#### Alma Mater Studiorum - Università di Bologna

# BDA Project - Presentation Sparkify

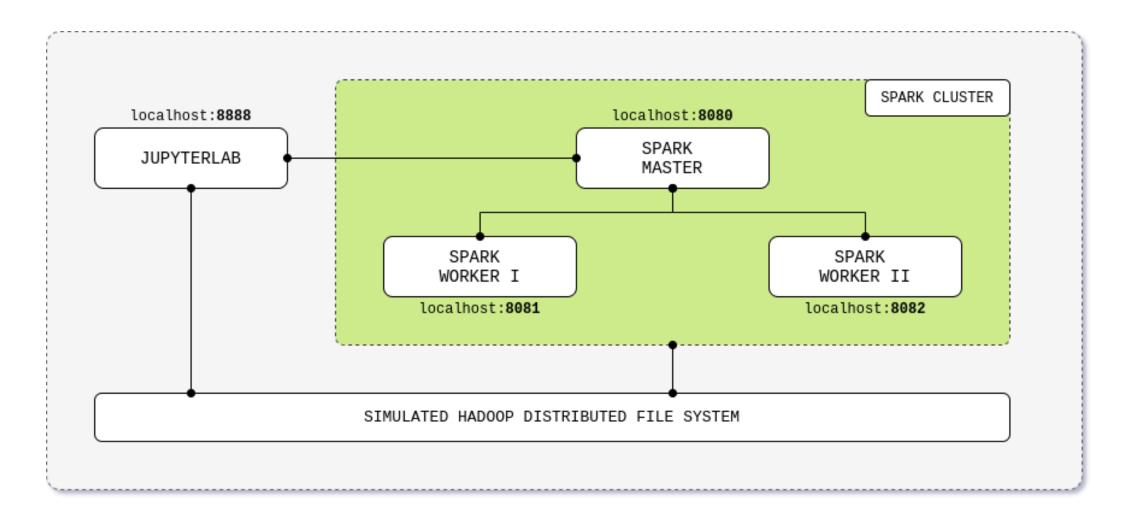
DEPARTMENT OF COMPUTER SCIENCE AND ENGINEERING
Artificial Intelligence

#### **STUDENT**

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# Introduction

## Cluster architecture



- Apache Spark Cluster on Docker
- Cluster mode with a JupyterLab interface built on top of Docker.
- Spark Worker node with 2 cores and 5GB of memory (default)

# Sparkify

- Sparkify is a music streaming service
- Users can choose free tier subscription with ads or paid tier without ads.
- Users can upgrade, downgrade, or cancel the service.

#### **Binary classfication task**

- The objective is to identify clients more likely to churn.
- If we can identify which users are at-risk to churn, then the business can take action and potentially make them stay.

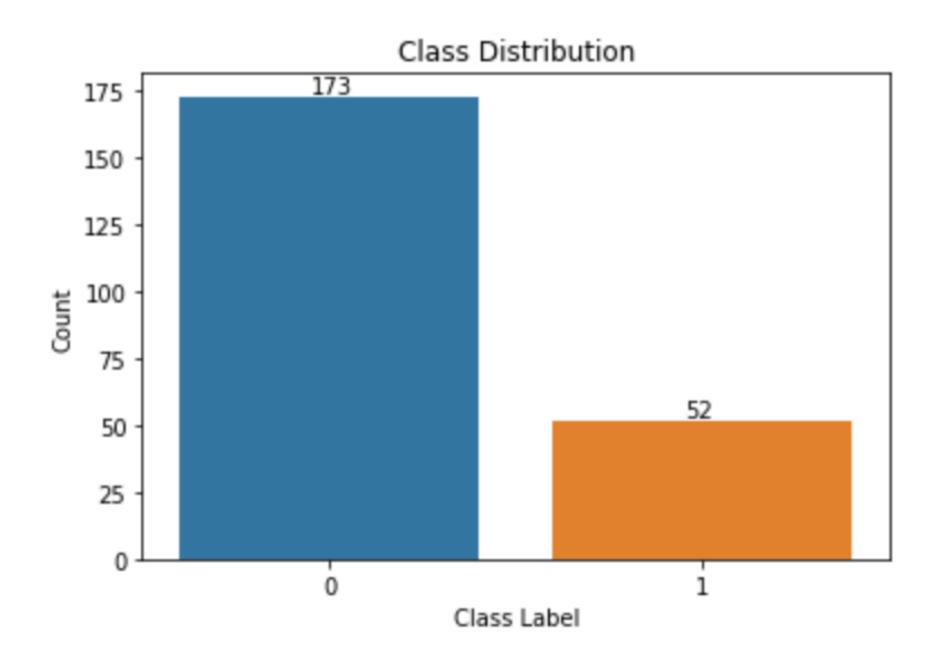


### **Dataset**

- 250600 records and 18 features
- The 18 features can be divided into 3 different levels:
  - User-level information (name, gender, location...)
  - Log-specific information (timestamp, status, type of interactions..)
  - Song-level information (song artist and duration)
- 225 distinct users
- Smaller version (128mb) of the real dataset (12gb)

