

Sales Pipeline Organization:

Gain control of your sales process

Our sales process can be predictable ...

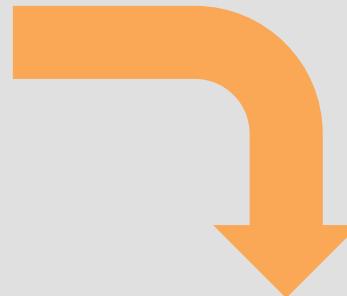
Research target audience

Research target
audience



Create
awareness
and generate
leads

Research target
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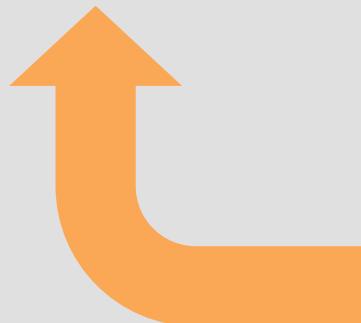
**Communicate
with leads**



Research target
audience



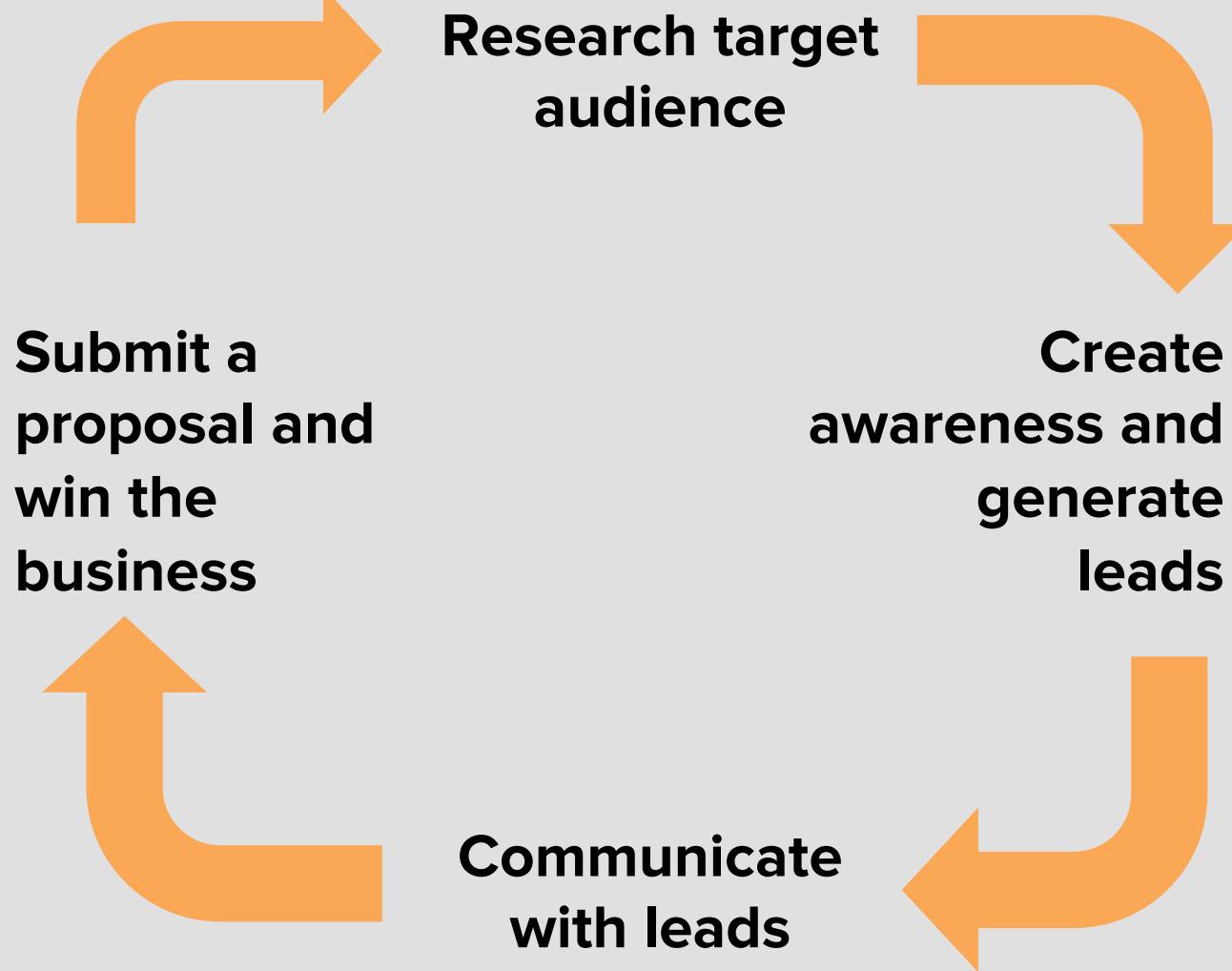
**Submit a
proposal and
win the
business**



Create
awareness and
generate
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Communicate
with leads



But, *what exactly*
happens in each step
isn't as predictable.

