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Practice & Revision Kit

**Foundations in Accountancy FMA /
ACCA Paper F2**

Management Accounting

For exams from 1 September 2016
to 31 August 2017

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ACCA's examining team



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Foundations in Accountancy

ACCA

PAPER F2

FMA

MANAGEMENT ACCOUNTING

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Welcome to BPP Learning Media's Practice & Revision Kit for FMA. In this **FMA/F2 Practice & Revision Kit**, which has been reviewed by the **ACCA examination team**, we:

- Include **Do you know?** Checklists to test your knowledge and understanding of topics
- Provide you with **two** mock exams including the Specimen Exam June 2014
- Provide the **ACCA exam answers** to the Specimen Exam June 2014 as an additional revision aid

Note

FIA FMA and ACCA Paper F2 are examined under the same syllabus and study guide.

FOR EXAMS FROM 1 SEPTEMBER 2016 TO 31 AUGUST 2017

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Helping you with your revision

BPP Learning Media – ACCA Approved Content Provider

As an **ACCA Approved Content Provider**, BPP Learning Media gives you the **opportunity** to use revision materials reviewed by the ACCA examination team. By incorporating the ACCA examination team's comments and suggestions regarding the depth and breadth of syllabus coverage, the BPP Learning Media Practice & Revision Kit provides excellent, **ACCA-approved** support for your revision.

Selecting questions

We provide signposts to help you plan your revision.

- A full **question index** listing questions that cover each part of the syllabus, so that you can locate the questions that provide practice on key topics, and see the different ways in which they might be tested

Attempting mock exams

There are two mock exams that provide practice at coping with the pressures of the exam day. We strongly recommend that you attempt them under exam conditions. **Mock Exam 1** is the Specimen Exam June 2014. **Mock Exam 2** reflects the question styles and syllabus coverage of the exam.

Using your BPP Practice & Revision Kit

Aim of this Practice & Revision Kit

To provide the practice to help you succeed in both the paper based and computer based examinations for Paper FMA/F2 *Management Accounting*.

To pass the examination you need a thorough understanding in all areas covered by the syllabus and teaching guide.

Recommended approach

- Make sure you are able to answer questions on **everything** specified by the syllabus and teaching guide. You cannot make any assumptions about what questions may come up on your paper. The examination team aim to discourage 'question spotting'.
- Learning is an **active** process. Use the **DO YOU KNOW?** Checklists to test your knowledge and understanding of the topics covered in FMA/F2 *Management Accounting* by filling in the blank spaces. Then check your answers against the **DID YOU KNOW?** Checklists. Do not attempt any questions if you are unable to fill in any of the blanks – go back to your **BPP Interactive Text** and revise first.
- When you are revising a topic, think about the mistakes that you know that you should avoid by writing down **POSSIBLE PITFALLS** at the end of each **DO YOU KNOW?** Checklist.
- Once you have completed the checklists successfully, you should attempt the questions on that topic. Each section has a selection of **MULTIPLE CHOICE QUESTIONS**.
- Each mark carries with it a time allocation of 1.2 minutes (including time for selecting and reading questions). A 10 mark multi task question should therefore be completed in 12 minutes.
- You should attempt each bank of MCQs to ensure you are familiar with their styles and to practise your technique. Ensure you read **Tackling Multiple Choice Questions** on page xi to get advice on how best to approach them.
- Once you have completed all of the questions in the body of this Practice & Revision Kit, you should attempt the **MOCK EXAMS** under examination conditions. Check your answers against our answers to find out how well you did.

Passing the FMA/F2 exam

To access Foundations in Accounting syllabuses, visit the ACCA website
www2.accaglobal.com/students/fia

The exam

You can take this exam as a paper-based exam or by a computer-based exam (CBE). All questions in the exam are compulsory. This means you cannot avoid any topic, but also means that you do not need to waste time in the exam deciding which questions to attempt. There are 35 MCQs and three multi-task questions in the paper based exam and a mixture of 35 MCQs and other types of objective test question (OTQ) (for example, number entry, multiple response and multiple response matching) and three multi-task questions in the CBE. This means that the examination team are able to test most of the syllabus at each sitting, and that is what they aim to do. So you need to have revised right across the syllabus for this exam.

Revision

This kit has been reviewed by the FMA/F2 examining team and contains the Specimen Exam June 2014. Working through the questions in the Kit provides excellent preparation for the exam. It is important to tackle questions under exam conditions. Allow yourself just the number of minutes shown next to the questions in the index and don't look at the answers until you have finished. For questions you answer incorrectly, think about your answer and the correct answer. If you require further clarification, refer to the explanation of the topic provided in your Interactive Text. Question practice is an essential part of your revision, don't neglect it.

Passing the exam

The following points will help you pass the exam:

- Read the question carefully.
- Don't spend more than the allotted time on each question. Don't become bogged down. If you are having trouble with a question, stop, think, decide on your best option and answer the question. Move on!

Approach to examining the syllabus

FMA/F2 is a two-hour paper. It can be taken as a paper based or a computer based examination.

The exam is structured as follows.

	<i>No of marks</i>
35 compulsory objective test questions of 2 marks each	70
3 compulsory multi-task questions of 10 marks each	30
	<u>100</u>

The Computer Based Examination

Computer based examinations (CBEs) are available for the first seven Foundations in Accountancy papers (not papers FAU, FTM or FFM), and the first three ACCA exams (F1, F2 and F3), in addition to the conventional paper based examination.

Computer based examinations must be taken at an ACCA CBE Licensed Centre.

How do CBEs work?

- Questions are displayed on a monitor.
- Candidates enter their answer directly onto the computer.
- Candidates have two hours to complete the examination.
- When the candidate has completed their examination, the final percentage score is calculated and displayed on screen.
- Candidates are provided with a Provisional Result Notification showing their results before leaving the examination room.
- The CBE Licensed Centre uploads the results to the ACCA (as proof of the candidate's performance) within 72 hours.
- Candidates can check their exam status on the ACCA website by logging into my ACCA.

Benefits

- **Flexibility** as a CBE can be sat at any time.
- **Results** can also be taken at any time and there is no restriction on the number of times a candidate can sit a CBE.
- **Instant feedback** as the computer displays the results at the end of the CBE.
- Results are notified to ACCA **within 72 hours**.

CBE question types

- Multiple choice – choose one answer from four options.
- Number entry – key in a numerical response to a question.
- Multiple response – select more than one response by clicking the appropriate tick boxes.
- Multiple response matching – select a response to a number of related part questions by choosing one option from a number of drop down menus.

For more information on computer-based exams, visit the ACCA website.

www.accaglobal.com/en/student/Exams/Computer-based-exams.html

Tackling Multiple Choice Questions

This paper includes MCQs. You have to **choose the option that best answers the question**. The incorrect options are called distracters. There is a skill in answering MCQs quickly and correctly. By practising MCQs you can develop this skill, giving you a better chance of passing the exam.

You may wish to follow the approach outlined below, or you may prefer to adapt it.

Step 1 Skim read all the MCQs and identify what appear to be the easier questions.

Step 2 Attempt each question – **starting with the easier questions** identified in Step 1. Read the question **thoroughly**. You may prefer to work out the answer before looking at the options, or you may prefer to look at the options at the beginning. Adopt the method that works best for you.

Step 3 Read the four options and see if one matches your own answer. Be careful with numerical questions as the distracters are designed to match answers that incorporate common errors. Check that your calculation is correct. Have you followed the requirement exactly? Have you included every stage of the calculation?

Step 4 You may find that none of the options matches your answer.

- Re-read the question to ensure that you understand it and are answering the requirement
- Eliminate any obviously wrong answers
- Consider which of the remaining answers is the most likely to be correct and select the option

Step 5 If you are still unsure make a note and continue to the next question.

Step 6 Revisit unanswered questions. When you come back to a question after a break you often find you are able to answer it correctly straight away. If you are still unsure have a guess. You are not penalised for incorrect answers, so **never leave a question unanswered!**

After extensive practice and revision of MCQs, you may find that you recognise a question when you sit the exam. Be aware that the detail and/or requirement may be different. If the question seems familiar read the requirement and options carefully – do not assume that it is identical.

Using your BPP products

This Kit gives you the question practice and guidance you need in the exam. Our other products can also help you pass:

- **Interactive Text** introduces and explains the knowledge required for your exam
- **Passcards** provide you with clear topic summaries and exam tips.

You can purchase these products by visiting www bpp com/learningmedia.

Questions

Do you know? – Accounting for management

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- Good information should be , , , and It should inspire confidence, it should be appropriately communicated, its volume should be manageable, it should be timely and its cost should be less than the benefits it provides.
- Information for management is likely to be used for
 -
 -
 -
- The main objective of profit making organisations is to A secondary objective of profit making organisations might be to increase of its goods/services.
- The main objective of non-profit making organisations is usually to and services. A secondary objective of non-profit making organisations might be to minimise the involved in providing the goods/services.
- Long-term planning, also known as corporate planning, involves selecting appropriate so as to prepare a long-term plan to attain the objectives.
- Anthony divides management activities into planning, control and control.
- **Tactical (or management) control:** 'the process by which managers assure that are obtained and used effectively and efficiently in the accomplishment of the organisation's objectives'.
- **Operational control:** 'the process of assuring that specific are carried out and
- accounts are prepared for individuals external to an organisation: shareholders, customers, suppliers, tax authorities, employees.
- accounts are prepared for internal managers of an organisation.
- There is no legal requirement to prepare accounts.
- accounts are both an historical record and a future planning tool.
- accounts concentrate on the business as a whole, aggregating revenues and costs from different operations, and are an end in themselves.
- Cost accounting information is, in general, unsuitable for
- *Possible pitfalls*

Write down the mistakes you know you should avoid.

Did you know? – Accounting for management

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- Good information should be **relevant, complete, accurate**, and **clear**. It should inspire confidence, it should be appropriately communicated, its volume should be manageable, it should be timely and its cost should be less than the benefits it provides.
- Information for management is likely to be used for
 - **Planning**
 - **Control**
 - **Decision making**
- The main objective of profit making organisations is to **maximise profits**. A secondary objective of profit making organisations might be to increase **output** of its goods/services.
- The main objective of non-profit making organisations is usually to **provide goods and services**. A secondary objective of non-profit making organisations might be to minimise the **costs** involved in providing the goods/services.
- Long-term **strategic** planning, also known as corporate planning, involves selecting appropriate **strategies** so as to prepare a long-term plan to attain the objectives.
- Anthony divides management activities into **strategic** planning, **management** control and **operational** control.
- Tactical (or management) control: 'the process by which managers assure that **resources** are obtained and used effectively and efficiently in the accomplishment of the organisation's objectives'.
- Operational control: 'the process of assuring that specific **tasks** are carried out **effectively** and **efficiently**'.
- **Financial** accounts are prepared for individuals external to an organisation: shareholders, customers, suppliers, tax authorities, employees.
- **Management** accounts are prepared for internal managers of an organisation.
- There is no legal requirement to prepare **management** accounts.
- **Management** accounts are both an historical record and a future planning tool.
- **Financial** accounts concentrate on the business as a whole, aggregating revenues and costs from different operations, and are an end in themselves.
- Cost accounting information is, in general, unsuitable for **decision making**.
- *Possible pitfalls*
 - Forgetting the differences between financial and management accounting

1 Accounting for management**24 mins**

1.1 Which of the following statements about qualities of good information is false?

- A It should be relevant for its purposes
- B It should be communicated to the right person
- C It should be completely accurate
- D It should be timely

(2 marks)

1.2 The sales manager has prepared a manpower plan to ensure that sales quotas for the forthcoming year are achieved. This is an example of what type of planning?

- A Strategic planning
- B Tactical planning
- C Operational planning
- D Corporate planning

(2 marks)

1.3 Which of the following statements about management accounting information is/are true?

- (i) They must be stated in purely monetary terms.
 - (ii) Limited companies must, by law, prepare management accounts.
 - (iii) They serve as a future planning tool and are not used as an historical record.
- A (i), (ii) and (iii)
 - B (i) and (ii)
 - C (ii) only
 - D None of the statements is true

(2 marks)

1.4 Which of the following statements is/are correct?

- (i) A management control system is a term used to describe the hardware and software used to drive a database system which produces information outputs that are easily assimilated by management.
 - (ii) An objective is a course of action that an organisation might pursue in order to achieve its strategy.
 - (iii) Information is data that has been processed into a form meaningful to the recipient.
- A (i), (ii) and (iii)
 - B (i) and (iii)
 - C (ii) and (iii)
 - D (iii) only

(2 marks)

1.5 Good information should have certain qualities. Which of the following are qualities of good information?

- (i) Complete
 - (ii) Extensive
 - (iii) Relevant
 - (iv) Accurate
- A (i), (ii) and (iii)
 - B (i), (iii) and (iv)
 - C (ii) and (iv)
 - D All of them

(2 marks)

1.6 Monthly variance reports are an example of which one of the following types of management information?

- A Tactical
- B Strategic
- C Non-financial
- D Operational

(2 marks)

1.7 Which of the following statements is/are correct?

- (i) Information for decision-making should incorporate uncertainty in some way
 - (ii) The data used to prepare financial accounts and management accounts are the same
- A (i) is true and (ii) is false
 - B (ii) is true and (i) is false
 - C Both are true
 - D Both are false

(2 marks)

1.8 Which of the following processes occurs at the business planning stage?

- A Obtaining data about actual results
- B Taking corrective action
- C Comparing actual performance with budget
- D Establishing objectives

(2 marks)

1.9 Which of the following statements is correct?

- A Management accounting systems provide information for use in fulfilling legal requirements
- B Management accounting systems provide information for the use of decision-makers within an organisation
- C Management accounting systems provide information for use by shareholders
- D Management accounting systems provide information for use by tax authorities

(2 marks)

1.10 Which of the following would be data rather than information?

- A Sales increase/decrease per product in last quarter
- B Total sales value per product
- C Sales made per salesman as a percentage of total sales
- D Sales staff commission as a percentage of total sales

(2 marks)

(Total = 20 marks)

Do you know? – Sources of data

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- Data may be (collected specifically for the purpose of a survey) or (collected for some other purpose).

You will remember that primary data are data collected especially for a specific purpose. The advantage of such data is that the investigator knows where the data and is aware of any inadequacies or limitations in the data. Its disadvantage is that it can be very to collect primary data.

- Secondary data sources may be satisfactory in certain situations, or they may be the only convenient means of obtaining an item of data. It is essential that there is good reason to believe that the secondary data used is and
- The main sources of secondary data are:

— —
 — —
 — —
 — —

- In such situations where it is not possible to survey the whole population, a is selected. The results obtained from this are used to estimate the results of the whole population. In situations where the whole population is examined, the survey is called a This situation is quite rare, which means that the investigator must choose a sample.
- A sampling method is a sampling method in which there is a known chance of each member of the population appearing in the sample.
- A sample is a sample selected in such a way that every item in the population has an equal chance of being included.
- If random sampling is used then it is necessary to construct a Once a numbered list of all items in the population has been made, it is easy to select a sample, simply by generating a list of random numbers.
- random sampling is a method of sampling which involves dividing the population into strata or categories. Random samples are then taken from each stratum or category. The main disadvantage of stratification is that it requires of each item in the population; sampling frames do not always contain such information.
- Systematic sampling is a sampling method which works by selecting every nth item after a random start. The advantages of systematic sampling are and
- Multistage sampling is a probability sampling method which involves dividing the into a number of and then selecting a small sample of these at random. Each is then divided further, and then a small sample is again selected at random. This process is repeated as many times as is necessary.
- sampling is a non-random sampling method that involves selecting one definable subsection of the population as the sample, that subsection taken to be representative of the population in question.
- In quota sampling, is forfeited in the interests of cheapness and administrative simplicity. Investigators are told to interview all the people they meet up to a certain quota.
- *Possible pitfalls*

Write down the mistakes you know you should avoid.

Did you know? – Sources of data

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- Data may be **primary** (collected specifically for the purpose of a survey) or **secondary** (collected for some other purpose).
You will remember that primary data are data collected especially for a specific purpose. The advantage of such data is that the investigator knows where the data **came from** and is aware of any inadequacies or limitations in the data. Its disadvantage is that it can be very **expensive** to collect primary data.
- Secondary data sources may be satisfactory in certain situations, or they may be the only convenient means of obtaining an item of data. It is essential that there is good reason to believe that the secondary data used is **accurate** and **reliable**.
- The main sources of secondary data are: **Governments; banks; newspapers; trade journals; information bureaux; consultancies; libraries and information services.**
- In such situations where it is not possible to survey the whole population, a **sample** is selected. The results obtained from this are used to estimate the results of the whole population. In situations where the whole population is examined, the survey is called a **census**. This situation is quite rare, which means that the investigator must choose a sample.
- A **probability** sampling method is a sampling method in which there is a known chance of each member of the population appearing in the sample.
- A **simple random** sample is a sample selected in such a way that every item in the population has an equal chance of being included.
- If random sampling is used then it is necessary to construct a **sampling frame**. Once a numbered list of all items in the population has been made, it is easy to select a **random** sample, simply by generating a list of random numbers.
- **Stratified** random sampling is a method of sampling which involves dividing the population into strata or categories. Random samples are then taken from each stratum or category. The main disadvantage of stratification is that it requires **prior knowledge** of each item in the population; sampling frames do not always contain such information.
- Systematic sampling is a sampling method which works by selecting every nth item after a random start. The advantages of systematic sampling are that **it is easy to use** and **it is cheap**.
- Multistage sampling is a probability sampling method which involves dividing the **population** into a number of **sub-populations** and then selecting a small sample of these at random. Each **sub-population** is then divided further, and then a small sample is again selected at random. This process is repeated as many times as is necessary.
- **Cluster** sampling is a non-random sampling method that involves selecting one definable subsection of the population as the sample, that subsection taken to be representative of the population in question.
- In quota sampling, **randomness** is forfeited in the interests of cheapness and administrative simplicity. Investigators are told to interview all the people they meet up to a certain quota.
- *Possible pitfalls*
 - Mixing up the different types of sampling.
 - Not knowing the advantages and disadvantages of the sampling methods.

2 Sources of data**12 mins**

- 2.1 Which of the following is/are primary sources of data?
- (i) Historical records of transport costs to be used to prepare forecasts for budgetary planning
 - (ii) *The Annual Abstract of Statistics*, published by the Office for National Statistics in the United Kingdom
 - (iii) Data collected by a bank in a telephone survey to monitor the effectiveness of the bank's customer services
- A (i) and (ii)
 B (i) and (iii)
 C (i) only
 D (iii) only
- (2 marks)**
-
- 2.2 The following statements relate to different types of data:
- (i) Secondary data are data collected especially for a specific purpose
 - (ii) Discrete data can take on any value
 - (iii) Qualitative data are data that cannot be measured
 - (iv) Population data are data arising as a result of investigating a group of people or objects
- Which of the statements are true?
- A (i) and (ii) only
 B (ii) and (iii) only
 C (ii) and (iv) only
 D (iii) and (iv) only
- (2 marks)**
-
- 2.3 Which of the following statements are false?
- (i) If a sample is selected using random sampling, it will be free from bias.
 - (ii) A sampling frame is a numbered list of all items in a sample.
 - (iii) In cluster sampling there is very little potential for bias.
 - (iv) In quota sampling, investigators are told to interview all the people they meet up to a certain quota.
- A (i), (ii), (iii) and (iv)
 B (i), (ii) and (iii)
 C (ii) and (iii)
 D (ii) only
- (2 marks)**
-
- 2.4 Government statistics can be a useful source of data and information.
- Which one of the following types of data is most likely to be obtained from government statistics?
- A Foreign exchange rates
 B Population data
 C Details of industry costs
 D Interest rates
- (2 marks)**
-
- 2.5 Which of the following explains the essence of quota sampling?
- A Each element of the population has an equal chance of being chosen
 B Every nth member of the population is selected
 C Every element of one definable sub-section of the population is selected
 D None of the above
- (2 marks)**
-
- (Total = 10 marks)**

Do you know? – Cost classification and cost behaviour

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- A cost is a cost that can be traced in full to the product, service or department that is being costed. An cost is a cost that is incurred in the course of making a product, providing a service or running a department but which cannot be traced directly and in full to the product, service or department.
 - In classification by function, costs are classified as follows
 - These are associated with the factory.
 - These are costs associated with general office departments.
 - These are costs associated with sales, marketing, warehousing and transport departments.
 - A cost is a cost which is incurred for a particular period of time and which, within certain activity levels, is unaffected by changes in the level of activity. A cost is a cost which tends to vary with the level of activity. Many items of expenditure are part and part and are called costs.
 - The distinction between production and non-production costs is the basis of valuing
 - A centre is a department or organisational function whose performance is the direct responsibility of a specific manager.
..... centres are similar to cost centres but are accountable for costs and revenues.
- An centre is a profit centre with additional responsibilities for capital investment and possibly for financing, and whose performance is measured by its return on investment.
- The basic principle of cost behaviour is that as the level of activity rises, costs will usually
 - The effect of increasing activity levels on unit costs is as follows. (Tick as appropriate)

	<i>Rises</i>	<i>Falls</i>	<i>Remains constant</i>
Variable cost per unit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed cost per unit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Total cost per unit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- The fixed and variable elements of semi-variable costs can be determined by the method.
- *Possible pitfalls*

Write down the mistakes you know you should avoid.

Did you know? – Cost classification and cost behaviour

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- A **direct** cost is a cost that can be traced in full to the product, service or department that is being costed. An **indirect** cost is a cost that is incurred in the course of making a product, providing a service or running a department but which cannot be traced directly and in full to the product, service or department.
- In classification by function, costs are classified as follows
 - **Production or manufacturing costs.** These are associated with the factory.
 - **Administration costs.** These are costs associated with general office departments.
 - **Marketing or selling and distribution costs.** These are costs associated with sales, marketing, warehousing and transport departments.
- A **fixed** cost is a cost which is incurred for a particular period of time and which, within certain activity levels, is unaffected by changes in the level of activity. A **variable** cost is a cost which tends to vary with the level of activity. Many items of expenditure are part **fixed** and part **variable** and are called **semi-variable** costs.
- The distinction between production and non-production costs is the basis of valuing **inventory**.
- A **responsibility** centre is a department or organisational function whose performance is the direct responsibility of a specific manager.

Profit centres are similar to cost centres but are accountable for costs and revenues.

An **investment** centre is a profit centre with additional responsibilities for capital investment and possibly for financing, and whose performance is measured by its return on investment.

- The basic principle of cost behaviour is that as the level of activity rises, costs will usually **rise**.
- The effect of changing activity levels on unit costs is as follows. (Tick as appropriate)

	Rises	Falls	Remains constant
Variable cost per unit	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Fixed cost per unit	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Total cost per unit	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

- The fixed and variable elements of semi-variable costs can be determined by the **high-low** method.
- *Possible pitfalls*
 - Getting confused between fixed and variable costs – particularly if they are expressed per unit.
 - Not grasping the difference between direct and indirect costs.

3 Cost classification**31 mins**

- 3.1 A firm has to pay a 20c per unit royalty to the inventor of a device which it manufactures and sells.

How would the royalty charge be classified in the firm's accounts?

- A Selling expense
- B Direct expense
- C Production overhead
- D Administrative overhead

(2 marks)

- 3.2 Which of the following would be classed as indirect labour?

- A Assembly workers in a company manufacturing televisions
- B A stores assistant in a factory store
- C Plasterers in a construction company
- D A consultant in a firm of management consultants

(2 marks)

- 3.3 A manufacturing firm is very busy and overtime is being worked.

How would the amount of overtime premium contained in direct wages normally be classed?

- A Part of prime cost
- B Factory overheads
- C Direct labour costs
- D Administrative overheads

(2 marks)

- 3.4 A company makes chairs and tables. Which of the following items would be treated as an indirect cost?

- A Wood used to make a chair
- B Metal used for the legs of a chair
- C Fabric to cover the seat of a chair
- D The salary of the sales director of the company

(2 marks)

- 3.5 Over which of the following is the manager of a profit centre likely to have control?

- (i) Selling prices
 - (ii) Controllable costs
 - (iii) Apportioned head office costs
 - (iv) Capital investment in the centre
-
- A All of the above
 - B (i), (ii) and (iii)
 - C (i), (ii) and (iv)
 - D (i) and (ii)

(2 marks)

- 3.6 Which of the following best describes a controllable cost?

- A A cost which arises from a decision already taken, which cannot, in the short run, be changed.
- B A cost for which the behaviour pattern can be easily analysed to facilitate valid budgetary control comparisons.
- C A cost which can be influenced by its budget holder.
- D A specific cost of an activity or business which would be avoided if the activity or business did not exist.

(2 marks)

3.7 Which of the following items might be a suitable cost unit within the credit control department of a company?

- (i) Stationery cost
- (ii) Customer account
- (iii) Cheque received and processed

- A Item (i) only
- B Item (ii) only
- C Item (iii) only
- D Items (ii) and (iii) only

(2 marks)

3.8 Which of the following best describes a period cost?

- A A cost that relates to a time period which is deducted as expenses for the period and is not included in the inventory valuation.
- B A cost that can be easily allocated to a particular period, without the need for arbitrary apportionment between periods.
- C A cost that is identified with a unit produced during the period, and is included in the value of inventory. The cost is treated as an expense for the period when the inventory is actually sold.
- D A cost that is incurred regularly every period, eg every month or quarter.

(2 marks)

3.9 A company employs four supervisors to oversee the factory production of all its products. How would the salaries paid to these supervisors be classified?

- A As a direct labour cost
- B As a direct production expense
- C As a production overhead
- D As an administration overhead

(2 marks)

3.10 A company manufactures and sells toys and incurs the following three costs:

- (i) Rental of the finished goods warehouse
- (ii) Depreciation of its own fleet of delivery vehicles
- (iii) Commission paid to sales staff

Which of these are classified as distribution costs?

- A (i) and (ii) only
- B (i) and (iii) only
- C (ii) and (iii) only
- D (i), (ii) and (iii)

(2 marks)

3.11 Which of the following describes a cost centre?

- A A unit of output or service for which costs are ascertained
- B A function or location for which costs are ascertained
- C A segment of the organisation for which budgets are prepared
- D An amount of expenditure attributable to a particular activity

(2 marks)

3.12 The overhead expenses of a company are coded using a five digit coding system, an extract from which is as follows:

Cost centre	Code no	Types of expense	Code no
Machining	10	Indirect materials	410
Finishing	11	Depreciation of production machinery	420
Packing	12	Indirect wages	430
Stores	13	Maintenance materials	440
Maintenance	14	Machine hire costs Depreciation of non-production equipment	450 460

The coding for the hire costs of a packing machine is 12450.

Which is the coding for the issue of indirect materials issued from stores to the machining department?

- A 10410
- B 10440
- C 13410
- D 13440

(2 marks)

3.13 Which one of the following statements does NOT explain why coding systems are used?

- A A code is more precise than a description so reduces ambiguity
- B A code is briefer than a description so saves time
- C A code is more suited to communicating wider issues than a description
- D The use of codes facilitates data processing

(2 marks)

(Total = 26 marks)

4 Cost behaviour

43 mins

4.1 Fixed costs are conventionally deemed to be which of the following?

- A Constant per unit of output
- B Constant in total when production volume changes
- C Outside the control of management
- D Easily controlled

(2 marks)

4.2 The following data relate to the overhead expenditure of a contract cleaners at two activity levels.

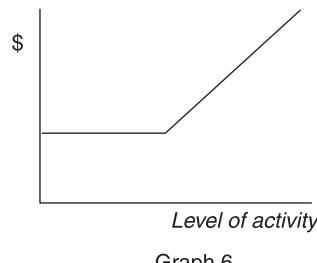
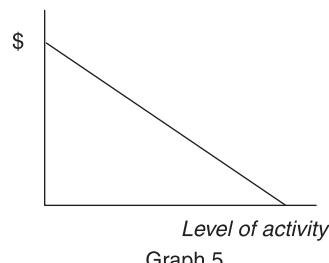
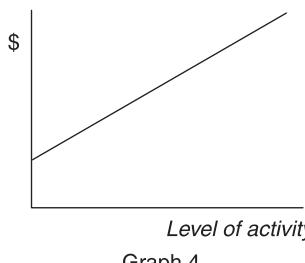
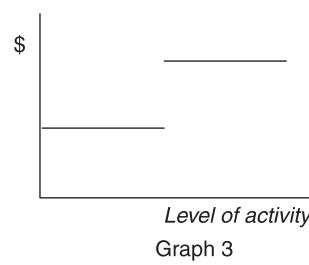
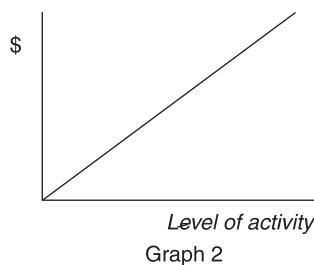
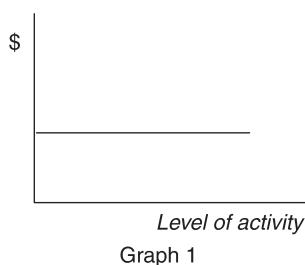
Square metres cleaned	13,500	15,950
Overheads	\$84,865	\$97,850

What is the estimate of the overheads if 18,300 square metres are to be cleaned?

- A \$96,990
- B \$110,305
- C \$112,267
- D \$115,039

(2 marks)

The following information relates to questions 4.3 to 4.7.



Which one of the above graphs illustrates the costs described in questions 4.3 to 4.7?

4.3 A linear variable cost – when the vertical axis represents cost incurred.

- A Graph 1
- B Graph 2
- C Graph 4
- D Graph 5

(2 marks)

4.4 A fixed cost – when the vertical axis represents cost incurred.

- A Graph 1
- B Graph 2
- C Graph 3
- D Graph 6

(2 marks)

4.5 A linear variable cost – when the vertical axis represents cost per unit.

- A Graph 1
- B Graph 2
- C Graph 3
- D Graph 6

(2 marks)

4.6 A semi-variable cost – when the vertical axis represents cost incurred.

- A Graph 1
- B Graph 2
- C Graph 4
- D Graph 5

(2 marks)

4.7 A step fixed cost – when the vertical axis represents cost incurred.

- A Graph 3
- B Graph 4
- C Graph 5
- D Graph 6

(2 marks)

4.8 A company has recorded the following data in the two most recent periods.

<i>Total costs of production</i>	<i>Volume of production</i>
\$	Units
13,500	700
18,300	1,100

What is the best estimate of the company's fixed costs per period?

- A \$13,500
- B \$13,200
- C \$5,100
- D \$4,800

(2 marks)

4.9 A production worker is paid a salary of \$650 per month, plus an extra 5 cents for each unit produced during the month. How is this type of labour cost best described?

- A A variable cost
- B A fixed cost
- C A step cost
- D A semi-variable cost

(2 marks)

- 4.10 What type of cost is supervisor salary costs, where one supervisor is needed for every ten employees added to the staff?

- A A fixed cost
- B A variable cost
- C A mixed cost
- D A step cost

(2 marks)

- 4.11 The following information for advertising and sales has been established over the past six months:

<i>Month</i>	<i>Sales revenue</i> \$'000	<i>Advertising expenditure</i> \$'000
1	155	3
2	125	2.5
3	200	6
4	175	5.5
5	150	4.5
6	225	6.5

Using the high-low method which of the following is the correct equation for linking advertising and sales from the above data?

- A Sales revenue = 62,500 + (25 × advertising expenditure)
- B Advertising expenditure = - 2,500 + (0.04 × sales revenue)
- C Sales revenue = 95,000 + (20 × advertising expenditure)
- D Advertising expenditure = - 4,750 + (0.05 × sales revenue)

(2 marks)

- 4.12 A total cost is described as staying the same over a certain activity range and then increasing but remaining stable over a revised activity range in the short term.

What type of cost is this?

- A A fixed cost
- B A variable cost
- C A semi-variable cost
- D A stepped fixed cost

(2 marks)

- 4.13 A company incurs the following costs at various activity levels:

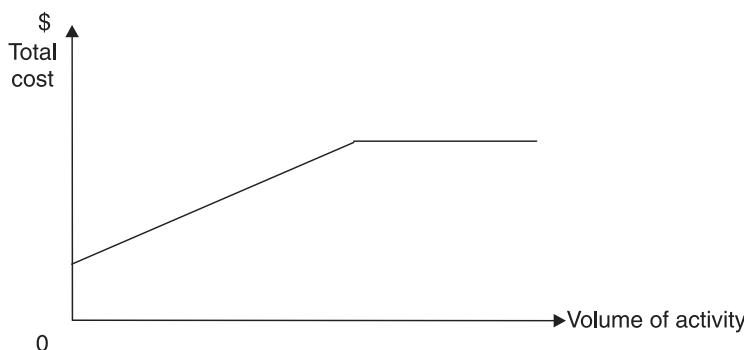
<i>Total cost</i> \$	<i>Activity level</i> Units
250,000	5,000
312,500	7,500
400,000	10,000

Using the high-low method what is the variable cost per unit?

- A \$25
- B \$30
- C \$35
- D \$40

(2 marks)

- 4.14 The following diagram represents the behaviour of one element of cost:



Which ONE of the following statements is consistent with the above diagram?

- A Annual factory power cost where the electricity supplier sets a tariff based on a fixed charge plus a constant unit cost for consumption but subject to a maximum annual charge.
- B Weekly total labour cost when there is a fixed wage for a standard 40 hour week but overtime is paid at a premium rate.
- C Total direct material cost for a period if the supplier charges a lower unit cost on all units once a certain quantity has been purchased in that period.
- D Total direct material cost for a period where the supplier charges a constant amount per unit for all units supplied up to a maximum charge for the period. **(2 marks)**

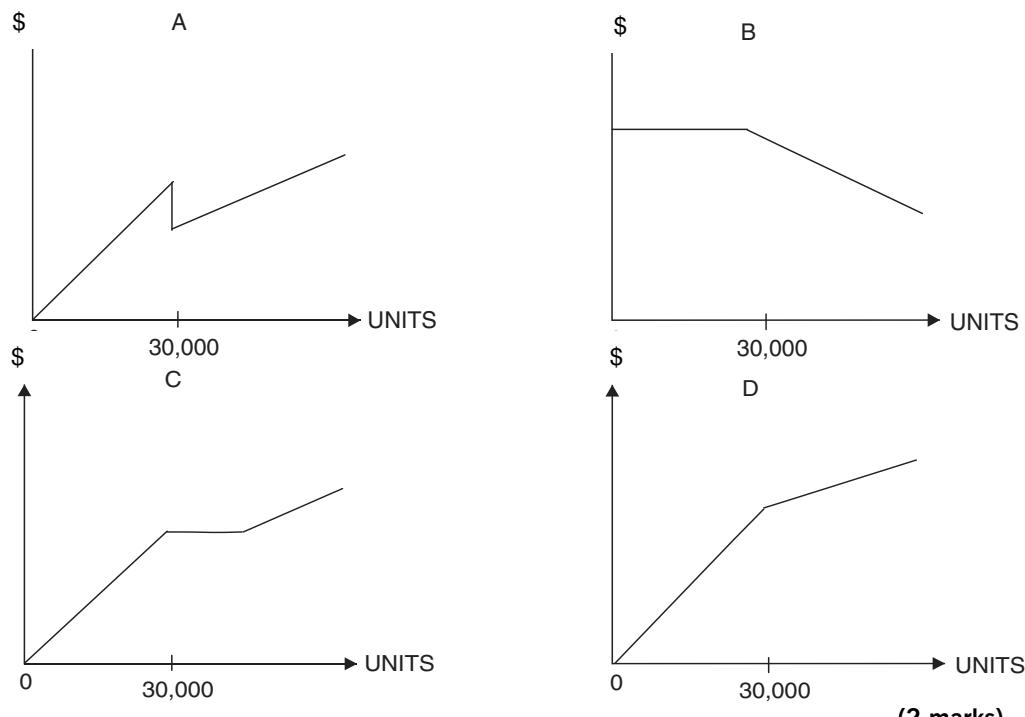
- 4.15 An organisation manufactures a single product. The total cost of making 4,000 units is \$20,000 and the total cost of making 20,000 units is \$40,000. Within this range of activity the total fixed costs remain unchanged.

What is the variable cost per unit of the product?

- A \$0.80
- B \$1.20
- C \$1.25
- D \$2.00 **(2 marks)**

- 4.16 When total purchases of raw material exceed 30,000 units in any one period then all units purchased, including the initial 30,000, are invoiced at a lower cost per unit.

Which of the following graphs is consistent with the behaviour of the total materials cost in a period?



(2 marks)

4.17 The total cost of production for two levels of activity is as follows:

	<i>Level 1</i>	<i>Level 2</i>
Production (units)	3,000	5,000
Total cost (\$)	6,750	9,250

The variable production cost per unit and the total fixed production cost both remain constant in the range of activity shown.

What is the level of fixed costs?

- A \$2,000
- B \$2,500
- C \$3,000
- D \$3,500

(2 marks)

4.18 The following question is taken from the December 2011 exam paper.

The following shows the total overhead costs for given levels of a company's total output.

<i>Cost</i>	<i>Output</i>
\$	Units
4,000	1,000
7,000	2,000
10,000	3,000
9,500	4,000

A step up in fixed costs of \$500 occurs at an output level of 3,500 units.

What would be the variable overhead cost per unit (to the nearest \$0.01) using the high-low technique?

- A \$1.67 per unit
- B \$1.83 per unit
- C \$2.75 per unit
- D \$3.00 per unit

(2 marks)

(Total = 36 marks)

5 Presenting information

10 mins

5.1 The cost of materials for product A are as follows.

Material W: \$2,250
Material X: \$3,000
Material Y: \$3,600
Material Z: \$150

If the material proportions were displayed on a pie chart, how many degrees would material Y represent?

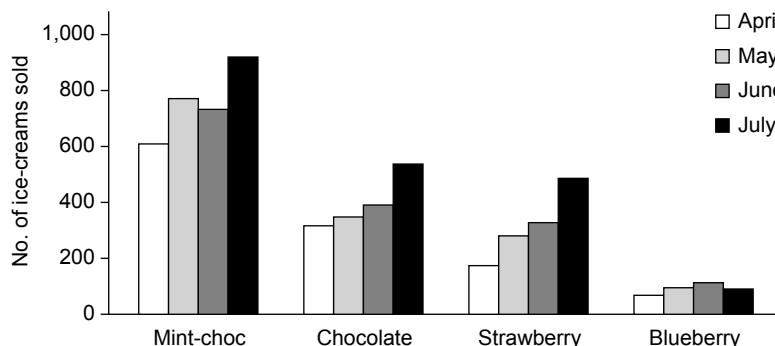
- A 90 degrees
- B 120 degrees
- C 144 degrees
- D 204 degrees

(2 marks)

The following information relates to questions 5.2 to 5.3.

	Number of ice-creams sold			
	April	May	June	July
Mint choc chip	600	760	725	900
Chocolate	300	335	360	525
Strawberry	175	260	310	475
Blueberry	75	90	100	90

- 5.2 The data may be illustrated by the following chart. What type of chart is it?



- A Simple bar chart
- B Multiple bar chart
- C Component bar chart
- D Ogive

(2 marks)

- 5.3 Which one of the following statements is true?

- A Sales of mint choc chip rose steadily over the four months
- B Total sales fell in the month of July
- C In June, the gap between sales of strawberry and sales of chocolate reduced
- D Sales of blueberry rose in May and July

(2 marks)

- 5.4 The table below shows a company's sales figures for the first six months of the year.

	Jan	Feb	Mar	Apr	May	June	Total
Product	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
A	800	725	725	400	415	405	3,470
B	210	210	180	150	175	160	1,085
C	25	50	60	95	125	140	495
Total	1,035	985	965	645	715	705	5,050

What kind of graph or chart would you use to show the fluctuations of total monthly sales figures across the six months?

- A Percentage component bar chart
- B Scatter diagram
- C Line graph
- D Pie chart

(2 marks)

(Total = 8 marks)

Do you know? – Materials and labour

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- FIFO prices materials issues at the prices of the newest/oldest items in inventory, and values closing inventory at the value of the most recent/oldest items in inventory. (Delete as appropriate)
- LIFO prices materials issues at the prices of the newest/oldest items in inventory and values closing inventory at the value of the most recent/oldest items. (Delete as appropriate)
- is usually carried out annually, when all items of inventory are counted on a specific date. involves counting and checking a number of inventory items on a regular basis so that each item is checked at least once a year.
- Inventory control levels are calculated in order to maintain inventory at the optimum level. The four critical control levels are as follows.
 - (maximum usage × maximum lead time)
 - (quantity of inventory to be reordered when inventory reaches reorder level)
 - (reorder level – (average usage × average lead time))
 - (reorder level + reorder quantity – (min usage × min lead time))
- The is the ordering quantity which minimises inventory costs (holding costs and ordering costs), and is calculated as follows.

$$\text{EOQ} = \sqrt{\frac{2C_o D}{C_h}}$$

Where C_h =

C_o =

D =

EOQ =

- Labour attendance time is recorded on an or on a Job time is recorded on the following documents:

.....
.....
.....

- *Possible pitfalls*

Write down the mistakes you know you should avoid.

Did you know? – Materials and labour

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- FIFO prices materials issues at the prices of the **newest/oldest** items in inventory, and values closing inventory at the value of the **most recent/oldest** items in inventory.
- LIFO prices materials issues at the prices of the **newest/oldest** items in inventory and values closing inventory at the value of the **most recent/oldest items**.
- **Periodic inventory taking** is usually carried out annually, when all items of inventory are counted on a specific date. **Continuous inventory taking** involves counting and checking a number of inventory items on a regular basis so that each item is checked at least once a year.
- Inventory control levels are calculated in order to maintain inventory at the optimum level. The four critical control levels are as follows.

Reorder level (maximum usage × maximum lead time)

Reorder quantity (quantity of inventory to be reordered when inventory reaches reorder level)

Minimum inventory level (reorder level – (average usage × average lead time))

Maximum inventory level (reorder level + reorder quantity – (min usage × min lead time))

- The **economic order quantity** is the ordering quantity which minimises inventory costs (holding costs and ordering costs), and is calculated as follows.

$$\text{EOQ} = \sqrt{\frac{2C_0D}{C_h}} \quad \text{Where} \quad C_h = \text{holding costs of one unit of inventory for one year}$$

C_o = cost of ordering a consignment

D = annual demand

EOQ = economic order quantity

- Labour attendance time is recorded on an **attendance card** or on a **clock card**. Job time is recorded on the following documents.

Daily time sheets

Weekly time sheets

Job cards

- *Possible pitfalls*

– Confusing FIFO with LIFO.

– Not being able to reproduce the inventory control formulae.

– Confusing the meaning of 'c', 'd', and 'h' in the economic order quantity equation.

6 Accounting for materials**53 mins**

- 6.1 Which of the following functions are fulfilled by a goods received note (GRN)?

- (i) Provides information to update the inventory records on receipt of goods
 - (ii) Provides information to check the quantity on the supplier's invoice
 - (iii) Provides information to check the price on the supplier's invoice
- A (i) and (ii) only
 B (i) and (iii) only
 C (ii) and (iii) only
 D (i) only

(2 marks)

- 6.2 There are 27,500 units of Part Number X35 on order with the suppliers and 16,250 units outstanding on existing customers' orders.

If the free inventory is 13,000 units, what is the physical inventory?

- A 1,750
 B 3,250
 C 24,250
 D 29,250

(2 marks)

The following information relates to questions 6.3 and 6.4.

A domestic appliance retailer with multiple outlets sells a popular toaster known as the Autocrisp 2000, for which the following information is available:

Average sales	75 per day
Maximum sales	95 per day
Minimum sales	50 per day
Lead time	12-18 days
Reorder quantity	1,750

- 6.3 Based on the data above, at what level of inventory would a replenishment order be issued?

- A 600 units
 B 1,125 units
 C 1,710 units
 D 1,750 units

(2 marks)

- 6.4 Based on the data above, what is the maximum inventory level?

- A 1,750 units
 B 2,275 units
 C 2,860 units
 D 2,900 units

(2 marks)

- 6.5 The annual demand for an item of inventory is 2,500 units. The cost of placing an order is \$80 and the cost of holding an item in stock for one year is \$15. What is the economic order quantity, to the nearest unit?

- A 31 units
 B 115 units
 C 163 units
 D 26,667 units

(2 marks)

- 6.6 Which of the following is correct with regard to inventories?
- (i) Stock-outs arise when too little inventory is held
 - (ii) Safety inventories are the level of units maintained in case there is unexpected demand
 - (iii) A re-order level can be established by looking at the maximum usage and the maximum lead-time
- A (i) and (ii) only
 B (i) and (iii) only
 C (ii) and (iii) only
 D (i), (ii) and (iii)

(2 marks)

- 6.7 What is the economic batch quantity used to establish?

Optimal

- A reorder quantity
- B recorder level
- C order quantity
- D inventory level for production

(2 marks)

- 6.8 The demand for a product is 12,500 units for a three month period. Each unit of product has a purchase price of \$15 and ordering costs are \$20 per order placed.

The annual holding cost of one unit of product is 10% of its purchase price.

What is the Economic Order Quantity (to the nearest unit)?

- A 577
- B 816
- C 866
- D 1,155

(2 marks)

- 6.9 A company determines its order quantity for a raw material by using the Economic Order Quantity (EOQ) model.

What would be the effects on the EOQ and the total annual holding cost of a decrease in the cost of ordering a batch of raw material?

	<i>EOQ</i>	<i>Total annual holding cost</i>
A	Higher	Lower
B	Higher	Higher
C	Lower	Higher
D	Lower	Lower

(2 marks)

- 6.10 Data relating to a particular stores item are as follows:

Average daily usage	400 units
Maximum daily usage	520 units
Minimum daily usage	180 units
Lead time for replenishment of inventory	10 to 15 days
Reorder quantity	8,000 units

What is the reorder level (in units) which avoids stockouts (running out of inventory)?

- A 5,000
- B 6,000
- C 7,800
- D 8,000

(2 marks)

6.11 The material stores control account for a company for March looks like this:

MATERIAL STORES CONTROL ACCOUNT		
	\$	\$
Balance b/d	12,000	Work in progress
Suppliers	49,000	Overhead control
Work in progress	<u>18,000</u>	Balance c/d
	<u>79,000</u>	<u>27,000</u>
Balance b/d	<u>27,000</u>	<u>79,000</u>

Which of the following statements are correct?

- (i) Issues of direct materials during March were \$18,000
 - (ii) Issues of direct materials during March were \$40,000
 - (iii) Issues of indirect materials during March were \$12,000
 - (iv) Purchases of materials during March were \$49,000
- A (i) and (iv) only
 B (ii) and (iv) only
 C (ii), (iii) and (iv) only
 D All of them

(2 marks)

6.12 A manufacturing company uses 25,000 components at an even rate during a year. Each order placed with the supplier of the components is for 2,000 components, which is the economic order quantity. The company holds a buffer inventory of 500 components. The annual cost of holding one component in inventory is \$2.

What is the total annual cost of holding inventory of the component?

- A \$2,000
 B \$2,500
 C \$3,000
 D \$4,000

(2 marks)

6.13 A company wishes to minimise its inventory costs. Order costs are \$10 per order and holding costs are \$0.10 per unit per month. Fall Co estimates annual demand to be 5,400 units.

What is the economic order quantity?

- A 949 units
 B 90,000 units
 C 1,039 units
 D 300 units

(2 marks)

6.14 For a particular component, the re-order quantity is 6,000 units and the average inventory holding is 3,400 units.

What is the level of safety inventory (in whole units)?

- A 400
 B 3,400
 C 3,000
 D 6,400

(2 marks)

6.15 The following data relates to component L512:

Ordering costs	\$100 per order
Inventory holding costs	\$8 per unit per annum
Annual demand	1,225 units

What is the economic order quantity (to the nearest whole unit)?

- A 175 units
- B 62 units
- C 44 units
- D 124 units

(2 marks)

6.16 The following data relate to inventory item A452:

Average usage	100 units per day
Minimum usage	60 units per day
Maximum usage	130 units per day
Lead time	20-26 days
EOQ	4,000 units

What is the maximum inventory level?

- A 3,380 units
- B 6,180 units
- C 7,380 units
- D 8,580 units

(2 marks)

6.17 ACB Co gradually receives its re-supply of inventory at a rate of 10,000 units a week. Other information is available as follows.

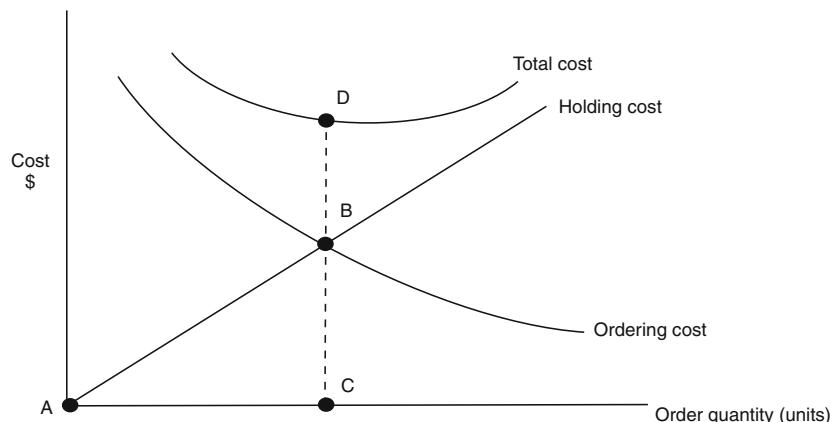
Weekly demand	5,000 units
Set-up costs for each production run	\$125
Weekly cost of holding one unit	\$0.0025

What is the economic production run?

- A 1,577 units
- B 7,071 units
- C 31,623 units
- D 894,427 units

(2 marks)

6.18



Where on the graph would you read off the value for the economic order quantity?

- A At point A
- B At point B
- C At point C
- D At point D

(2 marks)

- 6.19 A company uses an item of inventory as follows.

Purchase price	\$25 per unit
Annual demand	1,800 units
Ordering cost	\$32
Annual holding cost	\$4.50 per unit
EOQ	160 units

What is the minimum total cost assuming a discount of 2% applies to the purchase price and to holding costs on orders of 300 and over?

- A \$45,720.00
- B \$44,953.50
- C \$45,000.00
- D \$44,967.00

(2 marks)

The following information relates to questions 6.20 and 6.21.

G Co makes the following purchases and sales.

1 January	Purchases	4,000 units for \$10,000
31 January	Purchases	1,000 units for \$2,000
15 February	Sales	3,000 units for \$13,000
28 February	Purchases	1,500 units for \$3,750
14 March	Sales	500 units for \$1,200

- 6.20 At 31 March which of the following closing inventory valuations using FIFO is correct?

- A \$8,000
- B \$7,500
- C \$7,000
- D \$6,500

(2 marks)

- 6.21 At 31 March which of the following closing inventory valuations using LIFO is correct?

- A \$6,500
- B \$7,000
- C \$7,500
- D \$8,000

(2 marks)

- 6.22 A wholesaler had opening inventory of 300 units of product Emm valued at \$25 per unit at the beginning of January. The following receipts and sales were recorded during January.

Date	2 Jan	12 Jan	21 Jan	29 Jan
Issues	250	400	200	75

The purchase cost of receipts was \$25.75 per unit. Using a weighted average method of valuation, calculate the value of closing inventory at the end of January.

- A \$11,550
- B \$4,492
- C \$4,192
- D \$9,550

(2 marks)

(Total = 44 marks)

7 Accounting for labour**29 mins**

The following information relates to questions 7.1 and 7.2.

Budgeted and actual production data for the year that has just ended are as follows.

Product	Budgeted production		Actual production Units
	Units	Standard machine hours	
W	15,000	3,000	12,000
X	20,000	8,000	25,000
Y	14,000	7,000	16,000
Z	6,000	9,000	5,000

Total machine hours worked in the period amounted to 29,000 hours.

7.1 What was the capacity ratio in the year, as a percentage to one decimal place?

- A 93.1%
- B 103.3%
- C 105.5%
- D 107.4%

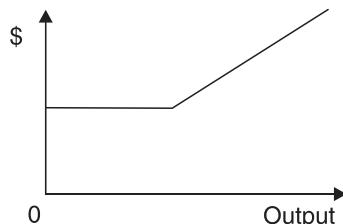
(2 marks)

7.2 What was the efficiency ratio in the year, as a percentage to one decimal place?

- A 96.2%
- B 103.3%
- C 103.9%
- D 107.4%

(2 marks)

7.3 What does the labour cost graph below depict?



- A A piece rate scheme with a minimum guaranteed wage
- B A straight piece rate scheme
- C A straight time rate scheme
- D A differential piece rate scheme

(2 marks)

7.4 The following data relate to work in the finishing department of a certain factory.

Normal working day	7 hours
Basic rate of pay per hour	\$5
Standard time allowed to produce 1 unit	4 minutes
Premium bonus payable at the basic rate	60% of time saved

On a particular day one employee finishes 180 units. What is his gross pay for the day?

- A \$35
- B \$50
- C \$56
- D \$60

(2 marks)

- 7.5 An employee is paid on a piecework basis. The basis of the piecework scheme is as follows:

1 to 100 units	–	\$0.20 per unit
101 to 200 units	–	\$0.30 per unit
201 to 299 units	–	\$0.40 per unit

with only the additional units qualifying for the higher rates. Rejected units do not qualify for payment.

During a particular day the employee produced 210 units of which 17 were rejected as faulty.

What did the employee earn for their day's work?

- A \$47.90
- B \$54.00
- C \$57.90
- D \$63.00

(2 marks)

- 7.6 Employee A is a carpenter and normally works 36 hours per week. The standard rate of pay is \$3.60 per hour. A premium of 50% of the basic hourly rate is paid for all overtime hours worked. During the last week of October, Employee A worked for 42 hours. The overtime hours worked were for the following reasons:

Machine breakdown:	4 hours
To complete a special job at the request of a customer:	2 hours

How much of Employee A's earnings for the last week of October would have been treated as direct wages?

- A \$162.00
- B \$129.60
- C \$140.40
- D \$151.20

(2 marks)

- 7.7 Which of the following statements is/are true about group bonus schemes?

(i) Group bonus schemes are appropriate when increased output depends on a number of people all making extra effort

(ii) With a group bonus scheme, it is easier to award each individual's performance

(iii) Non-production employees can be rewarded as part of a group incentive scheme

- A (i) only
- B (i) and (ii) only
- C (i) and (iii) only
- D (ii) and (iii) only

(2 marks)

- 7.8 X Co has recorded the following wages costs for direct production workers for November.

	\$
Basic pay	70,800
Overtime premium	2,000
Holiday pay	500
Gross wages incurred	<u>73,300</u>

The overtime was not worked for any specific job.

What are the accounting entries for these wages costs?

	<i>Debit</i>	<i>Credit</i>
	\$	\$
A Work in progress account	72,800	
Overhead control account	500	
Wages control account		73,300
B Work in progress account	70,800	
Overhead control account	2,500	
Wages control account		73,300
C Wages control account	73,300	
Work in progress account		70,800
Overhead control account		2,500
D Wages control account	73,300	
Work in progress account		72,800
Overhead control account		500

(2 marks)

- 7.9 A company had 30 direct production employees at the beginning of last year and 20 direct production employees at the end of the year. During the year, a total of 15 direct production employees had left the company to work for a local competitor. What is the labour turnover rate for last year?

- A 16.7%
- B 20.0%
- C 25.0%
- D 60.0%

(2 marks)

- 7.10 Jane works as a member of a three-person team in the assembly department of a factory. The team is rewarded by a group bonus scheme whereby the team leader receives 40 per cent of any bonus earned by the team, and the remaining bonus is shared evenly between Jane and the other team member. Details of output for one day are given below.

Hours worked by team	8 hours
Team production achieved	80 units
Standard time allowed to produce one unit	9 minutes
Group bonus payable at \$6 per hour	70% of time saved

What is the bonus element of Jane's pay for this particular day?

- A \$5.04
- B \$7.20
- C \$10.08
- D \$16.80

(2 marks)

7.11 In a typical cost ledger, what is the double entry for indirect labour cost incurred?

A	DR	Wages control	CR	Overhead control
B	DR	Admin overhead control	CR	Wages control
C	DR	Overhead control	CR	Wages control
D	DR	Wages control	CR	Admin overhead control

(2 marks)

7.12 A company has 4,000 staff at the start of 20X6 and at the end this had reduced to 3,800 due to redundancies being made. 210 staff took voluntary redundancy which was 10 more than the company had anticipated and these 10 employees were replaced.

What is the labour turnover rate per year?

- A 0.26%
- B 5.38%
- C 25.64%
- D 5.13%

(2 marks)

(Total = 24 marks)

Do you know? – Absorption costing and marginal costing

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- Costs incurred during production or while providing a service that cannot be traced directly and in full to the product or service are known as , and the four main types of are production, administration, and distribution.
- The three stages of calculating the costs of overheads to be charged to manufactured output are as follows: ; ; and
- The procedure whereby indirect costs (overheads) are spread fairly between cost centres is known as Service cost centres may be apportioned to production cost centres by the method or by the method of reapportionment.
- The three main types of overhead absorption rate are as follows.
 - (calculated by dividing budgeted overhead by budgeted level of activity)
 - (or blanket overhead absorption rate, which is used throughout a factory for all jobs and units of output irrespective of the department in which they were produced)
 - (a fairer rate which is representative of the costs of the resources put into making products)
- Under and over absorption of overhead occurs when actual overhead incurred is different to absorbed overhead.-absorbed overhead occurs when actual overhead is less than absorbed overhead, and therefore too overhead has been charged to production.-absorbed overhead occurs when actual overhead is greater than absorbed overhead, and therefore too overhead has been charged to production. Under or over absorption of overheads occurs because the predetermined overhead absorption rates are based on forecasts (estimates).
- Marginal cost is the cost of one unit of product or service. is the difference between the sales value and the marginal cost of one unit of product or service.
- In marginal costing, fixed production costs are treated as costs and are written off as they are incurred. In absorption costing fixed production costs are the cost of units and are carried forward in inventory to be charged against the sales revenue for the next period. Inventory values using absorption costing are therefore than those calculated using marginal costing.
- Marginal costing and absorption costing will report different profit figures if there is any change in the volume of inventory during the period. If closing inventory is greater than opening inventory, absorption costing will report a profit than marginal costing. If opening inventory is greater than closing inventory (ie inventory levels), then absorption costing will report a profit than marginal costing.
- *Possible pitfalls*

Write down the mistakes you know you should avoid.

Did you know? – Absorption costing and marginal costing

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- Costs incurred during production or while providing a service that cannot be traced directly and in full to the product or service are known as **overheads**, and the four main types of **overhead** are production, administration, **selling** and distribution.
- The three stages of calculating the costs of overheads to be charged to manufactured output are as follows: **allocation; apportionment; and absorption**.
- The procedure whereby indirect costs (overheads) are spread fairly between cost centres is known as **apportionment**. Service cost centres may be apportioned to production cost centres by the **direct** method or by the **step down** method of reapportionment.
- The three main types of overhead absorption rate are as follows.

Predetermined overhead absorption rate (calculated by dividing budgeted overhead by budgeted level of activity)

Single factory-wide absorption rate (or blanket overhead absorption rate, which is used throughout a factory for all jobs and units of output irrespective of the department in which they were produced)

Separate departmental overhead absorption rate (a fairer rate which is representative of the costs of the resources put into making products)

- Under and over absorption of overhead occurs when actual overhead incurred is different to absorbed overhead. **Over**-absorbed overhead occurs when actual overhead is less than absorbed overhead, and therefore too **much** overhead has been charged to production. **Under**-absorbed overhead occurs when actual overhead is greater than absorbed overhead, and therefore too **little** overhead has been charged to production. Under or overabsorption of overheads occurs because the predetermined overhead absorption rates are based on forecasts (estimates).
- Marginal cost is the **variable** cost of one unit of product or service. **Contribution** is the difference between the sales value and the marginal cost of one unit of product or service.
- In marginal costing, fixed production costs are treated as **period** costs and are written off as they are incurred. In absorption costing fixed production costs are **absorbed into** the cost of units and are carried forward in inventory to be charged against the sales revenue for the next period. Inventory values using absorption costing are therefore **greater** than those calculated using marginal costing.
- Marginal costing and absorption costing will report different profit figures if there is any change in the volume of inventory during the period. If closing inventory is greater than opening inventory, absorption costing will report a **higher** profit than marginal costing. If opening inventory is greater than closing inventory (ie inventory levels **decrease**), then absorption costing will report a **lower** profit than marginal costing.
- *Possible pitfalls*
 - Including an element of fixed overheads in the inventory valuation in marginal costing statements.
 - Selecting inappropriate bases when calculating overhead absorption rates.
 - Confusing under recovery and over recovery of overheads.

8 Accounting for overheads**58 mins**

- 8.1 The following extract of information is available concerning the four cost centres of EG Limited.

	Production cost centres			Service cost centre
	Machinery	Finishing	Packing	Canteen
Number of direct employees	7	6	2	–
Number of indirect employees	3	2	1	4
Overhead allocated and apportioned	\$28,500	\$18,300	\$8,960	\$8,400

The overhead cost of the canteen is to be re-apportioned to the production cost centres on the basis of the number of employees in each production cost centre. After the re-apportionment, what is the total overhead cost of the packing department, to the nearest \$?

