## **Gabriel Velez**

PRODUCT DESIGN & DEVELOPMENT

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### **WORK EXPERIENCE**

## **A&N Online Marketing** / Chief Technical Officer

APR 2022 - PRESENT (REMOTE)

- Strategized, designed, and built all eleven of their different web properties, mostly using custom PHP, HTML, & CSS code, running on Wordpress with the intent to improve overall website user experience.
- Coordinated with team to understand desired branding & strategize over sales outcomes for each of the different web properties.
- Designed deliverables for all events which resulted in increased awareness and engagement.
- Analyzed data and ran AB tests to improve overall performance to increase overall website traffic conversions by 10% yearly.

## Integrate / Product Designer

JAN 2019 - JUL 2021 (REMOTE)

- Assisted in communication with Integrate after their acquisition of ListenLoop, serving as a design and sales conduit to understand Integrate's new ABM (Account Based Marketing) product.
- Collaborated with Integrate's product improvement team to enhance the user experience of their Integrate Demand Cloud product.
- Led the discovery & redesign of their Asset Library, gathering feedback from customers like Microsoft.
- Streamlined the design system, ensuring that all colors were WCAG 2.0 (Web Content Accessibility Guidelines) compliant, and creating mockups using design software and HTML/CSS/JS code.

## ListenLoop / Design Lead

AUG 2017 - JAN 2019 (LONG ISLAND NY, REMOTE)

- Sole product designer at the ABM (Account Based Marketing) startup, improving the customer onboarding experience and designing various parts of the product.
- Developed initial front-end HTML for the Web Personalization and Retargeting services.
- · Conducted customer product demos to assist in sales.

## **DesignOnCue** / Freelance

DEC 2014 - JUL 2017 (YONKERS NY)

• Provided full-service design solutions to small and mid-sized businesses, including brand strategies, web design, and development.

### **EDUCATION**

# City College of New York (CUNY)

Bachelor of Arts Communications -Public Relations & Advertising

### SKILLS

### Design:

Strategy Presentations
Concept Sketches
Wireframes & Mockups
Design Systems
Presentation Decks
Landing Pages
A/B Testing

## Languages:

HTML, CSS, PHP, JS

### AI / Automation:

ChatGPT, Cline, Copilot, Claude

### Frameworks:

React.js, Next.js, React Native, Expo

### Tools / Platforms:

VS Code, Cursor Figma, Adobe CC Asana, Jira Trello, Git, NPM GitLab, Vercel Wordpress Firebase