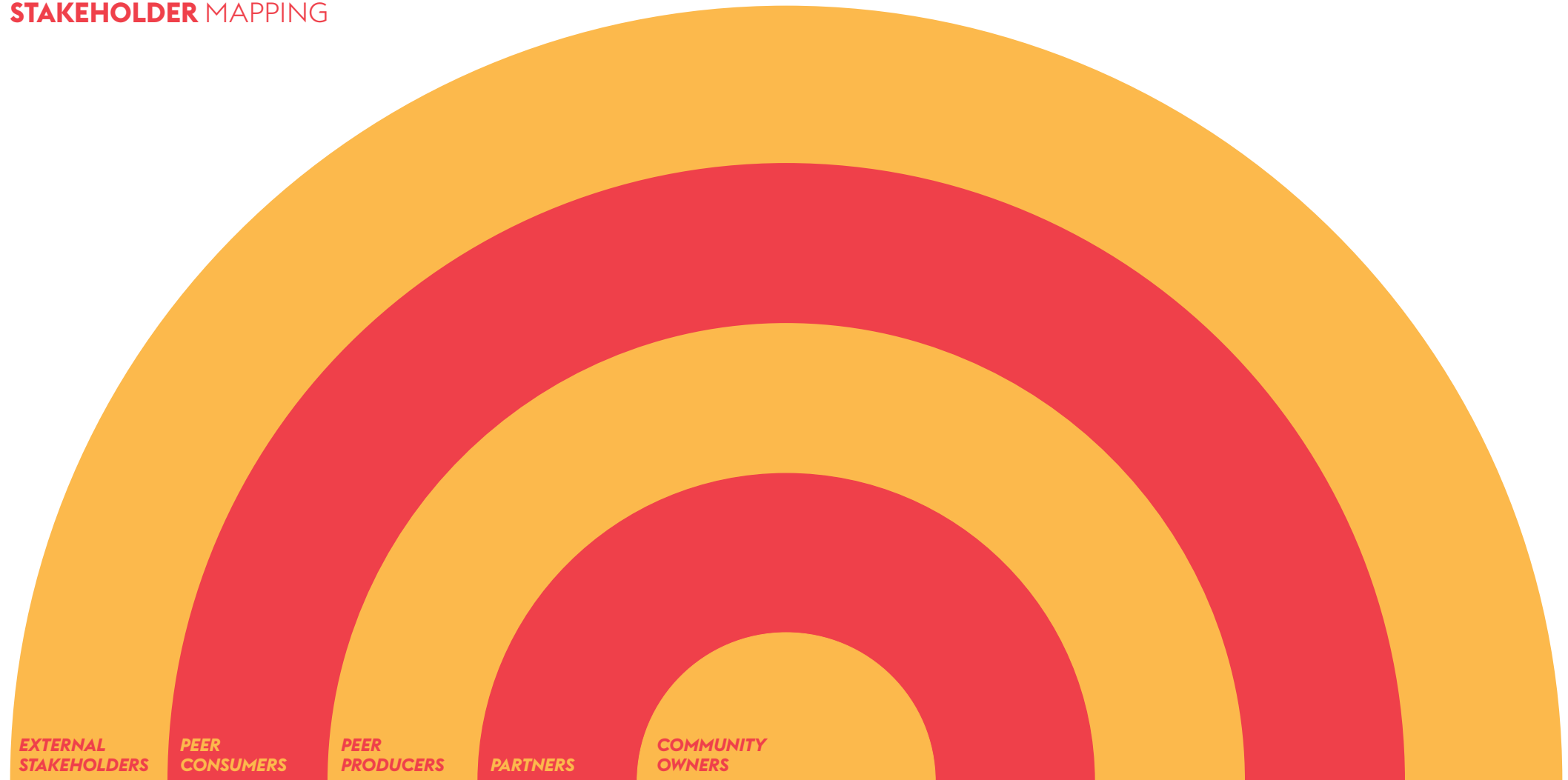


4.1

STAKEHOLDER MAPPING



Entities that have a specific interest in the success or failure, in controlling the community externalities and outcomes, in regulating it or in exercising rights in the community governance

Entities interested in **consuming, utilizing, accessing the value** that is created through and in the community

Entities interested in **providing value** on the supply side of the ecosystem/ marketplace, seeking for opportunities to improve their professionalism and honing their capabilities towards better performance

Entities that create additional value and **collaborate** with community owners with a deeper relation. **Professional value creators** that tend to **specialize** in a niche product/service and become better and better within time

Entities that own the vision behind the market opportunity, responsible to ensure that the community exist and evolves

This tool is a revision of the Platform Design Toolkit by Simone Cicero