



# Strategy Development with Wardley Mapping - Applying Concepts

<https://open-security-summit.org/>

# Agenda

- The 4 Problems
  - The Communication problem
  - The Engineering problem
  - The Management problem
  - The Skills and Structure problem
- Closing thoughts

# Not a single map in this talk



# Wardley Map



# Wardley Mapping

Applying Climatic Patterns and  
Doctrine as a way of assessing  
our landscape and the forces  
acting on it in order to help  
manage and prepare for change  
and set strategy

“Affordance is what  
the environment offers  
the individual” James J.  
Gibson

# The 4 Cyber Security Problems for the next decade

**Communications**

**Engineering**

**Management**

**Skills and Structure**

# The Communications Problem

- Business struggles to understand security teams or “why they should care” (different views of value consumed and value created)
- Security teams struggle to understand each other

# Using Doctrine on the Communications problem

## Adopt common language

- Use architectural methods which help connect concerns at different levels (SABSA)
- Adopt Threat Taxonomy as Categorisation
- Adopt Cyber Security Style guide to normalise security language across the business

## Focus on high situational awareness

- Correlation between awareness and performance
- No presence or feedback loops from Development ceremonies
- Do the work to connect multiple timespans of discretion
- Adopt Cyber Defence Matrix

## Challenge assumptions

- Have an open door for Engineers/Devs and Security staff to challenge ways of doing things and complying
- Welcome and embrace challenge
- Ask more, dictate less
- Give others agency

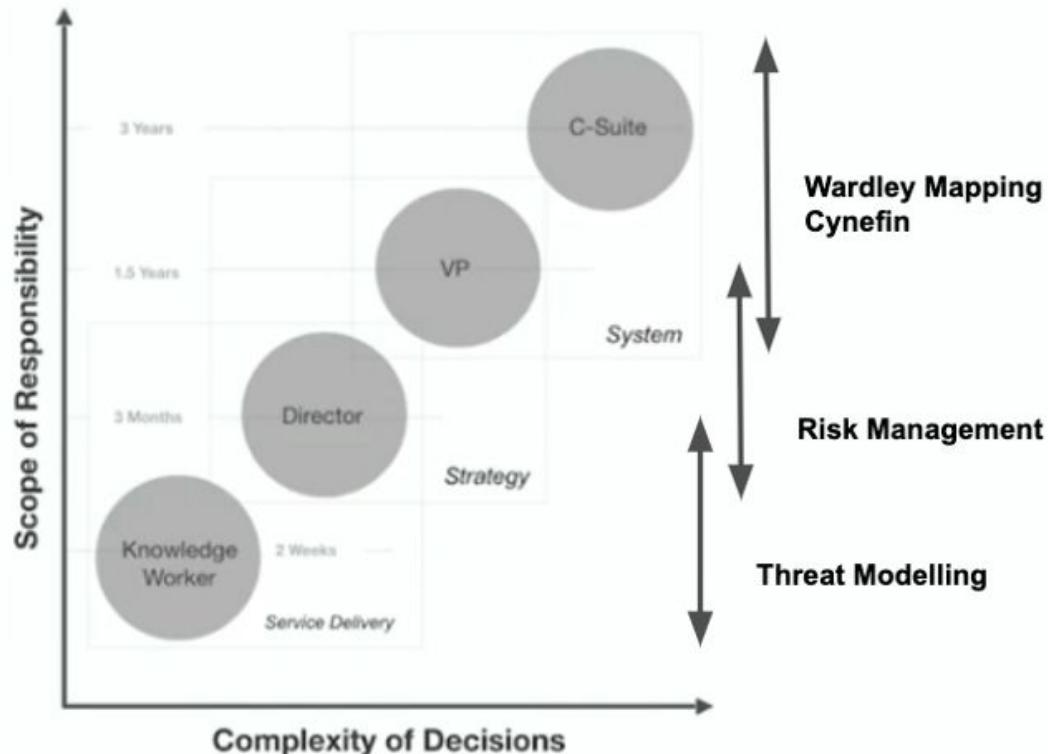
# Using Climate on the Communications problem

**Evolution of communication can increase  
the speed of evolution overall**

- Improving our communication structures and its effectiveness will allow us to evolve quicker, and the quicker we can evolve our security approaches to better serve our organisations

# Communications problem - Focus on high situational awareness

<https://medium.com/@marioplatt/social-practices-and-timespan-of-discretion-in-cyber-security-cef4fdc16663>

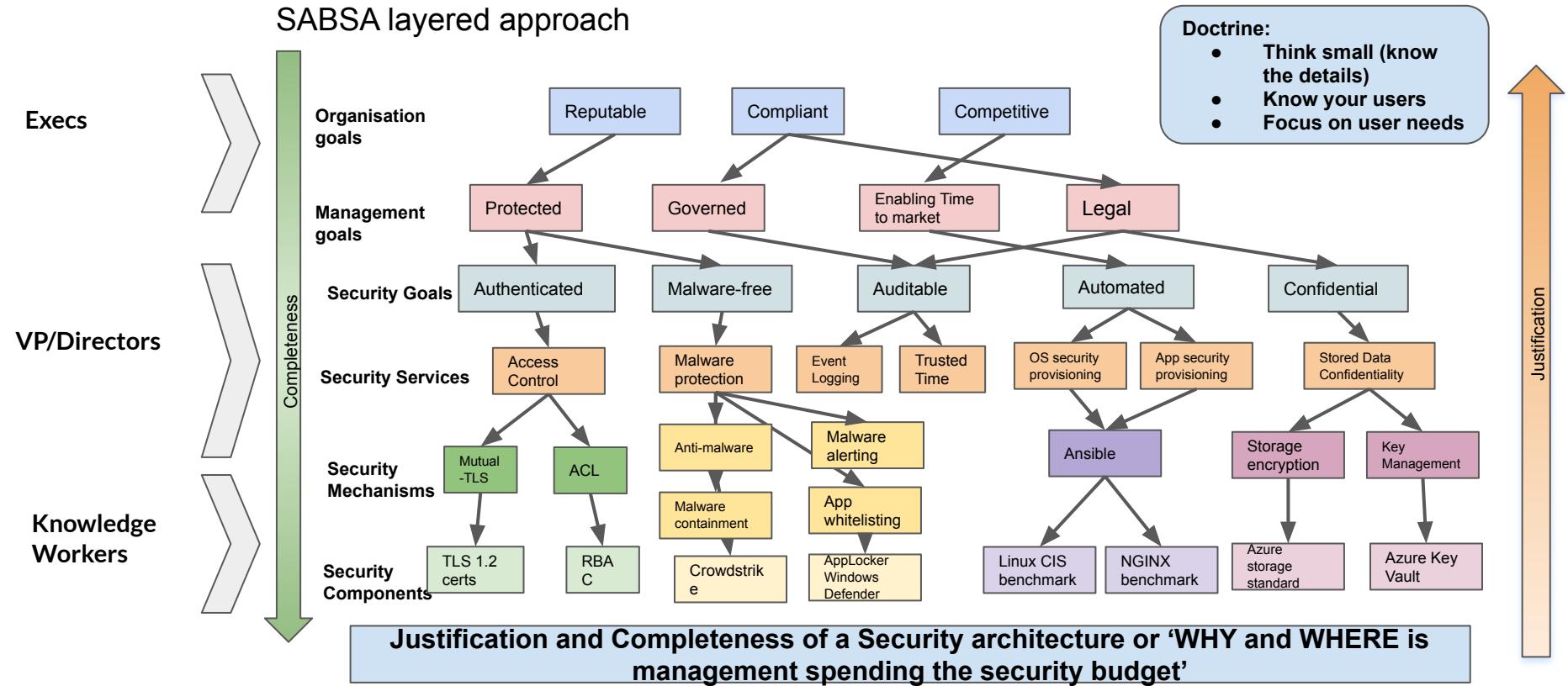


Based on @cyetain Jabe Bloom's "Whole work, Sociotechnicity of DevOps"  
<https://www.youtube.com/watch?v=WtfnGAEeXWU>