- A \$1,200
- B \$9,968
- C \$10,080
- D \$10,160

(2 marks)

The following information relates to questions 8.2 and 8.3.

Budgeted information relating to two departments in a company for the next period is as follows.

Department	Production overhead	Direct material cost	Direct labour cost	Direct labour hours	Machine hours
1	27,000	67,500	13,500	2,700	45,000
2	18,000	36,000	100,000	25,000	300

Individual direct labour employees within each department earn differing rates of pay, according to their skills, grade and experience.

- 8.2 What is the most appropriate production overhead absorption rate for department 1?

- A 40% of direct material cost
- B 200% of direct labour cost
- C \$10 per direct labour hour
- D \$0.60 per machine hour

(2 marks)

- 8.3 What is the most appropriate production overhead absorption rate for department 2?

- A 50% of direct material cost
- B 18% of direct labour cost
- C \$0.72 per direct labour hour
- D \$60 per machine hour

(2 marks)

- 8.4 Which of the following statements about predetermined overhead absorption rates are true?

- (i) Using a predetermined absorption rate avoids fluctuations in unit costs caused by abnormally high or low overhead expenditure or activity levels
- (ii) Using a predetermined absorption rate offers the administrative convenience of being able to record full production costs sooner
- (iii) Using a predetermined absorption rate avoids problems of under/over absorption of overheads because a constant overhead rate is available

- A (i) and (ii) only
- B (i) and (iii) only
- C (ii) and (iii) only
- D All of them

(2 marks)

- 8.5 Over-absorbed overheads occur when
- A Absorbed overheads exceed actual overheads
 - B Absorbed overheads exceed budgeted overheads
 - C Actual overheads exceed absorbed overheads
 - D Actual overheads exceed budgeted overheads
- (2 marks)**
-

The following information relates to questions 8.6 and 8.7.

A company has the following actual and budgeted data for year 4.

	<i>Budget</i>	<i>Actual</i>
Production	8,000 units	9,000 units
Variable production overhead per unit	\$3	\$3
Fixed production overheads	\$360,000	\$432,000
Sales	6,000 units	8,000 units

Overheads are absorbed using a rate per unit, based on budgeted output and expenditure.

- 8.6 What was the fixed production overhead absorbed amount during year 4?
- A \$384,000
 - B \$405,000
 - C \$432,000
 - D \$459,000
- (2 marks)**
-
- 8.7 By how much was the fixed production overhead under or over absorbed?
- A Under absorbed by \$27,000
 - B Under absorbed by \$72,000
 - C Under absorbed by \$75,000
 - D Over absorbed by \$27,000
- (2 marks)**
-
- 8.8 Which of the following would be the most appropriate basis for apportioning machinery insurance costs to cost centres within a factory?
- A The number of machines in each cost centre
 - B The floor area occupied by the machinery in each cost centre
 - C The value of the machinery in each cost centre
 - D The operating hours of the machinery in each cost centre
- (2 marks)**
-
- 8.9 Factory overheads can be absorbed by which of the following methods?
- (i) Direct labour hours
 - (ii) Machine hours
 - (iii) As a percentage of prime cost
 - (iv) \$x per unit
- A (i), (ii), (iii) and (iv)
 - B (i) and (ii) only
 - C (i), (ii) and (iii) only
 - D (ii), (iii) and (iv) only
- (2 marks)**
-

8.10 The production overhead control account for R Limited at the end of the period looks like this.

PRODUCTION OVERHEAD CONTROL ACCOUNT

	\$		\$
Stores control	22,800	Work in progress	404,800
Wages control	180,400	Profit and loss	8,400
Expense creditors	<u>210,000</u>		
	<u>413,200</u>		<u>413,200</u>

Which of the following statements are correct?

- (i) Indirect material issued from inventory was \$22,800
- (ii) Overhead absorbed during the period was \$210,000
- (iii) Overhead for the period was over absorbed by \$8,400
- (iv) Indirect wages costs incurred were \$180,400

- A (i), (ii) and (iii)
- B (i), (iii) and (iv)
- C (i) and (iv)
- D All of them

(2 marks)

8.11 Which of the following is correct when considering the allocation, apportionment and reapportionment of overheads in an absorption costing situation?

- A Only production related costs should be considered
- B Allocation is the situation where part of an overhead is assigned to a cost centre
- C Costs may only be reapportioned from production centres to service centres
- D Any overheads assigned to a single department should be ignored

(2 marks)

8.12 A company has over-absorbed fixed production overheads for the period by \$6,000. The fixed production overhead absorption rate was \$8 per unit and is based on the normal level of activity of 5,000 units. Actual production was 4,500 units.

What was the actual fixed production overheads incurred for the period?

- A \$30,000
- B \$36,000
- C \$40,000
- D \$42,000

(2 marks)

8.13 A company manufactures two products, X and Y, in a factory divided into two production cost centres, Primary and Finishing. The following budgeted data are available:

Cost centre	Primary	Finishing
Allocated and apportioned fixed overhead costs	\$96,000	\$82,500
Direct labour minutes per unit:		
– Product X	36	25
– Product Y	48	35

Budgeted production is 6,000 units of product X and 7,500 units of product Y. Fixed overhead costs are to be absorbed on a direct labour hour basis.

What is the budgeted fixed overhead cost per unit for product Y?

- A \$11
- B \$12
- C \$14
- D \$15

(2 marks)

- 8.14 A company uses an overhead absorption rate of \$3.50 per machine hour, based on 32,000 budgeted machine hours for the period. During the same period the actual total overhead expenditure amounted to \$108,875 and 30,000 machine hours were recorded on actual production.

By how much was the total overhead under or over absorbed for the period?

- A Under absorbed by \$3,875
- B Under absorbed by \$7,000
- C Over absorbed by \$3,875
- D Over absorbed by \$7,000

(2 marks)

- 8.15 A factory consists of two production cost centres (P and Q) and two service cost centres (X and Y). The total allocated and apportioned overhead for each is as follows:

P	Q	X	Y
\$95,000	\$82,000	\$46,000	\$30,000

It has been estimated that each service cost centre does work for the other cost centres in the following proportions:

Percentage of service cost centre X to	P	Q	X	Y
Percentage of service cost centre X to	40	40	—	20
Percentage of service cost centre Y to	30	60	10	—

After the reapportionment of service cost centre costs has been carried out using a method that fully recognises the reciprocal service arrangements in the factory, what is the total overhead for production cost centre P?

- A \$122,400
- B \$124,716
- C \$126,000
- D \$127,000

(2 marks)

- 8.16 The following data is available for a paint department for the latest period.

Budgeted production overhead	\$150,000
Actual production overhead	\$150,000
Budgeted machine hours	60,000
Actual machine hours	55,000

Which of the following statements is correct?

- A There was no under or over absorption of overhead
- B Overhead was \$13,636 over absorbed
- C Overhead was \$12,500 over absorbed
- D Overhead was \$12,500 under absorbed

(2 marks)

- 8.17 Actual overheads \$496,980
 Actual machine hours 16,566
 Budgeted overheads \$475,200

Based on the data above, and assuming that the budgeted overhead absorption rate was \$32 per hour, what were the budgeted number of hours (to the nearest hour) budgeted to be worked?

- A 14,850
- B 15,531
- C 16,566
- D 33,132

(2 marks)

8.18

Budgeted overheads	\$690,480
Budgeted machine hours	15,344
Actual machine hours	14,128
Actual overheads	\$679,550

Based on the data above, what is the machine hour absorption rate (to the nearest \$)?

- A 44 per machine hour
- B 45 per machine hour
- C 48 per machine hour
- D 49 per machine hour

(2 marks)

8.19 A company absorbs overheads on machine hours. In a period, actual machine hours were 22,435, actual overheads were \$496,500 and there was over absorption of \$64,375.

What was the budgeted overhead absorption rate per machine hour (to the nearest \$)?

- A 19
- B 22
- C 25
- D 27

(2 marks)

8.20 A company absorbs fixed production overheads in one of its departments on the basis of machine hours. There were 100,000 budgeted machine hours for the forthcoming period. The fixed production overhead absorption rate was \$2.50 per machine hour.

During the period, the following actual results were recorded:

Standard machine hours	110,000
Fixed production overheads	\$300,000

What was the fixed production overhead under/over absorption amount?

- A Over absorbed by \$25,000
- B Under absorbed by \$50,000
- C Over absorbed by \$50,000
- D Under absorbed by \$25,000

(2 marks)

8.21 Consider the following statements, regarding the reapportionment of service cost centre overheads to production cost centres, where reciprocal services exist:

- (i) The direct method results in costs being reapportioned between service cost centres
- (ii) If the direct method is used, the order in which the service cost centre overheads are reapportioned is irrelevant
- (iii) The step down method results in costs being reapportioned between service cost centres
- (iv) If the step down method is used, the order in which the service cost centre overheads are reapportioned is irrelevant

Which statement(s) is/are correct?

- A (i), (ii) and (iv)
- B (i), (iii) and (iv)
- C (ii) only
- D (ii) and (iii)

(2 marks)

- 8.22 CTF Co has two service centres serving two production departments. Overhead costs apportioned to each department are as follows.

	Production departments		Service centres	
	Mixing	Stirring	Stores	Canteen
Allocated and apportioned overheads	\$ 216,400	\$ 78,800	\$ 181,600	\$ 47,200

Estimated work done by the service centres for other departments

Stores	50%	30%	—	20%
Canteen	45%	40%	15%	—

The business uses the direct method of apportionment.

After the apportionment of the service centres to the production departments, what will the total overhead cost be for the mixing department?

- A \$328,440
- B \$342,041
- C \$351,416
- D \$354,888

(2 marks)

- 8.23 HMF Co has two service centres serving two production departments. Overhead costs apportioned to each department are as follows.

	Production departments		Service centres	
	Mixing	Stirring	Stores	Canteen
Allocated and apportioned overheads	\$ 216,400	\$ 78,800	\$ 181,600	\$ 47,200

Estimated work done by the service centres for other departments

Stores	50%	30%	—	20%
Canteen	45%	40%	15%	—

The business uses the step down method of apportionment.

After the apportionment of the service centres to the production departments, what will the total overhead cost be for the mixing department?

- A \$325,968
- B \$344,784
- C \$351,416
- D \$354,888

(2 marks)

- 8.24 The following question is taken from the June 2012 exam paper.

A company uses standard absorption costing to value inventory. Its fixed overhead absorption rate is \$12 per labour hour and each unit of production should take four hours. In a recent period where there was no opening inventory of finished goods, 20,000 units were produced using 100,000 labour hours. 18,000 units were sold. The actual profit was \$464,000.

What profit would have been earned under a standard marginal costing system?

- A \$368,000
- B \$440,000
- C \$344,000
- D \$560,000

(2 marks)

(Total = 48 marks)

9 Absorption and marginal costing**43 mins**

- 9.1 The following data is available for period 9.

Opening inventory	10,000 units
Closing inventory	8,000 units
Absorption costing profit	\$280,000

What would be the profit for period 9 using marginal costing?

- A \$278,000
- B \$280,000
- C \$282,000
- D Impossible to calculate without more information

(2 marks)

- 9.2 The overhead absorption rate for product T is \$4 per machine hour. Each unit of T requires 3 machine hours. Inventories of product T last period were:

	Units
Opening inventory	2,400
Closing inventory	2,700

Compared with the marginal costing profit for the period, the absorption costing profit for product T will be which of the following?

- A \$1,200 higher
- B \$3,600 higher
- C \$1,200 lower
- D \$3,600 lower

(2 marks)

- 9.3 In a period where opening inventories were 15,000 units and closing inventories were 20,000 units, a firm had a profit of \$130,000 using absorption costing. If the fixed overhead absorption rate was \$8 per unit, the profit using marginal costing would be which of the following?

- A \$90,000
- B \$130,000
- C \$170,000
- D Impossible to calculate without more information

(2 marks)

The following information relates to questions 9.4 and 9.5.

Cost and selling price details for product Z are as follows.

	\$ per unit
Direct materials	6.00
Direct labour	7.50
Variable overhead	2.50
Fixed overhead absorption rate	<u>5.00</u>
	21.00
Profit	9.00
Selling price	<u>30.00</u>

Budgeted production for the month was 5,000 units although the company managed to produce 5,800 units, selling 5,200 of them and incurring fixed overhead costs of \$27,400.

- 9.4 What is the marginal costing profit for the month?

- A \$45,400
- B \$46,800
- C \$53,800
- D \$72,800

(2 marks)

9.5 What is the absorption costing profit for the month?

- A \$45,200
- B \$45,400
- C \$46,800
- D \$48,400

(2 marks)

9.6 In a period, a company had opening inventory of 31,000 units and closing inventory of 34,000 units. Profits based on marginal costing were \$850,500 and on absorption costing were \$955,500.

If the budgeted total fixed costs for the company was \$1,837,500, what was the budgeted level of activity in units?

- A 32,500
- B 52,500
- C 65,000
- D 105,000

(2 marks)

9.7 A company had opening inventory of 48,500 units and closing inventory of 45,500 units. Profits based on marginal costing were \$315,250 and on absorption costing were \$288,250. What is the fixed overhead absorption rate per unit?

- A \$5.94
- B \$6.34
- C \$6.50
- D \$9.00

(2 marks)

9.8 Which of the following are acceptable bases for absorbing production overheads?

- (i) Direct labour hours
 - (ii) Machine hours
 - (iii) As a percentage of the prime cost
 - (iv) Per unit
-
- A Methods (i) and (ii) only
 - B Methods (iii) and (iv) only
 - C Methods (i), (ii), (iii) and (iv)
 - D Methods (i), (ii) or (iii) only

(2 marks)

9.9 Under absorption costing, the total cost of a product will include:

- A Direct costs only
- B Variable costs only
- C All direct and indirect costs excluding a share of fixed overhead
- D All direct and indirect costs

(2 marks)

9.10 A company has established a marginal costing profit of \$72,300. Opening inventory was 300 units and closing inventory is 750 units. The fixed production overhead absorption rate has been calculated as \$5/unit.

What was the profit under absorption costing?

- A \$67,050
- B \$70,050
- C \$74,550
- D \$77,550

(2 marks)

- 9.11 A company produces and sells a single product whose variable cost is \$6 per unit.

Fixed costs have been absorbed over the normal level of activity of 200,000 units and have been calculated as \$2 per unit.

The current selling price is \$10 per unit.

How much profit is made under marginal costing if the company sells 250,000 units?

- A \$500,000
- B \$600,000
- C \$900,000
- D \$1,000,000

(2 marks)

- 9.12 A company which uses marginal costing has a profit of \$37,500 for a period. Opening inventory was 100 units and closing inventory was 350 units.

The fixed production overhead absorption rate is \$4 per unit.

What is the profit under absorption costing?

- A \$35,700
- B \$35,500
- C \$38,500
- D \$39,300

(2 marks)

- 9.13 A company manufactures and sells a single product. For this month the budgeted fixed production overheads are \$48,000, budgeted production is 12,000 units and budgeted sales are 11,720 units.

The company currently uses absorption costing.

If the company used marginal costing principles instead of absorption costing for this month, what would be the effect on the budgeted profit?

- A \$1,120 higher
- B \$1,120 lower
- C \$3,920 higher
- D \$3,920 lower

(2 marks)

- 9.14 A company operates a standard marginal costing system. Last month its actual fixed overhead expenditure was 10% above budget resulting in a fixed overhead expenditure variance of \$36,000.

What was the actual expenditure on fixed overheads last month?

- A \$324,000
- B \$360,000
- C \$396,000
- D \$400,000

(2 marks)

- 9.15 Last month, when a company had an opening inventory of 16,500 units and a closing inventory of 18,000 units, the profit using absorption costing was \$40,000. The fixed production overhead rate was \$10 per unit.

What would the profit for last month have been using marginal costing?

- A \$15,000
- B \$25,000
- C \$55,000
- D \$65,000

(2 marks)

- 9.16 Last month a manufacturing company's profit was \$2,000, calculated using absorption costing principles. If marginal costing principles has been used, a loss of \$3,000 would have occurred. The company's fixed production cost is \$2 per unit. Sales last month were 10,000 units.

What was last month's production (in units)?

- A 7,500
- B 9,500
- C 10,500
- D 12,500

(2 marks)

- 9.17 HMF Co produces a single product. The budgeted fixed production overheads for the period are \$500,000. The budgeted output for the period is 2,500 units. Opening inventory at the start of the period consisted of 900 units and closing inventory at the end of the period consisted of 300 units. If absorption costing principles were applied, the profit for the period compared to the marginal costing profit would be which of the following?

- A \$125,000 higher
- B \$125,000 lower
- C \$120,000 higher
- D \$120,000 lower

(2 marks)

- 9.18 **The following question is taken from the June 2013 exam paper.**

A company has the following budgeted costs and revenues:

	\$ per unit
Sales price	50
Variable production cost	18
Fixed production cost	10

In the most recent period, 2,000 units were produced and 1,000 units were sold. Actual sales price, variable production cost per unit and total fixed production costs were all as budgeted. Fixed production costs were over-absorbed by \$4,000. There was no opening inventory for the period.

What would be the reduction in profit for the period if the company has used marginal costing rather than absorption costing?

- A 4,000
- B 6,000
- C 10,000
- D 14,000

(2 marks)

(Total = 36 marks)

Do you know? – Process, job, batch, service and alternative costing

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- Process costing is a costing method used where it is not possible to identify separate units of production usually because of the continuous nature of the production processes involved.
- loss is the loss expected during a process and it is not given a cost. If it has a scrap value then it is valued at this amount.
- loss is the extra loss resulting when actual loss is greater than the loss anticipated. It is given a cost.
- Loss may have a scrap value. Revenue from normal scrap is treated as a reduction in costs.
- When there is closing work in progress at the end of a period, it is necessary to calculate the of production in order to determine the cost of a completed unit.
- The costs of labour and overhead are sometimes referred to as costs.
- products are two or more products separated in a process, each of which has a significant value compared to the other.
- A is an incidental product from a process which has an insignificant value compared to the main product.
- The point at which joint and by-products become separately identifiable is known as the or the point.
- Job costing is the costing method used where each cost unit is separately identifiable. Costs for each job are collected on a or Overhead is absorbed into the cost of jobs using the rate.
- Batch costing is similar to job costing in that each batch of similar articles is separately identifiable. The cost per unit manufactured in a batch is calculated by dividing the by the in the batch.
- Service costing is used by companies operating in a service industry or by companies wishing to establish the cost of services carried out by some of their departments.

- Characteristics of services
 -
 -
 -
 -
- If a service is a function of two activity variables, a cost unit might be appropriate.
- A difficulty with service costing is the selection of an appropriate cost unit. The cost per unit is calculated by dividing the for the period by the in the period.
- Activity based costing involves the identification of factors, called cost, which cause costs.
- costing tracks and accumulates costs and revenues attributable to each product over the entire
- *Possible pitfalls*

Write down the mistakes you know you should avoid.

Did you know? – Process, job, batch, service and alternative costing

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- Process costing is a costing method used where it is not possible to identify separate units of production usually because of the continuous nature of the production processes involved.
- **Normal** loss is the loss expected during a process and it is not given a cost. If it has a scrap value then it is valued at this amount.
- **Abnormal** loss is the extra loss resulting when actual loss is greater than the loss anticipated. It is given a cost.
- Loss may have a scrap value. Revenue from normal scrap is treated as a reduction in costs.
- When there is closing work in progress at the end of a period, it is necessary to calculate the **equivalent units** of production in order to determine the cost of a completed unit.
- The costs of labour and overhead are sometimes referred to as **conversion** costs.
- **Joint** products are two or more products separated in a process, each of which has a significant value compared to the other.
- A **by-product** is an incidental product from a process which has an insignificant value compared to the main product.
- The point at which joint and by-products become separately identifiable is known as the **point of separation** or the **split-off** point.
- Job costing is the costing method used where each cost unit is separately identifiable. Costs for each job are collected on a **job cost sheet** or **job card**. Overhead is absorbed into the cost of jobs using the **predetermined overhead absorption** rate.
- Batch costing is similar to job costing in that each batch of similar articles is separately identifiable. The cost per unit manufactured in a batch is calculated by dividing the **total batch cost** by the **number of units** in the batch.
- Service costing is used by companies operating in a service industry or by companies wishing to establish the cost of services carried out by some of their departments.
- Characteristics of services: **Intangibility, Simultaneity, Perishability, Heterogeneity**
- If a service is a function of two activity variables, a **composite** cost unit might be appropriate.
- A difficulty with service costing is the selection of an appropriate cost unit. The cost per unit is calculated by dividing the **total costs** for the period by the **number of service units** in the period.
- Activity based costing involves the identification of factors, called cost **drivers**, which cause costs.
- **Life cycle** costing tracks and accumulates costs and revenues attributable to each product over the entire **product life cycle**
- *Possible pitfalls*
 - Forgetting that units arising from abnormal loss are included as equivalent units, whereas those arising from normal loss are not.
 - Not using the suggested four-step approach when answering process costing questions.

10 Job, batch and service costing**38 mins**

- 10.1 Which of the following costing methods is most likely to be used by a company involved in the manufacture of liquid soap?

- A Batch costing
- B Service costing
- C Job costing
- D Process costing

(2 marks)

- 10.2 A company calculates the prices of jobs by adding overheads to the prime cost and adding 30% to total costs as a mark up. Job number Y256 was sold for \$1,690 and incurred overheads of \$694. What was the prime cost of the job?

- A \$489
- B \$606
- C \$996
- D \$1,300

(2 marks)

- 10.3 A company operates a job costing system.

The estimated costs for job 173 are as follows.

Direct materials	5 metres @ \$20 per metre
Direct labour	14 hours @ \$8 per hour

Variable production overheads are recovered at the rate of \$3 per direct labour hour.

Fixed production overheads for the year are budgeted to be \$200,000 and are to be recovered on the basis of the total of 40,000 direct labour hours for the year.

Other overheads, in relation to selling, distribution and administration, are recovered at the rate of \$80 per job.

What is the total cost of job 173?

- A \$404
- B \$300
- C \$254
- D \$324

(2 marks)

The following information relates to questions 10.4 and 10.5.

A firm makes special assemblies to customers' orders and uses job costing.

The data for a period are:

	Job number AA10	Job number BB15	Job number CC20
Opening WIP	\$ 26,800	\$ 42,790	\$ 0
Material added in period	17,275	0	18,500
Labour for period	14,500	3,500	24,600

The budgeted overheads for the period were \$126,000.

Job number BB15 was completed on the last day of the period.

- 10.4 What overhead should be added to job number CC20 for the period?

- A \$65,157
- B \$69,290
- C \$72,761
- D \$126,000

(2 marks)

10.5 What was the approximate value of closing work-in-progress at the end of the period?

- A \$58,575
- B \$101,675
- C \$217,323
- D \$227,675

(2 marks)

10.6 The following items may be used in costing batches.

- (i) Actual material cost
- (ii) Actual manufacturing overheads
- (iii) Absorbed manufacturing overheads
- (iv) Actual labour cost

Which of the above are contained in a typical batch cost?

- A (i), (ii) and (iv) only
- B (i) and (iv) only
- C (i), (iii) and (iv) only
- D (i), (ii), (iii) and (iv)

(2 marks)

10.7 Which of the following would be appropriate cost units for a passenger coach company?

- (i) Vehicle cost per passenger-kilometre
- (ii) Fuel cost for each vehicle per kilometre
- (iii) Fixed cost per kilometre

- A (i) only
- B (i) and (ii) only
- C (i) and (iii) only
- D (ii) and (iii) only

(2 marks)

10.8 The following information is available for a hotel company for the latest thirty day period.

Number of rooms available per night	40
Percentage occupancy achieved	65%
Room servicing cost incurred	\$3,900

What was the room servicing cost per occupied room-night last period, to the nearest cent?

- A \$3.25
- B \$5.00
- C \$97.50
- D \$150.00

(2 marks)

10.9 Annie is to set up a small hairdressing business at home. She anticipates working a 35-hour week and taking four weeks' holiday per year. Her expenses for materials and overheads are expected to be \$3,000 per year, and she has set herself a target profit of \$18,000 for the first year.

Assuming that only 90% of her working time will be chargeable to clients, what price should she charge for a 'colour and cut' which would take 3 hours?

- A \$13.89
- B \$35.71
- C \$37.50
- D \$41.67

(2 marks)

10.10 Which of the following is NOT a characteristic of service costing?

- A High levels of direct costs as a proportion of total costs
- B Intangibility of output
- C Use of composite cost units
- D Can be used for internal services as well as external services

(2 marks)

10.11 Which of the following are likely to use service costing?

- (i) A college
 - (ii) A hotel
 - (iii) A plumber
- A (i), (ii) and (iii)
 B (i) and (ii)
 C (ii) only
 D (ii) and (iii) only

(2 marks)

10.12 Which of the following would be considered a service industry?

- (i) An airline company
 - (ii) A railway company
 - (iii) A firm of accountants
- A (i) and (ii) only
 B (i) and (iii) only
 C (i), (ii) and (iii)
 D (ii) and (iii) only

(2 marks)

10.13 The following information relates to a management consultancy organisation:

	\$
Salary cost per hour for senior consultants	40
Salary cost per hour for junior consultants	25
Overhead absorption rate per hour applied to all hours	20

The organisation adds 40% to total cost to arrive at the final fee to be charged to a client.

Assignment number 789 took 54 hours of a senior consultant's time and 110 hours of junior consultants' time.

What is the final fee to be charged for Assignment 789?

- A \$6,874
- B \$10,696
- C \$11,466
- D \$12,642

(2 marks)

10.14 A company operates a job costing system. Job number 1012 requires \$45 of direct materials and \$30 of direct labour. Direct labour is paid at the rate of \$7.50 per hour. Production overheads are absorbed at a rate of \$12.50 per direct labour hour and non-production overheads are absorbed at a rate of 60% of prime cost.

What is the total cost of job number 1012?

- A \$170
- B \$195
- C \$200
- D \$240

(2 marks)

10.15 Last year, Bryan Air carried excess baggage of 250,000 kg over a distance of 7,500 km at a cost of \$3,750,000 for the extra fuel.

What is the cost per kg-km?

- A \$0.002 per kg-km
- B \$2.00 per kg-km
- C \$33.33 per kg-km
- D \$500.00 per kg-km

(2 marks)

10.16 The following question is taken from the December 2012 exam paper.

A truck delivered sand to two customers in a week. The following details are available.

<i>Customer</i>	<i>Weight of goods delivered (kilograms)</i>	<i>Distance covered (kilometres)</i>
X	500	200
Y	180	1,200
	680	1,400

The truck cost \$3,060 to operate in the week. Each customer delivery was carried out separately, and the truck made no other deliveries in the week.

What is the cost per kilogram/kilometre of sand delivered in the week (to the nearest \$0.001)?

- A \$0.003
- B \$0.010
- C \$2.186
- D \$4.500

(2 marks)

(Total = 32 marks)

11 Process costing

36 mins

- 11.1 A chemical process has a normal wastage of 10% of input. In a period, 2,500 kgs of material were input and there was an abnormal loss of 75 kgs.

What quantity of good production was achieved?

- A 2,175 kgs
- B 2,250 kgs
- C 2,325 kgs
- D 2,425 kgs

(2 marks)

The following information relates to questions 11.2 and 11.3.

A company manufactures Chemical X, in a single process. At the start of the month there was no work-in-progress. During the month 300 litres of raw material were input into the process at a total cost of \$6,000. Conversion costs during the month amounted to \$4,500. At the end of the month 250 litres of Chemical X were transferred to finished goods inventory. The remaining work-in-progress was 100% complete with respect to materials and 50% complete with respect to conversion costs. There were no losses in the process and there is no scrap value available during months when losses occur.

- 11.2 What are the equivalent units for closing work-in-progress at the end of the month?

	<i>Material</i>	<i>Conversion costs</i>
A	25 litres	25 litres
B	25 litres	50 litres
C	50 litres	25 litres
D	50 litres	50 litres

(2 marks)

- 11.3 If there had been a normal process loss of 10% of input during the month what would the value of this loss have been?

- A Nil
- B \$450
- C \$600
- D \$1,050

(2 marks)

11.4 In a particular process, the input for the period was 2,000 units. There were no inventories at the beginning or end of the process. Normal loss is 5% of input. In which of the following circumstances is there an abnormal gain?

- (i) Actual output = 1,800 units
- (ii) Actual output = 1,950 units
- (iii) Actual output = 2,000 units

- A (i) only
- B (ii) only
- C (i) and (ii) only
- D (ii) and (iii) only

(2 marks)

11.5 In a process account, how are abnormal losses valued?

- A At their scrap value
- B The same as good production
- C At the cost of raw materials
- D The same as normal losses

(2 marks)

11.6 A company needs to produce 340 litres of Chemical X. There is a normal loss of 10% of the material input into the process. During a given month the company did produce 340 litres of good production, although there was an abnormal loss of 5% of the material input into the process.

How many litres of material were input into the process during the month?

- A 357 litres
- B 374 litres
- C 391 litres
- D 400 litres

(2 marks)

The following information relates to questions 11.7 and 11.8.

A company produces a certain food item in a manufacturing process. On 1 November, there was no opening inventory of work in progress. During November, 500 units of material were input to the process, with a cost of \$9,000. Direct labour costs in November were \$3,840. Production overhead is absorbed at the rate of 200% of direct labour costs. Closing inventory on 30 November consisted of 100 units which were 100% complete as to materials and 80% complete as to labour and overhead. There was no loss in process.

11.7 What is the full production cost of completed units during November?

- A \$10,400
- B \$16,416
- C \$16,800
- D \$20,520

(2 marks)

11.8 What is the value of the closing work in progress on 30 November?

- A \$2,440
- B \$3,720
- C \$4,104
- D \$20,520

(2 marks)

The following information relates to questions 11.9 and 11.10.

A company makes a product in two processes. The following data is available for the latest period, for process 1.

Opening work in progress of 200 units was valued as follows.

Material	\$2,400
Labour	\$1,200
Overhead	\$400

No losses occur in the process.

Units added and costs incurred during the period:

Material	\$6,000 (500 units)
Labour	\$3,350
Overhead	\$1,490

Closing work in progress of 100 units had reached the following degrees of completion:

Material	100%
Labour	50%
Overhead	30%

The company uses the weighted average method of inventory valuation.

11.9 How many equivalent units are used when calculating the cost per unit in relation to overhead?

- A 500
- B 600
- C 630
- D 700

(2 marks)

11.10 What is the value of the units transferred to process 2?

- A \$7,200
- B \$13,200
- C \$14,840
- D \$15,400

(2 marks)

11.11 A company uses process costing to establish the cost per unit of its output.

The following information was available for the last month:

Input units	10,000
Output units	9,850
Opening inventory	300 units, 100% complete for materials and 70% complete for conversion costs
Closing inventory	450 units, 100% complete for materials and 30% complete for conversion costs

The company uses the weighted average method of valuing inventory.

What were the equivalent units for conversion costs?

- A 9,505 units
- B 9,715 units
- C 9,775 units
- D 9,985 units

(2 marks)

11.12 A company uses process costing to value its output. The following was recorded for the period:

Input materials	2,000 units at \$4.50 per unit
Conversion costs	13,340
Normal loss	5% of input valued at \$3 per unit
Actual loss	150 units

There were no opening or closing inventories.

What was the valuation of one unit of output to one decimal place?

- A \$11.8
- B \$11.6
- C \$11.2
- D \$11.0

(2 marks)

11.13 A company operates a continuous process into which 3,000 units of material costing \$9,000 was input in a period. Conversion costs for this period were \$11,970 and losses, which have a scrap value of \$1.50, are expected at a rate of 10% of input. There were no opening or closing inventories and output for the period was 2,900 units.

What was the output valuation?

- A \$20,271
- B \$20,520
- C \$20,970
- D \$22,040

(2 marks)

11.14 The following information relates to a company's polishing process for the previous period.

Output to finished goods	5,408 units valued at \$29,744
Normal loss	276 units
Actual loss	112 units

All losses have a scrap value of \$2.50 per unit and there was no opening or closing work in progress.

What was the value of the input during the period?

- A \$28,842
- B \$29,532
- C \$29,744
- D \$30,434

(2 marks)

11.15 Which of the following statements about process losses are correct?

- (i) Units of normal loss should be valued at full cost per unit
 - (ii) Units of abnormal loss should be valued at their scrap value
- A (i) only
 - B (ii) only
 - C Both of them
 - D Neither of them

(2 marks)

(Total = 30 marks)

12

Process costing, joint products and by-products

17 mins

The following data relates to questions 12.1 and 12.2.

A company manufactures two joint products, P and R, in a common process. Data for June are as follows.

	\$
Opening inventory	1,000
Direct materials added	10,000
Conversion costs	12,000
Closing inventory	3,000

	<i>Production</i>	<i>Sales</i>	<i>Sales price</i>
	Units	Units	\$ per unit
P	4,000	5,000	5
R	6,000	5,000	10

12.1 If costs are apportioned between joint products on a sales value basis, what was the cost per unit of product R in June?

- A \$1.25
- B \$2.22
- C \$2.50
- D \$2.75

(2 marks)

- 12.2 If costs are apportioned between joint products on a physical unit basis, what was the total cost of product P production in June?

- A \$8,000
- B \$8,800
- C \$10,000
- D \$12,000

(2 marks)

- 12.3 Which of the following statements is/are correct?

- (i) A by-product is a product produced at the same time as other products which has a relatively low volume compared with the other products
 - (ii) Since a by-product is a saleable item it should be separately costed in the process account, and should absorb some of the process costs
 - (iii) Costs incurred prior to the point of separation are known as common or joint costs
- A (i) and (ii)
 - B (i) and (iii)
 - C (ii) and (iii)
 - D (iii) only

(2 marks)

- 12.4 A company manufactures two joint products and one by-product in a single process. Data for November are as follows.

	\$
Raw material input	216,000
Conversion costs	72,000

There were no inventories at the beginning or end of the period.

	<i>Output</i>	<i>Sales price</i>
	Units	\$ per unit
Joint product E	21,000	15
Joint product Q	18,000	10
By-product X	2,000	2

By-product sales revenue is credited to the process account. Joint costs are apportioned on a sales value basis. What were the full production costs of product Q in November (to the nearest \$)?

- A \$102,445
- B \$103,273
- C \$104,727
- D \$180,727

(2 marks)

- 12.5 A company manufactures three joint products and one by-product from a single process.

Data for May are as follows.

Opening and closing inventories	Nil
Raw materials input	\$180,000
Conversion costs	\$50,000

Output

	Units	<i>Sales price</i>
	\$ per unit	
Joint product L	3,000	32
M	2,000	42
N	4,000	38
By-product R	1,000	2

By-product sales revenue is credited to the sales account. Joint costs are apportioned on a sales value basis.

What were the full production costs of product M in May (to the nearest \$)?

- A \$57,687
- B \$57,844
- C \$58,193
- D \$66,506

(2 marks)

- 12.6 Two products G and H are created from a joint process. G can be sold immediately after split-off. H requires further processing before it is in a saleable condition. There are no opening inventories and no work in progress. The following data are available for last period:

	\$
Total joint production costs	384,000
Further processing costs (product H)	159,600

<i>Product</i>	<i>Selling price per unit</i>	<i>Sales Units</i>	<i>Production Units</i>
G	\$0.84	400,000	412,000
H	\$1.82	200,000	228,000

Using the physical unit method for apportioning joint production costs, what was the cost value of the closing inventory of product H for last period?

- A \$36,400
- B \$37,520
- C \$40,264
- D \$45,181

(2 marks)

- 12.7 Two products (W and X) are created from a joint process. Both products can be sold immediately after split-off. There are no opening inventories or work in progress. The following information is available for last period:

Total joint production costs	\$776,160		
<i>Product</i>	<i>Production units</i>	<i>Sales units</i>	<i>Selling price per unit</i>
W	12,000	10,000	\$10
X	10,000	8,000	\$12

Using the sales value method of apportioning joint production costs, what was the value of the closing inventory of product X for last period?

- A \$310,464
- B \$388,080
- C \$155,232
- D \$77,616

(2 marks)

(Total = 14 marks)

13 Alternative costing principles

19 mins

- 13.1 Which of the following statements is not correct?

- A Activity based costing is an alternative to traditional volume-based costing methods
- B Activity based costs provide an approximation of long-run variable unit costs
- C Activity based costing cannot be used to cost services
- D Activity based costing is a form of absorption costing

(2 marks)

- 13.2 A product is in the stage of its life cycle which is typified by falling prices but good profit margins due to high sales volumes. What stage is it in?

- A Growth
- B Maturity
- C Introduction
- D Decline

(2 marks)

13.3 In what stage of the product life cycle are initial costs of the investment in the product typically recovered?

- A Introduction
- B Decline
- C Growth
- D Maturity

(2 marks)

13.4 How is target cost calculated?

- A Desired selling price – actual profit margin
- B Market price – desired profit margin
- C Desired selling price – desired profit margin
- D Market price – standard profit margin

(2 marks)

13.5 Which stage of the product life cycle do the following characteristics refer to?

- New competitors
- Customer feedback received
- New distribution outlets being found
- Product quality improvements made

- A Growth
- B Decline
- C Maturity
- D Introduction

(2 marks)

13.6 A new product is being developed. The development will take one year and the product is expected to have a life cycle of two years before it is replaced.

Which of the following statements are true of life cycle costing?

- Statement 1 It is useful for assessing whether new products have been successful.
- Statement 2 The individual profitability for products is less accurate.

- A Both statements are true
- B Both statements are false
- C Statement 1 is true and statement 2 is false
- D Statement 2 is true and statement 1 is false

(2 marks)

13.7 A chain of coffee shops has implemented a Total Quality Management system to ensure high quality and consistency across all outlets. As part of the scheme, the chain offers a free replacement drink to any customer not completely satisfied with their purchase.

Which of the following BEST describes the cost of providing replacement drinks?

- A An external failure cost
- B An internal failure cost
- C A prevention cost
- D An appraisal cost

(2 marks)

13.8 Which costing method is based around a calculation involving a desired profit margin and a competitive market price?

- A Activity Based Costing
- B Total Quality Management
- C Target costing
- D Life cycle costing

(2 marks)

(Total = 16 marks)

Do you know? – Forecasting and budgeting

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- A is a plan of what the organisation is aiming to achieve and what it has set as a target whereas a is an estimate of what is likely to occur in the future.
- The degree of correlation between two variables is measured by the
 $r = +1$ means that the variables are correlated.
 $r = -1$ means that the variables are correlated.
 $r = 0$ means that the variables are
- The square of the correlation coefficient is called the of It measures the of the total variation in the value of one variable that can be explained by variations in the value of the other variable.
- Linear regression analysis is one method used for estimating a line of As with all forecasting techniques, the results from regression analysis will not be wholly reliable. There are a number of factors which affect the reliability of forecasts made using regression analysis. For example, it assumes that a exists between the two variables.
- A time series is a series of figures or values recorded over time. The time series analysis forecasting technique is usually used to
- There are four components of a time series:,,, and
- One way of finding the trend is to use
- Management accountants will use spreadsheet software in activities such as budgeting, forecasting, reporting performance and variance analysis. Spreadsheet packages have the facility to perform calculations at great speed.
- The should be identified at the beginning of the budgetary process and the budget for this is prepared before all others.
- budgets include production budgets, marketing budgets, sales budgets, personnel budgets, purchasing budgets and research and development budgets.
- *Possible pitfalls*

Write down the mistakes you know you should avoid.

Did you know? – Forecasting and budgeting

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- A **budget** is a plan of what the organisation is aiming to achieve and what it has set as a target whereas a **forecast** is an estimate of what is likely to occur in the future.
- The degree of correlation between two variables is measured by the **correlation coefficient**.
 - $r = +1$ means that the variables are **perfectly positively** correlated
 - $r = -1$ means that the variables are **perfectly negatively** correlated
 - $r = 0$ means that the variables are **uncorrelated**

The square of the correlation coefficient is called the **coefficient of determination**. It measures the **proportion** of the total variation in the value of one variable that can be explained by variations in the value of the other variable.

- Linear regression analysis is one method used for estimating a line of **best fit**. As with all forecasting techniques, the results from regression analysis will not be wholly reliable. There are a number of factors which affect the reliability of forecasts made using regression analysis. For example, it assumes that a **linear relationship** exists between the two variables.
- A time series is a series of figures or values recorded over time. The time series analysis forecasting technique is usually used to **forecast sales**.
- There are four components of a time series: **trend, seasonal variations, cyclical variations and random variations**.
- One way of finding the trend is to use **moving averages**.
- Management accountants will use spreadsheet software in activities such as budgeting, forecasting, reporting performance and variance analysis. Spreadsheet packages have the facility to perform **what-if** calculations at great speed.
- The **principal budget factor** should be identified at the beginning of the budgetary process and the budget for this is prepared before all others.
- **Functional** budgets include production budgets, marketing budgets, sales budgets, personnel budgets, purchasing budgets and research and development budgets.
- *Possible pitfalls*
 - Not knowing the difference between a budget and a forecast.
 - Not understanding the meanings of correlation coefficient and coefficient of determination.
 - Forgetting that linear regression gives an *estimate* only. It is not wholly reliable.

14 Forecasting**77 mins**

- 14.1 The following four data pairs have been obtained: (1, 5), (2, 6), (4, 9), (5, 11). Without carrying out any calculations, which of the following correlation coefficients best describes the relationship between x and y?

- A -0.98
B -0.25
C 0.98
D 0.25

(2 marks)

- 14.2 A company's management accountant is analysing the reject rates achieved by 100 factory operatives working in identical conditions. Reject rates, Y%, are found to be related to months of experience, X, by this regression equation: $Y = 20 - 0.25X$. (The correlation coefficient was $r = -0.9$.)

Using the equation, what is the predicted reject rate for an operative with 12 months' experience?

- A 17%
B 19%
C 20%
D 23%

(2 marks)

- 14.3 A regression equation $Y = a + bX$ is used to forecast the value of Y for a given value of X. Which of the following increase the reliability of the forecast?

- (i) A correlation coefficient numerically close to 1
 - (ii) Working to a higher number of decimal places of accuracy
 - (iii) Forecasting for values of X outside the range of those used in the sample
 - (iv) A large sample is used to calculate the regression equation
- A (i) only
B (i) and (ii) only
C (i) and (iii) only
D (i) and (iv) only

(2 marks)

- 14.4 If $\Sigma x = 12$, $\Sigma y = 42$, $\Sigma x^2 = 46$, $\Sigma y^2 = 542$, $\Sigma xy = 157$ and $n = 4$, what is the correlation coefficient?

- A 0.98
B -0.98
C 0.26
D 0.008

(2 marks)

- 14.5 Using data from twelve European countries, it has been calculated that the correlation between the level of car ownership and the number of road deaths is 0.73. Which of the statements shown follow from this?

- (i) High levels of car ownership cause high levels of road deaths
 - (ii) There is a strong relationship between the level of car ownership and the number of road deaths
 - (iii) 53% of the variation in the level of road deaths from one country to the next can be explained by the corresponding variation in the level of car ownership
 - (iv) 73% of the variation in the level of road deaths from one country to the next can be explained by the corresponding variation in the level of car ownership
- A (i) and (ii) only
B (i) and (iii) only
C (ii) and (iii) only
D (ii) and (iv) only

(2 marks)

14.6 The regression equation $Y = 3 + 2X$ has been calculated from 6 pairs of values, with X ranging from 1 to 10. The correlation coefficient is 0.8. It is estimated that $Y = 43$ when $X = 20$. Which of the following are true?

- (i) The estimate is not reliable because X is outside the range of the data
- (ii) The estimate is not reliable because the correlation is low
- (iii) The estimate is reliable
- (iv) The estimate is not reliable because the sample is small

- A (i) and (ii) only
- B (i) and (iii) only
- C (ii) and (iv) only
- D (i) and (iv) only

(2 marks)

14.7 In calculating the regression equation linking two variables, the standard formulae for the regression coefficients are given in terms of X and Y . Which of the following is true?

- A X must be the variable which will be forecast
- B It does not matter which variable is which
- C Y must be the dependent variable
- D Y must be the variable shown on the vertical axis of a scatter diagram

(2 marks)

14.8 A company uses regression analysis to establish a total cost equation for budgeting purposes.

Data for the past four months is as follows:

<i>Month</i>	<i>Total cost</i> \$'000	<i>Quantity produced</i> \$'000
1	57.5	1.25
2	37.5	1.00
3	45.0	1.50
4	60.0	2.00
	<u>200.0</u>	<u>5.75</u>

The gradient of the regression line is 17.14.

What is the value of a ?

- A 25.36
- B 48.56
- C 74.64
- D 101.45

(2 marks)

14.9 Regression analysis is being used to fine the line of best fit ($y = a + bx$) from eleven pairs of data. The calculations have produced the following information:

$$\Sigma x = 440, \Sigma y = 330, \Sigma x^2 = 17,986, \Sigma y^2 = 10,366 \text{ and } \Sigma xy = 13,467$$

What is the value of ' a ' in the equation for the line of best fit (to 2 decimal places)?

- A 0.63
- B 0.69
- C 2.33
- D 5.33

(2 marks)

14.10 Which of the following is a feasible value for the correlation coefficient?

- A -2.0
- B -1.2
- C 0
- D +1.2

(2 marks)

14.11 Over an 18-month period, sales have been found to have an underlying linear trend of $y = 7.112 + 3.949x$, where y is the number of items sold and x represents the month. Monthly deviations from trend have been calculated and month 19 is expected to be 1.12 times the trend value.

What is the forecast number of items to be sold in month 19?

- A 91
- B 92
- C 93
- D 94

(2 marks)

14.12 Based on the last 15 periods the underlying trend of sales is $y = 345.12 - 1.35x$. If the 16th period has a seasonal factor of -23.62, assuming an additive forecasting model, what is the forecast for that period, in whole units?

- A 300
- B 301
- C 324
- D 325

(2 marks)

14.13 Unemployment numbers actually recorded in a town for the second quarter of the year 2000 were 4,700. The underlying trend at this point was 4,300 people and the seasonal factor is 0.92. Using the multiplicative model for seasonal adjustment, what is the seasonally-adjusted figure (in whole numbers) for the quarter?

- A 3,932
- B 3,956
- C 5,068
- D 5,109

(2 marks)

14.14 Monthly sales have been found to follow a linear trend of $y = 9.82 + 4.372x$, where y is the number of items sold and x is the number of the month. Monthly deviations from the trend have been calculated and follow an additive model. In month 24, the seasonal variation is estimated to be plus 8.5.

What is the forecast number of items to be sold in month 24? (to the nearest whole number.)

- A 106
- B 115
- C 123
- D 152

(2 marks)

14.15 Which of the following are necessary if forecasts obtained from a time series analysis are to be reliable?

- (i) There must be no unforeseen events
- (ii) The model used must fit the past data
- (iii) The trend must be increasing
- (iv) There must be no seasonal variation

- A (i) only
- B (i) and (ii) only
- C (i), (ii) and (iii) only
- D (i), (ii), (iii) and (iv)

(2 marks)

14.16 What is the purpose of seasonally adjusting the values in a time series?

- A To obtain an instant estimate of the degree of seasonal variation
- B To obtain an instant estimate of the trend
- C To ensure that seasonal components total zero
- D To take the first step in a time series analysis of the data

(2 marks)

14.17 The following data represents a time series:

X 36 Y 41 34 38 42

A series of three point moving averages produced from this data has given the first two values as 38 and 39.

What are the values of (X, Y) in the original time series?

- A (38, 39)
- B (38, 40)
- C (40, 38)
- D (39, 38)

(2 marks)

14.18 Using an additive time series model, the quarterly trend (Y) is given by $Y = 65 + 7t$, where t is the quarter (starting with t = 1 in the first quarter of 20X5). If the seasonal component in the fourth quarter is -30, what is the forecast for the actual value for the fourth quarter of 20X6, to the nearest whole number?

- A 63
- B 546
- C 85
- D 91

(2 marks)

14.19 The trend for monthly sales (\$Y) is related to the month (t) by the equation $Y = 1,500 - 3t$ where t = 1 in the first month of 20X8. What are the forecast sales (to the nearest dollar) for the first month of 20X9 if the seasonal component for that month is 0.92 using a multiplicative model?

- A \$1,377
- B \$17,904
- C \$1,344
- D \$1,462

(2 marks)

14.20 Which of the following are necessary if forecasts obtained from a time series analysis are to be reliable?

- (i) The trend must not be increasing or decreasing
- (ii) The trend must continue as in the past
- (iii) Extrapolation must not be used
- (iv) The same pattern of seasonal variation must continue as in the past

- A (i) only
- B (i) and (ii) only
- C (ii) and (iv) only
- D (i) and (iii) only

(2 marks)

14.21 Under which of the following circumstances would a multiplicative model be preferred to an additive model in time series analysis?

- A When a model easily understood by non-accountants is required
- B When the trend is increasing or decreasing
- C When the trend is steady
- D When accurate forecasts are required

(2 marks)

14.22 A company's annual profits have a trend line given by $Y = 20t - 10$, where Y is the trend in '\$000 and t is the year with t = 0 in 20X0.

What are the forecast profits for the year 20X9 using an additive model if the cyclical component for that year is -30?

- A \$160,000
- B \$140,000
- C \$119,000
- D \$60,000

(2 marks)

14.23 In January, the unemployment in Ruritania is 567,800. If the seasonal factor using an additive time series model is +90,100, what is the seasonally-adjusted level of unemployment (to the nearest whole number)?

- A 90,100
- B 477,700
- C 567,800
- D 657,900

(2 marks)

14.24 The following statements relate to Paasche and Laspeyre indices.

- (i) Constructing a Paasche index is generally more costly than a Laspeyre index
- (ii) With a Laspeyre index, comparisons can only be drawn directly between the current year and the base year

Which statements are true?

- A Both statements are true
- B Both statements are false
- C (i) is true and (ii) is false
- D (ii) is true and (i) is false

(2 marks)

14.25 The following information is available for the price of materials used at P Co.

Laspeyre index for price in 20X5 (with base year of 20X0)	150.0
Corresponding Paasche index	138.24

What is Fisher's ideal index?

- A 12.00
- B 16.98
- C 144.00
- D 288.24

(2 marks)

14.26 A large bag of cement cost \$0.80 in 20X3. The price indices are as follows.

20X3	91
20X4	95
20X5	103
20X6	106

How much does a bag of cement cost in 20X6?

- A \$0.69
- B \$0.85
- C \$0.93
- D \$0.95

(2 marks)

14.27 Four years ago material X cost \$5 per kg and the price index most appropriate to the cost of material X stood at 150.

The same index now stands at 430.

What is the best estimate of the current cost of material X per kg?

- A \$1.74
- B \$9.33
- C \$14.33
- D \$21.50

(2 marks)

14.28 Six years ago material M cost \$10 per kg and the price index most appropriate to the cost of material M was 130. The same index now stands at 510.

What is the best estimate of the current cost of material M per kg?

- A \$2.55
- B \$29.23
- C \$39.23
- D \$51.00

(2 marks)

14.29 Which of the following are common applications of spreadsheets used by management accountants?

- (i) Variance analysis
- (ii) Cash flow budgeting and forecasting
- (iii) Preparation of financial accounts

- A (i) and (ii) only
- B (i) and (iii) only
- C (ii) and (iii) only
- D (i), (ii) and (iii)

(2 marks)

14.30 A spreadsheet is unlikely to be used for which of the following tasks?

- A Cash flow forecasting
- B Monthly sales analysis by market
- C Writing a memo
- D Calculation of depreciation

(2 marks)

14.31 The following question is taken from the December 2012 exam paper.

The following data relates to a company's overhead cost.

Time (units)	Output	Overhead cost (\$)	Price index
2 years ago	1,000	3,700	121
Current year	3,000	13,000	155

Using the high low technique, what is the variable cost per unit (to the nearest \$0.01) expressed in current year prices?

- A \$3.22
- B \$4.13
- C \$4.65
- D \$5.06

(2 marks)

14.32 The following question is taken from the June 2013 exam paper.

An additive time series has the following trend and seasonal variations:

Trend $Y=4,000 + 6X$ where Y = sales in units

X is the number of quarters, with the first quarter of 2014 being 1, the second quarter of 2014 being 2 etc.

Seasonal variation

Quarter 1 2 3 4

Quarterly variation (units) -4 -2 +1 +5

What is the forecast sales volume for the fourth quarter of 2015?

- A 4,029
- B 4,043
- C 4,048
- D 4,053

(2 marks)

(Total = 64 marks)

15 Budgeting**24 mins**

15.1 Which of the following may be considered to be objectives of budgeting?

- (i) Co-ordination
 - (ii) Communication
 - (iii) Expansion
 - (iv) Resource allocation
- A All of them
 B (i), (ii) and (iv)
 C (ii), (iii) and (iv)
 D (ii) and (iv)

(2 marks)

15.2 What does the statement 'sales is the principal budget factor' mean?

- A The level of sales will determine the level of cash at the end of the period
- B The level of sales will determine the level of profit at the end of the period
- C The company's activities are limited by the level of sales it can achieve
- D Sales is the largest item in the budget

(2 marks)

15.3 QT Co manufactures a single product and an extract from their flexed budget for production costs is as follows.

	Activity level	
	80%	90%
	\$	\$
Direct material	2,400	2,700
Labour	2,120	2,160
Production overhead	4,060	4,080
	<u>8,580</u>	<u>8,940</u>

What would the total production cost allowance be in a budget flexed at the 83% level of activity? (to the nearest \$)

- A \$6,266
 B \$6,888
 C \$8,586
 D \$8,688

(2 marks)

15.4 Which of these statements is untrue?

- A Spreadsheets make the calculation and manipulation of data easier and quicker
- B Spreadsheets are very useful for word-processing
- C Budgeting can be done very easily using spreadsheets
- D Spreadsheets are useful for plotting graphs

(2 marks)

The following data applies to questions 15.5 to 15.7.

	A	B	C	D	F	G
		Jan	Feb	Mar	Apr	May
1	Sales	15,000	13,400	16,100	17,200	15,300
2	Cost of sales	11,090	10,060	12,040	13,000	11,100
3	Gross profit	3,910	3,340	4,060	4,200	4,200
4	Expenses	1,500	1,500	1,500	1,500	1,500
5	Net profit	<u>2,410</u>	<u>1,840</u>	<u>2,560</u>	<u>2,700</u>	<u>2,700</u>
6						
7						
8	Net profit %					

15.5 The formula =C2-C3 will give the contents of which cell?

- A C6
- B C4
- C C5
- D C1

(2 marks)

15.6 What would be the formula for March net profit?

- A =D2-D3
- B =B6+C6
- C =D4-D5
- D =D3*D8

(2 marks)

15.7 What will be the formula to go in G8?

- A =G6/G2*100
- B =G4/100*G6
- C =G2/G6*100
- D =G6/G4*100

(2 marks)

15.8 A company manufactures a single product. In a computer spreadsheet the cells F1 to F12 contain the budgeted monthly sales units for the twelve months of next year in sequence, with January sales in cell F1 and finishing with December sales in F12. The company policy is for the closing inventory of finished goods each month to be 10% of the budgeted sales units for the following month.

Which of the following formulae will generate the budgeted production (in units) for March next year?

- A =[F3 + (0.1*F4)]
- B =[F3 – (0.1*F4)]
- C =[(1.1*F3) – (0.1*F4)]
- D =[(0.9*F3) + (0.1*F4)]

(2 marks)

15.9 Misty Co's budgetary control report for last month is as follows:

	<i>Fixed budget</i>	<i>Flexed budget</i>	<i>Actual results</i>
	\$	\$	\$
Direct costs	61,100	64,155	67,130
Production overhead	55,000	56,700	54,950
Other overhead	10,000	10,000	11,500
	<u>126,100</u>	<u>130,855</u>	<u>133,580</u>

What was the volume variance for last month?

- A \$4,755 (A)
- B \$2,725 (A)
- C \$4,755 (F)
- D \$2,725 (F)

(2 marks)

15.10 Misty Co's budgetary control report for last month is as follows:

	<i>Fixed budget</i>	<i>Flexed budget</i>	<i>Actual results</i>
	\$	\$	\$
Direct costs	61,100	64,155	67,130
Production overhead	55,000	56,700	54,950
Other overhead	10,000	10,000	11,500
	<u>126,100</u>	<u>130,855</u>	<u>133,580</u>

What was the expenditure variance for last month?

- A \$7,480 (F)
- B \$2,725 (F)
- C \$7,480 (A)
- D \$2,725 (A)

(2 marks)

(Total = 20 marks)

16 The budgetary process**62 mins**

16.1 What does a master budget comprise?

- A The budgeted statement of profit or loss
- B The budgeted cash flow, budgeted statement of profit or loss and budgeted statement of financial position
- C The budgeted cash flow
- D The entire set of budgets prepared

(2 marks)

16.2 Which of the following is NOT a functional budget?

- A Production budget
- B Distribution cost budget
- C Selling cost budget
- D Cash budget

(2 marks)

16.3 If a company has no production resource limitations, in which order would the following budgets be prepared?

- | | |
|--------------------------------|--------------------------------------|
| (i) Material usage budget | (iv) Finished goods inventory budget |
| (ii) Sales budget | (v) Production budget |
| (iii) Material purchase budget | (vi) Material inventory budget |
- A (v), (iv), (i), (vi), (iii), (ii)
 - B (ii), (iv), (v), (i), (vi), (iii),
 - C (ii), (iv), (v), (i), (iii), (vi)
 - D (ii), (v), (iv), (i), (vi), (iii)

(2 marks)

16.4 In a situation where there are no production resource limitations, which of the following items of information must be available for the production budget to be completed?

- (i) Sales volume from the sales budget
 - (ii) Material purchases from the purchases budget
 - (iii) Budgeted change in finished goods inventory
 - (iv) Standard direct labour cost per unit
- A (i), (ii) and (iii)
 - B (i), (iii) and (iv)
 - C (i) and (iii)
 - D All of them

(2 marks)

16.5 When preparing a production budget, what does the quantity to be produced equal?

- A Sales quantity + opening inventory of finished goods + closing inventory of finished goods
- B Sales quantity – opening inventory of finished goods + closing inventory of finished goods
- C Sales quantity – opening inventory of finished goods – closing inventory of finished goods
- D Sales quantity + opening inventory of finished goods – closing inventory of finished goods

(2 marks)

16.6 The quantity of material in the material purchases budget is greater than the inferred from quantity of material in the material usage budget. Which of the following statements can be this situation?

- A Wastage of material occurs in the production process
- B Finished goods inventories are budgeted to increase
- C Raw materials inventories are budgeted to increase
- D Raw materials inventories are budgeted to decrease

(2 marks)

- 16.7 A company plans to sell 24,000 units of product R next year. Opening inventory of R is expected to be 2,000 units and PQ Co plans to increase inventory by 25 per cent by the end of the year. How many units of product R should be produced next year?

- A 23,500 units
- B 24,000 units
- C 24,500 units
- D 30,000 units

(2 marks)

- 16.8 Each unit of product Alpha requires 3 kg of raw material. Next month's production budget for product Alpha is as follows.

Opening inventories:

Raw materials	15,000 kg
Finished units of Alpha	2,000 units
Budgeted sales of Alpha	60,000 units

Planned closing inventories:

Raw materials	7,000 kg
Finished units of Alpha	3,000 units

How many kilograms of raw materials should be purchased next month?

- A 172,000
- B 175,000
- C 183,000
- D 191,000

(2 marks)

- 16.9 Budgeted sales of X for December are 18,000 units. At the end of the production process for X, 10% of production units are scrapped as defective. Opening inventories of X for December are budgeted to be 15,000 units and closing inventories will be 11,400 units. All inventories of finished goods must have successfully passed the quality control check. What is the production budget for X for December?

- A 12,960 units
- B 14,400 units
- C 15,840 units
- D 16,000 units

(2 marks)

- 16.10 A company manufactures a single product, M. Budgeted production output of product M during August is 200 units. Each unit of product M requires 6 labour hours for completion and PR Co anticipates 20 per cent idle time. Labour is paid at a rate of \$7 per hour. What is the direct labour cost budget for August?

- A \$6,720
- B \$8,400
- C \$10,080
- D \$10,500

(2 marks)

- 16.11 Each unit of product Echo takes five direct labour hours to make. Quality standards are high, and 8% of units are rejected after completion as sub-standard. Next month's budgets are as follows.

Opening inventories of finished goods	3,000 units
Planned closing inventories of finished goods	7,600 units
Budgeted sales of Echo	36,800 units

All inventories of finished goods must have successfully passed the quality control check.

What is the direct labour hours budget for the month?

- A 190,440 hours
- B 207,000 hours
- C 223,560 hours
- D 225,000 hours

(2 marks)

16.12 Budgeted production in a factory for next period is 4,800 units. Each unit requires five labour hours to make. Labour is paid \$10 per hour. Idle time represents 20% of the total labour time.

What is the budgeted total labour cost for the next period?

