## Credit Scoring: Logistic + Tree-based Algorithms

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By the data set from **Give Me Some Credit** (2012) https://www.kaggle.com/c/GiveMeSomeCredit (https://www.kaggle.com/c/GiveMeSomeCredit), which contains 150,000 observations with 11 features. The nature of data set is unbalance, with only 7% of bad rate. According to this extreme unbalanced data, some other algorithms might be favoured (such as gradient boosting), yet this work is to use it to illustrate some useful techniques in Credit Scoring Modeling, namely:

- 1. Data Preparation and Exploration at Univariate Level with rank plots for continuous variables, and the Information Value Analysis to do variable transformation and selection
- 2. Multivariate Analysis with several feature engineering along the analytics
- 3. Synthetic Minority Over-sampling Techique (SMOTE) for the unbalance data
- 4. Standard Logistic Regression with Step-wise selection
- 5. Tree-based Recursive Partitioning
- 6. **(Unbiased Non-parametric Model-Based (MOB)** with two-layer of recursive partitioning, and logistic regression at terminal node as the hybrid of (4) and (5)
- 7. Chi-squared Automation Interaction Detection as another approach of tree-based algorithms

#### **Practical Meanings:**

The purpose of this work is to briefly overview some practical and handy techniques which are applicable for credit scoring. Rather than the thorough calibriating and validating the model to obtain higher accuracy, this work is focusing on walk-through and discuss around the practical applications of these techniques.

- · Data Exploration and Preparation would be mentioned
- · Logistic Regression is covered as this is one of the most conventional approach in Credit Scoring
- · However, the limitation of Logit is its dependencies in

```
librarv(readr)
library(dplyr)
library(knitr)
library(kableExtra)
library(magrittr)
library(DT)
library(mltools)
library(ape)
librarv(caret)
library(fcRiskr)
library(ROCR)
library(DMwR)
library(rpart)
library(ggplot2)
library(RColorBrewer)
library(rattle)
library(vcd)
library(party)
library(partykit)
source("./Handy_functions/summary_handy.R")
source("./Handy_functions/rank_plot.R")
source("./Handy_functions/var_treat.R")
source("./Handy_functions/gb_integer_cat.R")
source("./Handy_functions/split_sample.R")
```

### 1. Data Set

The data set used as the illustration in this document is the public dataset in Kaggle, under the competition named **Give Me Some Credit** (2012) https://www.kaggle.com/c/GiveMeSomeCredit (https://www.kaggle.com/c/GiveMeSomeCredit), which contains 150,000 observations with 11 features.

Based on this Data, Credit scoring algorithms is built, which make a guess at the probability of default, are the method banks use to determine whether or not a loan should be granted. This competition requires participants to improve on the state of the art in credit scoring, by predicting the probability that somebody will experience financial distress in the next two years.

The structure and summary of data as below:

- Good/Bad Target Variable: SeriousDlqnin2yrs, Person experienced 90 days past due delinquency or worse (Technical Default), take value 0 (good) and 1 (bad)
- · All preditors are numeric/integer (which make our life a little bit easier, but we can try another data sets with more categorical variables)

```
cs_training <- read.csv("./Data/cs-training.csv") %>% select(-X)
train_set = cs_training
str(train_set)
```

```
## 'data.frame': 150000 obs. of 11 variables:
                                    : int 1000000000...
  $ SeriousDlain2vrs
## $ RevolvingUtilizationOfUnsecuredLines: num 0.766 0.957 0.658 0.234 0.907 ...
## $ age
                                    : int 45 40 38 30 49 74 57 39 27 57 ...
## $ DebtRatio
                                    : num 0.803 0.1219 0.0851 0.036 0.0249 ...
## $ MonthlyIncome
                                    : int 9120 2600 3042 3300 63588 3500 NA 3500 NA 23684 ...
## \$ NumberOfOpenCreditLinesAndLoans : int 13 4 2 5 7 3 8 8 2 9 ...
## $ NumberOfTimes90DaysLate : int 0 0 1 0 0 0 0 0 0 0 ...
## $ NumberRealEstateLoansOrLines : int 6 0 0 0 1 1 3 0 0 4 ...
## $ NumberOfTime60.89DaysPastDueNotWorse: int 00000000000...
## $ NumberOfDependents
                                     : int 21000100NA2...
```

```
train_set %>% summary_handy(quantile = T) %>%
  select(Variable, Type, Unique, NA_rate, Mean, Min, Max, Q0.25, Q0.50, Q0.75, Q0.95) %>%
  mutate_if(is.numeric, funs(round(.,2))) %>%
  kable %>% kable_styling()
```

Variable	Туре	Unique	NA_rate	Mean	Min	Max	Q0.25	Q0.50	Q0.75	Q0.95
SeriousDlqin2yrs	integer	2	0.00	0.07	0	1	0.00	0.00	0.00	1.0
RevolvingUtilizationOfUnsecuredLines	numeric	125728	0.00	6.05	0	50708	0.03	0.15	0.56	1.0
age	integer	86	0.00	52.30	0	109	41.00	52.00	63.00	78.0
NumberOfTime30.59DaysPastDueNotWorse	integer	16	0.00	0.42	0	98	0.00	0.00	0.00	2.0
DebtRatio	numeric	114194	0.00	353.01	0	329664	0.18	0.37	0.87	2449.0
MonthlyIncome	integer	13595	0.20	6670.22	0	3008750	3400.00	5400.00	8249.00	14587.6
NumberOfOpenCreditLinesAndLoans	integer	58	0.00	8.45	0	58	5.00	8.00	11.00	18.0
NumberOfTimes90DaysLate	integer	19	0.00	0.27	0	98	0.00	0.00	0.00	1.0
NumberRealEstateLoansOrLines	integer	28	0.00	1.02	0	54	0.00	1.00	2.00	3.0
NumberOfTime60.89DaysPastDueNotWorse	integer	13	0.00	0.24	0	98	0.00	0.00	0.00	1.0
NumberOfDependents	integer	14	0.03	0.76	0	20	0.00	0.00	1.00	3.0

### 2. Initial Data Cleaning

- MontlyIncome and NumerOfDependents has the missing rate of 20% and 3%, respectively. We would need to do imputation for these missing values by median values
- The Min, Max and Distribution shows that some cap/floor should be applied for the numeric variable, considering the table of distribution, we cap/floor at 5% and 95% quantile

### 2. Univariate Analysis

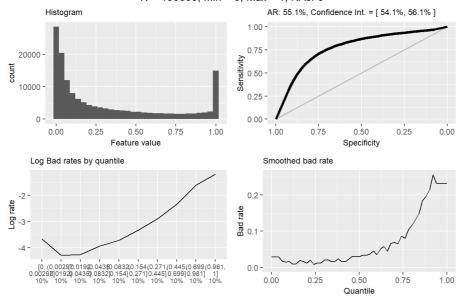
For numeric variables, we conduct the rank plots to compare the association between the predictor and Good/Bad flag. We see that:

• RevolvingUtilizationOfUnsecuredLines: very predictive, with single gini up to 54.1%, this predictor represent the utilization of credit limits in credit card after adjusting several factors (See: Data Dictionary). Thus, the correlation is positive, which is intuitive.

- MonthlyIncome: moderately predictive with Single Gini of 14.3%, with the negative correlation with Good/Bad. It means that individuals with higher monthly income is less likely to have the financial distress.
- Debt Ratio: gives us a U-curve relationship. That is reasonable what a 'good' borrower is likely to be granted some 'healthy' debt, yet when the Debt Ratio increases to over 0.287 (as in graph after capping), the credit risk increase.

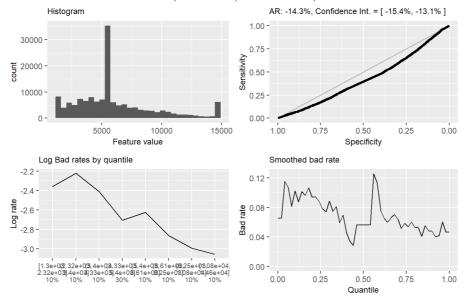
### 2.1. Continuous Variables

### Feature: RevolvingUtilizationOfUnsecuredLines N = 150000, Min = 0, Max = 1, NAs: 0



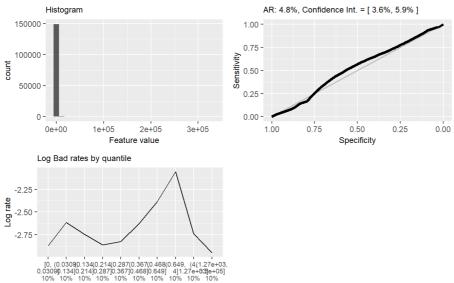
## NULL

### Feature: MonthlyIncome N = 150000, Min = 1300, Max = 14587.6, NAs: 0



## NULL

Feature: DebtRatio N = 150000, Min = 0, Max = 329664, NAs: 0

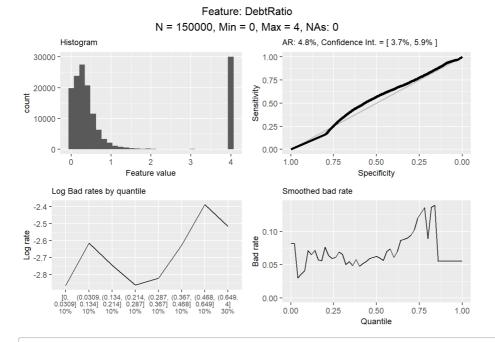


## NULL

### Variable Treatments

Considering the rank plots, we cap DebtRatio at 4

train\_set %<>%
mutate(DebtRatio = ifelse(DebtRatio > 4, 4, DebtRatio))