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Five Iron Frenzy	Logged In	Micah	М	79	Long	236.09424	free	Boston-Cambridge-	PU	TNextSong	1538331630000	8	
Adam Lambert	Logged In	Colin	М	51	Freeman	282.8273	paid	Bakersfield,	CA PU	TNextSong	1538173362000	29	Time
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### **Data overview**



#### High imbalanced class ratio

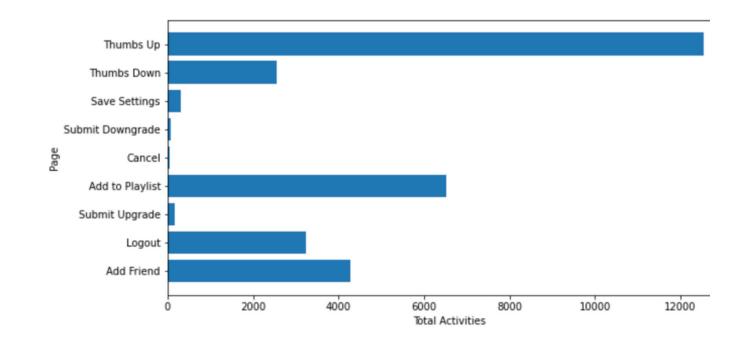
The number of instances for each label is not uniform, resulting in positive class (churn) to be only the 23.11% of the distribution

### **Evaluation metric**

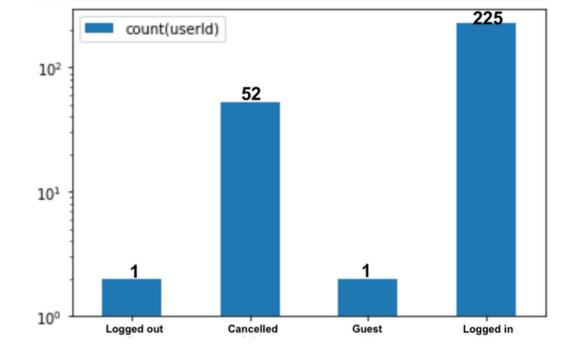
- **Accuracy** is inappropriate as evaluation metric because of the high imbalanced class ratio in the data, .
- **Precision** quantifies the number of positive class predictions that actually belong to the positive class.
- **Recall** quantifies the number of positive class predictions made out of all positive examples in the dataset.
- **F1-score** provides a single score that balances both the concerns of precision and recall in one number.
- Since our goal is to predict the users more likely to churn (postive class), F1-score of positive class has been considerend as main reference to select the best model for the current problem.