- A \$192,000
- B \$240,000
- C \$288,000
- D \$300,000

(2 marks)

16.13 Which of the following statements are true?

- (i) A flexed budget allows businesses to evaluate a manager's performance more fairly
- (ii) A fixed budget is useful for defining the broad objectives of the organisation
- (iii) Relying on fixed budgets alone would usually give rise to massive variances

- A (i) and (iii) only
- B (i) and (ii) only
- C (ii) and (iii) only
- D (i), (ii) and (iii)

(2 marks)

16.14 A Local Authority is preparing a cash budget for its refuse disposal department.

Which of the following items would NOT be included in the cash budget?

- A Capital cost of a new collection vehicle
- B Depreciation of the refuse incinerator
- C Operatives' wages
- D Fuel for the collection vehicles

(2 marks)

16.15 The following details have been extracted from the receivables collection records of C Co.

Invoices paid in the month after sale	60%
Invoices paid in the second month after sale	25%
Invoices paid in the third month after sale	12%
Bad debts	3%

Invoices are issued on the last day of each month.

Customers paying in the month after sale are entitled to deduct a 2% settlement discount.

Credit sales values for June to September are budgeted as follows.

June	July	August	September
\$35,000	\$40,000	\$60,000	\$45,000

What is the amount budgeted to be received from credit sales in September?

- A \$46,260
- B \$49,480
- C \$50,200
- D \$50,530

(2 marks)

16.16 BDL plc is currently preparing its cash budget for the year to 31 March 20X8. An extract from its sales budget for the same year shows the following sales values.

	\$
March	60,000
April	70,000
May	55,000
June	65,000

40% of its sales are expected to be for cash. Of its credit sales, 70% are expected to pay in the month after sale and take a 2% discount; 27% are expected to pay in the second month after the sale, and the remaining 3% are expected to be bad debts.

What is the value of sales receipts to be shown in the cash budget for May 20X7?

- A \$60,532
- B \$61,120
- C \$66,532
- D \$86,620

(2 marks)

The following information relates to questions 16.17 and 16.18.

Each unit of product Zeta requires 3 kg of raw material and 4 direct labour hours. Material costs \$2 per kg and the direct labour rate is \$7 per hour.

The production budget for Zeta for April to June is as follows.

	<i>April</i>	<i>May</i>	<i>June</i>
Production units	7,800	8,400	8,200

16.17 Raw material opening inventories are budgeted as follows.

	<i>April</i>	<i>May</i>	<i>June</i>
	3,800 kg	4,200 kg	4,100 kg

The closing inventory budgeted for June is 3,900 kg.

Material purchases are paid for in the month following purchase. What is the figure to be included in the cash budget for June in respect of payments for purchases?

- A \$25,100
- B \$48,800
- C \$50,200
- D \$50,600

(2 marks)

16.18 Wages are paid 75% in the month of production and 25% in the following month. What is the figure to be included in the cash budget for May in respect of wages?

- A \$222,600
- B \$231,000
- C \$233,800
- D \$235,200

(2 marks)

16.19 An extract from a company's sales budget is as follows:

	\$
October	224,000
November	390,000
December	402,000

Ten per cent of sales are paid for immediately in cash. Of the credit customers, 30 per cent pay in the month following the sale and are entitled to a one per cent discount. The remaining customers pay two months after the sale is made.

What is the value of sales receipts shown in the company's cash budget for December?

- A \$285,567
- B \$286,620
- C \$290,430
- D \$312,830

(2 marks)

16.20 Extracts from a company's budget are as follows:

	<i>August</i>	<i>September</i>
Production units	12,600	5,500
Fixed production overhead cost incurred	\$9,440	\$7,000

The standard variable production overhead cost per unit is \$5. Variable production overhead is paid 70 per cent in the month incurred and 30 per cent in the following month.

Fixed production overhead cost is paid in the month following that in which it is incurred and includes depreciation of \$2,280 per month.

What is the payment for total production overhead cost shown in the cash budget for September?

- A \$32,220
- B \$42,870
- C \$45,310
- D \$47,590

(2 marks)

16.21 The following extract is taken from the production cost budget of S Co.

Production (units)	2,000	3,000
Production cost (\$)	11,100	12,900

What is the budget cost allowance for an activity level of 4,000 units?

- A \$7,200
- B \$7,500
- C \$13,460
- D \$14,700

(2 marks)

16.22 The following details have been extracted from the payables' records of X Co:

Invoices paid in the month of purchase	25%
Invoices paid in the first month after purchase	70%
Invoices paid in the second month after purchase	5%

Purchases for July to September are budgeted as follows:

July	\$250,000
August	\$300,000
September	\$280,000

For suppliers paid in the month of purchase, a settlement discount of 5% is received. What is the amount budgeted to be paid to suppliers in September?

- A \$278,500
- B \$280,000
- C \$289,000
- D \$292,500

(2 marks)

16.23 Which of the following control actions could be taken to help eliminate an adverse direct labour efficiency variance?

- (i) Employ more highly skilled labour
- (ii) Ensure stricter supervision of labour workers
- (iii) Ask employees to work paid overtime

- A (i) and (iii) only
- B (i) and (ii) only
- C (i), (ii) and (iii)
- D (ii) and (iii) only

(2 marks)

16.24 X department is a division of W Plc. X department usually has a quarterly wages cost of \$4,500,000.

Quarterly material costs are usually around \$2,000,000. W Plc made a central decision to award all employees a wages increase of 2%.

Which of the following variances for the latest quarter are worth investigating?

- (i) Direct material price variance \$400 (A)
- (ii) Labour rate variance \$90,000 (A)
- (iii) Sales volume variance \$4,000,000 (F)

- A (i) and (iii) only
- B (i) and (ii) only
- C (i), (ii) and (iii)
- D (iii) only

(2 marks)

16.25 Which of the following BEST describes the purpose of a flexible budget?

- A To ensure managers are motivated
- B To facilitate control by establishing a budget relevant to actual activity levels
- C To facilitate control by preventing discretionary expenditure
- D To enable accurate reforecasting when actual costs are known

(2 marks)

16.26 The following statements relate to fixed budgets and flexible budgets.

- (i) If production levels far exceed those anticipated, relying on a fixed budget is likely to result in massive variances
- (ii) Flexible budgets assist management control by providing dynamic, comparable information
- (iii) Flexible budgets are always superior to fixed budgets

Which statements are true?

- A (i) only
- B (i) and (ii) only
- C (ii) and (iii) only
- D (i), (ii) and (iii)

(2 marks)

(Total = 52 marks)

17 Making budgets work

14 mins

17.1 Participation by staff in the budgeting process is often seen as an aid to the creation of a realistic budget and to the motivation of staff. There are, however, limitations to the effectiveness of such participation.

Which of the following illustrates one of these limitations?

- A Participation allows staff to buy into the budget
- B Staff suggestions may be ignored leading to de-motivation
- C Staff suggestions may be based on local knowledge
- D Budgetary slack can be built in by senior manager as well as staff

(2 marks)

17.2 Which of the following statements about budgeting and motivation are true?

- (i) A target is more motivating than no target at all
- (ii) The problem with a target is setting an appropriate degree of difficulty
- (iii) Employees who are challenged tend to withdraw their commitment

- A All of them
- B (ii) and (iii) only
- C (i) and (ii) only
- D (iii) only

(2 marks)

17.3 Which of the following best describes a top-down budget?

- A A budget which has been set by scaling down individual expenditure items until the total budgeted expenditure can be met from available resources
- B A budget which is set by delegating authority from top management, allowing budget holders to participate in setting their own budgets
- C A budget which is set without permitting the ultimate budget holder to participate in the budgeting process
- D A budget which is set within the framework of strategic plans determined by top management

(2 marks)

17.4 In which of the following situations would the use of imposed budgets NOT be appropriate?

- A In times of crisis, when the organisation's survival is at stake
- B During periods of economic hardship, when 'every cent counts'
- C In a very small business
- D In a large organisation with a flat management structure and 'empowered' employees

(2 marks)

17.5 In which of the following circumstances is the use of a participative budgeting process appropriate?

- (i) In decentralised organisations
- (ii) When acceptance of the budget as fair and equitable is essential
- (iii) When an organisation's different units act autonomously

- A All of (i), (ii) and (iii)
- B (ii) and (iii) only
- C (i) and (ii) only
- D (iii) only

(2 marks)

17.6 Which of the following best describes a controllable cost?

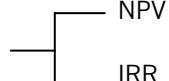
- A A cost which can be easily forecast and is therefore readily controllable using budgetary control techniques
- B A cost which can be specifically identified with a particular cost object
- C A cost which is easily controlled because it is not affected by fluctuations in the level of activity
- D A cost which can be influenced by its budget holder

(2 marks)

(Total = 12 marks)

Do you know? – Capital investment appraisal

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- The basic principle of involves calculating the present value of an investment. The present value of an investment is the amount of money which must be invested now (for a number of years) in order to earn a future sum (at a given rate of interest).
- A constant sum of money received or paid each year for a given number of years is known as an If this constant sum lasts forever, then it is known as a
- Annuity × annuity factor =
- Annuity ÷ interest rate =
- The two main discounted cash flow methods  NPV
IRR
- **Net present value (NPV) method.** If an investment has a NPV then it is acceptable. An investment with a NPV should be rejected.
- **Internal rate of return (IRR) method.** This method determines the rate of interest at which the NPV of the investment = The project is viable if the IRR exceeds the minimum acceptable return.
- The IRR formula is as follows.

$$\text{IRR} = a\% + \left[\frac{A}{A - B} \times (b - a) \right] \%$$

Where a =

 b =

 A =

 B =

- The time that is required for the cash inflows from a capital investment project to equal the cash outflows is known as the
- *Possible pitfalls*

Write down the mistakes you know you should avoid.

Did you know? – Capital investment appraisal

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- The basic principle of **discounting** involves calculating the present value of an investment. The present value of an investment is the amount of money which must be invested now (for a number of years) in order to earn a future sum (at a given rate of interest).
- A constant sum of money received or paid each year for a given number of years is known as an **annuity**. If this constant sum lasts forever, then it is known as a **perpetuity**.
- Annuity × annuity factor = **present value of an annuity**
- Annuity ÷ interest rate = **present value of a perpetuity**

- The two main discounted cash flow methods
 - Net present value (NPV) method.** If an investment has a **positive** NPV then it is acceptable. An investment with a **negative** NPV should be rejected.
 - Internal rate of return (IRR) method.** This method determines the rate of interest at which the NPV of the investment = **zero**. The project is viable if the IRR exceeds the minimum acceptable return.
- The IRR formula is as follows.

$$\text{IRR} = a\% + \left[\frac{A}{A-B} \times (b-a) \right] \%$$

Where **a = one interest rate**

b = the other interest rate

A = NPV at rate a

B = NPV at rate b

- The time that is required for the cash inflows from a capital investment project to equal the cash outflows is known as the **payback period**.
- Possible pitfalls*
 - Not being able to calculate and distinguish between the nominal rate of interest and the effective annual rate of interest.
 - Not being able to calculate the IRR of an investment, even when given the IRR formula. (You must remember what the symbols in the formula mean so that you can use the correct figures in your calculations.)

18 Capital expenditure budgeting**10 mins**

- 18.1 You are currently employed as a Management Accountant in an insurance company. You are contemplating starting your own business. In considering whether or not to start your own business, what would your current salary level be?

- A A sunk cost
- B An incremental cost
- C An irrelevant cost
- D An opportunity cost

(2 marks)

- 18.2 In decision making, costs which need to be considered are said to be relevant costs. Which of the following are characteristics associated with relevant costs?

- (i) Future costs
 - (ii) Unavoidable costs
 - (iii) Incremental costs
 - (iv) Differential costs
- A (i) and (iii) only
 - B (i) and (ii) only
 - C (i), (iii) and (iv) only
 - D All of them

(2 marks)

- 18.3 A machine owned by a company has been idle for some months but could now be used on a one year contract which is under consideration. The net book value of the machine is \$1,000. If not used on this contract, the machine could be sold now for a net amount of \$1,200. After use on the contract, the machine would have no saleable value and the cost of disposing of it in one year's time would be \$800.

What is the total relevant cost of the machine to the contract?

- A \$400
- B \$800
- C \$1,200
- D \$2,000

(2 marks)

- 18.4 Which of the following would be part of the capital expenditure budget?

- (i) Purchase of a new factory premises
 - (ii) Replacement of existing machinery
 - (iii) Refurbishment of existing factory premises
 - (iv) Purchases of raw materials
- A (i) and (ii) only
 - B (iii) and (iv) only
 - C (i), (ii) and (iii) only
 - D (ii) and (iv) only

(2 marks)**(Total = 8 marks)****19 Methods of project appraisal****58 mins**

- 19.1 A building society adds interest monthly to investors' accounts even though interest rates are expressed in annual terms. The current rate of interest is 6% per annum.

An investor deposits \$1,000 on 1 January. How much interest will have been earned by 30 June?

- A \$30.00
- B \$30.38
- C \$60.00
- D \$300

(2 marks)

- 19.2 A one-year investment yields a return of 15%. The cash returned from the investment, including principal and interest, is \$2,070. What is the interest?

A \$250
B \$270
C \$300
D \$310.50

(2 marks)

- 19.3 If a single sum of \$12,000 is invested at 8% per annum with interest compounded quarterly, what is the amount to which the principal will have grown by the end of year three? (approximately)

A \$15,117
B \$9,528
C \$15,219
D \$30,924

(2 marks)

- 19.4 Which is worth most, at present values, assuming an annual rate of interest of 8%?

A \$1,200 in exactly one year from now
B \$1,400 in exactly two years from now
C \$1,600 in exactly three years from now
D \$1,800 in exactly four years from now

(2 marks)

- 19.5 A bank offers depositors a nominal 4% pa, with interest payable quarterly. What is the effective annual rate of interest?

A 1%
B 4%
C 1.025%
D 4.06%

(2 marks)

- 19.6 A project requiring an investment of \$1,200 is expected to generate returns of \$400 in years 1 and 2 and \$350 in years 3 and 4. If the NPV = \$22 at 9% and the NPV = -\$4 at 10%, what is the IRR for the project?

A 9.15%
B 9.85%
C 10.15%
D 10.85%

(2 marks)

- 19.7 A sum of money was invested for 10 years at 7% per annum and is now worth \$2,000. What was the original amount invested (to the nearest \$)?

A \$1,026
B \$1,017
C \$3,937
D \$14,048

(2 marks)

- 19.8 House prices rise at 2% per calendar month. What is the annual rate of increase correct to one decimal place?

A 24%
B 26.8%
C 12.7%
D 12.2%

(2 marks)

- 19.9 What is the present value of ten annual payments of \$700, the first paid immediately and discounted at 8%, giving your answer to the nearest \$?

A \$4,697
B \$1,050
C \$4,435
D \$5,073

(2 marks)

19.10 An investor is to receive an annuity of \$19,260 for six years commencing at the end of year 1. It has a present value of \$86,400.

What is the rate of interest (to the nearest whole percent)?

- A 4%
- B 7%
- C 9%
- D 11%

(2 marks)

19.11 How much should be invested now (to the nearest \$) to receive \$24,000 per annum in perpetuity if the annual rate of interest is 5%?

- A \$1,200
- B \$25,200
- C \$120,000
- D \$480,000

(2 marks)

19.12 The net present value of an investment at 12% is \$24,000, and at 20% is -\$8,000. What is the internal rate of return of this investment?

- A 6%
- B 12%
- C 16%
- D 18%

State your answer to the nearest whole percent.

(2 marks)

The following data is relevant for questions 19.13 and 19.14.

Diamond Ltd has a payback period limit of three years and is considering investing in one of the following projects. Both projects require an initial investment of \$800,000. Cash inflows accrue evenly throughout the year.

Project Alpha		Project Beta	
Year	Cash inflow \$	Year	Cash inflow \$
1	250,000	1	250,000
2	250,000	2	350,000
3	400,000	3	400,000
4	300,000	4	200,000
5	200,000	5	150,000
6	50,000	6	150,000

The company's cost of capital is 10%.

19.13 What is the non-discounted payback period of Project Beta?

- A 2 years and 2 months
- B 2 years and 4 months
- C 2 years and 5 months
- D 2 years and 6 months

(2 marks)

19.14 What is the discounted payback period of Project Alpha?

- A Between 1 and 2 years
- B Between 3 and 4 years
- C Between 4 and 5 years
- D Between 5 and 6 years

(2 marks)

19.15 A capital investment project has an initial investment followed by constant annual returns.

How is the payback period calculated?

- A Initial investment ÷ annual profit
- B Initial investment ÷ annual net cash inflow
- C (Initial investment – residual value) ÷ annual profit
- D (Initial investment – residual value) ÷ annual net cash inflow

(2 marks)

19.16 A machine has an investment cost of \$60,000 at time 0. The present values (at time 0) of the expected net cash inflows from the machine over its useful life are:

<i>Discount rate</i>	<i>Present value of cash inflows</i>
10%	\$64,600
15%	\$58,200
20%	\$52,100

What is the internal rate of return (IRR) of the machine investment?

- A Below 10%
- B Between 10% and 15%
- C Between 15% and 20%
- D Over 20%

(2 marks)

19.17 An investment project has a positive net present value (NPV) of \$7,222 when its cash flows are discounted at the cost of capital of 10% per annum. Net cash inflows from the project are expected to be \$18,000 per annum for five years. The cumulative discount (annuity) factor for five years at 10% is 3.791.

What is the investment at the start of the project?

- A \$61,016
- B \$68,238
- C \$75,460
- D \$82,778

(2 marks)

19.18 Which of the following accurately defines the internal rate of return (IRR)?

- A The average annual profit from an investment expressed as a percentage of the investment sum
- B The discount rate (%) at which the net present value of the cash flows from an investment is zero
- C The net present value of the cash flows from an investment discounted at the required rate of return
- D The rate (%) at which discounted net profits from an investment are zero

(2 marks)

19.19 An investment project has the following discounted cash flows (\$'000):

Year	<i>Discount rate</i>		
	0%	10%	20%
0	(90)	(90)	(90)
1	30	27.3	25.0
2	30	24.8	29.8
3	30	22.5	17.4
4	30	20.5	14.5
	<u>30</u>	<u>5.1</u>	<u>(12.3)</u>

The required rate of return on investment is 10% per annum.

What is the discounted payback period of the investment project?

- A Less than 3.0 years
- B 3.0 years
- C Between 3.0 years and 4.0 years
- D More than 4.0 years

(2 marks)

19.20 What is the effective annual rate of interest of 2.1% compounded every three months?

- A 6.43%
- B 8.40%
- C 8.67%
- D 10.87%

(2 marks)

19.21 If the interest rate is 8%, what would you pay for a perpetuity of \$1,500 starting in one year's time? (to the nearest \$)

- A \$1,620
- B \$17,130
- C \$18,750
- D \$20,370

(2 marks)

19.22 How much should be invested now (to the nearest \$) to receive \$24,000 per annum in perpetuity if the annual rate of interest is 5%?

- A \$1,200
- B \$478,800
- C \$480,000
- D \$481,200

(2 marks)

19.23 The following question is taken from the June 2012 exam paper.

An investor has the choice between two investments. Investment Exe offers interest of 4% per year compounded semi-annually for a period of three years. Investment Wye offers one interest payment of 20% at the end of its four-year life.

What is the annual effective interest rate offered by the two investments?

	<i>Investment Exe</i>	<i>Investment Wye</i>
A	4.00%	4.66%
B	4.00%	5.00%
C	4.04%	4.66%
D	4.04%	5.00%

(2 marks)

19.24 The following question is taken from the June 2013 exam paper.

A project has an initial outflow of \$12,000 followed by six equal annual cash inflows, commencing in one year's time. The payback period is exactly four years. The cost of capital is 12% per year.

What is the project's net present value (to the nearest \$)?

- A \$333
- B -\$2,899
- C -\$3,778
- D -\$5,926

(2 marks)

(Total = 48 marks)

Important note

You have now reached the end of the multiple choice questions for Budgeting (Chapters 14 to 19). Make sure that you practise the multi-task questions on Budgeting in Section 30. The real exam will contain three 10-mark multi-task questions on Budgeting, Standard costing and Performance measurement.

Do you know? – Standard costing

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- If an organisation uses standard marginal costing instead of standard absorption costing, there will be no variance and the /..... variances will be valued at the standard contribution per unit (as opposed to standard profit per unit).
- There are many possible reasons for variances arising including efficiencies and inefficiencies of operations, errors in standard setting and changes in exchange rates.
- Individual variances should not be looked at in isolation. They might be interdependent/ interrelated. One may be and one
- An provides a reconciliation between budgeted and actual profit.
- , and should be considered before a decision about whether or not to investigate a variance is taken. One way of deciding whether or not to investigate a variance is to investigate only those variances which exceed pre-set tolerance limits.
- A variance should only be investigated if the expected value of from investigation and any control action exceed the of investigation.
- If the cause of a variance is controllable, action can be taken to bring the system back under control in future. If the variance is uncontrollable, but not simply due to chance, it will be necessary to review of expected results, and perhaps to revise the
- *Possible pitfalls*

Write down a list of mistakes you know you should avoid.

Did you know? – Standard costing

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- If an organisation uses standard marginal costing instead of standard absorption costing, there will be no **fixed overhead volume** variance and the **sales volume/quantity** variances will be valued at the standard contribution per unit (as opposed to standard profit per unit).
- There are many possible reasons for variances arising including efficiencies and inefficiencies of operations, errors in standard setting and changes in exchange rates.
- Individual variances should not be looked at in isolation. They might be interdependent/ interrelated. One may be **adverse** and one **favourable**.
- An **operating statement** provides a reconciliation between budgeted and actual profit.
- **Materiality, controllability** and **variance trend** should be considered before a decision about whether or not to investigate a variance is taken. One way of deciding whether or not to investigate a variance is to investigate only those variances which exceed pre-set tolerance limits.
- A variance should only be investigated if the expected value of **benefits** from investigation and any control action exceed the **costs** of investigation.
- If the cause of a variance is controllable, action can be taken to bring the system back under control in future. If the variance is uncontrollable, but not simply due to chance, it will be necessary to review **forecasts** of expected results, and perhaps to revise the **budget**.
- *Possible pitfalls*
 - Forgetting to state whether the variance is adverse or favourable.
 - Not learning how to calculate each type of variance.

20 Standard costing**17 mins**

- 20.1 A company is in the process of setting standard unit costs for next period. Product J uses two types of material, P and S. 7 kg of material P and 3 kg of material S are needed, at a standard price of \$4 per kg and \$9 per kg respectively.

Direct labour will cost \$7 per hour and each unit of J requires 5 hours of labour.

Production overheads are to be recovered at the rate of \$6 per direct labour hour, and general overhead is to be absorbed at a rate of ten per cent of production cost.

What is the standard prime cost for one unit of product J?

- A \$55
- B \$90
- C \$120
- D \$132

(2 marks)

- 20.2 What is an attainable standard?

- A A standard which includes no allowance for losses, waste and inefficiencies. It represents the level of performance which is attainable under perfect operating conditions
- B A standard which includes some allowance for losses, waste and inefficiencies. It represents the level of performance which is attainable under efficient operating conditions
- C A standard which is based on currently attainable operating conditions
- D A standard which is kept unchanged, to show the trend in costs

(2 marks)

- 20.3 Which of the following statements is correct?

- A The operating standards set for production should be the most ideal possible
- B The operating standards set for production should be the minimal level
- C The operating standards set for production should be the attainable level
- D The operating standards set for production should be the maximum level

(2 marks)

- 20.4 A company manufactures a carbonated drink, which is sold in 1 litre bottles. During the bottling process there is a 20% loss of liquid input due to spillage and evaporation. What is the standard usage of liquid per bottle?

- A 0.80 litres
- B 1.00 litres
- C 1.20 litres
- D 1.25 litres

(2 marks)

- 20.5 Which of the following best describes management by exception?

- A Using management reports to highlight exceptionally good performance, so that favourable results can be built upon to improve future outcomes
- B Sending management reports only to those managers who are able to act on the information contained within the reports
- C Focusing management reports on areas which require attention and ignoring those which appear to be performing within acceptable limits
- D Focusing management reports on areas which are performing just outside acceptable limits

(2 marks)

20.6 Standard costing provides which of the following?

- (i) Targets and measures of performance
 - (ii) Information for budgeting
 - (iii) Simplification of inventory control systems
 - (iv) Actual future costs
- A (i), (ii) and (iii) only
 B (ii), (iii) and (iv) only
 C (i), (iii) and (iv) only
 D (i), (ii) and (iv) only

(2 marks)

20.7 A unit of product L requires 9 active labour hours for completion. The performance standard for product L allows for ten per cent of total labour time to be idle, due to machine downtime. The standard wage rate is \$9 per hour. What is the standard labour cost per unit of product L?

- A \$72.90
 B \$81.00
 C \$89.10
 D \$90.00

(2 marks)

(Total = 14 marks)

21 Basic variance analysis

46 mins

21.1 A company manufactures a single product L, for which the standard material cost is as follows.

	\$ per unit
Material 14 kg × \$3	42

During July, 800 units of L were manufactured, 12,000 kg of material were purchased for \$33,600, of which 11,500 kg were issued to production.

SM Co values all inventory at standard cost.

What are the material price and usage variances for July?

	Price	Usage
A	\$2,300 (F)	\$900 (A)
B	\$2,300 (F)	\$300 (A)
C	\$2,400 (F)	\$900 (A)
D	\$2,400 (F)	\$840 (A)

(2 marks)

The following information relates to questions 21.2 and 21.3.

A company expected to produce 200 units of its product, the Bone, in 20X3. In fact 260 units were produced. The standard labour cost per unit was \$70 (10 hours at a rate of \$7 per hour). The actual labour cost was \$18,600 and the labour force worked 2,200 hours although they were paid for 2,300 hours.

21.2 What is the direct labour rate variance for the company in 20X3?

- A \$400 (A)
 B \$2,500 (F)
 C \$2,500 (A)
 D \$3,200 (A)

(2 marks)

21.3 What is the direct labour efficiency variance for the company in 20X3?

- A \$400 (A)
 B \$2,100 (F)
 C \$2,800 (A)
 D \$2,800 (F)

(2 marks)

- 21.4 Extracts from a company's records from last period are as follows.

	<i>Budget</i>	<i>Actual</i>
Production	1,925 units	2,070 units
Variable production overhead cost	\$11,550	\$14,904
Labour hours worked	5,775	8,280

What are the variable production overhead variances for last period?

	<i>Expenditure</i>	<i>Efficiency</i>	
A	\$1,656 (F)	\$2,070 (A)	
B	\$1,656 (F)	\$3,726 (A)	
C	\$1,656 (F)	\$4,140 (A)	
D	\$3,354 (A)	\$4,140 (A)	(2 marks)

- 21.5 A company has budgeted to make and sell 4,200 units of product X during the period.

The standard fixed overhead cost per unit is \$4.

During the period covered by the budget, the actual results were as follows.

Production and sales	5,000 units
Fixed overhead incurred	\$17,500

What are the fixed overhead variances for the period?

	<i>Fixed overhead expenditure variance</i>	<i>Fixed overhead volume variance</i>	
A	\$700 (F)	\$3,200 (F)	
B	\$700 (F)	\$3,200 (A)	
C	\$700 (A)	\$3,200 (F)	
D	\$700 (A)	\$3,200 (A)	(2 marks)

- 21.6 A company manufactures a single product, and relevant data for December is as follows.

	<i>Budget/standard</i>	<i>Actual</i>
Production units	1,800	1,900
Labour hours	9,000	9,400
Fixed production overhead	\$36,000	\$39,480

What are the fixed production overhead capacity and efficiency variances for December?

	<i>Capacity</i>	<i>Efficiency</i>	
A	\$1,600 (F)	\$400 (F)	
B	\$1,600 (A)	\$400 (A)	
C	\$1,600 (A)	\$400 (F)	
D	\$1,600 (F)	\$400 (A)	(2 marks)

- 21.7 Which of the following would help to explain a favourable direct labour efficiency variance?

- (i) Employees were of a lower skill level than specified in the standard
- (ii) Better quality material was easier to process
- (iii) Suggestions for improved working methods were implemented during the period

- A (i), (ii) and (iii)
- B (i) and (ii) only
- C (ii) and (iii) only
- D (i) and (iii) only

(2 marks)

21.8 Which of the following statements is correct?

- A An adverse direct material cost variance will always be a combination of an adverse material price variance and an adverse material usage variance
- B An adverse direct material cost variance will always be a combination of an adverse material price variance and a favourable material usage variance
- C An adverse direct material cost variance can be a combination of a favourable material price variance and a favourable material usage variance
- D An adverse direct material cost variance can be a combination of a favourable material price variance and an adverse material usage variance

(2 marks)

The following information relates to Questions 21.9 and 21.10.

A company has a budgeted material cost of \$125,000 for the production of 25,000 units per month. Each unit is budgeted to use 2 kg of material. The standard cost of material is \$2.50 per kg.

Actual materials in the month cost \$136,000 for 27,000 units and 53,000 kg were purchased and used.

21.9 What was the adverse material price variance?

- A \$1,000
- B \$3,500
- C \$7,500
- D \$11,000

(2 marks)

21.10 What was the favourable material usage variance?

- A \$2,500
- B \$4,000
- C \$7,500
- D \$10,000

(2 marks)

21.11 The following information relates to labour costs for the past month:

Budget	Labour rate	\$10 per hour
	Production time	15,000 hours
	Time per unit	3 hours
	Production units	5,000 units
Actual	Wages paid	\$176,000
	Production	5,500 units
	Total hours worked	14,000 hours

There was no idle time.

What were the labour rate and efficiency variances?

	<i>Rate variance</i>	<i>Efficiency variance</i>
A	\$26,000 Adverse	\$25,000 Favourable
B	\$26,000 Adverse	\$10,000 Favourable
C	\$36,000 Adverse	\$2,500 Favourable
D	\$36,000 Adverse	\$25,000 Favourable

(2 marks)

21.12 A manufacturing company operates a standard absorption costing system. Last month 25,000 production hours were budgeted and the budgeted fixed production overhead cost was \$125,000. Last month the actual hours worked were 24,000 and the standard hours for actual production were 27,000.

What was the fixed production overhead capacity variance for last month?

- A \$5,000 Adverse
- B \$5,000 Favourable
- C \$10,000 Adverse
- D \$10,000 Favourable

(2 marks)

The following information relates to questions 21.13 to 21.15.

Number of units produced	Budget	Actual
	\$	\$
Direct materials	110,000	110,000
Direct labour	286,000	280,000
Variable overhead	132,000	120,000

The actual number of units produced was 2,000.

21.13 What was the total direct materials variance?

- A Nil
- B \$10,000 Adverse
- C \$10,000 Favourable
- D \$11,000 Adverse

(2 marks)

21.14 What was the total direct labour variance?

- A \$6,000 Favourable
- B \$20,000 Adverse
- C \$22,000 Favourable
- D Nil

(2 marks)

21.15 What was the total direct variable overheads variance?

- A Nil
- B \$12,000 Favourable
- C \$12,000 Adverse
- D \$11,000 Adverse

(2 marks)

21.16 Which of the following statements are true?

- (i) A favourable fixed overhead volume capacity variance occurs when actual hours of work are greater than budgeted hours of work
- (ii) A labour force that produces 5,000 standard hours of work in 5,500 actual hours will give a favourable fixed overhead volume efficiency variance

- A (i) is true and (ii) is false
- B Both are true
- C Both are false
- D (i) is false and (ii) is true

(2 marks)

21.17 Which of the following statements are true?

- (i) The fixed overhead volume capacity variance represents part of the over/under absorption of overheads
 - (ii) A company works fewer hours than budgeted. This will result in an adverse fixed overhead volume capacity variance
- A (i) is true and (ii) is false
 B Both are true
 C Both are false
 D (i) is false and (ii) is true

(2 marks)

21.18 The costs below relate to the month of June.

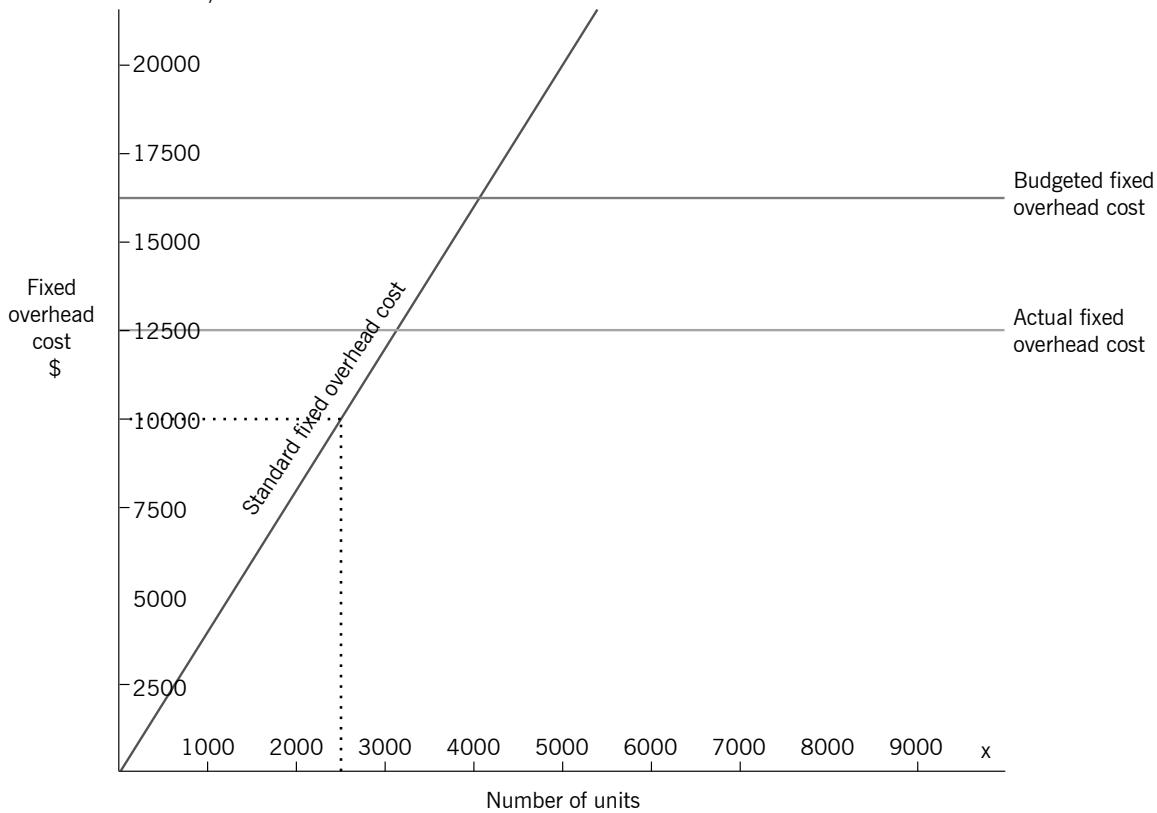
	Fixed budget	Flexed budget	Actual
	2,200 units	2,000 units	2,000 units
Total direct materials	\$165,000	\$150,000	\$140,000

What was the total direct material variance?

- A \$10,000 Adverse
 B \$10,000 Favourable
 C \$25,000 Adverse
 D \$25,000 Favourable

(2 marks)

21.19 The graph below shows the standard fixed overhead cost per unit, the total budgeted fixed overhead cost and the actual fixed overhead cost for the month of December. The actual number of units produced in June was 2,500 units.



What is the total fixed overhead variance?

- A \$2,500 Adverse
 B \$3,750 Favourable
 C \$5,000 Adverse
 D \$6,250 Favourable

(2 marks)

(Total = 38 marks)

22 Further variance analysis**53 mins**

- 22.1 A company currently uses a standard absorption costing system. The fixed overhead variances extracted from the operating statement for November are:

	\$
Fixed production overhead expenditure variance	5,800 adverse
Fixed production overhead capacity variance	4,200 favourable
Fixed production overhead efficiency variance	1,400 adverse

PQ Limited is considering using standard marginal costing as the basis for variance reporting in future. What variance for fixed production overhead would be shown in a marginal costing operating statement for November?

- A No variance would be shown for fixed production overhead
- B Expenditure variance: \$5,800 adverse
- C Volume variance: \$2,800 favourable
- D Total variance: \$3,000 adverse

(2 marks)

- 22.2 Which of the following situations is most likely to result in a favourable selling price variance?

- A The sales director decided to change from the planned policy of market skimming pricing to one of market penetration pricing
- B Fewer customers than expected took advantage of the early payment discounts offered
- C Competitors charged lower prices than expected, therefore selling prices had to be reduced in order to compete effectively
- D Demand for the product was higher than expected and prices could be raised without adverse effects on sales volumes

(2 marks)

The following information relates to questions 22.3 to 22.6.

A company manufactures a single product. An extract from a variance control report together with relevant standard cost data is shown below.

Standard selling price per unit	\$70
Standard direct material cost (5 kg × \$2 per kg)	\$10 per unit
Budgeted total material cost of sales	\$2,300 per month
Budgeted profit margin	\$6,900 per month
<i>Actual results for February</i>	
Sales revenue	\$15,200
Total direct material cost	\$2,400
Direct material price variance	\$800 adverse
Direct material usage variance	\$400 favourable

There was no change in inventory levels during the month.

- 22.3 What was the actual production in February?

- A 200 units
- B 217 units
- C 240 units
- D 280 units

(2 marks)

- 22.4 What was the actual usage of direct material during February?

- A 800 kg
- B 1,000 kg
- C 1,200 kg
- D None of these

(2 marks)

22.5 What was the selling price variance for February?

- A \$120 (F)
- B \$900 (A)
- C \$1,200 (A)
- D \$1,200 (F)

(2 marks)

22.6 What was the sales volume profit variance for February?

- A \$900 (F)
- B \$1,200 (F)
- C \$900 (A)
- D \$2,100 (A)

(2 marks)

22.7 A company uses a standard absorption costing system. The following details have been extracted from its budget for April.

Fixed production overhead cost	\$48,000
Production (units)	4,800

In April the fixed production overhead cost was under absorbed by \$8,000 and the fixed production overhead expenditure variance was \$2,000 adverse.

What was the actual number of units produced?

- A 3,800
- B 4,200
- C 4,800
- D 5,800

(2 marks)

22.8 A company purchased 6,850 kgs of material at a total cost of \$21,920. The material price variance was \$1,370 favourable. What was the standard price per kg?

- A \$0.20
- B \$3.00
- C \$3.20
- D \$3.40

(2 marks)

22.9 The following data relates to one of a company's products.

	\$ per unit	\$ per unit
Selling price		27.00
Variable costs	12.00	
Fixed costs	<u>9.00</u>	
		21.00
Profit		<u>6.00</u>

Budgeted sales for control period 7 were 2,400 units, but actual sales were 2,550 units. The revenue earned from these sales was \$67,320.

Profit reconciliation statements are drawn up using marginal costing principles. What sales variances would be included in such a statement for period 7?

- | | Price | Volume |
|---|-------------|-------------|
| A | \$1,530 (A) | \$900 (F) |
| B | \$1,530 (A) | \$2,250 (F) |
| C | \$1,530 (A) | \$2,250 (A) |
| D | \$1,530 (F) | \$2,250 (F) |

(2 marks)

22.10 A company uses variance analysis to control costs and revenues.

Information concerning sales is as follows:

Budgeted selling price	\$15 per unit
Budgeted sales units	10,000 units
Budgeted profit per unit	\$5 per unit
Actual sales revenue	\$151,500
Actual units sold	9,800 units

What is the sales volume profit variance?

- A \$500 Favourable
- B \$1,000 Favourable
- C \$1,000 Adverse
- D \$3,000 Adverse

(2 marks)

The following information relates to questions 22.11 and 22.12.

The standard direct material cost per unit for a product is calculated as follows:

10.5 litres at \$2.50 per litre

Last month the actual price paid for 12,000 litres of material used was 4% above standard and the direct material usage variance was \$1,815 favourable. No stocks of material are held.

22.11 What was the adverse direct material price variance for last month?

- A \$1,000
- B \$1,200
- C \$1,212
- D \$1,260

(2 marks)

22.12 What was the actual production last month (in units)?

- A 1,074
- B 1,119
- C 1,212
- D 1,258

(2 marks)

22.13 Last month a company budgeted to sell 8,000 units at a price of \$12.50 per unit. Actual sales last month were 9,000 units giving a total sales revenue of \$117,000.

What was the sales price variance for last month?

- A \$4,000 Favourable
- B \$4,000 Adverse
- C \$4,500 Favourable
- D \$4,500 Adverse

(2 marks)

22.14 A company uses a standard absorption costing system. Last month budgeted production was 8,000 units and the standard fixed production overhead cost was \$15 per unit. Actual production last month was 8,500 units and the actual fixed production overhead cost was \$17 per unit.

What was the total adverse fixed production overhead variance for last month?

- A \$7,500
- B \$16,000
- C \$17,000
- D \$24,500

(2 marks)

22.15 A cost centre had an overhead absorption rate of \$4.25 per machine hour, based on a budgeted activity level of 12,400 machine hours.

In the period covered by the budget, actual machine hours worked were 2% more than the budgeted hours and the actual overhead expenditure incurred in the cost centre was \$56,389.

What was the total over or under absorption of overheads in the cost centre for the period?

- A \$1,054 over absorbed
- B \$2,635 under absorbed
- C \$3,689 over absorbed
- D \$3,689 under absorbed

(2 marks)

22.16 A company uses standard marginal costing. Last month the standard contribution on actual sales was \$10,000 and the following variances arose:

	\$
Total variable costs variance	2,000 Adverse
Sales price variance	500 Favourable
Sales volume contribution variance	1,000 Adverse

What was the actual contribution for last month?

- A \$7,000
- B \$7,500
- C \$8,000
- D \$8,500

(2 marks)

22.17 AD Ltd manufactures and sells a single product, E, and uses a standard absorption costing system. Standard cost and selling price details for product E are as follows.

	\$ per unit
Variable cost	8
Fixed cost	2
	<hr/>
Standard profit	10
Standard selling price	5
	<hr/>
	15

The sales volume variance reported for last period was \$9,000 adverse.

AD Ltd is considering using standard marginal costing as the basis for variance reporting in future. What would be the correct sales volume variance to be shown in a marginal costing operating statement for last period?

- A \$6,428 (A)
- B \$6,428 (F)
- C \$12,600 (F)
- D \$12,600 (A)

(2 marks)

22.18 When comparing the profits reported under absorption costing and marginal costing during a period when the level of inventory increased, which of the following is true?

- A Absorption costing profits will be higher and closing inventory valuations lower than those under marginal costing
- B Absorption costing profits will be higher and closing inventory valuations higher than those under marginal costing
- C Marginal costing profits will be higher and closing inventory valuations lower than those under absorption costing
- D Marginal costing profits will be higher and closing inventory valuations higher than those under absorption costing

(2 marks)

22.19 PH Ltd produces a single product and currently uses absorption costing for its internal management accounting reports. The fixed production overhead absorption rate is \$34 per unit. Opening inventories for the year were 100 units and closing inventories were 180 units. The company's management accountant is considering a switch to marginal costing as the inventory valuation basis.

If marginal costing were used, the marginal costing profit for the year, compared with the profit calculated by absorption costing, would be which of the following?

- A \$2,720 lower
- B \$2,720 higher
- C \$3,400 lower
- D \$3,400 higher

(2 marks)

22.20 The budgeted contribution for HMF Co for June was \$290,000. The following variances occurred during the month.

	\$	
Fixed overhead expenditure variance	6,475	Favourable
Total direct labour variance	11,323	Favourable
Total variable overhead variance	21,665	Adverse
Selling price variance	21,875	Favourable
Fixed overhead volume variance	12,500	Adverse
Sales volume variance	36,250	Adverse
Total direct materials variance	6,335	Adverse

What was the actual contribution for the month?

- A \$252,923
- B \$258,948
- C \$321,052
- D \$327,077

(2 marks)

22.21 The following question is taken from the December 2011 exam paper.

A company calculates the following under a standard absorption costing system.

- (i) The sales volume margin variance
- (ii) The total fixed overhead variance
- (iii) The total variable overhead variance

If a company changed to a standard marginal costing system, which variances could change in value?

- A (i) only
- B (ii) only
- C (i) and (ii) only
- D (i), (ii) and (iii)

(2 marks)

22.22 The following question is taken from the December 2012 exam paper.

A company uses a standard absorption costing system. The following figures are available for the last accounting period in which actual profit was \$108,000.

\$	
Sales volume profit variance	6,000 adverse
Sales price variance	5,000 favourable
Total variable cost variance	7,000 adverse
Fixed cost expenditure variance	3,000 favourable
Fixed cost volume variance	2,000 adverse

What was the standard profit for actual sales in the last accounting period?

- A \$101,000
- B \$107,000
- C \$109,000
- D \$115,000

(2 marks)

(Total = 44 marks)

Important note

You have now reached the end of the multiple choice questions for Standard costing (Chapters 20 to 22). Make sure that you practise the multi-task questions on Standard costing in Section 31. The real exam will contain three 10-mark multi-task questions on Budgeting, Standard costing and Performance measurement.

Do you know? – Performance measurement

Check that you can fill in the blanks in the statements below before you attempt any questions. If in doubt, you should go back to your BPP Interactive Text and revise first.

- A is a formal statement of the business' aim. It can play an important point in the process. Cascading downwards from this is a hierarchy of goals and These may be split into operational, tactical and strategic. Cascading downwards from this are the critical success factors. A critical success factor is a performance requirement that is fundamental to competitive success. are quantifiable measurements which reflect the critical success factors.
- The 3 Es which are generally desirable features of organisational performance are,, and
- The formula for return on capital employed = (...../.....) × 100%.
Capital employed = + + -
- Theratio is the standard test of liquidity and is the ratio of to
- Performance of non-profit-making organisations can be measured:
.....
.....
.....
- The balanced scorecard measures performance in four perspectives:,,, and
- is a planned and positive approach to reducing expenditure. Measures should be planned programmes rather than crash programmes to cut spending levels.
- Work study is a means of raising the of an operating unit by the of work. There are two main parts to work study: and
- Value analysis considers four aspects of value: value, value, value and value.
- *Possible pitfalls*

Write down a list of mistakes you know you should avoid.

Did you know? – Performance measurement

Could you fill in the blanks? The answers are in bold. Use this page for revision purposes as you approach the exam.

- A **mission statement** is a formal statement of the business' aim. It can play an important point in the **planning** process. Cascading downwards from this is a hierarchy of goals and **objectives**. These may be split into operational, tactical and strategic. Cascading downwards from this are the critical success factors. A critical success factor is a performance requirement that is fundamental to competitive success. **Key performance indicators** are quantifiable measurements which reflect the critical success factors.
- The 3 Es which are generally desirable features of organisational performance are **economy**, **efficiency** and **effectiveness**.
- The formula for return on capital employed = $(\text{profit/capital employed}) \times 100\%$.
Capital employed = **non-current assets + investments + current assets – current liabilities**
- The **current** ratio is the standard test of liquidity and is the ratio **current assets** to **current liabilities**.
Performance of non-profit-making organisations can be measured:

In terms of inputs and outputs

By judgement

By comparison

- The balanced scorecard measures performance in four perspectives: **customer satisfaction**, **financial success**, **process efficiency** and **growth**.
- **Cost reduction** is a planned and positive approach to reducing expenditure. Measures should be planned programmes rather than crash programmes to cut spending levels.
- Work study is a means of raising the **productivity** of an operating unit by the **reorganisation** of work. There are two main parts to work study: **method study** and **work measurement**.
- Value analysis considers four aspects of value: **cost** value, **exchange** value, **use** value and **esteem** value.
- *Possible pitfalls*
 - Not realising that mission statements feed into objectives which feed into critical success factors which are quantified by key performance indicators.
 - Not knowing the performance measures which are appropriate for service industries.
 - Not knowing the meaning of the efficiency, capacity and activity ratios.
 - Not knowing the formulae for measuring profitability, liquidity and gearing.

23 Performance measurement**62 mins**

- 23.1 All of the following, except one, are sound principles for devising objectives in order to enact the corporate mission. Which is the exception?

- A They should be observable or measurable
- B They should be easily achievable
- C They should relate to a specified time period
- D They should be specific

(2 marks)

- 23.2 Which one of the following performance indicators is a financial performance measure?

- A Quality rating
- B Number of customer complaints
- C Cash flow
- D System (machine) down time

(2 marks)

- 23.3 A government body uses measures based upon the 'three Es' to the measure value for money generated by a publicly funded hospital. It considers the most important performance measure to be 'cost per successfully treated patient'.

Which of the three E's best describes the above measure?

- A Economy
- B Effectiveness
- C Efficiency
- D Externality

(2 marks)

- 23.4 In order for a business's strength to have a real benefit, it has to be linked to critical success factors.
What are critical success factors?

- A Factors contributing to reduced costs
- B Factors necessary to match strengths to opportunities
- C Factors necessary to build on strengths
- D Factors fundamental to strategic success

(2 marks)

- 23.5 The following summarised statement of financial position is available for L Co.

	\$'000	\$'000
Non-current assets		31,250
<i>Current assets</i>		
Inventory	35,000	
Receivables	40,000	
Cash	1,250	
		<u>107,500</u>
EQUITY AND LIABILITIES		
Capital and reserves		47,500
<i>Current liabilities</i> (payables only)		60,000
		<u>107,500</u>

What is the value of the acid test ratio?

- A 0.6875
- B 0.7093
- C 1.2708
- D 2.000

(2 marks)

- 23.6 In general terms, which of the following elements should organisations include in their mission statements?
- (i) Policies and standards of behaviour
 - (ii) Values – a description of the culture, assumptions and beliefs regarded as important to those managing the business
 - (iii) Profitability
 - (iv) Strategy – the commercial logic for the business, defining the nature of the business
- A (i) and (ii) only
 B (ii) and (iv) only
 C (i), (ii) and (iv) only
 D (iii) and (iv) only
- (2 marks)**
-

- 23.7 Which of the following short-term objectives may involve the sacrifice of longer-term objectives?
- (i) Reducing training costs
 - (ii) Increasing quality control
 - (iii) Increasing capital expenditure projects
- A (i) only
 B (i), (ii) and (iii)
 C (ii) and (iii) only
 D (i) and (ii) only
- (2 marks)**
-

- 23.8 Which of the following statements are true?
- (i) Non-financial performance indicators are less likely to be manipulated than financial ones
 - (ii) Non-financial performance indicators offer a means of counteracting short-termism
- A (i) and (ii) are true
 B (i) and (ii) are false
 C (i) is true and (ii) is false
 D (i) is false and (ii) is true
- (2 marks)**
-

- 23.9 What is short-termism?
- A It is when non-financial performance indicators are used for measurement
 - B It is when organisations sacrifice short term objectives
 - C It is when there is a bias towards short term rather than long term performance
 - D It is when managers' performance is measured on long term results
- (2 marks)**
-

- 23.10 Which of the following performance measures is most likely to be recorded because of government regulations?
- A Sales growth
 - B Customer numbers
 - C CO₂ emissions
 - D Return on investment
- (2 marks)**
-

23.11 Market conditions and economic conditions can impact on performance measurement. Which of the following statements are true?

- (i) The entry of a new competitor in the market will cause a business to examine sales performance measures more closely
 - (ii) General economic conditions can raise or lower overall demand and supply
- A (i) and (ii) are true
 B (i) and (ii) are false
 C (i) is true and (ii) is false
 D (i) is false and (ii) is true

(2 marks)

23.12 The following question is taken from the December 2011 exam paper.

A company has current assets of \$1.8m, including inventory of \$0.5m, and current liabilities of \$1.0m.

What would be the effect on the value of the current and acid test ratios if the company bought more raw material inventory on three months' credit?

	<i>Current ratio</i>	<i>Acid test</i>
A	Increase	Increase
B	Decrease	Increase
C	Increase	Decrease
D	Decrease	Decrease

(2 marks)

23.13 The following question is taken from the June 2012 exam paper.

An investment centre earns a return on investment of 18% and a residual income of \$300,000. The cost of capital is 15%. A new project offers a return on capital employed of 17%.

If the new project were adopted, what would happen to the investment centre's return on investment and residual income?

	<i>Return on investment</i>	<i>Residual income</i>
A	Increase	Decrease
B	Increase	Increase
C	Decrease	Decrease
D	Decrease	Increase

(2 marks)

23.14 Which of the following BEST explains the relationship between mission statements and performance measurement.

- A Mission statements are a marketing tool and have no part to play in performance measurement
- B To be of value, a performance measure must have an obvious link to the mission statement
- C Performance measurement involves comparing actual performance against a target and the mission statement represents the organisation's overall target
- D Mission statements include detailed performance standards that actual performance can be measured against

(2 marks)

23.15 Which of the following describes the role of tactical objectives?

- A 'Middle tier' objectives to facilitate the planning and control of individual functions within the organisation
- B Day-to-day performance targets related to the organisation's operations
- C A clear vision of the organisation's reason for existing
- D Long-term objectives for the organisation as a whole

(2 marks)

23.16 A company sells new, high quality motor vehicles in many countries around the world. Half way through the company's current financial year, the global economy unexpectedly goes into recession.

What impact would the unexpected recession have on performance measurement relating to sales and revenue?

- A The impact of a recession on the sales of new, high quality motor vehicles cannot be predicted
- B Sales and revenue are likely to decrease in the second half of the year and performance should be measured in that context
- C No impact as a recession is unlikely to impact the sales and revenue of motor vehicles
- D Sales and revenue are likely to increase in the second half of the year and performance should be measured in that context

(2 marks)

23.17 Which of the following is NOT a way in which governments influence performance measurement?

- A Accurate records of financial performance are required for taxation purposes
- B By requiring all private sector organisations to implement the Balanced Scorecard
- C By encouraging measurement of environmental impact including CO₂ emissions
- D Requiring 'value for money' performance measures to be implemented in public sector organisations

(2 marks)

23.18 An extract from a company's financial results for 20X6 are shown below.

	20X6
	\$'000
Sales	5,400
Less cost of sales:	<u>1,950</u>
	3,450
Less expenses:	
Wages	1,700
Repairs and maintenance	240
All other expenses	<u>490</u>
Net profit	1,020

What is the gross profit percentage for 20X6, to one decimal place?

- A 18.9%
- B 18.8%
- C 63.9%
- D 63.8%

(2 marks)

23.19 Which of the following describes the role of strategic objectives?

- A 'Middle tier' objectives to facilitate the planning and control of individual functions within the organisation
- B Day-to-day performance targets related to the organisation's operations
- C A clear vision of the organisation's reason for existing
- D Long-term objectives for the organisation as a whole

(2 marks)

23.20 A company's financial results for 20X4 are shown below.

	20X4
	\$'000
Sales	7,200
Less cost of sales:	2,900
Gross profit	<u>4,300</u>
Less expenses:	
Wages	1,600
Repairs and maintenance	360
Directors' salaries	150
Directors' bonuses	55
Other costs (including depreciation)	400
Net profit	<u>1,735</u>

What is the net profit percentage for 20X4, to one decimal place?

- A 59.7%
- B 24.0%
- C 24.1%
- D 59.8%

(2 marks)

23.21 What is the main focus of the current ratio?

- A Profitability
- B Efficiency
- C Liquidity
- D Productivity

(2 marks)

23.22 The following information has been extracted from the statement of financial position of X Company.

EQUITY AND LIABILITIES

Capital and reserves	585,000
Long term liabilities (long-term loan)	670,000
Current liabilities (payables only)	84,000
	<u>1,339,000</u>

What is the capital gearing ratio, expressed as a percentage to one decimal place?

- A 53.4%
- B 128.9%
- C 228.9%
- D 69.6%

(2 marks)

23.23 Which of the following BEST describes the advantage of a Balanced Scorecard approach?

- A The Balanced Scorecard approach enables organisations that are struggling financially to emphasise other areas
- B The Balanced Scorecard approach enables organisations to consider all areas of performance relevant to achieving their strategic goals
- C The Balanced Scorecard approach enables organisations to more easily benchmark their performance against others
- D The Balanced Scorecard approach enables organisations to demonstrate their ethical credentials

(2 marks)

23.24 What is the main focus of the acid test ratio?

- A Profitability
- B Efficiency
- C Liquidity
- D Productivity

(2 marks)

23.25 Why would an organisation use non-financial performance measures?

- A To appear socially responsible
- B To prevent a narrow focus on short-term financial performance
- C To prevent scrutiny of financial performance
- D To encourage short termism

(2 marks)

23.26 The Balanced Scorecard measures performance from four perspectives. What are they?

- A Customer satisfaction, growth, financial stability and process efficiency
- B Customer retention, growth, financial stability and process efficiency
- C Customer satisfaction, growth, financial success and process effectiveness
- D Customer satisfaction, growth, financial success and process efficiency

(2 marks)

(Total = 52 marks)

24 Applications of performance measurement

53 mins

24.1 The following information is available for company X.

	20X7	20X8
	\$	\$
Profit	7,500	9,000
Sales	500,000	450,000
Capital employed	37,500	60,000

Calculate the change in ROI from 20X7 to 20X8?

- A Decrease from 20% to 15%
- B Increase from 1.5% to 2%
- C Increase from 7.5% to 13.3%
- D Decrease from 100% to 90%

(2 marks)

24.2 Using the figures in the question above, what is the asset turnover for 20X8?

- A 0.075 times
- B 0.13 times
- C 7.5 times
- D 13.3 times

(2 marks)

24.3 The usefulness of profit as a single control measure has been criticised in recent years. Which of the following is NOT a reason to support this criticism?

- A Profit provides a narrow focus for performance measurement
- B Profit measurement alone can lead to short-termism
- C Profit is simple to understand
- D Profit can be easily manipulated

(2 marks)

24.4 In not for profit businesses and state-run entities, a value-for-money audit can be used to measure performance. It covers three key areas: economy, efficiency and effectiveness. Which of the following could be used to describe effectiveness in this context?

- A Avoiding waste of inputs
- B Achieving agreed targets
- C Achieving a given level of profit
- D Obtaining suitable quality inputs at the lowest price

(2 marks)

24.5 Balance Co is looking to introduce a balanced scorecard and is finalising the measures to use for the 'innovation and learning' perspective. Which one of the following is not really suitable for this perspective?

- A Number of ideas from staff
- B Percentage of sales from new products
- C Number of new products introduced
- D Level of refunds given

(2 marks)

24.6 Qual Co is keen to increase the use they make of non-financial performance measures in their overall performance measurement activities. In particular, they are keen to improve customer retention and so want to focus on the quality of service they provide to their customers. Which of the following measures would be most appropriate as a measure of service quality?

- (i) Number of customer complaints
 - (ii) Number of repeat orders as a proportion of total orders
 - (iii) Sales volume growth
- A (i) and (ii)
 - B (i), (ii) and (iii)
 - C (i) and (iii)
 - D (ii) and (iii)

(2 marks)

24.7 Which of the following are non-financial objectives?

- (i) Growth of sales
 - (ii) Diversification
 - (iii) Contented workforce
 - (iv) Increase earnings per share
- A (ii) and (iii)
 - B (i), (ii) and (iii)
 - C (ii), (iii) and (iv)
 - D (i), (iii) and (iv)

(2 marks)

24.8 Which one of the following is not a measure of service quality?

- A Number of complaints
- B Proportion of repeat bookings
- C Customer waiting times
- D Staff turnover

(2 marks)

24.9 Division A of Aigburth Co is considering a project which will increase annual net profit after tax by \$30,000 but will require average inventory levels to increase by \$200,000. The current target rate of return on investments is 13% and the imputed interest cost of capital is 12%.

Based on the ROI and/or RI criteria would the project be accepted?

- A ROI – yes, RI – no
- B ROI – yes RI – yes
- C ROI – no, RI – yes
- D ROI – no, RI – no

(2 marks)

24.10 Which of the following statements are valid criticisms of return on investment (ROI) as a performance measure?

- (i) It is misleading if used to compare departments with different levels of risk
- (ii) It is misleading if used to compare departments with assets of different ages
- (iii) Its use may discourage investment in new or replacement assets
- (iv) The figures needed are not easily available

- A (ii) and (iii) only
- B (ii) and (iv) only
- C (i) and (iii) only
- D (i), (ii) and (iii)

(2 marks)

24.11 Which of the following performance measures would be helpful for a service industry company?

- (i) Net profit margins
- (ii) Standard costs and variance analysis
- (iii) Employee absentee rates
- (iv) Number of defective units

- A (ii) and (iii) only
- B (ii) and (iv) only
- C (i) and (iii) only
- D (i), (ii) and (iii)

(2 marks)

24.12 Which of the following would be suitable for measuring resource utilisation?

- (i) Efficiency
 - (ii) Productivity
 - (iii) Relative market share
- A (i) and (ii) only
 - B (ii) and (iii) only
 - C (i) and (iii) only
 - D (i), (ii) and (iii)

(2 marks)

24.13 Which of the following would be suitable for measuring resource utilisation in a parcel delivery company?

- A Number of customer complaints
- B Cost per consignment
- C Depot profit league tables
- D Client evaluation interview

(2 marks)

24.14 A means of raising the production efficiency of an operating unit by the reorganisation of work is known as which of the following?