2.2. Discrete Variables

## NULL

For Discrete Variables, we consider the Univariate Analysis by below metrics:

- Weight of Evidence (WOE): shows predictive power of predictors. It increases with credit scoring for the power of seperating good/bad.
- Information Value (IV): based on WOE, this helps to select variables by the IV (higher IV, more predictive)
- Efficiency: Abs(%Good %Bad)/2

For Age and NumberOfOpenCreditLinesAndLoans, we cut them into 5 bins by quantiles. For the others, we consider the table of IV to cut at the value of IV below 2.

gb\_integer\_cat(train\_set\$age, train\_set\$SeriousDlqin2yrs) %>%
 mutate\_if(is.numeric, funs(round(.,2))) %>%
 datatable()

Show 10 v entries

	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	[0, 45)	47.23	30.77	90.09	4.28	7.04	8.23
2	[45, 59)	36.15	33.56	92.84	0.74	0.19	1.29
3	[59, 109]	16.63	35.67	96.77	-7.63	14.53	9.52

Search:

1

Next

Showing 1 to 3 of 3 entries

Previous

gb\_integer\_cat(train\_set\$NumberOfOpenCreditLinesAndLoans, train\_set\$SeriousDlqin2yrs) %>%
mutate\_if(is.numeric, funs(round(.,2))) %>%
datatable()

Show 10 v entries Search:

	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	[0, 6)	39.12	30.48	91.58	2.5	2.16	4.32
2	[6, 10)	27.64	34.3	94.54	-2.16	1.44	3.33
3	[10, 58]	33.24	35.22	93.67	-0.58	0.11	0.99

Showing 1 to 3 of 3 entries Previous 1 Next

gb\_integer\_cat(train\_set\$NumberOfDependents, train\_set\$SeriousDlqin2yrs) %>%
 mutate\_if(is.numeric, funs(round(.,2))) %>%
 datatable()

Show	10 ∨ entries				Sea	arch:	
	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	0	52.6	61.12	94.19	-1.5	1.28	4.26
2	1	19.3	17.42	92.65	1.02	0.19	0.94
3	2	15.8	12.82	91.89	2.09	0.62	1.49
4	3	8.35	6.18	91.17	3.01	0.65	1.08
5	4	2.96	1.83	89.62	4.81	0.54	0.56
6	5	0.68	0.48	90.88	3.48	0.07	0.1
7	6	0.24	0.1	84.81	8.75	0.12	0.07
8	7	0.05	0.03	90.2	5.11	0.01	0.01
9	8	0.02	0.02	91.67	0	0	0
10	9	0	0	100			0

Previous

Next

1

2 Next

gb\_integer\_cat(train\_set\$NumberOfTime30.59DaysPastDueNotWorse, train\_set\$SeriousDlqin2yrs) %>%
 mutate\_if(is.numeric, funs(round(.,2))) %>%
 datatable()

Show	10 ∨ entries				;	Search:	
	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	0	50.28	86.43	96	-5.42	19.59	18.08
2	1	24.03	9.73	84.97	9.04	12.93	7.15
3	2	12.16	2.41	73.49	16.19	15.79	4.88
4	3	6.16	0.81	64.77	20.29	10.86	2.67
5	4	3.17	0.31	57.43	23.25	6.65	1.43
6	5	1.54	0.13	54.97	24.72	3.49	0.7
7	6	0.74	0.05	47.14	26.95	1.86	0.34
8	7	0.28	0.02	48.15	26.39	0.69	0.13
9	8	0.08	0.01	68	20.79	0.15	0.04
10	9	0.04	0.01	66.67	13.86	0.04	0.02
Showir	ng 1 to 10 of 16 entrie	es				Previous	1 2 Next

gb\_integer\_cat(train\_set\$NumberOfTime60.89DaysPastDueNotWorse, train\_set\$SeriousDlqin2yrs) %>%
mutate\_if(is.numeric, funs(round(.,2))) %>%
datatable()

Show [	10 ∨ entries				Se	earch:	
	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	0	72.37	96.55	94.9	-2.88	6.96	12.09
2	1	17.72	2.82	68.99	18.38	27.39	7.45
3	2	5.6	0.4	49.82	26.39	13.72	2.6
4	3	1.8	0.1	43.4	28.9	4.91	0.85
5	4	0.65	0.03	38.1	30.76	1.91	0.31
6	5	0.21	0.01	38.24	30.45	0.61	0.1
7	6	0.12	0	25			0.06
8	7	0.05	0	44.44			0.02
9	8	0.01	0	50		0	0
10	9	0	0	100			0

gb\_integer\_cat(train\_set\$NumberOfTimes90DaysLate, train\_set\$SeriousDlqin2yrs) %>%

mutate\_if(is.numeric, funs(round(.,2))) %>%
datatable()

Showing 1 to 10 of 13 entries

Show	10 ∨ entries				Se	earch:	
	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	0	65.37	96.52	95.37	-3.9	12.15	15.57

	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Effi	ciency
2	1	17.6	2.48	66.34	19.6	29.64		7.56
3	2	7.74	0.56	50.1	26.26	18.85		3.59
4	3	3.84	0.2	42.28	29.55	10.76		1.82
5	4	1.94	0.07	32.99	33.22	6.21		0.94
6	5	0.83	0.03	36.64	33.2	2.66		0.4
7	6	0.48	0.02	40	31.78	1.46		0.23
8	7	0.31	0.01	18.42	34.34	1.03		0.15
9	8	0.15	0	28.57				0.08
10	9	0.14	0	26.32				0.07
Showir	ng 1 to 10 of 19 entries	3				Previous	1 2	Next

### Variable Treatments

Based on the table of IV, we would group  ${\tt NumberOfDependents}$  ,

NumberOfTime30.59DaysPastDueNotWorse, NumberOfTime60.89DaysPastDueNotWorse, NumberOfTimes90DaysLate at the cut-off that the IV declines to below 2.

```
train_set %<>%
 mutate(NumberOfDependents = ifelse(NumberOfDependents > 0, 1, NumberOfDependents),
         NumberOfTime30.59DaysPastDueNotWorse = ifelse(NumberOfTime30.59DaysPastDueNotWorse > 4,
                                                       4, NumberOfTime30.59DaysPastDueNotWorse),
         NumberOfTime60.89DaysPastDueNotWorse = ifelse(NumberOfTime60.89DaysPastDueNotWorse > 3,
                                                       3, NumberOfTime60.89DaysPastDueNotWorse),
         NumberOfTimes90DaysLate = ifelse(NumberOfTimes90DaysLate > 3,
                                         3, NumberOfTimes90DaysLate)
         )
```

We can see that after treating, the IV generally shows up better among levels of variables.

```
gb_integer_cat(train_set$NumberOfDependents, train_set$SeriousDlqin2yrs) %>%
  mutate_if(is.numeric, funs(round(.,2))) %>%
  datatable()
```

Show	10 ventries				Sea	arch:	
	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	0	52.6	61.12	94.19	-1.5	1.28	4.26
2	1	47.4	38.88	91.97	1.98	1.69	4.26

Showing 1 to 2 of 2 entries Previous Next

gb\_integer\_cat(train\_set\$NumberOfTime30.59DaysPastDueNotWorse, train\_set\$SeriousDlqin2yrs) %>% mutate\_if(is.numeric, funs(round(.,2))) %>% datatable()

Show	10 ventries				Se	earch:	
	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	0	50.28	86.43	96	-5.42	19.59	18.08
2	1	24.03	9.73	84.97	9.04	12.93	7.15
3	2	12.16	2.41	73.49	16.19	15.79	4.88
4	3	6.16	0.81	64.77	20.29	10.86	2.67
5	4	7.37	0.61	53.73	24.92	16.85	3.38

Showing 1 to 5 of 5 entries Previous Next gb\_integer\_cat(train\_set\$NumberOfTime60.89DaysPastDueNotWorse, train\_set\$SeriousDlqin2yrs) %>%
 mutate\_if(is.numeric, funs(round(.,2))) %>%
 datatable()

Show	10 V entries				Se	earch:	
	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Efficiency
1	0	72.37	96.55	94.9	-2.88	6.96	12.09
2	1	17.72	2.82	68.99	18.38	27.39	7.45
3	2	5.6	0.4	49.82	26.39	13.72	2.6

42.78

29.31

11.96

0.23

Showing 1 to 4 of 4 entries

3

4

Previous 1 Next

2.04

gb\_integer\_cat(train\_set\$NumberOfTimes90DaysLate, train\_set\$SeriousDlqin2yrs) %>%
 mutate\_if(is.numeric, funs(round(.,2))) %>%
 datatable()

