



UNIVERSITATEA DIN
BUCUREŞTI
VIRTUTE ET SAPIENTIA

tremend
A company of publicis
sapient

Course 7

Requirements Analysis and

Design Definition (part 2)

500 | Technology Fast 500
2019 EMEA WINNER
Deloitte.

★ | IMPACT STAR Award
by Deloitte. Technology
FAST 50 CENTRAL EUROPE 2020

★ | Proud Member Of
EBRD Exclusive Blue
Ribbon Global Network Of
Best Performing SMEs



Agenda

Delivering just enough: MVP & MMP

Visual representation

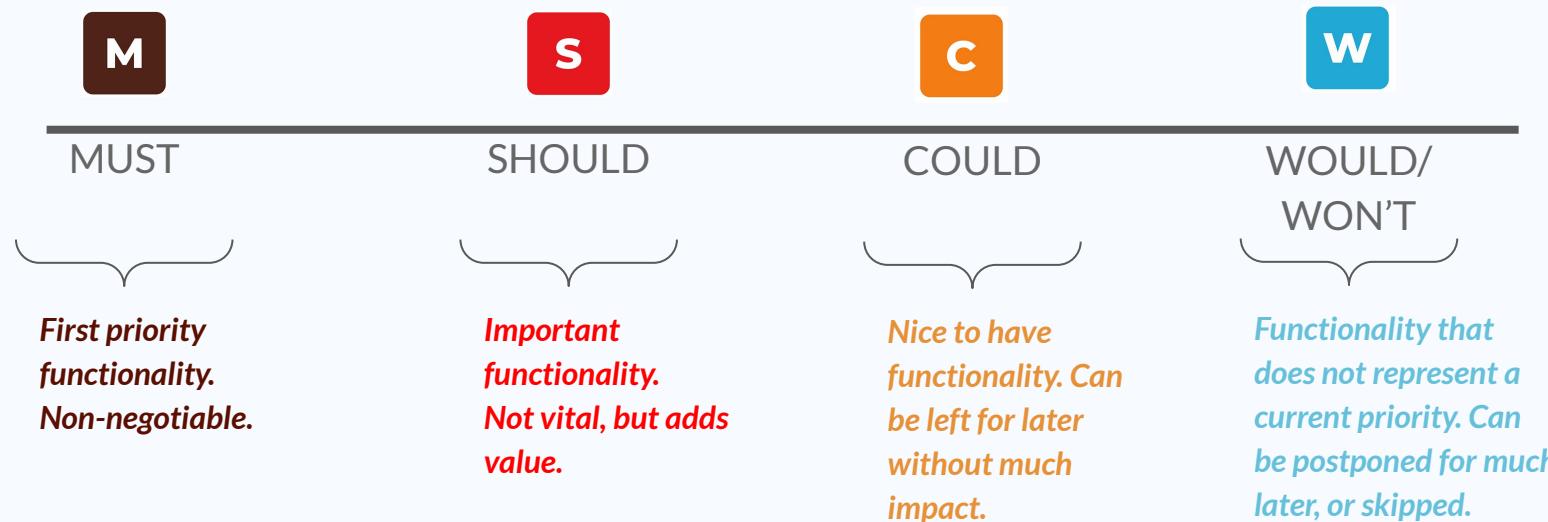
Requirement traceability and management



MoSCoW prioritization



Prioritization ensures that the most critical parts of a system are built first and everyone understands and agrees on what those parts are. A well-organized requirements list will also ensure that the development team will build the most essential components in accordance with business objectives.

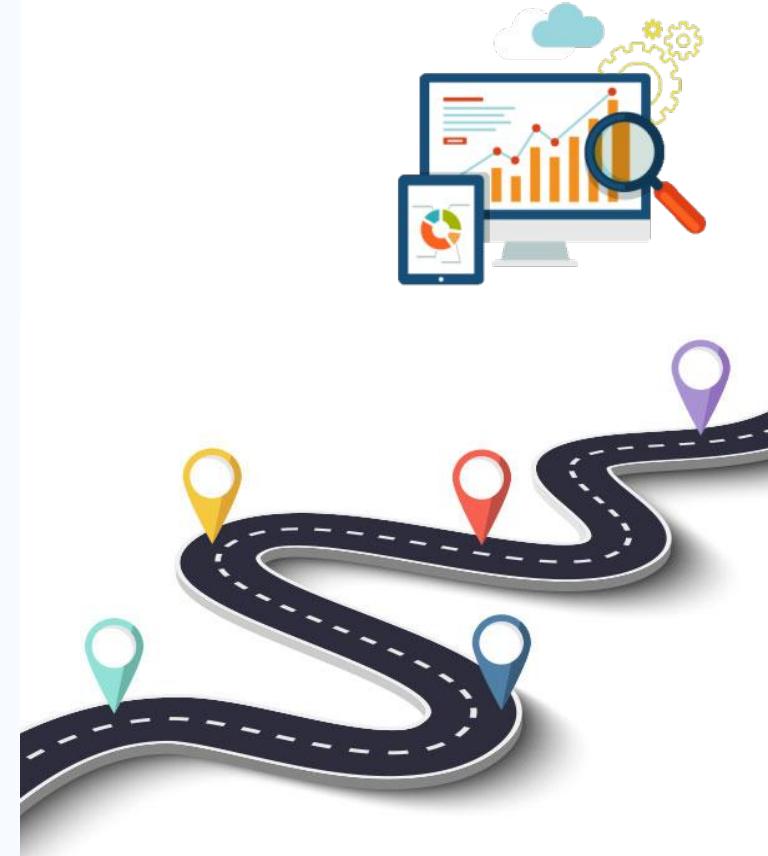




Roadmap

The product strategy describes how the long-term goal is attained; it includes the product's value proposition, market, key features, and business goals. The **product roadmap** shows how the product strategy is put into action by stating specific releases with dates, goals, and features.

Roman Pichler

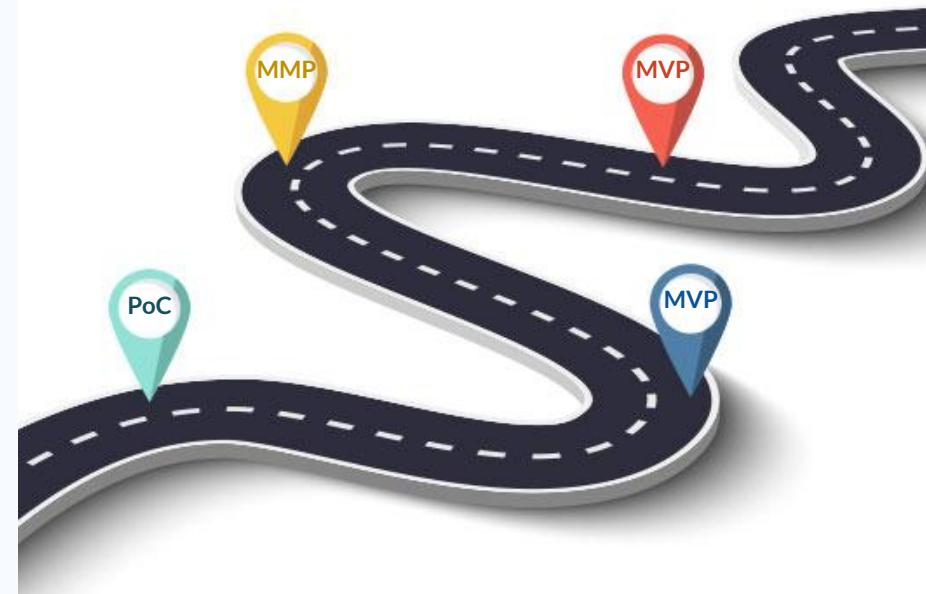




MVP vs. MMP

A **Minimum viable product (MVP)** is a version of a new product that is created with the least effort possible to be used for validated learning about customers. MVPs are created to help you to find the features that customers are actually interested in.

