

# Carina

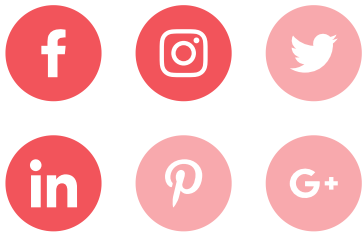


## Age

25 to 34 years

**Highest Level of Education**  
Bachelor's degree (e.g. I

## Social Networks



**Industry**  
**Technology**

**Organization Size**  
11-50 employees

## Preferred Method of Communication

- Phone
- Email
- Face-To-face

## Tools They Need to Do Their Job

- CRM Software
- Project Management
- Email
- Invoicing Software
- Cloud-Based Storage & File Sharing Applications
- Accounting and Bookkeeping Systems

## Job Responsibilities

Delivery, management

## Their Job Is Measured By

Leads, revenue

## Reports to

noone

### **Goals or Objectives**

Wear a lot of hats

### **They Gain Information By**

I don't know

### **Biggest Challenges**

- Navigating Client Relationships & Communications
- Change Management
- Communication
- Employee Morale
- Project Management & Disorganization
- Problem Solving & Decision Making

### **How our product can benefit to her?**

She want to replace meals section on her website