4.31

Show	10 ventries				Se	earch:		
	Values	Good_pct	Bad_pct	Bad_Rate	WOE	IV	Effic	ciency
1	0	65.37	96.52	95.37	-3.9	12.15		15.57
2	1	17.6	2.48	66.34	19.6	29.64		7.56
3	2	7.74	0.56	50.1	26.26	18.85		3.59
4	3	9.29	0.44	39.55	30.5	26.99		4.42
Showi	ng 1 to 4 of 4 entries					Previous	1	Next

### Discrete Variable Plots

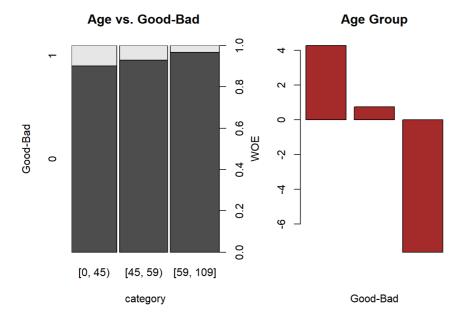
### Age Groups

The bad rate declines by the higher age group. It means that the older borrowers become, the safer they are. This is interesting pattern, as the older people might be more cautious in spending and saving, that make them less likely to have a financial distress (comparing to young age).

```
Age <- gb_integer_cat(train_set$age, train_set$SeriousDlqin2yrs)
op1<-par(mfrow=c(1,2), new=TRUE)
```

```
## Warning in par(mfrow = c(1, 2), new = TRUE): calling par(new=TRUE) with no
## plot
```

```
plot(as.factor(train_set$age), as.factor(train_set$SeriousDlqin2yrs),
    ylab="Good-Bad", xlab="category",
    main="Age vs. Good-Bad ")
barplot(Age$WOE, col="brown", names.arg=c(Age$Levels),
    main="Age Group",
    xlab="Good-Bad",
    ylab="WOE")
```



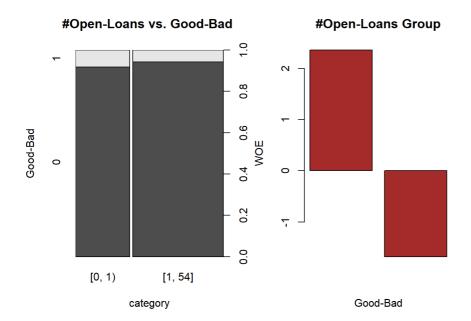
#### Open Loans

The bad rate is higher for the group with < 4 open loans, whom are likely to be out of risk appetite, then generally they do not win a loan/credit for themselves. However, the existence of loans have the diminishing positive signal, as once borrowers have too much loans, it means that they could easier to face a financial distress.

```
real_estate <- gb_integer_cat(train_set$NumberRealEstateLoansOrLines, train_set$SeriousDlqin2yrs)
op1<-par(mfrow=c(1,2), new=TRUE)</pre>
```

```
## Warning in par(mfrow = c(1, 2), new = TRUE): calling par(new=TRUE) with no
## plot
```

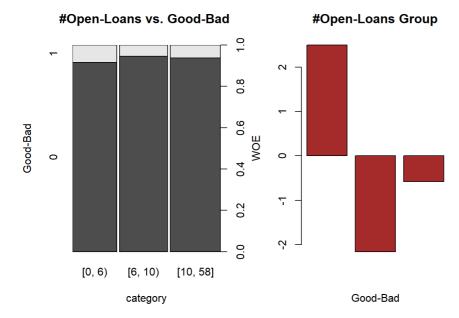
```
plot(as.factor(train_set$NumberRealEstateLoansOrLines), as.factor(train_set$SeriousDlqin2yrs),
    ylab="Good-Bad", xlab="category",
    main="#Open-Loans vs. Good-Bad ")
barplot(real_estate$WOE, col="brown", names.arg=c(real_estate$Levels),
    main="#Open-Loans Group",
    xlab="Good-Bad",
    ylab="WOE")
```



credit\_lines <- gb\_integer\_cat(train\_set\$NumberOfOpenCreditLinesAndLoans, train\_set\$SeriousDlqin2yrs)
op1<-par(mfrow=c(1,2), new=TRUE)</pre>

```
## Warning in par(mfrow = c(1, 2), new = TRUE): calling par(new=TRUE) with no ## plot
```

```
plot(as.factor(train_set$NumberOfOpenCreditLinesAndLoans), as.factor(train_set$SeriousDlqin2yrs),
   ylab="Good-Bad", xlab="category",
   main="#Open-Loans vs. Good-Bad ")
barplot(credit_lines$WOE, col="brown", names.arg=c(credit_lines$Levels),
        main="#Open-Loans Group",
        xlab="Good-Bad",
        ylab="WOE")
```



### Number of Dependents

Obviously, the dependents are likely financial burden. That WOE is negative for people having no dependents.

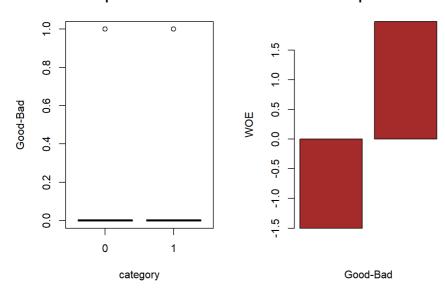
```
dependent <- gb_integer_cat(train_set$NumberOfDependents, train_set$SeriousDlqin2yrs)
op1<-par(mfrow=c(1,2), new=TRUE)</pre>
```

```
## Warning in par(mfrow = c(1, 2), new = TRUE): calling par(new=TRUE) with no
## plot
```

```
plot(as.factor(train_set$NumberOfDependents), train_set$SeriousDlqin2yrs,
   ylab="Good-Bad", xlab="category",
   main="NumberOfDependents vs. Good-Bad ")
barplot(dependent$WOE, col="brown", names.arg=c(dependent$Levels),
   main="NumberOfDependents Group",
   xlab="Good-Bad",
   ylab="WOE")
```

### NumberOfDependents vs. Good-Ba

### **NumberOfDependents Group**



#### Number of Late Payments

For different windows of late payments, the pattern is the same. People with No ever-late payment is much better, while the number of being late increase, their probability of being bad (by the definition) also increases.

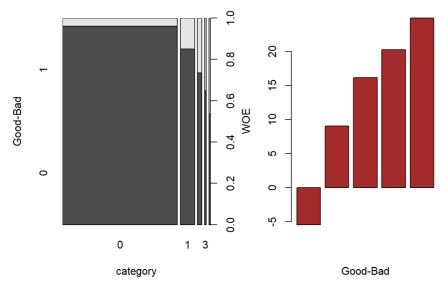
```
130 <- gb_integer_cat(train_set$NumberOfTime30.59DaysPastDueNotWorse, train_set$SeriousDlqin2yrs)
op1<-par(mfrow=c(1,2), new=TRUE)
```

```
## Warning in par(mfrow = c(1, 2), new = TRUE): calling par(new=TRUE) with no ## plot
```

```
plot(as.factor(train_set$NumberOfTime30.59DaysPastDueNotWorse),
    as.factor(train_set$SeriousDlqin2yrs),
    ylab="Good-Bad", xlab="category",
    main="Late-30plus vs. Good-Bad ")
barplot(130$WOE, col="brown", names.arg=c(130$Levels),
    main="Count-of-late30+ Group",
        xlab="Good-Bad",
        ylab="WOE")
```

### Late-30plus vs. Good-Bad

### Count-of-late30+ Group



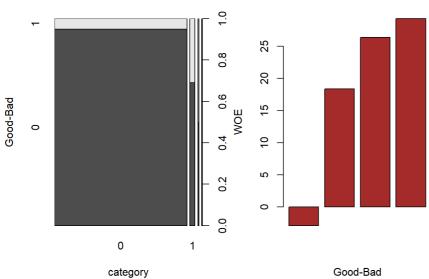
160 <- gb\_integer\_cat(train\_set\$NumberOfTime60.89DaysPastDueNotWorse, train\_set\$SeriousDlqin2yrs)
op1<-par(mfrow=c(1,2), new=TRUE)</pre>

```
## Warning in par(mfrow = c(1, 2), new = TRUE): calling par(new=TRUE) with no ## plot
```

```
plot(as.factor(train_set$NumberOfTime60.89DaysPastDueNotWorse),
    as.factor(train_set$SeriousDlqin2yrs),
    ylab="Good-Bad", xlab="category",
    main="Late-60plus vs. Good-Bad ")
barplot(160$WOE, col="brown", names.arg=c(130$Levels),
    main="Count-of-late60+ Group",
    xlab="Good-Bad",
    ylab="WOE")
```