A **Minimum marketable product (MMP)** is the product that has the smallest possible feature set that addresses the current needs of your customers. This type of product has value to both the organization delivering it and the people using it.



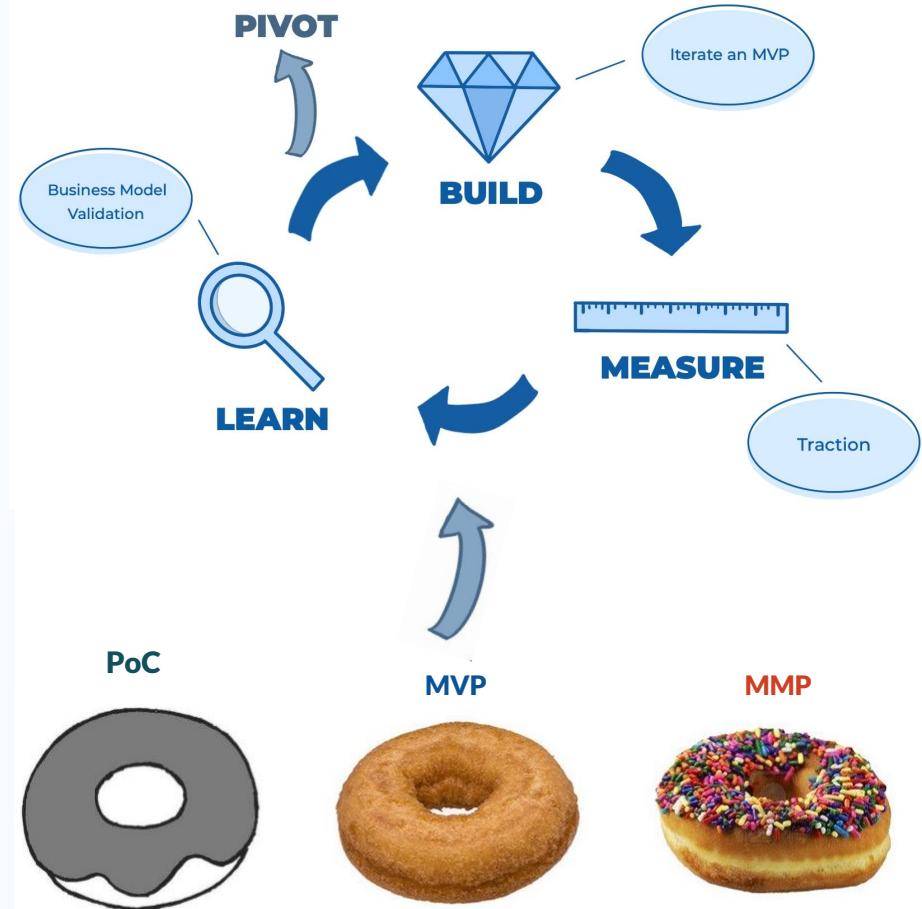


Why define an MVP?

Choosing to build an **MVP** will allow you to invest the absolute **minimum effort** in a version of the product that will allow the **users to test it**.

It's quick & incomplete but will allow you to learn from the users and **adapt**. An MVP, **maximizes the work not done**.

The MVP will enable you to iterate with minimum costs.





MValuableP



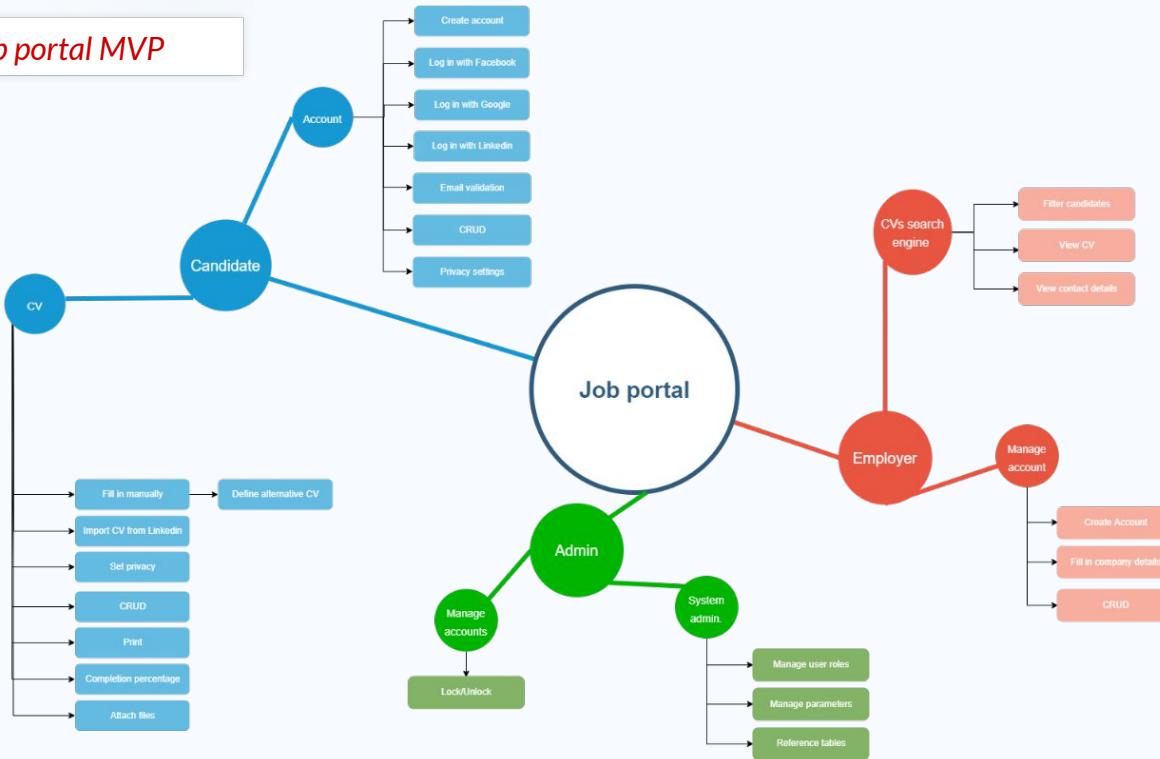
Mind that while the MVP will require the minimum effort, the effort must be invested in valuable functionalities. They may not be fully baked, but they must be valuable. Otherwise, the effort, whether minimum or not is wasted.