- A Work measurement
- B Work study
- C Method study
- D Method measurement

(2 marks)

24.15 Value analysis can achieve which of the following?

- (i) Eliminate costs
- (ii) Reduce costs
- (iii) Increase quantity sold
- (iv) Increase sales price

- A (ii) and (iii) only
- B (i) and (ii) only
- C (iii) and (iv) only
- D (i), (ii), (iii) and (iv)

(2 marks)

24.16 The following statements relate to benchmarking.

- (i) A danger of benchmarking is that inappropriate comparisons lead to incorrect conclusions
- (ii) Benchmarking must involve competitors to be effective
- (iii) The ultimate aim of benchmarking is to improve performance
- (iv) Benchmarking is essentially a cost cutting exercise

Which statements are true?

- A (i) and (iv) only
- B (ii) and (iv) only
- C (ii) and (iii) only
- D (i) and (iii) only

(2 marks)

24.17 A financial services company benchmarks the performance of its IT department with that of a leading IT outsource company.

What type of benchmarking is the company using?

- A Strategic
- B Competitive
- C Functional
- D Internal

(2 marks)

24.18 Value analysis considers four aspects of value. What are they?

- A Cost value, exchange value, use value and esteem value
- B Cost value, trade value, use value and esteem value
- C Cost value, exchange value, use value and retail value
- D Competitive value, exchange value, use value and esteem value

(2 marks)

24.19 Which one of the following would NOT improve the quality of a monthly report produced for senior managers of a large organisation that operates across Europe?

- A Ensuring all monetary values are presented in full, to the nearest whole Euro
- B Summarising the key points in an executive summary at the start of the report
- C Ensuring language used is clear and concise
- D Ensuring points requiring action are clearly indicated

(2 marks)

24.20 Company A manufactures mobile phones. Staff employed within the Research & Development function at Company A have purchased a mobile phone manufactured by Company B for the purpose of reverse engineering.

What type of benchmarking is Company A using?

- A Strategic
- B Competitive
- C Functional
- D Internal

(2 marks)

24.21 Which of the following are suitable measures of performance at the strategic level?

- (i) Machine idle time
 - (ii) Employee sick days
 - (iii) Return on capital employed
- A (i) and (ii)
 - B (ii) only
 - C (ii) and (iii)
 - D (iii) only

(2 marks)

24.22 What is 'short-termism'?

- A A legitimate focus on short-term results
- B A belief that senior management have a duty to maximise profit
- C Prioritising short-term results above the organisation's long-term prospects
- D A management philosophy linked to TQM

(2 marks)

(Total = 44 marks)

Important note

You have now reached the end of the multiple choice questions for Performance measurement (Chapters 23 to 24). Make sure that you practise the multi-task questions on Performance measurement in Section 32. The real exam will contain three 10-mark multi-task questions on Budgeting, Standard costing and Performance measurement.

25 Mixed Bank 1**48 mins**

- 25.1 The following data relate to Product D.

Material cost per unit	\$20.00
Labour cost per unit	\$69.40
Production overhead cost per machine hour	\$12.58
Machine hours per unit	14
General overhead absorption rate	8% of total production cost

What is the total cost per unit of Product D, to the nearest \$0.01?

- A \$176.12
- B \$265.52
- C \$286.76
- D \$300.12

(2 marks)

- 25.2 A product is made in two consecutive processes. Data for the latest period are as follows:

	Process 1	Process 2
Input (kg)	47,000	42,000
Normal loss (% of input)	8	5
Output (kg)	42,000	38,915

No work in progress is held at any time in either process.

Was there an abnormal loss or abnormal gain arising in each process during the period?

- | | Process 1 | Process 2 |
|---|---------------|---------------|
| A | Abnormal loss | Abnormal loss |
| B | Abnormal loss | Abnormal gain |
| C | Abnormal gain | Abnormal loss |
| D | Abnormal gain | Abnormal gain |

(2 marks)

- 25.3 The following information is available for a company in the latest period.

	Original budget	Flexed budget	Actual results
Sales and production (units)	<u>11,200</u> \$'000	<u>9,500</u> \$'000	<u>9,500</u> \$'000
Sales revenue	224.0	190.0	209.0
Direct material	<u>56.0</u>	<u>47.5</u>	<u>57.0</u>
Direct labour	66.0	57.5	56.1
Overhead	27.4	24.0	28.0
Profit	<u>74.6</u>	<u>61.0</u>	<u>67.9</u>

Which of the following statements is correct?

- A Budgeted production volumes were achieved during the period
- B Direct labour is a variable cost
- C The actual selling price per unit exceeded the standard selling price per unit
- D Direct material cost savings were achieved against the budget cost allowance

(2 marks)

- 25.4 Variable costs are conventionally deemed to:

- A Be constant per unit of output
- B Vary per unit of output as production volume changes
- C Be constant in total when production volume changes
- D Vary, in total, from period to period when production is constant

(2 marks)

25.5 Which of the following criticisms of standard costing apply in all circumstances?

- (i) Standard costing can only be used where all operations are repetitive and output is homogeneous
 - (ii) Standard costing systems cannot be used in environments which are prone to change. They assume stable conditions
 - (iii) Standard costing systems assume that performance to standard is acceptable. They do not encourage continuous improvement
- A Criticism (i)
 B Criticism (ii)
 C Criticism (iii)
 D None of them

(2 marks)

25.6 Which of the following relates to capital expenditure?

- A Cost of acquiring or enhancing non-current assets
 B Expenditure on the manufacture of goods or the provision of services
 C Recorded as an asset in the statement of profit or loss
 D Recorded as a liability in the statement of financial position

(2 marks)

25.7 Overheads in a factory are apportioned to four production cost centres (A, B, C and D). Direct labour hours are used to absorb overheads in A and B and machine hours are used in C and D. The following information is available:

	Production cost centre			
	A	B	C	D
Overhead expenditure (\$)	18,757	29,025	46,340	42,293
Direct labour hours	3,080	6,750	3,760	2,420
Machine hours	580	1,310	3,380	2,640

Which cost centre has the highest hourly overhead absorption rate?

- A Production Cost Centre A
 B Production Cost Centre B
 C Production Cost Centre C
 D Production Cost Centre D

(2 marks)

25.8 A company sold 56,000 units of its single product in a period for a total revenue of \$700,000. Finished inventory increased by 4,000 units in the period. Costs in the period were:

Variable production	\$3.60 per unit
Fixed production	\$258,000 (absorbed on the actual number of units produced)
Fixed non-production	\$144,000

Using absorption costing, what was the profit for the period?

- A \$82,000
 B \$96,400
 C \$113,600
 D \$123,200

(2 marks)

25.9 A company with a single product sells more units than it manufactures in a period.

Which of the following correctly describes the use of marginal costing in comparison with absorption costing in the above situation?

- A Both profit and inventory values will be higher
 B Both profit and inventory values will be lower
 C Profit will be higher; inventory values will be lower
 D Profit will be lower; inventory values will be higher

(2 marks)

25.10 What is a by-product?

- A A product produced at the same time as other products which has no value
- B A product produced at the same time as other products which requires further processing to put it in a saleable state
- C A product produced at the same time as other products which has a relatively low volume compared with the other products
- D A product produced at the same time as other products which has a relatively low value compared with the other products

(2 marks)

25.11 CA Co manufactures a single product and has drawn up the following flexed budget for the year.

	60%	70%	80%
	\$	\$	\$
Direct materials	120,000	140,000	160,000
Direct labour	90,000	105,000	120,000
Production overhead	54,000	58,000	62,000
Other overhead	40,000	40,000	40,000
Total cost	<u>304,000</u>	<u>343,000</u>	<u>382,000</u>

What would be the total cost in a budget that is flexed at the 77% level of activity?

- A \$330,300
- B \$370,300
- C \$373,300
- D \$377,300

(2 marks)

25.12 An investment project has net present values as follows:

- At a discount rate of 5% \$69,700 positive
- At a discount rate of 14% \$16,000 positive
- At a discount rate of 20% \$10,500 negative

Using the above figures, what is the BEST approximation of the internal rate of return of the investment project?

- A 17.6%
- B 17.9%
- C 18.0%
- D 22.7%

(2 marks)

25.13 A company has decided to lease a machine. Six annual payments of \$8,000 will be made with the first payment on receipt of the machine. Below is an extract from an annuity table:

Year	Annuity factor 10%
1	0.909
2	1.736
3	2.487
4	3.170
5	3.791
6	4.355

What is the present value of the lease payments at an interest rate of 10%?

- A \$30,328
- B \$34,840
- C \$38,328
- D \$48,000

(2 marks)

25.14 Which of the following would be best described as a short term tactical plan?

- A Reviewing cost variances and investigate as appropriate
- B Comparing actual market share to budget
- C Lowering the selling price by 15%
- D Monitoring actual sales to budget

(2 marks)

25.15 A company made 17,500 units at a total cost of \$16 each. Three quarters of the costs were variable and one quarter fixed. 15,000 units were sold at \$25 each. There were no opening inventories.

By how much will the profit calculated using absorption costing principles differ from the profit if marginal costing principles had been used?

- A The absorption costing profit would be \$10,000 less
- B The absorption costing profit would be \$10,000 greater
- C The absorption costing profit would be \$30,000 greater
- D The absorption costing profit would be \$40,000 greater

(2 marks)

25.16 A company uses the Economic Order Quantity (EOQ) model to establish reorder quantities.

The following information relates to the forthcoming period:

Order costs	= \$25 per order
Holding costs	= 10% of purchase price = \$4/unit
Annual demand	= 20,000 units
Purchase price	= \$40 per unit
EOQ	= 500 units

No safety inventory are held.

What are the total annual costs of inventory (ie the total purchase cost plus total order cost plus total holding costs)?

- A \$22,000
- B \$33,500
- C \$802,000
- D \$803,000

(2 marks)

25.17 If $\Sigma X = 100$, $\Sigma Y = 400$, $\Sigma X^2 = 2,040$, $\Sigma Y^2 = 32,278$, $\Sigma XY = 8,104$ and $n = 5$ which of the following values for a and b are correct in the formula $Y = a + bX$?

	a	b
A	28	-2.6
B	28	+2.6
C	-28	-2.6
D	-28	+2.6

(2 marks)

25.18 A company is considering accepting a one-year contract which will require four skilled employees. The four skilled employees could be recruited on a one-year contract at a cost of \$40,000 per employee. The employees would be supervised by an existing manager who earns \$60,000 per annum. It is expected that supervision of the contract would take 10% of the manager's time.

Instead of recruiting new employees the company could retrain some existing employees who currently earn \$30,000 per year. The training would cost \$15,000 in total. If these employees were used they would need to be replaced at a total cost of \$100,000.

What is the relevant labour cost of the contract?

- A \$115,000
- B \$135,000
- C \$160,000
- D \$275,000

(2 marks)

25.19 For a set of six data pairs for the variable x (profit) and y (sales) the following values have been found.

$$\begin{aligned}\Sigma x &= 2 \\ \Sigma y &= 15 \\ \Sigma x^2 &= 30 \\ \Sigma y^2 &= 130 \\ \Sigma xy &= 14\end{aligned}$$

What is the correlation coefficient?

- A 0.0006 (to 4 dp)
- B 0.02 (to 2 dp)
- C 0.17 (to 2 dp)
- D 1.9973 (to 4 dp)

(2 marks)

25.20 A company wants to calculate the total cost of a job. The estimated cost for the job is as follows.

Direct materials	10 kg @ \$10 per kg
Direct labour	20 hours @ \$5 per hour

Variable production overheads are recovered at the rate of \$2 per labour hour.

Fixed production overheads for the company are budgeted to be \$100,000 each year and are recovered on the basis of labour hours. There are 10,000 budgeted labour hours each year.

Other costs in relation to selling, distribution and administration are recovered at the rate of \$50 per job.

What is the total production cost of the job?

- A 200
- B 400
- C 440
- D 490

(2 marks)

(Total = 40 marks)

26 Mixed Bank 2**48 mins**

- 26.1 A division of a service company is aware that its recent poor performance has been attributable to a low standard of efficiency amongst the workforce, compared to rival firms. The company is adopting a balanced scorecard approach to setting performance targets. As part of its objective of closing the skills gap between itself and rival companies, the division's management has set a target of providing at least 40 hours of training each year for all its employees.

What does this performance target reflect?

- A A customer perspective
- B A learning and growth perspective
- C An internal process perspective
- D A finance perspective

(2 marks)

- 26.2 Which of the following could be included in a time series based sales forecast?

- (i) Trend
- (ii) Seasonal variation
- (iii) Cyclical variation
- (iv) Random fluctuation

- A (i) only
- B (ii) only
- C (i), (ii) and (iii) only
- D (i), (ii), (iii) and (iv)

(2 marks)

- 26.3 Which of the following is the best definition of return on capital employed?

- A Profit before interest and tax ÷ Ordinary shareholders' funds × 100
- B Profit before interest and tax ÷ (Ordinary shareholders' funds + Non-current liabilities) × 100
- C Profit after interest and tax ÷ Ordinary shareholders' funds × 100
- D Profit after interest and tax ÷ (Ordinary shareholders' funds + Non-current liabilities) × 100

(2 marks)

- 26.4 Good quality saves money but the cost of quality can be analysed into cost of conformance and cost of non-conformance.

Which one of the following costs is classed as a quality-related appraisal cost?

- A Re-inspection cost
- B Administration of customer complaints section
- C Performance testing
- D Training in quality control

(2 marks)

- 26.5 Which of the following costs would be considered to be the responsibility of the manager of a profit centre?

- (i) Direct labour
- (ii) Variable production overhead
- (iii) Imputed interest on capital invested
- (iv) Depreciation on machinery

- A (i) and (ii) only
- B (i), (ii) and (iii) only
- C (i), (ii), (iii) and (iv)
- D (iii) and (iv) only

(2 marks)

- 26.6 In a period 12,250 units were made and there was a favourable labour efficiency variance of \$11,250. If 41,000 labour hours were worked and the standard wage rate was \$6 per hour, how many standard hours (to two decimal places) were allowed per unit?

- A 3.19
B 3.35
C 3.50
D 6.00

(2 marks)

- 26.7 In its first year of operations a company produced 100,000 units of a product and sold 80,000 units at \$9 per unit. It earned a marginal costing profit of \$200,000. It calculates that its fixed production overhead per unit is \$5.

What profit would it have earned under an absorption costing system?

- A \$100,000
B \$200,000
C \$300,000
D \$320,000

(2 marks)

- 26.8 The table below contains details of an airline's expenditure on aviation fuel.

Year	Total expenditure on aviation fuel \$ million	Total distance flown km million	Fuel price index
20X8	600	4,200	120
20X9	1,440	4,620	240

The following statements relate to the changes between 20X8 and 20X9.

- (i) The quantity of fuel consumed increased by 140%
(ii) The quantity of fuel consumed increased by 20%
(iii) The quantity of fuel consumed per km flown increased by 20%
(iv) The quantity of fuel consumed per km flown increased by 109%

Which statements are true?

- A (i) only
B (ii) only
C (ii) and (iii) only
D (ii) and (iv) only

(2 marks)

- 26.9 The following statements relate to spreadsheets.

Which statement is false?

- A They are an efficient method of storing text based files
B They facilitate 'what if' analysis
C They allow data to be displayed graphically
D They allow the font, size and colour of text to be changed

(2 marks)

- 26.10 A company budgeted to sell 5,000 units of a product in November at a standard price of \$30 per unit and to earn a profit of \$25,000. It actually sold 6,000 units at \$28 per unit and earned a profit of \$32,000.

What was the favourable sales volume profit variance for November?

- A \$5,000
B \$7,000
C \$12,000
D \$30,000

(2 marks)

26.11 Which of the following are benefits of using activity based costing?

- (i) It recognises that overhead costs are not always driven by the volume of production
- (ii) It does not result in under or over absorption of fixed overheads
- (iii) It avoids all arbitrary cost apportionments
- (iv) It is particularly useful in single product businesses

- A (i) only
- B (i) and (ii) only
- C (ii) and (iii) only
- D (i) and (iv) only

(2 marks)

26.12 An investment project has net present values as follows.

At a discount rate of 5%	\$69,700 positive
At a discount rate of 14%	\$16,000 positive
At a discount rate of 20%	\$10,500 negative

Using the above figures what is the best approximation of the internal rate of return of the investment project?

- A 17.6%
- B 17.9%
- C 18.0%
- D 22.7%

(2 marks)

26.13 A company uses production labour hours to absorb its fixed production overheads. A strike by its workforce results in a loss of 30% of the period's budgeted production labour hours.

Which of the following variances will occur as a result of the loss in production labour hours?

- A Adverse fixed overhead capacity variance
- B Adverse fixed overhead efficiency variance
- C Adverse direct labour efficiency variance
- D Adverse direct labour rate variance

(2 marks)

26.14 A firm with current assets of \$40 million and current liabilities of \$20 million buys \$5 million of inventory on credit which increases its inventory level to \$10 million.

What will the effect be on its current ratio and quick (acid test) ratio?

	<i>Current ratio</i>	<i>Liquidity ratio</i>
A	Increase by 25%	Unchanged
B	Reduce by 10%	Unchanged
C	Increase by 25%	Reduce by 20%
D	Reduce by 10%	Reduce by 20%

(2 marks)

26.15 A publishing company is researching the reading habits of the United Kingdom's population. It randomly selects a number of locations from around the UK and then interviews everyone who lives in these locations.

What is this approach to sampling known as?

- A Systematic sampling
- B Stratified sampling
- C Quota sampling
- D Cluster sampling

(2 marks)

26.16 A company has a single product with a selling price of \$12 per unit, which is calculated as variable cost per unit, plus 20%. At an output level of 5,000 units it makes a loss of \$8,000

What is the company's total fixed cost?

- A \$2,000
- B \$4,000
- C \$18,000
- D \$20,000

(2 marks)

The following information relates to questions 26.17 and 26.18.

The following data are available for product X

	<i>Period budget</i>	<i>Period actual</i>
Sales units	5,000	5,200
	\$	\$
Sales revenue	50,000	57,200
Manufacturing cost	30,000	31,200
Profit	<u>20,000</u>	<u>26,000</u>

26.17 What is the sales price variance?

- A \$5,200 Adverse
- B \$5,000 Favourable
- C \$5,200 Favourable
- D \$7,200 Favourable

(2 marks)

26.18 What is the sales volume profit variance?

- A \$800 Favourable
- B \$1,000 Favourable
- C \$6,000 Favourable
- D \$7,200 Adverse

(2 marks)

26.19 A firm has used linear regression analysis to establish the relationship between total cost and activity in units.

What does the slope of the regression line represent?

- A The variable cost per unit
- B The fixed cost per unit
- C The average cost per unit
- D Total variable costs

(2 marks)

26.20 A division has a capital employed of \$2,000,000 and earns an operating profit of \$600,000. It is considering a project that will increase operating profit by \$20,000 but would increase its capital employed by \$80,000. A rate of 15% is used to compute interest on capital employed.

What will be the effect on residual income and return on capital employed if the division accepts the project?

	<i>Residual income</i>	<i>Return on investment</i>
A	Increase	Increase
B	Increase	Decrease
C	Decrease	Increase
D	Decrease	Decrease

(2 marks)

(Total = 40 marks)

27 Mixed Bank 3**48 mins**

- 27.1 A company wishes to carry out a national survey of adults' reading habits. To reduce travelling costs, the country was divided into constituencies. A sample of 50 constituencies was selected at random. With each of these constituencies, 5 polling districts were selected, again using random techniques. Interviewers will visit a random selection of 30 people on the electoral register of each district selected.

What sampling method is the company using?

- A Stratified
- B Systematic
- C Multi-stage
- D Simple random

(2 marks)

- 27.2 When opening inventories were 8,500 litres and closing inventories were 7,100 litres, William Co had a profit of \$61,000 using marginal costing.

If the fixed overhead absorption rate was \$4 per litre, what was the profit using absorption costing?

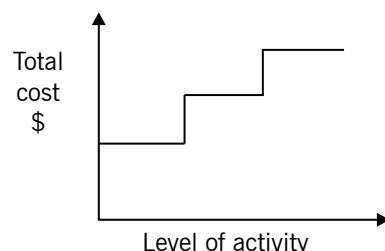
- A \$61,000
- B \$55,400
- C \$56,500
- D \$51,100

(2 marks)

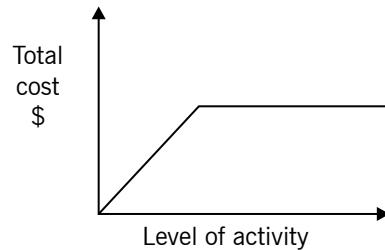
- 27.3 A firm rents a photocopier with the following charges. A fixed rental amount is payable up to a certain number of copies each period. If the number of copies exceeds this amount, a constant charge per copy is made for all subsequent copies during that period.

Which one of the following graphs depicts the total photocopier rental costs described?

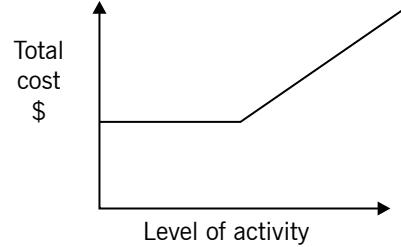
A

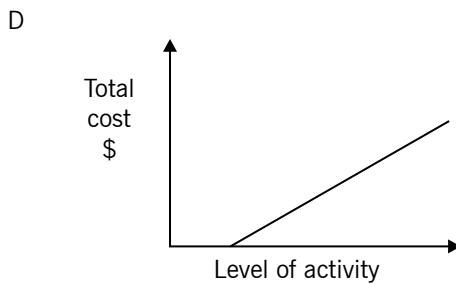


B



C





(2 marks)

- 27.4 The following data relate to the overhead expenditure of an organisation at two activity levels.

Square metres	12,750	15,100
Overheads	\$73,950	\$83,585

What is the estimated overhead expenditure if 16,200 square metres are to be cleaned?

- A \$25,626
- B \$44,745
- C \$88,095
- D \$192,645

(2 marks)

- 27.5 A management consultancy recovers overheads on the basis of chargeable consulting hours. Budgeted overheads were \$615,000 and actual consulting hours were 32,150. Overheads were under-recovered by \$35,000.

If actual overheads were \$694,075, what was the budgeted overhead absorption rate per hour?

- A \$19.13
- B \$20.50
- C \$21.59
- D \$22.68

(2 marks)

- 27.6 A pet food company incurred the following costs last year for each of its three different markets.

	\$
Dog food	1,345,000
Cat food	2,300,000
Food supplements	985,000

If a pie chart were used to represent the proportion of costs incurred by each area, what would be the angle of the section representing cat food?

- A 179 degrees
- B 77 degrees
- C 120 degrees
- D 106 degrees

(2 marks)

- 27.7 The following extract from a spreadsheet represents monthly regional sales figures for product A in the first quarter of the year.

	A	B	C	D	E
1	Sales figures for Product A				
2		January	February	March	Total
3	South	135,000	141,000	174,000	450,000
4	North	78,000	45,000	191,000	314,000
5	East	45,000	57,000	87,000	189,000
6	West	23,000	19,000	15,000	57,000
7	Total	281,000	262,000	467,000	1,010,000

Which formula would be used to calculate total sales in the West?

- A =SUM(B6:D6)
- B =(B6:D6)
- C SUM(B6:D6)
- D =TOTAL(B6:D6)

(2 marks)

- 27.8 The following statements relate to activity-based costing.

- (i) Activity-based costs can be used to identify relevant costs for decision making
- (ii) Activity-based costing cannot be used to cost services
- (iii) Activity-based costing is a form of absorption costing
- (iv) Activity-based costing is an alternative to traditional volume-based costing models

Which statements are true?

- A (i) only
- B (ii) only
- C (ii) and (iii) only
- D (iii) and (iv) only

(2 marks)

- 27.9 Which of the following is a disadvantage of the payback method of investment appraisal?

- A It may lead to excessive investment in short-term projects
- B Its use will hinder liquidity
- C It is a fairly complex technique and not easily understood
- D It tends to maximise financial and business risk

(2 marks)

- 27.10 Which four of the following are aspects of value analysis?

- (i) Esteem value
 - (ii) Exchange value
 - (iii) Net realisable value
 - (iv) Use value
 - (v) Cost value
- A (i), (ii), (iii), (iv)
 - B (ii), (iii), (iv), (v)
 - C (i), (iii), (iv), (v)
 - D (i), (ii), (iv), (v)

(2 marks)

27.11 The direct materials involved in the manufacture of a Whoopie cost \$2 per unit and the direct labour cost is \$2.50 per unit. There are also direct expenses of \$0.50 per Whoopie. Fixed costs apportioned to a Whoopie amount to \$3.15.

What is the prime cost of a Whoopie?

- A \$3.65
- B \$4.50
- C \$5.00
- D \$8.15

(2 marks)

27.12 Absorption costing will result in the same profit as marginal costing in which three of the following situations?

- (i) When inventory levels are constant
 - (ii) When opening and closing inventory volumes are the same
 - (iii) When no inventory is held as opening inventory and no inventory is held as closing inventory
 - (iv) When opening inventory is greater than closing inventory
 - (v) When closing inventory is greater than opening inventory
- A (i), (ii), (iii)
 - B (ii), (iii), (iv)
 - C (i), (ii), (v)
 - D (i), (iii), (v)

(2 marks)

27.13 In process costing, what is an equivalent unit?

- A A unit of output in relation to which costs may be ascertained
- B The quantity of work achievable in one hour at standard levels of performance
- C Notional whole units which represent incomplete work
- D A unit of output which is identical to others previously manufactured in the same process

(2 marks)

27.14 A company has recorded the following costs over the last six months.

Month	Total cost	Units produced
1	74,000	3,000
2	72,750	1,750
3	73,250	2,000
4	75,000	2,500
5	69,500	1,500
6	72,750	2,000

Using the high low method, what is the total cost equation?

- A Total cost = \$65,000 + (\$3 × units produced)
- B Total cost = \$71,000 + (\$3 × units produced)
- C Total cost = \$61,250 + (\$1.25 × units produced)
- D Total cost = \$70,250 + (\$1.25 × units produced)

(2 marks)

27.15 Which of the following statements is/are correct?

- (i) Strategic planning is carried out by line managers.
 - (ii) Non-financial information is relevant to management accounting.
- A (i) is true and (ii) is false
 - B (ii) is true and (i) is false
 - C Both are true
 - D Both are false

(2 marks)

27.16 Which of the following sampling methods require a sampling frame?

- (i) Random
 - (ii) Stratified
 - (iii) Quota
 - (iv) Systematic
- A (i) and (ii) only
 B (i), (ii) and (iii) only
 C (i), (ii) and (iv) only
 D (iii) only

(2 marks)

The following information is to be used for questions 27.17 and 27.18.

In a time series analysis, the multiplicative model is used to forecast sales and the following seasonal variations apply:

<i>Quarter</i>	1	2	3	4
Seasonal variation	1.2	1.3	0.4	?

The actual sales values for the first two quarters of 2006 were:

Quarter 1: \$125,000
 Quarter 2: \$130,000

27.17 What is the seasonal variation for the fourth quarter?

- A -2.9
- B 0.9
- C 1.0
- D 1.1

(2 marks)

27.18 Which one of the following is true?

- A The trend line for sales decreased between quarter 1 and quarter 2.
- B The trend line for sales increased between quarter 1 and quarter 2.
- C The trend line for sales remained constant between quarter 1 and quarter 2.
- D The trend line for sales cannot be determined from the information given.

(2 marks)

27.19 A firm has used linear regression analysis to establish the relationship between total cost and activity in units.

What does the intercept of the regression line represent?

- A The variable cost per unit
- B The fixed cost per unit
- C The average cost per unit
- D Total fixed costs

(2 marks)

27.20 Which of the following statements are true?

- (i) Flexible budgets help managers to deal with uncertainty
 - (ii) Flexed budgets allow a more meaningful comparison to the made with actual results
- A (i) is true and (ii) is false
 B (ii) is true and (i) is false
 C (i) and (ii) are true
 D (i) and (ii) are false

(2 marks)

(Total = 40 marks)

28**Mixed Bank 4****36 mins**

28.1 Most businesses assess the performance of management.

Which one of the following is most likely to lead to short-termism?

- A Linking managers' rewards to share price
- B Setting quality based as well as financial targets for managers
- C Setting cost cutting targets
- D Making short-term targets realistic

(2 marks)

28.2 Which of the following best describes TQM?

- A Identifying the factors which cause the costs of an organisation's major activities
- B Applying a zero defect philosophy to the management of all resources and relationships within an organisation
- C Tracking and accumulating costs and revenues attributable to each product over its life
- D Estimating product costs by subtracting a desired profit margin from a selling price

(2 marks)

28.3 Jay Co makes a product which passes through a single refining process. The following information is available for June.

Materials	15,000kg at \$1.50 per kg
Labour	\$2,100
Normal loss	10% of input
Scrap value of loss	56c per kg

The output for the period was 13,000 kg from the process. There was no opening or closing inventory during June.

What is the value credited to the process account for the normal loss and the abnormal loss for the period?

	<i>Normal loss</i>	<i>Abnormal loss</i>	
A	\$840	\$880	
B	\$840	\$911	
C	\$Nil	\$280	
D	\$840	\$Nil	

(2 marks)

28.4 Gold Co makes and sells two products called the A and the U. The following information is available for May.

	<i>Production</i>		<i>Sales</i>
Product A	4,500 units		4,300 units
Product U	3,100 units		2,600 units
<i>Product</i>			
	A	U	
	\$	\$	
Unit selling price	85	60	
Unit variable costs			
Direct materials	20	10	
Direct labour (\$3/hr)	15	18	
Variable production overheads	15	20	

Fixed costs were \$75,000 for May and are recovered on the basis of direct labour hours. There was no opening inventory for either product.

What is profit reported for May using marginal costing principles?

- A \$72,700
- B \$106,700
- C \$153,700
- D \$181,700

(2 marks)

- 28.5 Last month Zed Co purchased 750 kg of raw materials for \$13,500. The material price variance was \$1,125 favourable.

What was the standard price per kg of the raw materials?

- A \$15.00
- B \$16.50
- C \$17.00
- D \$19.50

(2 marks)

- 28.6 Under which sampling method is the population divided into categories?

- A Systematic
- B Quota
- C Random
- D Stratified

(2 marks)

- 28.7 The price index for a commodity in the current year is 125 (base year = 100). The current price for the commodity is \$31.50 per kg.

What was the price per kg in the base year?

- A \$23.63
- B \$25.20
- C \$31.50
- D \$39.38

(2 marks)

- 28.8 Two statements follow about data and information.

- (i) Data is a scientific term for facts and figures.
- (ii) Information is data which has been processed.

Which one of the following is correct with regard to the above two statements?

- A Both statements are false
- B Both statements are true
- C Statement (i) is true but statement (ii) is false
- D Statement (i) is false but statement (ii) is true

(2 marks)

- 28.9 D Co forecasts costs using the model $y = a + bx$. The intercept is \$20. When $y = \$270$ then $x = 50$.

What is the value of the gradient?

- A -5
- B 5
- C 14.6
- D -14.6

(2 marks)

The following information relates to questions 28.10 and 28.11

A company produces and sells one type of product. The details for last year were as follows:

Production and Sales

	<i>Budget</i>	<i>Actual</i>
Production (units)	26,000	26,000
Sales (units)	28,000	25,000

There was no inventory at the start of the year.

Selling price and costs

	<i>Budget</i>	<i>Actual</i>
	\$	\$
Selling price per unit	80	80
Variable costs per unit	60	60
Fixed production overhead	143,000	113,000
Fixed selling costs	69,000	69,000

28.10 What would be the actual profit for the year using marginal costing?

- A \$312,500
 - B \$318,000
 - C \$323,500
 - D \$682,000
- (2 marks)**

28.11 What would be the actual profit for the year using absorption costing?

- A \$312,500
 - B \$318,000
 - C \$323,500
 - D \$682,000
- (2 marks)**

28.12 The costs of the factory maintenance department for Freer Co appear to have a variable element dependent upon the number of units produced. The fixed element of the costs steps up by \$30,000 when 32,000 or more units are produced. The variable cost per unit is constant.

Volume of production

Units	\$
28,000	160,000
34,000	208,000

What would be the total cost for 29,000 units and the total cost for 35,000 units?

- | | <i>29,000 units</i> | <i>35,000 units</i> |
|---|---------------------|---------------------|
| A | \$163,000 | \$181,000 |
| B | \$163,000 | \$211,000 |
| C | \$296,000 | \$344,000 |
| D | \$296,000 | \$181,000 |
- (2 marks)**

The following information relates to questions 28.13 and 28.14.

A company operating a standard costing system has the following direct labour standards per unit for one of its products:

4 hours at \$12.50 per hour.

Last month when 2,195 units of the product were manufactured, the actual direct labour cost for the 9,200 hours worked was \$110,750.

28.13 What was the direct labour rate variance for last month?

- A \$4,250 Favourable
- B \$4,250 Adverse
- C \$5,250 Favourable
- D \$5,250 Adverse

(2 marks)

28.14 What was the direct labour efficiency variance for last month?

- A \$4,250 Favourable
- B \$4,250 Adverse
- C \$5,250 Favourable
- D \$5,250 Adverse

(2 marks)

28.15 The purchase price of an item of inventory is \$110 per unit. In each six month period the usage of the item is 50,000 units. The annual holding costs associated with one unit equate to 3% of its purchase price. The cost of placing an order for the item is \$15.

What is the Economic Order Quantity (EOQ) for the inventory item to the nearest whole unit?

- A 674
- B 953
- C 1,651
- D 10,000

(2 marks)

(Total = 30 marks)

29**Mixed Bank 5****24 mins**

- 29.1 The costs of the factory maintenance department for C Co appear to have a variable element dependent upon the number of units produced. The fixed element of the costs steps up when 20,000 or more units are produced. At an activity level of 22,000 units, the fixed element of the cost is \$25,000. The variable cost per unit is constant.

Volume of production

Units	\$
18,000	200,000
22,000	245,000

What would be the total cost for 19,000 units and the total cost for 21,000 units?

<i>19,000 units</i>	<i>21,000 units</i>
A \$210,000	\$235,000
B \$215,000	\$235,000
C \$210,000	\$230,000
D \$231,660	\$258,940

(2 marks)

- 29.2 A company has a capital employed of \$300,000. It has a cost of capital of 10% per year. Its residual income is \$30,000.

What is the company's return on investment?

A	1%
B	10%
C	18%
D	20%

(2 marks)

- 29.3 Are the following statements, which refer to documents used in the material procurement procedures of a company, true or false?

- (i) All purchase requisitions are prepared in the purchasing department and are then sent out to suppliers
 (ii) All goods received notes are prepared in the goods inwards department

<i>Statement (i)</i>	<i>Statement (ii)</i>
A False	False
B True	True
C True	False
D False	True

(2 marks)

- 29.4 A company uses standard marginal costing. Last month the standard contribution on actual sales was \$40,000 and the following variances arose:

Sales price variance \$1,000 Favourable
 Sales volume contribution variance \$3,500 Adverse
 Fixed overhead expenditure variance \$2,000 Adverse
 There were no variable cost variances last month

What was the actual contribution for last month?

A \$35,500
B \$37,500
C \$39,000
D \$41,000

(2 marks)

- 29.5 A company uses flexed budgets. The fixed budget for last month was based on 100% activity and showed direct costs of \$100,000. Last month's actual direct costs were compared with the flexed budget to show the following:

	<i>Actual</i>	<i>Variance</i>
Direct costs	\$93,600	\$2,400 Adverse

What was the actual activity as a % of the fixed budget last month?

- A 91.2%
- B 93.6%
- C 96.0%
- D 97.5%

(2 marks)

- 29.6 A process operates with a normal loss of 5% of input. All losses have a realisable value of \$38 per litre. Last month 10,000 litres were input to the process and good production was 9,200 litres. Process costs arising last month were \$456,000. There was no work-in-progress.

What was the credit entry in the process account for abnormal loss last month?

- A 11,400
- B 13,440
- C 13,800
- D 14,400

(2 marks)

- 29.7 The price index for a commodity in the current year is 175 (base year = 100). The current price for the commodity is \$92.70 per unit.

What was the price per unit in the base year?

- A \$92.70
- B \$25.20
- C \$52.97
- D \$188.78

(2 marks)

- 29.8 Dee Co uses a pie chart to show its sales for its various products. One of the segments on the pie chart is 120 degrees and this represents \$200,000 worth of sales of the product D.

What is the total sales value for Dee Co?

- A \$250,000
- B \$500,000
- C \$600,000
- D \$900,000

(2 marks)

- 29.9 D Co forecasts costs using the model $y = a + bx$. The gradient is \$40. When $y = \$1,100$ then $x = 20$.

What is the value of the intercept?

- A 300
- B 1,100
- C 1,500
- D 1,900

(2 marks)

- 29.10 A company has under-absorbed fixed production overheads for the period by \$9,000. The fixed production overhead absorption rate was \$7 per unit and is based on the normal level of activity of 5,000 units. Actual production was 5,500 units.

What was the actual fixed production overheads incurred for the period?

- A \$26,000
- B \$29,500
- C \$44,000
- D \$47,500

(2 marks)

(Total = 20 marks)

30 Budgeting**96 mins**

- 30.1 J Co makes a component M which uses 3 kg of raw material X. The opening inventory at the start of next year is expected to be as follows.

Opening inventory of raw material X	5,000 kg @ \$4
Opening inventory of component M	2,000 units

Sales of component M for the year are budgeted at 48,000 units. Production and sales are budgeted to occur evenly throughout the year.

Closing inventory at the end of the year is budgeted as follows.

Closing inventory of raw material X	One month's worth of production
Closing inventory of component M	Two months' worth of sales

- (a) How many units of component M are to be produced in the year? **(2 marks)**
- (b) How many kg of material X are required for production in the year? **(1 mark)**
- (c) What is the material X purchases budget for the year in kg? **(2 marks)**
- (d) What is the material X purchases budget for the year in \$? **(1 mark)**
- (e) Briefly explain THREE reasons why net profit and net cash flow may be different. **(4 marks)**

(Total = 10 marks)

- 30.2 (a) Given below is the forecast statement of profit or loss for a business for the three months ending 31 December together with forecast statements of financial position at that date and also at the previous 30 September.

**FORECAST STATEMENT OF PROFIT OR LOSS
FOR THE THREE MONTHS ENDING 31 DECEMBER**

	\$'000
Revenue	860
Cost of sales	(600)
Gross profit	<u>260</u>
Depreciation	(20)
Overheads	(100)
Profit from operations	<u><u>140</u></u>

FORECAST STATEMENTS OF FINANCIAL POSITION

	31 December	30 September
	\$'000	\$'000
Non-current assets	1,050	760
Current assets:		
Inventory	100	100
Receivables	85	45
Cash	10	10
	<u>195</u>	<u>155</u>
Payables	100	75
Accruals of overheads	<u>45</u>	<u>40</u>
	<u>145</u>	<u>115</u>
Net current assets	50	40
	<u>1,100</u>	<u>800</u>
Equity share capital	600	600
Retained earnings	500	200
	<u>1,100</u>	<u>800</u>

Calculate the actual cash receipts and cash payments for the quarter to 31 December.

	\$'000
Sales receipts	
Purchase payments	
Overhead payments	

Note. The total marks will be split evenly across the three figures **(6 marks)**

- (b) The business currently sells its product for \$30 but it is anticipated that there will be a price increase of 4% from 1 February. The sales quantities are expected to be as follows:

January	21,000 units
February	22,000 units
March	22,800 units

All sales are on credit and 40% of cash is received in the month following the sale and the remainder two months after the sale.

What are the receipts from January and February sales that are received in March?

	\$
Receipts in March relating to January sales	
Receipts in March relating to February sales	

Note. 1 mark each for January and February figures **(2 marks)**

- (c) Which of the following statements applied to a flexible budget?

- A It is continuously updated by adding another accounting period when the earliest accounting period has come to an end
 - B It is amended in response to changes in costs
 - C It is produced before the control period and not subsequently changed in response to changes in activity, costs or revenues
 - D It is amended in response to changes in the level of activity
- (2 marks)**

(Total = 10 marks)

- 30.3 HM Co commenced business on 1 October 20X2, to provide specialist contract cleaning services to industrial customers. All sales are on credit.

More favourable credit terms are offered to larger customers (class A) than to smaller customers (class B). All sales are invoiced at the end of the month in which the sale occurs. Class A customers will be given credit terms requiring payment within 60 days of invoicing, while class B customers will be required to pay within 30 days of invoicing.

Since it is recognised, however, that not all customers comply with the credit terms they are allowed, receipts from customers have prudently been estimated as follows:

<i>Customer type</i>	<i>Within 30 days</i>	<i>31 to 60 days</i>	<i>61 to 90 days</i>	<i>91 to 120 days</i>	<i>Bad debts</i>
Class A		50%	30%	15%	5%
Class B	60%	25%	10%		5%

The above table shows that customers are expected either to pay within 60 days of the end of the credit period, or not at all. Bad debts will therefore be written off 60 days after the end of the credit period.

Budgeted credit sales for each class of customer in the first 4 months of trading are as follows:

<i>Customer type</i>	<i>October</i> \$'000	<i>November</i> \$'000	<i>December</i> \$'000	<i>January</i> \$'000
Class A	100	150	200	300
Class B	60	80	40	50

Assume all months are of 30 days.

Required

- (a) Prepare a statement showing the budgeted cash to be received by HM Co from customers in each of the three months of November 20X2, December 20X2 and January 20X3, based upon the prudently estimated receipts from customers.

Note. The following mark allocation is provided as guidance for this requirement:

- 1 mark each for cash received from Class A customers in Nov, Dec and Jan
 - 1 mark each for cash received from Class B customers in Nov, Dec and Jan
- (6 marks)**

- (b) Budgets can be flexed using the high-low method.

State two advantages and two disadvantages of the high-low method. **(4 marks)**

(Total = 10 marks)

- 30.4 (a) Briefly explain the purpose of index numbers. **(2 marks)**
- (b) Product M uses four different types of materials. The materials used and their prices, in 20X6 and 20X7, are as follows.

	20X6	20X7		
	Kg	\$ per kg	Kg	\$ per kg
Material A	200	0.98	300	1.40
Material B	500	0.95	400	1.10
Material C	300	1.20	500	0.92
Material D	400	1.10	100	1.14

Required

Calculate the Laspeyre quantity index for 20X7 (with 20X6 as the base year) to two decimal places. **(4 marks)**

- (c) The following spreadsheet can be used to investigate the inter-relationship between advertising expenditure and sales.

	A	B	C	D	E
1	<i>Monthly advertising</i>				
2	<i>Expenditure</i>	<i>Sales</i>			
3	X	Y	X^2	Y^2	XY
4	1.2	132.5	1.44	17556.25	159
5	0.9	98.5	0.81	9702.25	88.65
6	1.6	154.3	2.56	23808.49	246.88
7	2.1	201.4	4.41	40561.96	422.94
8	1.6	161.0	2.56	25921.00	257.6
9	7.4	747.7	11.78	117549.95	1175.07

The cell E9 shows the total of the XY values. Which of the following would be a correct entry for this cell?

- A =A9*B9
 B =SUM(E4:E8)
 C =SUM(A9:D9)
 D =C9*D9

(2 marks)

- (d) For which of the following tasks would a spreadsheet be used?

- Cash flow forecasting
 Monthly sales analysis by market
 Writing a memo
 Calculation of depreciation

Tick box

(2 marks)

(Total = 10 marks)

- 30.5 A company, which manufactures a range of products, has decided to introduce a product costing system. As a first step it wishes to analyse the behaviour of its costs.

The following data is available for the previous four periods.

	A	B	C	D	E
1		<i>Period 1</i>	<i>Period 2</i>	<i>Period 3</i>	<i>Period 4</i>
2	Total costs (\$)	214,559	239,970	243,183	259,541
3	Total output (units)	64,200	76,350	77,880	85,620

- (a) Using the high-low method, which ONE of the following formulae will correctly calculate the cost of the variable element per unit?

- A $=E2-B2/E3-B3$
 B $=(D2-B2)/(D3-B3)$
 C $=(E2-B2)/(E3-B3)$
 D $=D2-B2/D3-B3$

(2 marks)

- (b) Using the high-low method, establish a linear function of the form:

$y = a + bx$
 to represent total costs.

(4 marks)

- (c) Using the linear function established in (b) above, estimate costs in the following period (Period 5) when output is expected to be 87,500 units.

(2 marks)

- (d) Briefly explain ONE limitation of the method used in part (c).

(2 marks)

(Total = 10 marks)

- 30.6 Great Southern Ltd manufactures hairdryers for the hotel industry, which it sells for \$12 each. Variable costs of production are currently \$6 per unit, and fixed costs \$1 per unit. New production technology is now available which would cost \$250,000, but which could be used to make the hairdryers for a variable cost of only \$4.50 per unit.

Fixed costs are expected to increase by \$20,000 per annum, 75% of which will be directly as a result of installing the new technology. Great Southern charges depreciation at 20% and seeks a return on its investments of at least 10%.

The new technology would have an expected life of 5 years and a resale value after that time of \$50,000. Sales of hairdryers are estimated to be 50,000 units per annum.

The management accountant has started preparing a spreadsheet to calculate the NPV of the project, and an extract is shown below:

	A	B	C	D	E	F
1	Year	Cash invested	Cost savings	Resale	PV factor	NPV
2	0	(250,000)	–	–	1.000	(250,000)
3	1	–	–	–		

- (a) Which figure should be shown in cell C3?

- A \$75,000
 B \$60,000
 C \$125,000
 D \$10,000

(1 mark)

- (b) Should Great Southern invest in the new technology?

(3 marks)

- (c) What is the IRR of the project?

(3 marks)

- (d) Give two advantages of the IRR method of investment appraisal

(2 marks)

- (e) What is the effect on a company's accounts if capital expenditure is treated as revenue expenditure?

(1 mark)

(Total = 10 marks)

- 30.7 Fit Co owns and runs two local sports clubs. Last year the largest club made sales of \$500,000 but as member numbers are declining they are thinking about refurbishing the gym and upgrading the equipment.

The expected costs and benefits of the refurbishment are as follows:

- (i) New fitness equipment would cost \$450,000 to buy and install. This includes a refurbishment of the gym space.
- (ii) Sales are expected to rise to \$550,000 in Year 1 if the changes are made, thereafter increasing by 5% per annum. If the changes are not made sales are expected to fall by \$40,000 per annum.
- (iii) Depreciation would be provided at \$90,000 per annum.
- (iv) The manager of the gym has been to a conference to research the new equipment and receive training on the safe use of the equipment. The cost of the conference was \$3,000. A further \$20,000 would be spent on training the rest of the gym staff if the equipment was purchased.
- (v) It is anticipated that electricity costs would rise by 5% of the total sales as a result of extra running costs of the new machines.
- (vi) The manager of the other fitness centre would be required to cover the running of the gym when the new equipment is first introduced, while the current manager trains the remaining gym staff. It is anticipated he would stay for one month. He is paid an annual salary of \$48,000. He would not be replaced at the other fitness centre during this month.
- (vii) A 5 year maintenance contract would be entered into at a cost of \$10,000 per annum.
- (viii) Interest on money borrowed to finance the refurbishment would be \$6,000 per annum.
- (ix) Fit Co's cost of capital is 10% per annum.

Required

- (a) State whether each of the following items are relevant or irrelevant cashflows for a net present value (NPV) evaluation of whether to refurbish the gym.

- (i) Investment of \$450,000 in the new equipment
- (ii) Depreciation of \$90,000 over each of the five years
- (iii) Staff training costs of \$20,000
- (iv) Temporary manager's salary of \$4,000
- (v) Conference and staff training costs of \$3,000
- (vi) Interest costs of \$6,000 per annum

(6 marks)

- (b) Calculate the following values if the gym is refurbished:

- | | |
|---|------------------|
| (i) Incremental sales in Year 1 | (1 mark) |
| (ii) Present value of the maintenance costs over the life of the contract | (2 marks) |
| (iii) Additional electricity costs in Year 1 | (1 marks) |

(Total = 10 marks)

- 30.8 The bookkeeper of House Co (a furniture retailer) has prepared a list of items of expenditure from last month, but cannot decide if they are capital or revenue as has asked for your help.

- (a) Identify which of the following items are capital or revenue expenditure:

Expenditure	Capital	Revenue
Purchase of new delivery van		
Road tax for new delivery van		
Repairs to customer toilets		
Extension of customer car park		

(4 marks)

- (b) House Co also manufactures furniture. It anticipates that they will sell 200 of their best selling beds in June 20X6. It is anticipated that sales will rise by 25% in July because of a planned sales promotion.

Inventory levels at the end of May are 15 units, and because of the sales promotion the sales manager has requested that inventory at the end of June is equal to 20% of July's forecast sales.

What number of beds should be manufactured in June to ensure that inventory levels are as required at the beginning of July?

- A 200
- B 215
- C 235
- D 250

(2 marks)

- (c) House Co also plans to manufacture 90 sofas in June. Below are some extracts from the cost card for a sofa:

	\$
Materials – 10m ² of fabric @ \$50 per m ²	500
Assembly labour - 8 hours @ \$15 per hour	120

- (i) How many metres of fabric should be purchased if 10% of material is wasted during the production process?
- (ii) How much should be budgeted for labour for sofa production in June?

(4 marks)

(Total = 10 marks)

31 Standard costing**96 mins**

- 31.1 CT Co uses a standard absorption costing system and manufactures and sells a single product called the DG. The standards cost and selling price details for the DG are as follows.

	\$ per unit
Variable cost	12
Fixed cost	4
	16
Standard profit	6
Standard selling price	22

The sales volume variance reported in June was \$12,000 adverse.

CT Co is considering using standard marginal costing as the basis for variance reporting in the future.

- (a) Calculate the sales volume variance that would be shown in a marginal costing operating statement for June. **(2 marks)**
- (b) Briefly explain the term standard costing. **(2 marks)**
- (c) Identify one advantage of using ideal standards. **(2 marks)**
- (d) Identify one disadvantage of using ideal standards. **(2 marks)**
- (e) A company has a budgeted material cost of \$125,000 for the production of 25,000 units per month. Each unit is budgeted to use 2 kg of material. The standard cost of material is \$2.50 per kg. Actual materials in the month cost \$136,000 for 27,000 units and 53,000 kg were purchased and used.

What was the adverse material price variance?

- A \$1,000
 - B \$3,500
 - C \$7,500
 - D \$11,000
- (2 marks)**

(Total = 10 marks)

-
- 31.2 (a) Identify and briefly explain TWO main reasons for using standards. **(4 marks)**
- (b) Last month a company's budgeted sales were 5,000 units. The standard selling price was \$6 per unit with a standard contribution to sales ratio of 60%. Actual sales were 4,650 units with a total revenue \$30,225.

What were the favourable sales price and adverse sales volume contribution variance?

	Sales price	Sales volume contribution	
	\$	\$	
A	2,325	1,260	
B	2,500	1,260	
C	2,325	2,100	
D	2,500	2,100	(2 marks)

- (c) Briefly explain why individual variances should not be considered in isolation. **(2 marks)**
- (d) Briefly explain what is meant by the interdependence of variances. **(2 marks)**

(Total = 10 marks)

- 31.3 An extract of the standard cost card for product X100 is given below:

	\$ per unit
Direct labour	<u>120</u>

In the most recent period 5,000 units were produced. Direct labour was paid for 33,000 hours and cost \$693,000.

Required

- (a) Calculate the direct labour efficiency variance for product X100 for the most recent period. **(2 marks)**
- (b) Briefly explain TWO reasons why an adverse labour efficiency variance may arise. **(4 marks)**
- (c) Briefly explain TWO differences in the way variances are used to reconcile profit in a marginal costing system and in an absorption costing system. **(4 marks)**

(Total = 10 marks)

- 31.4 Kubrick uses a standard absorption costing system to control the cost of its only product. The flexed budget for production overhead for the company shows a budgeted total overhead cost of \$200,000 per period when 5,000 tonnes are produced and \$264,000 per period when 9,000 tonnes are produced.

In Period 9, when the actual output was 6,500 tonnes, total actual overhead cost was \$245,000 (\$125,000 fixed and \$120,000 variable). The standard fixed overhead absorption rate is \$24 per tonne.

Required:

- (a) Using the high-low technique, calculate the following:
 - (i) The budgeted variable overhead per tonne. **(2 marks)**
 - (ii) The budgeted fixed overhead per period. **(2 marks)**
- (b) Calculate the following:
 - (i) The fixed overhead expenditure variance. **(2 marks)**
 - (ii) The fixed overhead volume variance. **(2 marks)**
- (c) Explain one possible operational causes of each of the following:
 - (i) An adverse fixed overhead expenditure variance. **(2 marks)**
 - (ii) A favourable fixed overhead volume variance. **(2 marks)**

(Total = 10 marks)

- 31.5 Mortensen manufactures wooden toys. It uses a standard costing system to control costs. The cutting department cuts the shapes which are sold as toy animals.

	\$
Hardwood	16.00
Direct labour	30 minutes at \$9 per hour
Fixed overhead	30 minutes at \$4 per direct labour hour
	<u><u>22.50</u></u>

Fixed overhead absorption rates are based upon monthly fixed overheads of \$26,000 and a budgeted monthly output of 13,000 sets of animals.

In the most recent month 14,000 sets of animals were made. 8,000 direct labour hours were worked and paid at \$9.25 per hour. Actual fixed overheads were \$23,000 for the month.

Required

- (a) Calculate the following variances from standard cost for the most recent month.
- Fixed overhead expenditure
 - Fixed overhead efficiency
 - Fixed overhead capacity
 - Fixed overhead volume
- (8 marks)**
- (b) Briefly explain the significance of Mortensen's fixed overhead efficiency and fixed overhead capacity variances.
- (2 marks)**

(Total = 10 marks)

- 31.6 (a) CC Ltd makes garden chairs, which have a standard direct material cost as follows.
6 kilograms of Material W at \$15 per kilogram = \$90 per chair
During October 20X5, 2,500 chairs were manufactured, using 12,000 kilograms of Material W which cost \$175,000.

Calculate the following variances.

- The direct material total variance
 - The direct material price variance
 - The direct material usage variance
- (2 marks)**
(2 marks)
(2 marks)
- (b) A company uses standard marginal costing. Its budgeted contribution for the last month was \$30,000. The actual contribution for the month was \$20,000, and the following variances have been calculated:
- Sales volume contribution variance \$5,000 adverse
 - Sales price variance \$10,000 favourable
 - Fixed overhead expenditure variance \$3,000 favourable

What was the total variable cost variance?

- A \$18,000 adverse
B \$18,000 favourable
C \$15,000 adverse
D \$15,000 favourable
- (2 marks)**
- (c) Describe the purpose of an operating statement
- (2 marks)**

(Total = 10 marks)

- 31.7 (a) Explain each of the following fixed overhead variances:
- Fixed overhead total variance
 - Fixed overhead expenditure variance
 - Fixed overhead volume variance
 - Fixed overhead volume efficiency variance
 - Fixed overhead volume capacity variance
- (5 marks)**
- (b) Busy Ltd uses direct labour hours as its basis for absorption of fixed overheads. At the beginning of the year it budgeted to work 10,000 direct labour hours, and its budgeted fixed production overhead was \$50,000.

During the year, however, actual overhead was \$55,000 and actual direct labour hours were 8,000. How much overhead was under/over absorbed?

- A \$5,000 under absorbed
B \$15,000 over absorbed
C \$5,000 over absorbed
D \$15,000 under absorbed
- (2 marks)**
- (c) Give three factors that need to be taken into account when deciding whether to investigate a variance.
- (3 marks)**

(Total = 10 marks)

- 31.8 (a) Swindle Ltd makes widgets. Two types of labour are involved in the production of a widget, skilled and unskilled. Skilled labour is paid \$15 per hour and unskilled \$3 per hour. Twice as many unskilled labour hours as skilled labour hours are needed to produce a widget, six unskilled labour hours being needed.

A widget is made up of two different direct materials. Five kilograms of Material X and two metres of Material Z are needed. Material X costs \$2 per kilogram and Material Z \$5 per metre.

Variable production overheads are incurred at Swindle at the rate of \$3.00 per direct skilled labour hour.

The basis of fixed cost absorption is direct skilled labour hours. For the coming year, budgeted fixed production overheads are \$100,000 and budgeted production of widgets is 10,000 units.

Administration, selling and distribution overheads are added to products at the rate of \$20 per widget, and a mark-up of 15% is made on each.

Required

- | | |
|--|--|
| <p>(i) Prepare the standard cost card for a widget
 (ii) Calculate the standard sales price.</p> <p>(b) How is a selling price variance calculated?</p> <p>A The difference between actual units sold and the budgeted quantity, valued at the standard selling price</p> <p>B The difference between the actual units sold and the budgeted quantity, valued at the standard profit per unit</p> <p>C The difference between budgeted and actual sales revenue</p> <p>D The difference between what the sales revenue should have been for the quantity sold, and what it was</p> | (6 marks)
(2 marks)
(2 marks) |
|--|--|

(Total = 10 marks)

32 Performance measurement**96 mins**

- 32.1 Rediphone employs more than 500 people in administrative roles across three departments; the sales department, the accounts department and the credit control department.

The new head office, opened only 12 months ago, is already full. A solution has been proposed, whereby at least half of the staff would be encouraged to work from home, thus reducing the pressure on office accommodation. Most of the tasks performed by sales and accounts staff are routine. Workers could link to Rediphone systems over a secure Internet link from their home.

Rediphone has sought your help in setting up a performance measurement system to suit the new working arrangements.

Required

- (a) Identify TWO **financial measures** by which management might seek to monitor the credit control department. **(2 marks)**
- (b) Identify TWO **non-financial measures** by which management might seek to monitor the credit control department. **(2 marks)**
- (c) Briefly explain how the output of remote workers could be monitored. **(2 marks)**
- (d) State FOUR examples of information that could be produced by a management accounting system to assist in monitoring the efficiency and effectiveness of remote workers. **(4 marks)**

(Total = 10 marks)

- 32.2 Perry is a large conglomerate company structured on a divisional basis. It seeks to maximise investor wealth. Head office avoids day to day involvement in divisional affairs and only intervenes if performance is considered unsatisfactory. Divisional performance is measured by residual income.

One of Perry's larger divisions operates a chain of high class hotels in one particular country. The division's mission statement is 'To be the hotel of first choice for business users and tourists'. Although the chain has generally been popular with tourists it is not proving quite so popular with business users and conference organisers.

Over the last two years the division has invested a large amount of money in modernising its hotels.

Head office is concerned that the performance of the hotel chain appears to have declined over the last few years despite this expenditure.

The following figures are available.

	20X2	20X3
	\$m	\$m
Capital employed	70	90
Operating profit	16	17

The cost of capital applicable to the hotel division is 20% per annum.

Required

- (a) Calculate the residual income for the hotel chain for each of the two years. **(2 marks)**
- (b) For each of the following headings, identify one critical success factor suitable for the hotel chain.
 - (i) Financial success **(1 mark)**
 - (ii) Customer satisfaction **(1 mark)**
 - (iii) Process efficiency **(1 mark)**
 - (iv) Organisational learning and growth **(1 mark)**
- (c) For each critical success factor identified in part (b), state one suitable key performance indicator. **(4 marks)**

(Total = 10 marks)

32.3 Supervans is a freight delivery company. Its mission statement is 'to provide the quickest and most reliable delivery service to our customers and satisfactory returns to our shareholders'. The company currently has a total of 230 vans operating from eight depots making urgent deliveries of packages to small shops (mainly pharmacies) and businesses across the UK. Recently the company has started making deliveries of parcels to private households in the UK. The company is highly geared and cash flow as well as profitability is vital to its survival. Competition in its marketplace is fierce and customers expect a high standard of service. The depot managers are responsible for all the operations within their depot, a key role being route planning, as efficient routing of vehicles and drivers' schedules is a major cost driver. A typical depot includes the following operations: a depot manager; an administration and accounting department; vehicle maintenance; deliveries; and a sales and marketing team responsible for increasing business.

To date the company has judged the success of its depot managers on the basis of return on investment.

Required

- (a) Briefly explain the role of mission statements in performance measurement. **(2 marks)**
- (b) Briefly explain the balanced scorecard approach to performance measurement. **(2 marks)**
- (c) For THREE of the following categories state ONE critical success factor and ONE accompanying key performance indicator that could be useful in measuring the performance of a depot.
 - (i) Financial success
 - (ii) Customer satisfaction
 - (iii) Process efficiency
 - (iv) Innovation**(6 marks)**

(Total = 10 marks)

- 32.4 (a) State TWO advantages of residual income as a divisional performance measure. **(2 marks)**
- (b) State TWO disadvantages of residual income as a divisional performance measure. **(2 marks)**
- (c) A company has a current ratio of 1.5:1. It decides to use surplus cash balances to settle 30% of its total current liabilities.

The current ratio will:

- A Decrease by more than 30%
 - B Decrease by less than 30%
 - C Increase by more than 30%
 - D Increase by less than 30%
- (2 marks)**
- (d) Briefly explain the purpose of benchmarking. **(2 marks)**
- (e) State TWO limitations of benchmarking. **(2 marks)**

(Total = 10 marks)

- 32.5 WH is a member of a trade association which operates an inter-company comparison scheme. The scheme is designed to help its member companies to monitor their own performance against that of other companies in the same industry.