# Exploratory Data Analysis

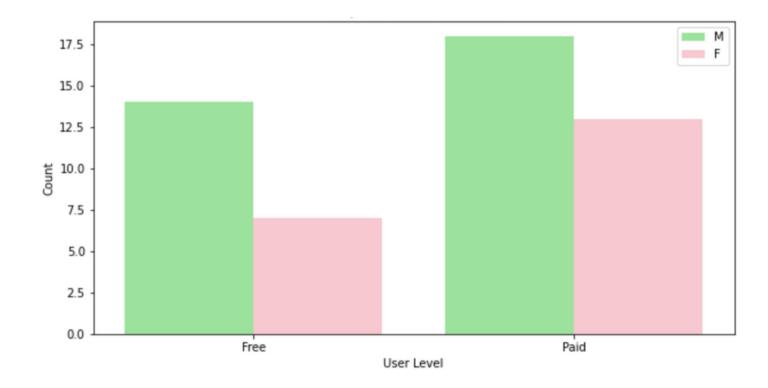
#### **User activity**

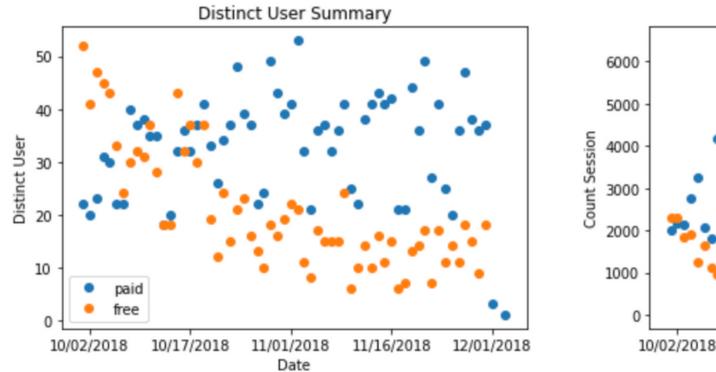


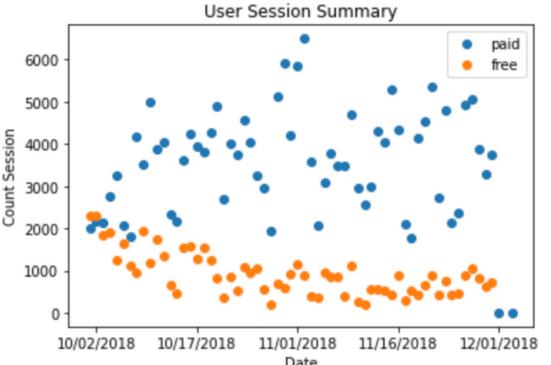
#### **Churn definition**



#### Paid/Free customers churn

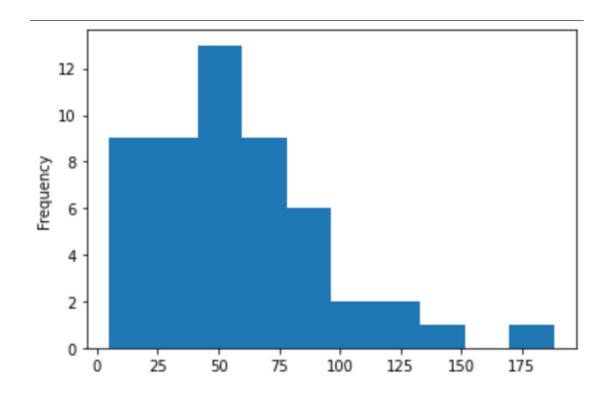






At the beginning, paid tier and free tier have similar numbers of user sessions and distinct user, but then, both metrics increase over time for the paid tier as the metrics decrease for free users.

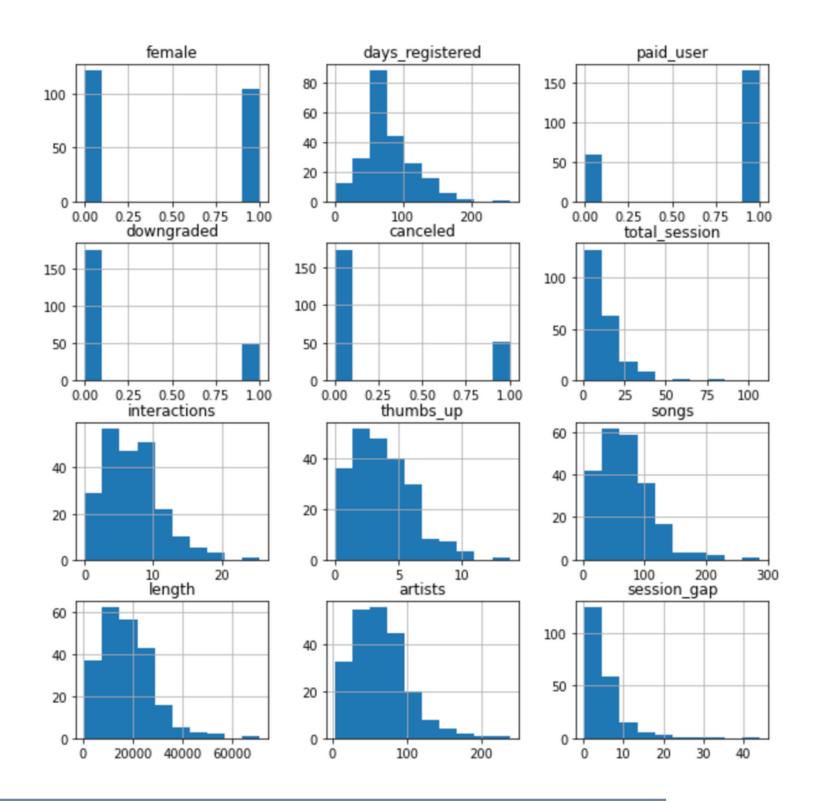
# Most churns happens within 100 days after registration.



