined sort order. Because of this, it sometimes appears a table isn't sorted properly when you examine it in **Data** view. Such is the case when you examine the **Date** column of the **Calendar** table.

- 3. Sort the rows in the **Calendar** table chronologically.
  - a) If you examine the Date column, the first date shown is 7/1/2012 instead of the first actual date which is 1/1/2012.



b) Click the downward arrow menu on right side of the Date column header and select the Sort ascending command.



c) Now you can see the real start date of the Calendar table which is 1/1/2012.

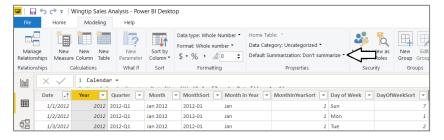


You should also be able to verify that there's one row in the Calendar table for each day in 2012, 2013, 2014 and 2015.

4. Modify the **Default Summarization** property of the **Year** column.

While the **Year** column contains numeric values, it doesn't make sense to perform standard aggregations on this column such as **Sum**, **Average** or **Count**. Setting the column's **Default Summarization** to **Do Not Summarize** will prevent Power BI Desktop from automatically assigning aggregate operations when this field is added to a visual in a report.

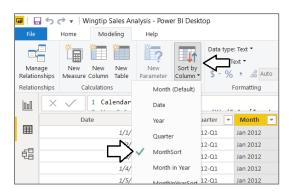
a) Select the Year column and sets its Default Summarization property to Don't Summarize.



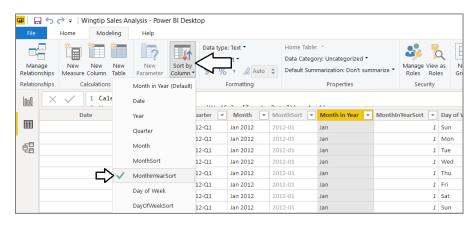
5. Configure the **Month** column to be sorted chronologically.

The **Month** column is a good example of a column whose values will not automatically be sorted in a chronological sort order. The default sort order of a text column like **Month** is to sort month names alphabetically so that April will sort before February, and February will sort before January. Therefore, you will now configure the **Month** column to be sorted by values in **MonthSort** to create a chronological sort order.

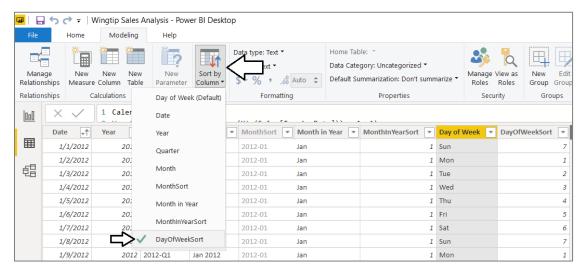
a) Select the Month column and then set its Sort By Column property to MonthSort column.



- b) Hide the MonthSort column by right-clicking it on the Fields list and selecting the Hide in Report View menu command.
- 6. Configure the **Month in Year** column to be sorted chronologically.
  - a) Select the Month in Year column and then set its Sort By Column property to MonthinYearSort column.



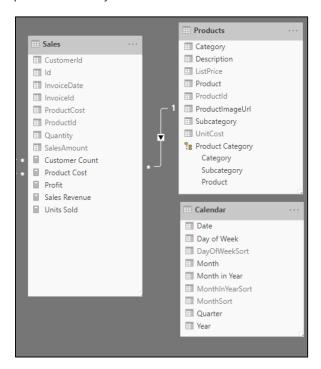
- b) Hide the MonthInYearSort column by right-clicking it on the Fields list and selecting Hide in Report View.
- 7. Configure the **Day of Week** column to be sorted chronologically.
  - a) Select the Day of Week column and then set its Sort By Column property to DayOfWeekSort column.



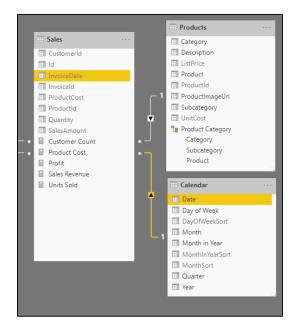
b) Hide the DayOfWeekSort column by right-clicking it on the Fields list and selecting Hide in Report View.

At this point, you have created the **Calendar** table and added all the columns that it requires. The next step to integrate the **Calendar** table into the data model will be to create a relationship between the **Calendar** table and the **Sales** table.

