The Formation of Extractive Structures in Networks*

Owen Sims[†] R

Robert P. Gilles[‡]

July 18, 2018

Abstract

It is well-known that critical nodes or "middlemen" control information flows in a directed network and take advantage of these positions to extract excess rents from these networks. We extend this concept to *critical node sets* and investigate the potential contestation of these critical node sets by other node sets. This methodology allows us to introduce a game theoretic approach to analyse the formation of these critical node sets and allows the introduction of new *network centrality measures* that are based on potential membership of these critical node sets.

We introduce a non-cooperative game theoretic approach to network centrality based on the formation of certain critical node sets. We show that the Strong Nash equilibrium in a critical node set formation game identifies the maximally controlling critical node sets in any network. This provides a foundation to an innovative way of identifying brokerage structures in directed networks. We develop applications to the Renaissance Florentine elite network and the networks formed by the 9/11 terrorists.

Keywords: Critical nodes; Critical node sets; Network contestability; Centrality measures; Block formation.

JEL codes:

^{*}We acknowledge those who provided helpful and insightful comments at the QUB Workshop on Games and Networks while presenting a previous draft of this paper.

[†]Queen's University Management School, Riddel Hall, 185 Stranmillis Road, Belfast BT9 5EE, United Kingdom. Email: osims01@qub.ac.uk

[‡]Management School, Queen's University of Belfast, Riddel Hall, 185 Stranmillis Road, Belfast BT9 5EE, United Kingdom. Email: r.gilles@qub.ac.uk

1 Introduction

It is well accepted that many social and economic phenomena can be explained in terms of networks. In these structures individuals are endowed with positional attributes that relate to properties of other individuals in the network. In this paper we investigate how individuals in certain network positions can manipulate flows of information and traded goods in the network and extract rents from their position. The resulting extractive structures affect many processes in our globalised economy, such as investment and loan provision (Gai and Kapadia, 2010; Jackson, Elliot, and Golub, 2014), shareholdings and corporate ownership (Vitali, Glattfelder, and Battiston, 2011), learning and information dissemination (Golub and Jackson, 2010), advice and influence (Krackhardt, 1987), as well as favour exchange (Jackson, Rodriguez-Barraquer, and Tan, 2012).

1.1 A motivating example: The Florentine elite in the 15th Century

We consider the well-known network of elite marriages in Florence, Italy circa 1435 (Kent, 1978; Padgett and Ansell, 1993). Such marriages were the main political instrument to exert control and build trust among the major houses that make up the Florentine elite at that time. It is clear that even though these Florentine houses had other social relations, a marriage indicated a high degree of trust and transparency between the two houses that were party to it.

We represent the collection of marriage relationships between the various medieval Florentine houses as a directed network rather than an undirected network. In the network depicted in Figure 1 an arc ij—represented by an arrow from node i to node j—describes that a male in house i marries a female in house j. Such an arrow represents the likely flow of information between the two houses: A female gathered information regarding the house i into which she married and pass it back to the house j from which she originated.

From the directed network representation of these marriage relationships, we can glean the power and control exerted by the various houses in medieval Florence. The resulting network analysis should corroborate the historical evidence of power brokerage in medieval Florence. In particular, there were two opposing factions in the Florentine society in the 15th Century: The *Medician* and the *Oligarchic* factions. There was a long-standing power struggle between both factions, but also *within* both factions houses were striving for control. The opposing factions are highlighted in Figure 1: The Medician faction consists of the dark gray nodes and the Oligarchic faction are represented as the light gray nodes in Figure 1.

Historical analysis by de Roover (1946, 1963), Padgett and Ansell (1993), and Goldthwaite (2009) attribute the success of the Medician faction during this time to how well organised the Medician faction was relative to the Oligarchic faction. Padgett and Ansell (1993) suggest that it was common for a member of the oligarchic faction to attempt to overthrow the leadership of its faction and filter information shared with other members. These are indications that there existed a power struggle within the Oligarchic faction. It may be reasonable to assume that more middlemen exist in the Oligarchic faction than the Medician faction. Indeed, when considering

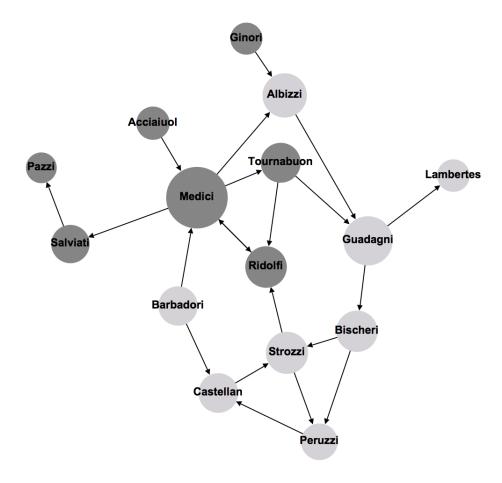


Figure 1: The Florentine marriage network

the directed network we identify that more middlemen exist in the oligarchic faction where power is more distributed. Conversely, in the Medician faction, power is more centralised in the House of Medici itself. Below we look at each faction individually and analyse middleman power in each reduced network.

It is well accepted that much power was held by the House of Medici, during much of the 15th Century until the Medicis were banished from Florence due to inappropriate lending, leading to war. There are many reasons for the Medici reign, one of which was that the Medician faction was well organised. There existed a hierarchical organisation that centred around the House of Medici with little power attributable to other member houses of the Medician faction.

This is confirmed in the depicted network: The Medici were positioned at the centre of a star. Although the House of Salviati also has a middleman position, it is clear that the Medici control the Salviati; indeed, the Medici had the ability of separating the Salviati from the rest of the faction.

The Oligarchic faction were less well-organised. The faction acted more disruptively as power was more distributed throughout the network; this is illustrated by the widespread presence of

middlemen in this network. Consequently, it was less centralised with multiple competing houses at various local power centres. In particular, the Houses of Guadagni, Bischeri, Peruzzi, and Castellan all occupy critical nodes in Figure 1. Therefore, up to half of the faction have the potential to control certain channels of communication. Furthermore, the houses of Peruzzi and Strozzi have an incentive to form a coalition to control information flows in the Oligarchic subnetwork.

Therefore, there exists more opportunities for power struggles in the Oligarchic faction than the Medician faction. This is indeed representative of the time. It is worth noting that a power struggle did indeed occur in the Medician faction later with respect to the *Pazzi Conspiracy*. And this is conducted through the intervention of the Salviati house, which intermediates the Pazzi and Medici houses in the network.

In this paper we introduce analytical concepts that try to measure these features in any arbitrary directed network. These concepts are supported by two analytical methods, one based on identifying contestation of critical node sets and the other founded in a non-cooperative game theoretic analysis that identifies the stable critical structures that emerge in a network. We report that indeed the resulting measures corroborate the historical analysis of the medieval Florentine marriage network presented above.

1.2 Relationship to the literature

The work here broadly applies the notions of critical nodes and node cut sets, originally developed in graph theory, to situations in economics and sociology. In social and economic terms, the graph theoretic notion of a critical node is analogous to that of a middleman. There exists much work assessing the importance of critical nodes in economics. We specifically note seminal work developed by Kalai, Postlewaite, and Roberts (1978) which was extended by Jackson and Wolinsky (1996) and further elaborated upon by Gilles, Chakrabarti, Sarangi, and Badasyan (2006) with respect to undirected networks. This literature showed that middleman positions are important in networked intermediation and that such critical nodes can extract significant gains from their positions within a cooperative game theoretic framework. Indeed, the insights were analogous to those found by Rubinstein and Wolinsky (1987). There also exists much work in sociology regarding critical nodes and power. Emerson (1962) illustrates a theory of power relations by assessing the dependence of each player on the other, and thus the number of alternatives that each player has at their disposal for the achievement of a given task. The notions of power-dependence relations were extended to analyse the power of agents in exchange networks by Cook, Emerson, Gillmore, and Yamagishi (1983). Gould and Fernandez (1989) note that there can exist multiple types of broker, which acts as a critical node, and provide quantitative measurements for these nodes primarily based on the notion of betweenness centrality. Gould (1989) builds on these early insights, developing a measure for an agents inter-clique brokerage. More recent research has investigated more dynamics of brokerage (Spiro, Acton, and Butts, 2013). Despite the vigorous research from both fields into the interlinked notions of middlemen, brokerage, and critical nodes, he notion of node cut sets still require intuitive application to scenarios in both sociology and economics. This article provides one application of cut sets in the form of block formation.

Exploitation and power is closely related to the notion of *competition* in economic systems. Competition has been at the heart of market theory and traditional economics since the formal introduction of Bertrand competition, which claims that if there exists two or more producers for some homogeneous product in a given market then the producers will continually reduce their price levels so that all producers are selling their outputs at the marginal cost of production. The assumption of competitive systems is at the heart of both micro and macroeconomic modelling, however there does not yet exist a broad range of literature regarding competition in networked markets.

Easley and Kleinberg (2010) provide a baseline model regarding three classes of players exchanging with each other in a tripartite network subsequently highlighting potential notions of perfect competition and monopolisation. These competitive notions are built from a combination of Bertrand competition and more implicitly from insights of power introduced by Emerson (1962). Gilles and Diamantaras (2013) note the importance of middlemen, or *platforms*, regarding their ability to extract rents from its users that use the platform to interact. Sims and Gilles (2014) provide a formal definition of both strong and weak middlemen in directed networks and in doing so turn applying this to a network–centric notion of competition which is effectively a generalisation of Easley and Kleinberg's notion of competition.

Goyal and Vega-Redondo (2007) provides an elaborate example of network formation with surplus—generating economic exchange. The surplus from exchange is split evenly between players that are directly connected and any indirect exchange is split with the set of intermediaries. Players that span structural holes, á la Burt (1992), can therefore be highly extractive depending on the players whose exchange they intermediate.

To this point there is a serious deficiency regarding groups of agents collectively attaining extractive positions in networks, comparable to the notion of a *cartel* in economic theory. A procedure proposed by D'Aspremont, Jacquemin, Gabszewicz, and Weymark (1983) studies the formation of a cartel whereby players announce their willingness to participate in the cartel. A cartel is formed by all players that have announced their willingness to do so. The equilibria of the cartel formation game is characterised by internal and external stability. A cartel is internally stable if no members of the cartel wish to leave, and a cartel is externally stable if no outsider wishes to join the cartel. Drawbacks of the study include that the formation of only a single cartel is considered, and there exists no insights from networks. The integration of a network provides an insightful take on the incentives of cartel formation. Furthermore, we extend the concept to include transfers between players.

We note that the formation of blocks in networks is analogous to the formation of cartels in market economies. However, when applied to networks we find that there can emerge situations where monopolists have an incentive to form a block with other monopolists as well as other powerless players.

2 Extractive structures in networks

In this section we introduce the concepts that describe extractive structures in a directed network. In this paper, we view a directed network as representing a system of flows between decision-making nodes. We use notions from standard mathematical graph theory as well as social network analysis throughout our discussion.

2.1 Social networks: Basic concepts

We set out some basic definitions from network theory. The concepts and notation are mainly taken from Jackson (2008). Other standard sources on network theory are Newman, Barabasi, and Watts (2006), Goyal (2007), Newman (2010) and Gilles (2010).

We consider a *directed network* as a pair (N, D) where $N = \{1, 2, ..., n\}$ is a finite set of *nodes*, embodying self-motivated decision-makers, and $D \subset \{(i, j) \mid i, j \in N \text{ and } i \neq j\}$ is a set of *arcs*, representing directed links from one node to another.¹

An arc from node i to node j is also denoted by ij = (i, j) which is distinct from ji = (j, i). We remark that our analysis can equally be applied to undirected networks in which all arcs are reciprocated such that $ij \in D$ if and only if $ji \in D$ for all $i, j \in N$.