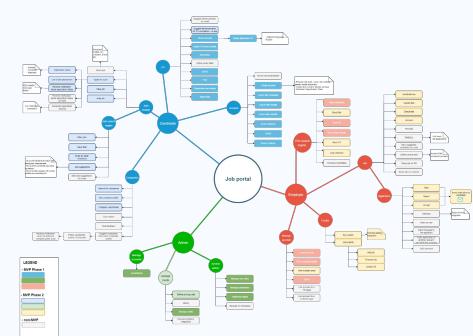


Job portal MVP - example

Job portal MVP

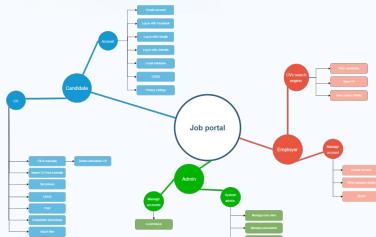


Job portal - full functionalities list





Job portal MVP - example



A red arrow points from the bottom left towards the timeline grid below.

Phase no	Phase scope	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
1	Discovery phase												
2	PMVP Prototype and branding												
3	MVP - Candidates Development												
	Candidates - Go LIVE							▼	MVP I				
4	MVP - Companies												
	Companies - Go LIVE									▼	MVP II		
5	Stabilise solution						▼ ▼	▼	▼ ▼	▼ ▼	▼	▼ ▼	▼



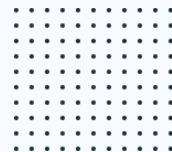
Visual representations

UML diagrams (activity/state diagram)

Context diagram

Sitemap

Wireframes



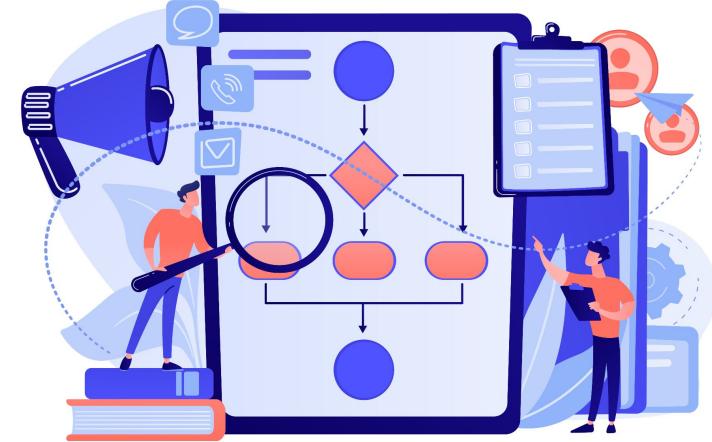


What are models and diagrams?

A **model** is an informative representation of an object, person or system. **Conceptual models** may be a representation of a system, concepts used to help people know, understand, or simulate a subject the model represents

Diagrams are symbolic representations of information using visualization techniques.

- Used to validate solutions
- Facilitate communication with stakeholders
- Accompanies the textual form of specifications

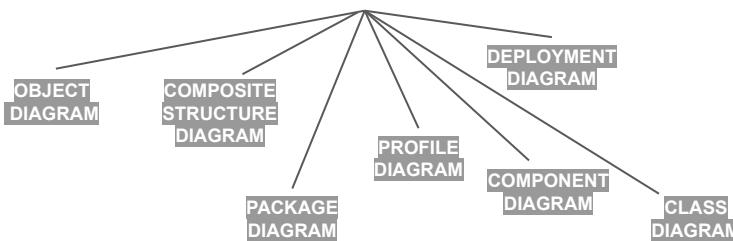


Credits to: [Free Vector | Businessmen with magnifier looking at business process flow chart, business rules and regulation, main company policy, it business analysis concept illustration](#)

Visual representations

UML

STRUCTURAL DIAGRAMS



BEHAVIORAL DIAGRAMS

ACTIVITY DIAGRAM

STATE DIAGRAM

USE CASE DIAGRAM

SEQUENCE
DIAGRAM

INTERACTION
DIAGRAM



ERD DIAGRAM

WIREFRAMES

BPMN

CONTEXT DIAGRAM
(DFD)

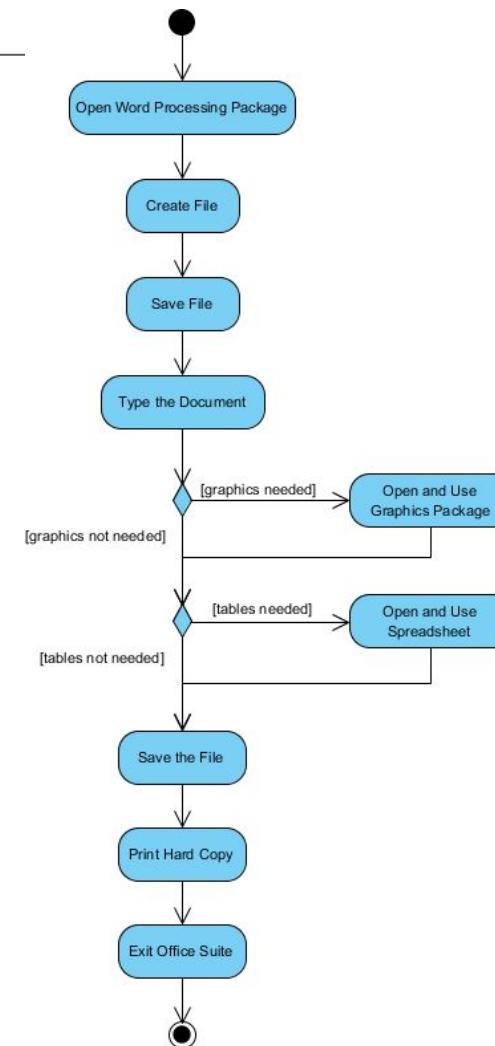
SITEMAP



Activity diagram

Is a behavioral diagram used to represent workflows

- ❑ Simple, understood by end-users
- ❑ Easy to learn
- ❑ Used at different levels of abstraction
- ❑ Focus on sequence of steps (the roles can be represented as partitions)
- ❑ Represents alternative flows and parallel flows





Notations

- actions are always verbs
- always use the initial state
- one or more final states are allowed
- from an activity there is only one action flow leaving, and one or more action flow entering
- parallel flows need to merge at some point
- action flows starting from a decision point need to include the condition for that flow to happen
- usually after each condition, 2 disjunctive flows are represented, yet you may have a compound condition and more than 2 flows
- think of pairs Decision- Merge, Fork-Join



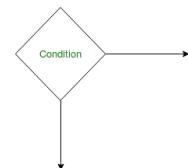
⇒ **Initial State** – The starting state.