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Often times, our pipeline looks a little
something like ...



Black hole: *noun*: A place where people or things, **especially money**, disappear without trace.

Avoid the money-sucking black hole.

**Get the free CRM that automatically logs every
interaction and enriches your database.**

CLICK TO TRY HUBSPOT'S FREE CRM

Things can get messy when dealing with so many prospects at any given moment.

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Mistakes made from disorganized pipelines are actually **lost revenue**.

Unorganized pipelines lead to:

- Losing easy deals



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- Not hitting our quota

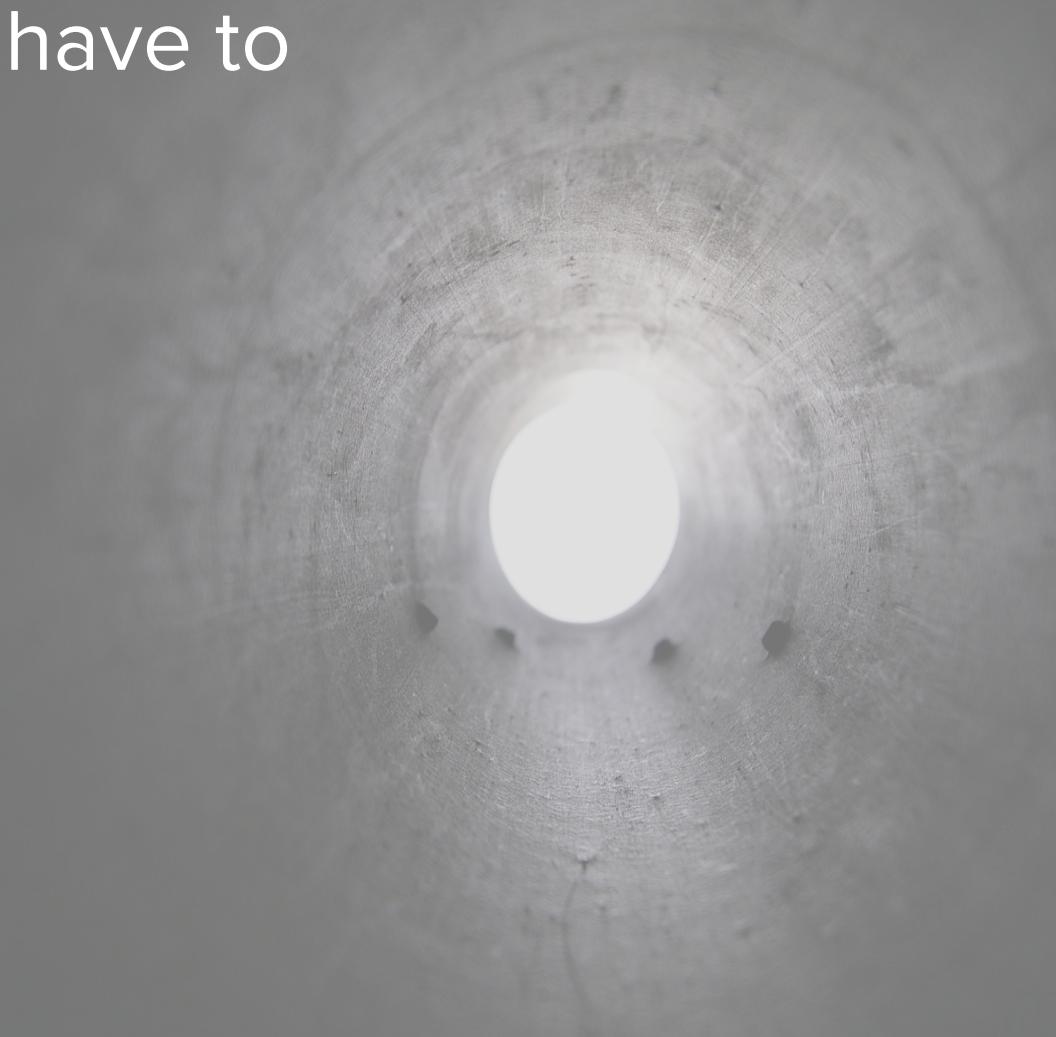


Unorganized pipelines lead to:

- Losing easy deals
- Not hitting our quota
- Missing out on \$\$\$



But it doesn't have to
be that way.



It turns out there's a way to
stay in control of OUR sales pipeline.



It turns out you can stay in control of your pipeline.



CLICK TO ACCESS
THE SALES
PIPELINE TRACKER!



