# **Gabriel Velez**

PRODUCT DESIGN & DEVELOPMENT

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#### **WORK EXPERIENCE**

### **A&N Online Marketing** / Chief Technical Officer

APR 2022 - PRESENT (REMOTE)

- Strategized, designed, and built all eleven of their different web properties, mostly using custom PHP, HTML, & CSS code, running on Wordpress with the intent to improve overall website user experience.
- Coordinated with team to understand desired branding & strategize over sales outcomes for each of the different web properties.
- Designed deliverables for all events which resulted in increased awareness and engagement.
- Analyzed data and ran AB tests to improve overall performance to increase overall website traffic conversions by 10% yearly.

## Integrate / Product Designer

JAN 2019 - JUL 2021 (REMOTE)

- Assisted in communication with Integrate after their acquisition of ListenLoop, serving as a design and sales conduit to understand Integrate's new ABM (Account Based Marketing) product.
- Collaborated with Integrate's product improvement team to enhance the user experience of their Integrate Demand Cloud product.
- · Led the discovery & redesign of their Asset Library, gathering feedback from customers like Microsoft.
- Streamlined the design system, ensuring that all colors were WCAG 2.0 (Web Content Accessibility Guidelines) compliant, and creating mockups using design software and HTML/CSS/JS code.

# **ListenLoop** / Design Lead

AUG 2017 - JAN 2019 (LONG ISLAND NY, REMOTE)

- Sole product designer at the ABM (Account Based Marketing) startup, improving the customer onboarding experience and designing various parts of the product.
- Developed initial front-end HTML for the Web Personalization and Retargeting services.
- Conducted customer product demos to assist in sales.

## DesignOnCue / Freelance

DEC 2014 - JUL 2017 (YONKERS NY)

• Provided full-service design solutions to small and mid-sized businesses, including brand strategies, web design, and development.

EDUCATION SKILLS

City College of New York (CUNY)

**Bachelor of Arts** 

Communications Public Relations & Advertising Design:

Strategy Presentations
Concept Sketches
Wireframes & Mockups
Design Systems
Presentation Decks
Landing Pages
A/B Testing

**Languages:** HTML, CSS, PHP, JS

Al / Automation: ChatGPT, Claude, Cline, Copilot

Frameworks:

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VS Code, Cursor Windsurf, Figma Adobe CC, Asana Jira, Trello, Git, NPM GitLab, Vercel Wordpress, Firebase

Tools / Platforms:

React.js, Next.js, React Native, Expo

#### **SELECTED PROJECTS & STARTUPS**

Lootfeed – Co-Founder, Head of Design & Development Jan 2019 – Jun 2023

- Led a small engineering team (2-3 developers) to build and maintain a web platform using React, Firebase
- Managed all product design, UX strategy, and development sprints, ensuring efficient coordination between
- Delivered full-stack features from landing pages to database architecture, improving marketing performance

Gamechat – Creative Lead & Co-Founder Apr 2015 – Aug 2018

- Directed a cross-functional team of engineers and designers to build a mobile messaging app for gamers.
- Oversaw product vision, branding, UI/UX design, and engineering milestones across app and marketing as
- Produced the explainer video, led QA and testing, and maintained visual design systems for consistency a

TokTix – Founder & Solo Developer 2022 – Present

- Designed and built a ticketing platform using React Native, Firebase, and Stripe, with features like QR code
- Executed all product development, UI/UX, branding, and backend infrastructure independently.
- Architected integrations with Google Maps, custom event links, and a checkout flow for live event transaction