Better Movies Through Data



Metis Project II Stephen DeFerrari

What's in the Box?

Websites like Box Office Mojo hold the "key" to helping film studios navigate which films to produce, how much to pump into them, and when to release them at what rating in order to ensure domestic box office success

Can we help film studios decide which films to pick up and how they should produce them using simple web scraping and linear regression?

Box Office Mojo by IMDbPro

2010

Search for Titles

Do	mestic	Interna	itional	Worldwi	de	Calendar		All Time	Show
Daily	Weekend	Weekly	Monthly	Quarterly	Yearly	Seasons	Holid	ays	
Don	nestic `	Yearly I	Box Of	fice					
		,							
Overvi	ew 🗸	Calendar gro	sses 🗸						
)ata as c	of Jul 16, 15:2	1 PDT							
Year ~	,	Total Gros	ss 🗘	%± LY ≎ F	Releases \$	Aver	age 🗘	#1 Release	
2020		\$1,794,866,3	26	-	275	\$6,526	,786	Bad Boys for Life	
2019	;	\$11,320,886,4	60	-4.8%	909	\$12,454	,220	Avengers: Endgan	ne
2018	:	\$11,889,341,4	43	+7.4%	993	\$11,973	,153	Black Panther	
2017	!	\$11,072,821,4	15	-2.7%	852	\$12,996	,269	Star Wars: Episod	e VIII - Th
2016	;	\$11,377,080,0	39	+2.3%	856	\$13,290	,981	Finding Dory	
2015	:	\$11,125,864,0	78	+7.4%	846	\$13,151	,139	Jurassic World	
2014	:	\$10,359,575,7	49	-5.2%	849	\$12,202	,091	Guardians of the	Galaxy
2013	:	\$10,922,056,5 ₆	42	+0.9%	826	\$13,222	,828	Iron Man 3	
2012	;	\$10,822,811,8	36	+6.4%	807	\$13,411	,167	The Avengers	
2011	:	\$10,173,623,3	42	-3.7%	730	\$13,936	,470	Harry Potter and	the Deatl

\$16.231.690 Avatar

How the Student Stole Data

Going by year from 2019 to 2010 and scraping the top 250 films per year

Scraped all the data in the red box, ultimately tossing international returns



Avengers: Endgame (2019)

After the devastating events of Avengers: Infinity War, the universe is in ruins. With the help of remaining allies, the Avengers assemble once more in order to reverse Thanos' actions and restore balance to the universe.



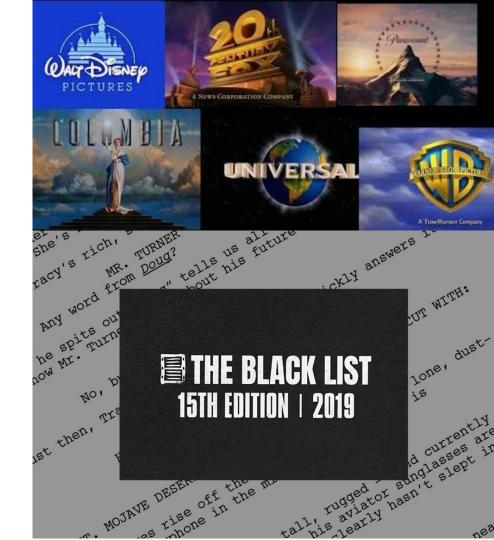
All Releases ∨

All Releases	Domestic Distributor	Walt Disney Studios	
DOMESTIC (30.7%)	Domestic Opening	\$357,115,007	
\$858,373,000 INTERNATIONAL (69.3%)	Budget	\$356,000,000	
\$1,939,427,564 WORLDWIDE	Earliest Release Date	April 24, 2019 (21 markets)	
\$2,797,800,564	MPAA	PG-13	
	Running Time	3 hr 1 min	
	Genres	Action Adventure Drama Sci-Fi	
	IMDbPro	See more details at IMDbPro ☑	

