



Path to Success

Challenge:

Minard Run Oil Company wanted to lease a 160 acre plot of land in Hamilton County, Illinois in order to drill an oil well. Ten years prior to this point, a different oil company had attempted to lease this same land, but had been unable to locate two of the land's mineral heirs and had given up the project.

Solution:

Welch Abstract and Title founder, Nick Welch, started the project only to arrive at the same point as the company who has attempted this lease ten years before. With all but two of the signatures he needed and no leads on the missing heirs, except for a thirty-year-old address in Indianapolis. By searching the city-directory in the Indianapolis library, Nick was able to ascertain that one of the heirs had at one time worked for a local cabinet manufacturing company. Further research into this

company revealed that they were still owned by the same family. Nick found both heirs and was able to acquire the last two leases he needed.

Results:

Nick Welch's attention to detail, his determination to succeed where others had failed, and his extensive knowledge of city record's standards and practices enabled him to help Minard Run Oil Company to lease this land and drill their well.