

The FREQ Procedure

Percent Row Pct Col Pct	Table of final_product by policy_status				
	final_product	policy_status			
		Inforced	Lapsed	Payment Due	Total
	Return_5D plan	2.75 32.89 8.38	2.79 33.33 8.36	2.83 33.78 8.36	8.37
	Return_Jawaan	2.96 34.34 9.00	2.86 33.26 8.58	2.79 32.40 8.25	8.61
	Return_Kishan	2.64 31.63 8.04	3.03 36.30 9.09	2.68 32.07 7.92	8.35
	Return_Protection	2.81 33.71 8.55	2.70 32.37 8.08	2.83 33.93 8.36	8.33
	Return_Saath	2.66 31.50 8.09	2.73 32.38 8.19	3.05 36.12 9.02	8.44
	Return_Suracha	2.64 32.42 8.04	2.55 31.28 7.64	2.96 36.30 8.75	8.14
	Term_5D plan	2.49 31.60 7.58	2.88 36.56 8.64	2.51 31.84 7.43	7.88
	Term_Jawaan	2.96 34.87 9.00	2.64 31.14 7.92	2.88 33.99 8.53	8.48
	Term_Kishan	3.07 34.52 9.34	2.97 33.47 8.92	2.84 32.01 8.42	8.89
	Term_Protection	2.58 33.02 7.87	2.58 33.02 7.75	2.66 33.97 7.87	7.83
	Term_Saath	2.62 33.02 7.98	2.45 30.91 7.36	2.86 36.07 8.47	7.94
	Term_Suracha	2.68 30.57 8.15	3.16 36.09 9.48	2.92 33.33 8.64	8.76
	Total	1767 32.85	1794 33.35	1818 33.80	5379 100.00

The SUMMARY Procedure

Analysis Variable : annual_premium	
payment_mode	Mean
Annual	18484.48
Monthly	30127.56
Quarterly	21958.29
Semi Annual	22041.04

The SUMMARY Procedure

final_product	policy_status	Variable	Mean
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final_product	policy_status	Variable	Mean
Return_5D plan	Inforced	Persistence_Score	0.8150000
		NoFraud_Score	0.8349324
		tenure_period	17.4594595
	Lapsed	Persistence_Score	0.8056000
		NoFraud_Score	0.8232000
		tenure_period	17.4066667
	Payment Due	Persistence_Score	0.8129605
		NoFraud_Score	0.8398684
		tenure_period	17.3684211
Return_Jawaan	Inforced	Persistence_Score	0.8116352
		NoFraud_Score	0.8328302
		tenure_period	17.1572327
	Lapsed	Persistence_Score	0.8104545
		NoFraud_Score	0.8371429
		tenure_period	17.4935065
	Payment Due	Persistence_Score	0.8066000
		NoFraud_Score	0.8355333
		tenure_period	18.7000000
Return_Kishan	Inforced	Persistence_Score	0.8092254
		NoFraud_Score	0.8172535
		tenure_period	16.2746479
	Lapsed	Persistence_Score	0.8097546
		NoFraud_Score	0.8313497
		tenure_period	17.2638037
	Payment Due	Persistence_Score	0.8014583
		NoFraud_Score	0.8389583
		tenure_period	18.3750000
Return_Protection	Inforced	Persistence_Score	0.8106623
		NoFraud_Score	0.8278146
		tenure_period	17.0264901
	Lapsed	Persistence_Score	0.7962069
		NoFraud_Score	0.8151724
		tenure_period	17.0068966
	Payment Due	Persistence_Score	0.8095395
		NoFraud_Score	0.8248026
		tenure_period	18.2171053
Return_Saath	Inforced	Persistence_Score	0.7985315
		NoFraud_Score	0.8141958
		tenure_period	17.0349650
	Lapsed	Persistence_Score	0.7951701
		NoFraud_Score	0.8259864
		tenure_period	18.9251701
	Payment Due	Persistence_Score	0.7934756
		NoFraud_Score	0.8273780
		tenure_period	19.7439024
Return_Suracha	Inforced	Persistence_Score	0.8127465
		NoFraud_Score	0.8422535
		tenure_period	18.5070423
	Lapsed	Persistence_Score	0.8110949
		NoFraud_Score	0.8230657
		tenure_period	17.8029197
	Payment Due	Persistence_Score	0.8006289
		NoFraud_Score	0.8384906
		tenure_period	16.3522013
Term_5D plan	Inforced	Persistence_Score	0.8139552
		NoFraud_Score	0.8201493
		tenure_period	16.9552239
	Lapsed	Persistence_Score	0.8238065
		NoFraud_Score	0.8196129
		tenure_period	17.9806452
	Payment Due	Persistence_Score	0.8005185
		NoFraud_Score	0.8245185
		tenure_period	18.3037037

final_product	policy_status	Variable	Mean
Term_Jawaan	Inforced	Persistence_Score	0.7966038
		NoFraud_Score	0.8296855
		tenure_period	17.8301887
	Lapsed	Persistence_Score	0.8278169
		NoFraud_Score	0.8315493
		tenure_period	15.8169014
	Payment Due	Persistence_Score	0.8114194
		NoFraud_Score	0.8326452
		tenure_period	16.6516129
Term_Kishan	Inforced	Persistence_Score	0.7995758
		NoFraud_Score	0.8333939
		tenure_period	17.8242424
	Lapsed	Persistence_Score	0.8133750
		NoFraud_Score	0.8318125
		tenure_period	17.2125000
	Payment Due	Persistence_Score	0.8054248
		NoFraud_Score	0.8116340
		tenure_period	17.5424837
Term_Protection	Inforced	Persistence_Score	0.8010072
		NoFraud_Score	0.8393525
		tenure_period	17.1942446
	Lapsed	Persistence_Score	0.8059712
		NoFraud_Score	0.8356835
		tenure_period	17.3741007
	Payment Due	Persistence_Score	0.8066434
		NoFraud_Score	0.8276923
		tenure_period	17.0349650
Term_Saath	Inforced	Persistence_Score	0.7985106
		NoFraud_Score	0.8173759
		tenure_period	18.1773050
	Lapsed	Persistence_Score	0.8206818
		NoFraud_Score	0.8230303
		tenure_period	17.4469697
	Payment Due	Persistence_Score	0.7998052
		NoFraud_Score	0.8094805
		tenure_period	18.7077922
Term_Suracha	Inforced	Persistence_Score	0.8068750
		NoFraud_Score	0.8312500
		tenure_period	17.7361111
	Lapsed	Persistence_Score	0.8025882
		NoFraud_Score	0.8203529
		tenure_period	16.5823529
	Payment Due	Persistence_Score	0.8094268
		NoFraud_Score	0.8289172
		tenure_period	16.8598726

The SUMMARY Procedure

Analysis Variable : customer_age		
acq_chnl	policy_status	Mean
On rol	Inforced	38.0621762
	Lapsed	38.4218750
	Payment Due	38.2341085
Online	Inforced	38.2574751
	Lapsed	38.2060302
	Payment Due	38.5169492
Third	Inforced	38.9965870
	Lapsed	38.2513465
	Payment Due	37.9056604