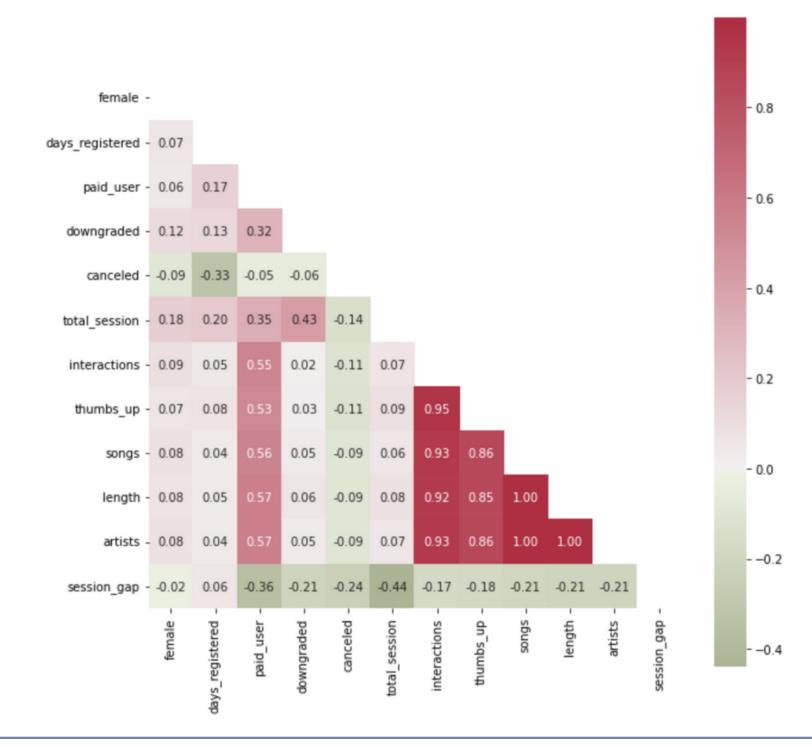
# Feature Engineering

### **Extracted features**

- gender: male or female
- days\_registered: number of days the user is registered
- paid\_user: free account or premium account
- downgraded: has the user ever downgraded from premium to free?
- artists: average number of artits listened per session by the user
- songs: average number of songs listened per session by the user
- length: average second listened of songs per session by the user
- **interactions:** average proactive operations performed by the user per session
- thumbs\_down: average thumbs down released by the user per session
- total\_session: total number of session
- session\_gap: average time between each session and the pevious one