# Communications problem - Focus on high situational awareness

Strategies & Systemic Risk C-Suite and VP	Strategic Risk	Trusted	Reputable
Risk Management	Product / Service Risk	Hardened	Recoverable
VP and Directors	Key Risk Indicators	Confidential system components > 65% baseline met	Confidential systems without tested recovery plan > 2
Threat Modelling	Threat	Security misconfiguration	Service recovery
Directors and Knowledge Workers	Mitigation	Develop and apply baseline	Define and test recovery plan
	Validation	Compliance as Code	Scheduled testing with post-mortem

## Adopt common language - Architectural Traceability



# Adopt common language



Anna, the Tech Gal



Carl, the Security Manager



Peter, the Security Product Specialist



Sushma, the Incident Responder



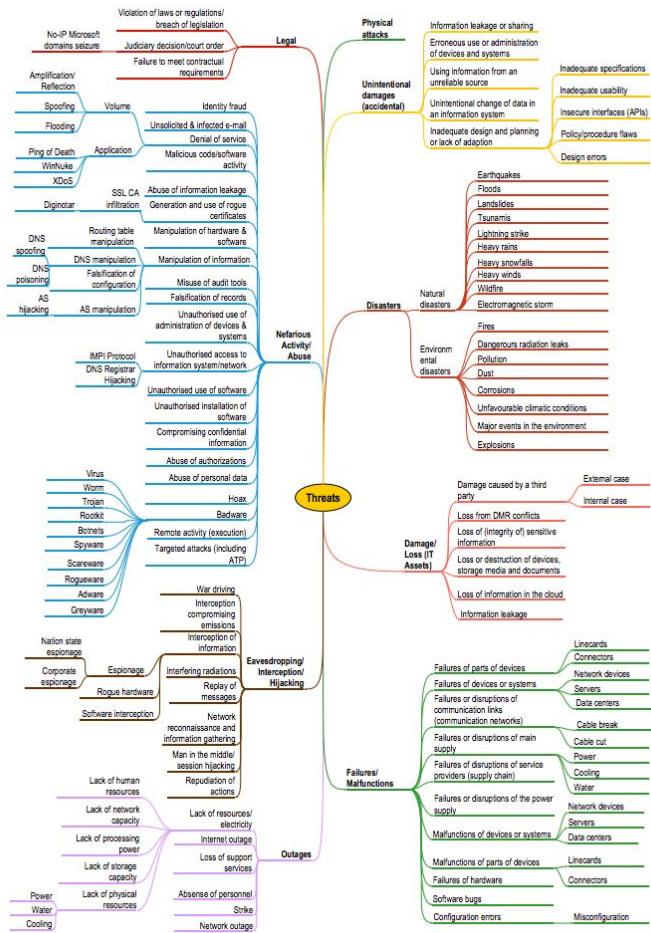
Felipe, the Compliance dude

# Adopt common language - Threat Taxonomy

## Collecting



## Sorting Consolidating



## Asset exposure



## Vulnerability exploitation

# Adopt common language - Threat Taxonomy

## Handling a phishing incident (ENISA Threat Taxonomy)

Icons from <https://commons.wikimedia.org/>



Anna, the Tech  
Gal



Carl, the Security  
Manager



Carl, the Security  
Product  
Specialist



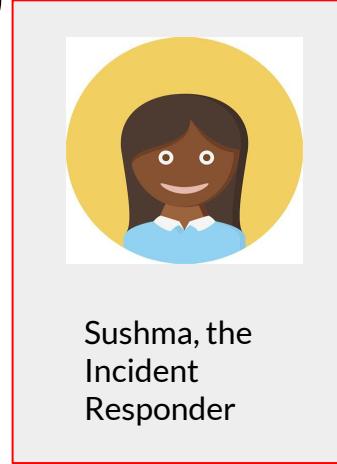
Sushma, the  
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Felipe, the  
Compliance dude

# Adopt common language - Threat Taxonomy

## Handling a phishing incident (ENISA Threat Taxonomy)



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Peter, the  
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Compliance dude

Incident
Contact Centre user clicked on malicious link and host got malware infected
<i>Threat: Malicious Code</i>
<i>Threat: Receive unsolicited email</i>

Vulnerability
Mail filter didn't detect malware because it was outdated
<i>Threat: Erroneous administration of devices</i>

Corrective Control
Update filter with latest signatures
<i>Threat: Erroneous administration of devices</i>

Icons from <https://commons.wikimedia.org/>

# Adopt common language - Threat Taxonomy

## Handling a phishing incident (ENISA Threat Taxonomy)

Icons from <https://commons.wikimedia.org/>



Vulnerability
Host AV didn't detect or contain malware
<i>Threat: Inadequate adaptation</i>

Vulnerability
Mail filter didn't detect malware because it was outdated
<i>Threat: Erroneous administration of devices</i>

Corrective Control
Improve Operational process on mail filter management
<i>Threat: Inadequate design and planning</i>

# Adopt common language - Threat Taxonomy

## Handling a phishing incident (ENISA Threat Taxonomy)

Icons from <https://commons.wikimedia.org/>



Risk
Operators can't perform Customer Service function when systems are being recovered
<i>Threat: Loss of support services</i>

Risk
Failure to meet clause 12.4 of Standard contractual clauses, affecting 120 contracts
<i>Threat: Failure to meet contractual requirements</i>

Risk
Customer service function loss leads to breach of contractual SLA with customers
<i>Threat: Failure to meet contractual requirements</i>

