

Bibin Varghese

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CAREER OBJECTIVE

Aims to become an indispensable member of a reputed organisation by learning more skills and improving personal charm, contributing to the overall growth and prosperity of the organisation.

HIGHLIGHTS

- Founder of Neometor.org, a web based platform catering to PTE students.
- Founder of e-commerce startup exploring the opportunity and demand of good quality mobile covers at affordable prices.
- Electronics and communication Engineer with Six years in-plant experience in engineering and having 15 publications in international conferences and international journal.
- Ranked 213 in Kerala entrance examination and Scored 97 Percentile in GATE 2013.

EDUCATION

Master of Technology , Electronics and communications, 7/2014

Govt. Engg. College, , Kannur, GPA: 7.66

Bachelor of Technology , Signal processing and embedded systems, 5/2006

Model Engg. College, Cochin, Kerala., GPA: 61.54

TEST SCORES

IELTS (Max score : 9)

Overall Band 7.5 , Listening 8.0, Reading 8.0, Writing 6.5, Speaking 7.0

PTE Academic (Max score : 90)

Overall Band 86 , Listening 82, Reading 90, Writing 81, Speaking 90

TECHNICAL SKILLS

- Programming Languages : C, 8085,8951, PIC, MSP, Mat lab, VHDL, Synopsis TCAD (Nano), Latex
- Programmable logic controller:Selec PLC
- Software's: Ms office, Photoshop, Latex, FCP

CAPABILITIES

CORE COMPETENCIES

- Enhancing organizational efficiencies and operations using technical and interpersonal skills.
- Composing business correspondence and preparing statistical spreadsheet analysis.
- Coordinating materials for review with and implementing needed procedures.
- Well-developed communication skills demonstrated through extensive customer service.
- Knowledgeable in computer operations, applications and operating systems.
- Analysing the requirements and projecting the requirement according to customer feedback and sales pattern
- Well versed with procedures for sales and purchases inside the country and from overseas.
- Have performed a wide range of activities in the instrumentation domain

Marketing and Management

- Developed and implemented strategic initiatives that optimized sales levels.
- Regularly made sales quotas. Rapidly mastered new product data.
- Experienced buyer with background in international travel and purchasing.
- Consistently met and exceeded sales goals and product quotas.
- Surpassed sales objectives on a regular basis.
- Developed Web-based catalog and online store to expand services beyond region.
- Researched multiple sources for supplies, evaluated proposals, and negotiated contracts.
- Conducted strategic marketing analysis to determine distribution, price, and promotions.
- Initiated targeted marketing by engaging and creating groups in various social media such as facebook, whatsapp, telegram etc.

Web development

- Analysing and interpreting data using tools like excel to predict customer behaviour to predict future sales.
- Implemented complete wordpress-woocommerce website in 30 days.
- Optimizing website for seo and configuring various aspects for the website.
- Implementation of website on google cloud platform.
- Optimization of advertisement for google and facebook for best results

International Trade

- Negotiated and purchased supplies and merchandise from various sellers and suppliers in india and from china
- Researched multiple sources for supplies, evaluated proposals, and negotiated contracts.
- Designed and implemented tracking system for purchase orders to increase accuracy in budgeting and cost control.

LICENSES

- *Professional Engineer, Engineers Australia, 5/2017*

EXPERIENCE

*On Time, **Founder**, 10/2014 to Present*

Have founded a start up under the domain of E-commerce in the month of September 2014 owing to the change in the price of mobile cover between India and China and started shipping the cover from various platforms namely, Ebay, Amazon, Snapdeal from October sourcing the products from China. Was able to hit 10,000 within 6 months of launch. Owing to changes in the consumption pattern after demonetisation had to scale down the business.

Later, while studying IELTS and PTE, ventured into a new project Neomentor.org currently catering to PTE students and has already has a turnover of 6,933,709.00 till 30-7-2018.

*Konstelec Engineer Pvt. Ltd, **Engineer (Electrical & Instrumentation)**, 1/2008 to 1/2012*

BPCL Kochi CEMP (Phase??"II) I have worked in Capacity Expansion cum Modernisation Project (Phase??"II) of Bpcl since June 2008 as an Instrumentation engineer.

*Sutherland Global Service Limited, **Acting Team Lead**, 5/2007 to 1/2008*

I worked with Sutherland Global Services for McAfee. I joined the company as Technical Support Executive in April 2007 to January 2009. My job purpose at the time of joining involved detection and elimination of unwanted applications (Trojans, virus, worms) on the client computer by remotely accessing the infected computer and carrying out the troubleshooting assuring issue resolution in the given time-frame. Detailed analysis includes detection of the infection hooks in the registry and traces in the computer. Involves positive Manipulation of windows tools like Msconfig, Regedit, Gpedit. The other tools used in the process are Autoruns, Process Explorer, Ice Sword, Hyjackthis, Inctrl, Vmware and most of the Sysinternals Tools. I was assigned to train new recruits since the fourth month of joining.

Worked acting Team Lead from July 2008 to January 2009. Job purpose involves management of virus removal support and remote assistance support with 4 different queues namely.

Virus Removal (Gold support (purely chat support) and Platinum chat support (remote assisted chat support))

Remote assistance support (chat \voice)

PUBLICATIONS

"Effect of variations in sti thickness on bulk finfet," . " Bonfring International Journals. 2014

"Effect of variations in dimensions on bulk finfet." International Journal of Engineering Science and Technology. 2014

"Effect of variations in dimensions and self heating on bulk finfet." International Journal of Research in Engineering and Technology (IJRET). 2014

"Effect of variations in fin height and self-heating on finfets,." International Journal of Electrical Engineering & Technology (IJEET) . [City: Publisher], 2014

"Effect of variations in fin height and self-heating on finfets." ICCTEM-2014 . 2014

"Effect of variations in gate length and self-heating on soi finfet." in ICRTETm '14 . [City: Publisher], 2014

"Effect of variations in gate length and self heating on finfets." International Conference on Communication and Computing (ICC-2014), . 2014

"Effect of variations in dimensions on bulk finfet." International conference on Recent Innovations in Engineering (ICRIE1) . 2014

"Effect of variations in dimensions and self heating on bulk finfet." International Conference on Trends in Technology for Convergence. 2014

"Effect of variations in gate length on bulk finfet." National Conference On Recent Trends In Engineering And Technology. 2014

"Effect of variations in fin thickness on bulk finfet." National Conference On Systems, Energy & Environment,. 2014