A *walk* from *i* to *j* in a directed network *D*—or an *ij*—*walk*—is an ordered set of nodes $W_{ij} = \{i_1, \ldots, i_m\} \subset N$ with $m \geq 2$, $i_1 = i$, $i_m = j$, and $i_k i_{k+1} \in D$ for all $k = 1, \ldots, m-1$. An *ij*—walk W_{ij} from node *i* to node *j* in network *D* is a *ij*—**path** if there is no *ij*—walk W'_{ij} in *D* such that $W'_{ij} \subseteq W_{ij}$. Hence, a path from *i* to *j* is a walk from *i* to *j* without any loops or cycles.²

In many cases there exist multiple paths from i to j in a directed network D. Therefore, we denote W_{ij}^v as the v^{th} distinct path from i to j in D. The class $W_{ij}(D) = \{W_{ij}^1, \ldots, W_{ij}^V\}$ consists of all distinct paths from i to j in D, where $V = \#W_{ij}(D)$ is the total number of distinct paths. If there are no paths from i to j, i.e., V = 0, then $W_{ij}(D) = \emptyset$. An ij-path is a geodesic path from i to j in D if it is the path in $W_{ij}(D)$ with the least number of nodes.

The directed network D is (weakly) connected if $W_{ij}(D) \neq \emptyset$ or $W_{ji}(D) \neq \emptyset$ or both for all nodes $i, j \in N$. The network D is strongly connected if $W_{ij}(D) \neq \emptyset$ as well as $W_{ji}(D) \neq \emptyset$ for all nodes $i, j \in N$. Clearly, strongly connected networks are always connected and connected undirected networks are necessarily strongly connected.

If $W_{ij}(D) \neq \emptyset$, then j is denoted as a *successor* of i in D and i is denoted as a *predecessor* of j in D. We let $S_i(D) = \{j \in N \mid W_{ij}(D) \neq \emptyset\}$ as i's *successor set*, where $i \notin S_i(D)$. Also, we let $\overline{S}_i(D) = S_i(D) \cup \{i\}$. Finally, we define $s_i(D) = \{j \in N \mid (i,j) \in D\}$ as the set of *direct successors* of i in D. Likewise, $P_i(D) = \{j \in N \mid W_{ji}(D) \neq \emptyset\}$ denotes i's *predecessor set*, where $i \notin P_i(D)$ and $\overline{P}_i(D) = P_i(D) \cup \{i\}$. Here, $P_i(D) = \{j \in N \mid (j,i) \in D\}$ is the set of *direct predecessors* of i in D.

For a connected network D, the node set N can be partitioned into three node classes: Sources;

¹We use the notational convention that for two sets *S* and *T*, we denote by *S* ⊂ *T* that *S* is included as a subset in *T* or that S = T. Strict inclusion is denoted by $S \subseteq T$.

²This implies that the removal of a node from a ij-path will break the connection between i and j.

Sinks; and Intermediaries. Node $i \in N$ is a **source** if $S_i(D) \neq \emptyset$ and $P_i(D) = \emptyset$; node $i \in N$ is a **sink** if $S_i(D) = \emptyset$ and $P_i(D) \neq \emptyset$; and node $i \in N$ in an **intermediary** if $S_i(D) \neq \emptyset$ as well as $P_i(D) \neq \emptyset$. In particular, the set of intermediaries in D is introduced as

$$M_D = \{i \in N \mid S_i(D) \neq \emptyset \text{ as well as } P_i(D) \neq \emptyset\}$$
 (1)

Finally, for any subset of nodes $B \subset N$, we let D - B be defined by

$$D - B = D_{N \setminus B} = \{ (j, h) \in D \mid j, h \in N \setminus B \}.$$
 (2)

Therefore, D - B is the *restricted* network that results from removing the node set B and all arcs to and from the nodes in B.

2.2 Critical nodes and sets

Power in social and economic networks tends to rest on individual nodes and sets of nodes that have an ability to broker relationships and control the flows that occur between nodes in a directed network. These nodes and node sets are known as "critical".

Definition 2.1 Let D be a directed network on node set N and let i, j, $h \in N$ be distinct nodes.

- (a) A subset of nodes $B \subset N$ is an ij-critical set in D if $B \subset \bigcup W_{ij}(D) \setminus \{i, j\}$ and $B \cap W_{ij} \neq \emptyset$ for every ij-path $W_{ij} \in W_{ij}(D)$.
- (b) Node h is an ij-critical node in D if the singleton set $\{h\}$ is a ij-critical set in D.
- (c) The collection of critical sets in the network D is given as

$$\mathcal{B}(D) = \{ B \subset M_D \mid B \subset N \text{ is an } ij\text{-critical set for some } i, j \in N \}.$$
 (3)

Also, the set of critical nodes in the network D is defined by

$$\mathcal{M}(D) = \{ h \in M_D \mid h \text{ is an } ij\text{-critical node for some } i, j \in N \}. \tag{4}$$

An ij-critical node set consists of ij-intermediaries that control all flows, communication or intermediation between nodes i and j in network D. This implies that these nodes can exercise some form of control in the interaction between the nodes i and j.

A critical node is a singleton critical set for some pair of nodes. This implies that such a node exercises complete control over all interaction between these two nodes in the network. A critical node is also referred to as a "middleman" in the literature. For a full analysis of the role of middlemen in directed networks we also refer to Sims and Gilles (2014).

Definition 2.1 has equal application to undirected as well as directed networks. A critical node set may also contain a middleman or multiple middlemen, but that is not necessary. Also, in an

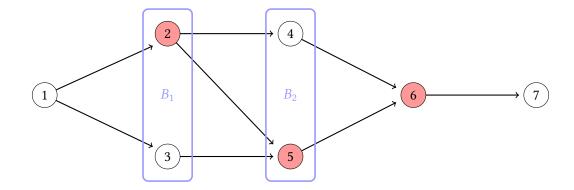


Figure 2: Illustration of critical sets in a network.

undirected network a critical node set is equivalent to a cut set which removal partitions a network into multiple connected components. In particular, a middleman is a cut node in an undirected network.

Example 2.2 To illustrate the concepts introduced here, consider the directed network depicted in Figure 2 on node set $N = \{1, 2, 3, 4, 5, 6, 7\}$. There are three middlemen—or singleton critical sets—in this network, namely node 2 is a 14-middleman, node 5 is a 36-middleman and node 6 is a i7-middleman for any $i \in \{1, 2, 3, 4, 5\}$. These middlemen are represented as the red-shaded nodes in Figure 2.

We also indicate two other critical sets, both supersets of singleton critical sets. The critical set $B_1 = \{2, 3\}$ completely controls all connections from node 1 to all other nodes in this network. Similarly, $B_2 = \{4, 5\}$ controls the connections of all nodes in $\{1, 2, 3\}$ with the nodes 6 and 7. Finally, we mention that connected nodes can form a critical set. Indeed, $B_3 = \{2, 5\}$ controls all interaction between nodes in $\{1, 3\}$ and all nodes in $\{4, 6, 7\}$ and, therefore, is a critical set.

A number of characteristics can be derived for critical sets in a directed network. We state the next properties without proof.

Properties 2.3 Let D be a network on node set N and let $i, j \in N$ with $i \neq j$.

(i) A node $h \in N$ is a ij-critical node in D if and only if

$$h \in [\cap W_{ij}(D)] \setminus \{i, j\}.$$

- (ii) The critical collection $\mathcal{B}(D)$ on network D has properties similar to a filter on the set of intermediaries $M_D \subset N$ in the sense that if $B \subset M_D \setminus \{i,j\}$ is an ij-critical set in D, then any $B' \subset N$ with $B \subset B' \subset M_D \setminus \{i,j\}$ is an ij-critical set in D.
- (iii) Critical sets can be defined in terms of their connectivity role in the network: If $B \subset N$ is an ij-critical set, then it holds that $W_{ij}(D) \neq \emptyset$ and $W_{ij}(D-B) = \emptyset$.

(iv) Let $h \in N$ be an ij-critical node and $B \subset N$ such that $h \in B$. Then, B is an ij-critical set if and only if $i, j \notin B$.

The following theorem addresses the existence of critical sets in a network.

Theorem 2.4 Let D be a (weakly) connected directed network on N. Then $\mathcal{B}(D) \neq \emptyset$ if and only if there exist $i, j \in N$ with $i \neq j$ with a geodesic distance of at least 3, i.e.,

$$\min\left\{\#W_{ij} \mid W_{ij} \in \mathcal{W}_{ij}(D)\right\} \geqslant 3. \tag{5}$$

Proof. Let $B \subset N$ be some arbitrary node set. From its definition we deduce that for B to be a critical set between two nodes $i, j \in N$, $i \neq j$, it must be that for all $i, j \notin B : B \cap W_{ij}(D) \neq \emptyset$ for every $W_{ij}(D) \in W_{ij}(D)$.

Only if: Suppose to the contrary that $\min \left\{ \#W_{ij} \mid W_{ij} \in W_{ij}(D) \right\} = 2$. This is the case where $j \in S_i(D)$ and, thus, $i \in P_j(D)$. Let $W_{ij}^{\min} \in \arg\min \left\{ \#W_{ij} \mid W_{ij} \in W_{ij}(D) \right\}$ be a geodesic path from i to j. Clearly, $\#W_{ij}^{\min}(D) = 2$ implies that $W_{ij}^{\min} \setminus \{i, j\} = \emptyset$. Therefore, $\cap W_{ij}(D) \setminus \{i, j\} = \emptyset$ meaning that both there are no nodes to form a critical set for i and j.

If: Suppose that there exists some $i, j \in N$ where $i \neq j$ such that $\min \{\#W \mid W \in \mathcal{W}_{ij}(D)\} \geq 3$. Then for every ij-path $W \in \mathcal{W}_{ij}(D)$ there exists some node $h_W \in N$ such that $h_W \in W \setminus \{i, j\}$. Define

$$B_{ij} = \left\{ h_W \mid W \in \mathcal{W}_{ij}(D) \right\} \subset N \setminus \{i, j\}.$$

We claim that B_{ij} is a ij-critical set in D. Indeed, note that for any ij-path $W \in \mathcal{W}_{ij}(D)$ it holds that $h_W \in B_{ij} \cap W \neq \emptyset$.

This concludes the proof of Theorem 2.4.

We note that this insight identifies an extremely weak requirement for the existence of critical sets in a network. The corollary below indicates this and follows from Theorem 2.4.

Corollary 2.5 *The following properties hold:*

- (i) Let D be any incomplete, non-empty network with at least 3 nodes that are all connected by a path. Then $\mathcal{B}(D) \neq \emptyset$.
- (ii) $\mathcal{B}(D) = \emptyset$ for both the empty and complete networks.

Proof. Following from the proof of Theorem 2.4, $\mathcal{B}(D) \neq \emptyset$ if and only if there exists a pair (N, D) such that $\#N \geqslant 4$ and at least 4 nodes are either directly or indirectly connected together such that for some $i, j \in N$: min $\{\#W_{ij}(D) \mid W_{ij}(D) \in W_{ij}(D)\} \geqslant 3$. Therefore, assertion (i) is shown.

Furthermore, Theorem 2.4 implies that $\mathcal{B}(D) = \emptyset$ if the maximum geodesic path from one node to another in the network is less than 3, suggesting that there needs to be indirect intermediation

between nodes for critical sets to emerge.

In the case of an empty network $D_0 = \emptyset$ on node set N, $W_{ij}(D) = \emptyset$ for all $i, j \in N$. Thus, $\#W_{ij} = 0$ for all $i, j \in N$ and from the above we have that $\mathcal{B}(D) = \emptyset$.