### Late-60plus vs. Good-Bad

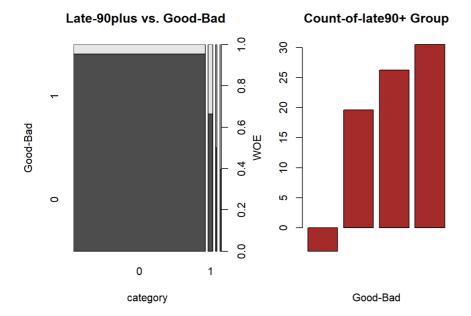
### Count-of-late60+ Group



190 <- gb\_integer\_cat(train\_set\$NumberOfTimes90DaysLate, train\_set\$SeriousDlqin2yrs)
op1<-par(mfrow=c(1,2), new=TRUE)</pre>

```
## Warning in par(mfrow = c(1, 2), new = TRUE): calling par(new=TRUE) with no
## plot
```

```
plot(as.factor(train_set$NumberOfTimes90DaysLate), as.factor(train_set$SeriousDlqin2yrs),
    ylab="Good-Bad", xlab="category",
    main="Late-90plus vs. Good-Bad")
barplot(190$WOE, col="brown", names.arg=c(190$Levels),
    main="Count-of-late90+ Group",
    xlab="Good-Bad",
    ylab="WOE")
```

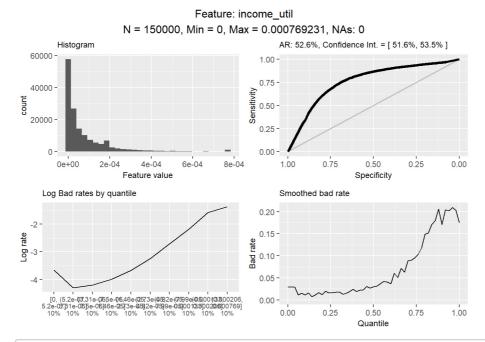


### 2. Feature Engineering

We are further motivated to do the feature engineering, in the sense that:

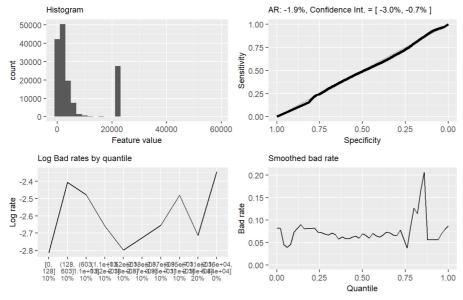
- Interaction between Monthly Income and Utilization of Credit Limits (after cleaning no MonthlyIncome is zero)
- Interaction between Monthly Income and Debt Ratio

```
train_set %<>%
  mutate(income_util = RevolvingUtilizationOfUnsecuredLines / MonthlyIncome,
    income_debt = MonthlyIncome*DebtRatio)
```



## NULL

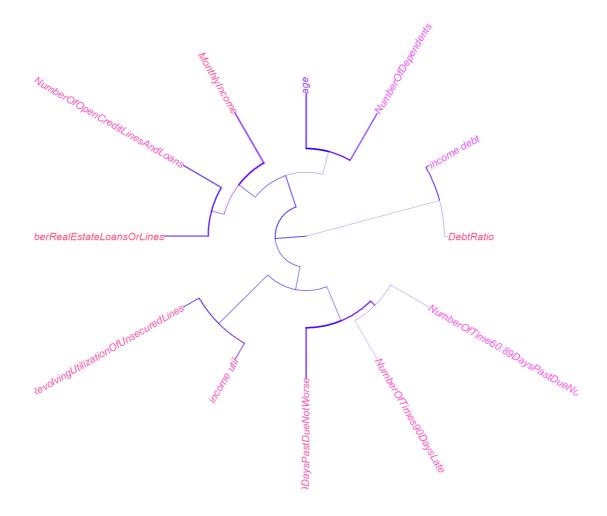
### Feature: income\_debt N = 150000, Min = 0, Max = 58350.4, NAs: 0



## NULL

## 3. Multivariate Analysis

We do the hierarchical Clusterning of Variables to understand their interactions.



- By this we see that income\_debt and income\_util correlated with their original variables (which is not surprising), yet the generated variables do not have better single gini than the original one. We would remove income\_debt, but income\_util would be kept (instead of RevolvingUtilizationOfUnsecuredLines) as we prefer ratio than absolute value
- NumberRealEstateLoansOrLines and NumberOfOpenCreditLinesAndLoans are correlated, which make sense that they are typically same type of information. We take the original values, sum up all loans, and take 5 bins by quantile
- While variables of late payments are correlated as the longer window of being late might involve the shorter window, we transform being late at 30+, 60+, 90+ as a binary, and sum up all count of late times. But we kept them at these steps.

### 3. Model Devlopment

Use the built function to split the train\_set by 60:40:

```
train <- data.frame()
test <- data.frame()
split_data(train_set, seed=1234, p=0.6, target='SeriousDlqin2yrs')</pre>
```

```
## Done! train and test are in your environment
## Train Set: 90000 - Percent: 0.6 - Bad Rate: 0.0661
## Test Set: 60000 - Percent: 0.4 - Bad rate: 0.06795
```

### 3.0. SMOTE for Unbalanced Data

The nature of data set is unbalance, with only 7% of bad rate. According to this extreme unbalanced data,

```
## The bad ratio before SMOTE ()
train$SeriousDlqin2yrs %>% table()
```

```
## .
## 0 1
## 84051 5949
```

```
train_smote <- train %>%
  mutate(SeriousDlqin2yrs = as.factor(SeriousDlqin2yrs)) ## for SMOTE, target should be factor
train_smote <- DMwR::SMOTE(SeriousDlqin2yrs ~ ., train_smote, perc.over = 100, perc.under = 500)</pre>
```

```
## Warning in if (class(data[, col]) %in% c("factor", "character")) {: the
## condition has length > 1 and only the first element will be used

## Warning in if (class(data[, col]) %in% c("factor", "character")) {: the
## condition has length > 1 and only the first element will be used
```

```
## Warning in `[<-.factor`(`*tmp*`, ri, value = c(1, 1, 1, 2, 2, 1, 1, 1, 2, :
## invalid factor level, NA generated

## Warning in `[<-.factor`(`*tmp*`, ri, value = c(1, 1, 1, 2, 2, 1, 1, 1, 2, :
## invalid factor level, NA generated</pre>
```

```
train_smote$SeriousDlqin2yrs %>% table()
```

```
## .
## 0 1
## 29745 11898
```

## 3.1. Logistic Regression

```
## Start: AIC=34556.88
## SeriousDlqin2yrs ~ age + NumberOfTime30.59DaysPastDueNotWorse +
      DebtRatio + MonthlyIncome + NumberOfTimes90DaysLate + NumberOfTime60.89DaysPastDueNotWorse +
##
##
       NumberOfDependents + income_util + num_loans_realestate
                                           Df Deviance AIC
##
## <none>
                                                34533 34557
## - MonthlyIncome
                                               34538 34560
                                           1 34542 34564
## - DebtRatio
## - NumberOfDependents
                                                34555 34577
                                           2 34625 34645
## - num_loans_realestate
                                               34846 34866
## - age
                                           2
## - NumberOfTime60.89DaysPastDueNotWorse 1
                                                34924 34946
                                          1 35334 35356
## - income util
## - NumberOfTime30.59DaysPastDueNotWorse 1 35649 35671 ## - NumberOfTimes90DaysLate 1 36023 36045
```

```
## Call:
## glm(formula = SeriousDlqin2yrs ~ age + NumberOfTime30.59DaysPastDueNotWorse +
     DebtRatio + MonthlyIncome + NumberOfTimes90DaysLate + NumberOfTime60.89DaysPastDueNotWorse +
##
      NumberOfDependents + income_util + num_loans_realestate,
##
      family = binomial(), data = train)
## Deviance Residuals:
    Min
           1Q Median
                              3Q
## -3.3439 -0.3159 -0.2601 -0.2059 2.9390
##
## Coefficients:
                                       Estimate Std. Error z value
##
## (Intercept)
                                     -3.780e+00 4.977e-02 -75.950
## age.L
                                     -5.230e-01 3.061e-02 -17.082
                                     -1.370e-01 2.703e-02 -5.066
## age.0
## NumberOfTime30.59DaysPastDueNotWorse 5.469e-01 1.554e-02 35.196
## DebtRatio
                                      3.227e-02 1.089e-02 2.962
                                     1.381e-05 5.836e-06 2.366
## MonthlvIncome
## NumberOfTimes90DaysLate
                                     9.128e-01 2.334e-02 39.104
## NumberOfTime60.89DaysPastDueNotWorse 6.224e-01 3.096e-02 20.105
## NumberOfDependents
                                     1.491e-01 3.199e-02 4.660
                                     3.025e+03 1.032e+02 29.322
## income_util
## num_loans_realestate.L
                                     2.137e-01 2.836e-02 7.535
## num_loans_realestate.Q
                                      1.631e-01 2.858e-02 5.707
                                    Pr(>|z|)
                                     < 2e-16 ***
## (Intercept)
                                      < 2e-16 ***
## age.L
                                     4.06e-07 ***
## age.0
## NumberOfTime30.59DaysPastDueNotWorse < 2e-16 ***
## DebtRatio
                                      0.00305 **
                                     0.01797 *
## MonthlvIncome
## NumberOfTimes90DaysLate
                                     < 2e-16 ***
## NumberOfTime60.89DaysPastDueNotWorse < 2e-16 ***</pre>
## NumberOfDependents
                                    3.16e-06 ***
                                     < 2e-16 ***
## income util
                                     4.90e-14 ***
## num loans realestate.L
                                    1.15e-08 ***
## num_loans_realestate.Q
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 43818 on 89999 degrees of freedom
## Residual deviance: 34533 on 89988 degrees of freedom
## AIC: 34557
## Number of Fisher Scoring iterations: 6
```