# Adopt common language - Threat Taxonomy

## Handling a phishing incident (ENISA Threat Taxonomy)

Icons from <https://commons.wikimedia.org/>



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Architect Gal



Peter, the  
Security Product  
Specialist



Sushma, the  
Incident  
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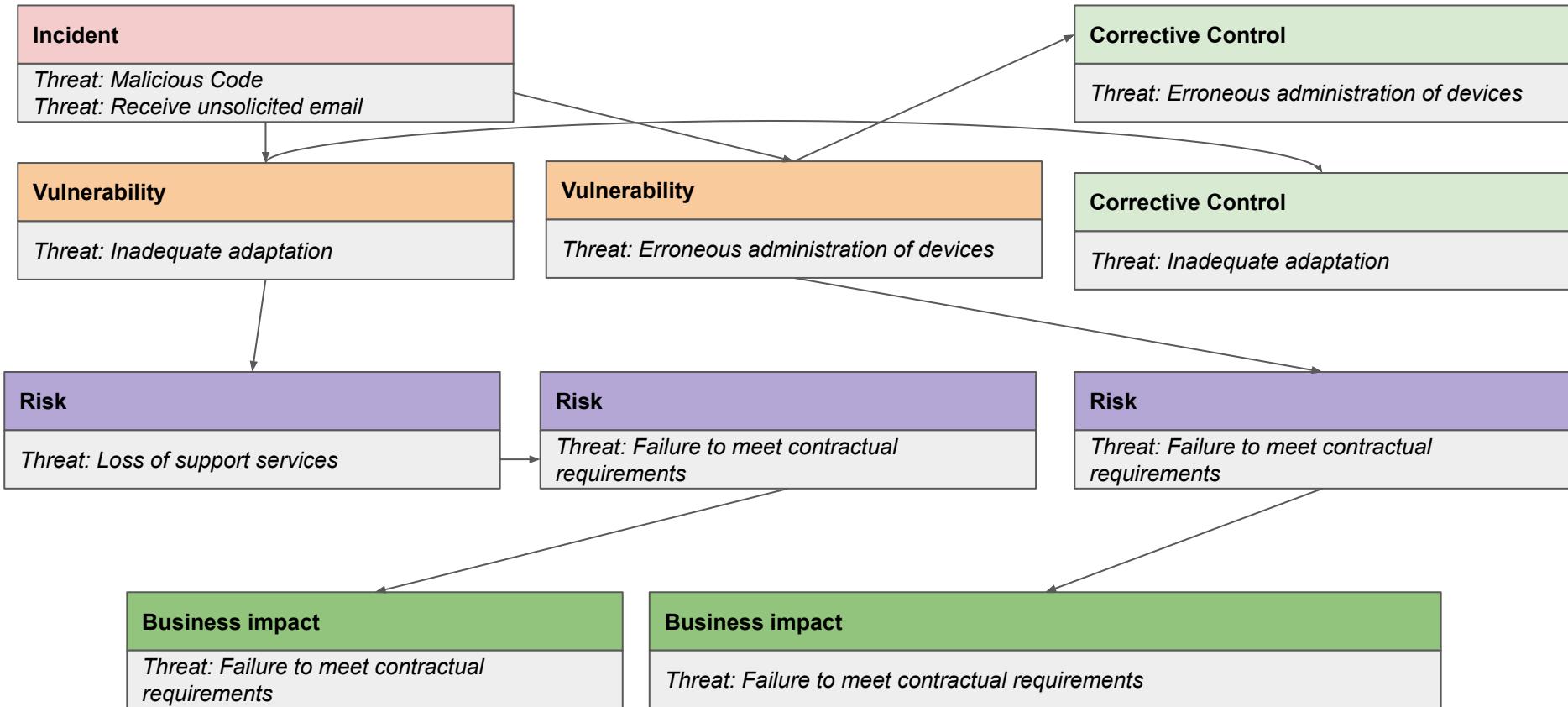


Felipe, the  
Risk&Compliance  
dude

Business impact
6h outage will result in £60.000 in losses due to service credits compensation to customers
<i>Threat: Failure to meet contractual requirements</i>

Business impact
Failure to keep appropriate security measures may result in cancellation of up to 7 contracts, resulting in net loss of £600M over 3 years
<i>Threat: Failure to meet contractual requirements</i>

# Threat Taxonomy for the Phishing incident



# Adopting Cyber Security Style Guide



## CYBERSECURITY STYLE GUIDE

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Over the years, we've compiled a style guide to keep ourselves technically accurate and up to date in our reports, presentations, and social media interactions. Now we want to share our current standards with you.

Each term earned its place by being unintuitive in some way:

- It may look like a non-technical word (execute, pickling, shell)
- It may be uniquely written (BeEF, LaTeX, RESTful)
- It may not follow a clear pattern (web page vs. website)
- It may have a very specific technical distinction (invalidated vs. unvalidated)
- Or its meaning may change depending on the context (crypto, PoC, red teaming)

# Adopting Cyber Security Style Guide

## **malicious actor** (n.)

This represents a wide range of potential attackers from individuals to nation-states. When writing about individual threats, use [attacker](#) or [malicious user](#).

## **incident response (IR) plan** (n.)

Use lowercase when writing about the concept of the plan. Capitalize it if referring to the name of a specific document.

Related: [IR plan](#), [SIR plan](#)

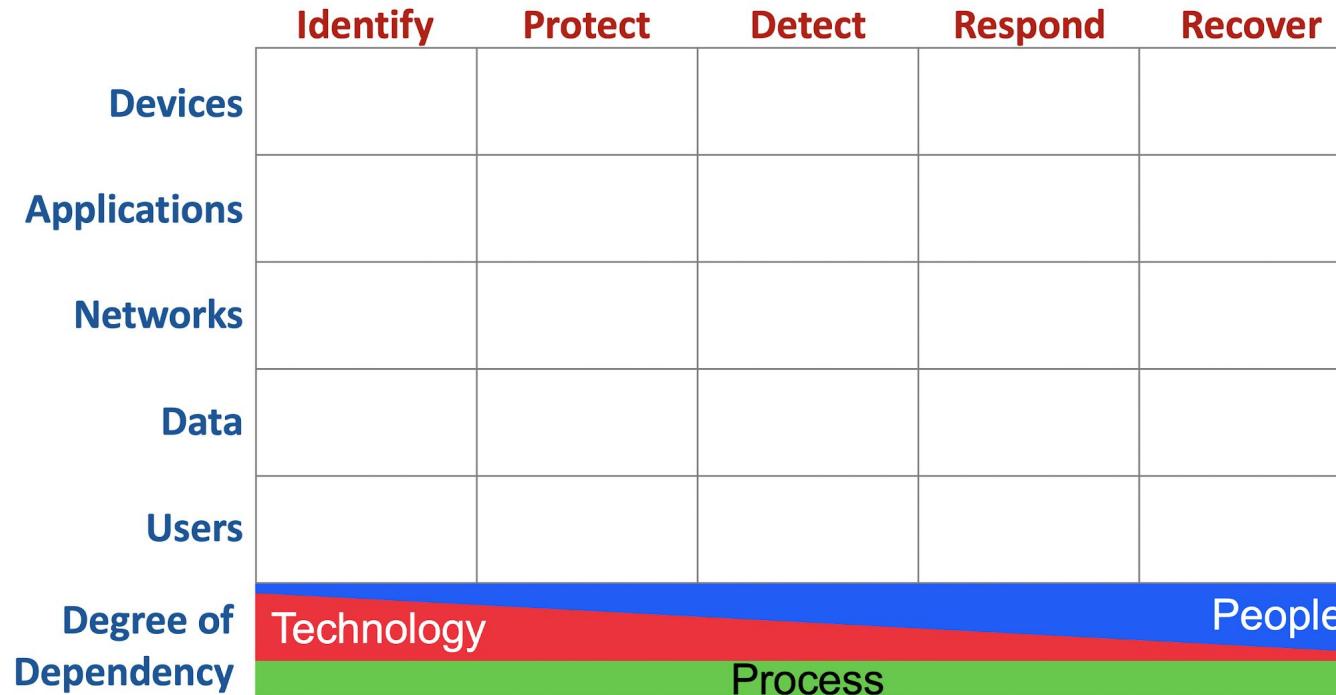
## **0-day** (n. or adj.)

A “zero-day” or “oh-day” finding. In formal writing, it’s better to use [zero-day finding](#), [previously undisclosed vulnerability](#), or [publicly undisclosed vulnerability](#).

