# **Shift-Share IV**

MIXTAPE TRACK



## Roadmap

Shift-Share IV

Approach

Cautions

Recentered IV

#### Approach

A shift-share instrument takes the form  $Z_i = \sum_n s_{in} g_n$  for a set of shocks  $g_n$  and a set of exposure shares  $s_{in} \ge 0$  (for each i)

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- Bartik (1991): national industry employment growth  $g_n$ , local industry employment shares  $s_{in}$  for regions i
- Autor et al. (2013): increase in (non-U.S.) Chinese import growth across manufacturing industries  $g_n$ , local employment shares  $s_{in}$
- Card (2009): growth of immigrant inflows across origin countries  $g_n$ , local immigrant shares  $s_{in}$

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The literature has taken two econometric approaches to such  $Z_{i}$ ...

#### **Exogenous Shares**

Goldsmith-Pinkham et al. (2020) consider the shocks  $g_n$  as fixed numbers and consider the "exogeneity" of the shares:  $E[s_{in}\varepsilon_i] = 0$ 

- Often regressions are run in first-differences, so this is like DD-IV
- The twist here is we have many instruments: In Autor et al. (2013) there are 398 industries n (and 1, 444 regional observations!)

#### **Exogenous Shares**

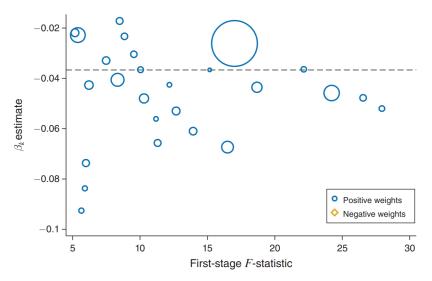
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They propose tools to measure the "importance" of different share IVs ("Rotemberg weights") and discuss other subtlies in estimation

- Kind of like judge IV, except with known "leniency"  $g_n$
- Can check (many) overidentifying restrictions, pre-trends, etc

# Rotemberg Weights for Card (2009) Exposure Shares



Source: Goldsmith-Pinkham et al. (2020)

# Exogenous Shocks

Borusyak et al. (2022) consider the shocks  $g_n$  as exogenous, (quasi-randomly assigned + excludable), conditional on the shares

- E.g. different industries saw higher/lower import growth from China for reasons unrelated to local U.S. employment trends
- Need a "shock-level law of large numbers" (i.e. many shocks)

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- Need a "shock-level law of large numbers" (i.e. many shocks)

They propose tools to test for shock exogeneity (e.g. balance/ pre-trend checks) and quantify the extent of identifying variation

- No overidentifying restrictions: a single instrument  $g_n$ , as if we were running an "industry-level" IV regression
- Also show how to relax exogeneity to hold conditional on some observed shock-level confounders

#### Caution 1: Incomplete Shares

In some shift-share applications exposure weight sum  $S_i = \sum_n s_{in}$  varies across observations i

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• E.g. in Autor et al. (2013), the total manufacturing share  $S_i$  varies

Borusyak et al. (2022) show this can be a problem if you only want to leverage variation in the shocks and not also in  $S_i$ 

- Intuitively, if  $E[g_n|s]=\mu$  then  $E[Z_i|s]=E\left[\sum_n s_{in}g_n|s\right]=\mu S_i$ , so the "expected instrument" varies non-randomly across observations
- If  $S_i$  is correlated with  $\varepsilon_i$ , this non-random variation can create bias

#### Addressing Incomplete Shares

An easy fix to incomplete shares is to control for  $S_i = \sum_n s_{in}$ 

- Alternatively, construct shares such that  $S_i = 1$  for everyone
- The former may be more powerful if  $X_i = \sum_n s_{in} \tilde{g}_{in}$  for  $S_i \neq 1$

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If other controls are needed to make the shocks as-good-as- random (e.g. time dummies, to isolate within-period variation) then  $S_i$  needs to be added as an *interaction* with them

 In Autor et al. (2013), this means interacting the manufacturing sum-of-shares with period FE...

#### Sum-of-Share Controls in Autor et al. (2013)

Table 4: Shift-Share IV Estimates of the Effect of Chinese Imports on Manufacturing Employment

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Coefficient	-0.596	-0.489	-0.267	-0.314	-0.310	-0.290	-0.432
	(0.114)	(0.100)	(0.099)	(0.107)	(0.134)	(0.129)	(0.205)
Regional controls							
Autor et al. (2013) controls	✓	$\checkmark$	✓		✓	✓	✓
Start-of-period mfg. share	✓						
Lagged mfg. share		✓	✓	$\checkmark$	$\checkmark$	✓	✓
Period-specific lagged mfg. share			✓	$\checkmark$	$\checkmark$	✓	$\checkmark$
Lagged 10-sector shares					✓		✓
Local Acemoglu et al. (2016) controls						✓	
Lagged industry shares							✓
SSIV first stage $F$ -stat.	185.6	166.7	123.6	272.4	64.6	63.3	27.6
# of region-periods	1,444	1,444	1,444	1,444	1,444	1,444	1,444
# of industry-periods	796	794	794	794	794	794	794