Furthermore, for the complete network $D_N = N \times N$, it holds that $P_i(D) = N \setminus \{i\}$ and $S_i(D) = N \setminus \{i\}$ for every $i \in N$. Hence, min $\{\#W_{ij}(D) \mid W_{ij}(D) \in W_{ij}(D)\} = 2$ for all pairs $i, j \in N$. Therefore, $\mathcal{B}(D) = \emptyset$.

This shows assertion (ii).

2.3 Network contestability

In this section we set out to show that the notion of a critical set introduces a topological perspective on competition in networks. Indeed, the nodes that make up these sets are of critical importance to the structure and functioning of a network since their removal leads to both direct and indirect disconnections, propagating a deterioration of the network's functionality. Sims and Gilles (2014) have introduced the notion of network contestability as a descriptor of node-based competition in directed networks. Here we enhance this concept to describe coalitional anti-competitive structures in directed networks.

Contestability of a node in a network refers to replacing a node's brokerage function with an alternative arrangement, possibly consisting of multiple nodes. Let D be a network on node set N. The *coverage* of a node $i \in N$ is simply defined as $P_i(D) \times S_i(D)$, i.e., all node pairs that node i serves as an intermediator. A node is now contested if any pair in its coverage can be intermediated by other nodes in the network.

By extension, we can define similar concepts for arbitrary node sets. This is formalised as follows:

Definition 2.6 Let $B \subset N$ be some node set in the directed network D. Then the **coverage** of the node set B in D is given by

$$\Gamma_{D}(B) = \bigcup_{i \in B} \left[(P_{i}(D) \setminus B) \times (S_{i}(D) \setminus B) \right]. \tag{6}$$

The **brokerage** of the node set B in D is defined as

$$\Delta_D(B) = \{ (i, j) \in \Gamma_D(B) \mid \mathcal{W}_{ii}(D - B) = \emptyset \}$$

$$\tag{7}$$

The coverage of a node set $B \subset N$ consists of pairs of nodes that can be intermediated by the nodes in B. The brokerage consists of those pairs in the coverage of B that critically depend on the intermediation provided by B-members. The following properties of the coverage and brokerage of node sets are stated without proof.

Properties 2.7 Let D be some connected network on node set N. Then the following properties hold:

(i) If $B \subset M_D$ consists of intermediaries only, then $\Gamma_D(B) \neq \emptyset$.

(ii) $B \in \mathcal{B}(D)$ is a critical set if and only if $\Delta_D(B) \neq \emptyset$.

As stated, any critical set $B \in \mathcal{B}(D)$ has the property that at least one pair of nodes in its coverage critically depends on the intermediation of members of that critical set, i.e., $\Delta_D(B) \neq \emptyset$. This property can be formulated by its dual formulation as that the intermediation by its members cannot be contested by nodes outside the critical set. This is set out in the next definition.

Definition 2.8 Let D be a network on node set N and let B, $C \subset N$.

(a) The node set C **contests** the node set B if $B \cap C = \emptyset$ and

$$\Gamma_D(B) \subset \bigcup_{j \in C} \left(\overline{P}_j(D-B) \times \overline{S}_j(D-B) \right).$$
 (8)

(b) The node set C partially contests the node set B if $B \cap C = \emptyset$ and there is some $j \in C$ such that

$$\Gamma_D(B) \cap \left[\overline{P}_j(D-B) \times \overline{S}_j(D-B)\right] \neq \emptyset.$$
 (9)

(c) Node set B is **uncontested** in D if there is no node set $C \subset N$ such that C contests B. Similarly, node set B is **strongly uncontested** if there is no node set $C \subset N$ such that C partially contests B.

The distinction between full and partial contestation is that all node pairs in the coverage of a node set B can be intermediated completely by the nodes in C if the nodes in B are removed from the network. Therefore, the intermediation function of the nodes in B can be served fully by nodes in C.

Under partial contestation the node set C only can broker the intermediation between a certain number of pairs in B's coverage. The concept of partial contestability allows us to consider the notion of competition in networks in a deeper way. For example, we note that there are networks in which there is *asymmetric contestation* in that node i can contest j, but j can only partially contest node i.

Example 2.9 Consider the network depicted in Figure 1 and discussed in Example 2.2. Clearly, node 2 as a critical node (fully) contests node 3, i.e., node 2 can intermediate all connections between node 1 and the nodes in {5, 6, 7} that are also intermediated by node 3. However, node 3 only partially contests node 2, facilitating the connections between node 1 and nodes 5, 6 and 7, but not that between node 1 and node 4.

We remark that although node 2 is a critical node, it is partially contested by node 3, implying it is not strongly uncontested. However, the interaction between nodes 1 and 4 is always intermediated by critical node 2; therefore, node 2 is uncontested.

In the example depicted in Figure 1, critical node 6 is strongly uncontested, since any interaction with node 7 requires intermediation by node 6.

Contestability is a topological representation of a form of competition in a network: It refers to the specific connectivity of nodes in the network as opposed to the actual socio-economic function of these nodes, which is the main focus of traditional "market competition" discussed in economic market theory. Therefore, node contestability considers neither the activities of each node, nor the values generated by each node in the network. Instead, we take into consideration the ability of nodes to pass some unchanging output or information through a network.

Critical sets in a network have at least one intermediation that is uncontested by some alternative set of nodes and, therefore, have full control over this intermediation. This is the subject of the next generalisation of the duality result in Sims and Gilles (2014).

Theorem 2.10 Let D be some connected network on node set N and let $B \subset N$. The node set $B \in \mathcal{B}(D)$ is a critical set if and only if B is uncontested in D.

Proof. Consider a connected network D on N. Hence, for every pair $i, j \in N$ it holds that either $W_{ij}(D) \neq \emptyset$ or $W_{ji}(D) \neq \emptyset$ or both.

If: Let $B \subset N$ be uncontested in D. Therefore, $\Gamma_D(B) \neq \emptyset$ and without loss of generality we may assume that B consists of intermediaries only.

Now suppose to the contrary that node set B is not a critical set. Then for *every* pair of nodes $i, j \notin B$ with $i \neq j$, there exists an ij-path $\widehat{W}_{ij} \in \mathcal{W}_{ij}(D) \colon B \cap \widehat{W}_{ij} = \emptyset$. We now define

$$C = \bigcup_{i,j \notin B: \ i \neq j} \widehat{W}_{ij} \subset N \tag{10}$$

Then $B \cap C = \emptyset$ and any pair $i, j \notin B$ can be intermediated by C. Hence,

$$\Gamma_D(B) \subset \bigcup_{h \in C} \left[\overline{P}_h(D-B) \times \overline{S}_h(D-B) \right]$$

which in turn implies that *C* contests *B*. This is a contradiction to the hypothesis, proving the assertion.

Only if: Suppose that $B \subset N$ is a critical set in D. Then there exist some $i, j \notin B$ with $i \neq j$ and $B \cap W \neq \emptyset$ for every path $W \in \mathcal{W}_{ij}(D)$ from i to j. This implies that i and j are not connected in $D - B \colon \mathcal{W}_{ij}(D - B) = \emptyset$.

Therefore, it holds that $(i, j) \in \Delta_D(B) \subset \Gamma_D(B)$ as well as that for every node set $C \subset N$ with $B \cap C = \emptyset$ we have

$$(i,j) \notin \bigcup_{h \in C} \left[\overline{P}_h(D-B) \times \overline{S}_h(D-B) \right].$$

This shows that *B* is indeed uncontested.

We collect a number of auxiliary properties of critical sets in terms of contestability in the following statement. These properties are quite straightforward and their proofs are therefore omitted.

Properties 2.11 *Let* D *be a connected network on node set* N *with* $n \ge 3$.

- (i) If $B \subseteq N \setminus \{i\}$ for some $i \in N$ is a critical set, then the node set $C = N \setminus \{i\}$ is contested by i, implying that C is not a critical set.
- (ii) Sources have no coverage but have the ability to contest other nodes due to their reach.
- (iii) Let $B \subset N$ be a critical set in the network D. Then B must contain all nodes that either contest each other for at least one node pair in its coverage $(i, j) \in \Gamma_D(B)$.

3 Measurement of extractive structures in networks

There can exist a large number of critical sets in a network. In fact, the number of critical sets increases proportionally with the number of structural holes (Burt, 2002) in the network. However, not all of these critical sets in a given network are equally compelling. Here we present a methodology that identifies those critical sets—denoted as *blocks*—that are maximally effective following some plausible measure. In some sense these blocks exercise maximal central control over the intermediation in the network. This allows a game theoretic analysis of selfish control of intermediated connections in a network that lead to these blocks.

The objective function at the foundation of this game theoretic analysis is essential in determining the blocks. This objective function measures the effectiveness of a critical set to control the intermediation it facilitates. Blocks are now exactly the critical sets that in some well-formulated way maximise this objective function.

3.1 Intermediation measures

Formally, an objective function is introduced as an **intermediation measure**, being a function $\sigma_D \colon \mathcal{B}(D) \to \mathbb{R}$ that assigns to every critical set $B \in \mathcal{B}(D)$ in the network D a number $\sigma_D(B)$ that measures the value of the intermediation provided by B's members to the other nodes in the network. Another interpretation would be that the intermediation measure quantifies the control exercised by members of B over the connections it facilitates in the network D.

Examples of intermediation measures are the following measures.

Filter measure: As stated in Property 2.3(ii) the collection of critical sets $\mathcal{B}(D)$ forms a filter on the set of intermediary nodes M_D in the network D. The inverse of the number of members of a critical set, therefore, aims to identify the base-elements of that filter.

Formally, the filter measure $\phi_D \colon \mathcal{B}(D) \to \mathbb{R}_+$ is defined as

$$\phi_D(B) = \frac{1}{\#B} \tag{11}$$

for every critical set $B \in \mathcal{B}(D)$.

Coverage measure: A slightly more sophisticated intermediation measure is the one that measures the number of intermediated pairs of nodes. Formally, the *coverage counting measure* is defined as the function $\gamma'_D \colon \mathcal{B}(D) \to \mathbb{N}$ defined by

$$\gamma_D'(B) = \#\Gamma_D(B) \tag{12}$$

for every critical set $B \in \mathcal{B}(D)$. The *coverage measure* can be introduced as the function $\gamma_D \colon \mathcal{B}(D) \to \mathbb{Q}$ given by

$$\gamma_D(B) = \frac{\#\Gamma_D(B)}{\#B} \tag{13}$$

for every critical set $B \in \mathcal{B}(D)$. It assigns the per-capita number of pairs in the coverage of the critical set in question.

Brokerage measure: A plausible intermediation measure is founded on the introduced notion of brokerage, which steps up from the coverage measure introduced above. As above, the *brokerage counting measure* is defined as the function $\beta'_D \colon \mathcal{B}(D) \to \mathbb{N}$, which assigns to every critical set $B \in \mathcal{B}(D)$ the size of its brokerage

$$\beta_D'(B) = \#\Delta_D(B). \tag{14}$$

The *brokerage measure* is introduced as the function $\beta_D \colon \mathcal{B}(D) \to \mathbb{Q}$, which assigns to every critical set $B \in \mathcal{B}(D)$

$$\beta_D(B) = \frac{\#\Delta_D(B)}{\#B} \tag{15}$$

the per-capita number of node pairs that are brokered by B in the network D. We remark here that $\beta_D(B) > 0$ for all critical sets $B \in \mathcal{B}(D)$.

Clearly, the brokerage measure β_D ranks the critical sets in the network D according to the number of node pairs that these critical sets broker, taking account of the size of the critical set considered. Clearly, the brokerage measure introduces a measurement of the desirability of the membership of the critical set if the critical set is viewed as a collaborative coalition of decision makers that try to control the information flows in the network between pairs of connected nodes.

