# A picture is worth a thousand words: Measuring investor sentiment by combining machine learning and photos from news

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#### Motivation

- Investor sentiment helps a lot to understand and predict market returns
  - There has been lots of papers use news construct investor sentiment
- Photojournalism has increased in popularity due to modern technology and the demand for quick information
  - Photos in news can be attention-grabbing
  - Photos convey emotional info more effectively than words
- However, existing studies ignore visual content in news
- How sentiment extracted from photos in the news media relates to market activities? How does it relates sentiment from text?



#### Question

- Q1: Whether PhotoPes in news relates to financial markets? If yes, how?
  - Yes,  $PhotoPes_t \uparrow \Rightarrow MaketReturn_{t+1} \downarrow$ ,  $MaketReturn_{t+5} \uparrow$
  - High/low PhotoPes can predict the next day abnormal trading volume' increase
- Q2: How pessimism embedded in photos and text interact?
  - PhotoPes and TextPes substitute for one another
- Q3: Difference between PhotoPes and TextPes
  - Q3-1: Whether photos can play an attention-grabbing role in newspapers?
     (Yes, Photos capture attention from text during periods when photos are salient)
  - Q3-2: Whether the relation between market returns and PhotoPes and TextPes during periods of elevated fear?

(PhotoPest doubles in high-fear periods; TextPes stays constant)

#### Contribution

- Literature on investor sentiment and news
  - Prior: Prove the news text can predict market returns and trading volume
  - Ext: Reveal that news photos contain content relevant to financial markets, and explore how does news photo content interact with news text content
- Literature on the psychology of visual stimuli in finance and economics.
  - Prior: Picture superiority effect VS Visual content is effective only with simple text
  - Ext: Reconcile the two kinds of literature
- Literature on the value of visual content in financial prediction
  - Prior: Political elections, loan decisions, firm market value...
  - Ext:Use news photos to proxy investor sentiment and predict returns
- Literature on large-scale photo classification



## Data: PhotoPes—Google Inception (v3) model + transfer learning

 Transfer Learning: Use the DeepSent data set as training data for the linear layer(70%,10%,20%)



Randomly select 100 photos from our WSJ photo sample to test the model

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#### Data: WSI and Market Return

- WSJ:148,823 articles' headline, summary and photos (200809-202009)

  - $PhotoPes_t = \frac{\sum_i (Neg_{it})}{n_t}$   $TextPes_t = \frac{\sum_i (TextNeg_{it})}{n_t}$ , where  $TextNeg_{it}$  is the pessimism in each article evaluated by Stanford CoreNLP sentiment tool

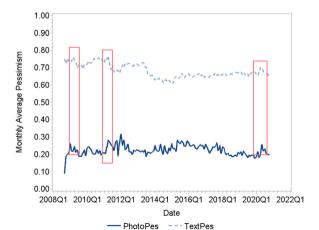
Panel C. Correlations between sentiment variables

Tantel C. Correlations Section Sentiment variables	
	PhotoPes
TextPes	0.079*** <0.01

Market Return: VWRETD;SPX:SPDR:INDU:DIA



## Data: $PhotoPes_t$ and $TextPes_t$



PhotoPes<sub>t</sub> and TextPes<sub>t</sub> move closer together during market turmoil

## Regression Design for Q1 & Q2

Q1: The impact of PhotoPes on market returns

$$R_t = \beta_1 L5(PhotoPes_t) + \beta_2 L5(R_t) + \beta_3 L5(R_t^2) + \beta_4 X_t + \varepsilon_t$$

Q2: PhotoPes and sentiment embedded in text

*PhotoPes*' marginal effect:  $\beta_1 + \beta_3 TextPes_{t-1}$ ;complement( $\beta_3 < 0$ ),substitute $\beta_3 > 0$ 

$$R_t = \beta_1 L5(\textit{PhotoPes}_t) + \beta_2 L5(\textit{TextPes}_t) + \frac{\beta_3}{\beta_3}(\textit{PhotoPes} \times \textit{TextPes})_{t-1} + \\ \beta_4 L5(R_t) + \beta_5 L5(R_t^2) + \beta_6 X_t + \varepsilon_t,$$

- R<sub>t</sub>: daily log market returns
- L5 transforms a variable into a row vector consisting of five lags of that variable
- $X_t$ : exogenous variables—an intercept, day-of-the-week indicators,  $1_{RecessionPeriod}$   $_{9}$   $_{129}$   $_{129}$

