

# **Analytics for the Data-Driven Manager**

## **Day 1**

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Follow along at: <http://bit.ly/data-driven-manager>

See the code at: <http://bit.ly/data-driven-manager-code>

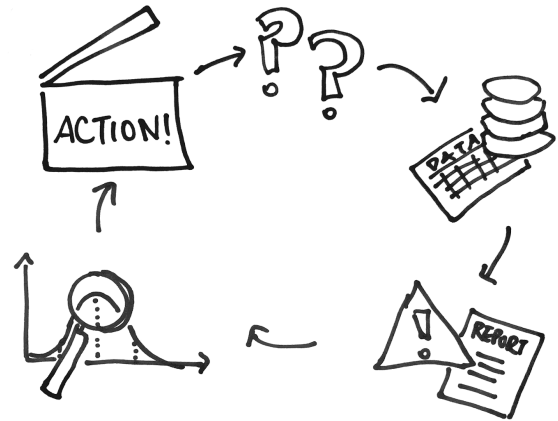
### **Key Questions for the Morning**

- What is the value of data?
- What is analysis?
- What does it mean to be data-driven?

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## The Analytics Value Chain

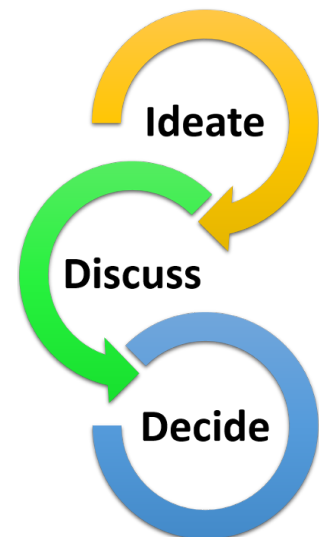
- What are the key steps?



- What are the key things to keep in mind?

## Problem Scoping

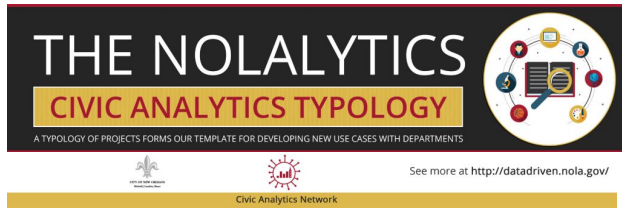
- **Ideate:** On your own, generate at least 3 ideas (ideally more), each on their own Post-It Note
- **Discuss:** Review the ideas generated
- **Decide:** Come to a consensus as a group



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# Process Mapping Steps

- Identify the key problem/question
- Identify the desired outcome
- Identify key outcome measures (**How do we know we've got it right?**)
- Identify the key inputs (data)
- Identify the key steps to use inputs to achieve the outcome



Based on the work of the [City of New Orleans, Office of Performance and Accountability](#)

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Finding the needle in a haystack



Prioritizing work for impact



Early warning tools



Better, quicker decisions



Optimizing resource allocation



Experimenting for what works

## 4 Concerns to Be Mindful Of

1. Technical

2. Legal

3. Cultural

4. Political

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## Key Benefits of Good Analysis

## Mayor's Office of Data Analysis (MODA)

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**Step 1 - Defining the Problem**

**Step 2 - Defining the Outcome**

**Step 3 - Defining the Outcome Measures**

**Step 4 - Defining the Inputs**

**Step 5 - Outlining the Process**

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# Your Notes

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## Resources

- Data Driven New Orleans <https://datadriven.nola.gov>
- Harvard Government Performance Lab  
<https://govlab.hks.harvard.edu>
- Carl Anderson **Creating a Data-Driven Organization**
- DJ Patil & Hilary Mason **Data Driven: Creating a Data Culture**  
<https://www.oreilly.com/ideas/data-driven>
- Datapolitan training classes <http://training.datapolitan.com/>
- IDEO Design Kit (List of various Design Thinking techniques and approaches) <http://www.designkit.org/methods>