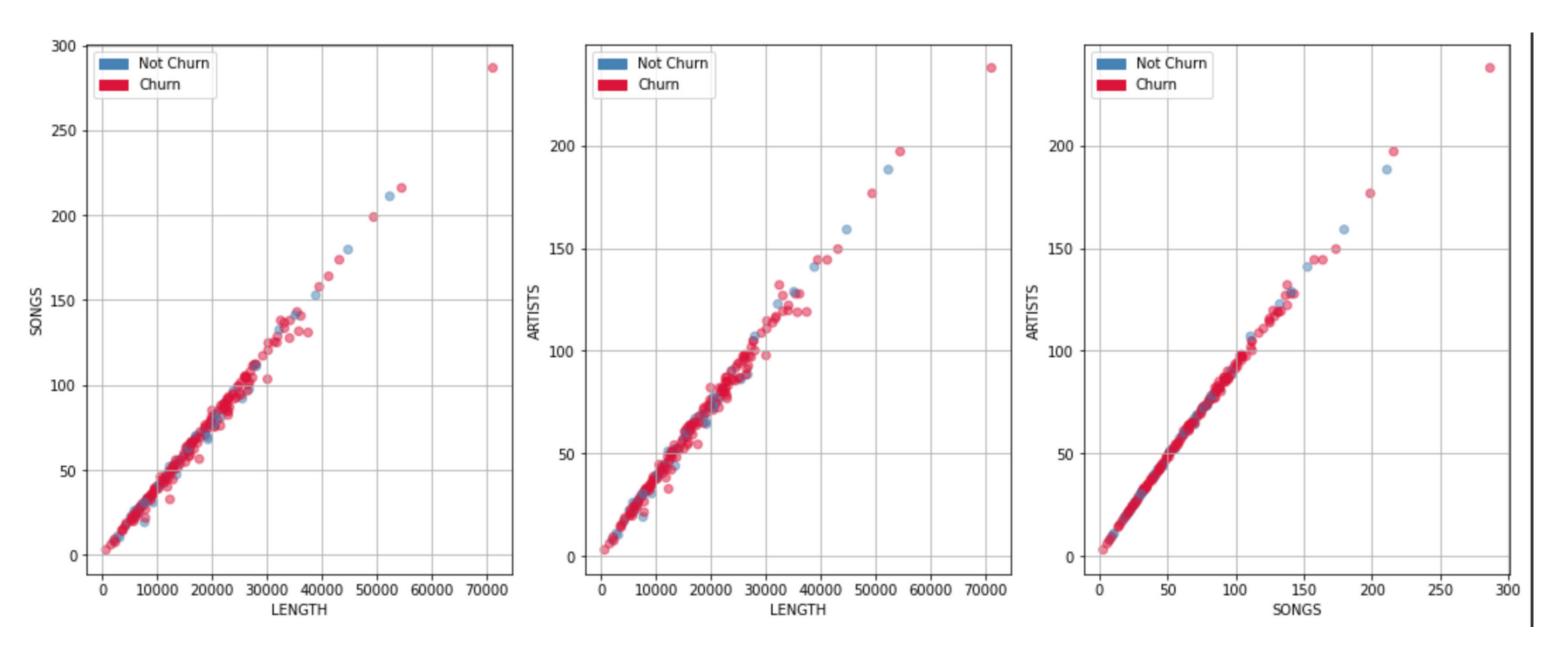


### **Correlation between features**



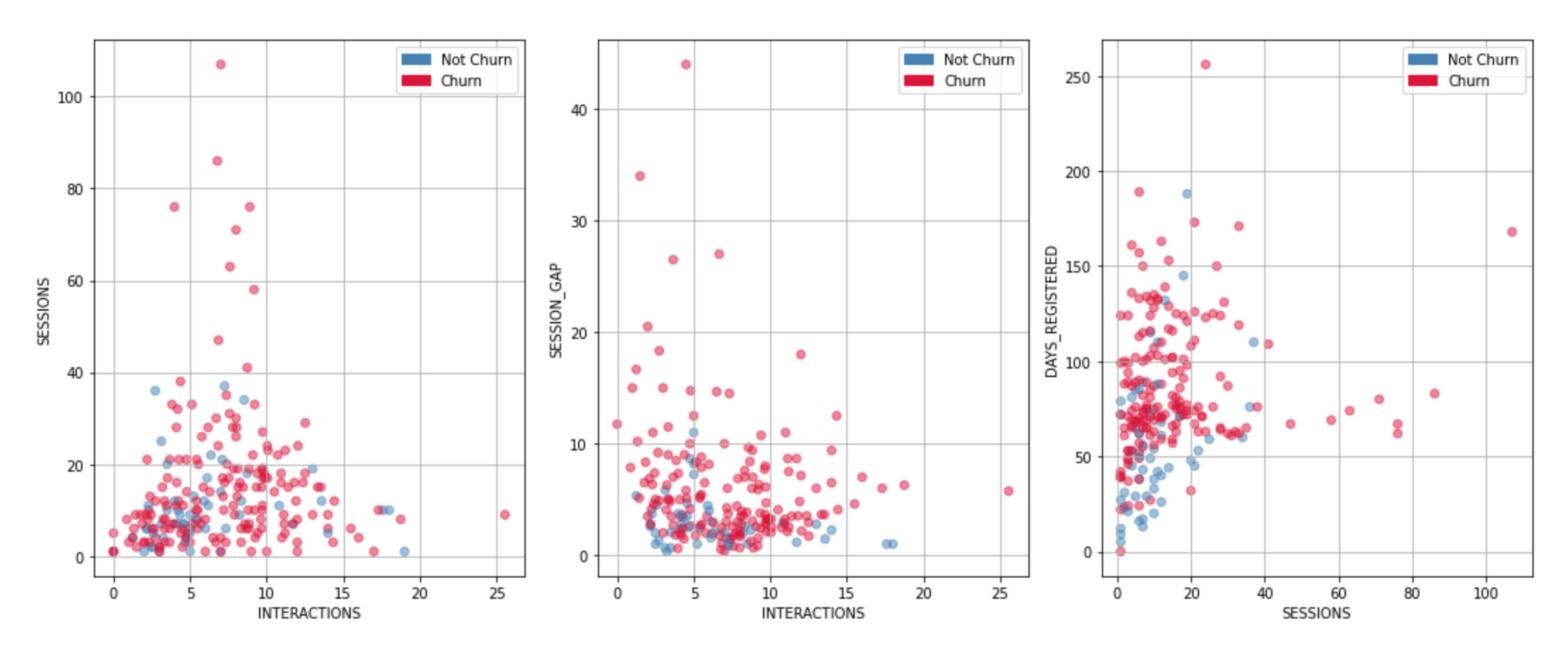
- There is no obvious strong predictor for cancelled except for days\_registered
- The following features are very similar according to the histograms:
  - songs
  - interactions
  - thumbs\_up
  - length
  - artists
  - this is probably caused by the small dataset (225 users). If we have more data, we might see more variance in user behaviors
  - Therefore, we will **only exclude songs and artists** as they will always be similar to length.