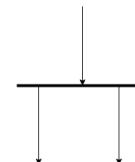
⇒ **Action** - execution of an action.



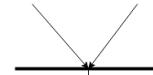
⇒ **Action flow** - transition from one activity to another.



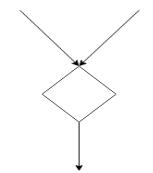
⇒ **Decision node** - The point of decision in the flow.



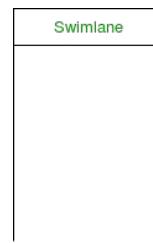
⇒ **Fork** - support concurrent activities.



⇒ **Join** – concurrent activities converging into one.



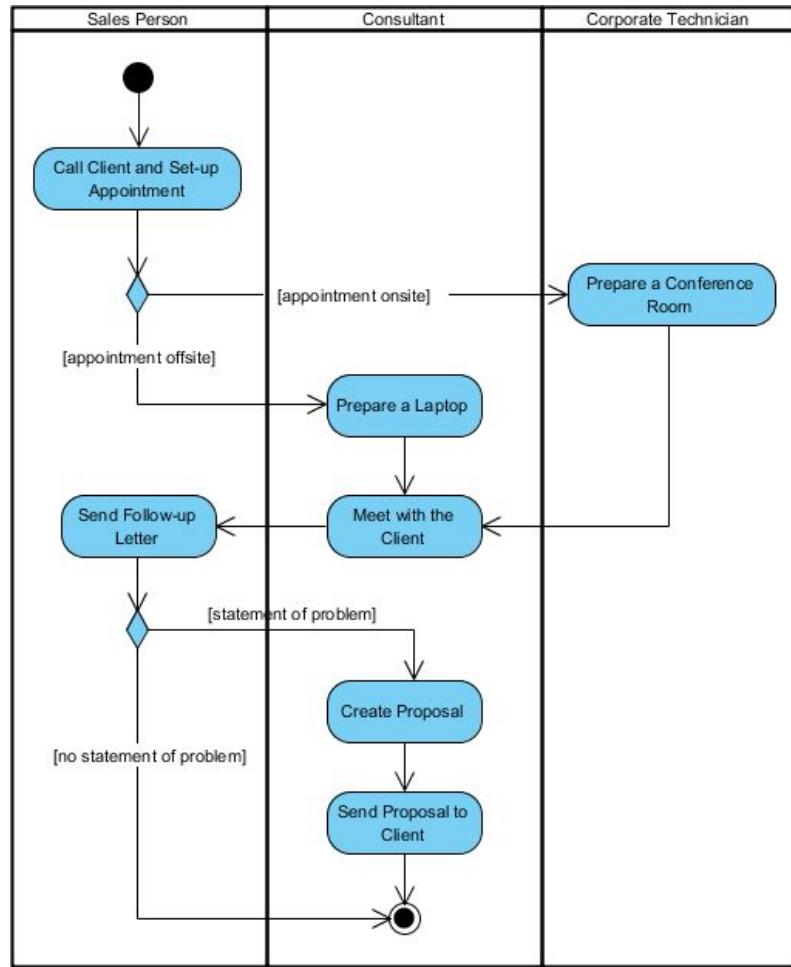
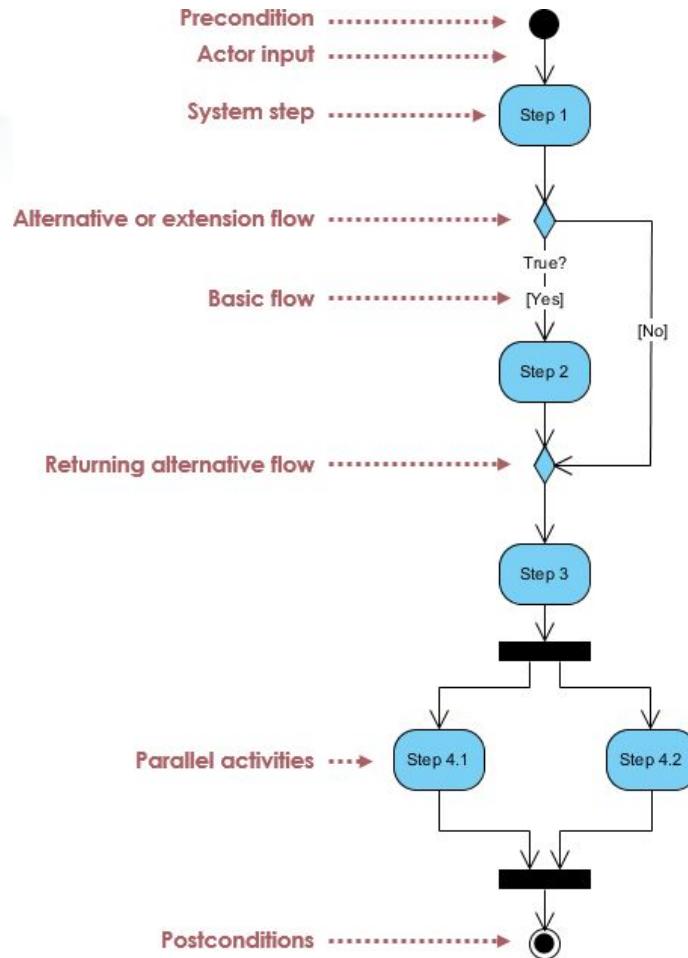
⇒ **Merge** – activities which are not being executed concurrently have to be merged.



⇒ **Swimlanes** – swimlanes for group related activities in one column.



⇒ **Final State** – the state in which the activity ends.

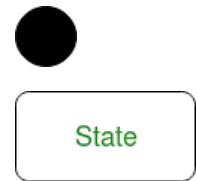




State diagram

A **state diagram** is used to represent the condition of the system or part of the system at given instances of time.

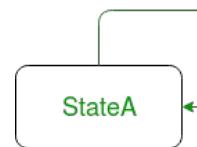
- model the dynamic behavior of an entity in response to time and external triggering factor
- used for 3 or more states
- similar notations as activity diagrams
- the states are adjectives
- the events include verbs and name the transitions
- there are no conditions represented
- forks and joins can be used



Initial State – The starting state.



Action - the conditions or circumstances of an object of a class at an instant of time.



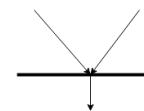
Self transition - when the state of the object does not change upon the occurrence of an event.



Final State – the state in which the activity ends.



