

TONY K. MCCOY

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ENTERPRISING FINANCE PROFESSIONAL

Seeking opportunity where I can use my strong analytical and accounting skills to assist organizations in planning, forecasting, and managing financial performance

EDUCATION

Master's in Business Administration (MBA), TROY UNIVERSITY, Troy, AL
Bachelor of Science (BS), Accounting, NORTH CAROLINA STATE UNIVERSITY, Raleigh, NC

PROFESSIONAL EXPERIENCE

[EGL Genetics - Eurofins](#), Tucker, Georgia

Financial Analyst

10/2018 to 10/2019

Managed the financial operations of EGL Genetics while reporting to the Sr. Director of Finance. Also, handled most procurement and accounts payable responsibilities for EGL.

Key duties include:

- Preparing an executive reporting package for the President of the company each month, which includes a P&L variance analysis, P&L forecast analysis, client spend report, top 20 client analysis, new clients trend analysis, and other ad hoc reports using Great Plains.
- Preparing weekly reports including the revenue and production report, metrics reports, and the aging receivables report.
- Additional monthly report preparations include the sales commissions report, intercompany expense billing, and consumables tracking.
- Project work included helping to create a costing and pricing database to track the profitability of each test in our portfolio, created P&L profiles for each testing family to determine profitability as well as track growth or decline, and managing the implementation of a new inventory tracking system.

[Coca-Cola Refreshments](#), Atlanta, Georgia

11/2005 to 03/2016

Finance Services Manager - Southeast Region, Customer Care

Partnered with the Regional Director and 7 Market Unit Directors to manage all aspects of financial operations by driving efficiencies through budgeting, forecasting, month-end close processes, and supporting up to 650 associates with annual operating expense budget of up to \$75M+

- Prepared, analyzed, reported, and presented monthly P&L reports using SAP financial modules.
- Managed the annual planning process and provided direct financial and operational input to the Directors to ensure effective delivery of budgetary objectives.
- Provided reports and narratives including variance analysis, trend analysis, and metrics to assist in managing to the annual plan/rolling estimates to facilitate productivity improvements and cost control.

- Conducted financial reviews which included educating them on the financials, variances, KBIs, and providing support to improve the management of expenses.

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- Delivered up to \$5M+ in annual expense savings.
- Developed an overtime tracking and accountability plan that led to an up to 20% reduction of overtime hours in some markets.

Accounting Specialist - Trade Funds

04/2008 to 07/2011

Managed trade fund contract agreements for 60+ national customer accounts on behalf of entire Coca-Cola bottling system (total portfolio of \$100M+ in trade and marketing fund agreements.)

- Ensured accuracy in volume-based funding and that reimbursable spending by the customer met the guidelines detailed in the contractual agreements through periodical spending analysis, forecast analysis, and audits.
- Improved timeliness of customer funding and/or reimbursements from an average of over two weeks to an average of 7 business days by partnering with the National Account Executives and Sales VPs to ensure that they had a clear understanding of the contractual agreements and that proper documentation and approvals were received timely.

Financial Analyst - National Sales

11/2005 to

04/2008

Provided financial planning and analysis for 9 national sales organizations, which included budgeting, forecasting, expense tracking, and monthly variance and trend analysis.

- Monthly meetings with National Sales VPs to discuss the financial reports and expense tracking, update forecast details, and review of employee headcount.
- Detailed travel expense reporting and tracking for over 500+ sales executives that included a review of adherence to travel guidelines, which led to an annual reduction of travel expenses of up to \$100K a year.

MGR Food Services - Senior Accountant

01/2005 to 11/2005

Reconciled cash and other general ledger accounts for multiple entities including the Georgia World Congress Center (GWCC), the Georgia Dome, Centennial Olympic Park, and others. Duties also included physical audits of the cash in the safes at the Georgia Dome and GWCC, researching and correcting discrepancies in the cash accounts, and being a liaison between the accounting department and management.

MedQuist - Staff Accountant - General Ledger

Reconciled cash and other general ledger accounts, provided variance analysis, cost of goods sold reporting, fixed assets and depreciation analysis, sales and use tax analysis, reviewed sales commissions and vehicle expense reimbursements, and conducted quarterly physical warehouse audits.

NON-RELEVANT EXPERIENCE

[TKMcCoy.Photography, LLC](#), Atlanta, Georgia

Photographer - Business Owner

04/2016 to 10/2018

- Managed all aspects of running a photography studio including scheduling, conducting photo-shoots, designing sets, photo editing, collaborating with clients and closing add-on sales.
- Business operations including finance and tax preparation, marketing, developing workflow plans and branding.
- Completed studio and location photography assignments, which includes portraits, weddings, engagements, corporate headshots, fashion portfolios, and events.
- Leveraged interpersonal skills to quickly build rapport with clients.