The brokerage measure is used in several applications and examples in the remainder of this paper.

Criticality measure: The brokerage measure just counts the number of brokered node pairs. A modification of this measure takes into account the effectiveness of this brokerage.

A critical set $B \in \mathcal{B}(D)$ is *non-redundant* if there is no alternative critical set $B' \in \mathcal{B}(D)$ with $B' \subseteq B$ such that $\Delta_D(B) \subset \Delta_D(B')$. The collection of optimal critical sets is denoted by

$$\widetilde{\mathcal{B}}(D) \subset \mathcal{B}(D)$$
.

The *criticality measure* is the intermediation measure $\rho_D \colon \mathcal{B}(D) \to \mathbb{R}$ such that

$$\rho_D(B) = \frac{\max \{ \# \Delta_D(B') \mid B' \in \widetilde{\mathcal{B}}(D) \text{ and } B' \subset B \}}{\# B}.$$
(16)

The criticality measure assigns to every critical set the per-capita brokerage of its most effective or optimal subset in terms of brokerage. It refers to the widest brokerage that is offered by its members in the network.

The introduction of the general class of control measures allows for the study of alternative ways to quantify the control exercised by a node set in a network.

3.2 Block structures

If an intermediation measure quantifies the effectiveness of the brokerage provided by the members of a critical set in a network, then the critical sets that maximise this intermediation measure can be identified as the most effective brokerage node sets. We denote these critical sets as *blocks*.

Definition 3.1 Let D be a network on the node set N such that $\mathcal{B}(D) \neq \emptyset$ and let $\sigma \colon \mathcal{B}(D) \to \mathbb{R}$ be an intermediation measure on D.

We define a σ -block structure as a finite collection $\mathcal{P}(\sigma) = \{B^1, \dots, B^K\} \subset \mathcal{B}(D)$ of critical sets in the network D, which is constructed through the following algorithm:

(i) Select

$$B^1 \in \arg\max \{ \sigma(B) \mid B \in \mathcal{B}(D) \}$$

and define

$$\mathcal{A}^1 = \left\{ B \in \mathcal{B}(D) \,\middle|\, B \cap B^1 = \emptyset \right\}.$$

(ii) Let $\{B^1, \ldots, B^m\}$ be selected and let \mathcal{A}^m be as constructed. Then select

$$B^{m+1} \in \arg\max\left\{\sigma(B) \mid B \in \mathcal{A}^m\right\} \tag{17}$$

and construct

$$\mathcal{A}^{m+1} = \left\{ B \in \mathcal{A}^m \,\middle|\, B \cap \left(\cup_{k=1}^{m+1} B^k \right) = \varnothing \right\}. \tag{18}$$

(iii) Continue with (ii) until $\mathcal{A}^K = \emptyset$.

The collection of all σ -structures in D as defined above is denoted by $P(\sigma)$.

Every critical set that is part of a σ -block structure $B \in \cup P(\sigma) \subset \mathcal{B}(D)$ is called a σ -block. The collection of all σ -blocks is denoted by $\widehat{\mathcal{B}}(\sigma) \subset \mathcal{B}(D)$.

A σ -block structure is a collection of critical sets $B \in \mathcal{B}(D)$ with a maximal intermediation measure $\sigma(B)$ in the network D. The notion of a block now captures those critical sets that are members of at least one σ -block structure. These are the most preferred critical sets in the sense that nodes in these critical sets exercise maximal control over the connections that they mediate.

The properties of the network D and selected control measure σ determine how many blocks there emerge. The next theorem states the exact condition under which there emerges a minimal number of blocks, namely a collection of critical sets that make up a unique maximal control pattern. The following properties are again stated without proof.

Properties 3.2 Let D be a network on node set N such that $\mathcal{B}(D) \neq \emptyset$ and let $\sigma \colon 2^N \to \mathbb{R}$ be some intermediation measure on D. Then the following properties hold.

- (i) If σ is discerning in the sense that $\sigma(B) \neq \sigma_D(B')$ for all distinct critical sets $B, B' \in \mathcal{B}(D)$ with $B \neq B'$, then there exists a unique σ -block structure on D.
- (ii) The ϕ -blocks based on the filter measure $\phi \colon \mathcal{B}(D) \to \mathbb{R}_+$ form the base elements of the filter system of critical sets $\mathcal{B}(D)$ on the set of intermediaries M_D in D. Hence, the ϕ -blocks are exactly the set-theoretically minimal critical sets in the network D; this includes the set of middlemen $\mathcal{M}(D)$.

We conclude the discussion of block structures and blocks with a simple example that exemplifies the different block structures that are supported by different intermediation measures in the same network.

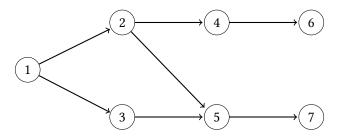


Figure 3: The network D_1 considered in Example 3.3.

Example 3.3 Consider the network D_1 depicted in Figure 3 on the node set $N = \{1, 2, 3, 4, 5, 6, 7\}$. We remark that node 3 is the only contested node among the four intermediary nodes in this network. We consider a subclass of critical sets in the network D_1 : The middlemen $\{2\}$, $\{4\}$ and $\{5\}$ and the multi-node critical sets $B_1 = \{2, 3\}$, $B_2 = \{2, 5\}$, $B_3 = \{3, 4\}$ and $B_4 = \{4, 5\}$. Other critical sets are supersets and unions of these listed (relevant) critical sets.

We now consider all block structures in the network D_1 that are generated for the coverage measure γ and the brokerage measure β .

³It is remarked here that there is no difference between the criticality measure ρ and the brokerage measure β in the network D used this example, i.e., $\rho_D(B) = \beta_D(B)$ for all critical sets $B \in \mathcal{B}(D)$.

• With regard to the coverage measure γ on D_1 we remark that $\gamma(2) = 4$, $\gamma(4) = 2$ and $\gamma(5) = 3$. Furthermore, $\gamma(B_1) = \gamma(B_2) = \gamma(B_3) = \frac{4}{2} = 2$ and $\gamma(B_4) = \frac{5}{2} = 2\frac{1}{2}$. There emerge two γ -block structures in the network D_1 given by

$$\mathcal{P}_1(\gamma) = \{2, 5, B_3\}$$

 $\mathcal{P}_2(\gamma) = \{2, 4, 5\}$

• The brokerage measure β applied to the network D_1 results in the assignment $\beta(2) = \beta(4) = 2$, $\beta(5) = 3$, $\beta(B_1) = \beta(B_2) = \frac{4}{2} = 2$, $\beta(B_3) = \frac{2}{2} = 1$ and $\beta(B_4) = \frac{5}{2} = 2\frac{1}{2}$. Given these brokerage values we deduce that there emerge two β -block structures:

$$\mathcal{P}_1(\beta) = \{ 2, 4, 5 \}$$

 $\mathcal{P}_2(\beta) = \{ B_1, 4, 5 \}$

These computations show that different intermediation measures might lead to the identification of the same block structure ($\mathcal{P}_2(\gamma) = \mathcal{P}_1(\beta)$) or different block structures in the network. In particular, B_1 is a β -block, but not a γ -block, while B_3 is a γ -block, but not a β -block.

4 The formation of extractive structures in networks

An intermediation measure assigns to every critical set the perceived power of control it exercises in the network. Therefore, if the nodes are controlled or occupied by intelligent decision makers, such an intermediation measure can act as an objective function in a "block formation process". Indeed, these decision makers seek membership of critical sets that exercise maximal control over connections between other nodes in the network.

There is direct relationship between such a block formation process and the creation of a multisided platform in the sense of Hagiu and Wright (2011). The resulting block can be interpreted as the provision of a platform provided by its members through which node pairs interact.

The formation of a block requires consent from all members. As such the block formation game described is considered to be an augmented version of Myerson's network formation game (see Myerson, 1991, page 448). We argue that this is the most natural format to describe the process of block formation: If there exists no consent between players then the block becomes dysfunctional and its exploitive properties are nullified. Some characteristics from Myerson's game remain, however by implementing the game on an existing network some new characteristics are observed. Specifically we note that individual beliefs and expectations can be formed from knowledge of the network's topology which leads to more convincing self-confirming equilibria (Gilles and Sarangi, 2010).

4.1 Block formation games

Let D be some network on node set N and let $\sigma_D \colon \mathcal{B}(D) \to \mathbb{R}$ be some intermediation measure that assigns every critical set a commonly accepted measurement of its control power in the network D. Also, introduce $c \ge 0$ be a cost parameter. Formally, the corresponding **block formation game** is now introduced as a strategic form game $G(D, \sigma_D, c) = (N, S, \pi)$ where N is the set of nodes, interpreted as the set of decision makers or "players"; $S = (S_1, \ldots, S_n)$ is an assignment of a strategy set to every player $i \in N = \{1, \ldots, n\}$; and $\pi \colon \prod_{i \in N} S_i \to \mathbb{R}^N$ is a game-theoretic payoff function that assigns to every strategy tuple $s = (s_1, \ldots, s_n)$ a payoff vector $\pi(s) = (\pi_1(s), \ldots, \pi_n(s))$ such that the following holds:

• For every player $i \in N$ the strategy set is defined as

$$S_i = \mathcal{B}_i(D) \cup \{i_0\},\tag{19}$$

where $\mathcal{B}_i(D) = \{B \in \mathcal{B}(D) \mid i \in B\}$ is the set of critical sets of which i is a member. The status quo strategy $i_0 \in S_i$ means that node i chooses to be no member of any critical set in the network D.

If $i \in N$ is a middleman, then clearly $\{i\} \in \mathcal{B}_i(D)$ and the strategy $\{i\}$ refers to the choice of i to exercise control over her intermediated node pairs.

• For every player $i \in N$ the payoff function $\pi_i : \prod_{i \in N} S_i \to \mathbb{R}$ is given by

$$\pi_i(s) = \sum_{B \in \mathcal{B}_i(D)} \kappa(s, B) \cdot \sigma_D(B) - (\#s_i - 1) c$$
(20)

where $c \ge 0$ is a block formation cost parameter and $\kappa \colon (\prod_{i \in N} S_i) \times \mathcal{B}(D) \to \{0,1\}$ is an indicator function with

$$\kappa(s,B) = \begin{cases}
1 & \text{if } s_j = B \text{ for all } j \in B \\
0 & \text{otherwise}
\end{cases}$$
(21)

We remark that $\kappa(s, B)$ indicates whether a critical set is actually formed through the consent of its members or not. Hence, $\kappa(s, B) = 1$ signifies that the critical set B is formed by consent from all its member nodes. Since s_i is unique, it is clear that the payoff $\pi_i(s)$ only emanates from the chosen critical set of which node i wants to become a member.

The given formulation of a block formation game represents that nodes as decision makers aim to optimise the returns on the control-exercise activities they participate in. We assume that such blocking is exclusive and nodes can only participate in a single active critical set.

The game-theoretic payoff function is based on that all players use the same assessment of the power of control potentially exercised by a critical set, expressed by the intermediation measure σ_D . All nodes are assumed to pay for the coordination of their blocking activities and to pay a

communication cost of $c \ge 0$ to each other member of the selected block. Critical sets only emerge when all of the constituting nodes consent and agree to participate.