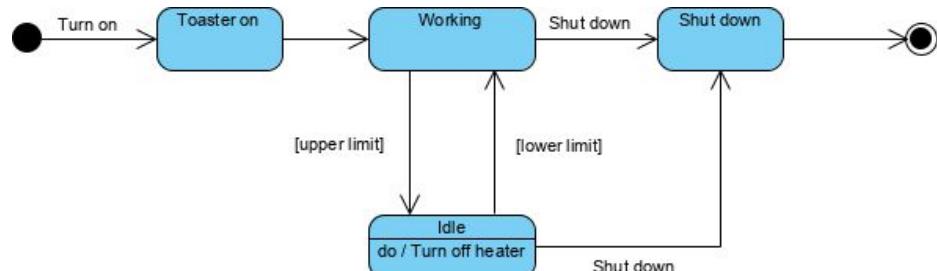
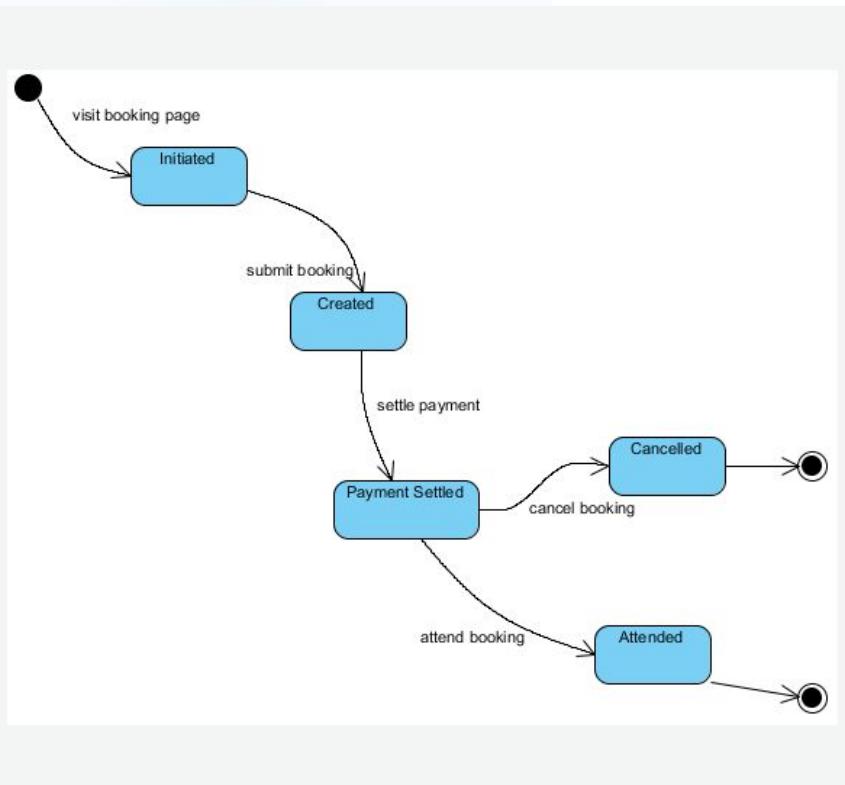
Fork - support concurrent states.



Join – two or more states concurrently converge into one on the occurrence of an event or events.



Examples

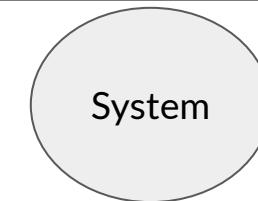




Context diagram

Is an abstraction view, showing the system as a single process with its relationship to external entities: people, organizations, and/or systems.

- Is level 0 data flow diagram
- the system as a single bubble with input and output data indicated by incoming/outgoing arrows
- defines the scope of your system
- created in early stage of the project (after 1-3 workshops)
- update it when new interactions/interfaces are added to the product



Process (in DFD 0 is the system)



Entity

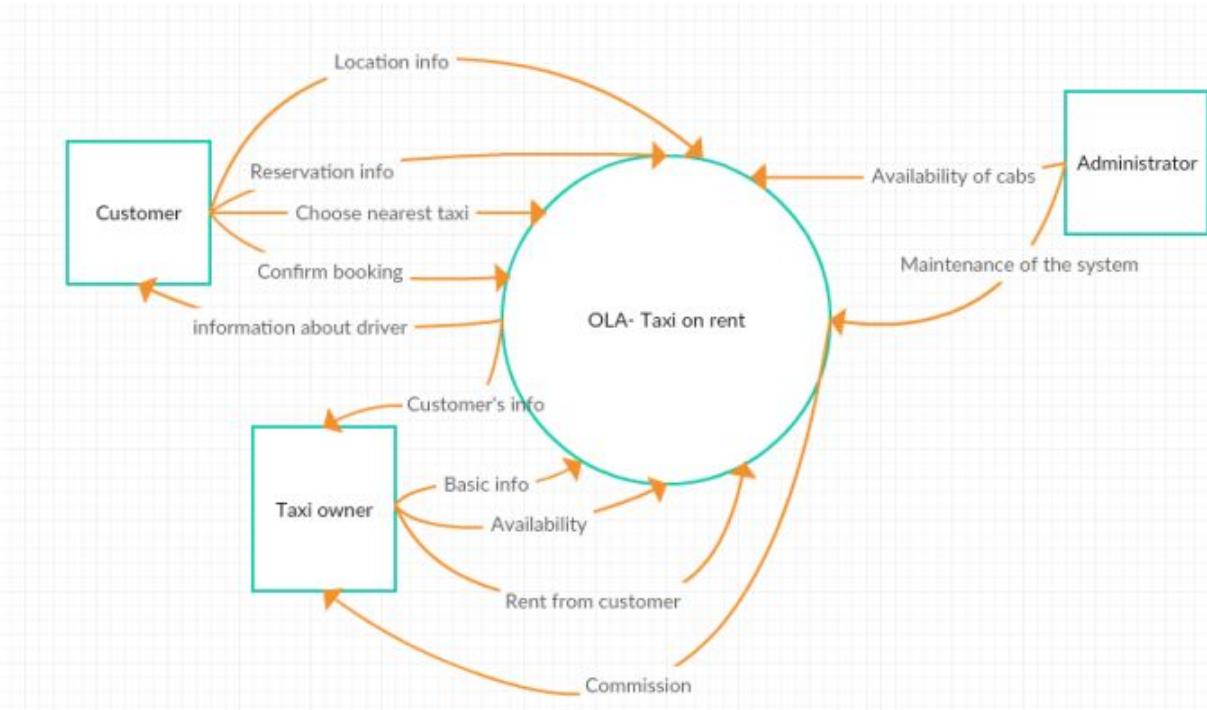
Terminator - external entities that interact with your system.