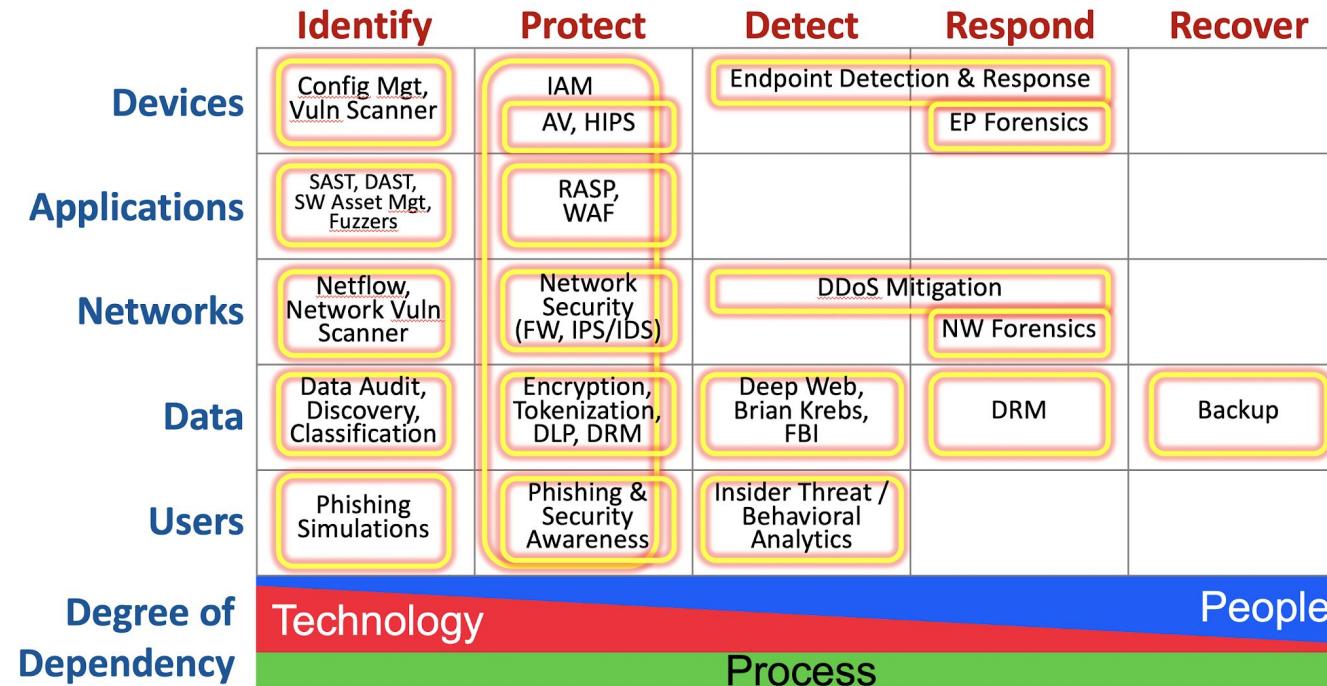
## **abuse** (v.)

This verb is OK in set phrases but do not use it on its own. Try [alter](#), [automate](#), [compromise](#), [deface](#), [exhaust](#), [exploit](#), [force](#), [impersonate](#), [intentionally misuse](#), [manipulate](#), [reuse indefinitely](#), [take advantage of](#), or a context-specific verb.

# The Cyber Defense Matrix



# Enterprise Security Market Segments



# Recap from 2016 Briefing

**RSAConference2016**  
San Francisco | February 29–March 4 | Moscone Center

SESSION ID: PDIL-W02F

Understanding the Security Vendor Landscape Using the Cyber Defense Matrix

Sounil Yu  
sounil@gmail.com @sounlyu

<https://bit.ly/cdm-rsa2016>

## Primary Use Case: Vendor Mapping

Security Technologies by Asset Classes & Operational Functions

Identify Protect Detect Respond Recover

Degree of Dependency	Operational Functions				
	Devices	Applications	Networks	Data	Users
Technology	Identify	Protect	Detect	Respond	Recover
Process	Identify	Protect	Detect	Respond	Recover

Security Technologies Mapped by Asset Class

Security Technologies Mapped by Operational Functions

12

@sounlyu

## Other Use Cases

### Differentiating Primary & Supporting Capabilities



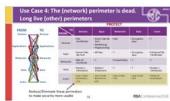
### Defining Security Design Patterns



### Maximizing Deployment Footprint



### Understanding the New Perimeter



### Calculating Defense-in-Depth



### Balancing Your Portfolio Budget



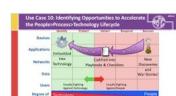
### Planning for Obsolescence



### Disintermediating Security Components



### Comparing Point Products vs Platforms



### Finding Opportunities for Automation



### Identifying Gaps in People, Process, Tech

# The Engineering Problem

- Security standards turned into fads, when we should be focusing on Engineer/Developer Experience
- Bolt-on security vendor driven security adds cost, complexity and promotes silo-ed thinking and prevents agency from technical teams. This decreases resilience and introduces business risk
- Most still trying to secure microservices and orchestrated systems like they're on-prem n+1 architectures

# Understanding Engineering problem through Climate

**Components can co-evolve (practice with activity)**

**No choice over evolution**

**Competitors actions will change the game**

- Adoption of loose-coupled microservices reduces the scope of what teams are securing and their delivery methods
- What would need to happen for you to trust their outputs ?
- The world is now declarative. Do your security processes reflect that ?

- We risk becoming the bottlenecks (alongside the other gatekeepers)
- Our competitors are likely adapting. Move early for strategic advantage, or move late to catch up. You choose
- We'll struggle to retain talent (both Security and Engineering) if we don't evolve

- Don't just think about your immediate comfort. Think 5 years down the line
- **Think about the cost of security and your business's bottom line**
- Business enablement > Ticking all the Gartner boxes

# Using Doctrine on the Engineering problem

## Use a systematic mechanism of learning

- RULE #1 - If you have an old-school team, this is not the time to SPEAK, it's time to LISTEN
- Do you even Docker bro ? Identify your team's knowledge gaps
- Cross-train within the team. Get people to teach each other
- Ask for permission to see a day in the life of Engineer, and do it regularly