- 8. Create a relationship between the Calendar table and the Sales table.
  - a) Navigate to Model view. You should be able to see that the Calendar table is present.
  - b) Using the mouse, rearrange the tables in **Model** view to match the following screenshot where the **Calendar** table is positioned directly below the **Products** table and to the immediate right of the **Sales** table.

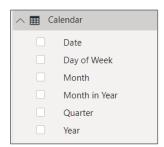


c) Create a new table relationship by performing a drag and drop operation with the mouse to drag the **InvoiceDate** column from the **Sales** table and to drop it on the **Date** column of the **Calendar** table.



You have now completed the work of adding the **Calendar** table to the data model. Now, you will modify the **Calendar** table to add a new dimension hierarchy named **Calendar Drilldown**.

- 9. Add a new dimensional hierarchy to the Calendar table.
  - a) Use the left navigation to switch to Report View.
  - b) Inspect the Calendar table in the Fields list. It should appear as the one shown in the following screenshot.



- c) Right-click on the **Year** field and then select the **New Hierarchy** menu command.
- d) Right-click Year Hierarchy, select the Rename command and rename the hierarchy to Calendar Drilldown.
- e) Using the mouse, drag-and-drop the Quarter column onto Calendar Drilldown to add this column into the hierarchy.
- f) Using the mouse, drag-and-drop the Month column onto Calendar Drilldown to add this column into the hierarchy.
- g) The Calendar Drilldown hierarchy should now contain three hierarchy members as shown in the following screenshot.



10. Save the work you have done by clicking the Save button in the upper left corner of the Power BI Desktop window.

Over the next few steps, you will leverage the **Calendar** table by using it to create a few new visuals to display sales revenue totals aggregated over various time periods.

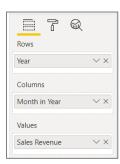
- 11. Create a new report page named Sales over Time.
  - a) Navigate to Report view.
  - b) Add a new page by clicking the (+) button on the right side of the page navigation menu.
  - c) Once the new page has been created, modify its title to **Sales over Time**.



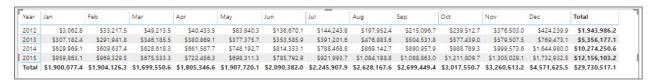
- 12. Create a new matrix visual to show sales revenue for specific time periods.
  - a) Click that **Matrix** icon in the **Visualizations** list to add a new matrix visual to the page.



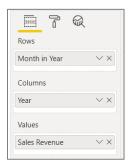
- b) With the matrix visual selected, navigate to the **Fields** pane.
- c) Add the Year column from the Calendar table into the Rows well.
- d) Add the Month in Year column from the Calendar table into the Columns well.
- e) Add the Sales Revenue measure from the Sales table into the Values well.



- f) The matrix now has a column for each month and a row for each year.
- g) Use your mouse to resize the matrix visual to take up the entire width of the page.



h) Now experiment by pivoting the matrix visual to display the exact same data using a different layout. Accomplish this by moving the **Month in Year** field into the **Rows** well and then moving the **Year** field into the **Columns** well. In effect, the **Year** column and the **Month in Year** column are switching places.



i) The matrix should now display a row for each month and a column for each year.



- 13. Create a new matrix visual to show sales revenue for specific time periods.
  - a) Add a second matrix visual to the page.
  - b) Add the Day of Week column from the Calendar table into the Rows well.

- c) Add the Year column from the Calendar table into the Columns well.
- d) Add the Sales Revenue measure from the Sales table into the Values well.



e) The matrix should now display a row for each day of the week and a column for each year.



You can see that once you have set up your calendar table, it's easy to layout table visuals and matrix visuals to display summarized financial data over various time periods.

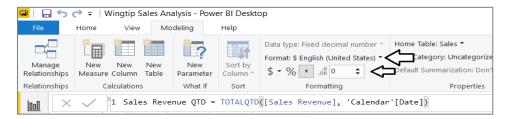
## Exercise 3: Create Measures using DAX Time Intelligence Functions

In this exercise, you will leverage various the Time Intelligence functions in DAX to analyze sales revenue using quarter to date (QTD) totals and year to date (YTD) totals. You will also write a DAX expression to calculate a running total of sales revenue through the entire 4 years of sales activity. After that, you will create new measures to calculate the growth of sales revenue on a month-by-month basis.

- 1. Create a measure named Sales Revenue QTD that calculates a quarter-to-date aggregate sum on the SalesAmount column.
  - a) Navigate to Data view.
  - b) Select the Sales table from the Fields list.
  - c) Create a new measure by clicking the **New Measure** button in the ribbon.
  - d) Enter to following DAX expression into the formula bar to create the new measure named Sales Revenue QTD.