Your manager has given you the following extract, which shows the average profitability and asset turnover ratios for the latest year (Year 4). For comparison purposes, WH's accounts analyst has added the ratios for your company.

	<i>Trade association average</i>	<i>WH</i>
Return On Capital Employed	20.5%	18.4%
Asset Turnover	3.8 times	2.7 times
Gross Margin	14.2%	12.9%

Required

- (a) State the purpose of the ROCE ratio. **(2 marks)**
- (b) State the purpose of the Asset Turnover ratio. **(2 marks)**
- (c) State the purpose of the Gross Margin ratio. **(2 marks)**
- (d) Briefly explain the significance of WH's ROCE compared with the trade association average. **(2 marks)**
- (e) Briefly explain the significance of WH's Asset Turnover compared with the trade association average. **(2 marks)**

(Total = 10 marks)

- 32.6 JB Co manufactures and sells car radios. Below is a summary of the financial statements for the business for 20X6:

	20X6
	\$'000
Sales	2,540
Cost of sales	1,425
Expenses	600
Interest	11
Share capital and reserves	2400
Long term loan	250
Non-current assets	1650
Receivables	347
Inventory	180
Payables	318
Bank balance	36

- (a) Complete the table below to calculate the performance measures for 20X6. Give your answer to two decimal places.

	20X6
(i) Gross profit margin	
(ii) Return on capital employed	
(iii) Asset turnover	
(iv) Current ratio	
(v) Quick ratio	
(vi) Inventory holding period in days	
(vii) Payables payment period in days	
(viii) Receivables period in days	

(8 marks)

- (b) Product quality is associated with which perspective of performance in a Balanced Scorecard?
- A Customer perspective
 B Financial perspective
 C Innovation and learning
 D Internal business processes **(2 marks)**

(Total = 10 marks)

- 32.7 Wychwood is a region with a population of 200,000 people. With the help of an endowment from a prominent local citizen several years ago, a charity operates a regional library service that aims to 'provide cost-effective, reliable and comprehensive library facilities for all citizens of Wychwood.'

The following statement of profit or loss for the year ended 31 March 20X5 has been provided by the library.

WYCHWOOD LIBRARY SERVICE
SUMMARISED STATEMENT OF PROFIT OR LOSS
YEAR ENDING 31 MARCH 20X5

	\$'000	\$'000
Venue hire income	100	
Fees for services	25	
Library staff wages	50	
Other operating expenses	25	
Depreciation	18	
		<u>(93)</u>
Surplus		<u>32</u>

SUMMARISED STATEMENT OF FINANCIAL POSITION AT 31 MARCH 20X5

	\$'000	\$'000
<i>Assets</i>		
Non-current assets		200
Current assets		
Inventory	45	
Cash	3	
	<u>48</u>	
<i>Reserves and liabilities</i>		
Endowment	200	
Reserves	19	
		<u>219</u>
Current liabilities		29
		<u>248</u>

OPERATING STATISTICS FOR THE YEAR ENDED 31 MARCH 20X5

Total library visitors	48,000 visitors
Total number of loans	864,000 loans

Library services average ratios

Year ended 31 March 20X5

Return on capital employed	10%
Average cost per loan	25c

Required

- (a) Calculate the following ratios for the Wychwood Library Service.
- (i) Return on capital employed
 - (ii) Average cost to the charity of each loan that is made
- (2 marks)
- (b) Explain the meaning of each ratio .
- (2 marks)
- (c) A member of the charity's board has suggested that the performance of the library service should be assessed on the basis of 'economy', 'effectiveness' and 'efficiency'.
 Explain the meaning of these terms and suggest a measure of each one for the library service
- (6 marks)

(Total = 10 marks)

32.8 (a) Cycle Ltd, a mail order company operating in a very competitive market, has undergone a strategic review and has identified the retention of existing customers as one of its critical success factors. To achieve this, it wants to install a new call centre to enable customers to place orders over the phone. It has been estimated that the sales value of orders that will be placed using the new system will average \$1,000 per hour.

The system that Cycle has chosen will require a regular annual software update, during which time customers will not be able to call, and orders will be lost. The system may be updated at one of three levels: X, Y or Z. The costs of the updates, and the estimates of hours lost, are as follows.

<i>Level</i>	<i>Update cost</i> \$	<i>Hours lost</i>
X	8,000	21
Y	9,750	19
Z	7,500	27

Recommend which level of maintenance should be chosen.

(3 marks)

(b) Determine whether each of the following measures represents a CSF or a KPI:

Measure	CSF	KPI
95% customer complaint resolution		
Successful relationships with key suppliers		
Negotiation of favourable terms for new project finance		
Gain in market share by 2% each month		
Lower the cost of capital by 1.5%		

(5 marks)

(c) Which of the following is a definition of a 'critical success factor' for an organisation?

- A A statement of what the organisation intends to achieve over a period of time
- B A measurable indicator of organisational performance
- C A performance requirement that is fundamental to competitive success
- D A basic belief of the people who work in the organisation

(2 marks)

(Total = 10 marks)

Answers

1 Accounting for management

- 1.1 C Complete accuracy is not necessarily an **essential** quality of good information. It needs to be **sufficiently accurate** for its purpose, and often there is no need to go into unnecessary detail for pointless accuracy.
- 1.2 B Tactical planning is used by middle management to decide how the resources of the business should be employed to achieve specific objectives in the most efficient and effective way.
- 1.3 D Management accounts often incorporate non-monetary measures. Therefore **statement (i)** is incorrect.
There is no legal requirement to prepare management accounts. Therefore **statement (ii)** is incorrect.
Management accounts do serve as a future planning tool, but they are also useful as an historical record of performance. Therefore **statement (iii)** is incorrect.
- 1.4 D **Statement (i)** is a description of a management information system, not a management control system.
Statement (ii) is the 'wrong way round'. The strategy is the course of action that a business might pursue in order to achieve its objectives.
Statement (iii) is correct. Data is the 'raw material' which is processed into useful information.
- 1.5 B Good information is not necessarily extensive. Too much information may tend to obscure the important points.
- 1.6 A Monthly variance reports are an example of tactical management information.
- 1.7 C Statement (i) is true and this is why cost accounting is, in general, unsuitable for decision-making. Statement (ii) is true. However, the way the data is analysed is different.
- 1.8 D Establishing objectives. The planning stage involves establishing objectives and selecting appropriate strategies to achieve those objectives.
- 1.9 B Financial accounting systems provide information for legal requirements, shareholders and tax authorities. Management accounting systems provide information specifically for the use of decision-makers (managers) within the organisation.
- 1.10 B The other three items have been processed in some way to provide meaningful information whereas total sales value per product is the basic data for further processing.

2 Sources of data

- 2.1 D Data collected by survey for a particular project are a primary data source.
Historical records of transport costs were not collected specifically for the preparation of forecasts, therefore these are secondary data.
The *Annual Abstract of Statistics* is a source of secondary external data.
- 2.2 D It is primary data that is collected for a specific purpose so (i) is false. Continuous data can take on any value so (ii) is false. Both (iii) and (iv) are true.
- 2.3 C A **sampling frame** is a numbered list of all items in a **population** (not a **sample**).
Cluster sampling involves selecting one definable subsection of the population which therefore makes the potential for bias considerable.
- 2.4 B Population data. Foreign exchange rates and interest rates are likely to be obtained from financial newspapers. Details of industry costs are more likely to be found in trade journals.
- 2.5 D In quota sampling, investigators are told to interview all of the people they meet up to a certain quota.

3 Cost classification

- 3.1 B The royalty cost can be traced in full to the product, ie it has been incurred as a direct consequence of making the product. It is therefore a direct expense. **Options A, C and D** are all overheads or indirect costs which cannot be traced directly and in full to the product.
- 3.2 B The wages paid to the stores assistant cannot be traced in full to a product or service, therefore this is an indirect labour cost.
- 3.3 B Overtime premium is always classed as factory overheads unless it is:
- Worked at the specific request of a customer to get the order completed.
 - Worked regularly by a production department in the normal course of operations, in which case it is usually incorporated into the direct labour hourly rate.
- 3.4 D The salary of the sales director is a selling overhead.
- 3.5 D The manager of a profit centre usually has control over how revenue is raised, ie selling prices (item (i)) and over the controllable costs incurred in the centre (item (ii)).
Apportioned head office costs (item (iii)) are uncontrollable from the point of view of the profit centre manager. A responsibility centre manager does not have control over the capital investment in the centre (item (iv)) unless the centre is designated an investment centre.
- 3.6 C Controllable costs are items of expenditure which can be directly influenced by a given manager within a given time span.
- 3.7 D It would be appropriate to use the cost per customer account and the cost per cheque received and processed for control purposes. Therefore **items (ii) and (iii)** are suitable cost units.
Stationery costs, **item (i)**, is an expense of the department, therefore it is not a suitable cost unit.
- 3.8 A A period cost is charged against the sales for the period. It is not carried forward in inventory to a future period.
- 3.9 C The supervisors are engaged in the production activity, therefore **option D** can be eliminated. They supervise the production of all products, therefore their salaries are indirect costs because they cannot be specifically identified with a cost unit. This eliminates **options A and B**. The salaries are indirect production overhead costs, therefore **option C** is correct.
- 3.10 A Remember you are only looking for costs that are **directly related** to getting the finished goods from the production line to your customers. Before they can be distributed, finished goods may have to be temporarily **stored** in a warehouse therefore the **rental** of the warehouse will be regarded as a **distribution cost**. In addition, you will need **delivery vehicles** for distribution purposes – any costs related to these vehicles will be classed as distribution costs. Hence both **(i) and (ii)** are distribution costs (**option A**). Commission paid to sales staff is a **selling cost**.
- 3.11 B A function or location for which costs are ascertained. A cost centre acts as a 'collecting place' for costs before they are analysed further.
- 3.12 A For (10) machining department use of (410) indirect materials the code is 10410.
Option B has an incorrect expense type.
Options C and D have the incorrect cost centre code. The code indicates the cost centre *incurring* the cost, ie receiving the materials.
- 3.13 C Wider issues are more suited to communication through a 'free text' description rather than the use of codes.

4 Cost behaviour

4.1 B Within the relevant range, fixed costs are not affected by the level of activity, therefore **option B** is correct.

4.2 B Variable overhead $= \frac{97,850 - 84,865}{15,950 - 13,500} = \frac{12,985}{2,450}$
 $= \$5.30 \text{ per square metre}$

Fixed overhead $= \$84,865 - (\$5.30 \times 13,500)$
 $= \$84,865 - \$71,550 = \$13,315$

Overheads on 18,300 square metres $= \$13,315 + (\$5.30 \times 18,300)$
 $= \$13,315 + \$96,990$
 $= \$110,305$

4.3 B Graph 2 shows that costs increase in line with activity levels.

4.4 A Graph 1 shows that fixed costs remain the same whatever the level of activity.

4.5 A Graph 1 shows that cost per unit remains the same at different levels of activity.

4.6 C Graph 4 shows that semi-variable costs have a fixed element and a variable element.

4.7 A Graph 3 shows that the step fixed costs go up in 'steps' as the level of activity increases.

4.8 C

	Units	\$
High output	1,100	18,300
Low output	700	13,500
Variable cost of	<u>400</u>	<u>4,800</u>

Variable cost per unit $\$4,800/400 = \12 per unit

Fixed costs $= \$18,300 - (\$12 \times 1,100) = \$5,100$

Therefore the correct answer is C.

4.9 D The salary is part fixed ($\$650$ per month) and part variable (5 cents per unit). Therefore it is a semi-variable cost and answer D is correct.

4.10 D The cost described will increase in **steps**, remaining fixed at each step until another supervisor is required. Such a cost is known as a **step cost**.

4.11 A Independent variable x = advertising expenditure

Dependent variable y = sales revenue

Highest x = month 6 = $\$6,500$

Highest y = month 6 = $\$225,000$

Lowest x = month 2 = $\$2,500$

Lowest y = month 2 = $\$125,000$

Using the high-low method:

	Advertising expenditure	Sales revenue
	\$	\$
Highest	6,500	225,000
Lowest	<u>2,500</u>	<u>125,000</u>
	<u>4,000</u>	<u>100,000</u>

Sales revenue generated for every $\$1$ spent on advertising $= \frac{\$100,000}{\$4,000} = \$25 \text{ per } \1 spent.

.. If $\$6,500$ is spent on advertising, expected sales revenue $= \$6,500 \times \$25 = \$162,500$

.. Sales revenue expected without any expenditure on advertising $= \$225,000 - \$162,500 = \$62,500$

.. Sales revenue $= 62,500 = (25 \times \text{advertising expenditure})$

- 4.12 D The cost described is a stepped fixed cost. A stepped fixed cost is fixed in nature but only within certain levels of activity.

- 4.13 B

	<i>Activity level</i>	<i>Cost</i>
	Units	\$
Highest	10,000	400,000
Lowest	5,000	250,000
	<u>5,000</u>	<u>150,000</u>

$$\text{Variable cost per unit} = \frac{\$150,000}{5,000 \text{ units}} = \$30$$

- 4.14 A The diagram shown depicts annual factory power cost where the electricity supplier sets a tariff based on a fixed charge plus a constant unit cost for consumption but subject to maximising arrival charge.

- 4.15 C Using the high-low method:

	<i>Units</i>	<i>Cost</i>
	\$	\$
	20,000	40,000
	4,000	20,000
	<u>16,000</u>	<u>20,000</u>

$$\begin{aligned}\text{Variable cost per unit} &= \frac{\$20,000}{16,000 \text{ units}} \\ &= \$1.25\end{aligned}$$

- 4.16 A Graph A shows that up to 30,000 units, each unit costs a constant price per unit. After 30,000 units, the gradient of the new variable cost line is more gentle which indicates that the cost per unit is lower than the cost when 0 – 30,000 units are purchased.

- 4.17 C

	<i>Production</i>	<i>Total cost</i>
	Units	\$
Level 2	5,000	9,250
Level 1	3,000	6,750
	<u>2,000</u>	<u>2,500</u>

$$\begin{aligned}\text{Variable cost per unit} &= \frac{\$2,500}{2,000 \text{ units}} \\ &= \$1.25 \text{ per unit}\end{aligned}$$

$$\text{Fixed overhead} = \$9,250 - (\$1.25 \times 5,000) = \$3,000$$

- 4.18 A

ACCA examining team comments

This question relates to study guide reference A3(h).

The high-low technique estimates variable cost per unit by looking at the change in costs between the highest and lowest levels of output. The correct answer is A. This can be calculated by finding the change in cost between the highest and lowest output levels not explained by the step in fixed costs ($\$9,500 - \$4,000 - \$500 = \$5,000$), and dividing by the change in output between the highest and lowest output levels. ($\$5,000 / (4,000 \text{ units} - 1,000 \text{ units}) = \1.67 per unit).

Many candidates incorrectly based their calculations on the change in costs between the highest and lowest levels of cost, and hence selected option D ($(\$10,000 - \$4,000) / (3,000 \text{ units} - 1,000 \text{ units})$) or C ($(\$10,000 - \$4,000 - \$500) / (3,000 \text{ units} - 1,000 \text{ units})$). This mistake suggests some confusion between the independent variable, output, and the dependent variable, cost.

5 Presenting information

5.1	C	Material	Cost \$	Percentage %	Degrees
		W	2,250	25	90
		X	3,000	33.3	120
		Y	3,600	40	144
		Z	150	1.7	6
			<u>9,000</u>	<u>100</u>	<u>360</u>

$$3,600/9,000 \times 360^\circ = 144^\circ$$

- 5.2 B Multiple bar chart.
- 5.3 C In June, the gap between the sales of strawberry and the sales of chocolate reduced.
- 5.4 C A line graph would be most suitable here. A percentage component bar chart would not show how the total sales values have fluctuated. A scatter diagram would show fluctuations but it would not be as clear as a line graph. A pie chart would not show the fluctuations.

6 Accounting for materials

- 6.1 A Among other things, the GRN is used to update the inventory records and to check that the quantity invoiced by the supplier was actually received. The GRN does not usually contain price information. Therefore the correct answer is A.
- 6.2 A Free inventory balance = units in inventory + units on order from suppliers – units outstanding on customers' orders

$$13,000 = \text{units in inventory} + 27,500 - 16,250$$

$$\therefore \text{Units in inventory} = 13,000 - 27,500 + 16,250 = 1,750$$
- 6.3 C Reorder level = maximum usage × maximum lead time

$$= 95 \times 18$$

$$= 1,710 \text{ units}$$
- 6.4 C Maximum level = reorder level + reorder quantity – (minimum usage × minimum lead time)

$$= 1,710 + 1,750 - (50 \times 12) = 2,860 \text{ units}$$
- 6.5 C $\text{EOQ} = \sqrt{\frac{2\text{CoD}}{\text{C}_h}} = \frac{2 \times \$80 \times 2,500}{\$15} = 163$
- 6.6 D Stock-outs arise when too little inventory is held (i); safety inventories are the level of units maintained in case there is unexpected demand (ii); and a reorder level can be established by looking at the maximum usage and the maximum lead-time (iii). Therefore, they are all correct statements with regards to inventories.
- 6.7 C The economic batch quantity is used to establish the optimal order quantity.
- 6.8 D $\text{EOQ} = \sqrt{\frac{2\text{CoD}}{\text{C}_h}}$
Where Co = 20

$$\text{D} = 12,500 \times 4 = 50,000$$

$$\text{C}_h = 10\% \times \$15 = 1.50$$

$$\text{EOQ} = \sqrt{\frac{2 \times 20 \times 50,000}{1.50}}$$

$$= \sqrt{1,333,333}$$

$$= 1,155 \text{ units}$$

- 6.9 D If there is a decrease in the cost of ordering a batch of raw material, then the EOQ will also be lower (as the numerator in the EOQ equation will be lower). If the EOQ is lower, than average inventory held (EOQ/2) will also be lower and therefore the total annual holding costs will also be lower.
- 6.10 C Reorder level = maximum usage × maximum lead time
 $= 520 \times 15$
 $= 7,800$ units
- 6.11 C Statement (i) is not correct. A debit to stores with a corresponding credit to work in progress (WIP) indicates that **direct materials returned** from production were \$18,000.
 Statement (ii) is correct. **Direct costs of production** are 'collected' in the WIP account.
 Statement (iii) is correct. **Indirect costs of production or overhead** are 'collected' in the overhead control account.
 Statement (iv) is correct. The purchases of materials on credit are credited to the creditors account and debited to the material stores control account.
 Therefore the correct answer is C.
- 6.12 C Annual holding cost
 $= [\text{buffer (safety) inventory} + \text{reorder level}/2] \times \text{holding cost per unit}$
 $= [500 + (2,000/2)] \times \2
 $= \$3,000$
- 6.13 D The economic order quantity is 300 units.
 The formula for the economic order quantity (EOQ) is
- $$\text{EOQ} = \sqrt{\frac{2C_o D}{C_h}}$$
- With $C_o = \$10$
 $D = 5,400 \div 12 = 450$ per month
 $C_h = \$0.10$
- $$\begin{aligned}\text{EOQ} &= \sqrt{\frac{2 \times \$10 \times 450}{\$0.10}} \\ &= \sqrt{90,000} \\ &= 300 \text{ units}\end{aligned}$$
- 6.14 A The level of safety inventory is 400 units (to the nearest whole unit).
 Let x = safety inventory
- $$\text{Average inventory} = \text{safety inventory } (x) + \frac{\text{reorder quantity}}{2}$$
- $$\begin{aligned}3,400 &= x + \frac{6,000}{2} \\ 3,400 &= x + 3,000 \\ x &= 3,400 - 3,000 \\ \therefore x &= \underline{\underline{400}} \text{ units}\end{aligned}$$

- 6.15 A The economic order quantity is 175 units (to the nearest whole unit).

$$\begin{aligned} \text{EOQ} &= \sqrt{\frac{2C_0D}{C_h}} \\ &= \sqrt{\frac{2 \times \$100 \times 1,225}{\$8}} \\ &= \sqrt{30,625} \\ &= 175 \text{ units} \end{aligned}$$

- 6.16 B The maximum inventory level was 6,180 units

$$\begin{aligned} \text{Reorder level} &= \text{maximum usage} \times \text{maximum lead time} \\ &= 130 \times 26 = 3,380 \text{ units} \\ \text{Maximum level} &= \text{reorder level} + \text{reorder quantity} - (\text{minimum usage} \times \text{minimum lead time}) \\ &= 3,380 + 4,000 - (60 \times 20) \\ &= 6,180 \text{ units} \end{aligned}$$

$$\begin{aligned} 6.17 \text{ C } \text{EBQ} &= \sqrt{\frac{2C_0D}{C_h(1 - D/R)}} \\ Q &= \sqrt{\frac{2 \times 125 \times 5,000}{0.0025(1 - 5,000/10,000)}} \\ &= \sqrt{\frac{1,250,000}{0.00125}} \\ &= 31,623 \text{ units} \end{aligned}$$

- 6.18 C The EOQ is found where the holding costs equal the ordering costs. You need to read the value of units on the x axis of the graph at point C.

- 6.19 B The company could order the EOQ amount of 160 or it could order 300 units and take a discount of 2%. We need to work out which is the cheapest option.

	\$
Purchases (no discount)	$1,800 \times \$25$
Holding costs (W1)	360
Ordering costs (W2)	360
Total annual costs	<hr/> 45,720

Workings

$$\begin{aligned} (1) \quad \text{Holding costs} &= \text{average inventory} \times \text{holding cost for one unit of inventory for one year} \\ \text{Average inventory} &= \text{order quantity} \div 2 \\ &= 160 \div 2 = 80 \text{ units} \end{aligned}$$

Holding cost for one unit of inventory for one year = \$4.50

$$\therefore \text{holding costs} = 80 \text{ units} \times \$4.50 = \$360$$

$$\begin{aligned} (2) \quad \text{Ordering costs} &= \text{number of orders} \times \text{ordering costs per order} (\$32) \\ \text{Number of orders} &= \text{Annual demand} \div \text{order quantity} \\ &= 1,800 \div 160 \\ &= 11.25 \text{ orders} \\ \therefore \text{ordering cost} &= 11.25 \text{ orders} \times \$32 \\ &= \$360 \end{aligned}$$

With a discount of 2% and an order quantity of 300 units, unit costs are as follows.

		\$
Purchases	$\$45,000 \times 98\%$	$44,100.00$
Holding costs (W1)		661.50
Ordering costs (W2)		<u>192.00</u>
Total annual costs		<u>44,953.50</u>

Workings

- (1) Holding costs = average inventory × holding cost for one unit of inventory for one year
 Average inventory = order quantity ÷ 2
 $= 300 \div 2 = 150$ units
 Holding cost for one unit of inventory for one year = $\$4.50 \times 98\% = \4.41
 \therefore holding costs = $150 \text{ units} \times \$4.41 = \$661.50$
- (2) Ordering costs = number of orders × ordering costs per order (\$32)
 Number of orders = Annual demand ÷ order quantity
 $= 1,800 \div 300$
 $= 6$ orders
 \therefore ordering cost = $6 \text{ orders} \times \32
 $= \$192$

The cheapest option is to order 300 at a time and accept the discount.

Workings for both questions 6.20 and 6.21.

			<i>FIFO</i>			<i>LIFO</i>	
			Units	Value		Units	Value
Purchase	1/1	4,000	2.50	10,000		4,000	2.50
	31/1	1,000	2.00	2,000		1,000	2.00
		5,000		<u>12,000</u>		<u>5,000</u>	
Sales	15/2	(3,000)	2.50	(7,500)		(1,000)	2.00
						(2,000)	(2,000)
						<u>(2,000)</u>	<u>5,000</u>
Purchase	28/2	2,000	2.50	5,000		2,000	2.50
		1,500	2.50	3,750		1,500	2.50
		3,500		<u>8,250</u>		<u>3,500</u>	
Sales	14/3	(500)	2.50	(1,250)		(500)	2.50
						(1,250)	(1,250)
						<u>3,000</u>	<u>7,500</u>

6.20 C See *workings above*. If you selected the wrong option then check your workings carefully against the above table.

6.21 C See *workings above*. If you selected the wrong option then check your workings carefully against the above table.

6.22 B \$4,492

		Units	\$
Opening inventory	$300 \times \$25$	300	7,500
Issue on 2 Jan	$256 \times \$25$	(250)	(6,250)
		50	<u>1,250</u>
Receipt on 12 Jan		400	10,300
		450	<u>11,550</u>
Issues on 21 Jan and 29 Jan			
$(11,550/450) \times (200 + 75)$		(275)	(7,058)
		<u>175</u>	<u>4,492</u>

7 Accounting for labour

7.1 D Budgeted hours = $3,000 + 8,000 + 7,000 + 9,000 = 27,000$

$$\text{Capacity ratio} = \frac{\text{actual hours worked}}{\text{budgeted hours}} = \frac{29,000}{27,000} \times 100\% = 107.4\%$$

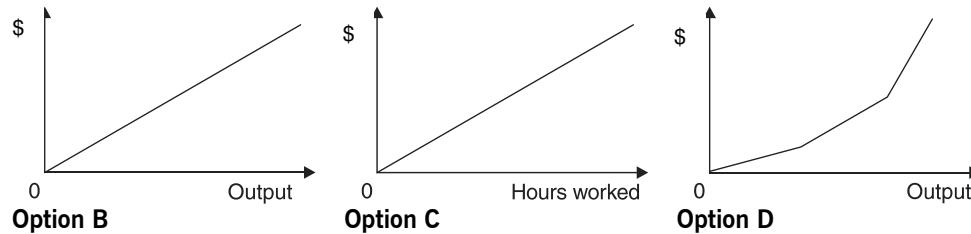
7.2 A

<i>Product</i>	<i>Units</i>	<i>Standard hours</i>	
W	12,000	($\times 0.2$)	2,400
X	25,000	($\times 0.4$)	10,000
Y	16,000	($\times 0.5$)	8,000
Z	5,000	($\times 1.5$)	7,500
			<u><u>27,900</u></u>

$$\text{Efficiency ratio} = \frac{\text{Standard hours produced}}{\text{Actual hours worked}} = \frac{27,900}{29,000} \times 100\% = 96.2\%$$

7.3 A The graph shows a constant wage up to a certain level of output, which is payable even at zero output. This is the minimum guaranteed wage. Above a certain output the wage cost rises at a constant rate. This is the piece rate payable in addition to the minimum wage.

Graphs for the other options would look like this:



7.4 B

Standard time for 180 units ($\times 4/60$)	Hours	12
Actual time taken		7
Time saved	<u><u>5</u></u>	
	\$	\$
Basic pay 7 hours $\times \$5$	35	35
Bonus: $60\% \times 5 \text{ hours saved} \times \5 per hour	15	15
	<u><u>50</u></u>	<u><u>50</u></u>

7.5 A Number of units qualifying for payment = $210 - 17 = 193$

Piecework payment to be made:

	\$	
First 100 units @ \$0.20	20.00	
Last 93 units @ \$0.30	27.90	
	<u><u>47.90</u></u>	

7.6 C The overtime premium paid at the specific request of a customer would be treated as a direct cost because it can be traced to a specific cost unit.

The four hours of machine breakdown is idle time. It cannot be traced to a specific cost unit therefore it is an indirect cost.

The direct wages cost is as follows.

	\$	
Basic pay for active hours (38 hours $\times \$3.60$)	136.80	
Overtime premium re: customer request (2 hours $\times \$1.80$)	3.60	
	<u><u>140.40</u></u>	

- 7.7 C Group bonus schemes are useful to reward performance when production is integrated so that all members of the group must work harder to increase output, for example in production line manufacture. **Statement (i)** is therefore true.
- Group bonus schemes are not effective in linking the reward to a particular individual's performance. Even if one individual makes a supreme effort, this can be negated by poor performance from other members of the group. Therefore **statement (ii)** is not true.
- Non-production employees can be included in a group incentive scheme, for example when all employees in a management accounting department must work harder to produce prompt budgetary control reports. **Statement (iii)** is therefore true, and the correct option is C.
- 7.8 B The overtime was not worked for any specific job and is therefore an **indirect wages cost** to be 'collected' in the overhead control account. Similarly, the holiday pay is an **indirect cost**, therefore the total **debit to the overhead control account** is \$2,500. The **direct wages** of \$70,800 is **debited to the work in progress account** and the total wages cost is **credited to the wages control account**.
- 7.9 B Reduction in number of employees = $30 - 20 = 10$
 Number of employees leaving = 15
 \therefore Number of employees replaced = $15 - 10 = 5$
- $$\text{Labour turnover rate} = \frac{\text{replacements}}{\text{average no. of employees in period}} \times 100\% \\ = \frac{5}{(30 + 20) \div 2} \times 100\% \\ = 20\%$$
- 7.10 A
- | | Hours |
|--|----------|
| Standard time for 80 units ($\times 9/60$) | 12 |
| Actual time taken | 8 |
| Time saved | <u>4</u> |
- Group bonus : $70\% \times 4 \text{ hours saved} \times \$6 \text{ per hour} = \$16.80$
- Jane's share of bonus = $50\% \times (\$16.80 \times 60\%)$
 $= \$5.04$
- 7.11 C DR Overhead control CR Wages control
- Indirect wages are 'collected' in the overhead control account, for subsequent absorption into work in progress.
- 7.12 A Labour turnover rate =
$$\frac{\text{Replacements}}{\text{Average number of employees in period}} \times 100\% \\ = \frac{10}{(4,000 + 3,800) \div 2} \times 100\% \\ = 0.26\%$$

8 Accounting for overheads

- 8.1 D Number of employees in packing department = 2 direct + 1 indirect = 3

Number of employees in all production departments = 15 direct + 6 indirect = 21

Packing department overhead

Canteen cost apportioned to packing department	=	$\frac{\$8,400}{21} \times 3$
	=	\$1,200
Original overhead allocated and apportioned	=	\$8,960
Total overhead after apportionment of canteen costs	=	<u>\$10,160</u>

- 8.2 D Department 1 appears to undertake primarily machine-based work, therefore a machine-hour rate would be most appropriate.

$$\frac{\$27,000}{45,000} = \$0.60 \text{ per machine hour}$$

Therefore the correct answer is D.

- 8.3 C Department 2 appears to be labour-intensive therefore a direct labour-hour rate would be most appropriate.

$$\frac{\$18,000}{25,000} = \$0.72 \text{ per direct labour hour}$$

- 8.4 A **Statement (i)** is correct because a constant unit absorption rate is used throughout the period.
Statement (ii) is correct because 'actual' overhead costs, based on actual overhead expenditure and actual activity for the period, cannot be determined until after the end of the period.
Statement (iii) is incorrect because under/over absorption of overheads is caused by the use of predetermined overhead absorption rates.

- 8.5 A **Description B** could lead to under-absorbed overheads if actual overheads far exceeded both budgeted overheads and the overhead absorbed. **Description C** could lead to under-absorbed overheads if overhead absorbed does not increase in line with actual overhead incurred.

- 8.6 B Budgeted absorption rate for fixed overhead = \$360,000/8,000
= \$45 per unit

$$\begin{aligned} \text{Fixed overhead absorbed} &= 9,000 \text{ units} \times \$45 \\ &= \$405,000 \end{aligned}$$

- 8.7 A Actual fixed overhead incurred \$432,000
Fixed overhead absorbed \$405,000 (from question 6)
Fixed overhead under absorbed \$27,000

- 8.8 C The insurance cost is likely to be linked to the cost of replacing the machines, therefore the most appropriate basis for apportionment is the value of machinery.

- 8.9 A All of the overhead absorption methods are suitable, depending on the circumstances.

Method 1, direct labour hours, is suitable in a labour-intensive environment.

Method 2, machine hours, is suitable in a machine-intensive environment.

Method 3, a percentage of prime costs, can be used if it is difficult to obtain the necessary information to use a time-based method. **Method 4**, a rate per unit, is suitable if all cost units are identical.

- 8.10 C Statement (i) is correct. The cost of indirect material issued is 'collected' in the overhead control account **pending absorption into work in progress**.

Statement (ii) is incorrect. The overhead cost **incurred** was \$210,000. The overhead **absorbed into work in progress** during the period was \$404,800.

Statement (iii) is incorrect. The \$8,400 is **debited to the statement of profit or loss**, indicating an extra charge to compensate for the overhead **under absorbed**.

Statement (iv) is correct. The indirect wage cost is 'collected' in the overhead control account **pending absorption into work in progress**.

Therefore the correct answer is C.

- 8.11 A Only production related costs should be considered when considering the allocation, apportionment and reapportionment of overhead in an absorption costing situation.

- 8.12 A

	\$	X
Actual fixed production overheads		
Absorbed fixed production overheads ($4,500 \times \$8$)	<u>36,000</u>	
Over-absorbed fixed production overheads	<u><u>6,000</u></u>	
Actual fixed production overheads	$= \$36,000 - \$6,000$	
	$= \$30,000$	

- 8.13 D

	<i>Production cost centre</i>	
	<i>Primary</i>	<i>Finishing</i>
Allocated and apportioned	\$96,000	\$82,500
Total direct labour hours	9,600 hours	6,875 hours
Fixed overhead absorption rate	\$10 per hour	\$12 per hour

Workings

$$(1) \quad \begin{aligned} \text{Total direct labour hours} - \text{Primary} &= (6,000 \times 36/60) \text{ hours} + (7,500 \times 48/60) \text{ hours} \\ &= (3,600 + 6,000) \text{ hours} \\ &= 9,600 \text{ hours} \end{aligned}$$

$$(2) \quad \begin{aligned} \text{Total direct labour hours} - \text{Finishing} &= (6,000 \times 25/60) \text{ hours} + (7,500 \times 35/60) \text{ hours} \\ &= (2,500 + 4,375) \text{ hours} \\ &= 6,875 \text{ hours} \end{aligned}$$

Budgeted fixed overhead cost per unit for Product Y

$$\begin{aligned} \text{Primary} &= 48 \text{ minutes}/60 \text{ minutes} \times \$10 \text{ per hour} \\ &= \$8 \text{ per unit} \\ \text{Finishing} &= 35 \text{ minutes}/60 \text{ minutes} \times \$12 \text{ per hour} \\ &= \$7 \text{ per unit} \\ \text{Total} &= \$8 + \$7 \\ &= \$15 \text{ per unit of Product Y} \end{aligned}$$

- 8.14 A

	\$
Absorbed overhead ($30,000 \text{ hours} \times \3.50)	105,000
Actual overhead	108,875
Under-absorbed overhead	<u><u>3,875</u></u>

8.15 D Using simultaneous equations:

Let P = overheads for department P after reappportionment
 X = overheads for department X after reappportionment
 Y = overheads for department Y after reappportionment

$$\begin{aligned} P &= 95,000 + 0.4X + 0.3Y \\ X &= 46,000 + 0.1Y \\ Y &= 30,000 + 0.2X \\ X &= 46,000 + 0.1(30,000 + 0.2X) \\ X &= 46,000 + 3,000 + 0.02X \\ X &= 49,000 + 0.02X \\ X - 0.02X &= 49,000 \\ 0.98X &= 49,000 \\ X &= 49,000/0.98 \\ &= 50,000 \end{aligned}$$

$$\begin{aligned} \text{If } X &= 50,000 \\ Y &= 30,000 + (0.2 \times 50,000) \\ Y &= 30,000 + 10,000 \\ Y &= 40,000 \\ \therefore X &= 50,000 \text{ and } Y = 40,000 \\ \therefore P &= 95,000 + 0.4X + 0.3Y \\ &= 95,000 + (0.4 \times 50,000) + (0.3 \times 40,000) \\ &= 95,000 + 20,000 + 12,000 \\ &= 127,000 \end{aligned}$$

8.16 D Production overhead absorption rate = \$150,000/60,000
 = \$2.50 per machine hour

Production overhead absorbed = \$2.50 × 55,000 hours
 = \$137,500

Production overhead incurred = \$150,000

Production overhead under absorbed = \$ 12,500

8.17 A The number of machine hours (to the nearest hour) budgeted to be worked were 14,850 hours.

$$\begin{aligned} \text{Budgeted hours} &= \frac{\text{Budgeted overheads}}{\text{Budgeted overhead absorption rate}} \\ &= \frac{\$475,200}{\$32} \\ &= \underline{\underline{14,850}} \end{aligned}$$

8.18 B The machine hour absorption rate is (to the nearest \$) \$45 per machine hour.

$$\begin{aligned} \text{Machine hour absorption rate} &= \frac{\text{Budgeted overheads}}{\text{Budgeted machine hours}} \\ &= \frac{\$690,480}{15,344} \\ &= \$45 \text{ per machine hour} \end{aligned}$$

- 8.19 C The budgeted overhead absorption rate was \$25 per machine hour (to the nearest \$).

	\$
Actual overheads incurred	496,500
Over-absorbed overhead	64,375
Actual overheads absorbed	<u>560,875</u>

$$\frac{\text{Actual overheads absorbed}}{\text{Actual machine hours}} = \text{Amount absorbed per machine hour}$$

$$\frac{\$560,875}{22,435} = \$25 \text{ per machine hour}$$

- 8.20 D Fixed production overhead was under absorbed by \$25,000

	\$
Overhead absorbed (110,000 std hours × \$2.50)	275,000
Overhead incurred	300,000
Overhead under absorbed	<u>25,000</u>

The overhead is under absorbed because the overhead absorbed was less than the overhead incurred.

- 8.21 D The direct method results in costs being re-apportioned between production centres (not between service centres) so statement (i) is false. When using the direct method, it doesn't matter in which order the service overheads are re-apportioned so statement (ii) is true. Statement (iii) is true but statement (iv) is false because the order does matter when using the step-down approach.

- 8.22 D \$354,888

Direct method

	<i>Production departments</i>		<i>Service centres</i>	
	<i>Mixing</i>	<i>Stirring</i>	<i>Stores</i>	<i>Canteen</i>
Overheads	216,400	78,800	181,600	47,200
Reapportion stores (50:30)	(5/8) 113,500	(3/8) 68,100	<u>(181,600)</u>	–
Reapportion canteen (45:40)	<u>24,988</u>	<u>22,212</u>	–	<u>(47,200)</u>
	<u>354,888</u>	<u>169,112</u>		

- 8.23 C \$351,416

Step down method

	<i>Production departments</i>		<i>Service centres</i>	
	<i>Mixing</i>	<i>Stirring</i>	<i>Stores</i>	<i>Canteen</i>
Overheads	216,400	78,800	181,600	47,200
Reapportion stores (50:30:20)	90,800	54,480	<u>(181,600)</u>	<u>36,320</u>
			–	83,520
Reapportion canteen (45:40)	<u>44,216</u>	<u>39,304</u>		<u>(83,520)</u>
	<u>351,416</u>	<u>172,584</u>		–

8.24 A

ACCA examining team comments

The question relates to study guide reference B2d. The correct answer is A. Standard absorption costing will include \$96,000 of the period's overhead (2,000 units × 4 labour hours × \$12 per hour) in the valuation of closing inventory. Under standard marginal costing the \$96,000 would be charged against the period's profit resulting in a profit \$96,000 lower than \$464,000. This type of question is included in virtually every costing textbook and it is disappointing that only a minority of candidates selected the correct alternative. The most common answer was B, (\$464,000 – 2000 units × \$12 per labour hour) suggesting some misunderstanding of overhead absorption rates or careless reading of the question. C was also a popular answer (\$464,000 – 2,000 units ÷ 20,000 units × 100,000 hours × \$12 per labour hour) indicating that many candidates believed that inventories should be valued on the basis of actual labour hours in a standard absorption costing system. On the bright side, only a small proportion of candidates selected alternative D, which indicates that most candidates understand that in periods of rising finished goods inventories, absorption costing will show higher profits than marginal costing.

9**Absorption and marginal costing**

- 9.1 D We know that the profit using marginal costing would be higher than the absorption costing profit, because inventories are decreasing. However, we cannot calculate the value of the difference without the fixed overhead absorption rate per unit.

$$\text{Difference in profit} = \frac{\text{2,000 units inventory reduction}}{\text{fixed overhead absorption rate per unit}}$$

- 9.2 B Difference in profit = change in inventory level × fixed overhead per unit
 $= (2,400 - 2,700) \times (\$4 \times 3)$
 $= \$3,600$

The absorption profit will be higher because inventories have increased, and fixed overheads have been carried forward in inventories.

- 9.3 A Difference in profit = change in inventory level × fixed overhead per unit
 $= (15,000 - 20,000) \times \8
 $= \$40,000$

The inventory level increased during the period therefore the absorption costing profit is higher than the marginal costing profit.

$$\text{Marginal costing profit} = \$130,000 - \$40,000 = \$90,000$$

- 9.4 A Contribution per unit = \$30 – \$(6.00 + 7.50 + 2.50)
 $= \$14$
 Contribution for month = $\$14 \times 5,200 \text{ units}$
 $= \$72,800$
 Less fixed costs incurred = \$27,400
 Marginal costing profit = \$45,400

	\$	\$
Sales (5,200 at \$30)		156,000
Materials (5,200 at \$6)	31,200	
Labour (5,200 at \$7.50)	39,000	
Variable overhead (5,200 at \$2.50)	<u>13,000</u>	
Total variable cost		(83,200)
Fixed overhead (\$5 × 5,200)		(26,000)
Over-absorbed overhead (W)		1,600
Absorption costing profit		<u><u>48,400</u></u>

Working	\$
Overhead absorbed ($5,800 \times \$5$)	29,000
Overhead incurred	27,400
Over-absorbed overhead	<u>1,600</u>

- 9.6 B Inventory levels increased by 3,000 units and absorption costing profit is \$105,000 higher (\$955,500 – \$850,500).

∴ Fixed production cost included in inventory increase:

$$= \frac{\$105,000}{3,000} = \$35 \text{ per unit of inventory}$$

$$\frac{\text{Budgeted fixed costs}}{\text{Fixed cost per unit}} = \frac{\$1,837,500}{\$35} = 52,500 \text{ units}$$

- 9.7 D Decrease in inventory levels = $48,500 - 45,500 = 3,000$ units

$$\text{Difference in profits} = \$315,250 - \$288,250 = \$27,000$$

$$\text{Fixed overhead per unit} = \frac{\$27,000}{3,000} = \$9 \text{ per unit}$$

If you selected one of the other options you attempted various divisions of all the data available in the question!

- 9.8 C All of the methods are acceptable bases for absorbing production overheads. However, the **percentage of prime cost has serious limitations** and the rate per unit can only be used if all cost units are identical.

- 9.9 D Under absorption costing all associated costs are included in the total cost of a product.

- 9.10 C If inventory levels increase in a period, absorption costing will show a higher profit than marginal costing.

Difference in profit = change in inventory levels × overhead absorption rate per unit

$$= (750 \text{ units} - 300 \text{ units}) \times \$5 \text{ per unit}$$

$$= 450 \text{ units} \times \$5$$

$$= \$2,250$$

\$	
Marginal costing profit	72,300
Increase in profit	2,250
Absorption costing profit	<u>74,550</u>

- 9.11 B Contribution per unit = selling price – variable cost
 $= \$10 - \6
 $= \$4 \text{ per unit}$

$$\begin{aligned} \text{Total contribution} &= 250,000 \text{ units} \times \$4 \text{ per unit} = \$1,000,000 \\ \text{Total fixed costs} &= 200,000 \text{ units} \times \$2 \text{ per unit} \\ &= \$400,000 \end{aligned}$$

$$\begin{aligned} \text{Marginal costing profit} &= \text{total contribution} - \text{total fixed costs} \\ &= \$1,000,000 - \$400,000 \\ &= \$600,000 \end{aligned}$$

- 9.12 C If inventory levels increase in a period, absorption costing will show a higher profit than marginal costing.

Difference in profit = change in inventory levels \times overhead absorption rate per unit

$$\begin{aligned} &= (350 - 100) \text{ units} \times \$4 \text{ per unit} \\ &= 250 \text{ units} \times \$4 \\ &= \$1,000 \end{aligned}$$

	\$
Marginal costing profit	37,500
Increase in profit	1,000
Absorption costing profit	<u>38,500</u>

- 9.13 B

$$\begin{aligned} \text{Fixed production overhead absorption rate} &= \frac{\$48,000}{12,000 \text{ units}} \\ &= \$4 \text{ per unit} \end{aligned}$$

$$\begin{aligned} \text{Increase in inventory levels} &= (12,000 - 11,720) \text{ units} \\ &= 280 \text{ units} \end{aligned}$$

$$\begin{aligned} \therefore \text{Difference in profit} &= 280 \text{ units} \times \$4 \text{ per unit} \\ &= \$1,120 \end{aligned}$$

Marginal costing profits are lower than absorption costing profits when inventory levels increase in a period, therefore marginal costing profit will be \$1,120 lower than absorption costing profits for the same period.

- 9.14 C If budgeted fixed overhead expenditure = 100%

$$\text{Actual fixed overhead expenditure} = 110\%$$

$$\therefore \text{Variance} = 10\%$$

If variance = \$36,000 = 10% \times budgeted fixed overhead expenditure

$$\begin{aligned} \text{Budgeted fixed overhead expenditure} &= \$36,000/0.1 \\ &= \$360,000 \end{aligned}$$

$$\begin{aligned} \therefore \text{Actual fixed overhead expenditure} &= 110\% \times \$360,000 \\ &= \$396,000 \end{aligned}$$

- 9.15 B Increase in inventory = $(18,000 - 16,500)$ units

$$= 1,500 \text{ units}$$

$$\begin{aligned} \therefore \text{Difference in profit} &= 1,500 \text{ units} \times \$10 \\ &= \$15,000 \end{aligned}$$

Profits under marginal costing will be \$15,000 less than profits under absorption costing ie $\$40,000 - \$15,000 = \$25,000$.

- 9.16 D Any difference between marginal and absorption costing profit is due to changes in inventory.

	\$
Absorption costing profit	2,000
Marginal costing loss	(3,000)
Difference	<u>5,000</u>

$$\begin{aligned} \text{Change in inventory} &= \text{Difference in profit}/\text{fixed product cost per unit} \\ &= \$5,000/\$2 = 2,500 \text{ units} \end{aligned}$$

Marginal costing loss is lower than absorption costing profit therefore inventory has gone up – that is, production was greater than sales by 2,500 units.

$$\text{Production} = 10,000 \text{ units (sales)} + 2,500 \text{ units} = 12,500 \text{ units}$$

9.17 D

	Units
Opening inv	900
Closing inv	<u>300</u>
Decrease	<u>600</u>

$\times \left(\frac{\$500,000}{2,500} \right) = 120,000 \text{ lower}$

9.18 C

ACCA examining team comments

The correct answer is C. This can be calculated by multiplying the increase in finished goods inventory of 1,000 units (2,000 units produced less 1,000 units sold) by the fixed production cost per unit that will be included in absorption costing closing inventory valuation.

The distractors were all based around the \$4,000 over-absorption of fixed production cost. Distracter A suggests that the difference in profits will be equal to the over-absorption of fixed production cost, whereas B and D suggest that it is due to a difference in inventory valuation and over-absorption of fixed production cost. Incorrect answers were roughly evenly spread around the 3 distracters, suggesting a misunderstanding of under- or over-absorption (or possibly a high level of guessing).

Under- or over-absorption adjustments to profit do not cause a difference between marginal and absorption costing profits. They simply ensure that absorption costing charges the same amount of fixed overhead as marginal costing.

If we look in more detail at the situation it is apparent that the over-absorption of \$4,000 was caused by the production of 400 units more than budgeted ($\$4,000 \div \10 per unit). Budgeted production would therefore be 1,600 units (2,000 units actually produced less the 400 units above).

It follows that budgeted fixed production cost was therefore $1,600 \text{ units} \times \$10 \text{ per unit} = \$16,000$. As actual fixed production cost was equal to budgeted, marginal cost fixed production costing would have recorded an actual fixed production cost of \$16,000.

Absorption costing would have charged \$20,000 of fixed production cost to product (2,000 units produced $\times \$10 \text{ per unit}$), however the adjustment for over-absorption would have corrected this overcharge and reduced this cost by \$4,000, resulting in the same fixed production cost as marginal costing.

The important point is that it is not under- or over-absorption that causes the difference between profits under absorption and marginal costing principles. The difference in profits is caused by the difference in finished goods inventory valuations.

10**Job, batch and service costing**

10.1 D

Process costing is a costing method used where it is not possible to identify separate units of production, or jobs, usually because of the continuous nature of the production process. The manufacture of liquid soap is a **continuous production process**.

10.2 B

	\$
Selling price of job	1,690
Less profit margin (30/130)	<u>390</u>
Total cost of job	<u>1,300</u>
Less overhead	<u>694</u>
Prime cost	<u><u>606</u></u>

10.3 A		\$
Direct materials ($5 \times \$20$)	100	
Direct labour ($14 \times \$8$)	112	
Variable overhead ($14 \times \$3$)	42	
Fixed overhead ($14 \times \$5^*$)	70	
Other overhead	80	
Total cost of job 173	<u>404</u>	

*Fixed production overhead absorption rate = $\frac{\$200,000}{40,000}$
 $= \$5$ per direct labour hour

- 10.4 C The most logical basis for absorbing the overhead job costs is to use a percentage of direct labour cost.

$$\begin{aligned} \text{Overhead} &= \frac{\$24,600}{(\$14,500 + 3,500 + 24,600)} \times \$126,000 \\ &= \frac{\$24,600}{\$42,600} \times \$126,000 \\ &= \$72,761 \end{aligned}$$

10.5 C	Job number	WIP \$
	AA10 ($26,800 + 17,275 + 14,500 + (\frac{14,500}{42,600} \times 126,000)$)	101,462
	CC20 ($18,500 + 24,600 + 72,761$)	<u>115,861</u>
		<u>217,323</u>

- 10.6 C The actual material and labour costs for a batch (**i and iv**) can be determined from the material and labour recording system. Actual manufacturing overheads cannot be determined for a specific batch because of the need for allocation and apportionment of each item of overhead expenditure, and the subsequent calculation of a predetermined overhead absorption rate. Therefore **item (ii)** is incorrect and **item (iii)** is correct.

- 10.7 B The vehicle cost per passenger-kilometre (**i**) is appropriate for cost control purposes because it **combines** the distance travelled and the number of passengers carried, **both of which affect cost**.

The fuel cost for each vehicle per kilometre (**ii**) can be useful for control purposes because it **focuses on a particular aspect** of the cost of operating each vehicle.

The fixed cost per kilometre (**iii**) is not particularly useful for control purposes because it **varies with the number of kilometres travelled**.

- 10.8 B Number of occupied room-nights = $40 \text{ rooms} \times 30 \text{ nights} \times 65\%$
 $= 780$

$$\text{Room servicing cost per occupied room-night} = \frac{\$3,900}{780} = \$5$$

- 10.9 D Weeks during year = $52 - 4 = 48$
Hours worked per year = $48 \times 35 \text{ hours}$
= 1,680 hours
Hours chargeable to clients = $1,680 \times 90\% = 1,512$
Hourly charge rate = $\frac{\$3,000 + \$18,000}{1,512} = \frac{\$21,000}{1,512}$
= \$13.89 per hour
Price for 3-hour 'colour and cut' = $\$13.89 \times 3 = \41.67

- 10.10 A For most services it is difficult to identify many attributable direct costs. A high level of indirect costs must be shared over several cost units, therefore **option A** is not a characteristic of service costing.

- 10.11 B A college and a hotel are likely to use service costing. A plumber works on separately identifiable jobs and is therefore more likely to use job costing.

10.12 C An airline company, a railway company and a firm of accountants are all considered to be service industries.

10.13 C Assignment 789

	\$
Senior consultant – 54 hours × \$40	2,160
Junior consultant – 110 hours × \$25	2,750
Overhead absorption – 164 hours × \$20	3,280
Total cost	<u>8,190</u>
40% × total cost = 40% × \$8,190	3,276
Final fee	<u>11,466</u>

10.14 A Total cost – job number 1012

	\$
Direct materials	45
Direct labour	<u>30</u>
Prime cost	75
Production overheads (30/7.5 × \$12.50)	50
Total production cost	<u>125</u>
Non-production overheads (0.6 × \$75)	45
Total cost – job number 1012	<u>170</u>

10.15 A \$0.002 per kg-km

First we calculate the total number of kg-km.

$$\begin{aligned} \text{Kg} \times \text{km taken} &= 250,000 \text{ kg} \times 7,500 \text{ km} \\ &= 1,875,000,000 \text{ kg-km} \end{aligned}$$

$$\therefore \text{cost per kg-km} = \$3,750,000 / 1,875,000,000 = \$0.002 \text{ per kg-km}$$

10.16 B

ACCA examining team comments

The question relates to study guide reference B3c(ii).

The correct answer is B. The cost per kilogram/kilometre of sand delivered is the cost of carrying one kilogram of sand for one kilometre. Kilogram kilometres can be calculated by multiplying the weight of goods delivered to each customer by the distance covered. ($500 \text{ kg} \times 200\text{km} + 180 \text{ kg} \times 1200\text{km} = 316,000 \text{ kilogram kilometres}$.) If truck costs are divided by this figure a cost of \$0.010 is obtained. Alternative C represents the cost per kilometre travelled ($(\$3,060 / 1,400 \text{ km})$). Alternative A can be obtained by dividing truck cost by $680 \text{ kg} \times 1,400 \text{ kilometres} = 952,000$. This is a meaningless figure as it does not allow for different weights travelling different distances. Finally alternative D represents the average cost per kilogram delivered ($\$3,060 / 680 \text{ kg} = \4.50).

11 Process costing

$$\begin{aligned} 11.1 \text{ A Good production} &= \text{input} - \text{normal loss} - \text{abnormal loss} \\ &= (2,500 - (2,500 \times 10\%)) - 75 \text{kg} \\ &= 2,500 - 250 - 75 \\ &= \underline{\underline{2,175 \text{ kg}}} \end{aligned}$$

$$\begin{aligned} 11.2 \text{ C Work in progress} &= 300 \text{ litres input} - 250 \text{ litres to finished goods} \\ &= 50 \text{ litres} \end{aligned}$$

Equivalent litres for each cost element are as follows.

	Material		Conversion costs	
	%	Equiv. litres	%	Equiv. litres
50 litres in progress	<u>100</u>	<u>50</u>	<u>50</u>	<u>25</u>

11.3 A There is no scrap value available for any losses therefore the normal loss would have a zero value. The normal loss does not carry any of the process costs therefore **options B, C and D** are all incorrect.

11.4 D Expected output = 2,000 units **less** normal loss (5%) 100 units = 1,900 units

In situation (i) there is an **abnormal loss** of $1,900 - 1,800 = 100$ units

In situation (ii) there is an **abnormal gain** of $1,950 - 1,900 = 50$ units

In situation (iii) there is an **abnormal gain** of $2,000 - 1,900 = 100$ units

Therefore the correct answer is D.

11.5 B Abnormal losses are valued at the same unit rate as good production, so that their occurrence does not affect the cost of good production.

11.6 D The total loss was 15% of the material input. The 340 litres of good output therefore represents 85% of the total material input.

$$\text{Therefore, material input} = \frac{340}{0.85} = 400 \text{ litres}$$

11.7 C Step 1. Determine output and losses

Input Units	Output	Total Units	Equivalent units			
			Materials	%	Labour and overhead	%
	Finished units (balance)	400	400	100	400	100
500	Closing inventory	100	100	100	80	80
<u>500</u>		<u>500</u>	<u>500</u>		<u>480</u>	

Step 2. Calculate the cost per equivalent unit

Input	Cost \$	Equivalent production in units		Cost per unit \$
		Materials	Labour and overhead	
Materials	9,000		500	18
Labour and overhead	11,520		480	24
				<u>42</u>

Step 3. Calculate total cost of output

Cost of completed units = $\$42 \times 400 \text{ units} = \$16,800$

11.8 B Using the data from answer 7 above, extend **step 3** to calculate the value of the work in progress.

Cost element	Number of equivalent units	Cost per equivalent unit \$	Total \$
Work in progress:	Materials	100	18
	Labour & overhead	80	24
			<u>1,800</u>
			<u>1,920</u>
			<u>3,720</u>

11.9 C STATEMENT OF EQUIVALENT UNITS

	Total Units	Equivalent units		
		Materials	Labour	Overheads
Output to process 2*	600	600	600	600
Closing WIP	100 (100%)	100 (50%)	50 (30%)	30
	<u>700</u>	<u>700</u>	<u>650</u>	<u>630</u>

*500 units input + opening WIP 200 units – closing WIP 100 units.

11.10 B STATEMENT OF COSTS PER EQUIVALENT UNIT

	<i>Materials</i> \$	<i>Labour</i> \$	<i>Overheads</i> \$	<i>Total</i>
Opening stock	2,400	1,200	400	
Added during period	6,000	3,350	1,490	
Total cost	<u>8,400</u>	<u>4,550</u>	<u>1,890</u>	
Equivalent units	<u>700</u>	<u>650</u>	<u>630</u>	
Cost per equivalent unit	\$12	\$7	\$3	\$22

Value of units transferred to process 2 = 600 units × \$22 = \$13,200

11.11 D

	<i>Equivalent units</i>		<i>Conversion costs</i> Units
	<i>Total</i> Units	<i>Materials</i> Units	
Output to finished goods	9,850	9,850	9,850
Closing inventory	450 <u>(100%)</u>	450 <u>(30%)</u>	135
	<u>10,300</u>	<u>10,300</u>	<u>9,985</u>

11.12 B Input costs = 2,000 units × \$4.50 = \$9,000

$$\text{Conversation costs} = \$13,340$$

$$\text{Normal loss} = 5\% \times 2,000 \text{ units} \times \$3 = \$300$$

$$\text{Expected output} = 2,000 \text{ units} - 100 \text{ units} = 1,900 \text{ units}$$

$$\begin{aligned} \text{Cost per unit of output} &= \frac{\text{Input costs}}{\text{Expected output}} \\ &= \frac{\$9,000 + \$13,340 - \$300}{1,900 \text{ units}} = \frac{\$22,040}{1,900 \text{ units}} = \$11.6 \text{ (to one decimal point)} \end{aligned}$$

11.13 D

	\$
Material	9,000
Conversion costs	11,970
Less scrap value of normal loss (300 × \$1.50)	(450)
Cost of process	<u>20,520</u>

$$\begin{aligned} \text{Expected output} &= 3,000 - (10\% \times 3,000) \\ &= 3,000 - 300 = 2,700 \text{ units} \end{aligned}$$

$$\text{Costs per unit} = \frac{\text{Input costs} - \text{scrap value of normal loss}}{\text{Expected output}} = \frac{\$20,520}{2,700} = \$7.60$$

$$\text{Value of output} = 2,900 \times \$7.60 = \$22,040$$

11.14 B

$$\text{Abnormal gain} = 276 \text{ units} - 112 \text{ units} = 164 \text{ units}$$

$$\text{Cost per unit of good production} = \$29,744 / 5,408 = \$5.50$$

$$\therefore \text{Value of abnormal gain} = 164 \text{ units} \times \$5.50 = \$902$$

The value of the input can be found as the balancing figure in the value columns of the process account.

Polishing process account

	\$	\$
Input (balancing figure)	29,532	Output
Abnormal gain	902	Normal loss (276 × \$2.50)
	<u>30,434</u>	<u>690</u>
		<u>30,434</u>

11.15 D

Statement (i) is incorrect. Units of normal loss are valued at their scrap value (which may be nil).

Statement (ii) is incorrect. Units of abnormal loss are valued at the same rate as good units.

Therefore the correct answer is D, statements (i) and (ii) both being incorrect.

12 Process costing, joint products and by-products

12.1 C Total production inventory

	\$
Opening inventory	1,000
Direct materials added	10,000
Conversion costs	12,000
	<u>23,000</u>
Less closing inventory	3,000
Total production cost	<u><u>20,000</u></u>

	Production Units	Sales value \$	Apportioned cost
P	4,000	(× \$5) 20,000	(\$20,000 × 20/80) 5,000
R	6,000	(× \$10) 60,000	(\$20,000 × 60/80) 15,000
		<u>80,000</u>	<u>20,000</u>

Product R cost per unit = \$15,000/6,000 = \$2.50 per unit.

12.2 A From the previous answer, total production cost to be apportioned = \$20,000.

	Production Units	Apportioned cost
P	4,000	(\$20,000 × 4/10) 8,000
R	6,000	(\$20,000 × 6/10) 12,000
	<u>10,000</u>	<u>20,000</u>

12.3 D **Statement (i)** is incorrect because the value of the product described could be relatively high even though the output volume is relatively low. This product would then be classified as a joint product.

Statement (ii) is incorrect. Since a by-product is not important as a saleable item, it is not separately costed and does not absorb any process costs.

Statement (iii) is correct. These common or joint costs are allocated or apportioned to the joint products.

12.4 B Net process costs

	\$
Raw material input	216,000
Conversion costs	72,000
Less by-product revenue	(4,000)
Net process cost	<u>284,000</u>

	Production Units	Sales value \$	Apportioned cost
E	21,000	(× \$15) 315,000	(\$284,000 × 315/495) 180,727
Q	18,000	(× \$10) 180,000	(\$284,000 × 180/495) 103,273
		<u>495,000</u>	<u>284,000</u>

12.5 C No costs are apportioned to the by-product. The by-product revenue is credited to the sales account, and so does not affect the process costs.