Data Flow - the information transferring between different parts of the systems, arrows representing direction of data



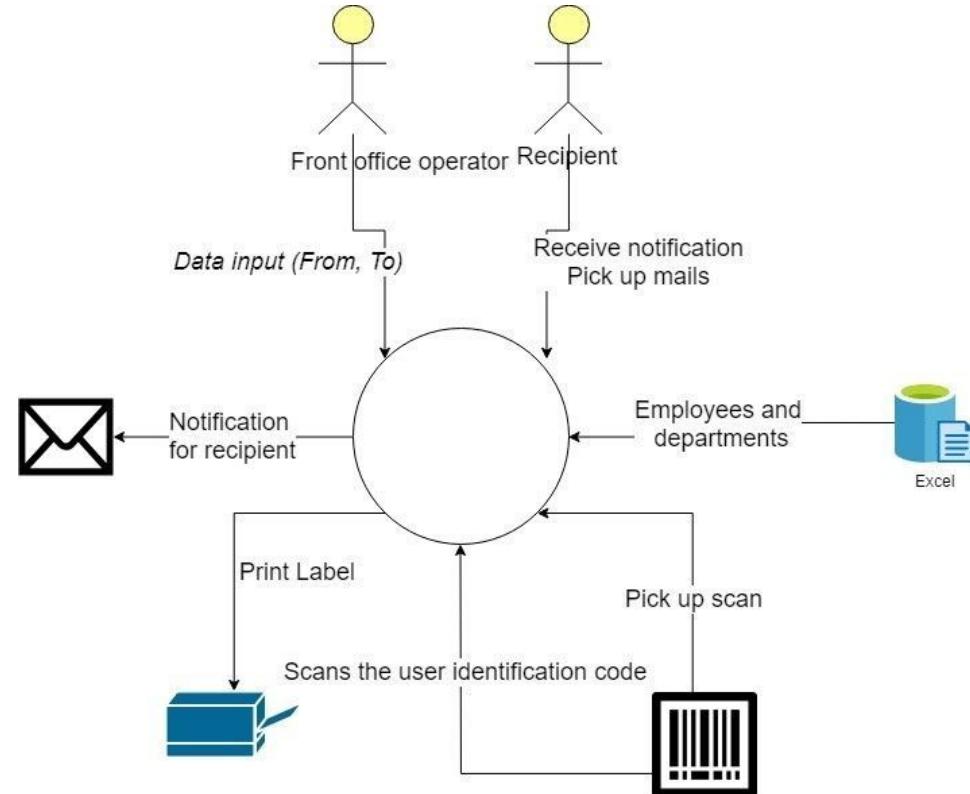
Standard example





“Enhanced” example

Context diagrams with customised representation, which evolved to include also the integrations within the system.

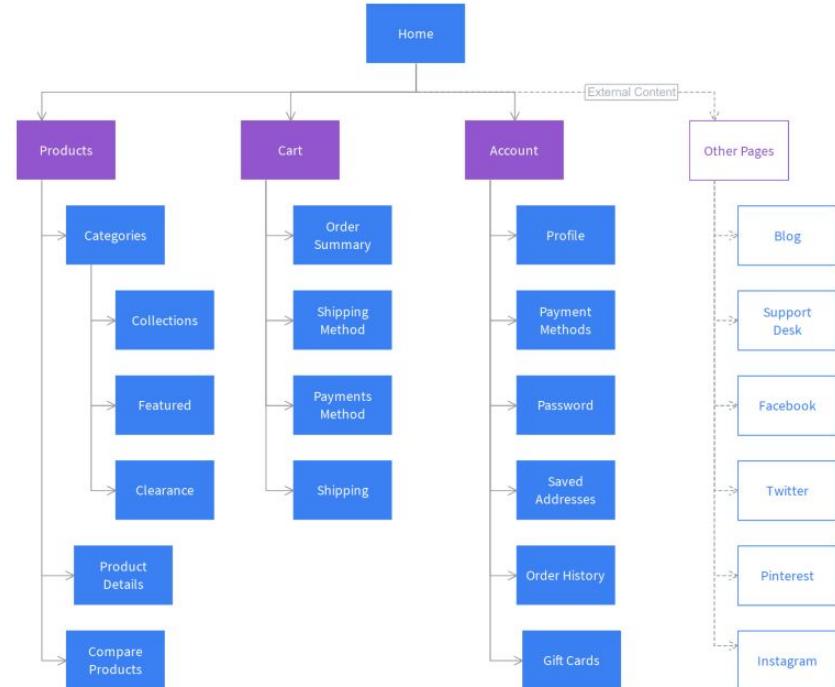




Sitemap

Organized lists or diagrams that shows connections between web pages, web page trees, and website content.

- Used to define scope of work and prioritization
- Used to validate user journey
- Easy to build and understand
- Pages are represented as blocks or cells connected by lines that represent a link or path by the user



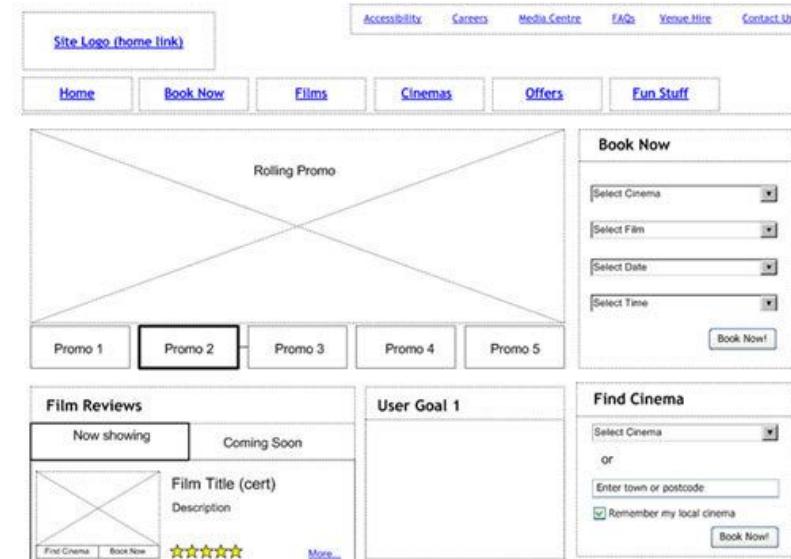


Wireframe

A wireframe is a schematic or blueprint which displays the functional elements of a website or page, typically used for planning a site's structure and functionality.

Used

- to layout content and functionality on a page which takes into account user needs and user journeys
- in early in the development process to establish the basic structure of a page before visual design and content is added





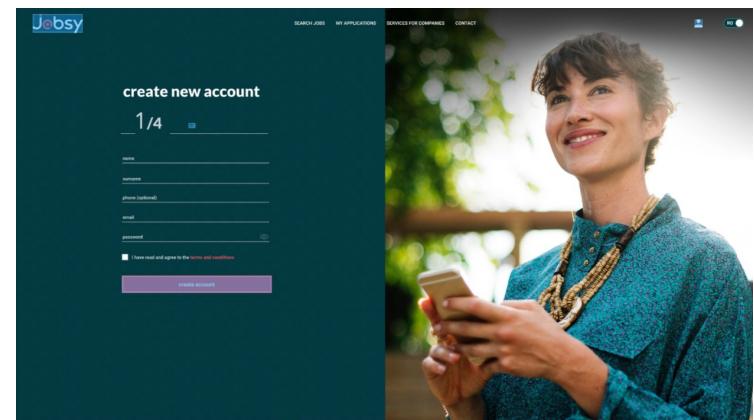
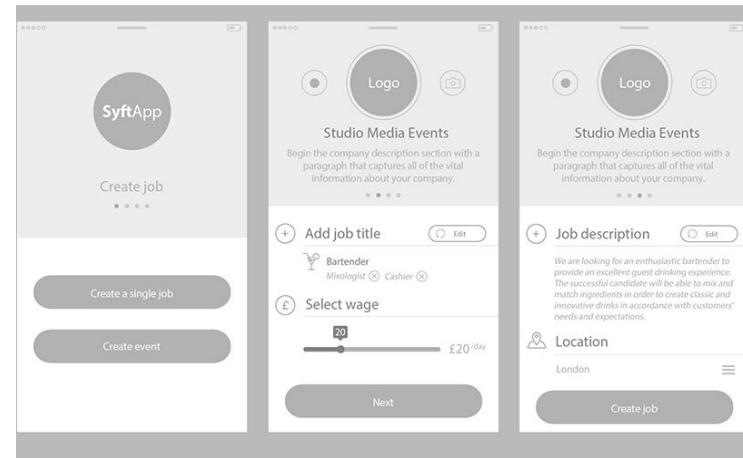
Types of wireframes