# Sales Revenue QTD = TOTALQTD([Sales Revenue], 'Calendar'[Date])

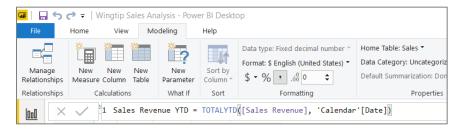
- e) Press the **ENTER** key to add the measure to data model.
- f) Modify the formatting by dropping down the Format menu on the ribbon and selecting Currency > English (United States).
- g) Use the spinner control below the Format menu to set the number of decimal places shown to zero.



- 2. Create a measure named Sales Revenue YTD that calculates a year-to-date aggregate sum using the Sales Revenue measure.
  - a) Navigate to **Data** view.
  - b) Select the Sales table from the Fields list.
  - c) Create a new measure by clicking the **New Measure** button in the ribbon.
  - d) Enter to following DAX expression into the formula bar to create the new measure named Sales Revenue YTD.

### Sales Revenue YTD = TOTALYTD([Sales Revenue], 'Calendar'[Date])

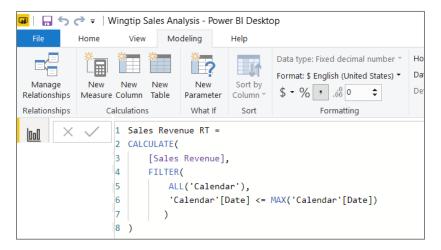
- e) Press the **ENTER** key to add the measure to data model.
- f) Modify the formatting by dropping down the Format menu on the ribbon and selecting Currency > English (United States).
- g) Use the spinner control below the Format menu to set the number of decimal places shown to zero.



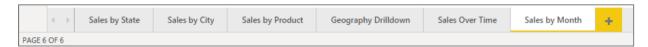
- 3. Create a measure named Sales Revenue RT that calculates a running total aggregate sum the Sales Revenue measure.
- a) Navigate to Data view.
- b) Select the Sales table from the Fields list.
- c) Create a new measure by clicking the **New Measure** button in the ribbon.
- d) Enter to following DAX expression into the formula bar to create the new measure named Sales Revenue RT.

```
Sales Revenue RT =
CALCULATE(
    [Sales Revenue],
    FILTER(
        ALL('Calendar'),
        'Calendar'[Date] <= MAX('Calendar'[Date])
)
)</pre>
```

- e) Press the **ENTER** key to add the measure to data model.
- f) Modify the formatting by dropping down the Format menu on the ribbon and selecting Currency > English (United States).
- g) Use the spinner control below the format menu to set the number of decimal places shown to zero.



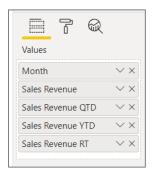
- 4. Create a new report page named Sales by Month.
  - a) Navigate to Report view.
  - b) Add a new page by clicking the (+) button on the right side of the page navigation menu.
  - c) Once the new page has been created, modify its title to Sales by Month.



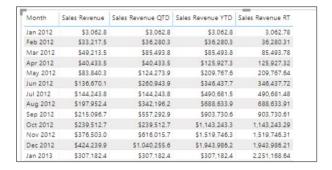
- 5. Create a new table visual to display data using your new measures.
  - a) Add a new table visual on the right-hand side of the page



- b) With the table visual selected, navigate to Fields pane
- c) Add the Month column from Calendar table into the Values well.
- d) Add the measures Sales Revenue, Sales Revenue QTD, Sales Revenue YTD, Sales Revenue RT into the Values well.



e) Inspect the data displayed in the table visual and verify the measures for sales revenue QTD, YTD and RT look correct.



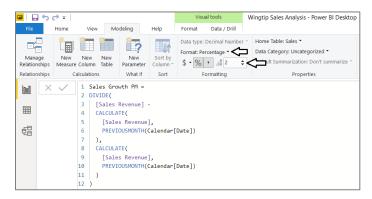
f) Save the work you have done by clicking the Save button in the upper left corner of the Power BI Desktop window.

You have now learned how to use Time Intelligence functions in DAX together with a calendar table. Now you will move on to the final exercise where you will create additional measures to monitor sales growth. Over the next few steps, you will create new measures to calculate the growth of sales revenue on a month-by-month basis.