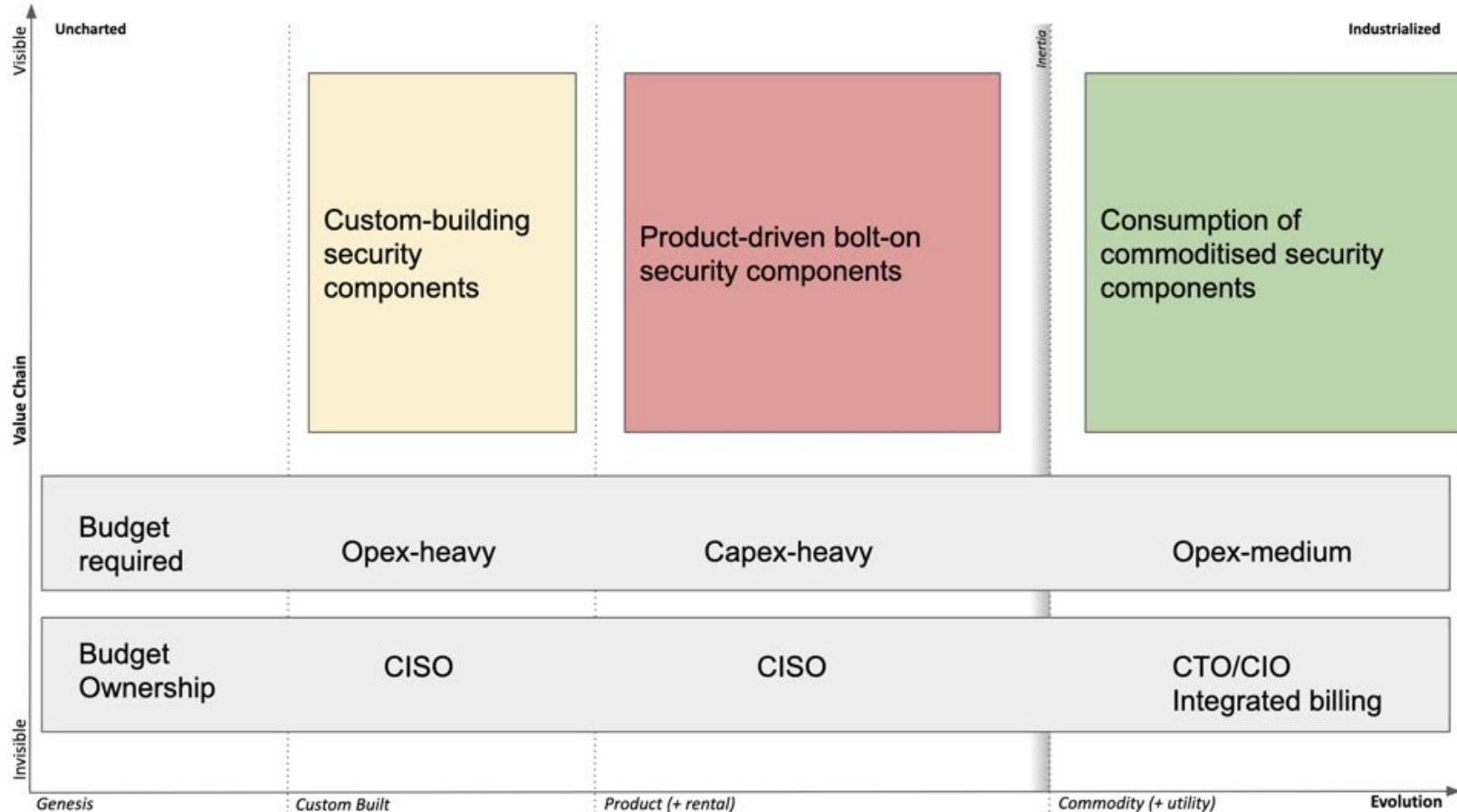
## Use appropriate methods

- Remember your associated practices will be in Genesis (independent of evolution of component)
- No gatekeeping, help Guardrail
- Express what would make you trust more
- **Avoid anti-patterns**
- **Aim for Resilience**
- **Learn from Safety Engineering**

## Use appropriate tools

- The tools need to be in the hands of Engineers and Devs
- Should you even be choosing tools ?
- Are the tools ready for CI/CD and Engineer agency ?
- Use commodities & native where possible

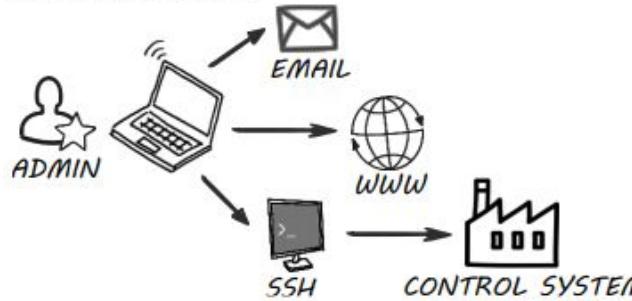
# No choice over evolution



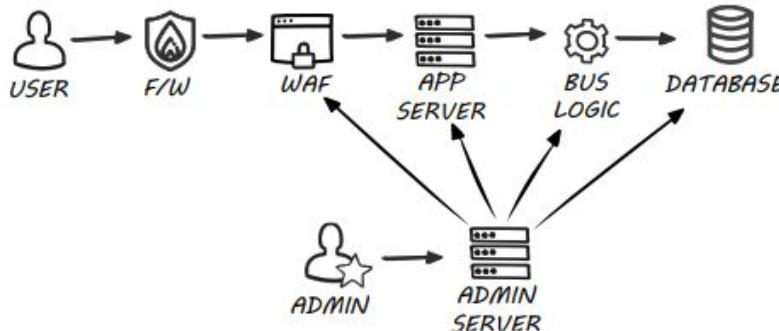
# Avoid Security anti-patterns

<https://www.ncsc.gov.uk/whitepaper/security-architecture-anti-patterns>

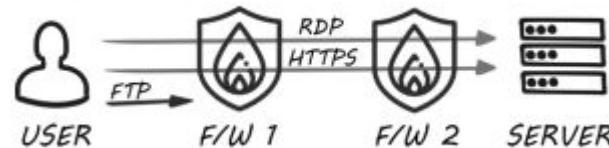
Anti-pattern 1: 'Browse-up'



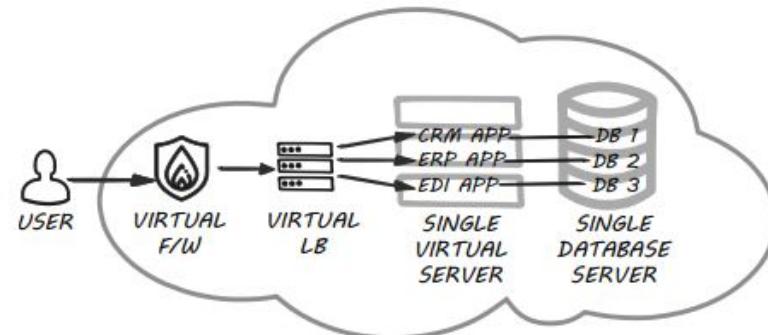
Anti-pattern 2: Management bypass



Anti-pattern 3: Back-to-back firewalls



Anti-pattern 4: 'On-prem' solution



## Current Security Analysis

**“When you ask an engineer to make your boat go faster, you get the trade-space. You can get a bigger engine but give up some space in the bunk next to the engine room. You can change the hull shape, but that will affect your draw. You can give up some weight, but that will affect your stability. When you ask an engineer to make your system more secure, they pull out a pad and pencil and start making lists of bolt-on technology, then they tell you how much it is going to cost.”**

*- Prof Barry Horowitz, UVA*

# Aim for Resilience

*“It’s something a system (your organisation, not your software) **does**, not what it **has**.*

*Resilience is sustained adaptive capacity, or **continuous adaptability to unforeseen situations**” John Allspaw*

<https://devopsdays.org/events/2019-washington-dc/program/john-allspaw/>

<https://github.com/lorin/resilience-engineering>

# Resilience in Security 101 (Kelly Shortridge)

**Robustness** = withstanding and resisting a negative event. Think of this as your systems' ability to prevent or block pwnage.

**Adaptability** = managing your current systems' response to negative events. Think of this as minimizing event impact in your systems, optimizing for system recovery, and minimizing friction involved in changing your systems.

**Transformability** = reorganizing your system in response to updated assumptions. Think of this as moving to a new system configuration or trajectory when existing conditions are indefensible.

@swagitda\_ <https://swagitda.com/blog/posts/resilience-in-security-101/>

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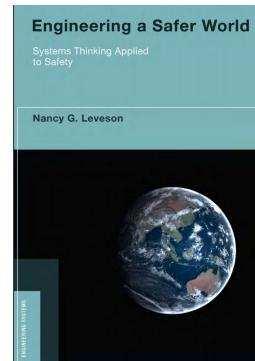
@swagitda\_ <https://swagitda.com/blog/posts/resilience-in-security-101/>

# Learning Safety

Human factors  
concentrates on the  
“screen out”



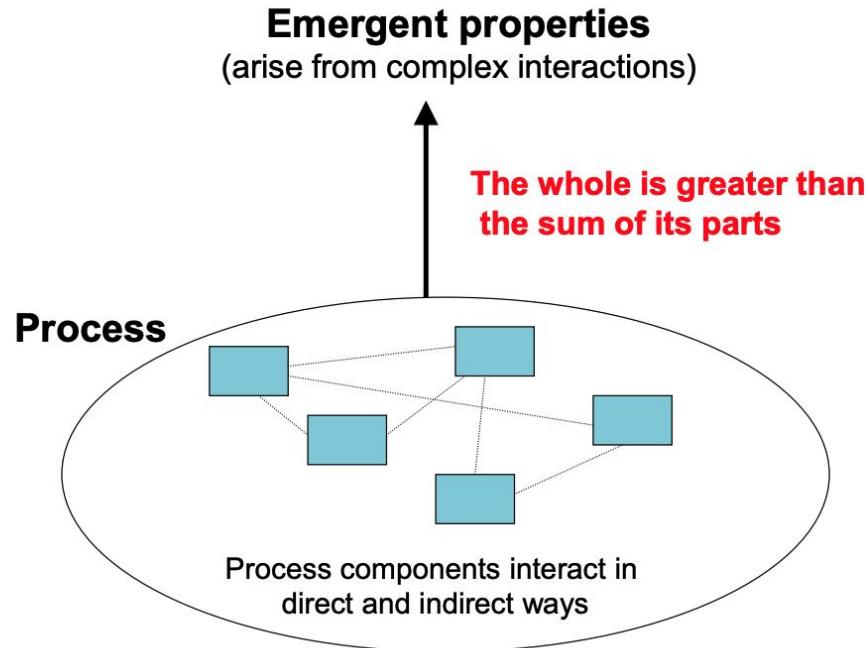
Engineering  
concentrates on the  
“screen in”