## Q1: The impact of *PhotoPes* on market returns

	(	$\frac{(1)}{VWRETD_t} \qquad \frac{(2)}{SPX_t}$		(	3)	(4)		(5)		
	VWI			$SPX_t$		$SPY_t$		INDUt		IA <sub>t</sub>
Variables	β	t-stat	β	t-stat	β	t-stat	β	t-stat	β	t-stat
PhotoPes <sub>t-1</sub>	-0.042*	-1.837	-0.041*	-1.803	-0.040*	-1.787	-0.046**	-2.182	-0.047**	-2.183
PhotoPes <sub>t-2</sub>	0.055**	2.004	0.051*	1.886	0.046*	1.726	0.043*	1.687	0.038	1.502
$PhotoPes_{t-3}$	-0.033	-1.324	-0.030	-1.213	-0.030	-1.294	-0.024	-1.053	-0.025	-1.142
PhotoPes <sub>t-4</sub>	0.030	1 299	0.024	1.047	0.026	1.143	0.030	1 387	0.033	1 487
PhotoPes <sub>t-5</sub>	0.057**	2.137	0.059**	2.228	0.056**	2.119	0.057**	2.193	0.054**	2.103
Sum t-1 to t-5	0.0	067	0.0	063	0.0	058	0.0	60	0.0	)53
Sum t-2 to t-5	0.1	109	0.1	104	0.0	098	0.1	06	0.1	00
	$\chi^{2}(1)$	p-value	$\chi^{2}(1)$	p-value	$\chi^{2}(1)$	p-value	$\chi^{2}(1)$	p-value	$\chi^{2}(1)$	p-value
$\chi^2(1)[\text{Sum t-1 to t-5} = 0]$	2.272	0.132	2.081	0.149	1.700	0.192	1.979	0.160	1.644	0.200
$\chi^2(1)[\text{Sum t-2 to t-5} = 0]$	6.615**	0.010	6.200**	0.013	5.466**	0.019	6.973***	0.008	6.257**	0.012
Adj. R-squared	0.033		0.038		0.029		0.042		0.040	
N	3044		3044		3044		3044		3044	

PhotoPes has a non informational impact on market returns



### Q1: The impact of *PhotoPes* on market returns–Channel

Variables	$\beta$ $V_t = \beta LS(V_t)$	$(\iota) + \gamma X_{\iota} + \varepsilon_{\iota} \overline{\iota - \text{stat}}$
PhotoPes <sub>t-1</sub>	-0.003	-0.157
$PhotoPes_{t-2}$	-0.006	-0.278
$PhotoPes_{t-3}$	0.014	0.686
PhotoPes <sub>t-4</sub>	-0.015	-0.786
$PhotoPes_{t-5}$	-0.011	-0.582
PhotoPes <sub>t-1</sub>	0.080***	2.912
PhotoPes <sub>t-2</sub>	0.013	0.453
PhotoPes <sub>t-3</sub>	0.008	0.237
PhotoPes <sub>t-4</sub>	0.059**	2.059
PhotoPes <sub>t-5</sub>	0.015	0.511
Adj. R-squared	0.0	23
N	30	44

PhotoPes Changes investors belief and their behavior



#### Q2: PhotoPes and sentiment embedded in text

	(1	l)	(2	!)	(3	3)	(4	)	(5	)
	VWR	ETDt	SP	$X_t$	SP	$Y_t$	IND	Ut	DI	4 <sub>c</sub>
Variables	β	t-stat	β	t-stat	β	t-stat	β	t-stat	β	t-stat
PhotoPes <sub>t-1</sub>	-0.052**	-2.359	-0.049**	-2.229	-0.049**	-2.220	-0.054***	-2.600	-0.054***	-2.596
TextPes <sub>t-1</sub>	-0.027	-0.816	-0.038	-1.183	-0.041	-1.241	-0.042	-1.390	-0.043	-1.372
(PhotoPesxTextPes) <sub>t-1</sub>	0.038*	1.942	0.033*	1.754	0.034*	1.788	0.034*	1.899	0.034*	1.917
PhotoPes <sub>t-2</sub>	0.056**	2.090	0.052**	1.980	0.048*	1.817	0.045*	1.801	0.040	1.595
PhotoPes <sub>t-3</sub>	-0.027	-1.089	-0.025	-1.012	-0.025	-1.076	-0.020	-0.878	-0.021	-0.949
PhotoPes <sub>t-4</sub>	0.032	1.394	0.026	1.125	0.028	1.228	0.031	1.454	0.034	1.581
PhotoPes <sub>t-5</sub>	0.051*	1.936	0.053**	2.018	0.049*	1.896	0.051**	2.003	0.049*	1.897
$TextPes_{t-2}$	-0.040	-1.162	-0.045	-1.277	-0.042	-1.197	-0.047	-1.444	-0.042	-1.295
TextPes <sub>t-3</sub>	-0.024	-0.640	-0.014	-0.387	-0.016	-0.432	-0.003	-0.078	-0.004	-0.119
TextPes <sub>t-4</sub>	-0.016	-0.494	-0.019	-0.578	-0.020	-0.629	-0.014	-0.451	-0.021	-0.671
TextPes <sub>t-5</sub>	0.090**	2.488	0.093***	2.603	0.095***	2.652	0.083**	2.497	0.089***	2.701