- 6. Create a measure named **Sales Growth PM** that calculates the percentage increase between sales revenue for the current month and sales revenue for the previous month.
  - a) Navigate to Data view.
  - b) Select the Sales table from the Fields list.
  - c) Create a new measure by clicking the **New Measure** button in the ribbon.
  - d) Enter to following DAX expression into the formula bar to create the measure named Sales Growth PM.

```
Sales Growth PM =
DIVIDE(
  [Sales Revenue] -
  CALCULATE(
    [Sales Revenue],
    PREVIOUSMONTH(Calendar[Date])
),
CALCULATE(
  [Sales Revenue],
    PREVIOUSMONTH(Calendar[Date])
)
```

- e) Press the ENTER key to add the calculated column to data model.
- f) Modify the formatting by dropping down the Format menu on the ribbon and selecting Percentage.
- g) Use the spinner control below the Format menu to set the number of decimal places shown to 2.



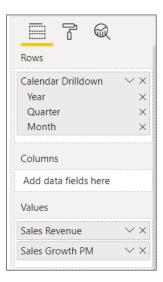
- 7. Create a new page in the project's report.
  - a) Navigate to Report view.
  - b) Add a new page by clicking the (+) button on the right of the page navigation menu.
  - c) Once the new page has been created, modify its title to Sales Growth.



- 8. Create a new matrix visual to show month-to-month sales revenue growth in 2014 and 2015.
  - a) Click the matrix icon in the **Visualizations** list to add a new matrix visual to the page.



- b) Drag and drop the Calendar Drilldown hierarchy from the Calendar table into the Rows well.
- c) Drag and drop the Sales Revenue measure from the Sales table into the Values well.
- d) Drag and drop the Sales Growth PM measure from the Sales table into the Values well.



e) With the matrix visual selected, expand the Grid section in the Format pane.



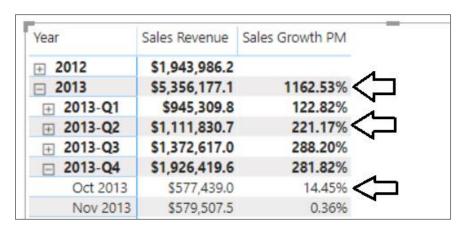
f) Inside the Grid section, locate the Text site property and increase its value to 12 pt.



g) The matrix rows should now display an expand/collapse icons at the left



h) Inspect the values produced by the Sales Growth PM measure at the level of year, quarter and month.



The **Sales Growth PM** measure was written to perform calculations on a month-to-month basis. However, there is currently a problem whenever this measure is evaluated in a filter context based on a larger time interval such as a quarter or a year. More specifically, the **Sales Growth PM** measure is currently producing a large and erroneous value when it is evaluated in the context of a quarter or a year. Now that you understand problem, it's time to modify the DAX expression for the **Sales Growth PM** measure to return a blank value whenever the measure is evaluated in a filter context where the time interval is at a granularity other than at the monthly level.

- 9. Modify the DAX expression for the Sales Growth PM measure.
  - a) Navigate to Data view.
  - b) Select the **Sales Growth PM** measure of the **Sales** table from the **Fields** list. When you select the **Sales Growth PM** measure in the **Fields** list, you should then be able to see and modify its DAX expression in the formula bar.
  - c) Before you can modify the DAX expression for the Sales Growth PM measure, you must be able to use the ISFILTERED function provided by DAX. You can write the following DAX expression to determine whether the current evaluation context is filtering at the month level.

# ISFILTERED(Calendar[Month])

d) You can also write the following DAX expression to make sure that the current evaluation context is not filtering at a more granular level such as at the **Date** level.

#### NOT(ISFILTERED(Calendar[Date]))

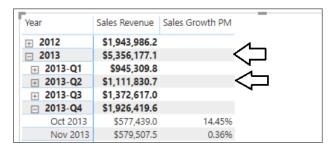
e) You will need to ensure that both these expressions are true before the **Sales Growth PM** measure evaluates to a value other than a blank value. You can write the following DAX expression using the DAX && operator to return true when both inner conditions are true

#### ISFILTERED(Calendar[Month]) && NOT(ISFILTERED(Calendar[Date]))

f) Update the DAX expression for the Sales Growth PM measure to match the following code listing.

```
Sales Growth PM =
IF(
    ( ISFILTERED(Calendar[Month]) && NOT(ISFILTERED(Calendar[Date])) ),
DIVIDE(
    [Sales Revenue] -
    CALCULATE(
       [Sales Revenue],
       PREVIOUSMONTH(Calendar[Date])
    ),
    CALCULATE(
       [Sales Revenue],
       PREVIOUSMONTH(Calendar[Date])
    )
    ),
    BLANK()
}
```

- g) Navigate back to Report view and inspect the effects of your changes to the visual on the Sales Revenue Growth page.
- h) You should see the Sales Growth PM measure is now returning blank values for the quarterly and yearly evaluations.



