#### Abstract

This articles tries to give honest statistical background to the CUPED method. Statistical background allows to correctly include multiple predictors and use heteroscedasticity robust standard errors.

# CUPED: statistician viewpoint

**Boris Demeshev** 

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### 1 Déjà vu

On the third page Deng writes 'the linear model makes strong assumptions that are usually not satisfied in practice, i.e., the conditional ex- pectation of the outcome metric is linear in the treatment assignment and covariates. In addition, it also requires all residuals to have a common variance'.

As I am teaching statistics and econometrics I was eager to read further. But than I encounter  $\theta = \text{Cov}(Y, X) / \text{Var}(X)$  in equation 4 which is a theoretical counterpart of slope estimate in simple regression. And later t-test is applied to  $\delta_{cv}$  that is again equivalent to a second simple regression. Regression is replaced by something similar to two regressions. Déjà vu.

So I diceded to expose the CUPED method using old boring regression language. Let's see what will hapen!

## 2 Old regression friend

To simplify the use of regression language I will start with one dataset of n observations with three variables:

- $w_i$  the indicator of treatment:  $w_i = 1$  for the treated group and  $w_i = 0$  for the untreated group.
- $x_i$  any covariate that is a-priori independent with treatment indicator  $w_i$ .
- $y_i$  the target variable that is probably dependent both with  $w_i$  and  $x_i$ .

Using regression language CUPED is a two step procedure:

Step one. Estimate the regression

$$\hat{y}_i = \hat{\gamma}_1 + \hat{\gamma}_2 w_i + \hat{\theta} x_i$$

using OLS.

Calculate semiresidual  $r_i=y_i-\hat{\theta}x_i$ . I call this  $r_i$  'semiresudual' as classic residual in econometrics is

$$\hat{u}_i = y_i - \hat{y}_i = y_i - (\hat{\gamma}_1 + \hat{\gamma}_2 w_i + \hat{\theta} x_i).$$

Honestly speaking Deng is not very explicit which regression should be used in the first step. On the page three the theoretical unknown  $\theta$  is used.

So one may also consider a simplier alternative regression

$$\hat{y}_i = \hat{\gamma}_1 + \hat{\theta} x_i.$$

I will discuss why I prefer the inclusion of  $w_i$  as regressor in the first step.

Step two. Estimate regression

$$\hat{r}_i = \hat{\beta}_1 + \hat{\beta}_2 w_i$$

using OLS.

Use classical standard errors to build confidence interval for  $\beta_2$ .

Why this two-step procedure is better than just plain old multiple regression

$$\hat{y}_i = \hat{\gamma}_1 + \hat{\gamma}_2 w_i + \hat{\theta} x_i$$

with confidence interval for  $\gamma_2$  build with classic standard errors?

## 3 Comparison with multivariate regression

Let's talk about numeric estimates withoud assumptions at all.

[the proof of equality]

Let's start easy first. No heteroscedasticity and no interaction between treatment  $w_i$  and covariate  $x_i$ . Correctly specified linear model.

Assume that the true model is

$$y_i = \gamma_1 + \gamma_2 w_i + \theta x_i + u_i.$$

The observations are independent and identically distributed with finite forth moments. The error term  $u_i$  satisfies  $\mathbb{E}(u_i \mid X) = 0$ ,  $\operatorname{Var}(u_i \mid X) = \sigma^2$ .

[here goes the picture]

It is well known in econometrics that OLS estimator  $\hat{\gamma}_2$  is unbiased and consistent in this case. As  $\hat{\beta}_2$  estimate from second step is exactly equal to  $\hat{\gamma}_2$  the same result applies.

And what about standard errors?

# 4 Toy problem to understand the difference

- 5 Heteroscedasticity case
- 6 Unanswered questions