The Sales Pipeline Tracker Includes:

- A prospect organization template

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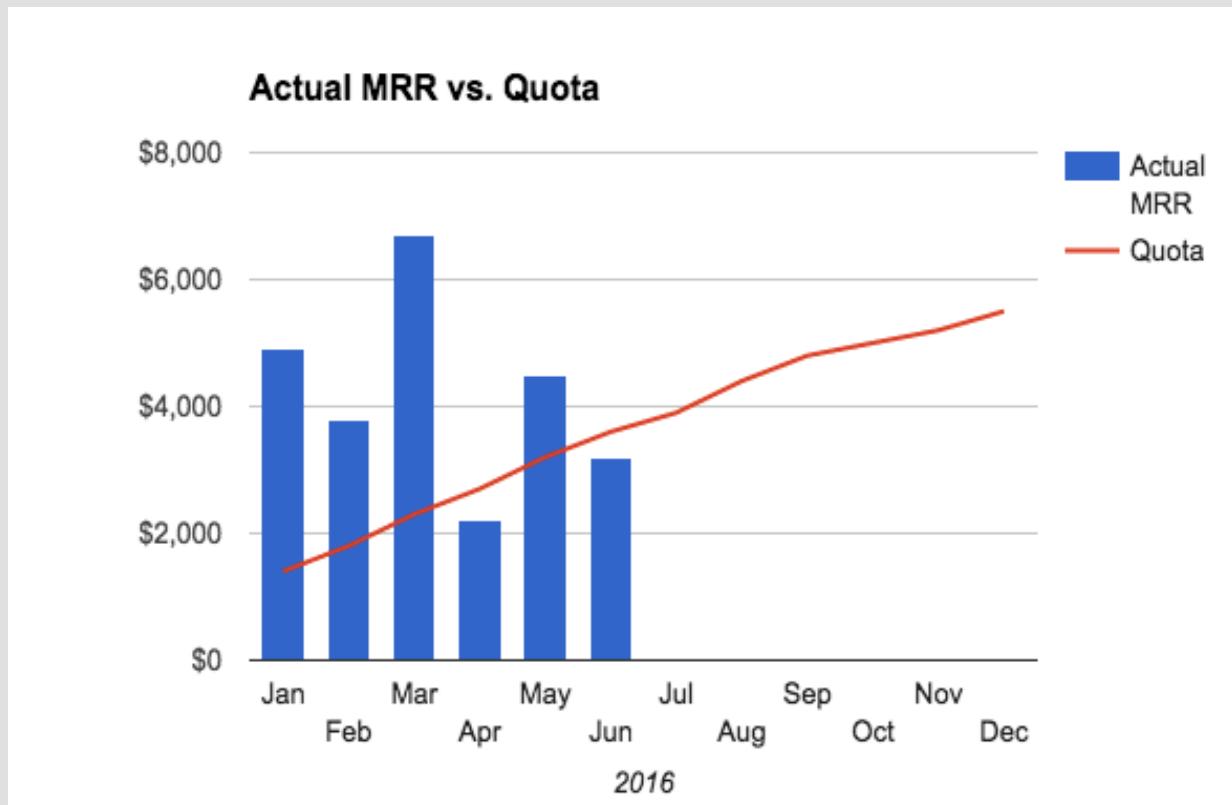
- A prospect organization template
- Monthly revenue forecaster and visualizer

The Sales Pipeline Tracker Includes:

- A prospect organization template
- Monthly revenue forecaster and visualizer
- Yearly goal tracker

Plus, revenue tracking charts are automatically generated.

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Many sales leaders and reps have found this tool helpful, including Mike Pici, a sales leader at HubSpot.



“Organization is key to catch any pipeline flaw before it becomes a major problem. Plus, using a revenue forecaster means I’m never left wondering if our goals will be hit.”



Get in control of your pipeline!

FEATURED DOWNLOAD

A Pipeline tracker to organize prospects and forecast your revenue.

[DOWNLOAD NOW](#)

For an automated version of the
Sales Pipeline Tracker check out
HubSpot's free CRM.

NO COST = NO RISK

Test drive the 100% free HubSpot CRM.

TRY IT TODAY

The screenshot shows the HubSpot CRM interface. At the top, there is a navigation bar with tabs for CRM, Contacts, Companies, Deals, Tasks, and Settings. A search bar is located at the top right. Below the navigation bar, there is a sidebar with options for 'All contacts' (Default View), 'Back', 'Filter contacts by...', and a 'Search properties' field. The main area displays a table of contacts with columns for First Name, Last Name, Company, Email, Last Contacted, and Phone. One contact is visible in the table: Jose Carroll from Vimbo with the email jj.carroll@vimbo.com, last contacted on 07/25/2014, and phone number (346) 3. There are also buttons for 'Add Contact' and 'Columns'.