	Units	Sales value \$	Apportioned cost
L	3,000	(× \$32) 96,000	(\$230,000 × 96/332) 66,506
M	2,000	(× \$42) 84,000	(\$230,000 × 84/332) 58,193
N	4,000	(× \$38) 152,000	(\$230,000 × 152/332) 105,301
		<u>332,000</u>	<u>230,000</u>

12.6 A Total production units = $412,000 + 228,000$
 $= 640,000$ units

Joint costs apportioned to Product H	$= \frac{228,000}{640,000} \times \$384,000 = \$136,800$
Further processing costs	$= \$159,600$
∴ Total product cost of Product H	$= (\$136,800 + 159,600) = \$296,400$
∴ Closing inventory value of Product H	$= \frac{28,000}{228,000} \times \$296,400 = \$36,400$

12.7 D Sales value of production

W (12,000 units $\times \$10$)	$\$120,000$
X (10,000 units $\times \$12$)	$\$120,000$

Joint production costs will be apportioned equally between the two products as the sales value of production is the same for each product.

Joint production costs allocated to X = $\$776,160/2 = \$388,080$

$$\text{Value of closing inventory} = \frac{2,000}{10,000} \times \$388,080 = \$77,616$$

13 Alternative costing principles

- 13.1 C ABC is an alternative to traditional volume based methods where production overhead is absorbed on the basis of the volume of direct labour hours or machine hours worked. However, it is still a form of absorption costing because production overheads are absorbed into product costs. ABC identifies costs with support activities and the overhead costs of a product or service could reflect the long-run variable cost of that product or service. ABC can be used for costing services as well as products.
- 13.2 B Maturity. During this period, prices tend to fall but profits remain high due to good sales volume.
- 13.3 C Growth. During the growth phase the product begins to make a profit. This is due to economies of scale being received as increased demand for the product occurs.
- 13.4 B Target cost means a product cost estimate derived by subtracting a desired profit margin from a competitive market price.
- 13.5 A Growth. The product life cycle stages can be summarised as follows:
 Introduction: Basic quality, few competitors, high promotion costs
 Growth: As stated in question
 Maturity: Most competitive stage, product extension strategies, for example, new markets
 Decline: Exit strategy needs to be identified.
- 13.6 C Statement 1 is true. More accurate feedback can be obtained since the costs of research and development are also taken into account. Statement 2 is false. Individual profitability for products is more accurate.
- 13.7 A This is a cost arising from inadequate quality discovered after the transfer of ownership, an external failure cost.
- 13.8 C Target costing involves setting a target cost by subtracting a desired profit margin from a competitive market price.

14 Forecasting

- 14.1 C From the data given, it is clear that the correlation is **positive** and **strong**. The correlation coefficient describing a positive strong relationship is 0.98.
- 14.2 A
$$\begin{aligned} Y &= 20 - 0.25X \\ X &= 12 \\ \therefore Y &= 20 - 0.25(12) = 17\% \end{aligned}$$
- 14.3 D (i) A correlation coefficient close to +1 or -1 indicates a strong linear relationship between X and Y. The regression equation is therefore more reliable for forecasting.
(ii) Working to a high number of decimal places gives spurious accuracy unless both the data itself is accurate to the same degree and the methods used lend themselves to such precision.
(iii) Forecasting for values of X outside the range of the original data leads to unreliable estimates, because there is no evidence that the same regression relationships hold for such values.
(iv) The regression equation is worthless unless a sufficiently large sample was used to calculate it. In practice, samples of about ten or more are acceptable.
(i) and (iv) increase the reliability of forecasting.
- 14.4 A The formula for the correlation coefficient is provided in your exam. There are no excuses for getting this question wrong.

$$\begin{aligned} \text{Correlation coefficient, } r &= \frac{n\sum XY - \sum X \sum Y}{\sqrt{[n\sum X^2 - (\sum X)^2][n\sum Y^2 - (\sum Y)^2]}} \\ &= \frac{(4 \times 157) - (12 \times 42)}{\sqrt{[4 \times 46 - 12^2][4 \times 542 - 42^2]}} \\ &= \frac{628 - 504}{\sqrt{(184 - 144) \times (2,168 - 1,764)}} \\ &= \frac{124}{\sqrt{40 \times 404}} \\ &= \frac{124}{127.12} \\ &= 0.98 \text{ (to 2 decimal places)} \end{aligned}$$

- 14.5 C (i) High levels of correlation do not prove that there is cause and effect.
(ii) A correlation coefficient of 0.73 would generally be regarded as indicating a strong linear relationship between the variables.
(iii) The coefficient of determination provides this information and is given by squaring the correlation coefficient, resulting in 53% in this case.
(iv) The coefficient of determination provides this information and not the correlation coefficient. Remember that you must square the correlation coefficient in order to obtain the coefficient of determination.

Statements (ii) and (iii) are relevant and the correct answer is therefore C.

- 14.6 D When $X = 20$, we don't know anything about the relationship between X and Y since the sample data only goes up to $X = 10$. (i) is therefore true.

Since a correlation coefficient of 0.8 would be regarded as strong (it is a high value) the estimate would be reliable. (ii) is therefore not true.

With such a small sample and the extrapolation required, the estimate is unlikely to be reliable.
 (iii) is therefore not true.

The sample of only six pairs of values is very small and is therefore likely to reduce the reliability of the estimate. (iv) is therefore true.

The correct answer is therefore D.

- 14.7 C The independent variable is denoted by X and the dependent one by Y.

$$14.8 \text{ A } a = \frac{\sum y}{n} - b \frac{\sum x}{n}$$

where $b = 17.14$

$$\sum x = 5.75$$

$$\sum y = 200$$

$$n = 4$$

$$a = \frac{200}{4} - 17.14 \times \frac{5.75}{4}$$

$$= 50 - (17.14 \times 1.4375)$$

$$= 50 - 24.64$$

$$= 25.36 \text{ (to 2 decimal places)}$$

$$14.9 \text{ C } a = \frac{\sum y}{n} - b \frac{\sum x}{n}$$

$$= \frac{330}{11} - b \frac{440}{11}$$

$$b = \frac{n \sum xy - \sum x \sum y}{n \sum x^2 - (\sum x)^2}$$

$$= \frac{(11 \times 13,467) - (440 \times 330)}{(11 \times 17,986) - 440^2}$$

$$= \frac{148,137 - 145,200}{197,846 - 193,600}$$

$$= \frac{2,937}{4,246}$$

$$= 0.6917$$

$$\therefore a = \frac{330}{11} - (0.6917 \times \frac{440}{11})$$

$$= 30 - 27.668$$

$$= 2.332$$

$$= 2.33 \text{ (to 2 decimal places)}$$

- 14.10 C The correlation coefficient can take on any value from -1 to $+1$.

14.11 B $y = 7.112 + 3.949x$

If $x = 19$, trend in sales for month 19 = $7.112 + (3.949 \times 19) = 82.143$

Seasonally-adjusted trend value = $82.143 \times 1.12 = 92$

If you failed to select the correct option, rework the calculation carefully. You shouldn't have too much trouble with this question since it is just a matter of plugging in a value for x into the equation given in the question.

- 14.12 A If $x = 16$, $y = 345.12 - (1.35 \times 16) = 323.52$
 Forecast = trend + seasonal component = $323.52 - 23.62 = 299.9 = 300$ (to nearest unit)
- 14.13 D $\frac{4,700}{0.92} = 5,109$ (to the nearest whole number)
- 14.14 C $y = 9.82 + (4.372 \times 24)$
 $y = 114.748$
 $\therefore \text{forecast} = 114.748 + 8.5$
 $= 123.248$
 $= 123$
- 14.15 B (i) Forecasts are made on the assumption that everything continues as in the past.
 (ii) If the model being used is inappropriate, for example, if an additive model is used when the trend is changing sharply, forecasts will not be very reliable.
 (iii) Provided a multiplicative model is used, the fact that the trend is increasing need not have any adverse effect on the reliability of forecasts.
 (iv) Provided the seasonal variation remains the same in the future as in the past, it will not make forecasts unreliable.
 (i) and (ii) are therefore necessary and hence the correct answer is B.
- 14.16 B Seasonally adjusting the values in a time series removes the seasonal element from the data thereby giving an instant estimate of the trend.
- 14.17 B $X = 38$ and $Y = 40$
 $\underline{X + 36 + Y} = 38$
 $\quad\quad\quad 3$
 $\underline{36 + Y + 41} = 39$
 $\quad\quad\quad 3$
 $Y = (3 \times 39) - 36 - 41 = 40$
 $\underline{X + 36 + 40} = 38$
 $\quad\quad\quad 3$
 $X = (38 \times 3) - 36 - 40 = 38$
- 14.18 D If $t = 1$ in the first quarter of 20X5
 $t = 8$ in the fourth quarter of 20X6
 Trend (Y) = $65 + (7 \times 8)$
 $= 121$
 Forecast = trend + seasonal component
 $= 121 + (-30)$
 $= 121 - 30$
 $= 91$
- 14.19 C In the first month of 20X9, $t = 13$
 $\therefore Y = \$1,500 - (3 \times 13)$
 $= \$1,461$
 Forecast = trend \times seasonal component
 $= \$1,461 \times 0.92$
 $= \$1,344$

- 14.20 C (i) Provided the multiplicative model is used, it does not matter if the trend is increasing or decreasing.
 (ii) Forecasts are made on the assumption that the previous trend will continue.
 (iii) In general, extrapolation does not produce reliable estimates but in forecasting the future using time series analysis we have no option but to extrapolate.
 (iv) Forecasts are made on the assumption that previous seasonal variations will continue.
 (ii) and (iv) are therefore necessary. The correct answer is C.
- 14.21 B When the trend is increasing or decreasing, additive seasonal components change in their importance relative to the trend whereas multiplicative components remain in the same proportion to the trend. Option B is therefore a circumstance in which the multiplicative model would be preferred to the additive model.
- 14.22 B In 20X9, $t = 9$
 $y = 20t - 10$
 $y = (20 \times 9) - 10$
 $y = 180 - 10 = 170$
 \therefore Forecast profits for 20X9 = $170 - 30 = 140$
 $= \$140,000$
- 14.23 B The additive model
 $Y = T + S$
 where Y = actual series
 T = trend
 S = seasonal
 The seasonally-adjusted value is an estimate of the trend.
 $\therefore Y = T + S$
 $T = Y - S$
 $T = 567,800 - (+90,100)$
 $T = 477,700$
- 14.24 C A Paasche index requires quantities to be ascertained each year and so constructing a Paasche index may therefore be costly. A Laspeyre index only requires them for the base year so (i) is true. The denominator of a Laspeyre index is fixed and therefore the Laspeyre index numbers for several different years can be directly compared. (ii) is therefore false.
- 14.25 C Fisher's ideal index = $\sqrt{(\text{Laspeyre index} \times \text{Paasche index})}$
 $= \sqrt{(150.00 \times 138.24)}$
 $= \sqrt{20,736}$
 $= 144$
- 14.26 C $\frac{106}{91} \times \$0.80 = \0.93
- 14.27 C \$14.33 ($\$5 \times 430 \div 150$)
- 14.28 C $\$10 \times 510 \div 130 = \39.23
- 14.29 A Spreadsheets are commonly used by management accountants to produce management accounts, not financial accounts.
- 14.30 C A spreadsheet is unlikely to be used for writing a memo.

14.31 B

ACCA examining team comments

The question relates to study guide references A3h and C2n.

The correct answer is B. This is calculated by firstly adjusting the overhead cost from 2 years ago to current price levels by multiplying by 155/121, to obtain a cost of \$4,740. This figure is then used in a high low calculation (change in cost divided by change in activity) to obtain the variable cost per unit $(\$13,000 - \$4,740) / (3,000 \text{ units} - 1,000 \text{ units}) = \4.13 .

The most popular choice was alternative C, which was selected by majority of candidates. This indicates that although competent in the high low technique they failed to adjust costs to current price levels. In analysing cost data it is important that inflation is allowed for. Those who chose option D indicated that either they guessed badly, or that they could competently perform the high low calculation and that they realised a need to adjust the figures for inflation but failed to do so correctly and multiplied by 121/155). Finally a minority chose alternative A, again possibly suggesting a bad guess or alternatively that they indexed costs to price levels from two years ago.

14.32 D

ACCA examining team comments

The question relates to study guide reference C2k.

The correct answer is D. This is calculated by firstly computing the trend for fourth quarter of 2015 ($Y = 4,000 + 6 \times 8 = 4,048$) and then adding a seasonal adjustment of 5, to give forecast sales of 4,053.

The most popular choice was alternative C. This indicates that many candidates were able to calculate the trend but failed to apply the seasonal adjustment. Distractors (the incorrect answers to objective test questions) are often based upon partially complete calculations. Candidates are advised not to stop thinking as soon as they generate a number that corresponds with one of the options offered. A good way of avoiding this trap is not to look at the answers until you are satisfied that you have fully completed your calculation.

Answer A used a value of 4 for period 4 of 2015 and generated the wrong trend figure, but then correctly processed the seasonal adjustment.

Finally a minority of candidates selected answer B, indicating that they could correctly calculate trend but subtracted rather than added the seasonal adjustment.

15 Budgeting

15.1 B **Coordination** (i) is an objective of budgeting. Budgets help to ensure that the **activities of all parts of the organisation are coordinated towards a single plan**.

Communication (ii) is an objective of budgeting. The budgetary planning process **communicates targets** to the managers responsible for achieving them, and it should also provide a **mechanism for junior managers to communicate to more senior staff** their estimates of what may be achievable in their part of the business.

Expansion (iii) is not in itself an objective of budgeting. Although a budget may be set **within a framework of expansion plans**, it is perfectly possible for an organisation to **plan for a reduction in activity**.

Resource allocation (iv) is an objective of budgeting. Most organisations face a situation of **limited resources** and an objective of the budgeting process is to ensure that these resources are allocated among budget centres in the most efficient way.

- 15.2 C The **principal budget factor** is the factor which limits the activities of an organisation.

Although cash and profit are affected by the level of sales (options A and B), sales is not the only factor which determines the level of cash and profit.

- 15.3 D The total production cost allowance in a budget flexed at the 83% level of activity would be \$8,688 (to the nearest \$)
Direct material cost per 1% = \$30

Labour and production overhead:

		\$
At	90%	activity 6,240
At	80%	activity 6,180
Change	<u>10%</u>	<u>60</u>

Variable cost per 1% activity = \$60/10% = \$6

Substituting in 80% activity:

$$\begin{aligned} \text{Fixed cost of labour and production overhead} &= \$6,180 - (80 \times \$6) \\ &= \$5,700 \end{aligned}$$

Flexed budget cost allowance:

	\$
Direct material \$30 × 83	2,490
Labour and production overhead:	
variable \$6 × 83	498
fixed	5,700
	<u>8,688</u>

- 15.4 B Spreadsheets are not useful for word processing
- 15.5 B C4

- 15.6 C =D4-D5

- 15.7 A =G6/G2*100

- 15.8 D Budgeted production = budgeted sales + closing inventory – opening inventory. In March, 10% of March's sales (found in cell F3) will still be inventory at the beginning of the month and 10% of April's sales (cell F4) will be in inventory at the end of the month. Production for March will therefore be

March's sales (F3) + 10% of April's sales (F4) – 10% of March's sales (F3)

Or

$$= [(0.9 \times F3) + (0.1 \times F4)]$$

- 15.9 A The volume variance for last month was \$4,755 Adverse

The volume variance is the increase in cost resulting from a change in the volume of activity, ie the difference between the original budget and the flexed budget.

$$\begin{aligned} \text{Volume variance} &= \$126,100 - \$130,855 \\ &= \$4,755 (\text{A}) \end{aligned}$$

- 15.10 D The expenditure variance for last month was \$2,725 Adverse

The expenditure variance is the difference between the flexed budget and the actual results.

$$\begin{aligned} \text{Expenditure variance} &= \$130,855 - \$133,580 \\ &= \$2,725 (\text{A}) \end{aligned}$$

16 The budgetary process

- 16.1 B The **master budget** is the summary budget into which all subsidiary budgets are consolidated. It usually comprises the **budgeted statement of profit or loss**, **budgeted statement of financial position** and **budgeted cash flow statement**.

The master budget is used **in conjunction with the supporting subsidiary budgets**, to plan and control activities. The subsidiary budgets are not in themselves a part of the master budget. Therefore option D is not correct.

- 16.2 D A functional budget is a budget prepared for a particular function or department. A cash budget is **the cash result of the planning decisions included in all the functional budgets**. It is not a functional budget itself. Therefore the correct answer is D.

- 16.3 B Since there are no production resource limitations, sales would be the principal budget factor and the sales budget (ii) would be prepared first. Budgeted inventory changes included in the finished goods inventory budget (iv) would then indicate the required production for the production budget (v). This would lead to the calculation of the material usage (i) which would then be adjusted for the budgeted change in material inventory (vi) to determine the required level of budgeted material purchases (iii). Therefore the correct answer is B.

- 16.4 C Since there are no production resource limitations, sales would be the principal budget factor therefore the sales budget must be prepared before the production budget (i). The budgeted change in finished goods inventory (iii) would then indicate the required volume for the production budget. Therefore the correct answer is C.

Item (ii), the material purchases, would be information derived **from** the production budget after adjusting for material inventory changes, and item (iv), the standard direct labour cost per unit, would be required for the **production cost budget**, but not for the production budget, which is **expressed in volume terms**.

- 16.5 B Any opening inventory available at the beginning of a period will **reduce** the additional quantity required from production in order to satisfy a given sales volume. Any closing inventory required at the end of a period will **increase** the quantity required from production in order to satisfy sales and leave a sufficient volume in inventory. Therefore we need to **deduct** the opening inventory and **add** the required closing inventory.

- 16.6 C Once the material usage budget has been prepared, based on the budgeted production volume, the usage is adjusted for the budgeted change in materials inventories in order to determine the required budgeted purchases. If purchases exceed production requirements this means that raw material inventories are being increased, and the correct answer is C.

	Units
Required for sales	24,000
Required to increase inventory ($2,000 \times 0.25$)	<u>500</u>
	<u><u>24,500</u></u>

	Units
Required increase in finished goods inventory	1,000
Budgeted sales of Alpha	<u>60,000</u>
Required production	<u><u>61,000</u></u>

	kg
Raw materials usage budget ($\times 3$ kg)	183,000
Budgeted decrease in raw materials inventory	<u>(8,000)</u>
Raw materials purchase budget	<u><u>175,000</u></u>

	Units
Budgeted sales	18,000
Budgeted reduction in finished goods	<u>(3,600)</u>
Budgeted production of completed units	<u>14,400</u>
Allowance for defective units (10% of output = 1/9 of input)	<u>1,600</u>
Production budget	<u><u>16,000</u></u>

16.10 D		Hours
Active hours required for production = 200×6 hours =	1,200	
Allowance for idle time (20% of total time = 25% of active time)	300	
Total hours to be paid for	<u>1,500</u>	
$\times \$7$ per hour		
Direct labour cost budget	\$10,500	

16.11 D		Units
Planned increase in inventories of finished goods	4,600	
Budgeted sales	36,800	
Budgeted production (to pass quality control check)	<u>41,400</u>	

This is 92% of total production, allowing for an 8% rejection rate.

$$\text{Budgeted production} = \frac{100}{92} \times 41,400 = 45,000 \text{ units}$$

Budgeted direct labour hours = ($\times 5$ hours per unit) 225,000 hours

16.12 D Before you can work out the total cost, you have to determine how many labour hours are required. You can calculate the number of hours required for the units quite easily: $4,800 \times 5 = 24,000$ hours. However 20% of labour time is idle, which means that 24,000 hours is only 80% of the total hours required to produce 4,800 units. Total hours = $24,000 \times (100/80) = 30,000$ hours.

Total cost = 30,000 hours $\times \$10$ per hour = \$300,000 (which is option D)

16.13 D Statement (i) is true because certain factors are often out of the manager's control. The level of sales (or production) will be out of the manager's control and a flexed budget will account for this. Statement (ii) is true. The major purpose of a fixed budget is at the planning stage when it seeks to define the broad objectives of the organisation. Statement (iii) is true because forecast volumes are very unlikely to be equal to actual volumes and so the variances will contain large volume differences.

16.14 B Depreciation is not a cash item and would be excluded from the cash budget.

All of the other options are cash items which would be included in the cash budget.

16.15 B		Received in September \$
August sales	$\$60,000 \times 60\% \times 98\%*$	35,280
July sales	$\$40,000 \times 25\%$	10,000
June sales	$\$35,000 \times 12\%$	4,200
		<u>49,480</u>

*This reduction allows for the 2% settlement discount.

If you selected option A you misinterpreted 'month **after** sale' to be the month the sale was made. The invoices are issued on the last day of each month, therefore cash receipts in respect of each month's sales will begin in the following month.

Option C makes no allowance for the settlement discount and option D includes the receipt of bad debts; those amounts will never be received cash.

16.16 A		\$
40% of May sales for cash ($40\% \times \$55,000$)	22,000	
70% of April credit sales less 2% discount ($70\% \times 60\% \times \$70,000 \times 98\%$)	28,812	
27% of March credit sales ($27\% \times 60\% \times \$60,000$)	9,720	
	<u>60,532</u>	

If you selected option B you forgot to allow for the two per cent discount. Option C works on the assumption that receipts from cash sales occur in the month after sale; by definition, **cash sales receipts occur as soon as the sale is made**. If you selected option D you calculated the credit receipts on the basis that all sales were made on credit; **only 60 per cent of sales were on a credit basis**.

16.17 C Payments in June will be in respect of May purchases.

	<i>May</i>
Production requirements (8,400 units × 3 kg)	25,200 kg
Closing inventory	<u>4,100 kg</u>
	29,300 kg
Less opening inventory	4,200 kg
Purchase budget	<u>25,100 kg</u>
× \$2 per kg = payment for purchases in June	<u>\$50,200</u>

Option A is the figure for the quantity of material to be paid for, not its value. Option B is the value of June purchases, which will be paid for in July. If you selected option D your adjustments for opening and closing material inventories were the wrong way round.

16.18 B

	\$
75% × May wages cost = 75% × 8,400 × \$7 × 4 hours	176,400
25% × April wages cost = 25% × 7,800 × \$7 × 4 hours	<u>54,600</u>
Wage payments for May	<u>231,000</u>

If you selected option A you calculated the payment the wrong way round as 25% of May wages cost and 75% of April wages cost. If you selected option C you calculated the payment as 75% to be paid in the month and 25% in advance for the following month. Option D is the labour cost for May, which makes no allowance for the timing of cash payments.

16.19 A

	\$
Cash sales in December (\$402,000 × 10%)	40,200
Receipts from November credit sales (\$390,000 × 90% × 30% × 99%)	104,247
Receipts from October credit sales (\$224,000 × 90% × 70%)	<u>141,120</u>
Total sales receipts in December	<u>285,567</u>

16.20 C

	\$
Variable production overhead payment:	
for August production (12,600 × \$5 × 30%)	18,900
for September production (5,500 × \$5 × 70%)	<u>19,250</u>
Total variable production overhead payment	38,150
Fixed overhead cash payment (\$9,440 – \$2,280)	7,160
Total cash payment	<u>45,310</u>

16.21 D

	Units	\$
High activity	3,000	12,900
Low activity	2,000	11,100
Increase	<u>1,000</u>	<u>1,800</u>

$$\text{Variable cost per unit} = \frac{\$1,800}{1,000} = \$1.80 \text{ per unit}$$

$$\begin{aligned}\text{Fixed cost, substituting in high activity} &= \$12,900 - (3,000 \times \$1.80) \\ &= \$7,500\end{aligned}$$

	\$
Budget cost allowance for 4,000 units:	
Variable cost (4,000 × \$1.80)	7,200
Fixed cost	<u>7,500</u>
	<u>14,700</u>

Option A is the variable cost allowance only and option B is the fixed cost allowance only. If you selected option C your variable cost per unit calculation was upside down (\$1,000/1,800 instead of \$1,800/1,000).

- 16.22 C The amount budgeted to be paid to suppliers in September is \$289,000

Workings

Purchases	<i>Paid in Month</i>				
	<i>July</i>	<i>August</i>	<i>September</i>	<i>October</i>	<i>November</i>
July \$250,000	\$ 59,375 ⁽¹⁾	\$ 175,000 ⁽²⁾	\$ 12,500 ⁽³⁾	\$ 15,000 ⁽⁶⁾	\$ 14,000 ⁽⁹⁾
August \$300,000		\$ 71,250 ⁽⁴⁾	\$ 210,000 ⁽⁵⁾	\$ 196,000 ⁽⁸⁾	
September \$280,000			\$ 66,500 ⁽⁷⁾		
			<u>\$ 289,000</u>		

- 1 $\$250,000 \times 25\% \times 0.95 = \$59,375$
- 2 $\$250,000 \times 70\% = \$175,000$
- 3 $\$250,000 \times 5\% = \$12,500$
- 4 $\$300,000 \times 25\% \times 0.95 = \$71,250$
- 5 $\$300,000 \times 70\% = \$210,000$
- 6 $\$300,000 \times 5\% = \$15,000$
- 7 $\$280,000 \times 25\% \times 0.95 = \$66,500$
- 8 $\$280,000 \times 70\% = \$196,000$
- 9 $\$280,000 \times 5\% = \$14,000$

- 16.23 B An adverse labour efficiency variance means that employees are taking too long to produce the products. Employing more highly skilled labour should help to speed up the process so statement (i) is applicable. Supervision of employees may help to improve efficiency standards by ensuring less time is wasted by employees. So statement (ii) is applicable. Asking employees to work paid overtime will not help to improve the efficiency because it is unlikely to reduce the number of hours worked. Employees may even slow down further and become more inefficient if they think that they can work overtime and be paid extra wages. So statement (iii) is not applicable.
- 16.24 D The direct material price variance is too small to be material and is therefore not worth investigating.
The labour rate variance can be explained by the company wide increase of 2% and so it is not worthy of investigation.
The sales volume variance is large and should be investigated, even though it is favourable. Managers need to plan for the future and need to know whether the increase in sales is a one off or likely to continue into the next quarter.
- 16.25 B A flexible budget facilitates control by establishing a budget relevant to actual activity levels.
- 16.26 B Statement (iii) is false. If output levels are stable, a fixed budget is appropriate as the additional time and effort required to produce a flexible budget would not be justified.

17 Making budgets work

- 17.1 B Staff suggestions may be ignored leading to de-motivation. Psuedo-participation occurs when managers pretend to involve staff but actually ignore their input. This may lead to a less realistic budget and will certainly be de-motivating if the staff involved find out what is going on.
- 17.2 C It is generally agreed that the existence of some form of target or expected outcome is a greater motivation than no target at all. Therefore (i) is true. The establishment of a target, however, raises the question of the degree of difficulty or challenge of the target. Therefore (ii) is true. If the performance standard is set too high or too low sub-optimal performance could be the result. The degree of budget difficulty is not easy to establish. It is influenced by the nature of the task, the organisational culture and personality factors. Some people respond positively to a difficult target. Others, if challenged, tend to withdraw their commitment. So (iii) is not true.
- 17.3 C A budget which is set without permitting the ultimate budget holder to participate in the budgeting process.

- 17.4 D Imposed budgets are effective in very small businesses and in times of crisis or economic hardship. They are not appropriate in organisations that encourage participative management and employee empowerment.
- 17.5 A Participative budgeting should be used in all three circumstances.
- 17.6 D A cost which can be influenced by its budget holder.

18 Capital expenditure budgeting

- 18.1 D An opportunity cost is the value of the benefit sacrificed when one course of action is chosen, in preference to another.
- 18.2 C A decision is about the future, therefore relevant costs are future costs (i). If a cost is unavoidable then any decision taken about the future will not affect the cost, therefore unavoidable costs are not relevant costs (ii). Incremental costs are extra costs which will be incurred in the future therefore relevant costs are incremental costs (iii). Differential costs are the difference in total costs between alternatives and they are therefore affected by a decision taken now and they are associated with relevant costs (iv).
- 18.3 D
- | | |
|---|--------------|
| Opportunity cost (net realisable value) | \$ |
| 1,200 | |
| Cost of disposal in one year's time | 800 |
| Total relevant cost of machine | <u>2,000</u> |
- 18.4 C Purchases of raw materials would be classed as revenue expenditure, not capital expenditure. The others are capital expenditure.

19 Methods of project appraisal

- 19.1 B Current rate is 6% pa payable monthly
 \therefore Effective rate is $6/12\% = \frac{1}{2}\%$ compound every month
 \therefore In the six months from January to June, interest earned =
 $(\$1,000 \times [1.005]^6) - \$1,000 = \$30.38$
 Option A is incorrect since it is simply $6\% \times \$1,000 = \60 in one year, then divided by 2 to give \$30 in six months.
 Option C represents the annual interest payable ($6\% \times \$1,000 = \60 pa).
 Option D is also wrong since this has been calculated (incorrectly) as follows.
- $$\begin{aligned} 0.05 \times \$1,000 &= \$50 \text{ per month} \\ \text{Over six months} &= \$50 \times 6 \\ &= \$300 \text{ in six months} \end{aligned}$$
- 19.2 B $\$2,070 = 115\%$ of the original investment
 $\therefore \text{Original investment} = \frac{100}{115} \times \$2,070$
 $= \$1,800$
 $\therefore \text{Interest} = \$2,070 - \$1,800$
 $= \$270$
 Option D is calculated (incorrectly) as follows.
- $$\frac{x}{\$2,070} = 15\%$$

$$\therefore x = 0.15 \times \$2,070 \\ = \$310.50$$

Make sure that you always tackle this type of question by establishing what the original investment was first.

- 19.3 C We need to calculate the effective rate of interest.

8% per annum (nominal) is 2% per quarter. The effective annual rate of interest is $[1.02^4 - 1] = 0.08243 = 8.243\%$.

Now we can use $S = X(1 + r)^n$
 $S = 12,000 (1.08243)^3$
 $S = \$15,218.81$

\therefore The principal will have grown to approximately \$15,219.

19.4 D	\$
PV of \$1,200 in one year	$= \$1,200 \times 0.926 = 1,111.20$
PV of \$1,400 in two years	$= \$1,400 \times 0.857 = 1,199.80$
PV of \$1,600 in three years	$= \$1,600 \times 0.794 = 1,270.40$
PV of \$1,800 in four years	$= \$1,800 \times 0.735 = 1,323.00$

19.5 D	Effective quarterly rate	$= 1\% (4\% \div 4)$
	Effective annual rate	$= [(1.01)^4 - 1]$ $= 0.0406 = 4.06\% \text{ pa}$

You should have been able to eliminate options A and B immediately. 1% is simply $4\% \div 4 = 1\%$. 4% is the nominal rate and is therefore not the effective annual rate of interest.

19.6 B The formula to calculate the IRR is $a\% + \left[\frac{A}{A - B} \times (b - a) \right]\%$

where
 a = one interest rate
 b = other interest rate
 A = NPV at rate a
 B = NPV at rate b

$$\text{IRR} = 9\% + \left[\frac{22}{22 + 4} \times 1 \right]\% \\ = 9 + 0.85 = 9.85\%$$

- 19.7 B The discount factor for 10 years at 7% is 0.508.

$$\therefore \text{Original amount invested} = \$2,000 \times 0.508 \\ = \$1,016$$

But $\$1,016 \times 1.07^{10}$ is just under \$2,000 so \$1,017 is the correct answer.

- 19.8 B If house prices rise at 2% per calendar month, this is equivalent to $(1.02)^{12} = 1.268$ or 26.8% per annum.

19.9 D	Annuity	$= \$700$
	Annuity factor	$= 1 + 6.247$ (cumulative factor for 9 years, first payment is now) $= 7.247$
	Annuity	$= \frac{\text{PV of annuity}}{\text{Annuity factor}}$
	\$700	$= \frac{\text{PV of annuity}}{7.247}$
	$\$700 \times 7.247$	$= \text{PV of annuity}$
	PV of annuity	$= \$5,073$ (to the nearest \$)

19.10 C 9%

$$\begin{aligned} \text{Annuity} &= \frac{\text{Present value of annuity}}{\text{Annuity factor}} \\ \text{Annuity factor} &= \frac{86,400}{19,260} = 4.486 \end{aligned}$$

From tables, this annuity factor corresponds to an interest rate of 9% over six years.

19.11 D The present value of a perpetuity is:

$$PV = \frac{a}{r}$$

$$\begin{aligned} \text{where } a &= \text{annuity} = \$24,000 \\ r &= \text{cost of capital as a proportion} = 5\% = 0.05 \\ \therefore PV &= \frac{24,000}{0.05} \\ &= \$480,000 \end{aligned}$$

19.12 D The internal rate of return (IRR) of the investment can be calculated using the following formula.

$$IRR = a\% + \left(\frac{A}{A - B} \times (b - a) \right)\%$$

$$\begin{aligned} \text{where } a &= \text{first interest rate} = 12\% \\ b &= \text{second interest rate} = 20\% \\ A &= \text{first NPV} = \$24,000 \\ B &= \text{second NPV} = \$(8,000) \end{aligned}$$

$$\begin{aligned} IRR &= 12\% + \left(\frac{24,000}{24,000 + 8,000} \times (20 - 12) \right)\% \\ &= 12\% + 6\% \\ &= 18\% \end{aligned}$$

19.13 D The non-discounted payback period of Project Beta = 2 years and 6 months.

Workings

Project Beta

Year	Cash inflow \$	Cumulative cash inflow \$
1	250,000	250,000
2	350,000	600,000
3	400,000	1,000,000
4	200,000	1,200,000
5	150,000	1,350,000
6	150,000	1,500,000

Project Beta has a payback period of between 2 and 3 years.

$$\begin{aligned} \text{Payback period} &= 2 \text{ years} + \left[\frac{\$200,000}{\$400,000} \times 12 \text{ months} \right] \\ &= 2 \text{ years} + 6 \text{ months} \end{aligned}$$

- 19.14 B The discounted payback period of Project Alpha is between 3 and 4 years.

Workings

Project Alpha

Year	Cash flow	Discount factor	PV	Cum. PV
	\$	10%	\$	\$
0	(800,000)	1.000	(800,000)	(800,000)
1	250,000	0.909	227,250	(572,750)
2	250,000	0.826	206,500	(366,250)
3	400,000	0.751	300,400	(65,850)
4	300,000	0.683	204,900	139,050
5	200,000	0.621	124,200	263,250
6	50,000	0.564	28,200	291,450

The discounted payback period is therefore between three and four years.

- 19.15 B The payback period is the time that is required for the total of the cash inflows of a capital investment project to equal the total of the cash outflows, ie initial investment ÷ annual net cash inflow.

- 19.16 B

Investment	\$	(60,000)
PV of cash inflow		64,600
NPV @ 10%		<u>4,600</u>
	\$	
Investment		(60,000)
PV of cash inflow		58,200
NPV @ 15%		<u>(1,800)</u>

The IRR of the machine investment is therefore between 10% and 15% because the NPV falls from \$4,600 at 10% to -\$1,800 at 15%. Therefore at some point between 10% and 15% the NPV = 0. When the NPV = 0, the internal rate of return is reached.

- 19.17 A Let x = investment at start of project.

Year	Cash flow	Discount factor	Present value
	\$	10%	\$
0	x	1.000	(x)
1 – 5	18,000	3.791	68,238
			<u>7,222</u>

$$\therefore -x + \$68,238 = \$7,222$$

$$x = \$68,238 - \$7,222$$

$$x = \$61,016$$

- 19.18 B IRR is the discount rate at which the net present value of the cash flows from an investment is zero.

- 19.19 C At the end of year 3, \$74,600 has been 'paid back'. The remaining \$15,400 for payback will be received during year 4.

$$19.20 \text{ C } (1.021)^4 - 1 = 0.0867 = 8.67\%$$

$$19.21 \text{ C } 1,500 / 0.08 = 18,750$$

- 19.22 C The present value of a perpetuity is:

$$PV = \frac{a}{r}$$

where a = annuity = \$24,000
 r = cost of capital as a proportion = 5% = 0.05

$$\therefore PV = \frac{24,000}{0.05} \\ = \$480,000$$

19.23 C

ACCA examining team comments

The question relates to study guide reference C5d. The correct answer is C. The answer can be arrived at by calculation (Investment Exe annual effective return = $1.02^2 - 1 = 0.0404$ or 4.04% and investment Wye annual effective return = $1.20^{0.25} - 1 = 0.0466$ or 4.66%). Alternatively the answer can be 'reasoned' out: investment Exe's semi annual compounding must result in a higher effective annual rate than 4% ($2 \times 2\%$) and a 20% return over a 4 year period must have an effective annual rate of less than 5% ($20\% \div 4$ years) when the compounding effect is allowed for. Just over 32% of candidates incorrectly selected option D. This suggests that although most candidates can convert a sub annual interest rate into an effective annual rate, many find it difficult to convert a multi year rate into an effective annual rate.

19.24 A

ACCA examining team comments

The question relates to study guide reference C5j.

The correct answer is A.

A four year payback period implies an (equal) annual cash flow of $\$12,000 \div 4$ years = \$3,000 per year. As these cash flows run for 6 years the NPV is equal to $\$333$ ($-\$12,000 + \text{annuity factor for 6 years } @ 12\% \times \$3,000 = -\$12,000 + 4.111 \times \$3,000 = \$333$). Alternative C is based upon an incorrect calculation of annual cash flow ($\$12,000 \div 6$ years = \$2,000 per year), suggesting a misunderstanding of the payback method.

In alternative B the NPV was based on a project life of 4 years rather than 6 suggesting a failure to read the question carefully.

Finally alternative D's NPV was based upon a combination of the other two distractors, that is, an annual cash flow of \$2,000 for 4 years.

20 Standard costing

20.1 B

		\$ per unit	\$ per unit
Material P	7 kg × \$4	28	
Material S	3 kg × \$9	<u>27</u>	55
Direct labour	5hr × \$7		35
Standard prime cost of product J			<u>90</u>

20.2 B

An attainable standard assumes efficient levels of operation, but includes **allowances** for normal loss, waste and machine downtime.

20.3 C

It is generally accepted that the use of **attainable standards** has the optimum motivational impact on employees. Some allowance is made for unavoidable wastage and inefficiencies, but the attainable level can be reached if production is carried out efficiently.

20.4 D

$$\text{Required liquid input} = 1 \text{ litre} \times \frac{100}{80} = 1.25 \text{ litres}$$

20.5 C

When management by exception is operated within a standard costing system, only the variances which exceed acceptable tolerance limits need to be investigated by management with a view to control action. Adverse and favourable variances alike may be subject to investigation, therefore **option A** is incorrect.

Any efficient information system would ensure that only managers who are able to act on the information receive management reports, even if they are not prepared on the basis of management by exception. Therefore **option B** is incorrect.

- 20.6 A Standard costing provides targets for achievement, and yardsticks against which actual performance can be monitored (**item (i)**). It also provides the unit cost information for evaluating the volume figures contained in a budget (**item (ii)**). Inventory control systems are simplified with standard costing. Once the variances have been eliminated, all inventory units are valued at standard price (**item (ii)**).

Item (iv) is incorrect because standard costs are an **estimate** of what will happen in the future, and a unit cost target that the organisation is aiming to achieve.

- 20.7 D Standard labour cost per unit = 9 hours $\times \frac{100}{90} \times \$9 = \$90$

21 Basic variance analysis

- 21.1 C Since inventories are valued at standard cost, the material price variance is based on the materials purchased.

\$	
12,000 kg material purchased should cost ($\times \$3$)	36,000
but did cost	33,600
Material price variance	<u>2,400</u> (F)

kg	
800 units manufactured should use ($\times 14$ kg)	11,200 kg
but did use	11,500 kg
Usage variance in kg	<u>300</u> kg (A)
\times standard price per kg	$\times \$3$
Usage variance in \$	<u>\$900</u> (A)

- 21.2 C
- | | |
|---|------------------|
| \$ | |
| 2,300 hours should have cost ($\times \$7$) | 16,100 |
| but did cost | 18,600 |
| Rate variance | <u>2,500</u> (A) |

- 21.3 D
- | | |
|--|--------------------|
| \$ | |
| 260 units should have taken ($\times 10$ hrs) | 2,600 hrs |
| but took (active hours) | 2,200 hrs |
| Efficiency variance in hours | <u>400</u> hrs (F) |
| \times standard rate per hour | $\times \$7$ |
| Efficiency variance in \$ | <u>\$2,800</u> (F) |

- 21.4 C Standard variable production overhead cost per hour = $\$11,550 \div 5,775 = \2

\$	
8,280 hours of variable production overhead should cost ($\times \$2$)	16,560
but did cost	14,904
Variable production overhead expenditure variance	<u>1,656</u> (F)

Standard time allowed for one unit = 5,775 hours $\div 1,925$ units = 3 hours

hours	
2,070 units should take ($\times 3$ hours)	6,210 hours
but did take	8,280 hours
Efficiency variance in hours	<u>2,070</u> hours (A)
\times standard variable production overhead cost per hour	$\times \$2$
Variable production overhead efficiency variance	<u>\$4,140</u> (A)

- 21.5 C **Fixed overhead expenditure variance**

\$	
Budgeted fixed overhead expenditure (4,200 units $\times \$4$ per unit)	16,800
Actual fixed overhead expenditure	17,500
Fixed overhead expenditure variance	<u>700</u> (A)

The variance is adverse because the actual expenditure was higher than the amount budgeted.

Fixed overhead volume variance

\$
Actual production at standard rate ($5,000 \times \$4$ per unit)
Budgeted production at standard rate ($4,200 \times \$4$ per unit)
Fixed overhead volume variance

The variance is favourable because the actual volume of output was greater than the budgeted volume of output.

If you selected an incorrect option you misinterpreted the direction of one or both of the variances.

21.6 A

Capacity variance	9,000 hours
Budgeted hours of work	9,400 hours
Actual hours of work	<u>400 hours (F)</u>
Capacity variance in hours	$\times \$4$
\times standard fixed overhead absorption rate per hour *	<u>\$1,600 (F)</u>
Fixed production overhead capacity variance	<u>\$1,600 (F)</u>

* $\$36,000/9,000 = \4 per hour

Efficiency variance

1,900 units of product should take ($\times 9,000/1,800$ hrs)	9,500 hours
but did take	9,400 hours
Efficiency variance in hours	<u>100 hours (F)</u>
\times standard fixed overhead absorption rate per hour *	$\times \$4$
Fixed production overhead efficiency variance in \$	<u>\$400 (F)</u>
$\times \$36,000/9,000 = \4 per hour	

21.7 C

- Statement (i)** is not consistent with a favourable labour efficiency variance. Employees of a lower skill level are likely to work less efficiently, resulting in an **adverse efficiency variance**.
- Statement (ii)** is consistent with a favourable labour efficiency variance. **Time would be saved in processing** if the material was easier to process.
- Statement (iii)** is consistent with a favourable labour efficiency variance. **Time would be saved in processing** if working methods were improved.

Therefore the correct answer is C.

21.8 D

Direct material cost variance = material price variance + material usage variance

The adverse material usage variance could be larger than the favourable material price variance. The total of the two variances would therefore represent a net result of an adverse total direct material cost variance.

21.9 B

\$
53,000 kg should cost ($\times \$2.50$)
but did cost
Material price variance

21.10 A

\$
27,000 units should use ($\times 2$ kg)
but did use
\times standard cost per kg
Material usage variance

21.11 D

Labour rate variance

\$
14,000 hours should have cost ($\times \$10$ per hour)
but did cost
Labour rate variance

Labour efficiency variance

\$	
5,500 units should have taken (\times 3 hours per unit)	16,500 hrs
but did take	14,000 hrs
Labour efficiency variance (in hours)	<u>2,500</u> hrs (F)
\times standard rate per unit	$\times \$10$
	<u><u>\$25,000</u></u> (F)

21.12 A Standard fixed overhead absorption rate per hour = $\$125,000/25,000 = \5 per hour

Fixed overhead volume capacity variance

Budgeted hours of work	25,000 hrs
Actual hours of work	<u>24,000 hrs</u>
Fixed overhead volume capacity variance	<u>1,000</u> hrs (A)
\times standard fixed overhead absorption rate per hour	$\times \$5$
Fixed overhead volume capacity variance in \$	<u><u>\$5,000</u></u> (A)

21.13 B The total direct materials variance can be found by comparing the flexed budget figures with the actual figures.

Budgeted material cost per unit	= $\$110,000/2,200$
	= \$50
Flexed for 2,000 units	= $\$50 \times 2,000$
	= \$100,000

Total direct materials variance

\$	
Flexed direct material cost	100,000
but did cost	<u>110,000</u>
Total direct materials variance	<u><u>10,000</u></u> (A)

21.14 B The total direct labour variance can be found by comparing the flexed budget figures with the actual figures.

Budgeted labour cost per unit	= $\$286,000/2,200$
	= \$130
Flexed for 2,000 units	= $\$130 \times 2,000$
	= \$260,000

Total direct labour variance

\$	
Flexed direct labour cost	260,000
but did cost	<u>280,000</u>
Total direct labour variance	<u><u>20,000</u></u> (A)

21.15 A The total direct variable overhead variances can be found by comparing the flexed budget figures with the actual figures.

Budgeted variable overhead cost per unit	= $\$132,000/2,200$
	= \$60
Flexed for 2,000 units	= $\$60 \times 2,000$
	= \$120,000

Total direct variable overhead variance

\$	
Flexed direct variable overhead cost	120,000
but did cost	<u>120,000</u>
Total direct variable overhead variance	<u><u>nil</u></u>

21.16 A Statement (i) is true. Statement (ii) is false. Producing 5,000 standard hours of work in 5,500 hours would give rise to an adverse fixed overhead volume efficiency variance.

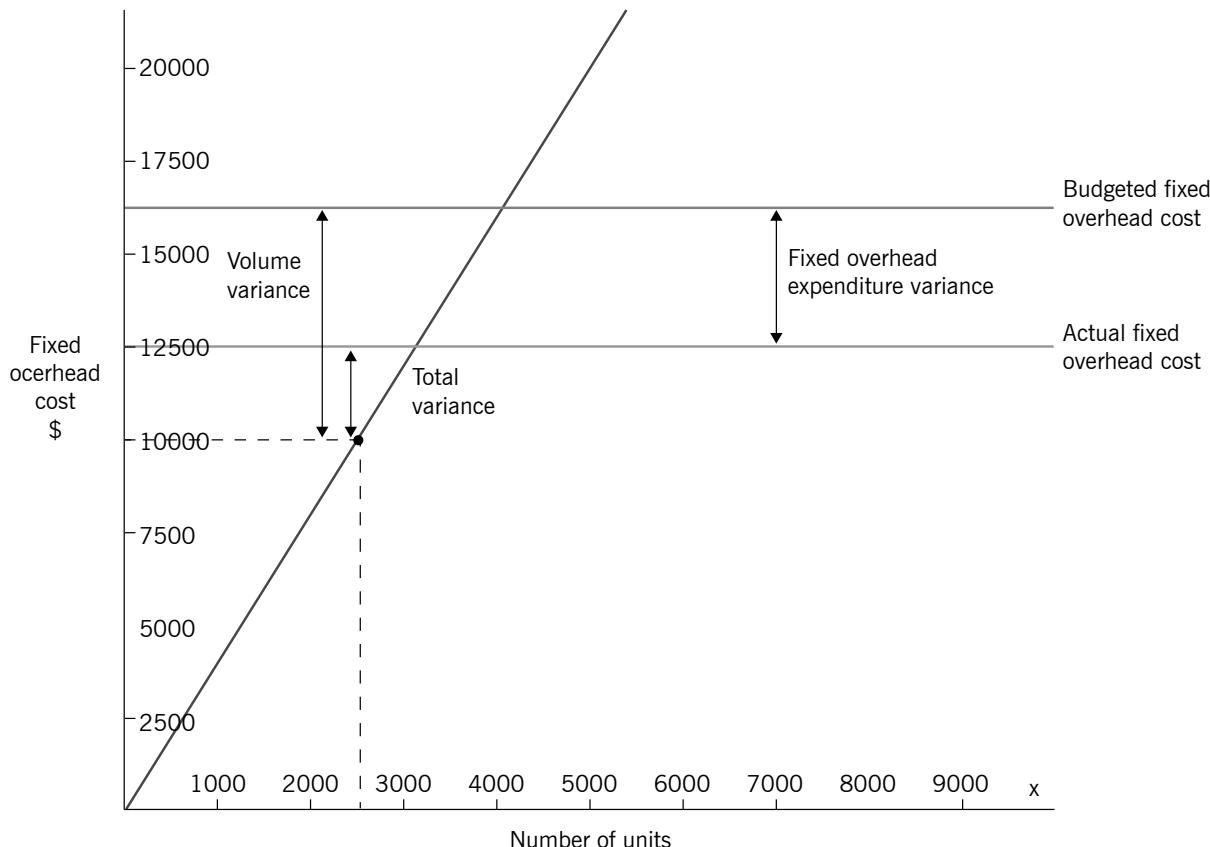
21.17 B Both statements are true.

21.18 B \$10,000 Favourable.

The total direct materials variance can be found by comparing the flexed budget figures with the actual figures.

	\$
Total materials cost should have been	150,000
But was	140,000
Variance	<u>10,000</u> (F)

21.19 A \$2,500 Adverse



Total fixed overhead variance = \$12,500 – \$10,000 = \$2,500 Adverse.

22

Further variance analysis

22.1 B The only fixed overhead variance in a marginal costing statement is the fixed overhead expenditure variance. This is the difference between budgeted and actual overhead expenditure, calculated in the same way as for an absorption costing system.

There is no volume variance with marginal costing, because under or over absorption due to volume changes cannot arise.

22.2 D Raising prices in response to higher demand would result in a favourable selling price variance.

22.3 A

	\$
Total actual direct material cost	2,400
Add back variances: direct material price	(800)
direct material usage	400
Standard direct material cost of production	<u>2,000</u>
Standard material cost per unit	<u>\$10</u>
Number of units produced ($2,000 \div \$10$)	<u>200</u>

- 22.4 A Since there was no change in inventories, the usage variance can be used to calculate the material usage.

$$\text{Saving in material used compared with standard} = \frac{\$400(F)}{\$2 \text{ per kg}} = 200 \text{ kg}$$

Standard material usage for actual production (200 units \times 5kg)	1,000 kg
Usage variance in kg	<u>200</u> kg (F)
Actual usage of material	<u>800</u> kg

- 22.5 D

200 units should sell for (\times \$70)	\$
but did sell for	14,000
Selling price variance	<u>15,200</u> <u>(F)</u>

- 22.6 C

$$\begin{aligned} \text{Budgeted sales volume per month} &= \frac{\text{Budgeted material cost of sales}}{\text{Standard material cost per unit}} \\ &= \frac{\$2,300}{\$10} = 230 \text{ units} \end{aligned}$$

$$\begin{aligned} \text{Budgeted profit margin per unit} &= \frac{\text{Budgeted monthly profit margin}}{\text{Budgeted monthly sales volume}} \\ &= \frac{\$6,900}{230} = \$30 \text{ per unit} \end{aligned}$$

Budgeted sales volume	230 units
Actual sales volume	200 units
Sales volume variance in units	<u>30</u> units (A)
Standard profit per unit	$\times \$30$
Sales volume variance in \$	<u><u>\$900</u></u> (A)

- 22.7 B

$$\begin{aligned} \text{Actual expenditure} &= \$48,000 + 2,000 = \$50,000 \\ \text{Overhead absorbed} &= \$50,000 - 8,000 = \$42,000 \\ \text{Overhead absorption rate per unit} &= \$48,000 \div 4,800 = \$10 \\ \therefore \text{Number of units produced} &= \$42,000 \div \$10 = 4,200 \end{aligned}$$

- 22.8 D

$$\text{Total standard cost of material purchased} - \text{actual cost of material purchased} = \text{Price variance}$$

$$\begin{aligned} \text{Total standard cost} &= \$21,920 + \$1,370 \\ &= \underline{\underline{\$23,290}} \\ \text{Standard price per kg} &= \$23,290 / 6,850 \\ &= \underline{\underline{\$3.40}} \end{aligned}$$

- 22.9 B

Actual sales	2,550 units
Budgeted sales	2,400 units
Variance in units	<u>150</u> units (F)
\times standard contribution per unit (\$27 – 12)	$\times \$15$
Sales volume variance in \$	<u><u>\$2,250</u></u> (F)
Revenue from 2,550 units should have been (\times \$27)	\$
but was	68,850
Selling price variance	<u><u>67,320</u></u> <u>(A)</u>
	<u><u>1,530</u></u> (A)

- 22.10 C

Budgeted sales volume	\$
Actual sales volume	10,000 units
Sales volume variance (units)	<u>9,800</u> units
\times standard profit per unit	<u>200</u> units (A)
Sales volume profit variance (in \$)	$\times \$5$
	<u><u>\$1,000</u></u> (A)

22.11 B Direct material price variance

	\$
12,000 litres should have cost ($\times \$2.50$)	30,000
But did cost ($12,000 \times \$2.50 \times 1.04$)	31,200
Direct material price variance	<u>1,200</u> (A)

22.12 C Standard cost per unit = $10.5 \text{ litres} \times \2.50 per litre

$$= \$26.25 \text{ per unit}$$

$$\begin{aligned}\text{Standard cost of actual production} &= \text{standard cost} + \text{variance} \\ &= (\text{\$}(12,000 \text{ litres} \times \$2.50) + 1,815 \\ &= (\text{\$}(30,000 + 1,815) \\ &= \text{\$}31,815\end{aligned}$$

∴ Actual production = standard cost of actual production/standard cost per unit

$$\begin{aligned}&= 31,815/\$26.25 \\ &= 1,212 \text{ units}\end{aligned}$$

22.13 C

	\$
Sales revenue for 9,000 units should have been ($\times \$12.50$)	112,500
but was	117,000
Sales price variance	<u>4,500</u> (F)

22.14 C

	\$
8,500 units should have cost ($\times \$15$)	127,500
but did cost ($8,500 \times \$17$)	144,500
	<u>17,000</u> (A)

22.15 B

	\$
Absorbed overhead ($12,400 \times 1.02 \times \4.25)	53,754
Actual overhead	56,389
Under-absorbed overhead	<u>2,635</u>

22.16 D

	\$
Standard contribution	10,000
Sales price variance	500
Variable cost variance	(2,000)
	<u>8,500</u>

22.17 D The sales volume variance in a marginal costing system is valued at standard contribution per unit, rather than standard profit per unit.

Contribution per unit of E = $\$15 - \$8 = \$7$

$$\text{Sales volume variance in terms of contribution} = \frac{\$9,000(A)}{\$5} \times \$7 = \$12,600 \text{ (A)}$$

22.18 B

Closing inventory valuation under absorption costing will always be higher than under marginal costing because of the absorption of fixed overheads into closing inventory values.

The profit under absorption costing will be greater because the fixed overhead being carried forward in closing inventory is greater than the fixed overhead being written off in opening inventory.

22.19 A

If marginal costing is used to value inventory instead of absorption costing, the difference in profits will be equal to the change in inventory volume multiplied by the fixed production overhead absorption rate = 80 units $\times \$34 = \$2,720$

Since closing inventory are higher than opening inventories, the marginal costing profit will be lower than the absorption costing profit (so **option B** is incorrect). This is because the marginal costing profit does not 'benefit' from the increase in the amount of fixed production overhead taken to inventory (rather than to the statement of profit or loss).

If you selected **options C or D** you based the difference on 100 units of opening inventory.

22.20 B Standard marginal costing reconciliation

	\$
Original budgeted contribution	290,000
Sales volume variance	<u>(36,250)</u>
Standard contribution from actual sales	253,750
Selling price variance	<u>21,875</u>
	275,625
Variable cost variances	
Total direct material variance	(6,335)
Total direct labour variance	11,323
Total variable overhead variance	<u>(21,665)</u>
Actual contribution	<u>258,948</u>

22.21 C

ACCA examining team comments

This question relates to study guide heading D1(b).

The correct answer is C. In a standard absorption costing system the sales volume margin variance is based upon profit per unit, whereas under a marginal costing system it is based upon contribution per unit. In a standard absorption costing system the total fixed overhead variance includes expenditure and volume variances. Under marginal costing only the expenditure variance is included. Variable cost variances are the same under both systems. Only 15% of candidates selected the correct alternative. The most frequent answers were A (37% of candidates), and B (30% of candidates). This is essentially a knowledge based question, and the poor results suggest that candidates need to do more work in this area.

22.22 C

ACCA examining team comments

The question relates to study guide reference D3a.

The correct answer is C, but was chosen by only a handful of candidates. The correct answer can be obtained by working backwards by adding appropriate adverse variances and subtracting appropriate favourable variances from actual profit. Standard profit on actual sales is exactly what it says, actual units multiplied by standard profit per unit. As it is based on actual units, a profit adjustment for the difference between budgeted and actual volumes is not required, and hence the sales volume variance should be ignored. The calculation can be most easily understood by looking at the standard cost operating statement below.

	\$
Budgeted profit	not required
Sales volume variance	not needed
Standard profit on actual	109,000
Sales price variance	5,000 favourable
Total variable cost variance	7,000 adverse
Fixed cost expenditure variance	3,000 favourable
Fixed cost volume variance	2,000 adverse
Actual profit	108,000

If candidates understand how the operating statement works the correct answer can be quickly calculated as \$108,000 + \$2,000 - \$3,000 + \$7,000 - \$5,000 = \$109,000.

Incorrect answers were fairly evenly spread across the other 3 alternatives, suggesting a large amount of guessing by candidates. Alternative D, \$115,000, represents the correct calculation of budgeted profit (that is the standard profit figure for budgeted volume). This was not the question asked.

Alternative B, represents the answer obtained if candidates added back favourable variances and subtracted adverse variances. Finally alternative A, represents a calculation of budgeted profit if candidates added back favourable variances and subtracted adverse variances.

Performance on another question involving standard cost operating statements on the same paper was also poor.

This suggests a lack of understanding in this area.

23 Performance measurement

- 23.1 B Attainable (which is part of the SMART objectives framework) is different from 'easily achievable'. The objectives should be motivational which means that they should be at least a little bit challenging.
- 23.2 C Cashflow information is a financial performance measure. Options A, B and D are all non-financial indicators (NFIs).
- 23.3 C Efficiency
- 23.4 D Factors fundamental to strategic success
- 23.5 A Acid test ratio
$$\begin{aligned} &= \frac{\text{Current assets} - \text{inventory}}{\text{Current liabilities}} \\ &= \frac{40,000 + 1,250}{60,000} \\ &= 0.6875 \end{aligned}$$
- 23.6 C (i), (ii) and (iv) only. The mission states the aims of the organisation. The strategy outlines what the organisation should be doing; the values and the policies set limits to the ways the strategy may be converted into performance. Profitability is an objective and relates to the critical success factors for business success.
- 23.7 A Reducing training costs may mean that the business is faced with a skills shortage in the long term. (ii) and (iii) should benefit the business in the long term.
- 23.8 A Both are true.
- 23.9 C It is when there is a bias towards short term rather than long term performance. Longer term objectives are sacrificed.
- 23.10 C CO₂ emissions are probably more likely to be measured because of government legislation. They are not one of the usual measures of performance (depending on the industry).
- 23.11 A Both statements are true.
- 23.12 D

ACCA examining team comments

This question relates to study guide reference E2(a).

The correct answer is D, both ratios will decrease. The opening current ratio (current assets/current liabilities) is \$1.8m/\$1.0m = 1.8, and the opening acid test (current assets less stock/ current liabilities) is \$1.3m/\$1.0m = 1.3. Purchasing (say) \$1.0m of inventory on short term credit will decrease the current ratio to (\$1.8m + \$1m)/ (\$1.0m+ \$1.0m) = 1.4. The acid test would also decrease to \$1.8m/ (\$1.0m+ \$1.0m) = 0.9. Only 23% of candidates selected this alternative. The most frequently chosen alternative was C (41% of candidates). On this type of question if the answer is not immediately clear candidates should substitute in some simple numbers to test out the effects of a transaction.

23.13 D

ACCA examining team comments

The question relates to study guide reference E2f. The correct answer is D. The new project's return on investment is less than that of the investment centre and this will result in a reduction in its return on investment. However because the project offers a return higher than the cost of capital it will increase the investment centre's residual income. The most popular answer was C, with 29% of candidates mistakenly believing that the new project would result in a decrease in both return on investment and residual income. This mistake suggests a lack of understanding of residual income.