**Not enough attention on integrated system as a whole**



# Both Safety and Security are Emergent properties

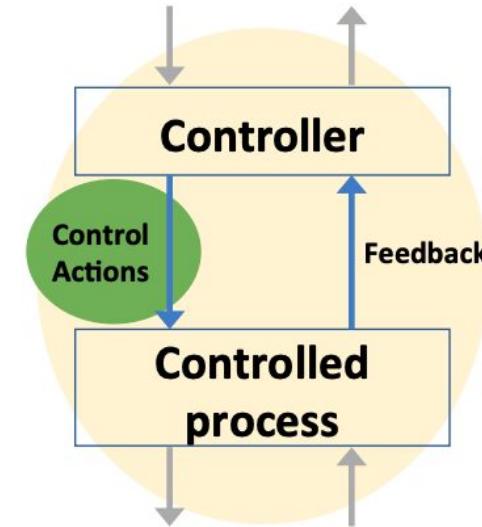


**Safety and security are emergent properties**

# STPA-Sec Extends STPA



- Define system purpose and goal
- Identify accidents and hazards
- Draw the control structure
- Step 1: Identify unsafe/unsecure control actions
- Step 2: Identify causal scenarios
- Wargame

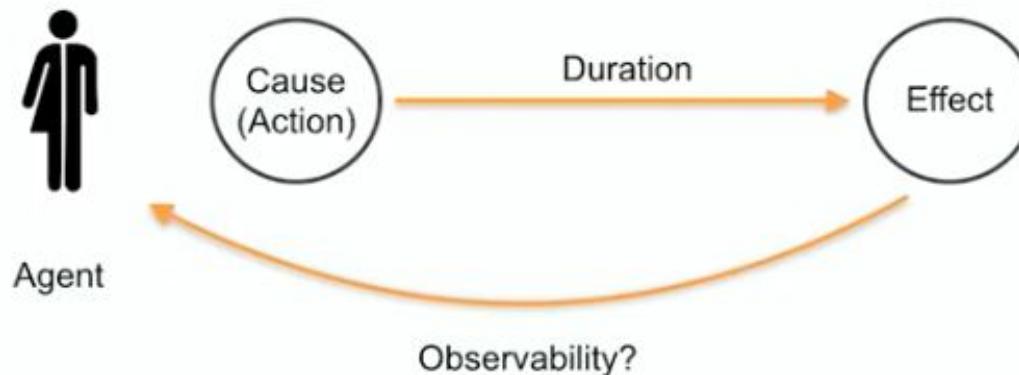


# The Management Problem

- Millionaire CISO budgets has made it commonplace and acceptable to overspend on security
- Short tenures from CISOs implies lack of skin-in-the-game and preference for short term minded decision making
- Modern development practices require strategic focus on providing agency to others, as opposed to the empire building of the last decade
- Security programmes over rely on self-assessment of needs, and not on enough on taking advantage of business affordances
- Qualitative-only approaches to managing risk is bias-on-a-matrix

Most CISOs don't get to see effects of their decisions

## Temporal Complexity



# Understanding Management problem through Climate

**Success breeds inertia**

- Relationships with vendors and integrators will hold you back
- Familiarity with how to engineer and support models, makes acquiring Products a comfortable position
- LEARN.TO.LET.GO

**Inertia increases the more successful the past model is**

- The Command and Control, Gatekeeper approach is no longer what your organisation needs
- Stop measuring yourself (and your peers) on how big your capital budget or your team size is
- It's not just about the role you do now. Does your next employer require the skills you have or do they different skills you're not yet qualified to perform ?

# Using Doctrine on the Management problem

## Be pragmatic

- Ensure that the job is being done, not who is doing it
- Knowledge may be inadequate. Train your teams

## Think Fast, Inexpensive, Restrained and Elegant

- Don't commit millionaire budgets up-front
- Start with Open Source. You may not need more
- In CI/CD, use Docker for security testing

## Effectiveness over efficiency

- Your processes likely create tension. Don't make the ineffective more efficient
- Delegate. Find secure ways to stop being in the way. Spot-audit instead
- Collaborate - Facilitate - Provide silent service

## Manage inertia

- Understand root cause of inertia to change (existing practice, power structures, previous investment, political capital, training) and work within affordances

## Bias towards the new (be curious, take risks)

- Experiment, and take the opportunity to collaborate in parallel with multiple teams
- Choose a few projects to change your products for a commodity

# Inertia due to success of past model

But wait! How are these “security” solutions?



BLOCKCHAIN



Distributed



DDoS  
Resistant

The best solution against a distributed attack is a distributed service



Availability

Immutable



Changes Easier to Detect and Reverse

Unauthorized changes stand out and can be reverted to known good



Integrity

Ephemeral



Drives Value of Assets Closer to Zero

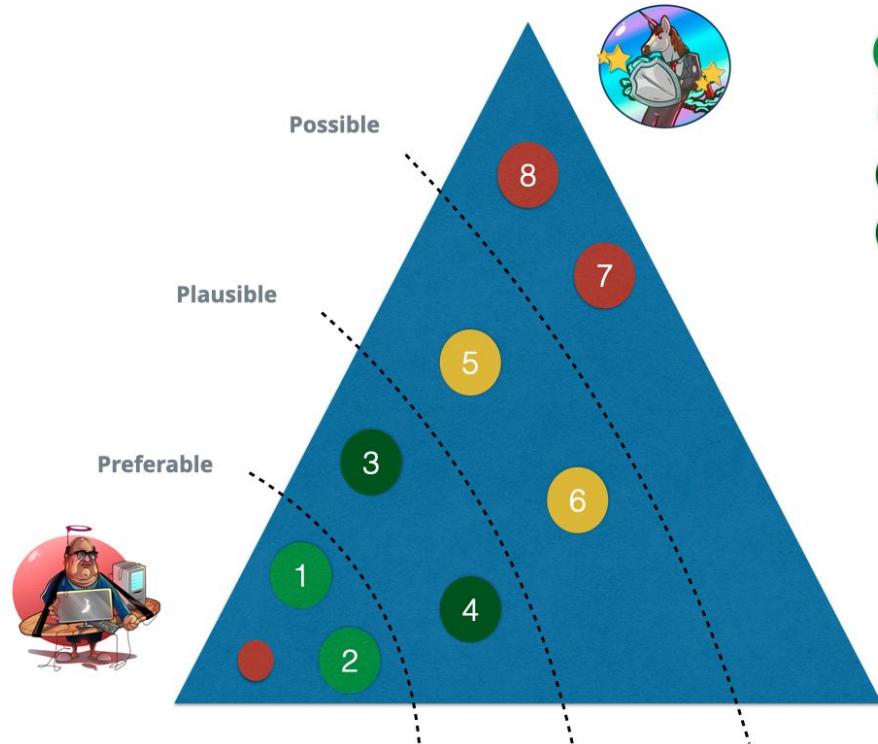
Makes attacker persistence hard and reduces concern for assets at risk