Finally, we emphasise that it is costless to exercise one's middleman position or to remain inactive completely. Indeed, in the case, $s_i = \{i\}$ the resulting payoff is simply given by $\pi_i(s) = \sigma_D(\{i\})$ irrespective of the strategies selected by the other players in the block formation game. Together with the above, this implies that every strategy tuple in a block formation game generates a coalition structure on the set of nodes given by the following:

Definition 4.1 Let $G(D, \sigma_D, c) = (N, S, \pi)$ be the block formation game on the network D based on the intermediation measure $\sigma_D \colon \mathcal{B}(D) \to \mathbb{R}$ and communication cost parameter $c \ge 0$.

The **coalition structure** corresponding to a strategy tuple $s \in \prod_{i \in N} S_i$ is the collection $C(s) = \{B^1, \ldots, B^M\} \subset 2^N$ of mutually disjoint subsets of N defined for every $m \in \{1, \ldots, M\}$ by the rule that for every node $i \in B^m$ it holds that either $B^m \in \mathcal{B}_i(D)$ —in case that $\kappa(s, B^m) = 1$ and $s_i = B^m$ —or $B^m = \{i\}$ —in case that $\kappa(s, B^m) = 0$.

For every node $i \in N$ we denote by $C_i(s) \subset N$ the set $B \in C(s)$ such that $i \in B$.

The coalition structure corresponding to some strategy tuple consists of the subsets of nodes that either form a critical set and all of its members agree on forming it, or form a singleton if there is no agreement on the formation of a critical set.

We now can derive the following properties of a block formation game.

Theorem 4.2 Let $G(D, \sigma_D, c) = (N, S, \pi)$ be some block formation game on the network D based on the intermediation measure $\sigma_D \colon \mathcal{B}(D) \to \mathbb{R}$ and the communication cost parameter $c \ge 0$. Then the following properties hold.

(i) The block formation game $G(D, \sigma_D, c) = (N, S, \pi)$ is a potential game in the sense of Monderer and Shapley (1996) for the potential function $P: \prod_{i \in N} S_i \to \mathbb{R}$ given by

$$\mathbf{P}(s) = \sum_{B \in \mathcal{B}(D)} \kappa(s, B) \cdot \sigma_D(B) - \sum_{i \in N} \#C_i(s) c.$$

- (ii) The block formation game $G(D, \sigma_D, c) = (N, S, \pi)$ admits at least one Nash equilibrium.
- (iii) In particular, the trivial strategy $s^0 \in \prod_{i \in N} S_i$ given by $s_i^0 = i_0$ is a Nash equilibrium in the block formation game $G(D, \sigma_D, c) = (N, S, \pi)$ such that $C(s^0) = \{\{i\} \mid i \in N\}$.
- (iv) A critical set $B \in \mathcal{B}(D)$ emerges through some Nash equilibrium in $G(D, \sigma_D, c) = (N, S, \pi)$ if and only if there is no node $i \in B$: $\sigma_D(\{i\}) > \sigma_D(B) (\#B 1)c$.

Proof. Assertion (i) follows immediately from checking the potential function properties of **P** in relationship to the game theoretic payoff function π .

Assertion (ii) is implied by assertion (iii), which rests on the fact that if all players select the status quo strategy, then no non-middleman critical set can be formed by modification of a single player's

strategy. Thus, $s_i^0 \equiv i_0 \in S_i$ is a best response to s_{-i}^0 irrespective of the values generated by σ_D and the cost level $c \ge 0$.

It remains to show assertion (iv).

The formation of a critical set $B \in \mathcal{B}(D) \setminus \mathcal{M}(D)$ requires consent from all of its members. Hence, if there is some $i \in B$: $\sigma_D(\{i\}) > \sigma_D(B) - (\#B-1)c$, then $\pi_i(s) > \pi_i(s')$ where $s_i = \{i\}$, $s_i' = B \in \mathcal{B}_i(D)$, and $s_{-i} = s_{-i}'$. This implies that B cannot be supported through a Nash equilibrium in the block formation game.

If there is no $j \in B$: $\sigma_D(\{j\}) > \sigma_D(B) - (\#B - 1)c$, then player i will have no incentive to exploit her own position unless there is some $j \in B$ such that $s_j \neq B$ and c > 0. In either case B will not form in a Nash equilibrium.

This implies assertion (iv) and completes the proof of the theorem.

4.2 Stable formation of block structures

Consider the block formation game $G(D, \sigma_D, c) = (N, S, \pi)$ on network D based on intermediation measure σ_D and communication cost parameter $c \ge 0$. Then a strategy tuple $s^* \in \prod_{i \in N} S_i$ is a *strong Nash equilibrium* (Aumann, 1959) if for every non-empty coalition of players or nodes $B \subset N$ with $B \ne \emptyset$ and every $s_B \in \prod_{j \in B} S_j$ it holds that if $\pi_j(s_B, s^*_{N \setminus B}) > \pi_j(s^*)$ for some player $j \in B$, then there is some player $h \in B$: $\pi_h(s_B, s^*_{N \setminus B}) < \pi_h(s^*)$.

Our main result is that σ -structures exactly correspond to the strong Nash equilibria of the zero-cost block formation game. Hence, all coalitions generated in a strong Nash equilibrium of a zero-cost block formation game are indeed σ -blocks.

Theorem 4.3 Let D be a connected network on N with $\mathcal{B}(D) \neq \emptyset$ and let $\sigma_D \colon \mathcal{B}(D) \to \mathbb{R}$ be an intermediation measure on the network D. Assume that communication is costless (c = 0). Then the following hold:

- (i) Every σ_D -block structure as introduced in Definition 3.1 can be supported through a strong Nash equilibrium in the corresponding zero-cost block formation game $G(D, \sigma_D, 0)$.
- (ii) For every strong Nash equilibrium s^* in the zero-cost block formation game $G(D, \sigma_D, 0)$, the generated structure $C(s^*) \cap \mathcal{B}(D)$ is a σ_D -block structure on D.

Proof. Let $\sigma_D \colon \mathcal{B}(D) \to \mathbb{R}$ be an intermediation measure on D and let $G(D, \sigma_D, 0) = (N, S, \pi)$ be the corresponding zero-cost block formation game.

Proof of (i): Let $\mathcal{P}(\sigma_D) = \{B^1, \dots, B^K\} \subset \mathcal{B}(D)$ be a σ -block structure as in Definition 3.1. In the zero-cost block formation game $G(D, \sigma_D, 0) = (N, S, \pi)$ define a strategy tuple $\hat{s} \in \prod_{i \in N} S_i$ that is given as follows:

- For any $k \in \{1, ..., K\}$ and any player $i \in B^k$ select $\hat{s}_i = B^k \in \mathcal{B}_i(D)$, and
- for any player $j \in N \setminus \left(\bigcup_{k=1}^K B^k\right)$ select $\hat{s}_j = j_0$.

We now claim that \hat{s} is a strong Nash equilibrium of $G(D, \sigma_D, 0)$ and that $\mathcal{P}(\sigma_D) \subset C(\hat{s})$. Suppose to the contrary that there exists some $B \subset N$ and some strategy tuple $s_B \in \prod_{i \in B} S_i$ with $\pi_i(s_B, \hat{s}_{N \setminus B}) > \pi_i(\hat{s})$ for all players $i \in B$. Without loss of generality, due to the payoff function, we may assume that $B \in \mathcal{B}(D)$ and that $s_B(i) = B$ for every $i \in B$. Therefore, for every $k \in \{1, \ldots, K\}$ and every $i \in B \cap B^k$ it holds that $\pi_i(s_B, \hat{s}_{N \setminus B}) = \sigma_D(B) > \pi_i(\hat{s}) = \sigma_D(B^k)$.

But this contradicts the definition of $\mathcal{P}(\sigma_D)$ as a σ_D -block structure. Indeed, the critical set B identified above should have emerged from the algorithmic selection process described in Definition 3.1 and, thus, $B^{k'} = B$ for some $k' \in \{1, \ldots, K\}$.

Proof of (ii): Let $s^* \in \prod_{i \in N} S_i$ be a strong Nash equilibrium in $G(D, \sigma_D, 0)$. Let the corresponding structure be denoted by $C(s^*) \cap \mathcal{B}(D) = \{\widehat{B}^1, \dots, \widehat{B}^M\}$.

Suppose to the contrary that $C(s^*) \cap \mathcal{B}(D)$ is not a σ_D -block structure on D. Then for some $m \in \{1, ..., M\}$ there exists some σ_D -block $B \in \mathcal{B}(D)$ such that $\sigma_D(B) > \sigma_D(\widehat{B}^m)$ and $B \cap \widehat{B}^m \neq \emptyset$. But then all $j \in B$ could improve upon s^* by coordinating on the formation of B. This contradicts the hypothesis that s^* is a strong Nash equilibrium in $G(D, \sigma_D, 0)$.

5 Brokerage centrality analysis

As an interesting case of the framework developed here is that of the brokerage intermediation measure β defined in equation (15). This intermediation measure results some interesting properties and can be applied to study data from historic socio-economic networks.

Theorem 5.1 Let $\beta_D \colon \mathcal{B}(D) \to \mathbb{R}_+$ be the brokerage measure on the network D. Then the following properties hold:

- (i) Every β_D -block $B \in \cup \mathbf{P}(\beta_D)$ is non-redundant in the sense that $B \in \widetilde{\mathcal{B}}(D)$, i.e., there is no strictly smaller critical set $B' \subseteq B$ such that $\Delta_D(B) \subset \Delta_D(B')$.
- (ii) Let $B \in \mathcal{B}(D)$ be a critical set such that it contains a strongly uncontested node $i \in B$. If $\beta_D(\{i\}) \neq \beta_D(B) (\#B 1)c$ for some $c \ge 0$, then B is not supported to form in any strong Nash equilibrium in the block formation game $G(D, \beta_D, c)$.

Proof. Let *D* be some network on node set *N*.

Proof of assertion (i): Let $B \subset N$ be a redundant β_D -block in the sense that there exists a strict subset $B' \subseteq B$ with $\Delta_D(B) \subset \Delta_D(B')$. Since #B' < #B and $\#\Delta_D(B) \leqslant \#\Delta_D(B')$ it follows by definition that $\beta_D(B') > \beta_D(B)$. But this contradicts that B is assumed to satisfy the definition of a β_D -block given in Definition 3.1.

Proof of assertion (ii): Note that the node $i \in B$ is a middleman, since it is strongly uncontested. Hence, $\{i\} \in \mathcal{B}(D)$.

First consider the case that $\beta_D(\{i\}) = \#\Delta_D(i) > \beta_D(B) - (\#B-1)c$. Then, obviously, the middleman i rather forms a status quo singleton cialition $\{i\}$ by herself than being member of B. Therefore, B

is never a best response for i, excluding B from forming in a Nash equilibrium at costs level c. Next consider the case that $\beta_D(\{i\}) = \#\Delta_D(i) < \beta_D(B) - (\#B - 1)c$. Let $B - i = B \setminus \{i\}$. Since i is strongly uncontested, it follows that $\Delta_D(B) = \Delta_D(B - i) \cup \Delta_D(i)$ and $\Delta_D(B - i) \cap \Delta_D(i) = \emptyset$. Thus, $\#\Delta_D(B) = \#\Delta_D(B - i) + \#\Delta_D(i)$. Therefore,

$$\beta_D(B-i) - (\#(B-i) - 1)c = \frac{\#\Delta_D(B-i)}{\#B-1} - (\#B-2)c =$$

$$= \frac{\#\Delta_D(B) - \#\Delta_D(i)}{\#B-1} - (\#B-2)c >$$

$$> \frac{\#\Delta_D(B) - \left[\frac{\#\Delta_D(B)}{\#B} - (\#B-1)c\right]}{\#B-1} - (\#B-2)c =$$

$$= \frac{\#\Delta_D(B)}{\#B} - (\#B-3)c > \frac{\#\Delta_D(B)}{\#B} - (\#B-1)c =$$

$$= \beta_D(B) - (\#B-1)c$$

Hence, in the block formation game $G(D, \beta_d, c)$, the coalition B - i provides a strictly higher payoff than the coalition B for its member nodes. Therefore, B can never be resulting in a strong Nash equilibrium in the block formation game. This shows the assertion.

