# STRATEGY FOR INDEPENDENT SCHOOLS

# THE ULTIMATE STRATEGY CHECKLIST



# STEPS TO COMPEL YOUR TEAM FORWARD & MAKE STRATEGIC CHANGE





#### Review

Start with brutal

What worked and

#### **CHECKLIST**

- Has the previous plan been evaluated for impact and completion?
- Have you reviewed enrolment, finances, pedagogy, and competitive positioning?
- Has accountability been accepted for errors and failures?
- Have you challenged assumptions that no longer serve your mission?

#### How to do this

- Conduct a surgical post-mortem of the last strategy
- Map your values, vision and mission statements to ensure alignment
- Engage staff in truth-telling sessions about what's working and what isn't
- Ask what have we learned and document changes for the next strategy

#### How Morningtide adds value

- Facilitated debrief with leadership and governance, data analysis templates
- Supply environmental scanning tools and stakeholder empathy maps
- Facilitate reflection workshops using evidence-based protocols
- Introduce and instruct leaders to engage with After-Action Reviews (ARRs)

# **Inspire**

Project your school's trajectory forward over the next 30-

#### (V) CHECKLIST

- Have you explored plausible futures (tech, demography, sustainability)?
- Do you have rich, qualitative data about community hopes?
- Have you identified 3-5 "next horizon"
- Have you challenged your team with non-school innovation examples?

#### How to do this

- Use future-focused provocations to break current thinking
- Capture student, parent, and staff aspirations
- Highlight big strategic opportunities coming down the road
- Introduce bold ideas from beyond the school sector

#### How Morningtide adds value

- Deliver scenario planning workshops and assess against uncertain challenges
- Co-design survey tools and facilitate focus groups
- Help translate data and insight into powerful futurist frames
- Curate provocations from business, education, and social ecosystems

## **Design**

Strategy is bespoke architecture for your school, your future.

### ( CHECKLIST

- Does you leadership team understand the school's value proposition?
- Have you mapped initiatives across people, capital, and capability
- Have key contributors had input before
- Have you stress-tested your plan with 'what ifs"?

#### How to do this

- Build strategic themes that carry meaning and ambition
- Define and articulate your school's value proposition
- Engage middle leaders in stress-testing and shaping strategy
- Identify risks, barriers, and dependencies

### How Morningtide adds value

- With leaders, deploy a strategy canvas that encaptures competitive advantage
  - Employ tools to expand or limit the school's service offering
- Facilitate communication of strategy to community stakeholders
- Create strategic assumptions mapping

# Goals

Priority should not have a plural form.

Define the most important priority and set goals to achieve it.

#### ⟨✓⟩ CHECKLIST

- Are goals written in terms of impact, not
- Have you identified short- and long-term
- Have you narrowed focus to ONE important goal per team?
- Does every goal have a clear owner and a support structure?

#### How to do this

- Define a single important goal for the next strategy period
- Establish lead and lag indicators for this
- Ensure alignment of executive and leadership goals
- Define who owns each goal and timelines to achieve

## How Morningtide adds value

- Co-write performance metrics with leadership
- Provide custom goal-setting dashboards and examples
  - Help develop focus areas that anchor momentum
  - Draft responsibility matrix and team accountability plans

## **Execute** Implement the

strategy and monitor goals for achievement.

#### ( CHECKLIST

- Have you scheduled regular reviews and
- Have you launched your strategy with clarity and energy?
- Have you identified short-term wins to build momentum?
- Do you have a plan to pivot if goals aren't working?

#### How to do this

- Build routines for progress tracking and
- Communicate clearly to all stakeholders
- Celebrate quick wins and share stories of
- Adjust and adapt as needed based on data and feedback

#### How Morningtide adds value

- Provide implementation check-ins and templates
- Draft messaging plans and leadership talking points
- Help identify early wins and design internal comms tools
- We offer quarterly advisory sessions to recalibrate

# Instituctions

- Review the Checklist for each stage with your executive or leadership team
- Note the items that are pending or have been missed and follow the **How to do** this actions
- If you need assistance with any of them see How Morningtide adds value
- Book a <u>30-minute strategy conversation</u> with Morningtide Consulting.











REVIEW → INSPIRE → DESIGN