Power-to-X in Denmark Purpose of this expert questionnaire: The purpose of this questionnaire is to gain insights into the state-of-the-art, applications, and future challenges of the development of Power-to-X (P2X) in Denmark. It constitutes the second round of a so called "Delphi-study", which aims at quantitatively evaluating the results of the first round with a panel of leading experts. The responses will be cited in an associated paper profiling the advantages, challenges, and future needs for P2X in Denmark, including a literature study and insights from the experts such as you. Questionnaire consist of two parts: SWOT factor analysis and identification of potential Niche markets as well as Regulatory framework and incentive structures. P2X technology encompasses all technological pathways combining electrolysis technologies (alkaline, PEM, SOEC) that convert electricity into hydrogen, carbon source in form of gasification of biomass or other means of production of biogas or CO2 capture, nitrogen source, and final conversion to methanol, methane or ammonia. Methanol and methane can be further processed to other liquid electrofuels. For any questions or other feedback, please feel free to contact: Noémi Schneider, noemi@plan.aau.dk +45 9940 2527. Thank you for taking time to answer our questions and contribute to our research, the authors: • Iva Ridjan Skov, Department of Planning, Aalborg University Noémi Schneider, Department of Planning, Aalborg University • Alfred Posch, Institute of Systems Sciences, Innovation and Sustainability Research, University of Graz Gerald Schweiger, Institute for Software Technology, Graz University of Technology **AALBORG UNIVERSITY** There are 15 questions in this survey **General questions** []Where do you work? * Please choose **only one** of the following: O Research/Academia O Energy provider/ network operator O Public authority Technology producers O Other []What is your field of expertise? Please write your answer here: **SWOT-AHP** The SWOT factors were identified based on an extensive literature study and a first round of expert interviews. To illustrate this, here are SWOT factors for an imaginary analysis in the field of e-mobility. **SWOT Factors** Weaknesses Strengths Electric cars are eco-friendly Charging time Electric cars are efficient Batteries change is expensive Electric cars are silent Electric cars are expensive **Threats Opportunities** · Lack of recharging · New business models infrastructure · Governments subsidy Hydrogen mobility Lower taxes · Rise in cost of electricity The goal of a SWOT-AHP method is to gain a better understanding of the relative importance of each factor. Therefore, in this survey you will be asked to compare and weight the respective factors in each category pairwise. Again, a dummy example in the field of e-mobility. Pair-wise assessment of the factors Strengths What is more important? Electric cars are eco-friendly Vs. Electric cars are efficient Electric cars are eco-friendly VS. Electric cars are silent Electric cars are efficient vs. Electric cars are silent In a final step you will be asked to compare the four SWOT groups themselves, while bearing in mind the factors per group. Pair-wise assessment of the SWOT groups [while bearing in mind the factors per group] Strengths VS. Weaknesses Strengths VS. Opportunities Strengths vs. Threats Weaknesses **vs.** Opportunities Weaknesses vs. Threats Opportunities vs. Threats This part comprises a SWOT analysis. For each group, i.e. strengths, weaknesses, opportunities, and threats, four factors are proposed. The factors are based on the answers from previously conducted expert interviews. Four factors are listed in pairs under each of the groups and are to be cross-compared. We kindly ask you to compare pairs of these factors and rate their relative importance. Please compare the pairs of factors in the group **Strengths** and rate their relative importance. 9 = much more important; 1 = equally important Please choose the appropriate response for each item: much much more more equally important important important P2X enables P2X improves system flexibility 0 sector coupling **P2X provides** a large spectrum of end-products that are P2X improves system flexibility compatible with existing infrastructure and equipment P2X contributes to decarbonize parts of **P2X** improves system flexibility transport sector not suitable for direct electrification P2X provides a large spectrum of end-products that are P2X enables sector coupling compatible with existing infrastructure and equipment P2X contributes decarbonize parts of P2X enables sector coupling transport sector not suitable for direct electrification P2X contributes decarbonize parts of P2X provides a large spectrum of end-products that are compatible with existing infrastructure and equipment transport sector not suitable for direct electrification [] Do you consider any other factor than the above as being more important? If yes, please name it: Please write your answer here: **Comparison of Weaknesses of P2X** Please compare the pairs of factors in the group **Weaknesses** and rate their relative importance. 9 = much more important; 1 = equally important Please choose the appropriate response for each item: much much more equally more important important important P2X lacks upscaling and manufacturing P2X lacks cost competitiveness due to electricity price and electrolysis CAPEX 0 0 0 0 0 production capacity P2X technologies P2X lacks cost competitiveness due to electricity price and electrolysis CAPEX have low 0 0 production efficiency. P2X technologies are immature P2X lacks cost competitiveness due to electricity price and electrolysis CAPEX and have short lifetime (electrolysis) P2X technologies have low P2X lacks upscaling and manufacturing production capacity 0 0 production efficiency. P2X technologies are immature P2X lacks upscaling and manufacturing production capacity 0 0 and have short lifetime (electrolysis) P2X technologies are immature P2X technologies have low production efficiency and have short lifetime (electrolysis) Do you consider any other factor than the above as being more important? If yes, please name it: Please write your answer here: **Comparison of Opportunities of P2X** Please compare the pairs of factors in the group **Opportunities** and rate their relative importance. 9 = much more important; 1 = equally important Please choose the appropriate response for each item: much much important important important 9 Consensus on limited biomass availability The European Union ambitious climate targets support further expansion of renewable energy and the need to minimise its use **Existing** district heating networks can benefit The European Union ambitious climate targets support further expansion of renewable energy from excess heat from the P2X processes Denmark is a P2X The European Union ambitious climate targets support further expansion of renewable energy knowledge hub **Existing** district heating networks can benefit Consensus on limited biomass availability and the need to minimise its use from excess heat from the P2X processes Denmark is a P2X Consensus on limited biomass availability and the need to minimise its use knowledge hub Denmark is a P2X Existing district heating networks can benefit from excess heat from the P2X processes knowledge hub Do you consider any other factor than the above as being more important? If yes, please name it: Please write your answer here: **Comparison of Threats of P2X** Please compare the pairs of factors in the group *Threats* and rate their relative importance. 9 = much more important; 1 = equally important Please choose the appropriate response for each item: much much more more important important important 3 **Uncertainty** upon fuel market Competitive technologies are more visible and economically attractive 0 0 0 0 readiness or support schemes Rising Competitive technologies are more visible and economically attractive electricity 0 0 prices **Uncertainty** on the climate agenda due to Competitive technologies are more visible and economically attractive 0 external shocks such as the COVID pandemic Rising Uncertainty upon fuel market readiness or support schemes electricity 0 prices **Uncertainty** on the climate agenda due to Uncertainty upon fuel market readiness or support schemes 0 external shocks such as the COVID pandemic **Uncertainty** on the climate agenda due to Rising electricity prices external shocks such as the COVID pandemic Do you consider any other factor than the above as being more important? If yes, please name it: Please write your answer here: **Comparison of SWOT-categories**