Low fidelity wireframes

- include the most basic content and visuals
- usually static (not interactive)
- sketches, the skeleton of the interface used in early communication with stakeholders
- visualize and test early concepts, requirements and design assumptions

High fidelity wireframe

- medium to high fidelity wireframes, mockups or prototypes are more complete representations of the end product
- a taste of what real UI elements might look like
- include besides the brand identity and style guide elements (logo, color palette, fonts etc.)
- are interactive
- used to communicate functionality to developers



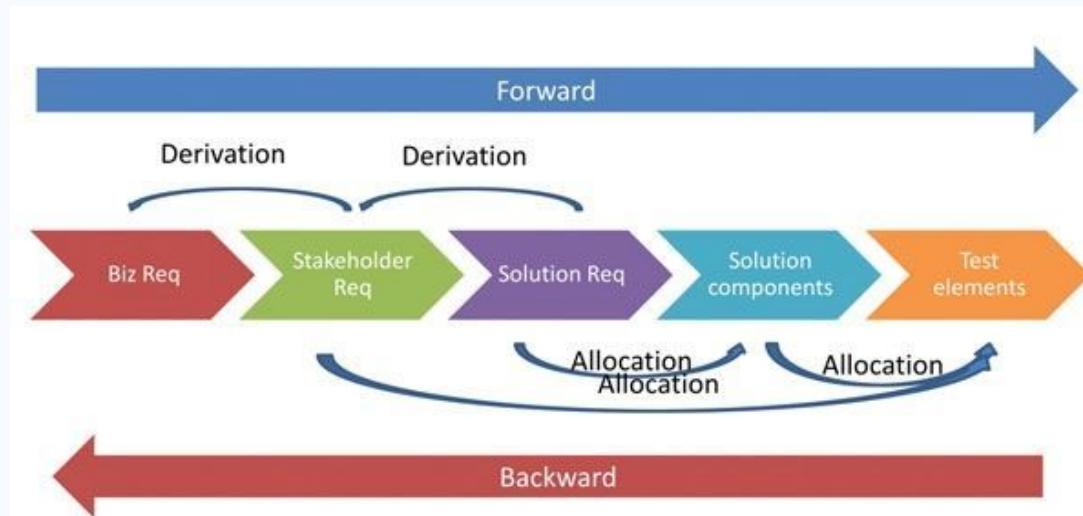


Requirements traceability

Requirement traceability: the ability to describe and follow the life of a requirement, in both a forward and backward direction (i.e., from its origins, through its development and specification, to its subsequent deployment and use, and through periods of on-going refinement and iteration in any of these phases).

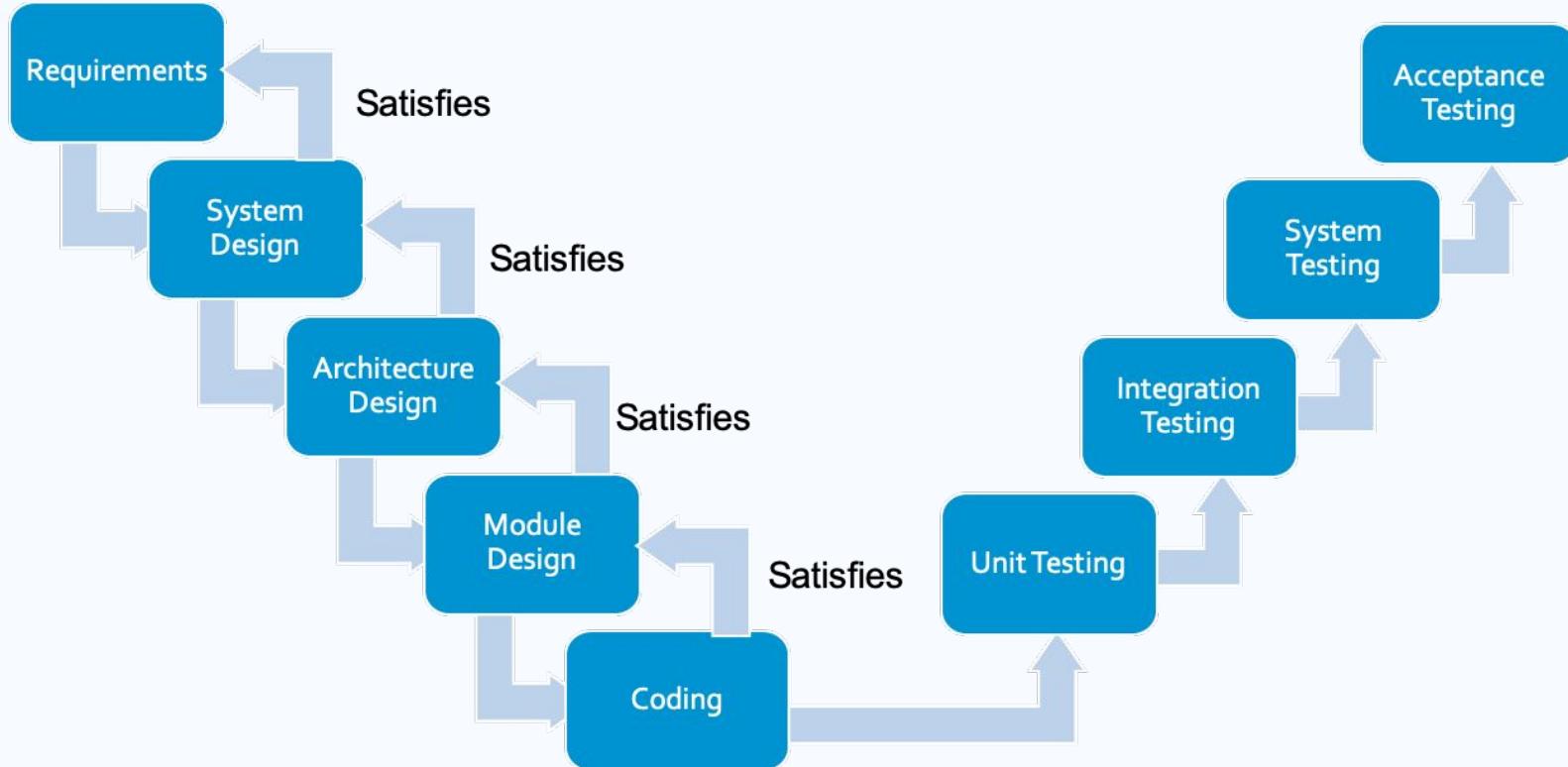
Requirements traceability matrix: is a table type document that is used in the development of software application to trace requirements.

