#### Patents and Innovation in Software

Caleb Floyd and Tom Augspurger

March 9, 2013

#### Outline

- ► Copyright Law and Patents.
- ▶ Boldrin and Levine (2008.)
- ► Acemoglu and Akcigit (2012.)

- ► CTEA of 1998
  - ► Created prior to 1978: 95 year protection.
  - ▶ Created after 1978: lifetime of the author plus 70 years.
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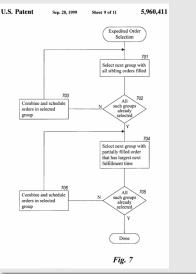
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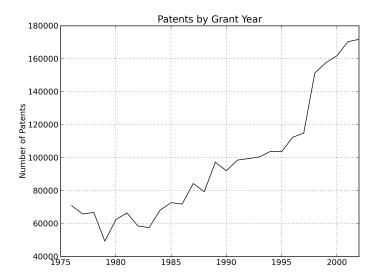
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#### Amazon One-Click Patent

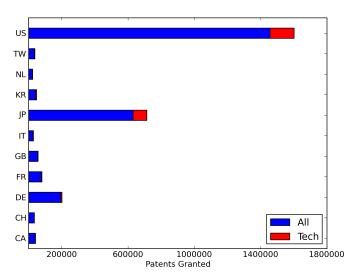
A method and system for placing an order to purchase an item via the Internet. The order is placed by a purchaser at a client system and received by a server system. The server system receives purchaser information including identification of the purchaser, payment information, and shipment information from the client system. The server system then assigns a client identifier to the client system and associates the assigned client identifier with the received purchaser information. The server system sends to the client system the assigned client identifier and an HTML document identifying the item and including an order button. The client system receives and stores the assigned client identifier and receives and displays the HTML document. In response to the selection of the order button, the client system sends to the server system a request to purchase the identified item. The server system receives the request and combines the purchaser information associated with the client identifier of the client system to generate an order to purchase the item in accordance with the billing and shipment information whereby the purchaser effects the ordering of the product by selection of the order button.



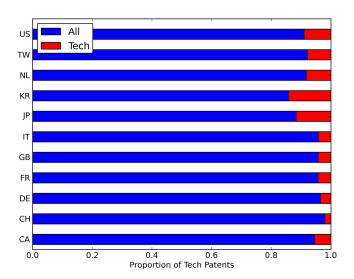
# Growth in Patent Applications



# Patents by Country



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#### Most Cited Patent

- ► February 2, 1988: Patent No. 4,723,129.
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- ► Canon Ink Jet printers.

The evidence (and the common sense of anyone involved with OS software) shows that the source of competitive rents is the complementary sale of expertise.

...only small rents can be obtained through the sale of copies. [Purchasers] also have a demand for services, ranging from support and consulting to customization. They naturally prefer to hire the creators of the programs who in the process of writing the software have developed specialized expertise that is not easily matched by imitators.

- Boldrin & Levine (2009)

- ► Control over product performance.
- ▶ Hobbyists and enthusiasts.
- ▶ Display of skill or resume padding.
  - ▶ Hall et. al
- ► Competitive rents (Boldrin & Levine).
  - ▶ Which model version fits?
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### Boldrin & Levine

Boldrin & Levine: alternate notation

Table : Alternate Notation

BL		New
δ	$\longrightarrow$	β
$\beta$	$\longrightarrow$	$\lambda$
ζ	$\longrightarrow$	$1 - \delta$

- ▶ Distinguish between productive input and consumption good:  $\{k, c\}$ .
- $ightharpoonup c_t = F(k_t^c, l_t^c), \ x_t = G(k_t^k, l_t^k).$
- ▶ Agent solves  $\sum_{t=0}^{\infty} \beta^t [u(c_t) wL_t]$ :
  - ▶  $\lambda k_t$  units available tomorrow without allocating resources for production:  $k_{t+1} = \lambda k_t + x_t$ .
  - $\triangleright$   $\lambda > 1$  gives us the 24/7 case.

