# PAUL BRIAN FRIFI

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# SOFTWARE DEVELOPER / PROJECT MANAGER

An accomplished, versatile and results-driven professional with a proven track record in driving IT projects and increasing revenue, ultimately benefiting the company bottom line. Very comfortable working with subject matter experts and key stakeholders to leverage their knowledge and passion to achieve process change. Now pursuing a career change. Enrolled as a Full Stack Developer student with The Code Institute. This change is driven by a fascination in how software is created and exceeding user expectations. Ambition is to start a software developer career at associate level to share existing front-end skills in HTML5, CSS3 & Javascript, then extend to backend roles. Enjoys solving problems in a team environment, through leveraging legacy knowledge of Six Sigma, Prince 2 & ITIL. Big appetite for continuous learning and development, as demonstrated via personally funded training. Open to learning new methodologies of working as a Junior Software Developer.

## AREAS OF EXPERTISE

Project Portfolio Management • Operational Leadership • Project Planning • Team Building
HTML5 • CSS3 • Javascript • GitHub • Heroku • Flask • Python • Django • Data Visualisation • Debugging
Stakeholder Engagement • Business Process Analysis • Six Sigma • Continuous Process Improvement
Budgeting & Finance • Commercial Operations • Staff Coaching & Development • Reporting

## PROFESSIONAL EXPERIENCE

#### THE CODE INSTITUTE. Dublin. Ireland • 2018 - Present

Dedicated to bridging the tech skills gap, and the productivity gap between developers and non-technical professionals.

## Full Stack Developer Student (Home based)

An intensive bootcamp study of front end, back end, databases and agile software development has been the backbone of my conditioning to becoming a full stack developer. Adopting the 5 planes method 'strategy, scope, structure, skeleton and surface' to produce both eye catching and relevant software projects. Working in a virtual environment via use of Slack and Skype has helped integrate as part of a team, both supporting fellow students and being supported too.

#### Selected Achievements:

- Music Promotions 1st milestone project built with HTML5 & CSS3 (Mark 76%)
- Data Visualisation 2<sup>nd</sup> milestone project built with HTML5, CSS3 & Javascript (Mark 75%)
- Online Cookbook 3<sup>rd</sup> milestone project built with HTML5, CSS3, Javascript & Python (Mark 82%)
- E-Commerce 4th milestone project built with HTML5, CSS3, Javascript, Python & Django (Mark 87%)

## LLOYDS BANKING GROUP, Andover, United Kingdom • 2017- 2018

\$39.6 billion global leader in Retail Banking, Commercial, Life, Pensions & Insurance and Wealth & International.

#### **Project Manager (Digital Operations) - Contractor**

Providing project management support for a portfolio of Identification and Document Verification projects, as part of an overall drive to increase the Banks' digital footprint. Improve the customer journey through removing non-value add processes, reduce paper documents and to realise automation. Oversee the full lifecycle for projects, ensuring outstanding delivery of all project milestones. Create and deliver project plans, provide impact analyses, and work closely with all affected Business Stakeholders.

## Selected Achievements:

- Reduced data capture requirements for opening Current & Savings accounts realising 10 FTE saving
- Accelerated cycle time for opening European Bank Accounts by 2 months, on average
- Subject Matter Expert for Credit Card Fraud

#### ACCENTURE, London, United Kingdom • 2008-2016

\$32.9 billion global leader in professional services spanning strategy, consulting, technology, and operations.

#### **Network Services Commercial Operations Lead**

Provided key leadership and strategic direction over commercial operations of the network services department, overseeing central infrastructure management for a total of 2,500 users – and coordinating all aspects of technology management, IT finance, and network operations. Defined core global standards for organisational programmes and processes, including driving user adoption and implementation. Promoted an environment of continuous financial improvement. Supervised, trained, and mentored 14 cross-functional, internationally distributed personnel.

#### Selected Achievements:

- Delivered 100% on time and in alignment with expectations for all annual budget baseline and reforecast events, leveraging skilful leadership, planning, and stakeholder engagement.
- Launched \$200,000 specialist certification training programme, elevating metrics for performance.
- Simplified determination of rate of exchange impact to countries outside of the USD primary currency exchange by overhauling the financial planning process to integrate reporting on local currency.
- Guided career progression for all team members, nurturing personnel to attain at least one promotion.

### GLAXOSMITHKLINE (GSK), London, United Kingdom • 2006-2008

\$23.9 billion market leader in global healthcare and scientific research in pharmaceuticals, vaccines, and consumer health.

#### **R&D Finance Project Manager**

Delivered expert leadership support for a portfolio of R&D Finance projects, with the goal of advancing cash flow growth and R&D investment – bringing a clear focus to value creation in advance of market shifts drastically affecting market share and current pipelines.

#### Selected Achievements:

- Drove \$2 million in savings by optimising finance processes, including month-end processes significantly reducing excessive labour and waste, eliminating process defects, and improving inventory.
- Expanded organisational knowledge of Lean Six Sigma principles and fostered culture change through indepth coaching and training presented to R&D project management teams and senior leadership.

## **ZURICH FINANCIAL SERVICES, Fareham, United Kingdom • 1989-2006**

\$2.9 billion global multi-line insurer operating in 170 countries; serves both individuals and corporations.

#### **Operations Project Manager**

Programme support for launch of a new European Sales & Service Contact Centre, with involvement in strategic planning, key milestones, stakeholder engagement, and time and cost risk management. Presenting European workshops to define and present work packages to operational leads in Barcelona, Frankfurt, and Zurich.

## Selected Achievements:

- Established formal terms of reference for Accenture and Telefonica's support for pilot launch of a new Sales & Service Centre; managed business and legal sign-off for the business requirements document.
- Created unity and harmonisation on a major pan-European project by providing exceptional business knowledge and expertise to facilitate project delivery.

# **ADDITIONAL ROLES**

Earlier roles with Zurich Financial Services include Consultant, Team Manager, Lead Process Analyst, Business Analyst and Technical Audit & Quality Control Officer. Details on request.

## EDUCATION & PROFESSIONAL DEVELOPMENT

Diploma – Full Stack Developer – First Class Honours CMI Level 7 Certificate in Professional Consulting Certified Six Sigma Black Belt, PRINCE2 Practitioner ITIL Foundation Certificate in ITSM NCFE Advanced Award – Facilitation Skills & Workshop Design A-Levels: Economics & Statistics – Northampton Trinity School

## PROFESSIONAL AFFILIATIONS

Member, The Institute of Consulting (IC)
Associate Member, The British Computer Society (BCS)
Student Member, The Chartered Management Institute (CMI)