Confidentiality

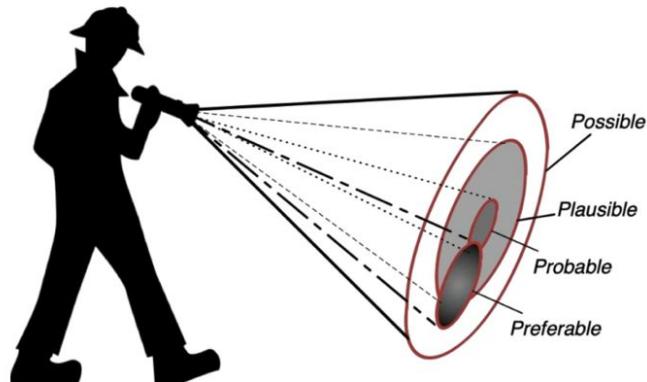
# Meet them where they are

OPEN  
SECURITY SUMMIT



- 1 Pentest
- 2 Code review
- 3 Threat modelling
- 4 Policy-as-Code

- 5 Integrated DAST/SAST
- 6 GRC integration
- 7 Blameless post-mortems
- 8 Chaos Engineering



Constraint is TRUST in both teams and process

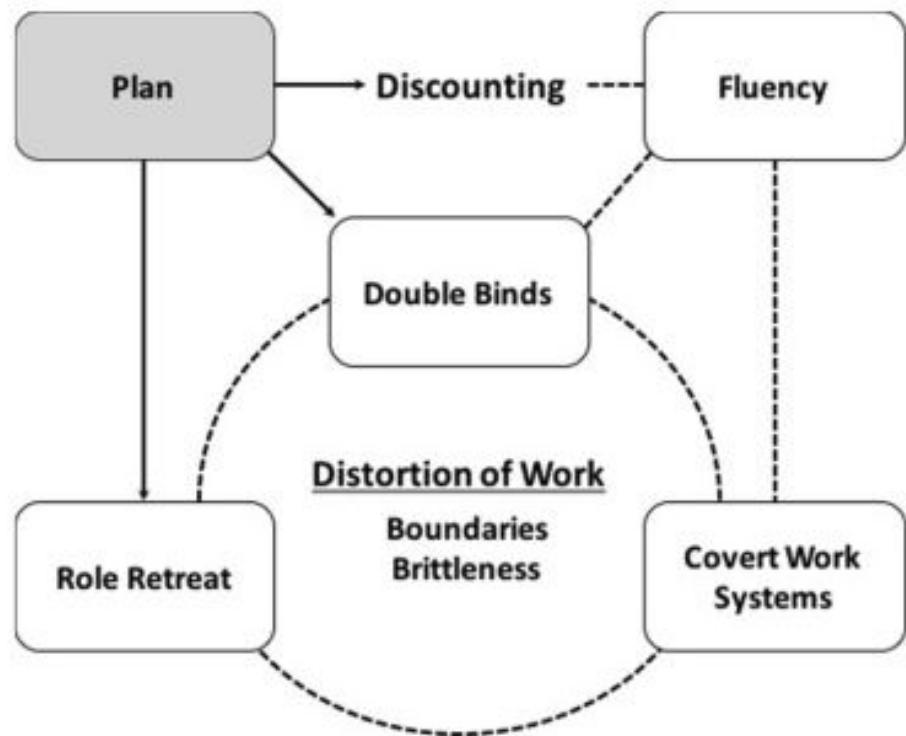
Jabe Bloom @cyetain <https://www.slideshare.net/cyetain/three-frames-devopsdays-atl>

# Managing Complex problems

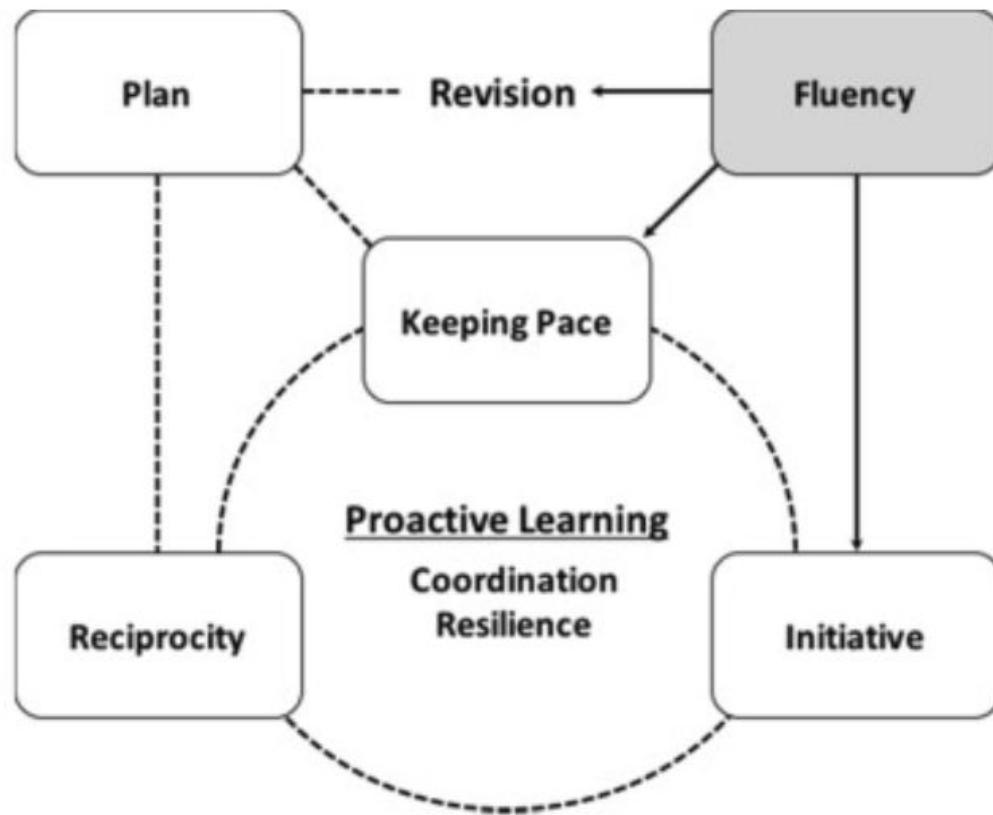
Complex domain model



# What isn't working - Learn from Safety II - Centralized control



# What is working - Learn from Safety II - Guided adaptability



# The Skills and Structure problem

- Static Org-chart thinking enacts significant barriers to communication with Product and Platform teams
- We cannot pragmatically expect all Engineers to become security experts, and we need to design for cognitive load
- Our Security teams may not have the skills we need to be successful over the next decade
- Stop trying to find unicorns. We need to be able to train for the skills we require to be successful in our context
- And also to leverage the current skills we have and work within those constraints with adjacent possibles

# Using Climate on the Skills & Structure problem

**Components can co-evolve (bias towards data)**

- It wasn't just the tech which changed. The Social practices and governance patterns did too
- Your org chart is killing you and will keep you down permanently

**No choice over evolution (Red Queen)**

- The Command and Control, Gatekeeper approach is no longer what your organisation needs from us
- We design for agility and agency. Our businesses can no longer afford to choose between quality and speed
- **Be a learning organisation, or your competition will**

**Creative Destruction**

- 2 choices: Adapt and learn for yourself, or wait for the business to bring someone else to do it for you. Then you'll have 2 problems
- The good news, is that old-school Infosec teams know is still valid, so it's about leveraging and not putting in the bin
- The market is slowly eroding the need for "legacy security skills"