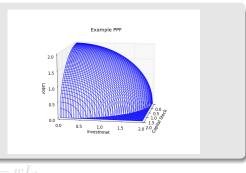
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- $\blacktriangleright L_t \text{ solves } max \ u[T(k_t, x_t, L_t)] wL_t$
- ▶ The problem restated:

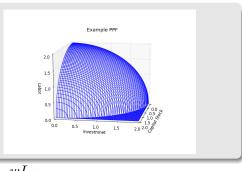
$$\nu(k_0) = \max_{\{k_t\}_{t=1}^{\infty}} \sum_{t=0}^{\infty} \beta^t V(k_t, k_{t+1} - \lambda k_t)$$

$$s.t.$$
  $\lambda k_t + \overline{x}(k_t) \ge k_{t+1} \ge \lambda k_t$ 

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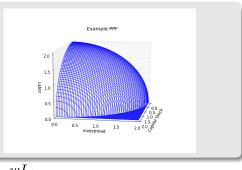
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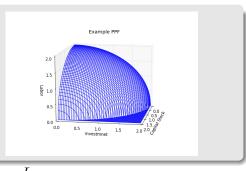
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As before  $a_0 = \nu'(k_0) > 0$  yields positive competitive rents Caleb Floyd and Tom Augspurger Patents and Innovation in Software

# Open source innovation and selling expertise

- ► Additional productive capacity only requires labor to be produced:  $x_t = G(L_t)$  (labor is chosen according to  $L_t = g(x_t)$ )
- ► Consumption (services) is produced from productive capacity  $c_t = f(h_t)$
- ► The innovator comes into the market with productive capacity of  $h_0$ 
  - ► As soon as this occurs, others can begin accumulating productive capacity (expertise in the software)
  - $h_{t+1} = x_t + (1 \delta) * h_t$

# Open source innovation and selling expertise

- ► Consumer utility same as the general case
- ► Planners Problem:

$$\nu(h_t) = \max_{x_t \ge 0} \{ u(c_t) - wg(x_t) + \beta \nu(h_{t+1}) \}$$

► First order condition:

$$wg'(x_t) = \beta \nu'(h_{t+1})$$

- $\blacktriangleright$  This can be decentralized with prices  $p_t, q_t$  for services and capital
  - $p_t = u'(c_t)$
  - $q_t = \nu'(h_t) = u'(c_t)f'(h_t) + \beta(1-\delta)\nu'(h_{t+1})$

# Open source innovation and selling expertise

► Rearranging we get:

$$q_0 = \sum_{t=0}^{\infty} (\beta(1-\delta))^t u'(c_t) f'(c_t)$$

- ▶ The open source innovation is viable as long as  $q_0k_0 > C$
- ▶ Perhaps more elucidating:

$$q_0 = \underbrace{u'(c_0)f'(h_0)}_{\text{first mover advantage}} + \underbrace{(1-\delta)wg'(x_0)}_{\text{cost of imitation}}$$

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- ▶ Optimal *state-dependent* Intellectual Property Rights policy in a dynamic environment.
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- ▶ Mechanism design approach. Menu of patents and fees.
- ▶ Step-by-step innovation (Aghion, Harris, and Vickers 1997) Higher growth from stiffer competition.

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#### Consumers' Preferences

► Single final good. Continuum of 1 individuals.

$$\mathbb{E}_t \int_t^\infty exp(-\rho(s-t)) \ln C(s) ds$$

where  $\rho$  is the discount factor.

- ▶ Also supply 1 unit of labor inelastically.
- ▶ Also own balanced portfolio of intermediate goods producers.

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## Technology-Final Good

- ▶ Output of final good: Y(t) = C(t).
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- ▶ Each industry  $j \in [0, 1]$  has two firms competing. Firms denoted by i (leader) and -i (follower).
- ▶ Intermediate goods produced according to:

$$y(j,t) = q_i(j,t)l_i(j,t)$$

where  $q_i$  is a technology level and  $l_i$  is labor used.

► Yields marginal cost:

$$MC_i(j,t) = \frac{w(t)}{q_i(j,t)}$$

► Limit pricing:

$$p(j,t) = \frac{w(t)}{q_{-i}(j,t)}$$

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Caleb Floyd and Tom Augspurger

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▶ Innovation follows Poisson process with flow rate:

$$x_i(j,t) = F(h_i(j,t))$$

- ► Successful innovation by the leader increments technology by
- ▶ If the follower innovates, he catches up with the leader (not patent
- ▶ Technology levels are ladder rungs:  $q_i(j,t) = \lambda^{n_{ij}(t)}$ , with  $n_{ii}(t)$
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where  $h_i(j,t)$  is the number of workers employed in R&D. Also define  $G(x_i(j,t)) \equiv F^{-1}(x_i(j,t))$  (R&D employment).