An illustrative example

Consider network D on node set $N = \{1, 2, 3, 4, 5, 6, 7\}$ originally shown in Figure 2. Players 2, 5, and 6 are middlemen and there exists 66 distinct critical sets. However, only 3 of these critical sets are non-redundant in the sense of Theorem 5.1.

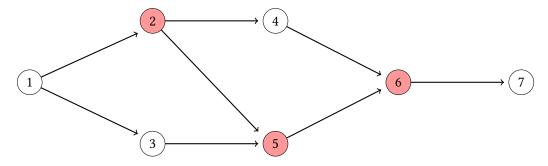


Figure 4: Middlemen in the network depicted in Figure 2.

We now consider the block formation game $G(D, \beta_D, c)$ based on the brokerage measure β_D and communication cost parameter $c \ge 0$. For different cost levels there emerge different stable block structures in the network and different critical sets emerge in the resulting strong Nash equilibria.⁴ We explore these patterns below.

⁴We recall that only for zero-cost communication, the strong Nash equilibria in the block formation game results into β_D -blocks in this network.

For $0 \le c < 1$: There exists a unique strong Nash equilibrium in $G(D, \beta_D, c)$ in which there emerges the partitioning $\{\{1\}, \{2,3\}, \{4,5\}, \{6\}, \{7\}\}$. Player 6 will never have any incentive to form a larger block since it is strongly uncontested.

There exist multiple Nash equilibria (NE) in $G(D, \beta_D, c)$. Without going through all different combinations of these equilibria we can instead note that the only critical sets that can form in a Nash equilibrium are the following: $B = \{2, 3\}$, $B' = \{4, 5\}$, $B'' = \{2, 5\}$ for $c \le 0.5$; and $B''' = \{2, 3, 4\}$ for c = 0. Block B'' is notable as it consists of middlemen only. Block B''' is notable as it is non-redundant and still stable in the resulting Nash equilibria.

- For c = 1: There exist four strong Nash equilibria: (1) As above, resulting in the partitioning $\langle \{1\}, \{2, 3\}, \{4, 5\}, \{6\}, \{7\} \rangle$; (2) An SNE resulting in the partitioning $\langle \{1\}, \{2, 3\}, \{4\}, \{5\}, \{6\}, \{7\} \rangle$; (3) An SNE resulting in the partitioning $\langle \{1\}, \{2\}, \{3\}, \{4, 5\}, \{6\}, \{7\} \rangle$; and (4) An SNE that results in the trivial non-cooperation equilibrium in which all nodes act solitary given by $\langle \{1\}, \{2\}, \{3\}, \{4\}, \{5\}, \{6\}, \{7\} \rangle$.
 - In this case the set of Nash equilibria in $G(D, \beta_D, c)$ are equal to the set of SNE. Indeed, only two blocks are stable in NE: $B = \{2, 3\}$ and $B' = \{4, 5\}$. Obviously the situation in which all agents exploit their own network position is also a NE.

For c > 1: There exists a unique strong Nash equilibrium in $G(D, \beta_D, c)$ where every node $i \in N$ acts solitary. Indeed, if c > 1 then players 2 and 5 strictly prefer to exploit their own middleman positions as opposed to participating in some block. Under this situation the only agents that earn a payoff above zero are the middlemen. Again, the unique Nash equilibrium is equal to the unique SNE such that all agents exploit their own position only.

The illustration and discussion highlights a number of points made through the discussion. First, that non-redundant critical sets can emerge in a Nash equilibrium, but not in a strong Nash equilibrium. Second, that the emerging blocks can contain solely middlemen, or non-middlemen, or a combination of both.

6 Node centrality measures based on brokerage

Next we apply the framework developed in the previous sections to two cases, namely to the medieval Florentine marriage network—depicting the information flows between houses in the Florentine elite in the 15th century—and to the 9/11 terrorist network as it developed between 1999 and 2001.

In order to apply the developed notions we introduce a method to derive a node centrality measure from any intermediation measure introduced in Section 3. We use intermediation measures to measure and quantify the control critical sets of nodes have in the prevailing network. We can allocate this measure to the individual nodes in these critical sets.

For that purpose we recall that $\mathcal{B}(D)$ denotes the collection of all critical sets in network D

and that $\mathcal{B}_i(D)$ denotes the collection of critical sets that node $i \in N$ is a member of. Furthermore, $\widetilde{\mathcal{B}}(D) \subset \mathcal{B}(D)$ is the collection of non-redundant critical sets.

Now, an intermediation measure $\sigma_D \colon \mathcal{B}(D) \to \mathbb{R}$ induces a centrality measure $\overline{\sigma}(D) \colon N \to \mathbb{R}$ given by

$$\overline{\sigma}_i(D) = \frac{1}{S(\sigma_D)} \sum_{B \in \mathcal{B}_i(D)} \sigma_D(B) \quad \text{where } S(\sigma_D) = \sum_{B \in \mathcal{B}(D)} \sigma_D(B)$$
 (22)

This naturally introduces the coverage and brokerage centrality measures $\overline{\gamma}$ and $\overline{\beta}$, respectively, derive from the coverage intermediation measure γ_D and the brokerage intermediation measure β_D , respectively.

Furthermore, the intermediation measure σ_D induces a collection of σ_D -blocks denoted by $\widehat{\mathcal{B}}(\sigma_D) \subset \mathcal{B}(D)$. This naturally leads to a brokerage centrality measure that is restricted to these blocks:

$$\widehat{\beta}_i(D) = \sum_{B \in \widehat{\mathcal{B}}_i(D)} \beta_D(B) = \sum_{B \in \widehat{\mathcal{B}}_i(D)} \frac{\# \Delta_D(B)}{\# B}$$
(23)

Here, as before, $\widehat{\mathcal{B}}_i(D)$ denotes the collection of σ_D -blocks that $i \in N$ is a member of.

Finally, for completeness, we introduce a centrality measure founded on the collection of non-redundant critical sets $\widetilde{\mathcal{B}}(D) \subset \mathcal{B}(D)$. Similar as above, we define

$$\widetilde{\beta}_{i}(D) = \frac{1}{\widetilde{S}(\sigma_{D})} \sum_{B \in \widetilde{\mathcal{B}}_{i}(D)} \beta_{D}(B) \quad \text{where } \widetilde{S}(\sigma_{D}) = \sum_{B \in \widetilde{\mathcal{B}}(D)} \beta_{D}(B). \tag{24}$$

We apply these centrality measures to analyse different directed networks. First, we show through application to the Florentine elite network that the centrality brokerage measure based on non-redundant critical sets is actually redundant.

6.1 Application: The Florentine elite network (redux)

The results of the brokerage and criticality of all Families and banking Houses in the Florentine elite as well as the factions that each were affiliated with are given in Table 1. The rank of each family in this table is based on their criticality.

There are a total of 32, 474 potential critical sets in this network which can potentially form, most of these include sources and sinks, though. There result a total of 1,020 critical sets consisting of intermediaries only. Only 36 of these critical sets are non-redundant.

From the table there emerges that the Medici family have the largest brokerage centrality $\overline{\beta}$ relative to all other Florentine families. This is specifically because of their substantial middleman position in the network and the size of their membership of critical sets: The total number of critical sets that they are members of, is 512. The Guadagni, Salviati and Ridolfi houses have

House	Faction	$\overline{\gamma}(i)$	$\overline{\beta}(i)$	$\widetilde{eta}(i)$	$\widehat{\beta}(i)$
Medici	Medician	0.043	0.482	0.210	68
Pazzi	Medician	0.085	0.000	0.000	0
Salviati	Medician	0.050	0.415	0.211	12
Acciaiuol	Medician	0.068	0.000	0.000	0
Tournabuon	Medician	0.073	0.391	0.108	22
Ridolfi	Medician	0.061	0.412	0.180	48
Ginori	Medician	0.086	0.000	0.000	0
Albizzi	Oligarchic	0.088	0.401	0.175	22
Barbadori	Oligarchic	0.053	0.000	0.000	0
Castellan	Oligarchic	0.049	0.380	0.135	10
Strozzi	Oligarchic	0.061	0.409	0.224	43
Peruzzi	Oligarchic	0.063	0.375	0.072	9
Bischeri	Oligarchic	0.087	0.400	0.236	37
Guadagni	Oligarchic	0.049	0.439	0.268	49
Lambertes	Oligarchic	0.077	0.000	0.000	0

Table 1: Centrality measures for the Florentine elite network in Figure 1.

brokerage scores close to that of the Medici's. These were obviously important families during this time and participate in as many critical sets as the Medici. However, we note that the Tournabuon and Albizzi families are only seen as modestly important with respect to the brokerage measure, despite the families forming the unique non-singleton block in the network. We note that all sources and sinks of the directed marriage network attain a brokerage score of 0 and will, as such, never be the member of a block.

Surprisingly, the coverage centrality $\overline{\gamma}$ as well as the non-redundant brokerage centrality $\widetilde{\beta}$ measures of the Medici are diminished relative to the same measures of all other houses in the network. The family is ranked as fifth highest according to the non-redundant brokerage centrality measure $\widetilde{\beta}$ and even lower according to the coverage centrality measure $\overline{\gamma}$. This can be explained specifically due to their prominence of the House of Medici as a *middleman*. They only participate in 4 non-redundant critical sets specifically as a consequence of their powerful middleman position in the network. Indeed, any critical set that the Medici are a member of, becomes redundant because the Medici could achieve a superior payoff by operating independently. Thus, as a consequence of this middleman power, for any critical set that the House of Medici is a member of, there always exists a subset that contains the Medici family and has a superior brokerage than the initial critical set. These two centrality measures give a higher value to houses that have a less substantial middleman positions and are in many more (non-redundant) critical sets, such as the Guadagni, Bischeri and Strozzi families.

Finally, despite the large number of blocks in the network there exists a brokerage block structure whereby all families exploit their own position apart from the Albizzi and the Tournabuon who form the unique non-trivial β -block. Unfortunately, however, both families are in opposing

factions and there exists no direct relationship between the families. It should be noted, though, that the families formed a relationship during the prolonged fall of the Medici. As the legacy of the *Pazzi Conspiracy* became ingrained into the Florentine elite and the Medici began to lose their stronghold in Florence, families between factions became connected through marital ties. One such marriage was between the house of Albizzi and the house of Tournabuon as Giovanna degli Albizzi married to Lorenzo Tornabuoni. The Albizzi family were at the centre of the Oligarchic faction and the main family to rival the Medici. As the Medici's power declined the members of the Albizzi family began to befriend members of the Medici family and took some of the roles of the Medici when they were banished from Florence. Indeed, Luca Albizzi became the *Gonfalonier of Justice* and later remained a key ally of the Medici.

We conclude that the coverage centrality measure $\overline{\gamma}$ as well as the non-redundant brokerage centrality measure $\widetilde{\beta}$ are less descriptive than the brokerage centrality measure $\overline{\beta}$ and the β -block centrality measure $\widehat{\beta}$. The following analysis of the 9/11 terrorist network is therefore restricted to those two measures.

6.2 Application: The 9/11 terrorist networks

The notions of blocks and criticality are applied to a network of terrorists involved in the organisation and attack of the World Trade Centre and the Pentagon on September 11, 2001 (hereby addressed as "9/11"). We consider the terrorist cell as an evolving social construct, highlighting four time periods that show how the terrorists became connected to one another during the lead-up to the attack. The network is constructed to allow us to investigate the role of middlemen and blocks in the organisation of the terrorist attack.