Now, scoring on test set

## Test set: AUROC: 84.27 KS: 54.29 Gini: 68.54

cat("Test set: AUROC: ",m1\_AUROC2,"\tKS: ", m1\_KS2, "\tGini:", m1\_Gini2, "\n")

```
test$m1_score <- predict(m1,type='response',test)
m1_pred <- ROCR::prediction(test$m1_score, test$SeriousDlqin2yrs)
m1_perf <- ROCR::performance(m1_pred, "tpr", "fpr")

m1_KS <- round(max(attr(m1_perf,'y.values')[[1]]-attr(m1_perf,'x.values')[[1]])*100, 2)
m1_AUROC <- round(performance(m1_pred, measure = "auc")@y.values[[1]]*100, 2)
m1_Gini <- (2*m1_AUROC - 100)
cat("Test set: AUROC: ",m1_AUROC,"\tKS: ", m1_KS, "\tGini:", m1_Gini, "\n")</pre>
```

```
m1_score2 <- predict(m1,type='response',train)
m1_pred2 <- ROCR::prediction(m1_score2, train$SeriousDlqin2yrs)
m1_perf2 <- ROCR::performance(m1_pred2,"tpr","fpr")

m1_KS2 <- round(max(attr(m1_perf2,'y.values')[[1]]-attr(m1_perf2,'x.values')[[1]])*100, 2)
m1_AUROC2 <- round(performance(m1_pred2, measure = "auc")@y.values[[1]]*100, 2)
m1_Gini2 <- (2*m1_AUROC2 - 100)</pre>
```

```
## Test set: AUROC: 84.33 KS: 54.32 Gini: 68.66
```

remove it. Also, the information of debt/loans are included in other features, we remove DebtRatio:

```
## Start: AIC=34565.18
## SeriousDlqin2yrs ~ age + NumberOfTime30.59DaysPastDueNotWorse +
      NumberOfTimes90DaysLate + NumberOfTime60.89DaysPastDueNotWorse +
##
      NumberOfDependents + income_util + num_loans_realestate
##
##
                                       Df Deviance AIC
## <none>
                                            34545 34565
## - NumberOfDependents
                                            34566 34584
                                        1
                                           34648 34664
## - num_loans_realestate
                                        2
                                       2 34853 34869
## - age
## - NumberOfTime60.89DaysPastDueNotWorse 1 34937 34955
## - income util
                                        1
                                            35465 35483
## - NumberOfTime30.59DaysPastDueNotWorse 1 35664 35682
## - NumberOfTimes90DaysLate 1 36039 36057
```

```
## glm(formula = SeriousDlqin2yrs ~ age + NumberOfTime30.59DaysPastDueNotWorse +
##
      NumberOfTimes90DaysLate + NumberOfTime60.89DaysPastDueNotWorse +
     NumberOfDependents + income_util + num_loans_realestate,
     family = binomial(), data = train2)
##
##
## Deviance Residuals:
    Min 1Q Median 3Q
##
                                        Max
## -3.3482 -0.3163 -0.2594 -0.2067 2.9065
##
## Coefficients:
                                        Estimate Std. Error z value
## (Intercept)
                                        -3.64981 0.02603 -140.211
## age.L
                                        -0.51676 0.03056 -16.910
## age.Q -0.14428 0.02693 -5.357
## NumberOfTime30.59DaysPastDueNotWorse 0.54768 0.01554 35.251
## NumberOfTimes90DaysLate
                                        0.91395 0.02334 39.157
## NumberOfTime60.89DaysPastDueNotWorse 0.62348 0.03096 20.136 ## NumberOfDependents 0.14206 0.03118 4.556
## NumberOfDependents
                                    2904.02617 90.20735 32.193
## income_util
                                     0.22574 0.02801 8.059
0.16534 0.02854 5.793
## num_loans_realestate.L
## num_loans_realestate.Q
                                    Pr(>|z|)
                                       < 2e-16 ***
## (Intercept)
                                       < 2e-16 ***
## age.L
                                      8.46e-08 ***
## age.0
## NumberOfTime30.59DaysPastDueNotWorse < 2e-16 ***
## NumberOfTimes90DaysLate
                                       < 2e-16 ***
## NumberOfTime60.89DaysPastDueNotWorse < 2e-16 ***</pre>
## NumberOfDependents
                                   5.21e-06 ***
## income util
                                       < 2e-16 ***
                                     7.67e-16 ***
## num_loans_realestate.L
                                    6.92e-09 ***
## num_loans_realestate.Q
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
     Null deviance: 43818 on 89999 degrees of freedom
## Residual deviance: 34545 on 89990 degrees of freedom
## AIC: 34565
## Number of Fisher Scoring iterations: 6
```

```
## Train set - AUROC: 84.31 KS: 54.03 Gini: 68.62
```

```
## Test set - AUROC: 84.25 KS: 53.95 Gini: 68.5
```

```
## Start: AIC=34565.18
## SeriousDlqin2yrs ~ age + NumberOfTime30.59DaysPastDueNotWorse +
      NumberOfTimes90DaysLate + NumberOfTime60.89DaysPastDueNotWorse +
##
      NumberOfDependents + income_util + num_loans_realestate
##
##
                                         Df Deviance AIC
                                               34545 34565
## <none>
## - NumberOfDependents
                                          1 34566 34584
                                               34648 34664
## - num_loans_realestate
                                          2
## - age
                                          2
                                               34853 34869
## - NumberOfTime60.89DaysPastDueNotWorse 1 34937 34955
## - income_util 1 35465 35483
## - NumberOfTime30.59DaysPastDueNotWorse 1 35664 35682
## - NumberOfTimes90DaysLate 1 36039 36057
```

```
## Call:
## glm(formula = SeriousDlqin2yrs ~ age + NumberOfTime30.59DaysPastDueNotWorse +
      NumberOfTimes90DaysLate + NumberOfTime60.89DaysPastDueNotWorse +
##
##
      NumberOfDependents + income_util + num_loans_realestate,
     family = binomial(), data = train2)
##
## Deviance Residuals:
    Min 1Q Median
                                3Q
                                         Max
## -3.3482 -0.3163 -0.2594 -0.2067 2.9065
## Coefficients:
##
                                        Estimate Std. Error z value
## (Intercept)
                                        -3.64981 0.02603 -140.211
                                                   0.03056 -16.910
## age.L
                                        -0.51676
## age.Q
                                        -0.14428 0.02693 -5.357

    0.54768
    0.01554
    35.251

    0.91395
    0.02334
    39.157

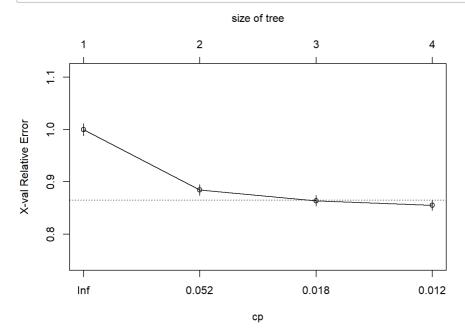
## NumberOfTime30.59DaysPastDueNotWorse 0.54768
## NumberOfTimes90DaysLate
## NumberOfTime60.89DaysPastDueNotWorse 0.62348 0.03096 20.136
                                     0.14206 0.03118 4.556
2904.02617 90.20735 32.193
## NumberOfDependents
## income_util
                                     0.22574 0.02801 8.059
## num_loans_realestate.L
## num_loans_realestate.Q
                                        0.16534 0.02854 5.793
##
                                      Pr(>|z|)
                                       < 2e-16 ***
## (Intercept)
                                       < 2e-16 ***
## age.L
                                      8.46e-08 ***
## NumberOfTime30.59DaysPastDueNotWorse < 2e-16 ***</pre>
                                       < 2e-16 ***
## NumberOfTimes90DaysLate
## NumberOfTime60.89DaysPastDueNotWorse < 2e-16 ***</pre>
                                    5.21e-06 ***
## NumberOfDependents
                                       < 2e-16 ***
## income_util
## num loans realestate.L
                                      7.67e-16 ***
                                   6.92e-09 ***
## num_loans_realestate.Q
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 43818 on 89999 degrees of freedom
## Residual deviance: 34545 on 89990 degrees of freedom
## AIC: 34565
## Number of Fisher Scoring iterations: 6
```

```
## Train set - AUROC: 84.27 KS: 53.82 Gini: 68.54
```