PhotoPes and TextPes substitute for one another.



## Q3: Regression Design for Q3

- Q3-1: Whether photos can play an attention-grabbing role in newspapers?
   E<sub>t</sub>: 1<sub>dav t is in the top or bottom decile of *PhotoPes*</sub>
- Q3-2: Whether the relation between market returns and PhotoPes and TextPes during periods of elevated fear?

 $\mathcal{F}_t = \mathbf{1}_{\mathsf{day}}$  t has an above-median fear score

$$R_{t} = (F_{t}/E_{t}) \left[ \beta_{1}L5(PhotoPes_{t}) + \beta_{2}L5(TextPes_{t}) + \beta_{3}(PhotoPes \times TextPes)_{t-1} \right.$$

$$+ \beta_{4}L5(R_{t}) + \beta_{5}L5(R_{t}^{2}) \right] + (1 - F_{t}/E_{t}) \left[ \gamma_{1}L5(PhotoPes_{t}) + \gamma_{2}L5(TextPes_{t}) \right.$$

$$+ \gamma_{3}(PhotoPes \times TextPes)_{t-1} + \gamma_{4}L5(R_{t}) + \gamma_{5}L5(R_{t}^{2}) \right] + \beta_{6}X_{t} + \varepsilon_{t}$$

Introduction

#### Q3-1: Difference between *PhotoPes* and *TextPes*–Attention

	(1)			(2)				(3)				
	VWRETD <sub>t</sub>			$SPX_t$				$SPY_t$				
	E <sub>t</sub> =Salient photo period			$E_t$ = Salient photo period				E <sub>t</sub> = Salient photo period				
Variables	β	t-stat	γ	t-stat	β	t-stat	γ	t-stat	β	t-stat	γ	t-stat
PhotoPes <sub>t-1</sub>	-0.070**	-2.479	-0.015	-0.332	-0.064**	-2.295	-0.016	-0.365	-0.063**	-2.260	-0.015	-0.342
$TextPes_{t-1}$	0.047	0.900	-0.070*	-1.883	0.031	0.606	-0.081**	-2.220	0.030	0.585	-0.080**	-2.137
$(PhotoPes \times TextPes)_{t-1}$	0.034	1.524	0.070	1.450	0.029	1.312	0.065	1.362	0.030	1.403	0.060	1.270
PhotoPes <sub>t-2</sub>	0.100***	3.282	-0.034	-0.813	0.099***	3.316	-0.041	-0.978	0.094***	3.173	-0.044	-1.079
PhotoPes <sub>t-3</sub>	-0.020	-0.659	-0.017	-0.411	-0.017	-0.565	-0.020	-0.498	-0.015	-0.526	-0.019	-0.489
PhotoPes <sub>t-4</sub>	0.046*	1.710	0.009	0.216	0.042	1.571	-0.001	-0.033	0.042	1.632	0.003	0.066
PhotoPes <sub>t-5</sub>	0.047	1.469	-0.009	-0.225	0.049	1.538	-0.004	-0.098	0.045	1.383	-0.006	-0.166
TextPes <sub>t-2</sub>	0.044	0.684	-0.066*	-1.795	0.043	0.664	-0.071*	-1.912	0.051	0.761	-0.072*	-1.931
$TextPes_{t-3}$	-0.128**	-2.373	0.013	0.316	-0.113**	-2.174	0.022	0.538	-0.114**	-2.146	0.020	0.486
TextPes <sub>t-4</sub>	-0.079	-1.412	0.002	0.057	-0.083	-1.488	-0.001	-0.018	-0.079	-1.488	-0.002	-0.050
TextPes <sub>t-5</sub>	0.182***	3.133	0.059	1.520	0.186***	3.255	0.064	1.638	0.184***	3.135	0.065*	1.694