- it is widely-accepted among BI experts and BI novices alike that a blank value is always preferable to a large, erroneous value.
- 10. Add a line chart visual to the bottom of the report page to show how sales revenue has grown from month to month.
  - a) Click on the whitespace on the report to make sure that the existing matrix visual is not currently selected.
  - b) Click on the Line chart button in the Visualizations list to create a new Line chart visual.



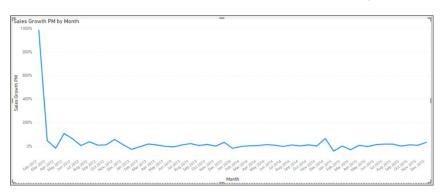
c) Reposition the new visual so it takes up the entire page width at the bottom of the page.



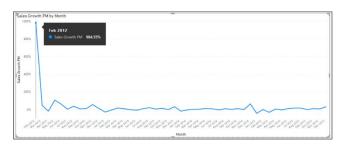
- d) Drag and drop the **Month** field from the **Calendar** table into the **Axis** well.
- e) Drag and drop the Sales Growth PM measure from the Sales table into the Values well.



f) You should now see a Line chart which shows the month-to-month growth in sales revenue from 2012 through 2015.



- 11. Observe the problem with the monthly sales growth in February of 2012.
  - a) Examine the sales growth in Feb 2012 which has a value of 985%.



The problem with this sales growth figure for Feb 2012 has to do with the fact that the previous month is not a complete month but instead only contains 4 days of sales data from January 28 to January 31. Over the next few steps you will refine your DAX code to add additional logic so that the **Sales Growth PM** measure returns a blank value when the previous month is not a full month.

- 12. Create a measure named Previous Month Is Valid to indicate whether the previous month is a complete month or not.
  - a) Navigate to data view and select the Sales table from the Fields list.
  - b) Create a new measure by clicking the **New Measure** button in the ribbon.
  - c) Enter to following DAX expression into the formula bar to create the measure named Previous Month Is Valid.

```
Previous Month Is Valid =
  FIRSTDATE(PREVIOUSMONTH('Calendar'[Date])) >= FIRSTDATE(ALL(Sales[InvoiceDate]))
```

Note that the new measure named **Previous Month Is Valid** will not be used directly in any report. Instead, you have created this measure to call from the DAX code you write in other measures. Since you will only reference this measure from other measures, it makes sense to hide this measure from **Report** view.

- 13. Once you have created the Previous Month Is Valid measure, right click on it in the fields list and click Hide in Report View.
- 14. Update the DAX code for the Sales Growth PM measure to return a blank value when the previous month is incomplete.
  - a) Select the Sales Growth PM measure so you can see its DAX in the formula editor.
  - b) Currently, the **If** statement at the top has two conditions.

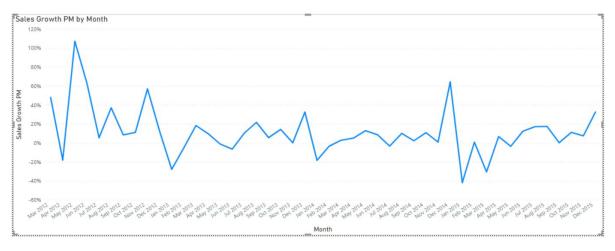
```
( ISFILTERED(Calendar[Month]) && NOT(ISFILTERED(Calendar[Date])) )
```

c) Update the If statement to add a third condition to ensure the Previous Month Is Valid measure is true.

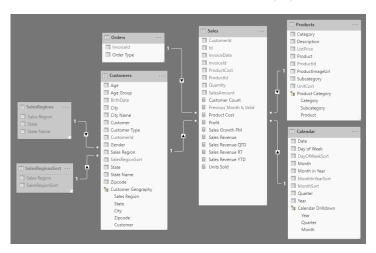
```
ISFILTERED(Calendar[Month]) &&
NOT(ISFILTERED(Calendar[Date])) &&
[Previous Month Is Valid]
)
```

d) The DAX expression for the Sales Growth PM measure should now match the following code listing.

15. Return to report view and see the effects of the changes you just made to the **Sales Growth PM** measure. You should see that the spike in the first month is gone and the line chart provides a better view of sales revenue growth of the four years of sales data.