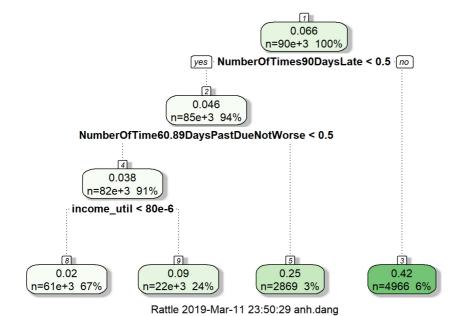
```
## Test set - AUROC: 84.25 KS: 53.95 Gini: 68.5
```

## 3.2. Recursive Partitioning

```
m2 <- rpart(SeriousDlqin2yrs~.,data=train2)
# Print tree detail
plotcp(m2)</pre>
```

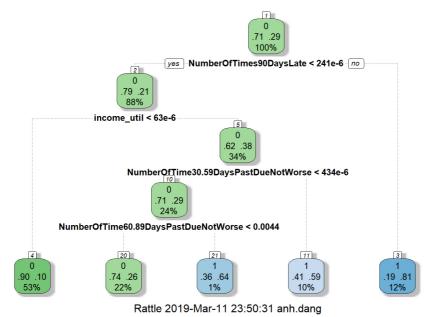


```
## Prunning the tree
ctrl <- rpart::rpart.control(cp = 0.01)
m2 <- rpart(SeriousDlqin2yrs~.,data=train2, control = ctrl)
rattle::fancyRpartPlot(m2)</pre>
```



```
test$m2_score <- predict(m2,type='vector',test)</pre>
m2_pred <- prediction(test$m2_score, test$SeriousDlqin2yrs)</pre>
m2_perf <- performance(m2_pred,"tpr","fpr")</pre>
\verb|m2_KS| <- \verb|round(max(attr(m2\_perf,'y.values')[[1]]-attr(m2\_perf,'x.values')[[1]])*100, 2)|
\label{eq:m2_AUROC} \verb| m2_AUROC <- round(performance(m2_pred, measure = "auc")@y.values[[1]]*100, 2) \\
m2_Gini <- (2*m2_AUROC - 100)
m2_score2 <- predict(m2,type='vector',train2)</pre>
m2_pred2 <- prediction(m2_score2, train2$SeriousDlqin2yrs)</pre>
m2_perf2 <- performance(m2_pred2,"tpr","fpr")</pre>
\label{eq:m2_m2_ks2} \texttt{m2\_ks2} \leftarrow \texttt{round(max(attr(m2\_perf2,'y.values')[[1]]-attr(m2\_perf2,'x.values')[[1]])*100, 2)
m2_Gini2 <- (2*m2_AUROC2 - 100)
cat("Train set - AUROC: ",m2_AUROC2,"\tKS: ", m2_KS2, "\tGini:", m2_Gini2, "\n")
## Train set - AUROC: 79.82 KS: 50.12 Gini: 59.64
cat("Test set - AUROC: ",m2_AUROC,"\tKS: ", m2_KS, "\tGini:", m2_Gini, "\n")
## Test set - AUROC: 79.59 KS: 49.82 Gini: 59.18
m2_smote <- rpart(SeriousDlqin2yrs~.,data=train_smote)</pre>
# Print tree detail
printcp(m2_smote)
## Classification tree:
## rpart(formula = SeriousDlqin2yrs ~ ., data = train_smote)
##
## Variables actually used in tree construction:
## [1] income_util
## [2] NumberOfTime30.59DaysPastDueNotWorse
## [3] NumberOfTime60.89DaysPastDueNotWorse
## [4] NumberOfTimes90DaysLate
## Root node error: 11898/41643 = 0.28571
##
## n= 41643
##
##
           CP nsplit rel error xerror
## 1 0.269289 0 1.00000 1.00000 0.0077482
                1 0.73071 0.73080 0.0069711
3 0.66297 0.66415 0.0067252
4 0.64927 0.65045 0.0066715
## 2 0.033871
## 3 0.013700
## 4 0.010000
```

rattle::fancyRpartPlot(m2\_smote)



## Train set - AUROC: 74.97 KS: 49.94 Gini: 49.94

## Test set - AUROC: 74.55 KS: 49.1 Gini: 49.1

### 3.3. Unbiased Non-parametric Model-Based (Logistic)

Model-based Recurive Partitioning (MOB) is the combination of Logistic Regression with the tree-based algorithms. Thus, it combines the advantages and augmented the disadvantages of both methods. Generally speaking, MOB combines two main layers: (1) the recursive partitioning by the features (could be categorical or binned numeric variables), then within each terminal node (2), it conduct the regression (logistic) by the determined features within each node.

### The algorithm follows:

- 1. Fitting the model on regressors (i.e. by logistic), using the sample at the current node
- 2. Assess the stability of the model parameters with respect to the parition by the paritioning variables. Once it is instable, split at the partitioning variable with smallest p-val.
- 3. Then searching the cut-off to split within the specific partitionaing variable (selected at Step 2)

#### **Conceptual Meanings:**

- The tree-based layer augments the disadvantage of Logistics (and GLM in general) favouring linearity and mono-tone relationsip in predictions. The tree-based layer helps to capture the non-linearity and interaction between predictors
- The tree-based layers is effective to deal with categorical variables, which ease the burden of GLM to do the variable selection among levels
  of categorical variables.
- The bottom-layer of Logistics would still capture some strong numeric, linear, monotone variables (such as: RevolvingUtilizationOfUnsecuredLines)

### **Practical Meanings:**

- MOB could be used for segmentations (such as by industries, ages of business, levels of revenue, etc.) in credit scoring modelling. Within each segment, the Logistic, which is popular in the industry could be applied as normally
- The tendency to rely on the stability of model parameters aligns with common framework in credit scoring model validation
- The visualisation of MOB, if not being applied for the main model development, is still be beneficial to be used for model validation to test the
  stability and changes of slopes across different segmetns. Also, it is useful to exploring the data to advice whether we need the
  segmentation in model development.

### 3.3.1. Model-Based Recursive Partitioning (Feature Engineering)

In this part, we do some feature engineering to combine the count of late payments in 30+, 60+, and 90+ by arbitrarily assigning weight for them. Intuitively, being late at 90+ would give stronger signals about the risk of the observation, we assign 3 for 90+, then 2, and 1 for 60+ and 30+ (this is totally arbitrarily, later we would try some more sophisticated weighting method). Also, we keep a flag of ever being late 60+ or 90+, to reserve a part of discrimination.

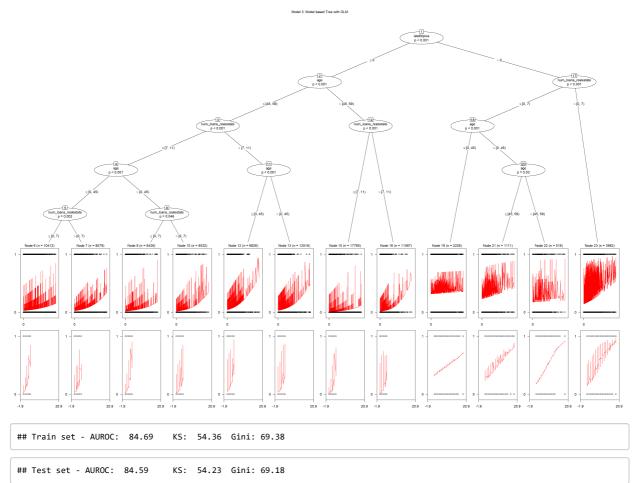
When running mob, we put income\_util and late\_count as regression of the logistic layer, and the other binned variables as partitioning features of the tree-based layers. One could imagine it as the process of segmenting by being late, age, and number of loans, then within each segment, we run the logit model on two variables.

As the task of model validation, we could look into the graph to see if the stability of slopes in each features. \* Here, obviously, we see the slope of income\_util changes across segments, while the the slope is steep (it means the feature is more predictive) in the segment without ever-being late 60+ and 90+, young age, and have fewer number of loans. This factor is not discriminative in the riskier population (being late 60 and 90+).

Also, even within the same branch, this utilization over income seems to be more predictive in older people. We can guess that once the older people over-use their credit limits, it is a very strong signal of being 'bad', while the over-using of credit limit seems to be more popular (then less discriminative) among young people. \* Similar, the number of times being late is more preditive among the group of 'better' people, while it is not predictive in the group that everyone are 'bad' at the quite similar level.

Similar to other algorithm, MOB could be tuned by <code>mob\_control()</code>, by doing some grid search. Yet, considering the limited number of predictors, and the data is quite simple, no tuning exercise is taken.