Photos grab attention away from text during periods when photos are salient



## Q3-2: Difference between *PhotoPes* and *TextPes*—High-fear Period

		(1)				(2)			(3)				
		VWRETD <sub>t</sub>				SPX <sub>t</sub>				SPY <sub>t</sub>			
		F <sub>t</sub> =Fear period				F <sub>t</sub> =Fear period				F <sub>t</sub> =Fear period			
Variables	β	t-stat	γ	t-stat	β	t-stat	γ	t-stat	β	t-stat	γ	t-stat	
PhotoPes <sub>t-1</sub>	-0.103**	-2.006	-0.037*	-1.893	-0.093*	-1.839	-0.036*	-1.822	-0.092*	-1.793	-0.036*	-1.848	
$TextPes_{t-1}$	-0.018	-0.291	-0.019	-0.720	-0.031	-0.517	-0.025	-0.956	-0.035	-0.563	-0.026	-0.987	
$(PhotoPes \times TextPes)_{t-1}$	0.087**	2.063	0.009	0.525	0.079*	1.920	0.005	0.294	0.076*	1.830	0.006	0.334	
PhotoPes <sub>t-2</sub>	0.065	1.100	0.050**	2.284	0.056	0.956	0.049**	2.272	0.053	0.879	0.049**	2.257	
PhotoPes <sub>t-3</sub>	0.018	0.357	-0.054**	-2.423	0.023	0.470	-0.054**	-2.455	0.018	0.374	-0.056**	-2.550	
PhotoPes <sub>t-4</sub>	0.093*	1.914	0.001	0.059	0.077	1.587	0.001	0.059	0.078*	1.646	0.004	0.194	
PhotoPes <sub>t=5</sub>	0.080	1.431	0.027	1.214	0.082	1.482	0.029	1.307	0.075	1.374	0.030	1.349	
TextPes <sub>t-2</sub>	-0.063	-0.919	-0.041	-1.510	-0.071	-1.031	-0.044*	-1.649	-0.059	-0.862	-0.046*	-1.697	
TextPes <sub>t-3</sub>	-0.079	-1.094	0.013	0.517	-0.062	-0.885	0.018	0.721	-0.065	-0.920	0.019	0.756	
TextPes <sub>t-4</sub>	-0.062	-0.937	0.007	0.263	-0.069	-1.046	0.006	0.235	-0.066	-1.022	0.007	0.267	
TextPes <sub>t-5</sub>	0.134*	1.916	0.061**	2.122	0.138**	2.006	0.062**	2.161	0.138**	2.025	0.061**	2.150	

Photos being more effective than text at conveying fear or traumatic events



# **Trading strategies**

Panel A: Summary statistics of trading strategies									
Strategy	N	Mean	t-stat	Std dev	SR				
PhotoPes TextPes Combined Index	1992 1891 1221 3034	0.058 0.037 0.054 0.047	3.251 2.085 3.547 2.246	1.119 1.166 0.980 1.325	0.052 0.032 0.055 0.036				

Panel B: Time series regression

	(1	)	(2)			
	Combined	$strategy_t$	PhotoPess	$strategy_t$		
Variables	β	t-stat	β	t-stat		
Alpha	0.021*	1.742	0.014	1.302		
Mkt_Rf <sub>t</sub>	51.0***	13.347	69.4***	22.912		
$SMB_{t}$	-1.830	-0.317	-6.612	-1.418		
$HML_{t}$	-15.6***	-3.517	-13.9***	-3.799		
$UMD_t$	-4.947*	-1.743	-5.489**	-2.121		
$ST\_Rev_{t}$	6.754*	1.708	3.252	1.002		
Adj. R-squared	0.5	45	0.706			
N	A picture is	34 worth a thou	sand words	34		

#### New ideas

- Inappropriate:
  - Control vars:macro economic vars; News' "dissemination features (e.g., views, shares, dwell time)...
  - TextPes: Distinguish different news topic
- Other possible data source
  - Video; Voice; Memes; GIF
  - Social Media