Whereas the Florentine marriage network investigated information flows in a non-cooperative environment, the network of 9/11 terrorists is an example of information flows in a cooperate environment. As a consequence the notion of blocks can be perceived in a different manner: in this case blocks highlight sets of individuals that are required for the stability of the terrorist operation. The removal of blocks would deteriorate the cooperation and information flow between a large number of terrorists in the network. The blocks that are formed in the Strong Nash equilibrium (SNE) therefore represent sets of nodes that are important for network dismantlement and destruction; which is a core topic in much of network science (Carley, Lee, and Krackhardt, 2002; Carley, 2006; Kovács and Barabási, 2015; Morone and Maske, 2015). Indeed, the algorithm for defining blocks could equally be used for network dismantlement and costly optimised vaccination strategies.

As before, the brokerage of a node represents the number of relationships that the node brokers through all of the critical sets that they can participate in. The criticality of a node represents the number of relationships that the node brokers in all non-redundant critical sets that the node can participate in. This criticality measure therefore provides a better indication of the number of relationships that the individual node will broker. Here, we assess the brokerage and criticality

of all individual terrorists in order to see the terrorists most instrumental to the coordination and information flow throughout the terrorist network. Unlike other assessments of the terrorist network (Krebs, 2002; Farley, 2003; Lindelauf, Hamers, and Husslage, 2013; Flores, Molina, and Tejada, 2014) we investigate the evolution of the network over time. Specifically, we assess the criticality of the individuals across four time periods during the run-up to the terrorist attack, these time periods are: January 1999, December 2000, May 2001, and August 2001. The social structure of the 9/11 terrorists across these time periods are seen in chronologically in Figures 6.2, 6.2, 6.2, and 6.2.

Origin of the data used. Data was gathered from a number of sources. The largest source of data regarding the development of the terrorist cell network over time was from *The History Commons*⁵ and Thompson (2004). However, information was also collected from The 9/11 Commission Report, from a technical report on the *Joint Inquiry into Intelligence Community Activities Before and After the Terrorist Attacks of September 11*, from a technical report provided by the CIA on *11 September: The Plot and the Plotters* and from a working paper by Masson and Wilkins (2013). The information gathered from these sources allowed us to reconstruct the social network of the terrorist cell.

We first provide some summary statistics on the evolution of the network structure over the time periods, then provide some discussion on the criticality of individual terrorists in the network.

Network structure

The summary statistics of all networks are given in Table 2. We analyse the social relationships between 32 distinct terrorists, all of which are connected to the 9/11 attacks. The initial network contains 27 terrorists, this increases to 31 terrorists, then 32 terrorists by August 2001. By May 2001 the 4 strongly connected components in January 1999 reduce down to a single strongly connected component by August 2001. The effective diameter of the network⁶ remains close to 4 for all time periods. And the average path length shortens from a peak of 2.510 in December 2000 to 1.991 in August 2001.

Over time the average number of connections per node in the social network increases, indicating a greater integration of the social network. The measures of density and modularity can look misleading without the context of the number of nodes and the number of network components and communities. As the network evolves the original nodes become more connected to each other and broad bridges between communities exist. The maximal k-core is 7 for all networks due to the existence of the dense community of eight terrorists⁷, all of which met previously as members of a terrorist cell operating in Hamburg. This indicates the existence of a

⁵The complete 9/11 timeline can be found on The History Commons website at http://www.historycommons.org.

⁶The effective diameter of a network is the 90th percentile distance between any two nodes. See Leskovec, Kleinberg, and Faloutsos (2005) for more details on this measure.

⁷Containing the individuals Mamoun Darkazanli, Mohammad Atta, Mohammed Haydar Zammar, Marwan Al-Shehhi, Said Bahaji, Ziad Jarrah, Mounir El Motassadeq, and Zakariya Essabar.

network of terrorists existed prior to the plans and implementation of the 9/11 attack, and also indicates the inability for a subset of this group to broker information across all other members.

		Terror	ist network	
Statistic	Jan 1999	Dec 2000	May 2001	August 2001
Size n	27	31	31	32
# of links	62	82	99	127
# of components	4	2	1	1
Avg. degree	4.593	5.290	6.392	8.000
Effective diameter	4	5	4	4
Avg. path length	2.332	2.510	2.283	1.991
Density	0.183	0.171	0.214	0.253
Modularity	0.463	0.472	0.430	0.362
# of communities	6	5	3	3
Critical sets	589,709	886,772	1,109,989	1,181,994
β –blocks	27	168	217	68

Table 2: Summary statistics describing the evolution of the 9/11 terrorist network

The modularity of the network decreases as more links are made between nodes and the operation becomes more cohesive. Moreover, the number of non-redundant blocks falls substantially given the increased cohesion of the terrorist network in August 2001 prior to the September attacks, even though the number of critical sets containing all intermediaries increases.

Brokerage and criticality

The brokerage and criticality results for all 9/11 terrorists are provided in Table 4 for reference (to be moved to an appendix). A shorter table of the most critical terrorists across all time periods can be seen in Table 3.

The criticality of each individual node, denoted by $\tilde{\beta}(i)$, corresponds well with the brokerage of the node, denoted by $\bar{\beta}(i)$, such that the overall correlation coefficient between the average brokerage and average criticality of the set of terrorists is 0.7. This positive relationship is also seen with respect to the power of the node in terms of the blocks that form from the SNE of each network, given by $\hat{\beta}(i)$. A number of terrorists have persistently high brokerage and criticality across all time periods, indicating that their requirement for the functioning and coordination of the terrorist cell. These are Hani Hanjour, Ramzi Bin Al-Shibh, Hamza Alghamdi, Khalid Sheikh Mohanned (KSM), and Nawaf Al-Hazmi. It is satisfying to note that these men were seen as key implementers by *The Office of the Director of National Intelligence*, and other studies noted above. The social structure and the tools that we developed in order to analyse the criticality of individual nodes in networks are able to highlight these key coordinators.

Consider the network graphs regarding the evolution of the terrorist network over the four time periods assessed. The coloured nodes distinguish blocks that form as a result of the SNE of the

	Averag	ge across	all years
Name	$\overline{eta}(i)$	$\widetilde{eta}(i)$	$\widehat{eta}(i)$
Hani Hanjour	0.553	0.428	0.463
Nawaf Al-Hazmi	0.370	0.427	0.459
Mohamed Atta	0.211	0.403	0.399
KSM	0.276	0.383	0.136
Ahmed Alghamdi	0.255	0.373	0.000
Hamza Alghamdi	0.310	0.367	0.182
Ramzi Bin Al-Shibh	0.208	0.364	0.180
Waleed Al-Shehri	0.307	0.289	0.331
Mustafa Al-Hisawi	0.218	0.250	0.060
Said Bahaji	0.203	0.233	0.163

Table 3: Top 10 ranked terrorists in terms of average $\hat{\beta}(i)$ across all time periods

game described in the article: nodes of a given solid colour represents the nodes that participate in a given block together. We can see that as the network densifies the size of the blocks that appear in the SNE become larger. The largest in January 1999 is 3 and the largest in May and August 2001 is 5; this suggests that as the network grows information transmission between any two nodes becomes more robust and that dismantling the network becomes more costly. However, individual brokers still exist; specifically, Hani Hanjour maintains his position as a middleman from December 2000 to August 2001, being the pilot and coordinator of the American Airlines Flight 77 to crash into the Pentagon.

It is often found that members of a block in the SNE are not connected to each other directly, but connected through a single intermediary. Consider the example of Nawaf Al-Hazmi and Waleed Al-Shehri who are always a member of a significant SNE block, but are never connected to one another directly. This may have been considered as a strategic move: if terrorists were captured or removed then it is more likely for their neighbours to be removed also due to tracking and interrogation; if members of significant blocks are closely connected to each other then the block as a whole is prone to removal thus fracturing communication throughout the network.

References

- Aumann, R. J. (1959): "Acceptable Points in General Cooperative *n*-Person Games," in *Contributions to the Theory of Games*, ed. by A. W. Tucker, and R. D. Luce, vol. IV, pp. 287–324. Princeton University Press.
- Burt, R. S. (1992): *Structural Holes: The Social Structure of Competition*. Harvard University Press, Cambridge, MA.
- ——— (2002): "Bridge Decay," *Social Networks*, 24, 333–363.
- CARLEY, K. M. (2006): "Destabilization of Covert Networks," *Computational & Mathematical Organisation Theory*, 12(1), 51–66.
- CARLEY, K. M., J.-S. LEE, AND D. KRACKHARDT (2002): "Destabilizing Networks," *Connections*, 24(3), 79–92.
- Cook, K. S., R. M. Emerson, M. R. Gillmore, and T. Yamagishi (1983): "The Distribution of Power in Exchange Networks: Theory and Experimental Results," *The American Journal of Sociology*, 89(2), 275–305.
- D'Aspremont, C., A. Jacquemin, J. J. Gabszewicz, and J. A. Weymark (1983): "On the Stability of Collusive Price Leadership," *Canadian Journal of Economics*, 16(1), 17–25.
- DE ROOVER, R. (1946): "The Medici Bank Financial and Commercial Operations," *Journal of Economic History*, 6, 153–172.
- ——— (1963): "The Organization of Trade," *Cambridge Economic History of Europe*, 3, 42–118.
- Easley, D., and J. Kleinberg (2010): *Networks, Crowds, and Markets: Reasoning about a Highly Connected World.* Cambridge University Press.
- EMERSON, R. M. (1962): "Power-Dependence Relations," American Sociological Review, 27, 31-41.
- FARLEY, J. D. (2003): "Breaking Al Qaeda Cells: A Mathematical Analysis of Counterterrorism Operations (A Guide for Risk Assessment and Decision Making)," *Studies in Conflict & Terrorism*, 26(6), 399–411.
- FLORES, R., E. MOLINA, AND J. TEJADA (2014): "The Shapley Group Value," *ArXiv e-prints*, arXiv:1412.5429, 1–29.
- GAI, P., AND S. KAPADIA (2010): "Contagion in Financial Networks," *Proceedings of the Royal Society A: Mathematical, Physical, and Engineering Sciences*, 466, 2401 2423.
- GILLES, R. P. (2010): *The Cooperative Game Theory of Networks and Hierarchies*, Theory and Decision Library. Springer Verlag, Berlin, Germany.
- GILLES, R. P., S. CHAKRABARTI, S. SARANGI, AND N. BADASYAN (2006): "Critical Agents in Networks," *Mathematical Social Sciences*, 52, 302–310.
- GILLES, R. P., AND D. DIAMANTARAS (2013): "Platform Competition as Network Contestability," *ArXiv e-prints*, arXiv:1310.3521.
- GILLES, R. P., AND S. SARANGI (2010): "Network formation under mutual consent and costly communication," *Mathematical Social Sciences*, 60(3), 181–185.