# Further proof...



... of linear dipendent features

# Further proof...



... of non-correlated features

# Modeling

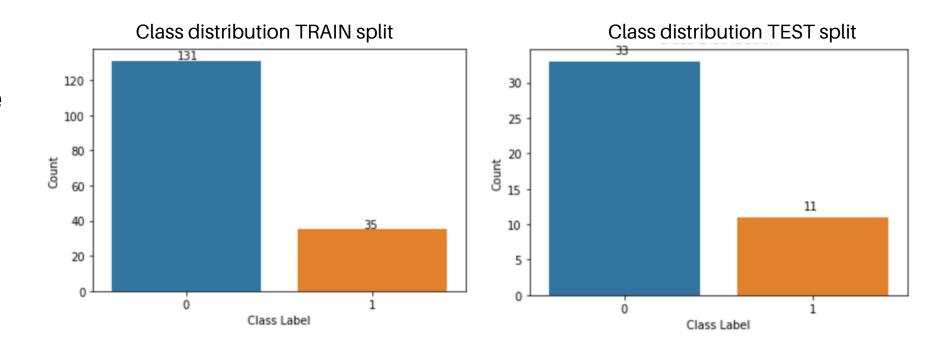
## Features preparation

Features must be prepared in the right way in order to be fed to the model. In this regards, a couple of further steps are needed:

- Assembling: For each record, features must be assembled in a unique array by exploiting the function VectorAssembler()
- Scaling: After being assembled, the features must be scaled by exploiting the function StandardScaler().

# Split train and test set

- The split has been randomly generated
- However, the seed was set = 42 to keep the same splits for all the tested approaches, in order to:
  - make evaluations statistically meaningful
  - provide consistent results among the different classifiers.

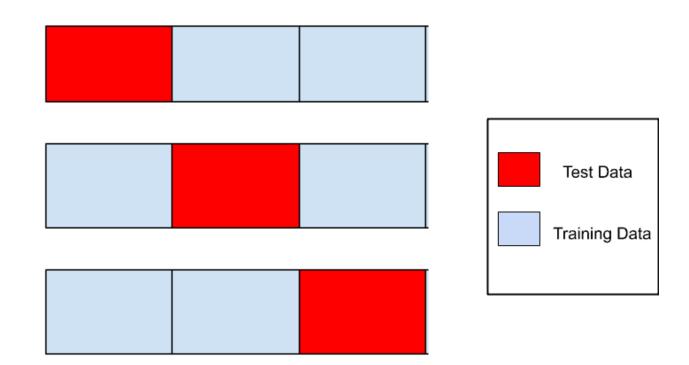


# Model fine-tuning

#### **Cross-validation**

To find the best model and parameters, I use **CrossValidator** function to evaluate the model performance and validate the robustness of the models. The validator takes as input:

- the estimator (in our case a pipeline)
- the number of folds (=3),
- the paramGrid
- the evaluator



#### Definition of a custom evaluator

Since our objective is to maximize the ability of the model to predict users more likely to churn, I decided to define a custom evaluator which consider as reference metric only the F1 score of the positive class 1 (churn).