# Using Climate on the Skills & Structure problem

## Focus on User needs

- We provide a service to the Exec teams and to our front lines (digital or not). Let's understand what **THEY** need from us
- Their preferences and requirements, should be our constraints (not the reverse)

## Distribute power and decision making

- Less checklists and processes, more heuristics and rituals
- Knowledge is power, educate but don't overwhelm
- Be more deliberate in Product level support, let's talk less about Organisational perspectives
- Product owners need to be allies. Foster those relationships, aim for level playing field

## Think aptitude and attitude

- Not Pioneers-Settlers-Town Planners. **You're not ready for that**
- Focus on acquiring the skills you require to be successful
- If hiring new, remember it's easier to teach a Dev/QA engineer about security than to change an old-world Infosec person's view of the world
- More diversity, less "inbreeding" in Infosec, please

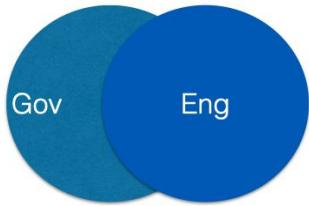
# Conway's Law

*“Organisations which design systems are constrained to produce designs which are copies of the communication structures of these organisations” Conway*

*“If the architecture of the system and the architecture of the organisation are at odds, the architecture of the organisation wins” Ruth Malan*

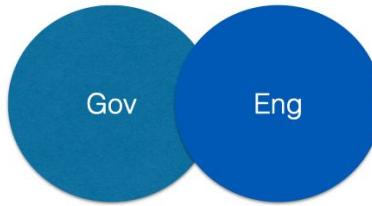
# Your org chart is holding you back

'Team Topologies' applied to Cyber Security



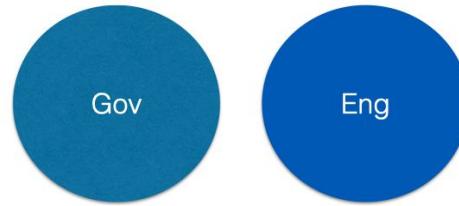
## Collaboration

- Governance mapping (metadata management)
- Joint Threat modelling and Risk assessments
- Visibility and Reporting
- Management system updates



## Facilitation

- Focus on cross-team training and contextual guidance
- Separate Threat modelling and Risk assessment sessions
- Boundary spanning more active between domains



## X-as-a-Service

- Fully defined interfaces (Team or actual APIs)
- Informed/Supportive roadmaps
- Exception Management

Team Evolutionary Path

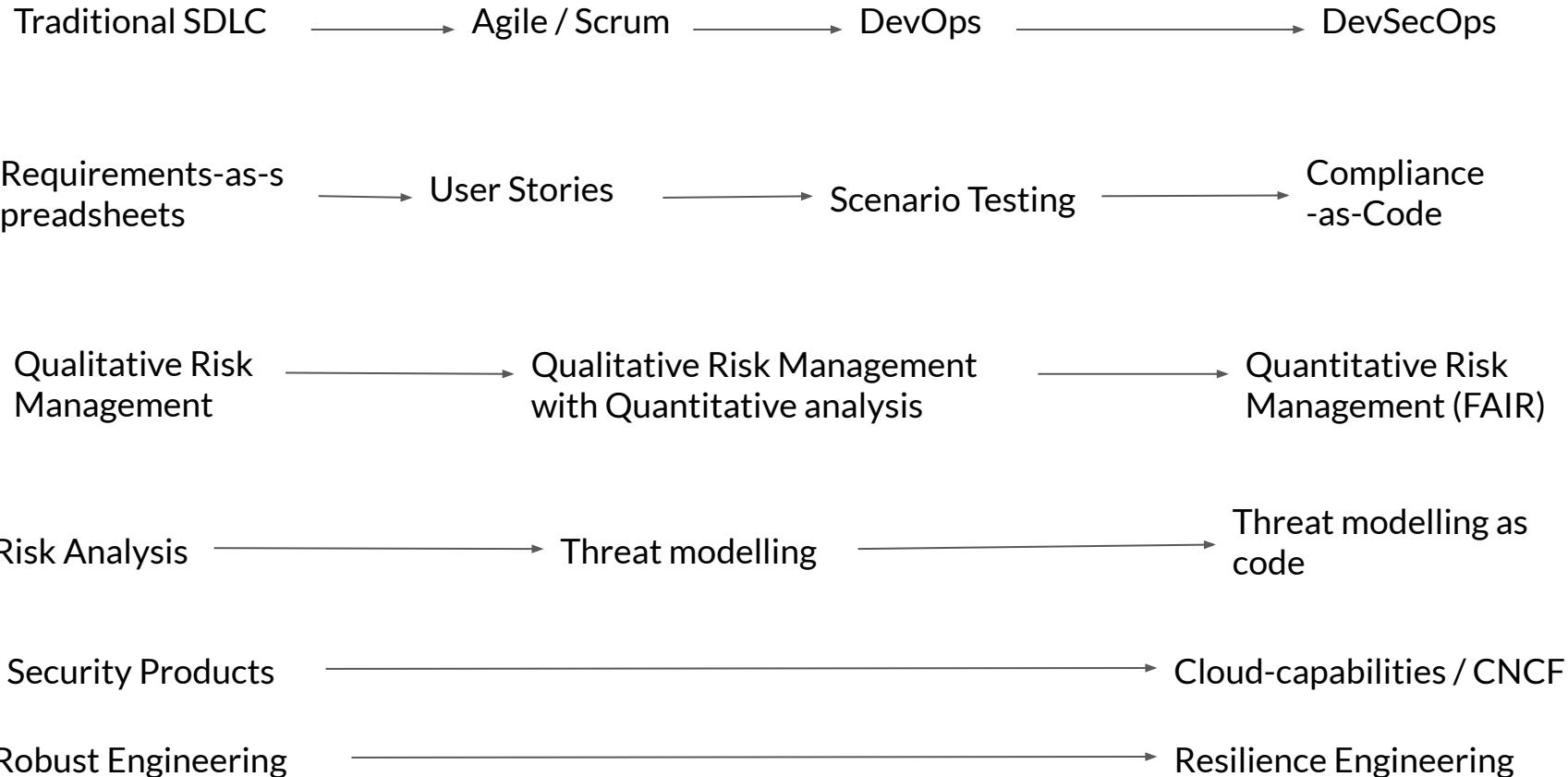
A thick black horizontal arrow pointing to the right, positioned below the three team topology diagrams, indicating the progression of the team evolutionary path from left to right.

## Be a learning organisation

“Learning organisations become graduate studies in the skills they require to be successful”

Andrew Clay Shaffer @littleidea

# Creative Destruction - with a pinch of leverage



CHANGE IS NOT NECESSARY.  
**SURVIVAL**  
IS NOT MANDATORY.  
- EDWARDS DEMING

# Solving Cyber Security in your organisation in the next 5 years (extending on Sounil Yu's hypothesis)

## Communications Problem

- Threat Taxonomy as Categorisation
- Style Guides
- SABSA Security Architecture
- Cyber Defence Matrix

## Engineering Problem:

- Avoid anti-patterns
- Aim for Resilience
- Learn from Safety Engineering
- Less Gatekeeping, more Guardrailing (with listening)

## Management Problem:

- Smarter spend / less suppliers
- Apply Doctrine
- Address sources of inertia
- Take risks and experiment

## Skills and Structure Problem:

- Dynamic and fluid team structures (meet needs)
- Be a learning organisation
- Hire for aptitude and attitude
- Leverage existing skills but deliberately evolve them

# Wardley mapping as shared language for meaningful conversations



## Q&A

Mario Platt

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