16. Complete your work on the data model by rearranging the table layout in Model view so you can see every table and field.



17. Save your work to the Wingtip Sales Model project by clicking the Save button in the ribbon.

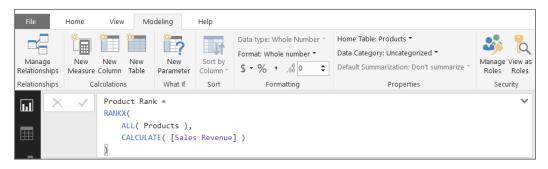
# **Exercise 4: Create the Top 5 Products Report**

In this exercise you will create a measure named **Product Rank** that ranks products according to their total sales revenue. You will then work to create a report that displays the top 5 selling products. Along the way, you will design this report to be interactive allowing the user to filter on a specific year and/or a specific product category to see what products are the best sellers.

- 1. Create a new measure named Product Rank to determine the top selling products.
  - a) Navigate to data view.
  - b) Select the Sales table from the Fields list.
  - c) Create a new measure by clicking the **New Measure** button in the ribbon.
  - d) Enter to following DAX expression into the formula bar to create the measure named **Product Rank**.

```
Product Rank =
RANKX(
ALL( Products ),
CALCULATE( [Sales Revenue] )
)
```

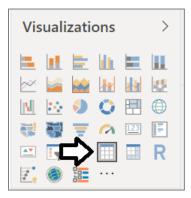
- e) Press the ENTER key to add the measure to the data model.
- f) Ensure the formatting for this measure is set to Whole Number as shown in the following screenshot.



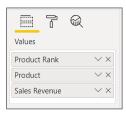
- 2. Create a new report page named Top 5 Products
  - a) Navigate to report view.
  - b) Create a new report page and rename it to **Top 5 Products**.



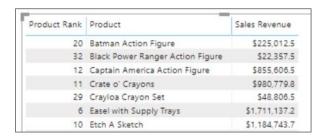
- 3. Add a new table visual to display the top 5 products.
  - a) Click the **New Visual** button on the ribbon to add a new visual to the page.
  - b) Change the visual to a table by clicking the **Table** button in the **Visualizations** list.



- c) Drag and drop the **Product Rank** measure from the **Sales** table into the **Values** well.
- d) Drag and drop the **Product** column from the **Products** table into the **Rows** well.
- e) Drag and drop the Sales Revenue measure from the Sales table into the Rows well.



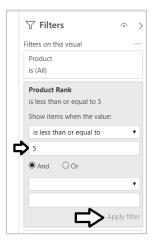
f) The new visual should now match the visual shown in the following screenshot.



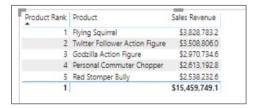
g) Click on the Product Rank column header twice to sort the visual so the products with the lowest ranks are sorted to the top.



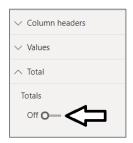
- h) Inspect the Visual level filters well of the Filters section of the Field properties pane and locate Product Rank.
- i) Configure the **Product Rank** filter for the table visual to only display products with a **Product Rank** value of 5 or lower as shown in the following screenshot and then click the **Apply Filter** link to apply the filter to the visual.



j) Your visual should now display the top 5 selling products as shown in the following screenshot. You should be able to observe that the visual is displaying the **Totals** row at the bottom which needs to be removed.



k) Locate the Totals property for the table visual in the Format pane and set its value to Off.



I) Your top 5 products visual should now look better when it is displayed without the Totals row.



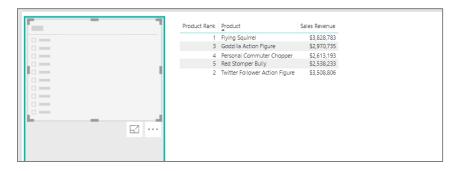
- 4. Create a rectangle shape to provide background formatting for the report page.
  - a) Drop down the Shapes menu and select the Rectangle command to add a new shape to the report.
  - b) Using the mouse, resize the rectangle share to take up the full height of the report page and about 20% of the width.



- 5. Add a new slicer visual to the page to filter the top 5 products visual by Year.
  - a) Click the New Visual button on the ribbon to add a new visual to the page.
  - b) Change the visual to a slicer by clicking the Slicer button in the Visualizations list.



c) Position the slicer on top of the rectangle.



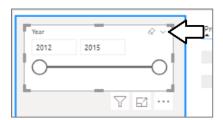
d) Drag and drop the **Year** column from the **Calendar** table into the **Values** well.