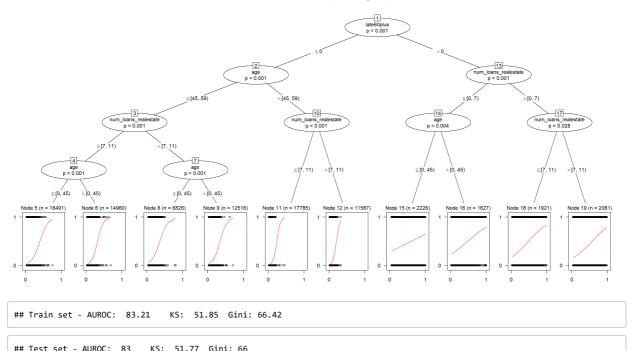
```
train <- train %>%
  mutate(late_count = NumberOfTime30.59DaysPastDueNotWorse*1 +
           NumberOfTime60.89DaysPastDueNotWorse*2 +
           NumberOfTimes90DaysLate*3,
         late60plus = ifelse(NumberOfTime60.89DaysPastDueNotWorse > 0 |
                               NumberOfTimes90DaysLate > 0, 1, 0))
m3 <- party::mob(SeriousDlqin2yrs ~ income_util + late_count |</pre>
                   num_loans_realestate +
                   late60plus +
                   #NumberOfTime30.59DaysPastDueNotWorse +
                   #NumberOfDependents +
                   age,
                 #control = mob_control(maxdepth = 4),
                 data=train,
                 family=binomial())
plot(m3, main="Model 3: Model based Tree with GLM")
```



### 3.3.2. Model-Based Recursive Partitioning (Logit Score)

As the previous promise, now we decide the weights of counts of being lates by doing the logistic regression of target variable on these variables. For more simple version, we also combine <code>income\_util</code> into the logistic score. Same as the previous part, we see that the slope (model parameter of <code>logit\_late</code>) changes acoss the segment.

```
## Call:
## glm(formula = SeriousDlqin2yrs ~ NumberOfTime30.59DaysPastDueNotWorse +
##
      NumberOfTime60.89DaysPastDueNotWorse + NumberOfTimes90DaysLate +
      income_util, family = binomial, data = train)
##
## Deviance Residuals:
     Min 1Q Median
                                 3Q
## -3.3695 -0.3013 -0.2489 -0.2408 2.6703
##
## Coefficients:
##
                                        Estimate Std. Error z value
## (Intercept)
                                         -3.53649 0.02118 -166.96
## NumberOfTime30.59DaysPastDueNotWorse 0.57824 0.01523 37.98
## NumberOfTime60.89DaysPastDueNotWorse 0.63158 0.03090 20.44
                                     0.90403 0.02282 39.62
2977.28210 81.39777 36.58
## NumberOfTimes90DaysLate
## income_util
##
                                     Pr(>|z|)
## (Intercept)
                                        <2e-16 ***
## NumberOfTime30.59DaysPastDueNotWorse <2e-16 ***</pre>
## NumberOfTime60.89DaysPastDueNotWorse <2e-16 ***</pre>
                                        <2e-16 ***
## NumberOfTimes90DaysLate
                                        <2e-16 ***
## income_util
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 43818 on 89999 degrees of freedom
## Residual deviance: 35014 on 89995 degrees of freedom
## AIC: 35024
## Number of Fisher Scoring iterations: 6
```



# 3.4. Chi-square Automatic Interaction Detector (CHAID)

As CHAID only take the caterogical variables, to conduct the chi-squared among features.

```
y = c(train$SeriousDlqin2yrs, test$SeriousDlqin2yrs)
traintest_chaid <- rbind(train, test[,names(train)]) %>%
    mutate_if(function(v) length(unique(v)) < 10, as.factor) %>%
    mutate_if(is.numeric, funs(as.factor(as.numeric((bin_data(., bins = 5, binType = 'quantile'))))))
traintest_chaid$SeriousDlqin2yrs = as.factor(y)
train_chaid = traintest_chaid[1:nrow(train),]
test_chaid = traintest_chaid[(nrow(train)+1):nrow(traintest_chaid),]
summary(train_chaid)
```

```
SeriousDlqin2yrs
                                     NumberOfTime30.59DaysPastDueNotWorse
                           age
                    [0, 45) :28834
##
   0:84051
                                     0:75618
##
   1: 5949
                    [45, 59) :30271
                                     1: 9653
##
                    [59, 109]:30895
                                     2: 2756
##
                                     3: 1043
##
   DebtRatio MonthlyIncome NumberOfTimes90DaysLate
##
##
   1:18042 1:17917
                          0:85034
##
   2:17934
             2:18169
                           1: 3154
            3:35968
                          2: 912
##
   3:18048
   4:35976
            4:17946
                           3: 900
##
   NumberOfTime60.89DaysPastDueNotWorse NumberOfDependents income_util
##
##
   1: 3412
                                       1:35515
                                                          2:17918
##
   2: 671
                                                          3:18055
                                                          4:18053
##
                                                          5:17911
##
   num_loans_realestate late_count late60plus late_count_logit
                    1:71791 0:82165 1:17893
   [0, 7) :29890
##
   [7, 11) :27120
                        2:18209
                                  1: 7835
                                             2:17707
   [11, 112]:32990
                                             3:18421
##
                                             4:17967
##
                                             5:18012
```

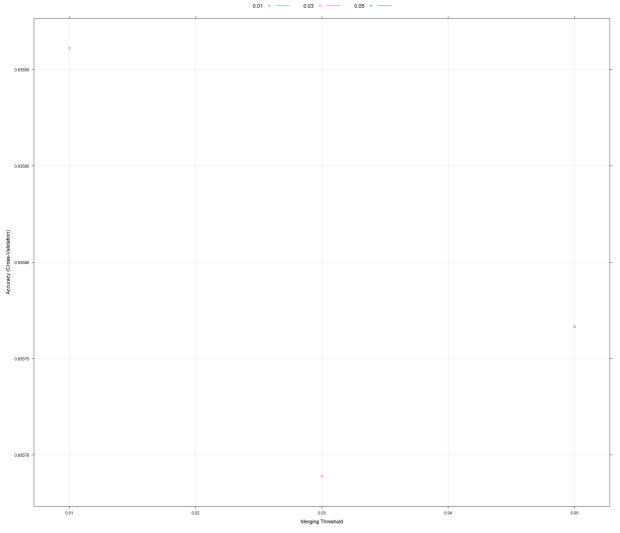
```
## + Fold1: alpha2=0.05, alpha3=-1, alpha4=0.05
## - Fold1: alpha2=0.05, alpha3=-1, alpha4=0.05
## + Fold1: alpha2=0.03, alpha3=-1, alpha4=0.03
## - Fold1: alpha2=0.03, alpha3=-1, alpha4=0.03
## + Fold1: alpha2=0.01, alpha3=-1, alpha4=0.01
## - Fold1: alpha2=0.01, alpha3=-1, alpha4=0.01
## + Fold2: alpha2=0.05, alpha3=-1, alpha4=0.05
## - Fold2: alpha2=0.05, alpha3=-1, alpha4=0.05
## + Fold2: alpha2=0.03, alpha3=-1, alpha4=0.03
## - Fold2: alpha2=0.03, alpha3=-1, alpha4=0.03
## + Fold2: alpha2=0.01, alpha3=-1, alpha4=0.01
## - Fold2: alpha2=0.01, alpha3=-1, alpha4=0.01
## + Fold3: alpha2=0.05, alpha3=-1, alpha4=0.05
## - Fold3: alpha2=0.05, alpha3=-1, alpha4=0.05
## + Fold3: alpha2=0.03, alpha3=-1, alpha4=0.03
## - Fold3: alpha2=0.03, alpha3=-1, alpha4=0.03
## + Fold3: alpha2=0.01, alpha3=-1, alpha4=0.01
## - Fold3: alpha2=0.01, alpha3=-1, alpha4=0.01
## + Fold4: alpha2=0.05, alpha3=-1, alpha4=0.05
## - Fold4: alpha2=0.05, alpha3=-1, alpha4=0.05
## + Fold4: alpha2=0.03, alpha3=-1, alpha4=0.03
## - Fold4: alpha2=0.03, alpha3=-1, alpha4=0.03
## + Fold4: alpha2=0.01, alpha3=-1, alpha4=0.01
## - Fold4: alpha2=0.01, alpha3=-1, alpha4=0.01
## + Fold5: alpha2=0.05, alpha3=-1, alpha4=0.05
## - Fold5: alpha2=0.05, alpha3=-1, alpha4=0.05
## + Fold5: alpha2=0.03, alpha3=-1, alpha4=0.03
## - Fold5: alpha2=0.03, alpha3=-1, alpha4=0.03
## + Fold5: alpha2=0.01, alpha3=-1, alpha4=0.01
## - Fold5: alpha2=0.01, alpha3=-1, alpha4=0.01
## Aggregating results
## Selecting tuning parameters
## Fitting alpha2 = 0.01, alpha3 = -1, alpha4 = 0.01 on full training set
```

```
chaid_graph <- function(model, title){

plot(
    model,
    main = title, ## title
    gp = grid::gpar(
        col = "blue",
        lty = "solid",
        lwd = 3,
        fontsize = 8
    )
    )
}

chaid_graph(chaid.m1, title = 'Model 4: CHAID Tuned')</pre>
```

