

BEN GETSON

1935 SE 46th Ave.
Portland, OR 97215

ben.getson@gmail.com
(972) 342-0782

HEAD OF PRODUCT

I grow teams to champion their users and to reliably produce products that delight. I'm a four-time founding product manager who's grown products from small teams to big businesses. My expertise is designing platforms and tech-for-technologists. I'm drawn to mission-driven organizations, and my next focus is to develop solutions to ensure a cleaner, safer, and healthier future for us all.

EXPERIENCE

Climate Startup Advisor

2023 – Present

- Technical advisor designing an API and platform to centralize the tens of thousands of energy incentives offered nationally to kickstart renewable energy installation; Advising on product strategy to deliver a decarbonization platform for SMBs; Mentor for Cleantech Open, a national accelerator for early-stage clean technology startups

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Portland, OR

Vice President, Product

2021 – 2022

- Developed programmable platform to ensure American population is paid accurately, on-time, always; Scaled product to enable customer-centric businesses to challenge legacy, incumbent payroll providers
- Championed rapid customer discovery, delightful user experiences, and ruthless prioritization to transform how we designed roadmap; Reorganized R&D to orient around our customers and inclusively build regulatory compliance into the design process; Our closest clients regularly praised the R&D organization and adopted our roadmap strategies

Twilio

San Francisco, CA

Director, Product

2021 – 2021

Senior Manager, Product & Engineering

2018 – 2021

Principal Product Manager

2018 – 2018

- Scaled teams, operations, and customer experiences from zero-to-one and through hypergrowth as we built Twilio Flex, the industry's first programmable contact center platform
- Set vision for Flex's development platform, the key differentiator and highest NPS facet of the product; Built the right tools at the right time to capture the demand for rapidly deployed, fully remote contact centers during the COVID-19 pandemic
- Maintained highest team engagement scores across the business; Led a globally distributed organization; Recruited and hired 16 direct reports; Interviewed to fill over 60 positions across engineering, product, operations, and design

U.S. Department of Commerce

Washington, DC

Director, Product & Technology

2016 – 2017

- Defined product strategy for the Commerce Data Service, an agency leveraging data science and modern technology expertise to accelerate the Commerce Department's mission promoting economic growth
- Delivered initiatives more rapidly, at a higher quality, and at a lower taxpayer-funded cost compared to traditional government procurement; Combated outdated and incorrect online demographic data; Advised American businesses on how to profitably expand their sales to international markets

White House & U.S. Treasury

Washington, DC

Acting Director, Treasury Digital Service

2015 – 2015

Entrepreneur in Residence

2014 – 2016

- Executed President Obama's technology modernization strategy as a Presidential Innovation Fellow; Recruited for "DARPA meets the Peace Corps meets SEAL Team Six" (*Fast Company*)
- Launched high-availability services to millions; Navigated highly regulated environments to build coalitions for radical process and cultural changes
 - Founded a digital SWAT team to deliver Presidential priority initiatives for Department of Treasury
 - Engineered IRS recovery from a high-profile hack compromising millions of taxpayers; Relaunched core authentication & authorization framework and setup backbone for future API services
 - Piloted the IRS's first API service, providing "Where's My Refund?" details to tax practitioners; Proactively deflected highest frequency requests and delivered better customer experience for 100 million annual support calls
 - Unlocked and published 20 million pages of nonprofit filings as digital, machine-readable data; Transformed the data transparency of the \$2.2 trillion nonprofit sector, enabling the accountability of nonprofit management and the launch of new businesses built to leverage this data

LivingSocial

Washington, DC

Lead Product Manager, New Business

2014 – 2014

Manager, Product Management

2013 – 2014

Product Manager

2011 – 2013

- Led product design for millions of users and thousands of local businesses; Transformed internal business lines and operations to withstand ever-changing scale of a global startup valued at \$4.5B
- Piloted startup-within-a-startup, launching takeout and delivery platform for local restaurants

Capitalogix Trading

Dallas, TX

Lead Product Manager

2009 – 2011

Lead Software Developer

2004 – 2011

- Early software developer and only product manager for Capitalogix, a firm that leverages artificial intelligence to transform traditional investing; Led platform design from first trades to the launch of first managed client portfolio

AWARDS & ACHIEVEMENTS

- My projects have been promoted by TechCrunch, the Aspen Institute, Fast Company, the Washington Post, CNBC, and by President Obama on the Daily Show with Jon Stewart.
- The teams I've worked with have regularly been celebrated and awarded by for innovation and dedication to their customers. I've received four personal commendation letters from chief executives I've supported.
- Despite not holding a developer role for over 10 years, I've contributed production code at every organization where I've worked. ProPublica credits me on the Nonprofit Explorer for open-source software that visualizes financial filings.
- My favorite roles are as a mentor and advisor. I've worked with the startup communities in Portland, DC, and North Carolina, and I've taught students as a Guest Lecturer at Duke and Harvard Universities. I've been privileged to serve on multiple boards, directly advising university presidents, corporate executives, and U.S. Cabinet Secretaries.

EDUCATION**Duke University**

Durham, NC

Bachelor of Arts | Computer Science | Information Science