**Logistic Regression** 

Selected Models

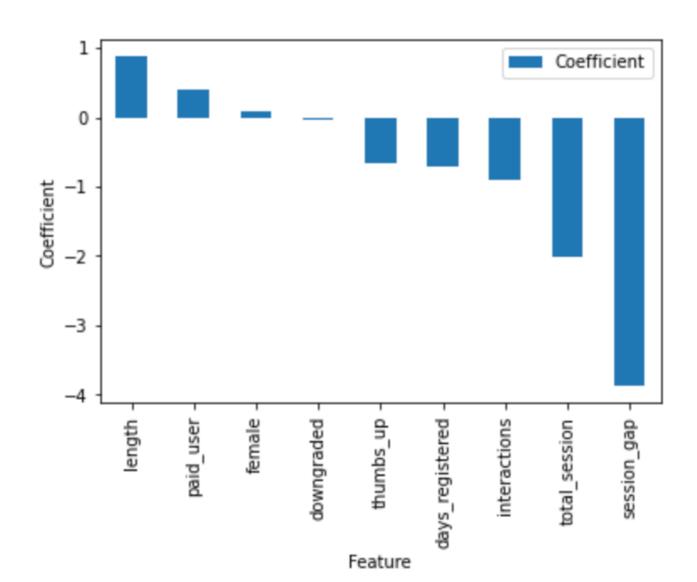
**Random Forest** 

**SVM** (Linear SVC)

**GBT** 

# Logistic regression

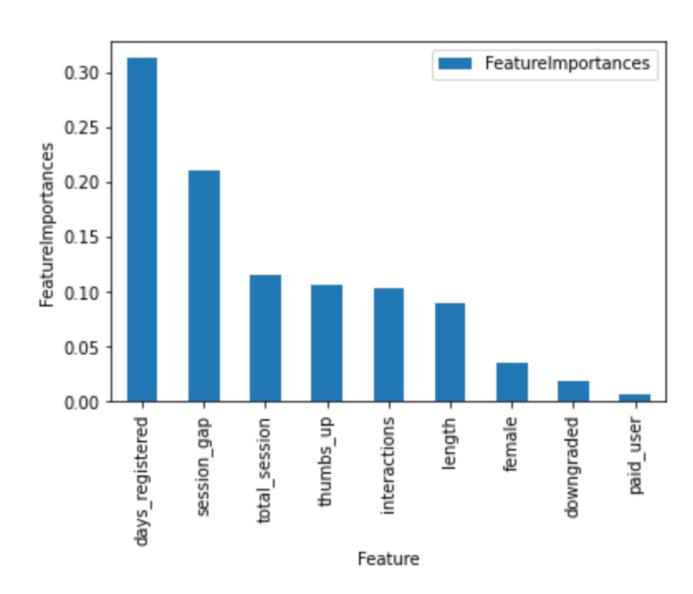
- It is a simple and easy to interpret model
- it outputs a probability between 0 and 1 that represents the likelihood of the positive class.
- The coefficients of the model represent the contribution of each feature to the predicted probability.



- session\_gap, total\_session and interactions
  are inversely correlated with the probability
  of churn, so the higher their value, the less the
  probability of the client to churn
- On the other hand, the length and the typology
   of the user turned out to be features directly
   correlated with the probability of being a churn.

#### **Random Forest**

- high performances in binary classification problems by combining the predictions of many decision trees.
- It provides feature importance scores

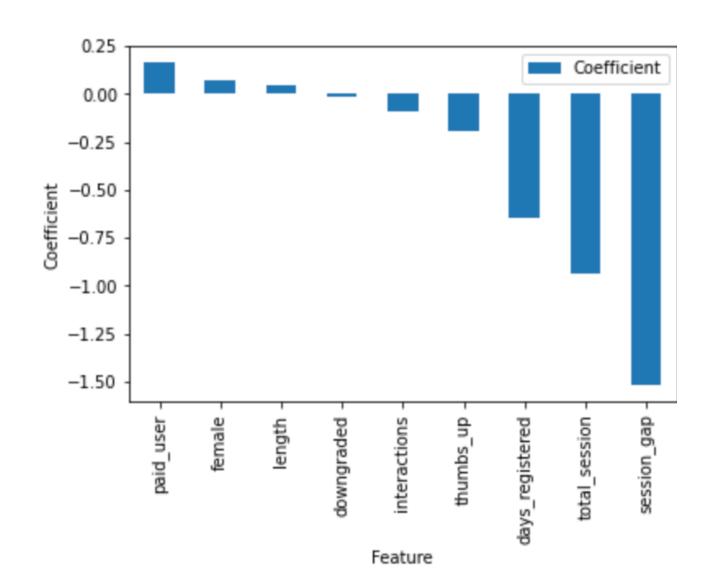


Feature importance is a measure of the contribution of each feature to the prediction accuracy of the model. From the plot we can see as:

- paid\_user and downgraded are the feature with the least impact on churn prediction
- days\_registered and session\_gap turned out to be the most important.

#### **Linear SVC**

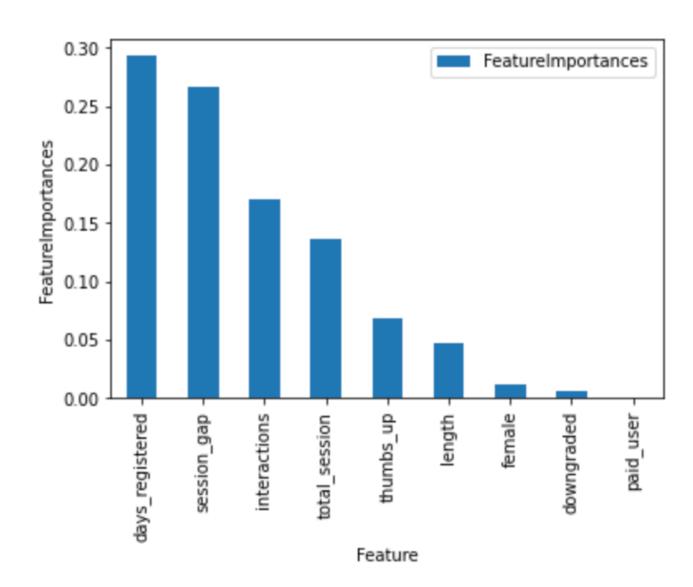
- models the relationship between the features and the target variable as a linear boundary, which
  makes it easy to visualize and interpret the relationship.
- The goal is to find the best boundary (or hyperplane) that separates the data into two classes.
- The coefficients in an SVC model represent the weights assigned to each feature in determining the position of this boundary.



**session\_gap** and **total\_session** have the highest impact are **the most important features** in determining the boundary.