Splitting former Merged Threshold



```
test$m4_score <- predict(chaid.m1,type='prob',test_chaid)
m4_pred <- prediction(test$m4_score[,2], test$SeriousDlqin2yrs)
m4_perf <- performance(m4_pred,"tpr","fpr")

m4_KS <- round(max(attr(m4_perf,'y.values')[[1]]-attr(m4_perf,'x.values')[[1]])*100, 2)
m4_AUROC <- round(performance(m4_pred, measure = "auc")@y.values[[1]]*100, 2)
m4_Gini <- (2*m4_AUROC - 100)

m4_score2 <- predict(chaid.m1, type='prob',train_chaid)
m4_pred2 <- prediction(m4_score2[,2], train$SeriousDlqin2yrs)
m4_perf2 <- performance(m4_pred2,"tpr","fpr")

m4_KS2 <- round(max(attr(m4_perf2,'y.values')[[1]]-attr(m4_perf2,'x.values')[[1]])*100, 2)
m4_AUROC2 <- round(performance(m4_pred2, measure = "auc")@y.values[[1]]*100, 2)
m4_Gini2 <- (2*m4_AUROC2 - 100)

cat("Train set - AUROC: ",m4_AUROC2,"\tKS: ", m4_KS2, "\tGini:", m4_Gini2, "\n")</pre>
```

```
cat("Test set - AUROC: ",m4_AUROC,"\tKS: ", m4_KS, "\tGini:", m4_Gini, "\n")
```

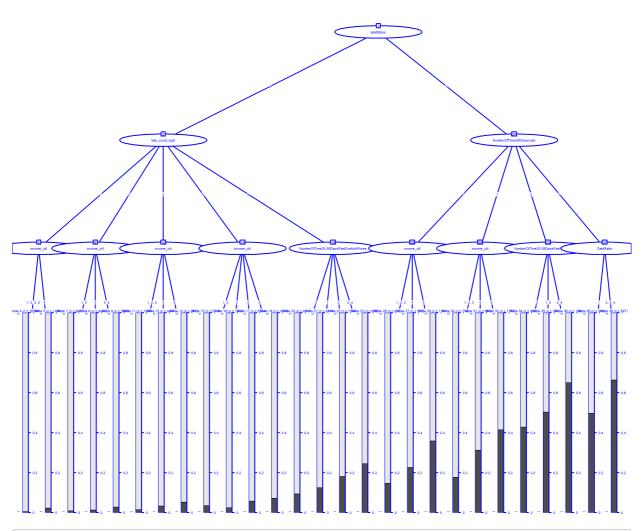
## Train set - AUROC: 85.79 KS: 55.49 Gini: 71.58

```
## Test set - AUROC: 85.13 KS: 55.5 Gini: 70.26
```

```
# install.packages("CHAID", repos="http://R-Forge.R-project.org")
ctrl.alpha <- CHAID::chaid_control(alpha2 = 0.05, alpha4 = 0.05, maxheight = 3)
model4 <- CHAID::chaid(SeriousDlqin2yrs ~ ., data = train_chaid, control = ctrl.alpha)</pre>
```

chaid\_graph(model4, title = 'Model 4b: CHAID with alpha2 = 0.05 and alpha4 = 0.05')

Model 4b: CHAID with alpha2 = 0.05 and alpha4 = 0.0



```
test$m4b_score <- predict(model4,type='prob',test_chaid)
m4b_pred <- prediction(test$m4b_score[,2], test$SeriousDlqin2yrs)
m4b_perf <- performance(m4b_pred,"tpr","fpr")

m4b_KS <- round(max(attr(m4b_perf,'y.values')[[1]]-attr(m4b_perf,'x.values')[[1]])*100, 2)
m4b_AUROC <- round(performance(m4b_pred, measure = "auc")@y.values[[1]]*100, 2)
m4b_Gini <- (2*m4b_AUROC - 100)

m4b_score2 <- predict(model4, type='prob',train_chaid)
m4b_pred2 <- prediction(m4b_score2[,2], train$SeriousDlqin2yrs)
m4b_perf2 <- performance(m4b_pred2,"tpr","fpr")

m4b_KS2 <- round(max(attr(m4b_perf2,'y.values')[[1]]-attr(m4b_perf2,'x.values')[[1]])*100, 2)
m4b_AUROC2 <- round(performance(m4b_pred2, measure = "auc")@y.values[[1]]*100, 2)
m4b_Gini2 <- (2*m4b_AUROC2 - 100)

cat("Train set - AUROC: ",m4b_AUROC2,"\tKS: ", m4b_KS2, "\tGini:", m4b_Gini2, "\n")</pre>
```

```
cat("Test set - AUROC: ",m4b_AUROC,"\tKS: ", m4b_KS, "\tGini:", m4b_Gini, "\n")
```

## Train set - AUROC: 85.01 KS: 54.51 Gini: 70.02

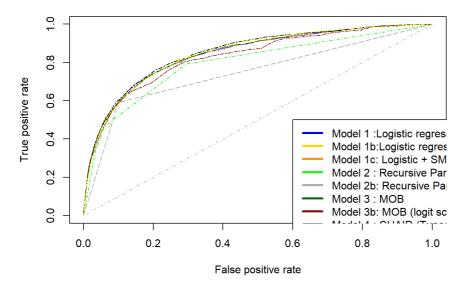
```
## Test set - AUROC: 84.75 KS: 54.25 Gini: 69.5
```

### 4. Model Performance

### 4.1. ROC Curve

```
plot(m1_perf, col='blue', lty=1, main='ROCs: Model Performance Comparision') # Logistic regression
plot(m1b_perf, col='gold',lty=2, add=TRUE); # Logit selected var
plot(m1c_perf, col='dark orange',lty=3, add=TRUE); # Logit + SMOTE
plot(m2_perf, col='green',add=TRUE,lty=4); # tree
plot(m2b_perf, col='dark gray',add=TRUE,lty=5); # Tree SMOTE
plot(m3_perf, col='dark green',add=TRUE,lty=6); # MOB
plot(m3b_perf, col='dark red',add=TRUE,lty=6); # MOB (Logit score)
plot(m4_perf, col='black',add=TRUE,lty=6); # CHAID Tuned
plot(m4b_perf, col='yellow',add=TRUE,lty=6); # CHAID Arbitrate
    legend(0.6.0.5.
           c('Model 1 :Logistic regression',
             'Model 1b:Logistic regression - selected vars',
             'Model 1c: Logistic + SMOTE',
             'Model 2 : Recursive Partitioning',
             'Model 2b: Recursive Partitioning + SMOTE',
             'Model 3 : MOB',
             'Model 3b: MOB (logit score)',
             'Model 4 : CHAID (Tuned)',
             'Model 4b : CHAID (Arbitrary)'),
           col=c('blue','gold', 'dark orange','green', 'dark gray', 'dark green','dark red',
                 'black','yellow'),
           lwd=3);
lines(c(0,1),c(0,1),col = "gray", lty = 4) # random line
```

### **ROCs: Model Performance Comparision**



### 4.2. Table of Performance Metrics

```
# Performance Table
models <- c('Model 1 :Logistic regression',</pre>
            'Model 1b:Logistic regression - selected vars',
            'Model 1c: Logistic + SMOTE',
            'Model 2 : Recursive Partitioning',
            'Model 2b: Recursive Partitioning + SMOTE',
            'Model 3 : MOB',
            'Model 3b: MOB (logit score)',
            'Model 4 : CHAID Tuned',
            'Model 4b : CHAID Arbitrary')
# Gini_train
models_Gini_train <- c(m1_Gini2, m1b_Gini2, m1c_Gini2,</pre>
                m2_Gini2, m2b_Gini2,
                 m3_Gini2, m3b_Gini2,
                 m4_Gini2, m4b_Gini2)
# Gini_test
models_Gini_test <- c(m1_Gini, m1b_Gini, m1c_Gini,</pre>
                 m2_Gini, m2b_Gini,
                 m3_Gini, m3b_Gini,
                 m4_Gini, m4b_Gini)
# gini change
modesl_Gini_ch <- (((models_Gini_test - models_Gini_train)/models_Gini_train)*100) %>% round(2)
# Combine AUC and KS
model_performance_metric <- as.data.frame(cbind(models, models_Gini_train,</pre>
                                                 models_Gini_test,
                                                 modesl_Gini_ch))
# Colnames
colnames(model_performance_metric) <- c("Model", "Gini Train", "Gini Test", "%Gini change")</pre>
# Display Performance Reports
kable(model_performance_metric, caption ="Comparision of Model Performances") %>%
 kable_styling()
```

#### Comparision of Model Performances

Model	Gini Train	Gini Test	%Gini change
Model 1 :Logistic regression	68.66	68.54	-0.17
Model 1b:Logistic regression - selected vars	68.62	68.5	-0.17
Model 1c: Logistic + SMOTE	68.54	68.5	-0.06
Model 2 : Recursive Partitioning	59.64	59.18	-0.77
Model 2b: Recursive Partitioning + SMOTE	49.94	49.1	-1.68
Model 3 : MOB	69.38	69.18	-0.29
Model 3b: MOB (logit score)	66.42	66	-0.63
Model 4 : CHAID Tuned	71.58	70.26	-1.84
Model 4b : CHAID Arbitrary	70.02	69.5	-0.74