- GOLDTHWAITE, R. A. (2009): *The Economy of Renaissance Florence*. Johns Hopkins University Press, Baltimore, Maryland, USA.
- GOLUB, B., AND M. O. JACKSON (2010): "Naive Learning in Social Network and the Wisdom of Crowds," *American Economic Journal: Microeconomics*, 2(1), 112–149.
- GOULD, R. V. (1989): "Power and Social Structure in Community Elites," Social Forces, 68(2), 531-552.
- GOULD, R. V., AND R. M. FERNANDEZ (1989): "Structures of mediation: A formal approach to brokerage in transaction networks," *Sociological methodology*, pp. 89–126.
- GOYAL, S. (2007): Connections: An Introduction to the Economics of Networks. Princeton University Press, Princeton, NJ, USA.
- GOYAL, S., AND F. VEGA-REDONDO (2007): "Structural Holes in Social Networks," *Journal of Economic Theory*, 137, 460–492.
- HAGIU, A., AND J. WRIGHT (2011): "Multi-Sided Platforms," Harvard Business School Working Paper 12-024.
- JACKSON, M. O. (2008): Social and Economic Networks. Princeton University Press, Pinceton, NJ, USA
- JACKSON, M. O., M. ELLIOT, AND B. GOLUB (2014): "Financial Networks and Contagion," *American Economic Review*, 104(9).
- JACKSON, M. O., T. RODRIGUEZ-BARRAQUER, AND X. TAN (2012): "Social Capital and Social Quilts: Network Patterns of Favor Exchange," *American Economic Review*, 102(5), 1857–1897.
- Jackson, M. O., and A. Wolinsky (1996): "A Strategic Model of Social and Economic Networks," *Journal of Economic Theory*, 71, 44–74.
- KALAI, E., A. POSTLEWAITE, AND J. ROBERTS (1978): "Barriers to Trade and Disadvantageous Middlemen: Nonmonotonicity of the Core," *Journal of Economic Theory*, 19, 200–209.
- Kent, D. V. (1978): The Rise of the Medici: Faction in Florence 1426-1434. Oxford University Press.
- Kovács, I. A., and A.-L. Barabási (2015): "Destruction Perfected," *Nature*, 524, 38–39.
- Krackhardt, D. (1987): "Cognitive Social Structures," Social Networks, 9, 109–134.
- Krebs, V. E. (2002): "Mapping Networks of Terrorist Cells," Connections, 24(3), 43-52.
- Leskovec, J., J. M. Kleinberg, and C. Faloutsos (2005): "Graphs Over Time: Densification Laws, Shrinking Diameters and Possible Explanations," in *KDD '05: Proceeding of the 11th ACM SIGKDD International Conference on Knowledge Discovery in Data Mining*, pp. 177–187.
- LINDELAUF, R., H. HAMERS, AND B. HUSSLAGE (2013): "Cooperative Game Theoretic Centrality Analysis of Terrorist Networks: The Cases of Jemaah Islamiyah and Al Qaeda," *European Journal of Operational Research*, 229(1), 230–238.
- MASSON, V., AND K. WILKINS (2013): "The Small World of 9/11 and the Implications for Network Dismantlement Strategies," Discussion Paper 2013-08, School of Economics, University of Adelaide.

- Monderer, D., and L. S. Shapley (1996): "Potential Games," *Games and Economic Behavior*, 14, 124–143.
- MORONE, F., AND H. A. MASKE (2015): "Influence Maximization in Complex Networks through Optimal Percolation," *Nature*, 524, 65–68.
- MYERSON, R. B. (1991): *Game Theory: Analysis of Conflict.* Harvard University Press, Cambridge, MA.
- NEWMAN, M. E. J. (2010): Networks: An Introduction. Oxford University Press.
- NEWMAN, M. E. J., A.-L. BARABASI, AND D. WATTS (2006): *The Structure and Dynamics of Networks*, Princeton Series in Complexity. Princeton UP, Princeton, NJ.
- PADGETT, J. F., AND C. K. ANSELL (1993): "Robust Action and the Rise of the Medici, 1400–1434," *American Journal of Sociology*, 98, 1259–1319.
- Rubinstein, A., and A. Wolinsky (1987): "Middlemen," *Quarterly Journal of Economics*, 102, 581–593.
- Sims, O., and R. P. Gilles (2014): "Critical Nodes in Directed Networks," arXiv e-prints 1401.0655v2, http://arxiv.org/abs/1401.0655.
- Spiro, E. S., R. M. Acton, and C. T. Butts (2013): "Extended Structures of Mediation: Re–Examining Brokerage in Dynamic Networks," *Social Networks*, 35(1), 130–143.
- THOMPSON, P. (2004): The Terror Timeline: Year by Year, Day by Day, Minute by Minute: A Comprehensive Chronicle of the Road to 9/11—an America's Response. HarperCollins: London.
- VITALI, S., J. B. GLATTFELDER, AND S. BATTISTON (2011): "The Network of Global Corporate COntrol," *PLoS ONE*, 6(10), e25995.

Appendix: Depictions of 9/11 terrorist networks

Explanations of depictions, in particular the colours used.

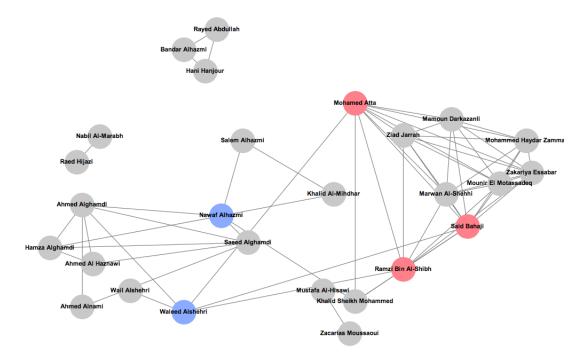


Figure 5: The 9/11 terrorist network in January 1999.

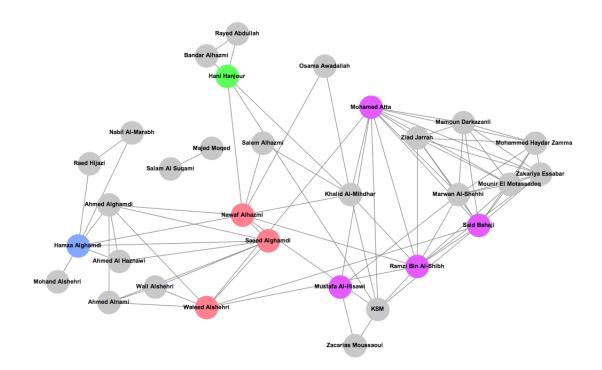


Figure 6: The 9/11 terrorist network in December 2000.

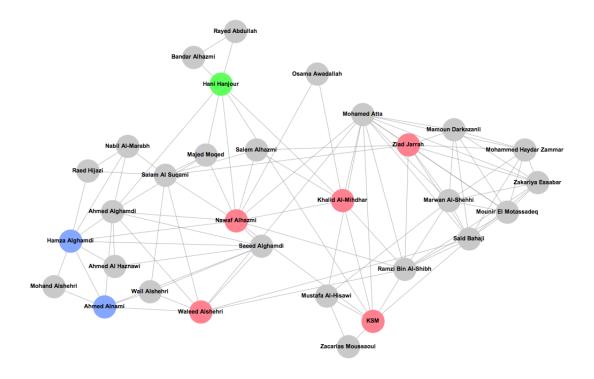


Figure 7: The 9/11 terrorist network in May 2001.

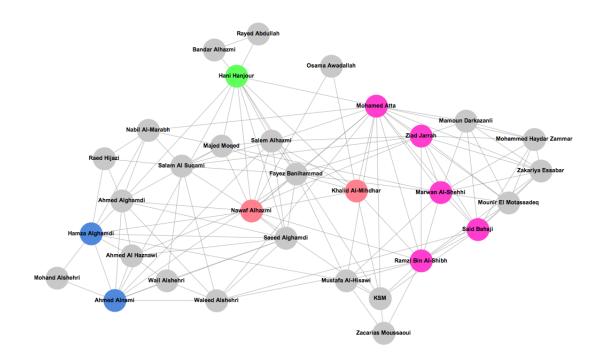


Figure 8: The 9/11 terrorist network in August 2001.

	Jan 1999	6661	Dec	Dec 2000	May	May 2001	Aug 2001	2001	Ave	Average
Name	$\overline{\overline{\beta}}(i)$	$\widetilde{eta}(i)$								
Ahmed Al-Haznawi	0.195	0.000	0.198	0.000	0.181	0.000	0.183	0.058	0.189	0.015
Ahmed Alghamdi	0.388	0.422	0.224	0.323	0.221	0.508	0.185	0.237	0.255	0.373
Ahmed Alnami	0.191	0.000	0.202	0.043	0.241	0.264	0.250	0.327	0.221	0.159
Bandar Alhazmi	0.219	0.407	0.175	0.000	0.118	0.000	0.109	0.000	0.155	0.102
Hamza Alghamdi	0.200	0.063	0.510	0.448	0.278	0.445	0.252	0.510	0.310	0.367
Hani Hanjour	0.219	0.407	0.392	0.350	0.751	0.456	0.851	0.500	0.553	0.428
Khalid Al-Mihdhar	0.172	0.000	0.254	0.273	0.244	0.406	0.250	0.230	0.230	0.227
Mamoun Darkazanli	0.202	0.000	0.201	0.000	0.182	0.000	0.183	0.000	0.192	0.000
Marwan Al-Shehhi	0.202	0.003	0.213	0.228	0.201	0.142	0.184	0.384	0.200	0.189
Mohamed Atta	0.226	0.229	0.232	0.571	0.203	0.312	0.184	0.500	0.211	0.403
Mounir El Motassadeq	0.202	0.003	0.201	0.011	0.182	0.008	0.183	0.023	0.192	0.011
Mustafa Al-Hisawi	0.219	0.407	0.223	0.164	0.237	0.203	0.194	0.225	0.218	0.250
Nabil Al-Marabh	0.219	0.407	0.175	0.000	0.189	0.102	0.185	0.180	0.192	0.172
Nawaf Al-Hazmi	0.563	0.405	0.403	0.444	0.264	0.600	0.250	0.257	0.370	0.427
Raed Hijazi	0.219	0.407	0.175	0.000	0.179	0.028	0.183	0.000	0.189	0.109
Ramzi Bin Al-Shibh	0.226	0.226	0.225	0.500	0.186	0.214	0.195	0.515	0.208	0.364
Rayed Abdullah	0.219	0.407	0.175	0.000	0.118	0.000	0.109	0.000	0.155	0.102
Saeed Alghamdi	0.221	0.124	0.228	0.366	0.195	0.236	0.183	0.084	0.207	0.203
Said Bahaji	0.226	0.229	0.215	0.312	0.185	0.168	0.184	0.221	0.203	0.233
Salem Alhazmi	0.172	0.000	0.196	0.000	0.183	0.093	0.183	0.042	0.184	0.034
Wail Alshehri	0.171	0.000	0.198	0.000	0.183	0.057	0.183	0.023	0.184	0.020
Waleed Al-Shehri	0.492	0.439	0.346	0.288	0.205	0.264	0.183	0.163	0.307	0.289
Zacarias Moussaoui	0.219	0.407	0.201	0.107	0.169	0.000	0.181	0.000	0.193	0.129
Zakariya Essabar	0.202	0.003	0.201	0.011	0.182	0.008	0.183	0.023	0.192	0.011
Ziad Jarrah	0.202	0.003	0.201	0.011	0.189	0.237	0.184	0.332	0.194	0.146
KSM	0.397	0.261	0.251	0.468	0.262	0.429	0.195	0.372	0.276	0.383
Mohammed Haydar Zammar	0.202	0.000	0.201	0.000	0.182	0.000	0.183	0.000	0.192	0.000
Mohand Alshehri	ı	ı	0.000	0.000	0.171	0.000	0.170	0.000	0.085	0.000
Satam Al-Suqami	I	ı	0.000	0.000	0.232	0.578	0.185	0.271	0.104	0.212
Majed Moqed	I	ı	0.000	0.000	0.182	0.054	0.183	0.000	0.091	0.014
Osama Awadallah	I	I	0.196	0.000	0.171	0.000	0.170	0.000	0.134	0.000
Fayez Banihammad	ı	1	1	ı	1	1	0.183	0.099	0.046	0.025

Table 4: Normalised brokerage and criticality results for all 9/11 terrorists across all observed time periods.