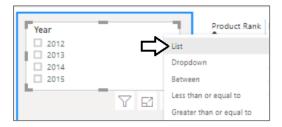
e) The slicer visual will default to a user interface experience with slider since year is a whole number.



f) Click the slicer dropdown menu at the top right of the slicer to change the user interface experience.

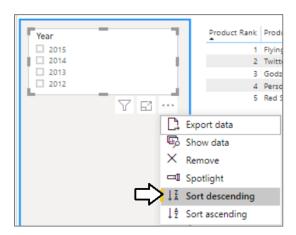


g) Select the List option for the slicer's user interface experience.



Now, that you have configured the slicer as a list, you will reverse the sort order so that later years are listed on top.

h) Drop down use the standard visuals menu and select the **Sort Descending** command.



- i) The Year slicer visual should now show the latest year (i.e. 2015) at the top of the list of years.
- j) With the slicer visual selected, navigate to the Format pane and set the Border property to On.



k) Experiment using the **Year** slicer by selecting individual years. You should see that the top 5 products visual updates whenever you select a different year.



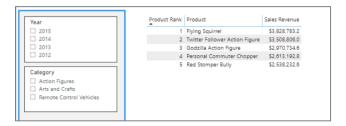
- I) When you are done, reset he Year slicer so that no year is selected.
- 6. Add a second slicer visual to the **Top 5 Products** page to filter by **Category**.
  - a) Click the **New Visual** button on the ribbon to add a new visual to the page.
  - b) Change the visual to a slicer by clicking the Slicer button in the Visualizations list.
  - c) Drag and drop the Category column from the Products table into the Values well.



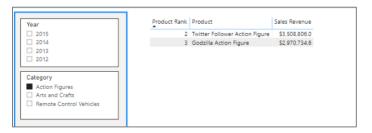
d) With the Category slicer visual selected, navigate to the Format pane and set the Border property to On.



e) Reposition the new slicer visual to match the page layout shown in the following screenshot.



f) Experiment using the **Category** slicer by selecting individual product categories. You should see that there is now a problem with the report because the visual with the top 5 products doesn't show 5 products.

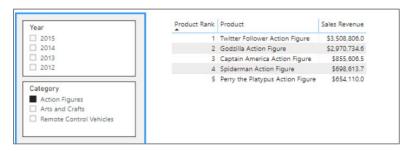


The problem you are facing here has to do with the manner in which the **Product Rank** measure is filtering during its evaluation. The problem is that the measure does not correctly filter by the product category column when determining the top 5 products. Therefore, you must modify the DAX expression for the **Product Rank** measure in order to calculate the top 5 selling products within a specific category when that category is selected in the slicer.

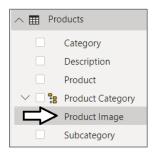
- 7. Modify the DAX expressions for the **Product Rank** measure to correct the filter problem with product category.
  - a) Navigate to data view.
  - b) Expand the Sales table from the Fields list.
  - c) Select the Product Rank measure in the Sales table so you can view and modify its DAX expression in the formula bar.
  - d) Modify the DAX expression for the Product Rank measure to match the following code listing.

```
Product Rank =
IF(
   HASONEVALUE(Products[Product]),
   RANKX(
   ALL( Products[Subcategory], Products[Product]),
   CALCULATE( [Sales Revenue] )
)
)
```

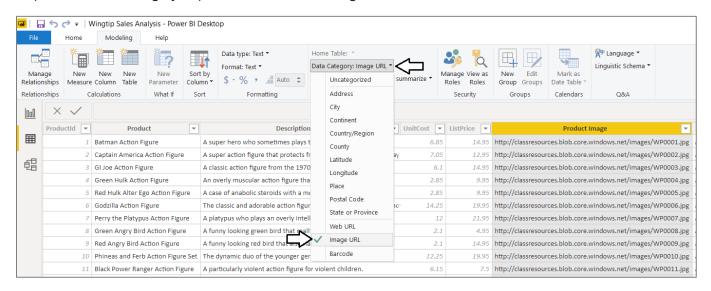
- 8. Test the changes you made to the Product Rank measure.
  - a) Navigate to report view.
  - b) Test the measure by selecting different categories using the **Category** slicer. At this point, the page filtering should be working correctly as you should see 5 top products when selecting a product category.



