

# Predicting a Movie's Success through character dialogue

Research & Application Track

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# Motivation:

- Every year movie studios and producers manually validate countless of scripts and select ones that are likely to yield a high ROI, if produced as a movie.
- Even so, some of these movies fail!
- Minimize manual effort using NLP system while maximizing profitability
- At the very least, we aimed to lower the amount of false positives, to “weed out” the bad scripts and let the humans focus on the potential good ones.
- We also attempted to identify ‘character types’ through clustering



# Data:

- We scraped scripts in .txt format from
  - <https://www.imsdb.com/>
- Movie Budget data was taken from
  - <https://www.the-numbers.com/movie/budgets/all>

# Initial Preprocessing:

- Most of our scripts followed the standard format
- Identify characters names:
  - Count the frequency of each unique sentence
  - Get a list of potential characters: frequency > 5
  - Select the top 5 characters with the most dialogue  
(need next bullet point for this final step)
- Extract dialogue for each potential character:
  - Loop over each sentence.
  - If the whole sentence is uppercase (filtering some stuff),
    - we get all the sentences below it with the same level of indentation.
    - This level is identified as the indentation of the first sentence that does not contain "<action description>".

11.

JOHN  
Well, one can't have everything.

CUT TO:

EXT. JOHN AND MARY'S HOUSE - CONTINUOUS

An old car pulls up to the curb and a few KNOCKS as the engine shuts down.

MIKE steps out of the car and walks up to the front door. He rings the doorbell.

BACK TO:

INT. KITCHEN - CONTINUOUS

JOHN  
Who on Earth could that be?

MARY  
I'll go and see.

Mary gets up and walks out.

The front door lock CLICKS and door CREAKS a little as it's opened.

# Improving this approach & Saving the dialogues:

- We compared our list of characters with the ones listed on IMDb, and obtained 0.82 accuracy. This is under evaluating as some names might not match.
- While performing clustering and extracting different features, we identified edge cases that were accounted for in the code
- We also identified most of the movies that did not follow the standard format, and removed them from our dataset (about 40/700)
- We saved the dialogues for each movie with .json format:  
[https://raw.githubusercontent.com/PedroUria/NLP-Movie\\_Scripts/master/dialog\\_jsons/Big-Lebowski%2C-The\\_script.json](https://raw.githubusercontent.com/PedroUria/NLP-Movie_Scripts/master/dialog_jsons/Big-Lebowski%2C-The_script.json)
- We also distinguished lines by keeping a count [i]

# Extracting Features:

1. Iterate through each character dialogue (for each movie)
  - a. Subset dialogues to top 5 characters per film in terms of dialogue length
2. Calculating features per character (examples below)
  - a. Each character's overall polarity
  - b. Cosine similarity between each of the top 5 characters in a film
  - c. Number of times characters mention each other (and polarity of sentences where they are mentioned)
  - d. Use of certain types of words and POS
3. Aggregating features to the movie level for the success model

# Character Clustering: Topic Modeling (LSA)

Goal: find topics corresponding to genres or types of characters

- Preprocessing/ Methodology: Filtered out stopwords, numbers, character names, and all POS except Noun, Verb, Adverb and Adjectives.
- Tried different combinations of stemming/lemmatization and n-grams (up to  $n = 4$ )
- Results: Bad. Many of the topics actually looked very similar to each other, and a handful included statements that looked more like camera directions than dialogue.

# Character Clustering: Topic Modeling (DBSCAN)

**Methodology/ Preprocessing:** Extracted textual features at the character level (Relative Character Vocabulary, Frequency of verbal pauses like 'um', Frequency of syntactic hedges, Polarity, etc.) Did a Grid Search of the model parameters (minpts and epsilon/radius size) and searched for clusterings that provided interesting results.

**Results:** Promising. One model produced 8 clusters (18% of the characters were considered noise points) 4 of the clusters had a small number of characters who had similar characteristics in their dialogues.

**Cluster 1** 3 characters, two of which were Gibbs From pirates of the Caribbean and Charlie Frost from 2012, who both provided exposition.

**Cluster 2:** 3 characters, two of which were Malcolm X from Ali and Bevilacqua from The Box (both boxing movies).

**Cluster 3:** 3 Characters, Mitchell from The Damned United, Van Houten from the Fault in Our Stars, and Captain Idaho from Postman, all of whom were all very direct, rude characters

**Cluster 4:** 5 Characters: Jigsaw From Saw, Dr. Waldman From Frankenstein, Razor from Matrix Reloaded, TV reporter from Signs and Mirror on the Wall from Shrek.

**Clusters 5-8:** Too many characters to analyze, no similarities



# Success Prediction:

- Budget + Box Office Data  $\rightarrow$  ROI (%)  $\rightarrow$  Success if ROI (%) > 0
- Our dataset is very imbalanced: about 82% of successful movies
- We computed the point biserial correlation coeff between all the features and our target. All were very low, only the ones above  $\text{abs}(0.05)$  are shown
- We also tried different kinds of aggregation but for all cases the correlation never went above 0.1
- We built models using various combinations of all the features we had extracted.
- We also tried different definitions of success (ROI (%) > threshold)

```
[('feels_per_sent_char_4', -0.08888232022410765),  
 ('n_unique_words_char_5', -0.07048985653489775),  
 ('hw_per_sent_char_5', -0.06577199616838104),  
 ('num_pass_sents_char_2', -0.0649465684944353),  
 ('neg_polarity_of_mentions_char_2', -0.06100731867019248),  
 ('hw_per_sent_char_4', -0.06046108725323846),  
 ('neg_polarity_of_mentions_char_5', -0.05208250003937597),  
 ('stdvs_n_mentions_others_above_mean', 0.053877150798840936),  
 ('compound_polarity_of_mentions_char_1', 0.05740745993397291),  
 ('compound_polarity_of_mentions_char_2', 0.05749812972244838),  
 ('overall_polarity_char_5', 0.05887453635649594),  
 ('overall_polarity_char_1', 0.0641859885522022),  
 ('overall_polarity_char_2', 0.06591015813071763),  
 ('wav_polarity', 0.06725406939228437),  
 ('n_coref_sents_char_5', 0.06896815473624167),  
 ('compound_polarity_of_mentions_char_5', 0.07238797113615202),  
 ('pos_polarity_of_mentions_char_1', 0.07387336719748638)]
```

# Success Prediction:

- We run a grid search but our models were predicting everything as successful, i.e, they were not learning
- We tried oversampling and undersampling, but the result was the same
- We decided to focus on precision, in order to lower the amount of false positives

Predicted 1	
True	
0	23
1	108

Predicted 0 1		
True		
0	9	14
1	37	71

Predicted 0 1		
True		
0	6	17
1	10	98

# Conclusion:

- Profitability Prediction
  - Through this project we learned that there is probably no underlying function between language features and profitability
  - Features like polarity, similarity and so on, represent the quality of dialogues but do not provide success predictive power
  - A much more complex model for movie scripts is needed in order to predict success, using features such as character interactions, progression of the story, etc.
- Character Clustering:
  - We were able to find clusterings of characters that were similar, or at least, spoke similarly using **very basic** features...
  - If more sophisticated linguistic features to cluster on, we could theoretically find clusterings that match hollywood character stereotypes.
  - We weren't able to get perfect clusterings because our features weren't capturing relationships between the characters, or the characters personalities, just their speech patterns.

## Future Scope:

- Find ways to capture relationships between character
- Predict topic progressions in the story across genres
- Create methods map between characters types and actors, and thereby reducing the effort and bias while Casting

**Thank you**

*"Catch you on the Flippety-Flip."*

*- Michael Scott*