Relationships
Derive
Depends
Satisfy
Validate



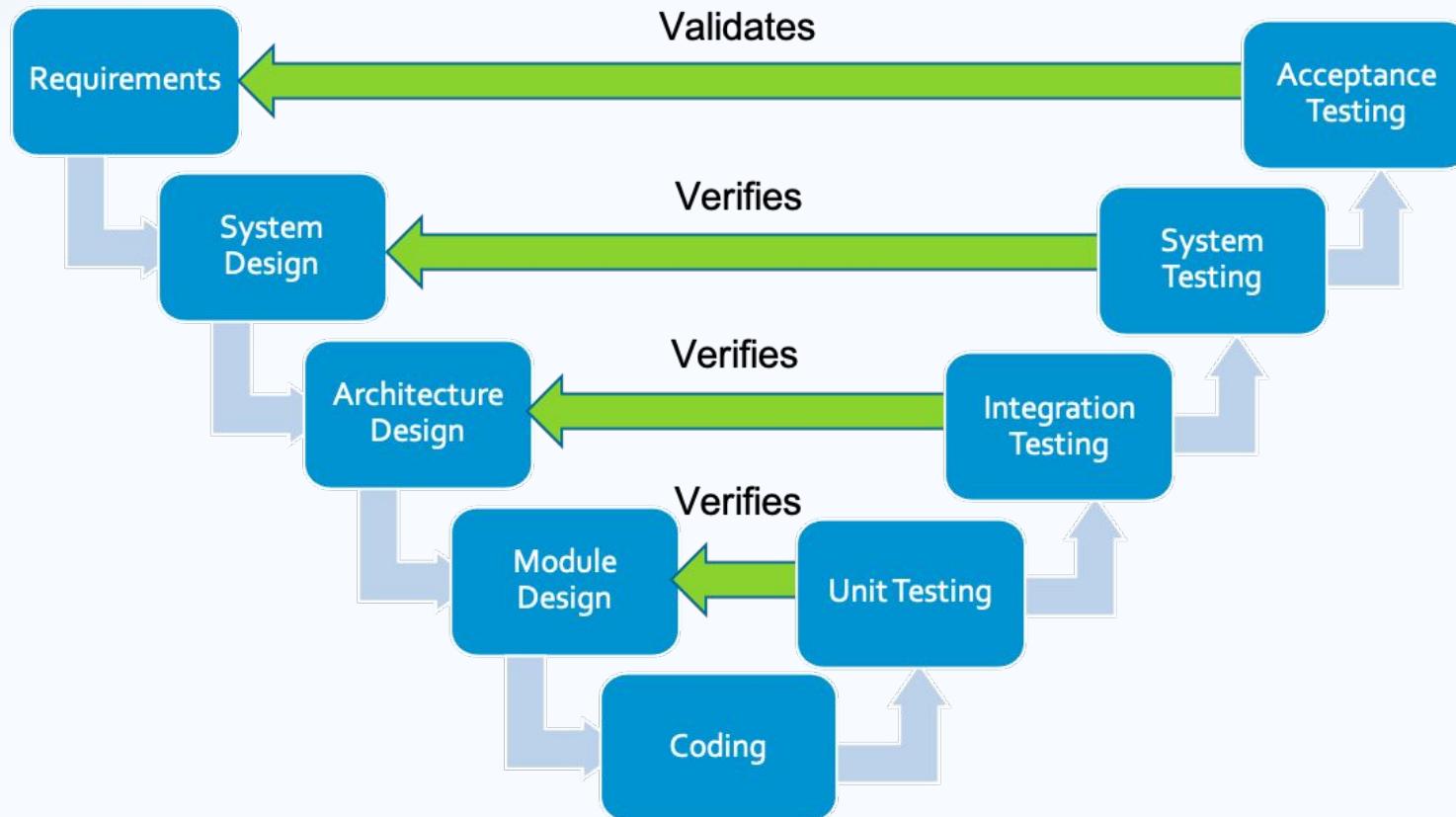


Requirements traceability



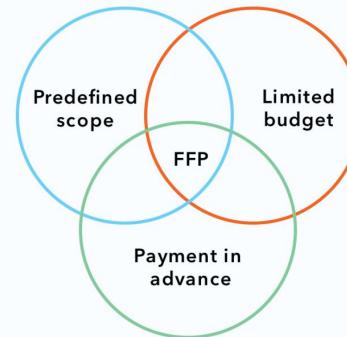
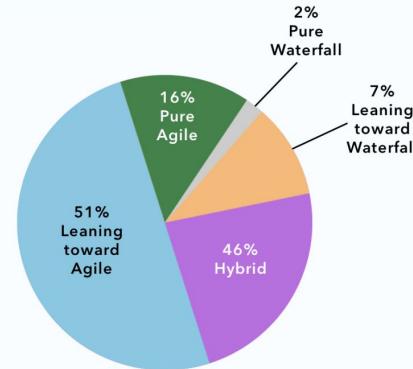
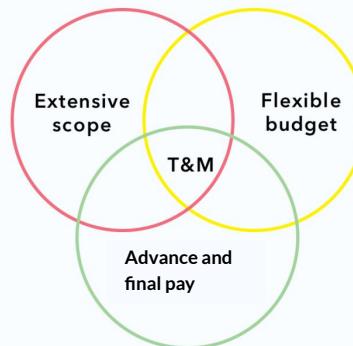


Requirements traceability





Type of project engagements



Time & material model

- More focus on business value
- More focus on prioritization, dependencies, slicing feature
- Easily adopt changes
- Closer collaboration with stakeholders
- Very transparent

Fixed price model

- Predefined scope, yet not necessarily clear, SMART, nor fixed
- Formal change management process, formal documentation
- Longer discovery phase or more towards waterfall
- More effort for requirements traceability
- Less transparency
- Less customer engagement on solution, more demands in scope
- Not flexible to change, less value delivered



Scope management

Constant need of negotiation of scope or time!

Scope

Product scope - the functions and features that characterize a product or a service

Project scope - is the work that must be done in order to deliver a product according to the product's scope (required functions and features)

Change request

Any client request that has an impact on the previously agreed scope, effort, delivery dates or budget.

Tips to handle it

- Challenge the need and the urgency
- Impact assessment
- Trade of priorities
- Prioritize for later (FP)
- Do not commit on the spot