Special Features

Created a feature checking whether the film was produced by one of the "big six" hollywood studios

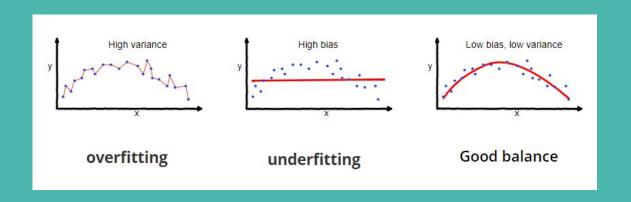
Created a feature which checked whether the film's script had been featured on the Hollywood "Blacklist" of top unmade scripts



Methodology of Results: The Good, The Bad, and the Ugly

Ridge Regression on scaled and polynomial data with low alpha netted me a .60 R^2.

Lasso Regression on scaled and polynomial data with a high alpha netted me a .70 R^2 *



Regression Results

Ridge

Taste of Genre

- Top points for Dramas and Animated films, pointing to two different kinds of audiences you can draw into the movie theater

- On the lower end were sports movies and music movies.
 - Not to be confused with musicals

Drama : 1258428.40 Sci-Fi : -640111.58

Action: -367208.32

Adventure : 77502.01

Animation : 1641724.63 Family : 449821.82

Musical: 21351.28 Comedy: -405985.52

Comedy: -405985.52Fantasy: -179906.03

Romance: -469236.20 Crime: -337235.63

Thriller: -130400.03 Horror: -309296.20 Mystery: -38033.99

Biography: -266324.92 Sport: -67401.69 Music: -667192.94

History: -348176.04 War: -392489.34

Western : -373128.26 Short : -174332.46

Documentary: -37472.47

News: -411490.86

Released in the Month of July: Fierce competition

- "General Audience" reigns supreme
 - connected to dominance of animated movies

 March is a secret sweet month while July and December - two months associated with big gains - suffer due to the competition

Ridge Regression Results

```
rating_G : 1538125.34
rating_NC-17 : 496755.65
rating_Not Rated : 16948.18
rating_PG : -457161.52
rating_PG-13 : -55418.85
rating_R : 593406.44
```

```
Aug : 4305.19

Dec : -233165.60

Feb : 426980.72

Jan : -107864.90

Jul : -712351.48

Jun : 397109.90

Mar : 742053.84

May : -134900.25

Nov : 118905.15

Oct : 320635.96

Sep : -405274.85
```

The (Almost) Perfect Match

Model Prediction:

\$9,518,385

Actual Domestic: \$9,669,521



The Perfect Match (2016)

A playboy named Charlie, convinced that all his relationships are dead, meets the beautiful and mysterious Eva. Agreeing to a casual affair, Charlie then wants a bit more from their relationship.



All Releases ∨

All Releases

DOMESTIC (92.8%)

\$9,669,521

INTERNATIONAL (7.2%)

\$745,217

WORLDWIDE

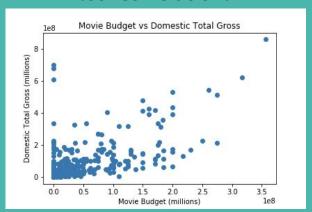
\$10,414,738

Domestic Distributor	Lionsgate See full company information ☑
Domestic Opening	\$4,294,232
Earliest Release Date	March 11, 2016 (Domestic)
MPAA	R
D	41.70
Running Time	1 hr 36 min
Genres	Thr 36 min Comedy Romance
322	

The Limitation Game

(Where I went wrong)

".66" correlation?



- Over half the movies were missing budgets on their pages
- Dug too deep into years, not wide enough
- Lasso Models would wildly fluctuate scores based on the random state
- There's still a lot of pieces missing in terms of what makes a movie



Coming in Better Movies 2: Electric Boogaloo

- Pull From multiple websites and APIs related to films to cover possible budget shortcomings and more missing features
- Engineer ways to gauge star power as well as directors and crew in films
- Change Pulls from 250 films deep to top 100 across more years

Thank You