Source: Borusyak et al. (2022)

#### Caution 2: Exposure Clustering

Adáo et al. (2019) show another problem with exogenous shocks: conventional robust/clustered SEs may be wrong

- Intuitively, the structure of  $Z_i=\sum_n s_{in}g_n$  may make observations with similar  $s_{i1}\dots s_{in}$  correlated, even when otherwise "far apart"
- They derive non-standard central limit theorems to account for such "exposure clustering" (with R/Stata code)

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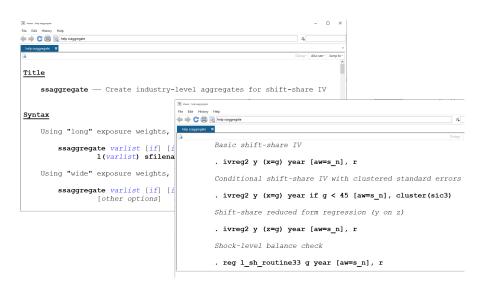
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Borusyak et al. (2022) build on this theory to propose an alternative approach: estimate the IV at the level of identifying variation (shocks)

- Derive an equivalent regression where the  $g_n$  are used directly as the instrument for shock-level outcomes and treatments
- Standard robust SEs address the exposure clustering problem

## Estimating Shock-Level SSIV Regressions



Install in Stata: ssc install ssaggregate

#### Recentered IV

Remember the "expected instrument" in shift-share IV? It turns out the incomplete shares problem may generalize to related settings

- Network spillover IVs (e.g. Miguel and Kremer 2004)
- Transportation upgrade IVs (e.g. Donaldson and Hornbeck 2016)
- Simulated instruments (e.g. Currie and Gruber 1996)
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Borusyak and Hull (2021) develop a general identification framework for IVs combining multiple sources of variation, w/only some random

Propose "recentering" to avoid bias from non-random "exposure"

Consider a instrument  $Z_i=f_i(g;s)$  for some known mapping  $f_i(\cdot)$  of exogenous shocks g and non-random exposure s

• BH show that the expected instrument  $\mu_i = E[f_i(g;s) \mid s]$  is the sole source of bias and the recentered instrument  $Z_i - \mu_i$  is free of bias

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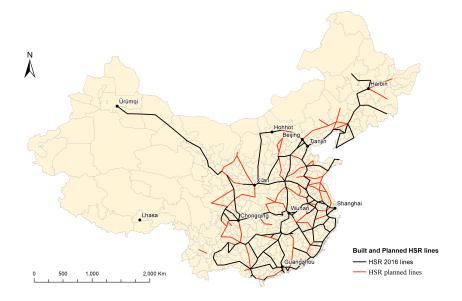
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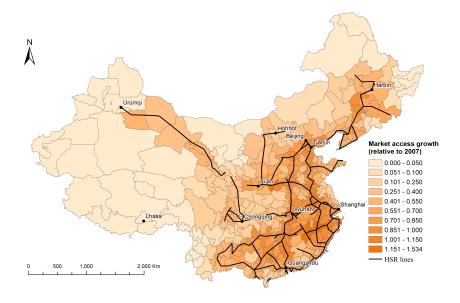
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Besides recentering,  $\mu_i$  can also be controlled for with the original  $Z_i$ 

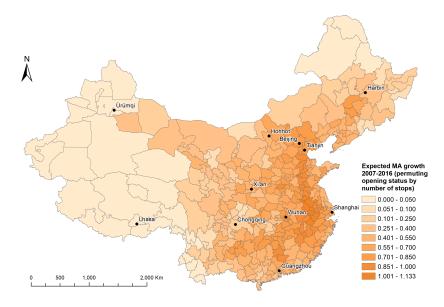
# Illustration: High-Speed Rail in China, 2007-2016



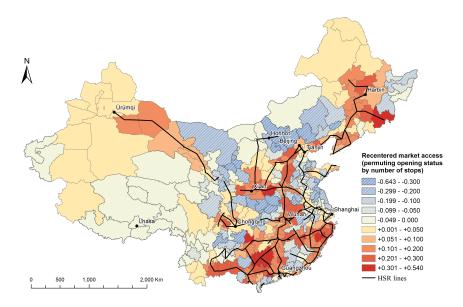
# Market Access Growth, Computed from Rail Growth



# Expected MA Growth, Assuming Random Rail Timing



## Recentered Market Access Growth = Actual - Expected



#### Recentering Can Matter a Lot Empirically!

	Unadjusted	Recentered	Controlled
	OLS	IV	OLS
	(1)	(2)	(3)
Panel A. No Controls			
Market Access Growth	0.232	0.081	0.069
	(0.075)	(0.098)	(0.094)
		[-0.315, 0.328]	[-0.209, 0.331]
Expected Market Access Growth			0.318
•			(0.095)
Panel B. With Geography Controls			
Market Access Growth	0.132	0.055	0.045
	(0.064)	(0.089)	(0.092)
		[-0.144, 0.278]	[-0.154, 0.281]
Expected Market Access Growth			0.213
•			(0.073)
Recentered	No	Yes	Yes
Prefectures	274	274	274

Source: Borusyak and Hull (2021)