This part comprises a SWOT analysis. For each group, i.e. strengths, weaknesses, opportunities, and threats, four factors are proposed. The factors are based on the answers to a previous expert survey.

Entirely agree

Entirely agree

Mostly agree

Mostly agree

much

important

Mostly disagree

0

Mostly disagree

0

Weaknesses

Opportunities

Opportunities

Entirely

disagree

Entirely

disagree

0

Threats

Threats

Threats

much

important

Somewhat agree

Somewhat agree

0

equally important

Somewhat

disagree

Somewhat

disagree

Neither agree

nor disagree

0

Neither agree

nor disagree

0

We kindly ask you to compare pairs of these categories as a whole and rate their relative importance for using Power-to-X.

Please compare the SWOT-categories and rate their relative importance.

9 = much more important; 1 = equally important

[]To what extent do you agree to the following statements?

Green hydrogen is attractive for industrial processes in existing industry

P2X should be prioritized in the chemical and pharmaceutical industry

High purity CO from electrolysis is an interesting option for industrial purposes

Ammonia combustion engines are solution for lorries, trucks and tractors

Regulatory framework and incentive structures

Mandatory blending is needed to create competitiveness on the fuel market

Support schemes for R&D and demonstration (flagship) projects are required

P2X fuels need to meet a mandatory low carbon footprint in order to contribute to CO2

[]To what extent do you agree to the following statements?

Hydrogen bus fleets are an essential stepping stone to push the development of P2X further

Replacing black hydrogen with green hydrogen in refineries is a transition step to P2X fuels

Small decentralised ammonia production for agricultural industry is an attractive niche market

Blending options for P2X fuels (such as methanol and DME) have been sufficiently investigated

Mandatory low-carbon footprints of new projects are needed in order to demonstrate contribution

If you want to receive the results of this study feel free to enter your E-mail address in the box below.

Please choose the appropriate response for each item:

[]

Strengths

Strengths

Strengths

Weaknesses

Weaknesses

Opportunities

Potential niche markets

Please choose the appropriate response for each item:

Methanol fuel cell cars are a potential niche market

E-methanol is attractive for chemical industry

Methanol is attractive for the shipping sector

Jet fuels are a target market for electrofuels

Ammonia is attractive for the shipping sector

Please choose the appropriate response for each item:

CO2 taxation is needed to enable P2X implementation

P2X fuel certification needs to be further investigated

Support schemes for P2X producers are required

There is currently enough public funding for P2X

Support schemes for consumers of e-fuels are required

Thank you very much for your contribution!

Support schemes for innovation markets are needed

to CO2 reductions

reductions

[]

Submit your survey.

Further information

Please write your answer here:

Thank you for completing this survey.

CO2 price of 150€/t is sufficient to enable P2X implementation