- ▶ Successful innovation by the leader increments technology by factor  $\lambda > 1$ .
- ▶ If the follower innovates, he catches up with the leader (not patent infringing).
- ► Technology levels are ladder rungs:  $q_i(j,t) = \lambda^{n_{ij}(t)}$ , with  $n_{ij}(t)$  giving the rung for firm i in industry j.
- ▶ Mainly concerned with the technology gap:  $n_j(t) = n_{ij}(t) n_{-ij}(t)$

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- ▶ Patents expire at Poisson rate:  $\eta_{n_j}(t)$ .
- $\blacktriangleright$  Law of motion for technology gap in industry j:

$$\eta_j(t + \Delta t) = \begin{cases} \eta_j(t) + 1 & \text{prob } x_i(j, t) \Delta t + o(\Delta t) \\ 0 & \text{prob } x_{-i}(j, t) \Delta t + \eta_{n_{j(t)}} \Delta t + o(\Delta t) \\ \eta_j(t) & \text{with the remainder} \end{cases}$$

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#### Equilibrium

- ▶  $\mu(t) \equiv \mu_n(t)_{n=0}^{\infty}$  is a distribution of *industries* over *technology gaps*.
- ▶ Define an Allocation as a sequence of decisions for leaders and followers, sequence of wage rates, and a sequence of distributions over gaps.
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#### Labor Market

- ► Three sources of demand: Production of intermediaries, and R&D by each firm.
- ▶ Combine demand for intermediates:  $y(j,t) = q_i(j,t)l_i(j,t)$ , and

$$l_n(t) = \frac{\lambda^{-n}Y(t)}{w(t)}$$

$$1 \ge \sum_{n=0}^{\infty} \mu_n(t) \left[ \frac{1}{\omega(t)\lambda^n} + G(x_n(t)) + G(x_{-n}(t)) \right]$$

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where  $\omega(t)$  is labor's share of income.

 $\blacktriangleright$  Net present value when leading by n:

$$V_n(t) = \mathbb{E}_t \int_t^\infty exp(-r(s-t))[\Pi(s) - w(s)G(\hat{x}(s))] ds$$

As a "normalized" value function  $(v_n(t) = V_n(t)/Y(t))$ :

$$pv_n = \max_{x_n \ge 0} (1 - \lambda^{-n}) - \omega^* G(x_n) + x_n [v_{n+1} - v_n] + [x_{-n}^* + \eta_n] [v_0 - v_n]$$

- ▶ Instantaneous operating profits:  $(1 \lambda^{-n})$ .
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# Uniform Policy

Problem is identical for all followers.

Given some assumptions (positive R&D, non-zero profits) . . .

- ▶  $v_{-1} \le v_0$ ;  $\{v_n\}_{n=0}^{\infty}$  is bounded and strictly increasing.
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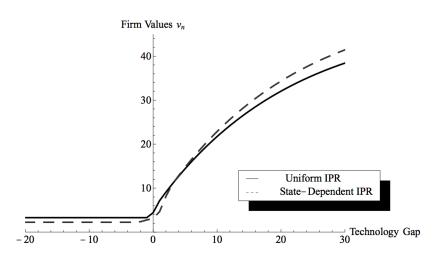


FIGURE 2. Value functions.

### Full IPR

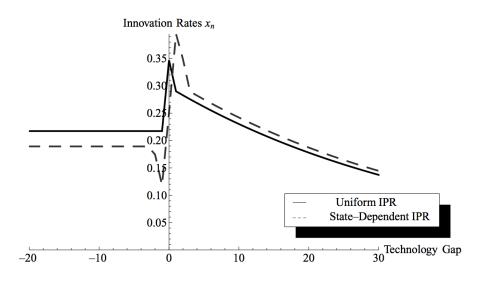


FIGURE 3. R&D efforts.

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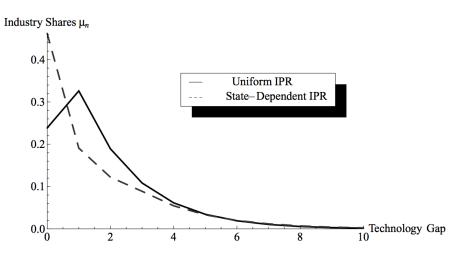


FIGURE 4. Industry shares.

### Summary

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