- 23.14 C Performance measurement involves comparing actual performance against a target and the mission statement represents the organisation's overall target.
- 23.15 A Tactical objectives are middle-tier objectives that facilitate the planning and control of individual functions within the organisation.
- 23.16 B Sales and revenue are likely to decrease in the second half of the year and performance should be measured in that context.
- 23.17 B Governments don't tend to get overly involved in management accounting reporting. The implementation of a particular reporting tool in private sector organisations would be outside the remit of government.
- 23.18 C $\$3,450,000 / \$5,400,000 = 63.9\%$
- 23.19 D Strategic objectives are long-term objectives for the organisation as a whole.
- 23.20 C $\$1,735,000 / \$7,200,000 = 24.1\%$
- 23.21 C The current ratio measures liquidity.
- 23.22 A $\$670,000 / (\$670,000 + \$585,000) = 53.4\%$
- 23.23 B The Balanced Scorecard approach enables organisations to consider all areas of performance relevant to achieving their strategic goals.
- 23.24 C The acid test ratio measures liquidity.
- 23.25 B To prevent a narrow focus on short-term financial performance.
- 23.26 D Customer satisfaction, growth, financial success and process efficiency.

24 Applications of performance measurement

- 24.1 A Return on investment $= \frac{\text{Profit}}{\text{Capital employed}} \times 100\%$
 For 20X7 ROI $= \frac{7,500}{37,500} \times 100\% = 20\%$
 For 20X8 ROI $= \frac{9,000}{60,000} \times 100\% = 15\%$
- 24.2 C Asset turnover $= \frac{\text{Sales}}{\text{Capital employed}}$
 $= \frac{450,000}{60,000}$
 $= 7.5 \text{ times}$
- 24.3 C Profit is a measure that most non-financial managers can understand, which raises rather than reduces its popularity in business. Option A supports the criticism because customers are often omitted from consideration. (Their interests can be accounted for using a model such as the balanced scorecard.) Option B means that expenditure on intangible assets such as training, marketing and R&D is discouraged. This can have an adverse effect on a business's long term prospects. Option D means that profit is less reliable as a performance measure.
- 24.4 B Effectiveness can only be measured in terms of achieved performance. Economy consists of minimising costs, for example, by obtaining suitable inputs at the lowest price. Efficiency, in the narrow sense used here, consists of achieving the greatest output per unit of input: avoiding waste of inputs would contribute to this. Achieving a given level of profit is a measure of overall efficiency in its wider sense and would require proper attention to all three of these matters.
- 24.5 D Level of refunds given. The level of refunds given should be used in the customer perspective. If Balance Co has to offer a high level of refunds, this is likely to indicate a low level of customer satisfaction with its product.

- 24.6 A The number of customer complaints and the number of repeat orders as a proportion of total orders will reflect the quality of service customers feel they have received from the business. Although sales volume will be affected by the business's ability to retain customers, increasing sales is a more direct measure of the business's marketing effectiveness than its service quality.
- 24.7 B (i), (ii) and (iii) are non-financial objectives.
- 24.8 D Staff turnover. A, B and C are performance measures of service quality. D is a performance measure of human resources.
- 24.9 B The ROI target is 13% and the cost of capital is 12%. The ROI is calculated as $\$30,000/\$200,000 \times 100\% = 15\%$ and so the project would be accepted. The RI is calculated as $\$30,000 - (12\% \times \$200,000) = \$6,000$. The project would be accepted.
- 24.10 D (i), (ii) and (iii). The figures needed to calculate ROI are easily available from the financial accounting records.
- 24.11 C Variance analysis and defective units would be more appropriate for manufacturing organisations with large production volumes.
- 24.12 A Relative market share is usually a measure of competitiveness. Efficiency and productivity are measures of resource utilisation.
- 24.13 B Cost per consignment. Number of customer complaints and client evaluation interviews would be measures of quality. Depot profit league tables is a measure of profit.
- 24.14 B Work study.
- 24.15 B (i) and (ii) only. Value analysis focuses on costs, not sales volumes or prices.
- 24.16 D (i) and (iii) only. Benchmarking can be internal, for example comparison against another department. The main aim of benchmarking is improved performance, which could just as readily be in the area of quality as in cost.
- 24.17 C This is an example of functional benchmarking.
- 24.18 A Value analysis considers cost value, exchange value, use value and esteem value.
- 24.19 A Presenting numbers that are likely to be in the millions or hundreds of thousands, to the nearest whole Euro, would clutter the report with unnecessary detail.
- 24.20 B This is an example of competitive benchmarking.
- 24.21 D Return on capital employed.
- 24.22 C Short-termism involves prioritising short-term results above the organisation's long-term prospects.

25 Mixed Bank 1

25.1 C

	\$ per unit
Material	20.00
Labour	69.40
Production overhead (14 hours × \$12.58)	<u>176.12</u>
Total production cost	<u>265.52</u>
General overhead (8% × \$265.52)	<u>21.24</u>
	<u><u>286.76</u></u>

25.2 A

	Process 1	Process 2
	kg	kg
Input	47,000	42,000
Normal loss	(× 8%)	(× 5%)
Expected output	<u>3,760</u>	<u>2,100</u>
Actual output	<u>43,240</u>	<u>39,900</u>
Abnormal loss	<u><u>1,240</u></u>	<u><u>38,915</u></u>
		<u><u>985</u></u>

25.3 C The actual sales revenue is higher than the flexed budget sales revenue. Since the effect of a sales volume change has been removed from this comparison the higher revenue must be caused by a higher than standard selling price.

25.4 A Variable costs are conventionally deemed to increase or decrease in direct proportion to changes in output. Therefore the correct answer is A. Descriptions B and D imply a changing unit rate, which does not comply with this convention. Description C relates to a fixed cost.

25.5 D None of the criticisms apply in *all* circumstances.

Criticism (i) has some validity but even where output is not standardised it may be possible to identify a number of standard components and activities whose costs may be controlled effectively by the use of standard costs. **Criticism (ii)** also has some validity but the use of information technology means that standards can be updated rapidly and more frequently, so that they may be useful for the purposes of control by comparison. **Criticism (iii)** can also be addressed in some circumstances. The use of ideal standards and more demanding performance levels can combine the benefits of continuous improvement and standard costing control.

25.6 A Capital expenditure is the cost of acquiring or enhancing non-current assets.

25.7 D

	A	B	C	D
Overhead expenditure	18,757	29,025	46,340	42,293
Direct labour hours	3,080	6,750		
Machine hours			3,380	2,640
Overhead absorption rate	\$6.09	\$4.30	\$13.71	\$16.02

25.8 C Production cost per unit = \$3.60 + (\$258,000/60,000) = \$7.90

Profit = 700,000 – (56,000 × 7.90) – 144,000 = \$113,600

	\$	\$
Revenue		700,000
Production costs:		
Variable		
(56,000 + 4,000) × \$3.60	216,000	
Fixed	258,000	
Closing inventory (4,000 × \$7.90)	<u>(31,600)</u>	
	(442,200)	
	<u>257,600</u>	
Fixed non-production costs	<u>(144,000)</u>	
	<u>113,600</u>	

25.9 C Inventory levels have decreased so marginal costing will result in higher profits and lower inventory values than absorption costing.

25.10 D A by-product can be defined as being 'output of some value, produced incidentally while manufacturing the main product'.

Option A is incorrect because a by-product has some value.

Option B is incorrect because this description could also apply to a joint product.

Option C is incorrect because the value of the product described could be relatively high, even though the output volume is relatively low.

25.11 B Direct material cost per 1% activity = \$2,000
Direct labour cost per 1% activity = \$1,500

	\$
At 60% activity	54,000
At 80% activity	62,000
Change <u>20%</u>	<u>8,000</u>

Variable cost per 1% change in activity = $\frac{\$8,000}{20} = \400

Substituting in 80% activity:

	\$
Variable cost = 80 × \$400	32,000
Total cost	62,000
∴ Fixed cost	<u>30,000</u>

Other overhead is a wholly fixed cost

Budget flexed at 77% level of activity

	\$'000
Direct material $77 \times \$2,000$	154.0
Direct labour $77 \times \$1,500$	115.5
Production overhead:	
Variable $77 \times \$400$	30.8
Fixed	30.0
Other overhead	40.0
	<u>370.3</u>

If you selected option A you did not include a fixed cost allowance for the other overhead. Option C ignores the fact that production overhead is a semi-variable cost and option D simply multiplies the total cost for 70% activity by a factor of 1.1. This makes no allowance for the fact that there is an element of fixed costs within production overhead, and other overhead is wholly fixed.

25.12 A
$$\text{IRR} = a\% + \left[\frac{A}{A - B} \times (b - a) \right] \%$$

where a is one interest rate

b is the other interest rate

A is the NPV at rate a

B is the NPV at rate b

$$\begin{aligned} \text{IRR} &= 14\% + \left[\frac{16,000}{(16,000 + 10,500)} \times (20 - 14) \right] \% \\ &= 14\% + 3.6\% \\ &= 17.6\% \end{aligned}$$

25.13 C Present value = $\$8,000 + (\$8,000 \times 3.791) = \$38,328$

25.14 C Lowering the selling price by 15% is best described as a short term tactical plan.

25.15 B Fixed costs per unit = $\$16 \div 4 = \4

Units in closing inventory = $17,500 - 15,000 = 2,500$ units

Profit difference = inventory increase in units x fixed overhead per unit
 $= 2,500 \times \$4 = \$10,000$

Inventories increased, therefore fixed overhead would have been carried forward in inventory using absorption costing and the profit would be higher than with marginal costing.

If you selected **option A** you calculated the correct profit difference, but misinterpreted the 'direction' of the difference.

If you **selected option C or D** you evaluated the inventory difference at variable cost and full cost respectively.

25.16 C Total purchase costs = annual demand x purchase price

$$\begin{aligned} &= 20,000 \times \$40 \text{ per unit} \\ &= \$800,000 \end{aligned}$$

Order costs

$$\text{Number of orders} = \frac{\text{Annual demand}}{\text{EOQ}} = \frac{20,000 \text{ units}}{500 \text{ units}} = 40 \text{ orders per annum}$$

Cost per = 40 orders x \$25 per order

Total order costs = \$1,000

Holding costs

Average inventory held = EOQ/2 = 500/2 = 250 units

It costs \$4 to hold each unit of inventory

$$\therefore \text{Holding costs} = \text{average inventory held} \times \$4 \text{ per unit}$$

$$= 250 \text{ units} \times \$4 \text{ per unit} = \$1,000$$

Total annual costs of inventory

	\$
Purchase costs	800,000
Order costs	1,000
Holding costs	1,000
Total	<u>802,000</u>

- 25.17 B The least squares method of linear regression analysis involves using the following formulae for a and b in $Y = a + bX$.

$$b = \frac{n\sum XY - \sum X \sum Y}{n\sum X^2 - (\sum X)^2}$$

$$= \frac{(5 \times 8,104) - (100 \times 400)}{(5 \times 2,040) - 100^2}$$

$$= \frac{40,520 - 40,000}{10,200 - 10,000}$$

$$= \frac{520}{200}$$

$$= 2.6$$

At this stage, you can eliminate options A and C.

$$a = \frac{\sum Y}{n} - b \frac{\sum X}{b}$$

$$= \frac{400}{5} - 2.6 \times \left(\frac{100}{5}\right)$$

$$= 28.$$

- 25.18 A

	Recruit \$'000	Retrain \$'000
4 new employees ($4 \times \$40,000$)	160	
Training cost		15
Replacements	<u>160</u>	<u>100</u>
		<u>115</u>

The supervision cost would be incurred anyway and is not a relevant cost, since an existing manager is used. Similarly, the salaries of the existing employees are not relevant.

The lowest cost option is to retrain the existing employees, at a total relevant cost of \$115,000. Therefore the correct answer is A.

- 25.19 C 0.17

$$r = \frac{n\sum xy - \sum x \sum y}{\sqrt{[n\sum x^2 - (\sum x)^2][n\sum y^2 - (\sum y)^2]}}$$

$$= \frac{(6 \times 14) - (2 \times 15)}{\sqrt{[6 \times 30 - 2^2][6 \times 130 - 15^2]}} = \frac{84 - 30}{\sqrt{176 \times 555}} = \frac{54}{312.54} = 0.172778 = 0.17$$

(to 2 dec places)

- 25.20 C The total production cost of the job is \$440 (to the nearest \$)

	\$
Direct materials 10 kg × \$10	100
Direct labour 20 hours × \$5	100
Prime cost	<u>200</u>
Variable production overhead 20 hours × \$2	40
Fixed production overhead 20 hours × \$10*	200
Total production cost	<u>440</u>
Selling, distribution and administration	50
Total cost	<u>490</u>

$$* \text{ Overhead absorption rate} = \frac{\$100,000}{10,000} = \$10 \text{ per labour hour}$$

26

Mixed Bank 2

- 26.1 B A target of providing at least 40 hours of training every year to improve skills and productivity has a learning and growth perspective.

- 26.2 C Trend, seasonal variation and cyclical variation.

- 26.3 B Profit before interest and tax ÷ (Ordinary shareholders' funds + Non-current liabilities) × 100

- 26.4 C Performance testing. Re-inspection cost is an internal failure cost. Administration of customer complaints section is an external failure cost and training in quality control is a prevention cost.

- 26.5 A Direct labour and variable production overhead

- 26.6 C Let x = the number of hours 12,250 units should have taken

$$\begin{array}{l} 12,250 \text{ units should have taken} \\ \quad \text{but did take} \\ \text{Labour efficiency variance (in hrs)} \end{array} \qquad \qquad \qquad \begin{array}{r} x \text{ hrs} \\ \underline{41,000 \text{ hrs}} \\ \underline{x - 41,000 \text{ hrs}} \end{array}$$

$$\text{Labour efficiency variance (in \$)} = \$11,250 \text{ (F)}$$

$$\therefore \text{Labour efficiency variance (in hrs)} = \frac{\$11,250 \text{ (F)}}{\$6}$$

$$= 1,875 \text{ (F)}$$

$$\therefore 1,875 \text{ hrs} = (x - 41,000) \text{ hrs}$$

$$\therefore \text{standard hours for 12,250 units} = 41,000 + 1,875 \\ = 42,875 \text{ hrs}$$

$$\therefore \text{Standard hours per unit} = \frac{42,875 \text{ hrs}}{12,250 \text{ units}} \\ = 3.50 \text{ hrs}$$

If you selected **option A** you treated the efficiency variance as adverse. **Option B** is the actual hours taken per unit and **option D** is the figure for the standard wage rate per hour.

- 26.7 C $(\$200,000 + ((100,000 - 80,000) \times \$5)) = \$300,000$

- 26.8 B You are not given any information in the question about the actual quantity of fuel used. You are only told about the total cost. Don't be put off by the different number of km – all we want is the difference in fuel quantity.

So, to decide how the quantity has changed from 20×8 to 20×9 we need to take account of the price increase.

First, we can re-state the 20X9 price in terms of 20X8 prices. This is where the index numbers come in.

$$\$1,440 \text{ million} \times 120/240 = \$720$$

So now we know that in 20X8 prices, the fuel cost \$600 in 20X8 and \$720 in 20X9. The increase = $720 - 600 = 120$. This is a percentage increase of $120/600 \times 100\% = 20\%$

26.9 A They are *not* an efficient method of storing text based files.

26.10 A $(6,000 \text{ units} - 5,000 \text{ units}) \times \$25,000 \div 5,000 \text{ units}$

26.11 A It recognises that overhead costs are not always driven by the volume of production

26.12 A $\text{IRR} = a\% + [\frac{A}{A-B} \times (b-a)]\%$

where a is one interest rate A is the NPV at rate a
b is the other interest rate B is the NPV at rate b

$$\begin{aligned}\text{IRR} &= 14\% + [(16,000/(16,000+10,500)) \times 6\%] \\ &= 14\% + 3.6\% \\ &= 17.6\%\end{aligned}$$

26.13 A Adverse fixed overhead capacity variance.

26.14 D *Current ratio* *Liquidity*
Reduce by 10% Reduce by 20%

Before the new inventory is bought the current ratio is as follows:

Current assets of \$40m divided by current liabilities of \$20m = $\$40/\$20 = 2$

When the inventory of \$5m is purchased, this increases the current assets (inventory) and the current liabilities (payables – because it was bought 'on credit') so the new current ratio =

$$\frac{40+5}{20+5} = 1.8$$

So you can see that the ratio has reduced from 2 to 1.8. A difference of 0.2. As a percentage this is $0.2/2 \times 100 = 10\%$

The quick ratio involves removing inventory. We are told in the question that after buying \$5m, there is \$10m so we can deduce that before the new inventory purchase, there is \$5m of inventory.

$$\frac{40-5}{20} = 1.75$$

After the purchase, the current liabilities increase by 5 so the quick ratio becomes:

$$\frac{40-5}{25} = 1.4$$

So you can see that the quick ratio has reduced by 0.35. As a percentage this is $0.35/1.75 \times 100 = 20\%$

26.15 D Cluster sampling

26.16 C $(5,000 \times \$12 \times 20 \div 120) + 8,000 = \$18,000$

26.17 C $\$57,200 - (5,200 \times \$50,000 \div 5,000 \text{ units}) = \$5,200 \text{ favourable}$

26.18 A $(5,200 \text{ units} - 5,000 \text{ units}) \times \$20,000 \div 5,000 \text{ units} = \800

26.19 A The variable cost per unit.

26.20 B RI will increase and ROI will decrease.

27

Mixed Bank 3

- | | | |
|--------|---|--|
| 27.1 C | The sample is selected in stages, firstly by constituencies. The correct answer is multi-stage sampling as this method involves dividing the population into a number of sub-populations and then selecting a small sample of these sub-populations at random. Each sub-population is then divided further. Stratified sampling involves dividing the population into strata and then taking a random sample from each stratum. Random sampling is where every member of the population has an equal chance of being selected and systematic sampling is where every nth item after a random start is selected. | |
| 27.2 B | Change in inventories | = $(8,500 - 7,100)$ litres
= 1,400 litres |
| | Difference in profit | = $1,400 \times \$4$
= \$5,600 |
| | | Absorption costing profit will be lower than marginal costing profits by \$5,600.
Therefore absorption costing profit = \$61,000 – \$5,600
= \$55,400 |
| 27.3 C | The cost described is known as a semi-variable cost. Semi-variable costs consist of a fixed amount up to a certain level of activity which is represented by a straight horizontal line on the graph. At a certain point a variable element is introduced and the cost line slopes upwards at a constant rate as the level of activity increases. | |
| 27.4 C | \$88,095 | |
| | Variable overhead | = $(\$83,585 - \$73,950) / (15,100 - 12,750)$
= \$9,635 / 2,350
= \$4.10 per square metre |
| | Fixed overhead | = $\$73,950 - (\$4.10 \times 12,750)$
= \$73,950 – \$52,275
= \$21,675 |
| | Overheads for 16,200m ² | = $\$21,675 + (\$4.10 \times 16,200)$
= \$21,675 + \$66,420
= \$88,095 |
| 27.5 B | \$20.50 | |
| | | Actual overheads were \$694,075 and under-recovered overheads were \$35,000.
So overhead recovered for 32,150 hours at absorption rate x = $\$(694,075 - 35,000) = \$659,075$. |
| | | $\therefore 32,150x = \$659,075$
$\therefore x = \$659,075 / 32,150$
= \$20.50 |
| 27.6 A | 179 degrees | |
| | | Total cost = \$4,630,000
Cat food = $\$2,300,000 / \$4,630,000 \times 360$ degrees = 179 degrees |
| 27.7 A | =SUM(B6:D6) | All formulae in spreadsheets need to start with an equals sign. The SUM function is used to total values in spreadsheets. |

- 27.8 D Statements (iii) and (iv). ABC is an alternative to traditional volume-based costing models, where production overhead is absorbed on the basis of the volume of direct labour hours or machine hours worked. However, it is still a form of absorption costing because production overheads are absorbed into product costs. ABC identifies costs with support activities and the overhead costs of a product or service could reflect the long-run variable cost of that product or service. ABC can be used for costing services as well as products. Although ABC looks at the costs of activities, it is not a costing method for identifying relevant costs for decision-making.
- 27.9 A It may lead to excessive investment in short-term projects. Focusing on payback will lead to choosing short-term projects. It tends to emphasise those projects which make a quick return.
- 27.10 D The correct answer is esteem value, exchange value, use value, cost value.
- 27.11 C \$5
- | | |
|--------------------|-------------|
| Whoopie prime cost | \$ per unit |
| Direct material | 2.00 |
| Direct labour | 2.50 |
| Direct expense | 0.50 |
| | <hr/> 5.00 |
- Remember that prime cost is the total of all direct costs. The fixed cost of \$3.15 per unit is excluded from the prime cost calculation.
- 27.12 A Absorption costing and marginal costing will give rise to the same profits if inventory levels do not change, ie, when opening and closing inventory volumes are the same, when no inventory is held as opening inventory and no inventory is held as closing inventory and when inventory levels are constant.
- 27.13 C Notional whole units which represent incomplete work. Option A describes a cost unit. Option B describes a standard hour. Option D is incorrect because all completed units in process costing are identical.
- 27.14 A Total cost = \$65,000 + (\$3 × units produced)
- | | | |
|--------------------|-------------------|---------------|
| Highest production | 3,000 units | \$74,000 |
| Lowest production | 1,500 units | \$69,500 |
| | <hr/> 1,500 units | <hr/> \$4,500 |
- Variable cost per unit = \$4,500 / 1,500 = \$3 per unit
 Total cost = fixed cost + (\$3 × units produced)
 \$74,000 = fixed cost + (\$3 × 3,000)
 Fixed cost = \$74,000 – \$9,000
 Fixed cost = \$65,000
- 27.15 B (i) is false. **Strategic planning** is carried out by senior management. Line managers will be concerned with **operational planning**. (ii) is true. The management accountant may frequently have to take into account non-financial information.
- 27.16 C The only sampling method that does not require a sampling frame is quota sampling, therefore C is the correct option.
- 27.17 D As this is a multiplicative model, the seasonal variations should sum (in this case) to 4 (an average of 1) as there are four quarters.
 Let X = seasonal variation in quarter 4

$$1.2 + 1.3 + 0.4 + X = 4$$

$$2.9 + X = 4$$

$$X = 4 - 2.9$$

$$X = 1.1$$

- 27.18 A For a multiplicative model, the seasonal component $S = Y/T$
 $\therefore T = Y/S$

	Quarter	
	1	2
Seasonal component (S)		
Actual series (Y)	\$125,000	\$130,000
Trend (T) (= Y/S)	\$104,167	\$100,000

The trend line for sales has therefore decreased between quarter 1 and quarter 2.

- 27.19 D The intercept is the point at which the line on a graph crosses the y axis. It represents the total fixed costs.
- 27.20 C Flexible budgets help managers to deal with uncertainty by allowing them to see the expected outcomes for a range of activity levels. So Statement (i) is true. A flexed budget provides a more meaningful comparison because it shows what costs should have been for the actual level of activity achieved.

28

Mixed Bank 4

- 28.1 C Short-termism is when there is a bias towards the short-term rather long-term performance. Option A encourages a long-term view and goal congruence. Option B uses multiple targets to encourage a long-term view. If budget targets are unrealistically tough, a manager will be forced to make trade-offs between the short and long-term, therefore option D is useful for encouraging a long-term view. Setting cost cutting targets could lead to a reduction in R&D expenditure, quality control, customer service and staff training. These could all hinder the long-term performance of the business.
- 28.2 B Option A describes ABC. Option C describes life-cycle costing and option D describes target costing.
- 28.3 A Normal loss = \$840 Abnormal loss = \$880

Step 1 Determine output and losses

Input	15,000	kg
Normal loss (10%)	<u>1,500</u>	kg
Expected output	<u>13,500</u>	kg
Actual output	<u>13,000</u>	kg
Abnormal loss	<u>500</u>	kg

Step 2 Calculate cost per unit of output and losses

Scrap value of normal loss ($1,500 \times \$0.56$)	\$840
Scrap value of abnormal loss ($500 \times \$0.56$)	<u>\$280</u>
	<u>\$1,120</u>

$$\text{Cost per expected unit} = \frac{\$22,500 + \$2,100 - \$840}{13,500} = \$1.76$$

Step 3 Calculate total cost of output and losses

Output	$(13,000 \times \$1.76)$	\$22,880
Normal loss	$(1,500 \times \$0.56)$	\$840
Abnormal loss	$(500 \times \$1.76)$	\$880
		<u>\$24,600</u>

28.4 B Statement of profit or loss for May under marginal costing

		May
		\$
Sales	A (4,300 × \$85) U (2,600 × \$60)	\$ 365,500 156,000 <u>521,500</u>
Opening inventory	A U	0 0 <u>0</u>
Variable costs	A (4,500 × \$50) U (3,100 × \$48)	225,000 148,800 <u>373,800</u>
Less closing inventory	A (200 × \$50) U (500 × \$48)	(10,000) <u>(24,000)</u>
Variable cost of goods sold		<u>339,800</u>
Contribution		<u>181,700</u>
Fixed costs		<u>75,000</u>
Profit		<u>106,700</u>

28.5 D This is a question in which you have to work backwards.

750 kg should have cost (× \$p)	?
But did cost	\$13,500
Material price variance	\$1,125 (F)

The 750 kg should have cost \$13,500 + \$1,125 = \$14,625

The standard cost per kg is therefore \$14,625/750 = \$19.50

28.6 D Stratified sampling is a method of sampling which involves dividing the population into strata or categories.

$$28.7 \text{ B } 100 \times \frac{P_1}{P_0} = 125$$

$$P_1 = \$31.50$$

$$\therefore \frac{100 \times \$31.50}{P_0} = 125$$

$$\therefore \frac{100 \times \$31.50}{125} = P_0 = \$25.20$$

28.8 B Both statements are true.

28.9 B The point at which the straight line crosses the y axis is the intercept and this is the value of a. The gradient is b.

$$\begin{aligned}y &= a + bx \\\$270 &= \$20 + (b \times 50) \\\$270 - \$20 &= 50b \\\frac{\$250}{50} &= b \\b &= 5\end{aligned}$$

28.10 B Marginal costing:

	\$'000	\$'000
Sales (25,000 × \$80)		2,000
Opening inventory		
Variable production overhead (W1)	1,560	
	<u>1,560</u>	
Less closing inventory (W2)		
Variable cost of sales		1,500
Contribution		500
Less fixed costs (W3)		182
Profit		<u>318</u>

Workings

$$(1) \quad 26,000 \text{ units} \times \$60 = \$1,560,000$$

$$(2) \quad \begin{aligned} \text{Production units} + \text{opening inventory} - \text{sales} &= \text{closing inventory} \\ &= 26,000 + 0 - 25,000 = 1,000 \text{ units} \end{aligned}$$

$$\text{Valued at marginal cost:} \quad 1,000 \times \$60 = \$60,000$$

$$(3) \quad \text{Fixed production overhead} + \text{fixed selling costs} = \$113,000 + \$69,000 = \$182,000$$

Alternative approach

	\$'000
Total contribution (25,000 × \$20 (W1))	500
Less fixed production overhead	(113)
Less fixed selling costs	(69)
MC profit	<u>318</u>

Workings

$$1 \text{ contribution per unit} = \$80 - \$60 = \$20$$

28.11 C Absorption costing

$$\text{OAR} = \text{Budgeted overhead} / \text{budgeted production} = \$143,000 / 26,000 = \$5.5/\text{unit}$$

As inventory has increased, absorption costing will report a higher profit than marginal costing.

$$\begin{aligned} \text{The difference in profit} &= \text{change in inventory volume} \times \text{fixed production overhead per unit} \\ &= 1,000 \times \$5.5 \\ &= \$5,500 \end{aligned}$$

$$\begin{aligned} \text{Marginal profit} &= \$318,000 \\ \therefore \text{absorption profit} &= \$318,000 + \$5,500 = \$323,500 \end{aligned}$$

28.12 B

Step 1 Find the highest and lowest levels of activity (note that this is the activity level and is not necessarily the highest and lowest cost).

In this case we only have two levels of activity so we have to use those.

Step 2 Compare the activity level and costs for each of these but deduct the extra step up fixed cost for 34,000 units

	Number of units	Cost
Highest	34,000	\$ 208,000 – 30,000 = 178,000
Lowest	28,000	160,000
Increase	<u>6,000</u>	<u>18,000</u>

This shows that for an increase in 6,000 units there has been a cost increase of \$18,000. Therefore the variable cost per unit can be estimated as:

$$\begin{aligned} \text{Variable rate of increase} &= \$18,000 / 6,000 \text{ units} \\ &= \$3 \text{ per unit} \end{aligned}$$

Step 3 We can now find the fixed element of the cost at each activity level, by substituting the variable rate into the activity levels, with the fixed element appearing as the balancing figure.

$$\text{Fixed cost at 28,000 units} = \$160,000 - (28,000 \times \$3) = \$76,000$$

$$\text{Fixed cost at 34,000 units} = \$208,000 - (34,000 \times \$3) = \$106,000$$

Notice that the fixed cost at 34,000 units is \$30,000 higher than at 28,000 units. This is reassuring as we were told this originally. Alternatively to find the fixed cost at 34,000 units we could have just calculated the fixed cost at 28,000 units and then added on the extra \$30,000.

$$\text{Cost at 29,000 units} = \$76,000 + (29,000 \times \$3) = \$163,000$$

$$\text{Cost at 35,000 units} = \$106,000 + (35,000 \times \$3) = \$211,000$$

28.13 A

	\$
9,200 hours should have cost ($\times \$12.50$)	115,000
but did cost	<u>110,750</u>
Direct labour rate variance	<u>4,250 (F)</u>

28.14 D

2,195 units should have taken ($\times 4$ hours)	8,780 hours
but did take	9,200 hours
Direct labour efficiency variance (in hours)	<u>420 hours (A)</u>
x standard rate per hour	$\times 12.50$
	<u>5,250 (A)</u>

28.15 B

$$\text{EOQ} = \sqrt{\frac{2\text{CoD}}{\text{Ch}}} = \sqrt{\frac{2 \times 15 \times (2 \times 50,000)}{110 \times 3\%}} = \sqrt{\frac{3,000,000}{3.3}} = 953 \text{ (to the nearest whole unit)}$$

29**Mixed Bank 5**

29.1 A

Step 1 We have been told what the fixed cost element is for 22,000 units so we can break the total cost into its fixed and variable elements and then find the variable cost per unit from this.
 Variable cost of 22,000 units = \$245,000 – \$25,000

$$\text{Variable cost per unit} = \frac{\$245,000 - \$25,000}{22,000} = \$10$$

Step 2 Now that we have the variable cost per unit, we can substitute this into the lower level activity to find the fixed element for an activity level below 20,000.

$$\text{Fixed element for lower activity level} = \$200,000 - (18,000 \times \$10) = \$20,000.$$

Step 3 We can now find the cost at activity levels of 19,000 and 21,000 units. Remember the fixed element will be different in each case because of the step.

$$\text{Cost at 19,000 units} = \$20,000 + (19,000 \times \$10) = \$210,000$$

$$\text{Cost at 21,000 units} = \$25,000 + (21,000 \times \$10) = \$235,000$$

29.2 D

Return on investment = Profit/capital employed

$$\text{Profit} = \$30,000 + (\$300,000 \times 10\%)$$

$$= \$60,000$$

$$\text{ROI} = \$60,000/\$300,000$$

$$= 20\%$$

29.3 D

A purchase requisition is completed in the department which requires the goods and then sent to the purchasing department where a purchase order is raised to send to the supplier. Therefore statement (i) is false. Statement (ii) is true.

- 29.4 D The fixed overhead expenditure variance is not relevant to a reconciliation of budgeted and actual contributions. Fixed costs are deducted afterwards from contribution to arrive at profit. The figure of \$40,000 given in the question as the 'standard contribution on actual sales' means that the effect of the sales volume contribution variance has already been taken into account in arriving at that figure of \$40,000. Budgeted contribution is adjusted for the sales volume contribution variance to arrive at the figure for 'standard contribution on actual sales'. Therefore the only variance that needs to be taken into account in this particular question is the favourable sales price variance as follows: [40,000 + 1,000] = \$41,000.
- 29.5 A The actual costs were \$93,600 and when compared with the flexed budget this gave an **adverse** variance of \$2,400. Therefore the flexed budget was [93,600 – 2,400] = \$91,200. Budgets are flexed based on **activity** levels. As \$100,000 of direct costs represented a 100% activity level then flexed budget direct costs of \$91,200 represents a 91.2% level of activity [actual activity as a % of the fixed budget].
- 29.6 C \$13,800

Step 1 Determine output and losses

Input	10,000	litres
Normal loss (5%)	500	litres
Expected output	9,500	litres
Actual output	9,200	litres
Abnormal loss	300	litres

Step 2 Calculate cost per unit of output and losses

Scrap value of normal loss (500 × \$38)	\$19,000
Scrap value of abnormal loss (300 × \$38)	\$11,400
	\$30,400

$$\text{Cost per expected unit} = \frac{\$456,000 - \$19,000}{9,500} = \$46$$

Step 3 Calculate total cost of output and losses

Output	(9,200 × \$46)	\$423,200
Normal loss	(500 × \$38)	\$19,000
Abnormal loss	(300 × \$46)	\$13,800
		\$456,000

29.7 C $100 \times \frac{P_1}{P_0} = 175$

$$P_1 = \$92.70$$

$$\therefore \frac{100 \times \$92.70}{P_0} = 175$$

$$\therefore \frac{100 \times \$92.70}{175} = P_0 = \$52.97$$

29.8 C $\$200,000 \div \frac{120}{360} = \$600,000$

- 29.9 A The point at which the straight line crosses the y axis is the intercept and this is the value of a. The gradient is b = \$40.

$$\begin{aligned}y &= a + bx \\\$1,100 &= a + (\$40 \times 20) \\\$1,100 - \$800 &= a \\a &= 300\end{aligned}$$

29.10 D

	\$
Actual fixed production overheads	X
Absorbed fixed production overheads ($5,500 \times \$7$)	38,500
Under-absorbed fixed production overheads	<u>9,000</u>
Actual fixed production overheads	$= \$38,500 + \$9,000$
	$= \$47,500$

30 Budgeting

30.1 (a) Monthly sales = $48,000 / 12 = 4,000$ units per month (\therefore closing inv = 8,000 units)

$$\begin{aligned}\text{Production} &= \text{Closing inventory} + \text{sales} - \text{opening inventory} \\ &= 8,000 + 48,000 - 2,000 \\ &= 54,000 \text{ units of M to be produced}\end{aligned}$$

(b) Material X required for production

$$\begin{aligned}&= \text{Production units of M} \times 3 \text{ kg} \\ &= 162,000 \text{ kg}\end{aligned}$$

(c) Material X purchases budget (in kg)

$$\begin{aligned}&= \text{Closing inventory} + \text{production} - \text{opening inventory} \\ &= (162,000 / 12) + 162,000 - 5,000 \\ &= 170,500 \text{ kg}\end{aligned}$$

(d) Material X purchases budget (in \$)

$$\begin{aligned}&= 170,500 \text{ kg} \times \$4 \\ &= \$682,000\end{aligned}$$

(e) (i) **Purchase of non-current assets**

For example, suppose an asset is purchased for \$20,000 and depreciation is charged at 10% of the original cost. The cash outflow during the year = \$20,000 (which does not appear in the statement of profit or loss). The depreciation charge = $10\% \times \$20,000 = \$2,000$. This is charged to the statement of profit or loss and will reduce overall profits.

(ii) **Sale of non-current assets**

When an asset is sold there is usually a profit or loss on sale. For example, an asset with a net book value of \$15,000 could be sold for \$11,000, giving rise to a loss on disposal of \$4,000.

The increase in cash flow during the year = \$11,000 sale proceeds. There will be no effect on the statement of profit or loss.

The loss on sale of non-current assets = \$4,000. This will be recorded in the firm's statement of profit or loss and will reduce overall profits.

(iii) **Matching receipts from receivables and sales invoices raised**

If goods are sold on credit, the cash receipts will be the same as the value of the sales (ignoring early settlement discounts and bad debts). However, receipts may occur in a different period as a result of the timing of payments.

30.2 (a)

	\$'000
Sales receipts	820
Purchase payments	575
Overhead payments	95

Workings

$$\begin{aligned}\text{Sales receipts} &= 860 + 45 - 85 = 820 \\ \text{Purchase payments} &= 600 + 75 - 100 = 575 \\ \text{Overhead payments} &= 100 + 40 - 45 = 95\end{aligned}$$

(b)

	\$
Receipts in March relating to January sales $21,000 \times \$30 \times 60\%$	378,000
Receipts in March relating to February sales $22,000 \times \$30 \times 1.04 \times 40\%$	274,560
Total March receipts	652,560

- (c) D A flexible budget is a budget which is designed to change as volumes of output change.

30.3 (a)

Top tips. Make sure that you always read the question carefully. Note that sales are invoiced at the **end** of the month.

	<i>October \$'000</i>	<i>November \$'000</i>	<i>December \$'000</i>	<i>January \$'000</i>	<i>Total \$'000</i>
Class A customers (W1)					
October sales			50	30	80
November sales			<u>50</u>	<u>75</u>	<u>75</u>
			<u>50</u>	<u>105</u>	<u>155</u>
Class B customers (W2)					
October sales	36		15	6	57
November sales			48	20	68
December sales				24	24
	<u>36</u>		<u>63</u>	<u>50</u>	<u>149</u>
Total cash received	<u>36</u>		<u>113</u>	<u>155</u>	<u>304</u>

Workings

(1) *Class A customers*

October sales

50% received December $\$100,000 \times 50\% = \$50,000$
 30% received January $\$100,000 \times 30\% = 30,000$

November sales

50% received January $\$150,000 \times 50\% = \$75,000$

(2) *Class B customers*

October sales

60% received November $\$60,000 \times 60\% = \$36,000$
 25% received December $\$60,000 \times 25\% = \$15,000$
 10% received January $\$60,000 \times 10\% = \$6,000$

November sales

60% received December $\$80,000 \times 60\% = \$48,000$
 25% received January $\$80,000 \times 25\% = \$20,000$

December sales

60% received January $\$40,000 \times 60\% = \$24,000$

(b) **Two advantages**

It is easy to use and understand.
 It needs just two activity levels.

Two disadvantages

It uses two extreme data points which may not be representative of normal conditions.
 Using only two points to determine a formula may mean that the formula is not very accurate.

- 30.4 (a) Index numbers provide a standardised way of comparing the values, over time, of prices, wages, volume of output and so on. An index is a measure, over time, of the average changes in the values (prices or quantities) of a group of items. An index comprises a series of index numbers. Although it is possible to prepare an index for a single item, for example the price of an ounce of gold, such an index would probably be unnecessary. It is only when there is a group of items that a simple list of changes in their values over time becomes rather hard to interpret, and an index provides a useful single measure of comparison.

- (b) *Workings*

	20X6		20X7		Laspeyre	
	Q_o	P_o	Q_n	P_n	$P_o Q_o$	$P_o Q_n$
Material A	200	0.98	300	1.40	196	294
Material B	500	0.95	400	1.10	475	380
Material C	300	1.20	500	0.92	360	600
Material D	400	1.10	100	1.14	440	110
					<u>1,471</u>	<u>1,384</u>

Quantity index number for 20X7 is as follows.

$$\text{Laspeyre method} = 100 \times \frac{1,384}{1,471} = 94.09 \text{ (to 2 dp)}$$

- (c) $B = \text{SUM}(E4:E8)$

This formula will add up the values of XY in the column above to give a total.

- (d)

- Cashflow forecasting
- Monthly sales analysis by market
- Writing a memo
- Calculation of depreciation

✓
✓
✓

Spreadsheets are useful for many types of calculation, but are not generally used for memoranda or report writing, except as an import of eg a table of data.

- 30.5 (a) $C = (E2 - B2) / (E3 - B3)$

- (b)

	\$	Units
High	259,541	85,620
Low	(214,559)	(64,200)
Variable cost =	<u>44,982</u>	÷ <u>21,420</u> = \$2.1/unit

$$\text{Fixed cost} = \$259,541 - (85,620 \times \$2.1) = \$79,739$$

$$y = \$79,739 + 2.1x$$

- (c) Period 5 costs = y

$$Y = \$79,739 + (\$2.1 \times 87,500) = \$263,489$$

- (d)

The computation is an extrapolation from the known data. That is, the output is greater than the maximum used in establishing the known function. There is no evidence that a linear cost function is appropriate outside the limits of the known data. The further one goes from the known data, the greater is the likelihood that influences on cost will behave in new and different ways.

- 30.6 (a) B Savings are $50,000 \times (\$6 - \$4.50) = \$75,000$ per annum.
 Additional costs are \$15,000 per annum ($75\% \times \$20,000$)
 Net cash savings are therefore \$60,000 per annum.
- (b) Only those future cash flows arising as a direct consequence of the decision should be taken into account, and depreciation should be ignored. It is assumed that the machine will be sold for \$50,000 at the end of year 5.

Year	Cash invested	Savings made	Cash received	PV factor 10%	NPV
	\$	\$	\$		\$
0	(250,000)			1.000	(250,000)
1		60,000		0.909	54,540
2		60,000		0.826	49,560
3		60,000		0.751	45,060
4		60,000		0.683	40,980
5		60,000	50,000	0.621	<u>68,310</u> <u>8,450</u>

The NPV is positive and so the project is expected to earn more than 10% per annum, and is therefore acceptable.

- (c) Try using a discount rate of 15%:

Year	Cash invested	Savings made	Cash received	PV factor 15%	NPV
	\$	\$	\$		\$
0	(250,000)			1.000	(250,000)
1		60,000		0.870	52,200
2		60,000		0.756	45,360
3		60,000		0.658	39,480
4		60,000		0.572	34,320
5		60,000	50,000	0.497	<u>54,670</u> <u>(23,970)</u>

The IRR must be less than 15%, but higher than 10%. The NPVs at these two costs of capital can be used to estimate the IRR using the interpolation formula:

$$\text{IRR} = 10\% + \left(\frac{8,450}{8,450 - (23,970)} \times (15\% - 10\%) \right)\% = 10\% + (0.261 \times 5)\% \\ = 10\% + 1.305\% \\ = 11.305\%$$

- (d) The following are advantages of using IRR (two required):

- It takes into account the time value of money, unlike other approaches such as payback
- Results are expressed as a simple percentage, and may be more easily understood
- It indicates how sensitive calculations are to changes in interest rates

- (e) If capital expenditure is treated as revenue expenditure, profits will be understated in the statement of profit or loss, and non-current assets will be understated in the statement of financial position.

- 30.7 (a) (i) Relevant – because if the investment is not made this equipment would not be purchased.
- (ii) Irrelevant – depreciation is a notional amount (ie an accounting entry) and not a cash flow, therefore it is never a relevant cost
- (iii) Relevant – this training is a future cost because it will only need to be incurred if the equipment is purchased.
- (iv) Irrelevant – the manager is not going to be paid any extra salary as a result of the project, as there is no incremental cost to the company as a whole this is not a relevant cost.
- (v) Irrelevant – the conference and this training has already happened and the cost of it is a sunk cost. The company will not get the money back if the equipment is not purchased.
- (vi) Irrelevant – interest is a finance cost, the discount rate provides the investor compensation for interest, which means that interest is never a relevant cost.
- (b) (i) \$90,000
 (ii) \$37,910
 (iii) \$27,500
- Workings:
- (i) Increase in sales = (\$550,000 - \$500,000) = \$50,000
 Increase due to the project = (\$50,000 + \$40,000) = \$90,000
- (ii) Annuity factor for five years at 10% = 3.791
 Present value = $(3.791 \times \$10,000) = \$37,910$
- (iii) Total sales in Year 1 = \$550,000
 Additional electricity = $(\$550,000 \times 0.05) = \$27,500$

30.8 (a)

Expenditure	Capital	Revenue
Purchase of new delivery van	x	
Road tax for new delivery van		x
Repairs to customer toilets		x
Extension of customer car park	x	

The purchase of the new delivery van and the extension to the customer car park are both classified as capital expenditure because they will deliver benefits to the company, for more than one year.

The road tax is a running cost of the van and should be treated as revenue for the period, along with the repairs to the toilets. The toilets have not been improved or enhanced by the expenditure, merely their use has been maintained.

(b) C

	Units
Sales	200
Less: opening inventory	(15)
Add: closing inventory (W1)	50
Manufacture	<u>235</u>

W1: Sales for July: $200 \times 1.25 = 250$ units

Closing inventory is 20% July's sales = $0.2 \times 250 = 50$ units

(c) (i) 1000 m²

	M ²
Required for production ($90 \times 10\text{m}^2$)	900
Plus waste	100
Purchase	<u>1,000</u>

(ii) \$10,800

$$90 \text{ units} \times 8 \text{ hours} \times \$15 \text{ per hour} = \$10,800$$

31 Standard costing

- 31.1 (a) The sales volume variance in a marginal costing system is valued at standard contribution per unit rather than standard profit per unit.

Contribution per unit of DG = \$22 – \$12 = \$10

$$\text{Sales volume variance in terms of contribution} = \frac{\$12,000}{\$6} \times \$10 = \$20,000 \text{ Adverse.}$$

- (b) What is standard costing?

The CIMA *Official Terminology* definition of standard costing is 'A control technique that reports variances by comparing actual costs to pre-set standards so facilitating action through management by exception.'

- (c) Advantage of ideal standard

Ideal standards and variances from ideal standards are useful for pinpointing areas where a close examination may result in large savings in order to maximise efficiency and minimise waste.

- (d) Disadvantage of ideal standard

Ideal standards are likely to have an unfavourable motivational impact because reported variances will always be adverse. Employees will often feel that the goals are unattainable and not work so hard.

- (e) B

	\$
53,000 kg should have cost ($\times \$2.50^*$)	132,500
But was	<u>136,000</u>
Material price variance	<u><u>3,500(A)</u></u>

*Budgeted material cost per kg = \$125,000/(25,000 units \times 2 kg)

- 31.2 (a) TWO main reasons for using standards:

- (i) To value inventories and to enable the cost of production to be established. This information enables management to make better informed decisions, for example regarding pricing.
- (ii) To act as a control device by establishing standards (planned costs) and highlighting (via variance analysis) activities that are not conforming to plan. This process highlights management attention on areas which may require corrective action.

- (b) A Sales price variance:

Actual sales @ standard rate	$4,650 \times \$6 = \$27,900$
Standard sales at actual price	$= \$30,225$
Labour efficiency variance	<u><u>\$2,325 F</u></u>

Sales volume contribution variance:

Standard contribution	$= \$6 \times 60\% = \3.60 per unit
Volume variance	$= 5,000 - 4,650 = 350 \text{ units A}$
@ \$3.60	$= \$1,260 \text{ A}$

- (c) Variances should not be looked at in isolation. One variance might be inter-related with another, and much of it might have occurred only because the other, inter-related, variance occurred too. Considering a variance in isolation is likely to lead to inaccurate conclusions being drawn.

- (d) When two variances are interdependent (interrelated) they impact upon each other. For example, if it is decided to purchase cheaper materials for a job, a favourable price variance is likely. However, the use of cheaper materials may lead to higher levels of rework and materials wastage, resulting in an adverse materials usage variance.

Note. You may have provided a different but equally valid explanation. For example, labour rate and efficiency variances are also interrelated. Using a highly skilled team is likely to result in an adverse labour rate variance but a favourable efficiency variance.

31.3 (a) *Direct labour efficiency variance*

5,000 units should have taken (\times 6 hrs)	30,000 hrs
But did take	33,000 hrs
Efficiency variance in hrs	<u>3,000</u> hrs (A)
\times standard rate	$\times \$20$
Efficiency variance in \$	<u><u>\$60,000</u></u> (A)

- (b) Adverse labour efficiency variances could arise if lower grade material is used. This is because the lower grade material may mean that labour have to take longer to produce the output.

Another possible reason for an adverse labour variance is incorrect allocation of time to jobs. For example, time spent on Job A may accidentally be recorded against Job B which would make the labour on Job B look inefficient.

- (c) There are **two differences** between the way that variances are calculated in a marginal costing system and in an absorption costing system.

In **marginal costing**, fixed costs are not absorbed into product costs and so there are **no fixed cost variances** to explain any **under or over absorption of overheads**. There will, therefore, be **no fixed overhead volume variance**. There will, however, be a fixed overhead expenditure variance which is calculated in exactly the same way as for absorption costing systems.

In marginal costing the **sales volume variance** in units will be **valued at standard contribution margin** and called the sales volume contribution variance. In standard absorption costing standard profit is used instead of standard contribution.

31.4 (a) **High-low method**(i) **Budgeted variable overhead per tonne**

Using the high-low technique,

$$\begin{aligned} \text{Budgeted variable overhead per tonne} &= \frac{\text{Chnge in total budgeted overhead}}{\text{Change in volume}} \\ &= \frac{(\$264,000 - \$200,000)}{(9,000 - 5,000 \text{ tonnes})} \\ &= \$16 \text{ per tonne} \end{aligned}$$

(ii) **Budgeted fixed overhead for the period**

	\$
If total overhead at 9,000 tonnes =	264,000
Variable overhead = 9,000 tonnes \times \$16 per tonne =	<u>(144,000)</u>
Budgeted fixed overheads	<u><u>120,000</u></u>

(b) **Variances**(i) **Fixed overhead expenditure variance**

Budgeted expenditure	\$120,000
Actual expenditure	<u>\$125,000</u>
Fixed overhead expenditure variance	\$ 5,000 (A)

(ii) **Fixed overhead volume variance**

Actual production at standard rate ($6,500 \times \$24$)	\$156,000
Budgeted production at standard rate	<u>\$120,000</u>
Fixed overhead volume variance	\$ 36,000 (F)

(c) **Possible operational causes for each of the two variances**(i) **Adverse expenditure variance**

Potential causes of an adverse expenditure variance are:

- (1) An increase in the cost of services used
- (2) Wasteful expenditure
- (3) A change in the type of services used

(ii) **Favourable volume variance**

Potential causes of a favourable volume variance are:

- (1) Seasonal demand leading to higher than average production levels
- (2) Favourable labour efficiency leading to increased production
- (3) Increased factory capacity due to the removal of a bottleneck

(only one cause of each was requested)

31.5 (a) **Variances**(i) **Fixed overhead expenditure variance**

	\$	
Budgeted fixed overheads	26,000	
Actual fixed overheads	<u>23,000</u>	
Fixed overhead expenditure variance	<u>3,000</u>	F

(ii) **Fixed overhead efficiency variance**

14,000 sets should have taken ($\times 0.5$ hrs)	7,000 hrs	
But did take	<u>8,000 hrs</u>	
	1,000 hrs	A
\times std fixed overhead abs rate per hour	$\times \$4$	
	<u><u>\$4,000</u></u>	A

(iii) **Fixed overhead capacity variance**

Budgeted hours of work	6,500 hrs	
Actual hours of work	<u>8,000 hrs</u>	
	1,500 hrs	F
\times std fixed overhead abs rate per hour	$\times \$4$	
	<u><u>6,000</u></u>	F

(iv) **Fixed overhead volume variance**

	\$	
Actual production at standard rate ($14,000 \times \$2$ per unit)	28,000	
Budgeted production at standard rate ($13,000 \times \$2$ per unit)	<u>26,000</u>	
Fixed overhead expenditure variance	<u><u>2,000</u></u>	F

Alternatively:

Capacity + efficiency

$$6,000 (\text{F}) + 4,000 (\text{A}) = \$2,000 (\text{F})$$

- (b) The **capacity and efficiency variances** attempt to explain the cause of over-absorption indicated by the volume variance.

The higher number of labour hours worked compared to budget resulted in \$6,000 more overhead absorbed than budgeted. However, the higher hours of labour worked were a result of inefficient labour use as indicated by the labour efficiency variance. This resulted in the \$4,000 adverse fixed overhead efficiency variance. Therefore the overall volume variance is only \$2,000 favourable.

31.6 (a) (i) **The direct material total variance**

	\$	
2,500 units should have cost	225,000	
but did cost	<u>175,000</u>	
Direct material total variance	<u><u>50,000</u></u> (F)	

(ii) **The direct material price variance**

	\$	
12,000 kg of W should have cost	180,000	
but did cost	<u>175,000</u>	
Material W price variance	<u><u>5,000</u></u> (F)	

(iii) **The direct material usage variance**

2,500 units should have used (\times 6 kg)	15,000 kg
but did use	<u>12,000 kg</u>
Usage variance in kg	<u>3,000 kg (F)</u>
Standard cost per kilogram	$\times \$15$
Usage variance in \$	<u><u>$\\$45,000$ (F)</u></u>

Summary

	\$
Price variance	5,000 (F)
Usage variance	<u>45,000 (F)</u>
Total variance	<u><u>50,000 (F)</u></u>

- (b) C This is calculated by finding the balancing figure. The total variance between budgeted contribution and actual contribution is \$10,000 adverse (\$30,000 – \$20,000). The sales volume and sales price variances sum to \$5,000 favourable, so to balance, the variable cost variance must be \$15,000 adverse.
- (c) An operating statement shows how the combination of variances work together to produce a reconciliation of budgeted profit to actual profit.
- 31.7 (a) (i) Fixed overhead total variance is the difference between fixed overhead incurred and fixed overhead absorbed.
- (ii) Fixed overhead expenditure variance is the difference between the budgeted fixed overhead expenditure and actual fixed overhead expenditure.
- (iii) Fixed overhead volume variance is the difference between actual and budgeted volume, multiplied by the standard absorption rate per unit.
- (iv) Fixed overhead volume efficiency variance is the difference between the number of hours that actual production should have taken, and the number of hours actually taken, multiplied by the standard absorption rate per hour.
- (v) Fixed overhead volume capacity variance is the difference between budgeted hours of work and the actual hours worked, multiplied by the standard absorption rate per hour
- (b) D
- | | |
|--|------------|
| Absorbed overhead = Actual hours \times fixed overhead absorption rate = | |
| 8,000 \times \$5 per unit = | \$40,000 |
| Actual overhead = | \$55,000 |
| (Under) absorbed overhead | (\$15,000) |
- (c) (Three required):
- The materiality of the variance – is it significant?
 - How controllable it is – some are not controllable, even once the cause is discovered
 - The type of standard being used – ideal standards will always create adverse variances
 - The interdependence of variances – do not just look at one variance in isolation
 - The cost of an investigation – will it be worth the time taken?

31.8 (a) (i) and (ii)

STANDARD COST CARD FOR A WIDGET

<i>Direct materials</i>	\$	\$
X – 5 kg × \$2	10	
Z – 2 litres × \$5	10	
	20	

<i>Direct labour</i>		
Skilled – 3 × \$15	45	
Unskilled – 6 × \$3	<u>18</u>	
	63	

Standard direct cost 83

Variable production overhead – 3 × \$3.00 9
Standard variable cost of production 92

Fixed production overhead – 3 × \$3.33 (W) 10
Standard full production cost 102

Administration, selling and distribution overhead 20
Standard cost of sale 122

Standard profit (15% × 122) 18

Standard sales price 140

Working

Fixed overhead absorption rate = (\$100,000/(10,000 × 3)) = \$3.33 per skilled labour hour

(b) D

32 Performance measurement

32.1 (a) **Two financial performance measures to monitor the credit control department**

- (i) Monthly cost centre cost per \$ of credit sales
- (ii) Salary cost per customer account

(b) **Two non-financial performance measures to monitor the credit control department**

- (i) Number of customer accounts handled per employee
- (ii) Average days of debt outstanding

(c)

Note. You will have to apply a bit of imagination and common sense in this part of the question, as well as your understanding of performance measures. You must gain confidence in **applying your knowledge in an unfamiliar situation**. It is highly unlikely that you will have worked in many of the situations described in examination questions!

Monitoring the output of remote workers

Remote workers are different from employees who work on an organisation's premises because they cannot be observed and therefore it is impossible to see what they are doing and to note how many hours they are working. The focus must therefore be on **monitoring their output**, rather than their input.

Rediphone will need to devise systems to monitor the output of each individual home worker. Alternatively it may be more appropriate to monitor the output of a team or group of homeworkers. The computer systems used to send work to and collect work from homeworkers should provide the basic information for monitoring their output and efficiency and effectiveness.

(d) **Four examples of information to assist in monitoring the efficiency and effectiveness of remote workers**

- (i) The number of customer complaints related to tasks completed by each remote worker
- (ii) The number of customer accounts handled by each remote worker
- (iii) The average 'turn-around' time between a task being communicated to the remote worker and the job being returned in a satisfactorily completed state
- (iv) Customer satisfaction ratings relevant to each remote worker (from customer feedback)

32.2 (a) **Residual income (RI)**

	20X2 \$'000	20X3 \$'000
Operating profit	16,000	17,000
Attributable financing cost (W1)	<u>(14,000)</u>	<u>(18,000)</u>
RI	<u><u>2,000</u></u>	<u><u>(1,000)</u></u>

Working 1

Capital employed × cost of capital applicable

20X2: \$70m × 20% = \$14m

20X3: \$90m × 20% = \$18m

(b) and (c)

Please note that the question asks for one CSF in each category and one related KPI only. Providing more will not gain extra marks. We have only done so for completeness.

		Part (b) Critical success factor (CSF)	Part (c) Key performance indicator (KPI)
(i)	Financial success	Shareholder value Profitability Cash flow Revenue growth	Earnings per share Profit before tax Cash targets % increase in revenue
(ii)	Customer satisfaction	Standard of facilities Standard of service Catering standards	Questionnaire results Complaints % utilisation of in-house catering
(iii)	Process efficiency	Utilisation of conference facilities Utilisation of information technology Daily cleaning Check in	% occupation of conference facilities % utilisation of technology Average cleaning time per specified area Average check in time per customer
(iv)	Organisational learning and growth	Market share Growth in business Staff satisfaction	% growth in business conference market % increase in customer numbers Staff turnover

32.3 (a) **Role of mission statements in performance measurement**

A mission statement provides a clear statement of an organisation's purpose, their reason for existing and what they are trying to achieve. A mission statement therefore provides an important context when measuring performance. Individual performance should contribute to group performance, group to department and so on all the way up to overall organisational performance. In the same way as performance at each level supports that at each higher level, so the targets at each level flow downwards from higher levels, deriving ultimately from the organisational mission.

(b) **Balanced scorecard approach to performance measurement**

Kaplan and Norton's Balanced Scorecard suggests performance should be measured from four perspectives:

- (i) Financial performance
- (ii) Customer satisfaction
- (iii) Efficiency of internal processes
- (iv) Learning and innovation

This approach ensures a broad range of performance measures are used. Dysfunctional decision-making, short-termism and manipulation of single-measure outputs are discouraged, since progress and performance are required on a broad front. Managers understand more clearly that broader performance is important and are motivated to achieve it.

(c)

Remember that you only needed to provide one critical success factor and KPI for three of the categories. For completeness, we provide answers for all four of them.

Note also that it is necessary to use your imagination and business awareness to answer a question like this.

Perspective	
Financial performance	
Critical success factor	Key performance indicator
Profitability	ROI, gross margin, net margin, average margin per order
Cashflow	Daily bankings, customer days, supplier days, bank balance, cashflow forecast
Customer satisfaction	
Critical success factor	Key performance indicator
Delivery on time	Ratio of late deliveries to those on time, number of complaints as a percentage of orders
Reliability	Number of deliveries lost as percentage of deliveries Number of parcels damaged as percentage of deliveries Percentage of late collections
Process efficiency	
Central success factor	Key performance indicator
Route efficiency	Fuel cost per delivery compared to budget and earlier periods * Vehicle and driver idle time
Transport costs	Van downtime, servicing cost per route mile, vehicle availability each day
*Route distances will vary from depot to depot	
Innovation	
Critical success factor	Key performance indicator
Introduction of new services	Percentage of revenue from services introduced within previous year
Technical innovation	Growth in use of IT for planning and control/reduction in head count

32.4 (a) Advantages of residual income

TWO required – we provide more than two below for study purposes.

- (i) As an absolute measure, RI does not lead to dysfunctional decision making that relative measures may do. Projects with a positive contribution to profit would not be rejected if they have a lower percentage return than existing ones.
- (ii) By attributing an imputed interest charge to the capital used, managers are made aware of the funding cost of their division.
- (iii) Residual income is consistent in the long run with the net present value approach (NPV). Criteria that maximise NPV in the long run are normally likely to be consistent with RI maximisation.

(b) Disadvantages of residual income

TWO required – we provide more than two below for study purposes.

- (i) Defining the appropriate parameters such as controllable profits and the attributable interest charge (or cost of capital) may be difficult.
- (ii) Comparisons between divisions of different sizes may present problems where economies of scale offer advantages.