#### **GBT Classifier**

- As it happens for Random Forest, it models **non-linear relationships**, and provides the feature importance scores.
- However, GBT classifier is generally considered more complex and slower to train with respect to Random Forest



- GBT does **not make use** of **paid\_user** to predict the target.
- Female and downgraded very low impact in determining wether the client is a churn or not.

#### Results

MODEL	F1 (train)	F1 (test)		
LR	0.74	0.71		
RF	0.81	0.50		
SVM	0.43	0.42		
GBT	0.77	0.50		

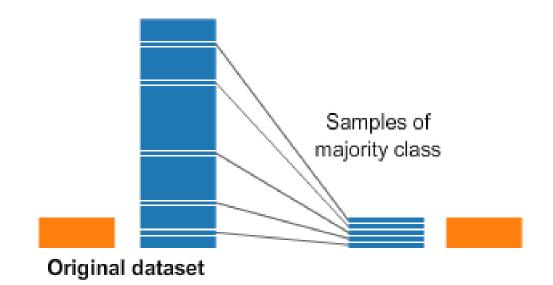
- Logistic regression resulted the best model
- Random Forest and GBT showed high overfitting, probably caused by the small amount of train data at disposal
- Linear SVC turned out to be the worst model
  with only 42% of F1-score for the positive class.
  It is the model that most suffers the high
  imbalanced class ratio.

# Results improvement

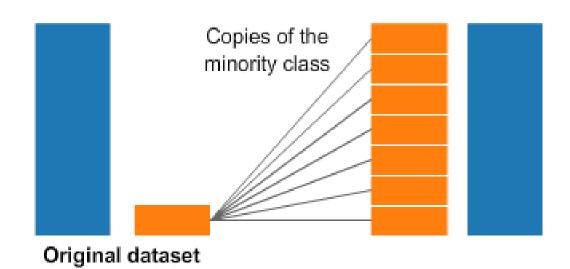
# Handling imbalanced class ratio

- When dealing with significantly unbalanced dataset in the target label, it becomes harder for most machine learning algorithms to efficiently learn all classes.
- In this specific case, only **about 23.11%** of the data are **labelled as churn** (label=1).
- There are several ways to address this issue with PySpark
  - Adjust threshold
  - Resampling
  - Weighting

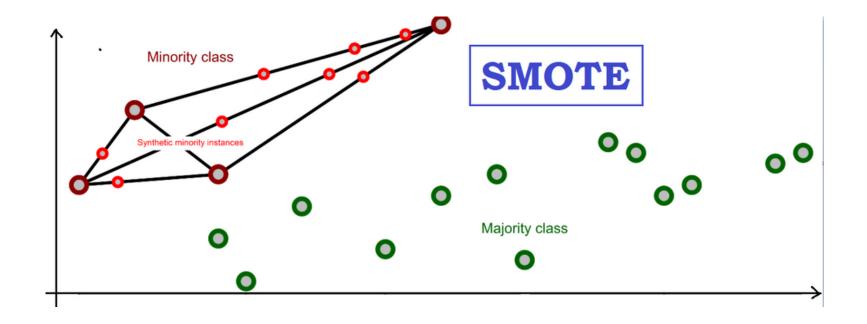
#### Undersampling



#### Oversampling



# Resampling



# Weighting

- The samples from the minority class can be weighted more heavily to balance the contribution of each class in the training process.
- In some cases, reweighting the dataset may provide better results than resampling techniques because it does not change the distribution of the samples in the original dataset
- In PySpark, you can reweight the datasets for imbalanced binary classification by adjusting the class weights in the loss function used in the machine learning algorithm
- The setClassWeight method is used to set the class weights in each model.

# Final results (F1-score positive class)

MODEL	Baseline	Downsampling	Upsampling	SMOTE	Weighting	
Logistic Regression	0.71	0.70	0.74	0.76	0.80	
Random Forest	0.50	0.56	0.59	0.63	0.53	
Linear SVC	0.42	0.69	0.70	0.73	0.74	
GBT	0.50	0.48	0.63	0.63	0.59	

#### **Main issues**

- Computing capacity
- Small amount of train samples
- High imbalanced class ratio
- Features engineering and features selection were the most crucial phases of the project
- Extracting features in scalable way. We aggregated 250k event-level records to 225 user-level records, which is 0.1% size of the raw data
- **Seasonality**: The data we are using only contains two months of data, which means the analysis could be biased by seasonality.

#### **Future works**

- Test the models with the **greater version of the dataset** (**12GB**). Probably RF and GBT would show interesting improvements in their performance due to the higher amount of data at disposal.
- Better hyperparameters tuning
- Better feature extraction and selection: with higher amount of data at disposal, a greater number of features would be necessary. There are some techniques (for example the *ChiSqSelector* provided by Spark ML) that might help in choose the best features for the model

# Thanks for the attention!