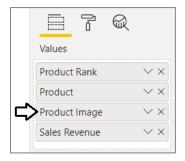
- 9. Add support the data model to provide a product image into the report.
  - a) Navigate to Data View and then inspect the fields inside the **Products** table.
  - b) Right-click on the ProductImageUrl field and select the Rename command.
  - Rename the field to the more user-friendly name of Product Image.



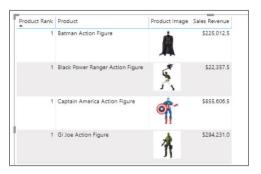
- d) Make sure you have the **Product Image** field selected in the **Fields** list.
- e) Navigate to the **Modeling** tab in the ribbon.
- f) Drop down the Data Category dropdown menu and select Image URL.



- 10. Add the product image to the report.
  - a) Return to Report view.
  - b) Make sure the table visual is selected.
  - c) Drag and drop the **Product Image** field from the **Products** table into the **Values** well. When you add the **Product Image** field in the **Values** well, place it in between the **Product** field and the **Sales Revenue** field as shown in the following screenshot.



d) When you see the effects your change, you will notice there's a problem because every product has a rank of 1. Therefore, the table visual now displays all 32 products instead of just 5 products which are the best sellers.



What's the problem here? It has to do with how the **RANKX** function works when the **Product Image** field is added into the filter context inside the table visual. In particular, the **RANKX** function is now calculating the ranking separately for each group of products that share the same product image. Since no two products share the same product image, each product gets a ranking of 1.

- 11. Modify the DAX for the Product Rank measure to ignore the Product Image field whenever it's added to the filter context.
  - a) Navigate to data view.
  - b) Expand the **Products** table from the **Fields** list.
  - c) Select the **Product Rank** measure in the **Products** table so you can view and modify its DAX expression in the formula bar.
  - d) Modify the DAX expression for the **Product Rank** measure by adding the **Product Image** field to the call to the **All** function.

```
Product Rank =
IF(
   HASONEVALUE(Products[Product]),
   RANKX(
   ALL( Products[Subcategory], Products[Product], Products[Product Image] ),
   CALCULATE( [Sales Revenue] )
)
```

- e) Press Enter to save your DAX changes to the **Product Rank** field.
- f) Return to report view and inspect how your changes have affected the table visual with the top 5 products.
- g) You should see that now the product ranking is working the way it should even when there is a filter on product category.



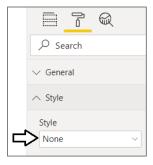
At this point the **Product Rank** measure is working correctly. However, you will update the DAX for this measure one more time to so you can the effects of a valuable DAX function named AllSelected.

- 12. Modify the DAX for the **Product Rank** measure to use the DAX **AllSelected** function.
  - a) Navigate to data view.
  - b) Expand the Products table from the Fields list.

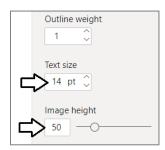
- c) Select the **Product Rank** measure in the **Products** table so you can view and modify its DAX expression in the formula bar.
- d) Modify the DAX expression for the Product Rank measure by adding the Product Image field to the call to the All function.

```
Product Rank =
IF(
    HASONEVALUE(Products[Product]),
    RANKX(
    ALLSELECTED(Products),
    CALCULATE( [Sales Revenue] )
)
)
```

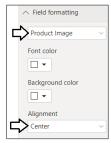
- e) Press Enter to save your DAX changes to the Product Rank field.
- f) Return to report view.
- g) You should see that now the product ranking is working the way it should even when there is a filter on product category.
- 13. Style the Top 5 Products table visual.
  - a) In the Table style section, change the Style to None.



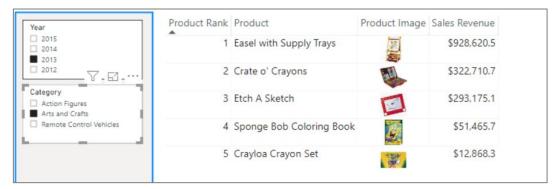
- b) Navigate to the **Grid** section in the **Format** properties pane.
- c) Set the Text Size to 14 pt.
- d) Set the Image Height to 50.



- e) Navigate to the Field Formatting section in the Format properties pane.
- f) Set the **Field** to be formatted to **Product Image**.
- g) Set the field's **Alignment** property to **Center**.



- h) At this point, you are done formatting the top 5 products table
- 14. Experiment with the report interaction to drill into a year and category when determining the top 5 selling products.



15. Save the work you have done by clicking the Save button in the upper left corner of the Power BI Desktop window.

Congratulations. You have now reached the end of this lab.