

# Visible Hands: Professional Asset Managers' Expectations and the Stock Market in China

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# Motivation

- To what extent do professional fund managers' decisions impact market dynamics?
  - They play a significant role in Chinese financial markets, mirroring a trend that began earlier in some other economies.
  - Expected macroeconomic growth is an important factor in investment decisions, given the potential impact on companies' earnings growth trajectory and investors' willingness and ability to bear risks.
  - The significant role of state-owned enterprises (SOEs) in the market make investors concern about economic growth.
- Existing Research Gaps
  - Short data
  - focus on macroeconomic news rather than investor expectations.
- This Paper
  - Examines the impact of these expectations on investment actions and stock prices
  - Employs textual analysis to measure fund managers' growth expectations.

# Research Question

- How professional fund managers' growth expectations affect their equity investments and the consequent effects on prices.
  - when expecting strong economic growth, fund managers increase the equity share and raise the stock market beta in their portfolios
  - active fund managers in China help move stock prices closer to underlying fundamentals

# Design

## Motivation

1. To what extent do Fund Managers' decisions impact market dynamics?
2. Expected macroeconomic growth is an important factor in investment decisions



## Research Question

How **professional fund managers' growth expectations** affect their equity **investments** and the consequent effects on **prices**?



## Measure growth expectations

- textual analysis
- annual reports



## Result

- pessimistic managers decrease equity allocations and shift away from more-cyclical stocks
- active fund managers in China help move stock prices closer to underlying fundamentals

# Contribution

1. literature examining the effect of expectations on investments.
  - expectations of large fund families, public pension funds
  - focuses on equity and mixed funds' growth expectations and implications for the stock market
2. literature on how stock prices respond to changes in macroeconomic information.
  - Prior: the price impact of unexpected macro news
  - Extend: macroeconomic expectations are associated with changes in stock prices.
3. literature on the determinants of price informativeness in stock market
  - Prior: enforcement of law, product market structure, transparency of information
  - Extend: macroeconomic research by active mutual fund managers

## Sample

- 2008Q2 and 2020Q2 from a panel of fund managers that includes 4,503 actively managed equity and mixed funds
- Growth expectation measurement
  - Creates a dictionary of words related to GDP growth.
  - Assigns numerical scores to reflect the strength and direction of expectations.
  - Computes the growth expectation measure based on the combination of these words.

Panel A: Summary statistics of growth expectations

Variable	#Reports	#Forecasts	Mean	Std. Dev.	Min	p25	Median	p75	Max
All	73,361	29,852	-0.02	0.79	-1.00	-1.00	0.00	0.94	1.00
Mixed Funds	52,699	22,059	-0.04	0.78	-1.00	-1.00	0.00	0.94	1.00
Equity Funds	20,662	7,793	0.03	0.79	-1.00	-1.00	0.00	0.94	1.00

## Actions: Managers' Growth Expectations and Investment

- Positive correlation between equity share and growth expectation
- $S_t^i$  is equity share or stock market beta;
- $E_t^i(\Delta y_{t+1})$  is the fund manager's growth expectation

$$S_t^i = \alpha + \eta E_t^i(\Delta y_{t+1}) + X_t + Z_t^i + \chi^i + \epsilon_t^i, \quad S \in \{Equity\ Share, Beta\},$$

	(1)	(2)	(3)	(4)
Dependent Variable :	Equity (%)		Beta	
Growth Expectation	1.116*** (3.78)	0.442*** (3.36)	0.020** (2.67)	0.007*** (2.81)
Lagged Log(TNA)	-1.555*** (-4.31)	-1.817*** (-5.46)	-0.020*** (-3.34)	-0.025*** (-3.58)

## Actions: Managers' Growth Expectations and Investment

- fund managers increase their allocation of equity investment in pro-cyclical industries and SOE stocks

	(1)	(2)	(3)	(4)
Dependent Variable :	$\frac{Pro-Cycle}{Equity}$ (%)		$\frac{SOE}{Equity}$ (%)	
Growth Expectation	0.775*** (3.44)	0.346*** (3.12)	1.546*** (3.45)	0.217 (1.00)
Lagged Log(TNA)	0.219 (1.42)	0.131 (0.81)	0.599 (1.34)	0.036 (0.08)



## Effects on Prices

- Greater (lower) optimism about economic growth encourages managers to take on more (less) stock market risk, pushing up (down) stock prices.
- index funds do not actively adjust their portfolios due to their investment mandate

	(1)	(2)
Dependent Variable :	Log Price-Dividend Ratio	
Active Consensus Growth Expectation	0.319** (2.53)	0.446*** (3.87)
GDP Growth Rate	0.031*** (2.99)	0.026*** (2.79)
Lagged Log Price-Dividend Ratio	0.542*** (6.75)	0.566*** (6.69)
Index Consensus Growth Expectation		-0.166* (-2.00)

# Asymmetric Price Impact of Positive and Negative Growth Expectations

- Asymmetry is consistent with the limitations that short-sale constraints
- Forecasting managers' growth expectations move stock prices is by the managers' trading decisions

	(1)	(2)	(3)
Dependent Variable :	Stock AR in March or September		
Sample :	Negative HGE	Positive HGE	All
Holders' Growth Expectation (HGE)	1.938*** (5.68)	0.048 (0.15)	1.513*** (5.30)
Positive $\times$ Holders' Growth Expectation (HGE)			-1.829*** (-4.26)
Positive			-0.474* (-1.81)
Forecasting Managers' Holdings (FMH)	-0.091* (-1.81)	0.051 (1.12)	-0.033 (-1.00)
GDP Growth Rate	-0.119* (-1.93)	-0.274*** (-5.05)	-0.214*** (-5.61)

## Price informativeness

- Active Manager Holding is positively correlated with price informativeness
- Forecast-consistent trading is positively correlated with price informativeness.
- $\overline{PI}_{b,t}$  is the average price informativeness per ventile in period t; the key regressor
- $\overline{M}_{b,t}$  is the average of fund managers' holdings or trading per ventile period;

$$\overline{PI}_{b,t} = a_0 + a_1 \overline{M}_{b,t} + Z_{b,t} + \gamma_t + \chi_b + \epsilon_{b,t}, \quad b \in \{1, 2, \dots, 20\}$$

	(1)	(2)	(3)	(4)	(5)
Dependent Variable :	Price Informativeness				
Active Manager Holding	0.546*** (6.21) [11.2%]		0.353*** (2.71) [7.3%]		-0.054 (-0.22) [-1.1%]
Active Forecast-Consistent Trading		1.587*** (5.92) [12.1%]	0.794** (2.01) [6.0%]		0.640 (1.59) [4.9%]
Active Forecasting Manager Holding				0.991*** (6.68) [13.7%]	0.813** (2.01) [11.2%]

# Ideas

- How to differentiate fund's active expectations or the positive sentiment of the fund manager?
- Professional fund managers should have similar macro expectations. However, due to differences in their investment areas, their sentiments can vary significantly.
- Construct interaction terms between major financial events, bull and bear markets, and fund managers' macroeconomic expectations, analyze their impact on the market.
- Fund managers' macroeconomic expectations and herding behavior.