- (iii) When organisations value assets at net book value, ROI and RI generally **increase** as assets get older. Consequently, management may hold on to out-of-date plant and machinery.
- (iv) Both ROI and RI measure divisional performance based on a single value. Most organisations these days are of such a complex nature that a single figure is unlikely to be adequate enough upon which to base an investment decision.
- (v) As a general rule, most investment projects with positive NPVs have correspondingly low ROI and RI figures in early years. This in turn can lead to the project managers being rejected in the first few years of a new investment.
- (c) D Say current assets are \$75,000
Current liabilities are \$50,000
30% decrease in both will be \$15,000. Current assets will then be \$60,000, current liabilities \$35,000, and current ratio will be $60:35 = 1.71$. This is an increase of less than 30%.
- (d) Benchmarking is an attempt to identify best practices by a comparison of operations to achieve improved performance. It is a type of comparison exercise through which an organisation attempts to improve performance. The idea is to seek the best available performance against which the organisation can monitor its own performance.
- (e) **Limitations of benchmarking**
TWO required – we provide more than two below for study purposes.
- Difficulties in deciding which activities to benchmark
 - Identifying the 'best in class' for each activity
 - Persuading other organisations to share information
 - Successful practices in one organisation or department may not transfer successfully to another
- 32.5 (a) **Return on capital employed (ROCE).** This ratio shows the percentage rate of profit which has been earned on the capital invested in the business, that is the return on the resources controlled by management. The expected return varies depending on the type of business and it is usually calculated as follows.
Return on capital employed = $(\text{Profit before interest and tax}/\text{capital employed}) \times 100\%$.
- (b) **Asset turnover.** This ratio shows how effectively the assets of a business are being used to generate sales.
Asset turnover = $(\text{Sales revenue}/\text{capital employed})$
If the same figure for capital employed is used as in ROCE, then ratios (i) to (iii) can be related together: (i) ROCE = (ii) net operating profit margin \times (iii) asset turnover.
- (c) **Gross margin.** This ratio measures the profitability of sales.
Gross margin = $(\text{Gross profit}/\text{sales revenue}) \times 100\%$
The gross profit is calculated as sales revenue less the cost of goods sold, and this ratio therefore focuses on the company's manufacturing and trading activities.
- (d) **WH's ROCE**
WH's ROCE is lower than the trade association average, possibly indicating that the company's assets are not being used as profitably as in the industry as a whole. On the other hand, the ratio could reflect higher levels of capital investment at WH.
- (e) **WH's Asset Turnover**
WH's asset turnover ratio is lower than the trade association average. This may mean that assets are not being used as effectively in WH than in other companies in the industry as a whole. The ratio may also reflect relatively recent investment at WH.

32.6 (a)

	20X6
(i) Gross profit margin	43.90%
(ii) Return on capital employed	19.43%
(iii) Asset turnover	0.96 times
(iv) Current ratio	1.77
(v) Quick ratio	1.20
(vi) Inventory holding period in days	46.11 days
(vii) Payables payment period in days	81.45 days
(viii) Receivables period in days	49.86 days

Workings

	20X6
(i) Gross profit margin	$(2,540 - 1,425)/2,540 \times 100\% = 43.90$
(ii) Return on capital employed	$(2,540 - 1,425 - 600)/(2,400 + 250) \times 100\% = 19.43$
(iii) Asset turnover	$(2,540/2,650) = 0.96$
(iv) Current ratio	$(347 + 180 + 36/318) = 1.77$
(v) Quick ratio	$(347 + 36/318) = 1.20$
(vi) Inventory holding period in days	$(180/1,425) \times 365 = 46.11$
(vii) Payables payment period in days	$(318/1,425) \times 365 = 81.45$
(viii) Receivables period in days	$(347/2,540) \times 365 = 49.86$

- (b) D The quality of products or services is an aspect of operational performance. Quality affects customer perceptions, but is under the control of management.
- 32.7 (a) (i) Surplus = \$32,000
 Capital employed (total assets less liabilities) = \$219,000
 Therefore ROCE = $(\$32,000/\$219,000) \times 100\% = 14.6\%$
 (ii) Average cost per loan made = $\$93,000/864,000 = 10.8c$
- (b) **Return on capital employed (ROCE)** is calculated as $(\text{profit}/\text{capital employed}) \times 100\%$. In the case of the library, it shows how much surplus has been made in relation to the amount of resources invested.
Average cost per loan. In this case we would take the cost of providing the service as \$93,000 (the operating expenses of wages, other expenses and depreciation) and divide by the number of loans made in the year, to reach the average cost to the charity of each loan that is made. This can then be compared to budget, and/or sector averages, to assess performance.
- (c) Performance is often judged in terms of inputs and outputs. This ties in with the 'value for money' criteria often used to assess some non-profit making organisations.
 (i) **Economy** (spending money carefully). This is usually based on the level of expenditure.
 (ii) **Efficiency** (getting out as much as possible, when considering the resources used). This is a measure of input in relation to output, linking the economy of the service with its overall effectiveness: how successfully the library has provided its services with the money that it has spent.

- (iii) **Effectiveness** (getting done, by means of economy and efficiency, what was supposed to be done). This is an output measure, and measures what the organisation achieves in relation to its objectives, in this case the provision of 'friendly, reliable and comprehensive library facilities'.

Interpreting these for a library service:

Economy would mean spending as little money as possible to provide an acceptable service. This would be measured by, say, total expenditure on wages and other operating expenses when compared to the library budget.

Efficiency would mean providing the best service for the money available, so for instance the cost of each loan made. Wychwood has a much lower cost per loan than the average for a library service, so it would seem that it is efficient by this measure.

Effectiveness is providing the service that is supposed to be provided for the best price, and so can be measured by the number of loans made.

32.8 (a)

<i>Level</i>	<i>Maintenance cost</i>	<i>Sales value lost</i>	<i>Total cost</i>
	\$	\$	\$
X	8,000	$21 \times \$1,000$	29,000
Y	9,750	$19 \times \$1,000$	28,750
Z	7,500	$27 \times \$1,000$	34,500

Level Y should be chosen. The difference in cost against Level X is marginal, but in the absence of any other information it is the lowest cost option.

(b)

Measure	CSF	KPI
95% customer complaint resolution		X
Successful relationships with key suppliers	X	
Negotiation of favourable terms for new project finance	X	
Gain in market share by 2% each month		X
Lower the cost of capital by 1.5%		X

(c) The correct answer is Option C.

Option A describes strategic objectives; Option B describes a KPI; Option D describes organisational values and culture.

Appendix – Formula sheet and tables

Formula sheet given in the exam

Regression analysis

$$y = a + bx$$

$$a = \frac{\sum Y}{n} - \frac{b \sum x}{n}$$

$$b = \frac{n \sum xy - \sum x \sum y}{n \sum x^2 - (\sum x)^2}$$

$$r = \frac{n \sum xy - \sum x \sum y}{\sqrt{(n \sum x^2 - (\sum x)^2)(n \sum y^2 - (\sum y)^2)}}$$

Economic order quantity

$$\sqrt{\frac{2C_0 D}{C_h}}$$

Economic batch quantity

$$\sqrt{\frac{2C_0 D}{C_h(1 - \frac{D}{R})}}$$

Present value table

Present value of £1 ie $(1+r)^{-n}$

where r = interest rate,

n = number of periods until payment

Periods	Discount rates (r)									
(n)	1%	2%	3%	4%	5%	6%	7%	8%	9%	10%
1	0.990	0.980	0.971	0.962	0.952	0.943	0.935	0.926	0.917	0.909
2	0.980	0.961	0.943	0.925	0.907	0.890	0.873	0.857	0.842	0.826
3	0.971	0.942	0.915	0.889	0.864	0.840	0.816	0.794	0.772	0.751
4	0.961	0.924	0.888	0.855	0.823	0.792	0.763	0.735	0.708	0.683
5	0.951	0.906	0.863	0.822	0.784	0.747	0.713	0.681	0.650	0.621
6	0.942	0.888	0.837	0.790	0.746	0.705	0.666	0.630	0.596	0.564
7	0.933	0.871	0.813	0.760	0.711	0.665	0.623	0.583	0.547	0.513
8	0.923	0.853	0.789	0.731	0.677	0.627	0.582	0.540	0.502	0.467
9	0.914	0.837	0.766	0.703	0.645	0.592	0.544	0.500	0.460	0.424
10	0.905	0.820	0.744	0.676	0.614	0.558	0.508	0.463	0.422	0.386
11	0.896	0.804	0.722	0.650	0.585	0.527	0.475	0.429	0.388	0.350
12	0.887	0.788	0.701	0.625	0.557	0.497	0.444	0.397	0.356	0.319
13	0.879	0.773	0.681	0.601	0.530	0.469	0.415	0.368	0.326	0.290
14	0.870	0.758	0.661	0.577	0.505	0.442	0.388	0.340	0.299	0.263
15	0.861	0.743	0.642	0.555	0.481	0.417	0.362	0.315	0.275	0.239
(n)	11%	12%	13%	14%	15%	16%	17%	18%	19%	20%
1	0.901	0.893	0.885	0.877	0.870	0.862	0.855	0.847	0.840	0.833
2	0.812	0.797	0.783	0.769	0.756	0.743	0.731	0.718	0.706	0.694
3	0.731	0.712	0.693	0.675	0.658	0.641	0.624	0.609	0.593	0.579
4	0.659	0.636	0.613	0.592	0.572	0.552	0.534	0.516	0.499	0.482
5	0.593	0.567	0.543	0.519	0.497	0.476	0.456	0.437	0.419	0.402
6	0.535	0.507	0.480	0.456	0.432	0.410	0.390	0.370	0.352	0.335
7	0.482	0.452	0.425	0.400	0.376	0.354	0.333	0.314	0.296	0.279
8	0.434	0.404	0.376	0.351	0.327	0.305	0.285	0.266	0.249	0.233
9	0.391	0.361	0.333	0.308	0.284	0.263	0.243	0.225	0.209	0.194
10	0.352	0.322	0.295	0.270	0.247	0.227	0.208	0.191	0.176	0.162
11	0.317	0.287	0.261	0.237	0.215	0.195	0.178	0.162	0.148	0.135
12	0.286	0.257	0.231	0.208	0.187	0.168	0.152	0.137	0.124	0.112
13	0.258	0.229	0.204	0.182	0.163	0.145	0.130	0.116	0.104	0.093
14	0.232	0.205	0.181	0.160	0.141	0.125	0.111	0.099	0.088	0.078
15	0.209	0.183	0.160	0.140	0.123	0.108	0.095	0.084	0.074	0.065

Annuity table

Present value of an annuity of 1 ie $\frac{1-(1+r)^{-n}}{r}$

where r = interest rate,

n = number of periods

Periods	Discount rates (r)									
(n)	1%	2%	3%	4%	5%	6%	7%	8%	9%	10%
1	0.990	0.980	0.971	0.962	0.952	0.943	0.935	0.926	0.917	0.909
2	1.970	1.942	1.913	1.886	1.859	1.833	1.808	1.783	1.759	1.736
3	2.941	2.884	2.829	2.775	2.723	2.673	2.624	2.577	2.531	2.487
4	3.902	3.808	3.717	3.630	3.546	3.465	3.387	3.312	3.240	3.170
5	4.853	4.713	4.580	4.452	4.329	4.212	4.100	3.993	3.890	3.791
6	5.795	5.601	5.417	5.242	5.076	4.917	4.767	4.623	4.486	4.355
7	6.728	6.472	6.230	6.002	5.786	5.582	5.389	5.206	5.033	4.868
8	7.652	7.325	7.020	6.733	6.463	6.210	5.971	5.747	5.535	5.335
9	8.566	8.162	7.786	7.435	7.108	6.802	6.515	6.247	5.995	5.759
10	9.471	8.983	8.530	8.111	7.722	7.360	7.024	6.710	6.418	6.145
11	10.368	9.787	9.253	8.760	8.306	7.887	7.499	7.139	6.805	6.495
12	11.255	10.575	9.954	9.385	8.863	8.384	7.943	7.536	7.161	6.814
13	12.134	11.348	10.635	9.986	9.394	8.853	8.358	7.904	7.487	7.103
14	13.004	12.106	11.296	10.563	9.899	9.295	8.745	8.244	7.786	7.367
15	13.865	12.849	11.938	11.118	10.380	9.712	9.108	8.559	8.061	7.606

(n)	11%	12%	13%	14%	15%	16%	17%	18%	19%	20%
1	0.901	0.893	0.885	0.877	0.870	0.862	0.855	0.847	0.840	0.833
2	1.713	1.690	1.668	1.647	1.626	1.605	1.585	1.566	1.547	1.528
3	2.444	2.402	2.361	2.322	2.283	2.246	2.210	2.174	2.140	2.106
4	3.102	3.037	2.974	2.914	2.855	2.798	2.743	2.690	2.639	2.589
5	3.696	3.605	3.517	3.433	3.352	3.274	3.199	3.127	3.058	2.991
6	4.231	4.111	3.998	3.889	3.784	3.685	3.589	3.498	3.410	3.326
7	4.712	4.564	4.423	4.288	4.160	4.039	3.922	3.812	3.706	3.605
8	5.146	4.968	4.799	4.639	4.487	4.344	4.207	4.078	3.954	3.837
9	5.537	5.328	5.132	4.946	4.772	4.607	4.451	4.303	4.163	4.031
10	5.889	5.650	5.426	5.216	5.019	4.833	4.659	4.494	4.339	4.192
11	6.207	5.938	5.687	5.453	5.234	5.029	4.836	4.656	4.486	4.327
12	6.492	6.194	5.918	5.660	5.421	5.197	4.988	4.793	4.611	4.439
13	6.750	6.424	6.122	5.842	5.583	5.342	5.118	4.910	4.715	4.533
14	6.982	6.628	6.302	6.002	5.724	5.468	5.229	5.008	4.802	4.611
15	7.191	6.811	6.462	6.142	5.847	5.575	5.324	5.092	4.876	4.675

Mock Exam 1

(Specimen Exam June 2014)

ACCA

Paper FMA/F2

Management Accounting

Mock Examination 1

(Specimen exam)

Question Paper	
Time allowed	2 hours
This paper is divided into two sections: Section A – ALL 35 questions are compulsory and MUST be attempted Section B – BOTH questions are compulsory and MUST be attempted	

DO NOT OPEN THIS PAPER UNTIL YOU ARE READY TO START UNDER EXAMINATION CONDITIONS

Section A – ALL 35 questions are compulsory and MUST be attempted

- 1 A manufacturing company benchmarks the performance of its accounts receivable department with that of a leading credit card company.

What type of benchmarking is the company using?

- A Internal benchmarking
- B Competitive benchmarking
- C Functional benchmarking
- D Strategic benchmarking

(2 marks)

- 2 Which of the following BEST describes target costing?

- A Setting a cost by subtracting a desired profit margin from a competitive market price
- B Setting a price by adding a desired profit margin to a production cost
- C Setting a cost for the use in the calculation of variances
- D Setting a selling price for the company to aim for in the long run

(2 marks)

- 3 Information relating to two processes (F and G) was as follows:

Process	Normal loss as % of input	Input (litres)	Output (litres)
F	8	65,000	58,900
G	5	37,500	35,700

For each process, was there an abnormal loss or an abnormal gain?

- | <i>Process F</i> | <i>Process G</i> |
|------------------|------------------|
| A Abnormal gain | Abnormal gain |
| B Abnormal gain | Abnormal loss |
| C Abnormal loss | Abnormal gain |
| D Abnormal loss | Abnormal loss |

(2 marks)

- 4 The following budgeted information relates to a manufacturing company for next period:

	Units		\$
Production	14,000	Fixed production costs	63,000
Sales	12,000	Fixed selling costs	12,000

The normal level of activity is 14,000 units per period.

Using absorption costing the profit for next period has been calculated as \$36,000

What would be the profit for next period using marginal costing?

- A \$25,000
- B \$27,000
- C \$45,000
- D \$47,000

(2 marks)

- 5 The Eastland Postal Service is government owned. The government requires it to provide a parcel delivery service to every home and business in Eastland at a low price which is set by the government. Express Couriers Co is a privately owned parcel delivery company that also operates in Eastland. It is not subject to government regulation and most of its deliveries are to large businesses located in Eastland's capital city. You have been asked to assess the relative efficiency of the management of the two organisations.

Which of the following factors should NOT be allowed for when comparing the ROCE of the two organisations to assess the efficiency of their management?

- A Differences in prices charged
- B Differences in objectives pursued
- C Differences in workforce motivation
- D Differences in geographic areas served

(2 marks)

- 6 Under which sampling method does every member of the target population have an equal chance of being in the sample?
- A Stratified sampling
 B Random sampling
 C Systematic sampling
 D Cluster sampling

(2 marks)

- 7 A Company manufactures and sells one product which requires 8 kg of raw material in its manufacture. The budgeted data relating to the next period are as follows:

	Units
Sales	19,000
Opening inventory of finished goods	4,000
Closing inventory of finished goods	3,000

	Kg
Opening inventory of raw materials	50,000
Closing inventory of raw materials	53,000

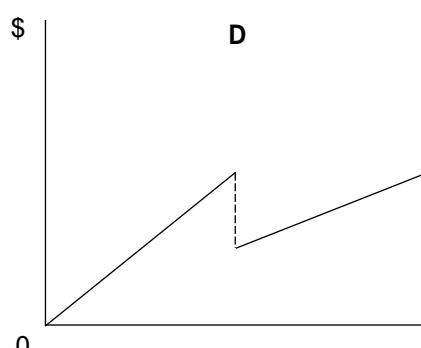
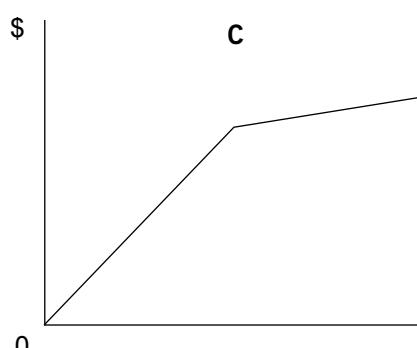
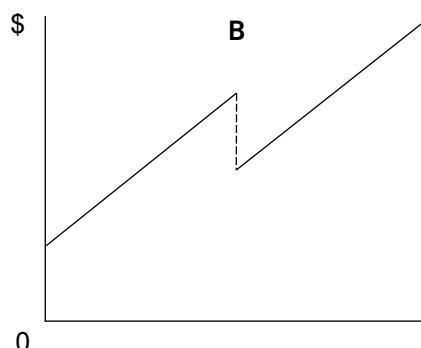
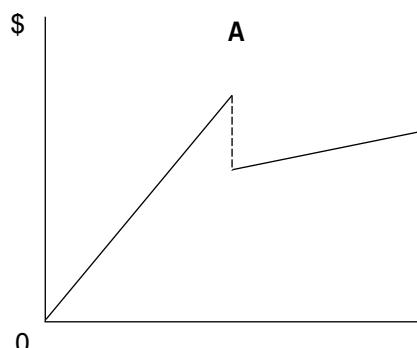
What is the budgeted raw material purchases for next period (in kg)?

- A 141,000
 B 147,000
 C 157,000
 D 163,000

(2 marks)

- 8 Up to a given level of activity in each period the purchase price per unit of a raw material is constant. After that point a lower price per unit applies both to further units purchased and also retrospectively to all units already purchased.

Which of the following graphs depicts the total cost of the raw materials for a period?



- A Graph A
 B Graph B
 C Graph C
 D Graph D

(2 marks)

9 Which of the following are benefits of budgeting?

- 1 It helps coordinate the activities of different departments
 - 2 It fulfils legal reporting obligations
 - 3 It establishes a system of control
 - 4 It is a starting point for strategic planning
- A 1 and 4 only
 - B 1 and 3 only
 - C 2 and 3 only
 - D 2 and 4 only

(2 marks)

10 The following statements relate to the participation of junior management in setting budgets:

- 1 It speeds up the setting of budgets
- 2 It increases the motivation of junior managers
- 3 It reduces the level of budget padding

Which statements are true?

- A 1 only
- B 2 only
- C 2 and 3 only
- D 1, 2 and 3

(2 marks)

11 A company has a capital employed of \$200,000. It has a cost of capital of 12% per year. Its residual income is \$36,000.

What is the company's return on investment?

- A 30%
- B 12%
- C 18%
- D 22%

(2 marks)

12 A company has calculated a \$10,000 adverse direct material variance by subtracting its flexed budget direct material cost from its actual direct material cost for the period.

Which of the following could have caused the variance?

- 1 An increase in direct material prices
- 2 An increase in raw material usage per unit
- 3 Units produced being greater than budgeted
- 4 Units sold being greater than budgeted

- A 2 and 3 only
- B 3 and 4 only
- C 1 and 2 only
- D 1 and 4 only

(2 marks)

13 A company has recorded the following variances for a period:

Sales volume variance	\$10,000 Adverse
Sales price variance	\$5,000 Favourable
Total cost variance	\$12,000 Adverse

Standard profit on actual sales for the period was \$120,000.

What was the fixed budget profit for the period?

- A \$137,000
- B \$103,000
- C \$110,000
- D \$130,000

(2 marks)

- 14 Which of the following are suitable measures of performance at the strategic level?
- 1 Return on investment
 - 2 Market share
 - 3 Number of customer complaints
- A 1 and 2
 - B 2 only
 - C 2 and 3
 - D 1 and 3
- (2 marks)**
-
- 15 Which of the following are feasible values for the correlation coefficient?
- 1 +1.40
 - 2 +1.04
 - 3 0
 - 4 -0.94
- A 1 and 2 only
 - B 3 and 4 only
 - C 1, 2 and 4 only
 - D 1, 2, 3 and 4
- (2 marks)**
-
- 16 A company's operating costs are 60% variable and 40% fixed.
- Which of the following variances' values would change if the company switched from standard marginal costing to standard absorption costing?
- A Direct material efficiency variance
 - B Variable overhead efficiency variance
 - C Sales volume variance
 - D Fixed overhead expenditure variance
- (2 marks)**
-
- 17 ABC Co has a manufacturing capacity of 10,000 units. The flexed production cost budget of the company is as follows:
- | | | |
|------------------------|----------|----------|
| Capacity | 60% | 100% |
| Total production costs | \$11,280 | \$15,120 |
- What is the budgeted total production cost if it operates at 85% capacity?
- A \$13,680
 - B \$12,852
 - C \$14,025
 - D \$12,340
- (2 marks)**
-
- 18 Using an interest rate of 10% per year the net present value (NPV) of a project has been correctly calculated as \$50. If the interest rate is increased by 1% the NPV of the project falls by \$20.
- What is the internal rate of return (IRR) of the project?
- A 7.5%
 - B 11.7%
 - C 12.5%
 - D 20.0%
- (2 marks)**
-

- 19 A factory consists of two production cost centres (P and Q) and two service cost centres (X and Y). The total allocated and apportioned overhead for each is as follows:

P	Q	X	Y
\$95,000	\$82,000	\$46,000	\$30,000

It has been estimated that each service cost centre does work for other cost centres in the following proportions:

	P	Q	X	Y
Percentage of service cost centre X to	50	50	—	—
Percentage of service cost centre Y to	30	60	10	—

The reapportionment of service cost centre costs to other cost centres fully reflects the above proportions.

After the reapportionment of service cost centre costs has been carried out, what is the total overhead for production cost centre P?

- A \$124,500
- B \$126,100
- C \$127,000
- D \$128,500

(2 marks)

- 20 A company always determines its order quantity for a raw material by using the Economic Order Quantity (EOQ) model.

What would be the effects on the EOQ and the total annual holding cost of a decrease in the cost of ordering a batch of raw material?

	EOQ	Annual holding cost
A	Higher	Lower
B	Higher	Higher
C	Lower	Higher
D	Lower	Lower

(2 marks)

- 21 A company which operates a process costing system had work-in-progress at the start of last month of 300 units (valued at \$1,710) which were 60% complete in respect of all costs. Last month a total of 2,000 units were completed and transferred to the finished goods warehouse. The cost per equivalent unit for costs arising last month was \$10. The company uses the FIFO method of cost allocation.

What was the total value of the 2,000 units transferred to the finished goods warehouse last month?

- A \$19,910
- B \$20,000
- C \$20,510
- D \$21,710

(2 marks)

- 22 A manufacturing company operates a standard absorption costing system. Last month 25,000 production hours were budgeted and the budgeted fixed production cost was \$125,000. Last month the actual hours worked were 24,000 and standard hours for actual production were 27,000.

What was the fixed production overhead capacity variance for last month?

- A \$5,000 Adverse
- B \$5,000 Favourable
- C \$10,000 Adverse
- D \$10,000 Favourable

(2 marks)

23 The following statements have been made about value analysis.

- 1 It seeks the lowest cost method of achieving a desired function
- 2 It always results in inferior products
- 3 It ignores esteem value
- 4 It is applicable to both physical products and services

Which TWO of the above statements are true?

- A 1 and 4
- B 1 and 2
- C 3 and 4
- D 2 and 3

(2 marks)

24 Under which of the following labour remuneration methods will direct labour cost always be a variable cost?

- A Day rate
- B Piece rate
- C Differential piece rate
- D Group bonus scheme

(2 marks)

25 A company manufactures and sells a single product. In two consecutive months the following levels of production and sales (in units) occurred:

	<i>Month 1</i>	<i>Month 2</i>
Sales	3,800	4,400
Production	3,900	4,200

The opening inventory for Month 1 was 400 units. Profits or losses have been calculated for each month using both absorption and marginal costing principles.

Which of the following combinations of profits and losses for the two months is consistent with the above data?

	<i>Absorption costing profit/(loss)</i>		<i>Marginal costing profit/(loss)</i>	
	<i>Month 1</i>	<i>Month 2</i>	<i>Month 1</i>	<i>Month 2</i>
	\$	\$	\$	\$
A	200	4,400	(400)	3,200
B	(400)	4,400	200	3,200
C	200	3,200	(400)	4,400
D	(400)	3,200	200	4,400

(2 marks)

26 The following statements relate to the advantages that linear regression analysis has over the high low method in the analysis of cost behaviour:

- 1 The reliability of the analysis can be statistically tested
- 2 It takes into account all of the data
- 3 It assumes linear cost behaviour

Which statements are true?

- A 1 only
- B 1 and 2 only
- C 2 and 3 only
- D 1, 2 and 3

(2 marks)

- 27 A company operates a process in which no losses are incurred. The process account for last month, when there was no opening work-in-progress, was as follows:

Process account

	\$		\$
Costs arising	624,000	Finished output (10,000 units)	480,000
		Closing work-in-progress (4,000 units)	144,000
	<hr/>		<hr/>
	624,000		624,000
	<hr/>		<hr/>

The closing work in progress was complete to the same degree for all elements of cost.

What was the percentage degree of completion of the closing work-in-progress?

- A 12%
- B 30%
- C 40%
- D 75%

(2 marks)

- 28 Which of the following would not be expected to appear in an organisation's mission statement?

- A The organisation's values and beliefs
- B The products or services offered by the organisation
- C Quantified short term targets the organisation seeks to achieve
- D The organisation's major stakeholders

(2 marks)

- 29 An organisation operates a piecework system of remuneration, but also guarantees its employees 80% of a time-based rate of pay which is based on \$20 per hour for an eight hour working day. Three minutes is the standard time allowed per unit of output. Piecework is paid at the rate of \$18 per standard hour.

If an employee produces 200 units in eight hours on a particular day, what is the employee's gross pay for that day?

- A \$128
- B \$144
- C \$160
- D \$180

(2 marks)

- 30 A company uses an overhead absorption rate of \$3.50 per machine hour, based on 32,000 budgeted machine hours for the period. During the same period the actual total overhead expenditure amounted to \$108,875 and 30,000 machine hours were recorded on actual production.

By how much was the total overhead under or over absorbed for the period?

- A Under absorbed by \$3,875
- B Under absorbed by \$7,000
- C Over absorbed by \$3,875
- D Over absorbed by \$7,000

(2 marks)

- 31 Which of the following statements relating to management information are true?

- 1 It is produced for parties external to the organisation
- 2 There is usually a legal requirement for the information to be produced
- 3 No strict rules govern the way in which the information is presented
- 4 It may be presented in monetary or non monetary terms

- A 1 and 2
- B 3 and 4
- C 1 and 3
- D 2 and 4

(2 marks)

- 32 A company's sales in the last year in its three different markets were as follows

	\$
Market 1	100,000
Market 2	149,000
Market 3	51,000
Total	<u>300,000</u>

In a pie chart representing the proportion of sales made by each region what would be the angle of the section representing Market 3?

- A 17 degrees
- B 50 degrees
- C 61 degrees
- D 120 degrees

(2 marks)

- 33 Which of the following BEST describes a flexible budget?

- A A budget which shows variable production costs only
- B A monthly budget which is changed to reflect the number of days in the month
- C A budget which shows sales revenue and costs at different levels of activity
- D A budget that is updated halfway through the year to incorporate the actual results for the first half of the year

(2 marks)

- 34 The purchase price of an item of inventory is \$25 per unit. In each three month period the usage of the item is 20,000 units. The annual holding costs associated with one unit equate to 6% of its purchase price. The cost of placing an order for the item is \$20.

What is the Economic Order Quantity (EOQ) for the inventory item to the nearest whole unit?

- A 730
- B 894
- C 1,461
- D 1,633

(2 marks)

- 35 Two products G and H are created from a joint process. G can be sold immediately after split-off. H requires further processing into product HH before it is in a saleable condition. There are no opening inventories and no work in progress of products G, H or HH. The following data are available for last period:

	\$
Total joint production costs	350,000
Further processing costs of product H	66,000

<i>Product</i>	<i>Production units</i>	<i>Closing inventory</i>
G	420,000	20,000
HH	330,000	30,000

Using the physical unit method for apportioning joint production costs, what was the cost value of the closing inventory of product HH for last period?

- A \$16,640
- B \$18,625
- C \$20,000
- D \$21,600

(2 marks)

Section B – ALL THREE questions are compulsory and MUST be attempted

- 1 Cab Co owns and runs 350 taxis and had sales of \$10 million in the last year. Cab Co is considering introducing a new computerised taxi tracking system.

The expected costs and benefits of the new computerised tracking system are as follows:

- (i) The system would cost \$2,100,000 to implement.
- (ii) Depreciation would be provided at \$420,000 per annum.
- (iii) \$75,000 has already been spent on staff training in order to evaluate the potential of the new system. Further training costs of \$425,000 would be required in the first year if the new system is implemented.
- (iv) Sales are expected to rise to \$11 million in Year 1 if the new system is implemented, thereafter increasing by 5% per annum. If the new system is not implemented, sales would be expected to increase by \$200,000 per annum.
- (v) Despite increased sales, savings in vehicle running costs are expected as a result of the new system. These are estimated at 1% of total sales.
- (vi) Six new members of staff would be recruited to manage the new system at a total cost of \$120,000 per annum.
- (vii) Cab Co would have to take out a maintenance contract for the new system at a cost of \$75,000 per annum for five years.
- (viii) Interest on money borrowed to finance the project would cost \$150,000 per annum.
- (ix) Cab Co's cost of capital is 10% per annum.

Required

- (a) State whether each of the following items are relevant or irrelevant cashflows for a net present value (NPV) evaluation of whether to introduce the computerised tracking system.
- (i) Computerised tracking system investment of \$2,100,000
 - (ii) Depreciation of \$420,000 in each of the five years
 - (iii) Staff training costs of \$425,000
 - (iv) New staff total salary of \$120,000 per annum
 - (v) Staff training costs of \$75,000
 - (vi) Interest cost of \$150,000 per annum

Note. The following mark allocation is provided as guidance for this requirement:

- | | |
|---|-----------|
| <ul style="list-style-type: none"> (i) 0.5 marks (ii) 1 mark (iii) 0.5 marks (iv) 1 mark (v) 1 mark (vi) 1 mark | (5 marks) |
|---|-----------|

- (b) Calculate the following values if the computerised tracking system is implemented.

- (i) Incremental sales in Year 1
- (ii) Savings in vehicle running costs in Year 1
- (iii) Present value of the maintenance costs over the life of the contract

Note. The following mark allocation is provided as guidance for this requirement:

- | | |
|---|-----------|
| <ul style="list-style-type: none"> (i) 1 mark (ii) 0.5 marks (iii) 1.5 marks | (3 marks) |
|---|-----------|

- (c) Cab Co wishes to maximise the wealth of its shareholders. It has correctly calculated the following measures for the proposed computerised tracking system project:

- The internal rate of return (IRR) is 14%
- The return on average capital employed (ROCE) is 20%
- The payback period is four years

Required

Which of the following is true?

- A The project is worthwhile because the IRR is a positive value
- B The project is worthwhile because the IRR is greater than the cost of capital
- C The project is not worthwhile because the IRR is less than the ROCE
- D The project is not worthwhile because the payback is less than five years

(2 marks)

- 2 Castilda Co manufactures toy robots. The company operates a standard marginal costing system and values inventory at standard cost.

The following is an extract of a partly completed spreadsheet for calculating variances in month 1.

	A	B	C
1	Standard Cost Card – Toy Robot		\$ per robot
2	Selling price		120
3	Direct material	1 material per unit	20
4	Direct labour	6 hours @ \$8 per hour	48
5	Production overhead		24
6	Standard contribution		28
7	Actual and budgeted activity levels in units	Budget	Actual
8	Sales	25,000	25,600
9	Production	25,000	26,000
10	Actual sales revenue and variable costs	\$	
11	Sales	3,066,880	
12	Direct material (purchased and used)	532,800	
13	Direct labour (150,000 hours)	1,221,000	
14	Variable production overhead	614,000	
15	Variances	\$	
16	Total direct materials variances	12,800	Adverse
17	Direct labour rate variances	21,000	Adverse
18	Direct labour efficiency variances	48,000	Favourable
19	Total variable production overhead variances	10,000	Favourable

Required

- (a) Which formula will correctly calculate the direct labour efficiency variance in cell B18?

- A = (C9*C4)–B13
- B = B13–(C9*C4)
- C = (C9*C4)–(150,000*8)
- D = (150,000–(C9*6))*8

(2 marks)

- (b) Calculate the following for month 1:
- Sales volume variance and state whether it is favourable or adverse
 - Sales price variance and state whether it is favourable or adverse

Note. The total marks will be split equally between each part

(5 marks)

- (c) Castilda's management accountant thinks that the direct labour rate and efficiency variances for Month 1 could be interrelated.

Required

Briefly explain how the two direct labour variances could be interrelated. **(3 marks)**

- 3 Nicholson Co sells mobile telephones. It supplies its customers with telephones and wireless telephone connections. Customers pay an annual fee plus a monthly charge based on calls made.

The company has recently employed a consultant to install a balanced scorecard system of performance measurement and to benchmark the results against those of Nicholson Co's competitors. Unfortunately the consultant was called away before the work was finished. You have been asked to complete the work. The following data is available.

Nicholson Co	
Operating data for the year ended 30 November 2013	
Sales revenue	\$480 million
Sales attributable to new products	\$8 million
Average capital employed	\$192 million
Profit before interest and tax	\$48 million
Average number of customers	1,960,000
Average number of telephones returned for repair each day	10,000
Number of bill queries	12,000
Number of customer complaints	21,600
Number of customers lost	117,600
Average number of telephones unrepaired at the end of each day	804

Required

- (a) Calculate the following ratios and other statistics for Nicholson Co for the year ended 30 November 2013.
- Return on capital employed
 - Return on sales (net profit percentage)
 - Asset turnover
 - Average wait for telephone repair (in days)
 - Percentage of customers lost per annum
 - Percentage of sales attributable to new products

Note. The following mark allocation is provided as guidance for this requirement:

- (i) 1.5 marks
 - (ii) 1.5 marks
 - (iii) 1.5 marks
 - (iv) 1.5 marks
 - (v) 1 mark
 - (vi) 1 mark
- (8 marks)**

- (b) A balanced scorecard measures performance from four perspectives: customer satisfaction, growth, financial success and process efficiency.

Required

Briefly explain any ONE of the four perspectives above.

(2 marks)

(Total = 100 marks)

Answers to Mock Exam 1

**DO NOT TURN THIS PAGE UNTIL YOU HAVE
COMPLETED THE MOCK EXAM**

ACCA Examiner's answers. The Examiner's answers to all the questions in Mock Exam 1 are included after this section.

SECTION A

- 1 C Functional benchmarking
- 2 A Setting a cost by subtracting a desired profit margin from a competitive market price
- 3 C F: normal loss = $65,000 \times 8\% = 5,200$. Actual loss ($65,000 - 58,900$) = 6,100
G: normal loss = $37,500 \times 5\% = 1,875$. Actual loss ($37,500 - 35,700$) = 1,800
Therefore F shows an abnormal loss and G shows an abnormal gain
- 4 B OAR = Budgeted overhead/budgeted production = $\$63,000/14,000 = \4.50 per unit
Inventory has risen by 2,000 units so absorption costing will report a higher profit than marginal costing. $2,000 \times \$4.50 = \$9,000$
- | | |
|---------------------------|-----------------|
| Absorption costing profit | \$36,000 |
| | \$9,000 |
| Marginal costing profit | <u>\$27,000</u> |
- 5 C Differences in workforce motivation
- 6 B Random sampling
- 7 B Production (units) = Closing inventory + sales – opening inventory
= $3,000 + 19,000 - 4,000$
= 18,000
Raw material purchases = Closing inventory + production – opening inventory
= $53,000 \text{ kg} + (18,000 \times 8 \text{ kg}) - 50,000 \text{ kg}$
= 147,000 kg
- 8 D Graph D
- 9 B Budgeting helps coordinate the activities of different departments and establishes a system of control
- 10 B Participative budgeting increases the motivation of junior managers
- 11 A Return on investment = Profit/capital employed
Profit = $\$36,000 + (\$200,000 \times 12\%)$
= \$60,000
ROI = $\$60,000/\$200,000$
= 30%
- 12 C An increase in material prices and an increase in raw material usage per unit could cause an adverse direct material variance
- 13 D $(\text{Budgeted sales volume} - \text{actual sales volume}) \times \text{standard profit per unit} = \$10,000$ (A)
Standard profit on actual sales = (actual sales units \times standard profit per unit) = \$120,000
Fixed budget profit = \$120,000 + \$10,000 = \$130,000
- 14 A Return on investment and market share
- 15 B The correlation coefficient should be between -1 and 1
- 16 C Sales volume variance

- 17 A Use the high-low method to determine the fixed and variable elements

$\begin{array}{r} 100 \\ - 60 \\ \hline 40 \end{array}$	$\begin{array}{r} \$15,120 \\ - \$11,280 \\ \hline \$3,840 \end{array}$
---	---

$$\$3,840/40 = \$96 \text{ per \%}$$

Fixed element: \$15,120 – (100 × 96) = \$5,520

For 85% capacity, production cost would be $5,520 + (85 \times \$96) = \$13,680$

- $$18 \quad C \quad IRR = A + \left[\frac{a}{a-b} \times (B - A) \right]$$

$$= 10 + \left[\frac{50}{50 - 30} \times 1 \right]$$

$$= 12.5\%$$

- 19 D

	<i>P</i>	<i>Q</i>	<i>X</i>	<i>Y</i>
Total overhead	95,000	82,000	46,000	30,000
Reallocate Y	9,000	18,000	<u>3,000</u>	(30,000)
			49,000	
Reallocate X	24,500	24,500	(49,000)	
	<u>128,500</u>			

- 20 D A decrease in the ordering cost would reduce the EOQ (as smaller quantities could now be ordered) and also the holding cost (as lower inventories would be kept)

- 21 A

Opening WIP	1,710
Completion of 300 units ($300 \times 40\% \times 10$)	1,200
1,700 units @ \$10	17,000
Total value 2,000 units	<u>19,910</u>

- 22 A

Budgeted hours	25,000
Actual hours	24,000
Capacity variance in hours	1,000 (A)
× standard fixed overhead absorption rate per hour*	× \$5
	\$5,000 (A)

*(\$125,000/25,000 = \$5)

- 23 A Value analysis considers cost value, exchange value, use value and esteem value

- 24 B Piece rate

- 25 C Closing inventory at the end of Month 1 = opening inventory + production – sales

- 26 B 1 and 2 only

- 27 D Cost per unit of finished output ($480,000/10,000$)

Cost per unit of work-in-progress ($144\,000/4\,000$) \$36

- Therefore the WIP is 75% completed

- 28 C Quantified short term targets the organisation seeks to achieve

- 29 D Production in one standard hour = 20 units

Pay for 200 units $\equiv 200/20 \times 18 \equiv \180

This is above the guaranteed rate.

30	A		
		Overhead absorbed ($30,000 \times \$3.5$)	105,000
		Actual overhead	108,875
		Under-absorbed	<u>3,875</u>
31	B	No strict rules govern the way in which the information is presented. It may be presented in monetary or non-monetary terms	
32	C	$\frac{51,000}{300,000} \times 360^\circ = 61^\circ$	
33	C	A budget which shows sales revenue and costs at different levels of activity	
34	C	$EOQ = \sqrt{\frac{2CoD}{Ch}} = \sqrt{\frac{2 \times 20 \times (4 \times 20,000)}{25 \times 6\%}} = \sqrt{\frac{3,200,000}{1.5}} = 1,460.59$	
35	C		\$
		Cost per unit joint production ($350,000 / (420,000 + 330,000)$)	0.4666
		Cost per unit further processing ($66,000/330,000$)	<u>0.2</u>
		Total cost per unit	0.66666
		Value of closing inventory ($0.66666 \times 30,000$)	<u>19,999</u>

SECTION B

- 1 (a) Relevant costs are future incremental cash flows. Non-relevant costs include sunk costs, committed costs and notional (imputed) costs.
- (i) Relevant. This is a future incremental cash outflow.
 - (ii) Irrelevant. This is not a cash flow.
 - (iii) Relevant. This is a future incremental cash outflow.
 - (iv) Relevant. This is a future incremental cash outflow.
 - (v) Irrelevant. This cost has already been incurred and is therefore a sunk cost.
 - (vi) Irrelevant. The interest is only relevant if it represents an identified lost opportunity to use the finance for some alternative purpose.
- (b) (i) If the tracking system did not go ahead then the sales in Year 1 would be \$10 million + \$200,000 = \$10,200,000.

If the tracking system did go ahead then the sales in Year 1 would be \$11,000,000. The incremental sales are the difference between what the sales would have been without the tracking system and what they would be with the tracking system.

$$\$11,000,000 - \$10,200,000 = \$800,000.$$

- (ii) \$110,000

Year 1	
	\$'000
Sales	11,000
Vehicle running savings (1%)	110
(iii)	\$284,325

The maintenance cost is an annuity, ie, it is the same amount every year for the five years. We can therefore use the cumulative discount factor for 5 years at 10%.

$$NPV = \$75,000 \times 3.791 = \$284,325.$$

It is also possible to calculate the present value of each year and add them up. There will be a small rounding difference.

	Year 1 \$	Year 2 \$	Year 3 \$	Year 4 \$	Year 5 \$
Maintenance cost	75,000	75,000	75,000	75,000	75,000
Discount factor	0.909	0.826	0.751	0.683	0.621
Present value	68,175	61,950	56,325	51,225	46,575
NPV	284,250				

- (c) B The project is worthwhile because the IRR is greater than the cost of capital. The cost of capital is 10%.

Option A is incorrect because the IRR needs to exceed the cost of capital to make the project worthwhile.

Option C is incorrect because the IRR needs to exceed the cost of capital to make the project worthwhile.

Option D is incorrect because the cut-off period for deciding on the payback period is arbitrary and we don't know what Cab Co considers to be acceptable.

$$2 \quad (a) \quad C = (C9*C4) - (150,000*8)$$

Actual production units should have taken ($26,000 \times 6$ hours)	156,000 hours
But did take	150,000 hours
Labour efficiency variance in hours	<u>6,000</u> units (F)
\times standard contribution per unit	$\times \$28$
Labour efficiency variance in \$	\$48,000 (F)

Alternatively, this can be calculated as

Actual production units should have taken $(26,000 \times 6 \text{ hours} \times \$8)$ (C9*C4 in a spreadsheet)	1,248,000
But did take $(150,000 \text{ hours} \times \$8)$ or $(150,000*8$ in a spreadsheet)	<u>1,200,000</u>
Labour efficiency variance in \$	<u><u>\$48,000</u></u> (F)

(b) (i) \$16,800 Favourable

Budgeted sales volume	25,000 units
Actual sales volume	<u>25,600 units</u>
Sales volume variance in units	<u>600 units (F)</u>
× standard contribution per unit	<u> × \$28</u>
Sales volume variance	\$16,800 (F)

(ii) \$5,120 Adverse

Sales revenue from 25,600 units should have been ($\times \$120$)	\$ 3,072,000
but was ($\times \$15.30$)	<u>3,066,880</u>
Selling price variance	5,120 (A)

(c) When two variances are interdependent (interrelated) **one** will usually be **adverse** and the other **one favourable**.

If employees in a workforce are **paid higher rates** for **experience and skill**, using a highly skilled team should incur an **adverse rate variance** (\$21,000 adverse in this case) at the same time as a **favourable efficiency variance** (\$48,000 favourable in this case).

3 (a) (i) 25%

$$\text{Return on capital employed} = \frac{\text{Profit}}{\text{Capital employed}} = \frac{\$48 \text{ million}}{\$192 \text{ million}} \times 100\% = 25\%$$

(ii) 10%

$$\text{Net profit percentage} = \frac{\text{Net profit}}{\text{Sales}} \times 100\% = \frac{\$48 \text{ million}}{\$480 \text{ million}} \times 100\% = 10\%$$

(iii) 2.5

$$\text{Asset turnover} = \frac{\text{Sales}}{\text{Capital employed}} \times 100\% = \frac{\$480 \text{ million}}{\$192 \text{ million}} = 2.5$$

(iv) 29.3 days

Average wait for telephone repair =

$$\frac{\text{Average number of telephones unrepairs at end of day}}{\text{Number of telephones returned for repair}} \times 365 \text{ days}$$

$$= \frac{804}{10,000} \times 365 = 29.3 \text{ days}$$

(v) 6%

$$\text{Percentage of customers lost per annum} = \frac{\text{Number of customers lost}}{\text{Total number of customers}} \times 100\%$$

$$= \frac{117,600}{1,960,000} \times 100\% = 6\%$$

(vi) 1.67%

Percentage of sales attributable to new products =

$$\frac{\text{Sales attributable to new products}}{\text{Total sales}} \times 100\%$$

$$= \frac{\$8m}{\$480m} \times 100\% = 1.67\%$$

(b) Customer satisfaction

If customers are not satisfied then they will stop buying the product or service. This perspective considers what existing and new customers value from the business. This gives rise to targets that matter to customers such as quality, cost, delivery, inspection and handling.

Customer perspective performance measures might include:

- New customers acquired on a monthly basis
- Customer complaints as a percentage of total customer base

ACCA exam answers

SECTION A

1 C

2 A

3 C

	(litres)	<i>Normal loss</i>	<i>Actual loss</i>	<i>Abnormal loss</i>	<i>Abnormal gain</i>
	Process F	5,200	6,100	900	–
	Process G	1,875	1,800	–	75

4 B Marginal costing profit:

$$(36,000 - (2,000 \times (63,000/14,000)))$$

\$27,000

5 C

6 B

7 B Budgeted production $(19,000 + 3,000 - 4,000) = 18,000$ units

$$\text{RM required for production } (18,000 \times 8) = 144,000 \text{ kg}$$

$$\text{RM purchases } (144,000 + 53,000 - 50,000) = 147,000 \text{ kg}$$

8 D

9 B

10 B

11 A $(36,000 + (200,000 \times 12\%))/200,000 = 30\%$

12 C

13 D Sales volume variance: (budgeted sales units – actual sales units) * standard profit per unit = 10,000 adverse

Standard profit on actual sales: (actual sales units * std profit per unit) = \$120,000

Fixed budget profit: $(120,000 + 10,000) = \$130,000$

14 A

15 B

16 C

17 A Variable production cost per unit = $(15,120 - 11,280)/(10,000 - 6,000) = 3,840/4,000 = \0.96 Fixed cost = $11,280 - (6,000 \times 0.96) = \$5,520$

85% capacity = 8,500 units.

Flexible budget allowance for 8,500 units = $\$5,520 + (8,500 \times 0.96) = \$13,680$

18 C At 13% NPV should be –10

Using interpolation: $10\% + (50/60)(10\% - 13\%) = 12.5\%$

19 D

Direct cost	\$95,000
Proportion of cost centre X $(46,000 + (0.10 \times 30,000)) \times 0.50$	\$24,500
Proportion of cost centre Y $(30,000 \times 0.3)$	\$9,000
Total overhead cost for P	\$128,500

20 D

21 A

1,700 units × 10	\$17,000
300 units × 0.4 × 10	\$1,200
Opening work in progress value	\$1,710
Total value	\$19,910

22 A $(\text{Actual hours} - \text{Budgeted hours}) \times \text{Standard rate}$
 $(24,000 - 25,000) \times 5 = \$5,000 \text{ adverse}$

23 A

24 B

25 C Month 1: production > sales Absorption costing > marginal costing
Month 2: sales > production marginal costing profit > absorption costing profit
A and C satisfy month 1, C and D satisfy month 2; therefore C satisfies both

26 B

27 D Cost per equivalent unit $(480,000/10,000) = \$48$
Degree of completion = $((144,000/48)/4,000) = 75\%$

28 C

29 D $200 \text{ units} * (3/60) * 18 = \180

30 A

Actual cost	\$108,875
Absorbed cost	\$105,000
Under absorbed	\$3,875

31 B

32 C Total number of degrees = 360
Proportion of market 3 sales: $(51,000/300,000) = 0.17$
 $0.17 \times 360 = 61$

33 C

34 C $\{(2 \times 20 \times (4 \times 20,000)) / (0.06 \times 25)\}^{0.5}$
1,461 units

35 C Joint costs apportioned to H: $((330,000/(420,000 + 330,000)) \times 350,000 = \$154,000$
Closing inventory valuation(HH): $(30,000/330,000) \times (154,000 + 66,000) = \$20,000$

SECTION B

- 1 (a) (i) Relevant
 (ii) Irrelevant
 (iii) Relevant
 (iv) Relevant
 (v) Irrelevant
 (vi) Irrelevant
- (b) (i) Increase in sales = $(\$11m - \$10m) = \$1m$
 Increase due to the project = $(\$1m - \$0.2m) = \$800,000$
 (ii) Total sales in year 1 = \$11m
 Savings $(\$11m \times 0.01) = \$110,000$
 (iii) Annuity factor for five years at 10% = 3.791
 Present value $(\$75,000 \times 3.791) = \$284,325$
- (c) B
- 2 (a) C
- (b) (i) Sales volume variance:
 Budgeted to sell 25,000 units but sold 25,600 units
 $(25,600 - 25,000) \times \28
 \$16,800 Favourable
 (ii) Sales price variance:
 Budgeted to sell at \$120 per unit $(25,600 \times \$120) = \$3,072,000$
 Actual sales were \$3,066,880
 Variance $(\$3,066,880 - \$3,072,000) = \$5,120$ Adverse
- (c) The direct labour variance is adverse while the efficiency variance is favourable for month 1. This indicates some interdependences between the two variances. Possible reason could be that Castilda employed a more skilled or experienced work force who demanded a higher rate of pay, resulting in an adverse labour rate variance. However, the more experienced labour resulted in high productivity, hence a favourable efficiency variance.
- 3 (a) (i) Profit before interest and tax / Capital employed:
 $\$48m \div \$192m = 25\%$
 (ii) Profit before interest and tax / Sales revenue:
 $\$48m \div \$480m = 10\%$
 (iii) Sales revenue / capital employed = $\$480 \div 192m = 2.5$
 (iv) Average number of telephones unrepairs at the end of each day / Number of telephones returned for repair:
 $(804 \div 10,000) \times 365 \text{ days} = 29.3 \text{ days}$
 (v) Percentage of customers lost per annum = number of customers lost ÷ total number of customers × 100% = $117,600 \div 1,960,000 = 6\%$
 (vi) Percentage of sales attributable to new products = Sales attributable to new products / total sales × 100% = $\$8m \div \$480m = 1.67\%$

(b) (i) **Customer satisfaction perspective:**

The customer perspective considers how the organisation appears to existing and new customers. It aims to improve quality of service to customers and looks at cost, quality, delivery, inspection, handling, etc.

(ii) **Growth perspective:**

The learning and growth perspective requires the organisation to ask itself whether it can continue to improve and create value. If an organisation is to continue having loyal, satisfied customers and make good use of its resources, it must keep learning and developing.

(iii) **Financial success perspective:**

The financial perspective considers how the organisations create value for the shareholders. It identifies core financial themes which will drive business strategy and looks at traditional measures such as revenue growth and profitability.

(iv) **Process efficiency perspective:**

The process perspective requires the organisation to ask itself the question 'what must we excel at to achieve our financial and customer objectives?' It must identify the business processes which are critical to the implementation of the organisation's strategy and aims to improve processes, decision making and resource utilisation.

(**Note.** Only one was required)

Mock Exam 2

FIA/ACCA
FMA/F2
Management Accounting

Mock Examination 2

Question Paper	
Time allowed	2 hours
Section A – ALL 35 questions are compulsory and MUST be answered	
Section B – ALL THREE questions are compulsory and MUST be answered	

DO NOT OPEN THIS PAPER UNTIL YOU ARE READY TO START UNDER EXAMINATION CONDITIONS

Section A – ALL 35 questions are compulsory and MUST be attempted

1 Three years ago the price index appropriate to Material Z had a value of 140. It now has a value of 180.

The material costs \$3,500 per kg today.

What was its cost per kg three years ago?

- A \$1,167
- B \$2,722
- C \$4,500
- D \$6,222

(2 marks)

2 Which of the following statements are true?

- (i) Quota sampling is a non-probability sampling method
- (ii) Stratified random sampling involves dividing the population into categories

- A Statement (i) is true and statement (ii) is false
- B Statement (i) is false and statement (ii) is true
- C Both statements are true
- D Both statements are false

(2 marks)

3 A manufacturing company has four types of cost (identified as T1, T2, T3 and T4)

The total cost for each type at two different production levels is:

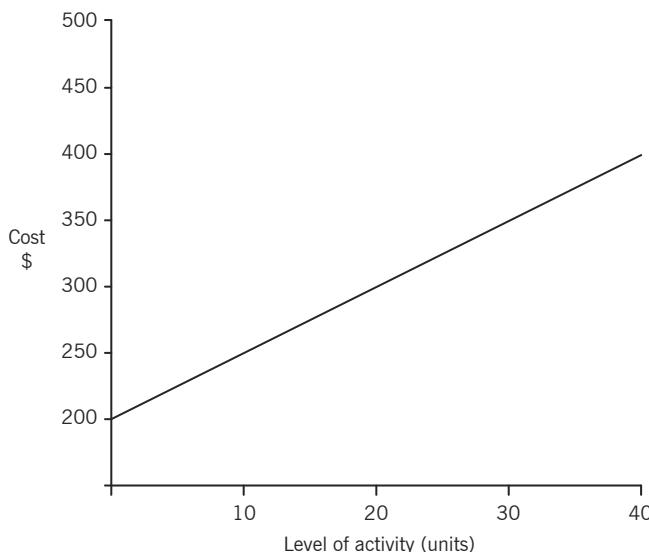
Cost type	Total cost for 125 units	Total cost for 180 units
	\$	\$
T1	1,000	1,260
T2	1,750	2,520
T3	2,475	2,826
T4	3,225	4,644

Which two cost types would be classified as being semi-variable?

- A T1 and T3
- B T1 and T4
- C T2 and T3
- D T2 and T4

(2 marks)

4 D Co has presented information on a particular cost in the form of a line graph.



What does the graph show?

Statement 1 At a level of activity of 30 units the total cost is \$350

Statement 2 The fixed element of the cost is \$200

Statement 3 The cost appears to be linear

Statement 4 The variable element of the cost is \$10 per unit

- A Statement 1 and 4
 B Statements 2, 3 and 4
 C Statements 1, 2 and 3
 D Statements 1, 2, 3 and 4

(2 marks)

- 5 The performance of a publicly funded hospital is monitored using measures based upon the 'three Es'. The most important performance measure is considered to be the achievement of hospital targets for the successful treatment of patients.

Which of the three Es best describes this above measure?

- A Economy
 B Externality
 C Effectiveness
 D Efficiency

(2 marks)

- 6 Are the following statements true or false?

- (i) Life cycle costing assesses a product's profitability over its entire life
 (ii) The aim of life cycle costing is to understand product profitability more fully

- A Statement (i) is true and statement (ii) is true
 B Statement (i) is false and statement (ii) is true
 C Both statements are true
 D Both statements are false

(2 marks)

- 7 Which of the following tasks would usually be carried out first in the budgetary planning process?

- A Identify the principal budget factor
 B Establish the level of sales demand
 C Calculate the predetermined overhead absorption rate
 D Establish the organisation's long term objectives

(2 marks)

- 8 Which of the following statements are correct?

- (i) Strategic information is mainly used by senior management in an organisation
 (ii) Productivity measurements are examples of tactical information
 (iii) Operational information is required frequently by its main users

- A (i) and (ii) only
 B (i) and (iii) only
 C (i), (ii) and (iii)

(2 mark)

- 9 A company manufactures two products P1 and P2 in a factory divided into two cost centres, X and Y. The following budgeted data are available:

	Cost centre	
	X	Y
Allocated and apportioned fixed overhead costs	\$88,000	\$96,000
Direct labour hours per unit:		
Product P1	3.0	1.0
Product P2	2.5	2.0

Budgeted output is 8,000 units of each product. Fixed overhead costs are absorbed on a direct labour hour basis.

What is the budgeted fixed overhead cost per unit for Product P2?

- A \$10
 B \$11
 C \$12
 D \$13

(2 marks)

- 10 A manufacturing company uses a machine hour rate to absorb production overheads, which were budgeted to be \$130,500 for 9,000 machine hours. Actual overhead incurred were \$128,480 and 8,800 machine hours were recorded.

What was the total under absorption of production overheads?

- A \$880
- B \$900
- C \$2,020
- D \$2,900

(2 marks)

- 11 Which of the following are disadvantages of flexible budgets?

- (i) They are not very useful for decision-making
 - (ii) They are more time consuming to prepare than fixed budgets
 - (iii) They fail to provide an appropriate yardstick for cost control purposes
 - (iv) They are based on a set of assumptions which may be over simplistic
- A (ii) and (iv) only
 - B (ii), (iii) and (iv) only
 - C (i), (ii) and (iii) only
 - D (i), (iii) and (iv) only

(2 marks)

- 12 A company operates a job costing system. Job number 605 requires \$300 of direct materials and \$400 of direct labour. Direct labour is paid at the rate of \$8 per hour. Production overheads are absorbed at a rate of \$26 per direct labour hour and non-production overheads are absorbed at a rate of 120% of prime cost.

What is the total cost of job number 605?

- A \$2,000
- B \$2,400
- C \$2,840
- D \$4,400

(2 marks)

- 13 Which of the following are advantages of a participative approach to budgeting?

- (i) Improved acceptance of the budget
 - (ii) Budgetary slack is reduced
 - (iii) Improved motivation
 - (iv) Relatively fast budget preparation
- A (i) only
 - B (ii) and (iii) only
 - C (i) and (iii) only
 - D (ii) and (iv) only

(2 marks)

- 14 Which of the following variances would be shown in an operating statement prepared under a standard marginal costing system?

- (i) Variable overhead expenditure variance
 - (ii) Variable overhead efficiency variance
 - (iii) Fixed overhead expenditure variance
 - (iv) Fixed overhead volume variance
- A (i), (ii) and (iv)
 - B (i), (iii) and (iv)
 - C (i), (ii) and (iii)
 - D (ii), (iii) and (iv)

(2 marks)

- 15 A company's budgeted sales for last month were 10,000 units with a standard selling price of \$20 per unit and a contribution to sales ratio of 40%. Last month actual sales of 10,500 units with total revenue of \$204,750 were achieved.

What were the sales price and sales volume contribution variances?

	<i>Sales price variance (\$)</i>	<i>Sales volume contribution variance (\$)</i>	
A	5,250 Adverse	4,000 Favourable	
B	5,250 Adverse	4,000 Adverse	
C	5,000 Adverse	4,000 Favourable	
D	5,000 Adverse	4,000 Adverse	(2 marks)

- 16 A company operates a standard absorption costing system. The standard fixed production overhead rate is \$15 per hour.

The following data relate to last month:	Actual hours worked	5,500
Budgeted hours		5,000
Standard hours for actual production		4,800

What was the fixed production overhead capacity variance?

A	\$7,500 Adverse	
B	\$7,500 Favourable	
C	\$10,500 Adverse	
D	\$10,500 Favourable	(2 marks)

- 17 Value analysis can achieve which of the following?

(i)	Eliminate costs	
(ii)	Reduce costs	
(iii)	Increase quantity sold	
(iv)	Increase sales price	
A	(ii) and (iii) only	
B	(i) and (ii) only	
C	(iii) and (iv) only	
D	(i), (ii), (iii) and (iv)	(2 marks)

- 18 How does setting objectives relate to the mission statement of an organisation?

A	The mission gives managers a focus for setting objectives	
B	The mission states what the objectives are	
C	The mission has nothing to do with setting objectives	
D	The mission and the objectives are identical	(2 marks)

- 19 Which of the following statements best describe critical success factors?

(i)	The financial ratios used by analysts to evaluate the organisation	
(ii)	The personal objectives of the strategic management team	
(iii)	Derived from the mission statement and objectives of the organisation	
(iv)	The key areas that a business needs to succeed in, to ensure it achieves overall aims	
A	(i), (ii), (iii) and (iv)	
B	(ii) and (iv) only	
C	(i) and (iii) only	
D	(iii) and (iv) only	(2 marks)

20 Which of the following best describes tactical information?

- A Mainly qualitative with some numerical analysis
- B Sourced largely from external and informal sources
- C Mainly quantitative, internal and generated frequently
- D Based on operational information with some interpretation applied

(2 marks)

21 A company has two production departments and two service departments with the following fixed overheads:

<i>Production</i>		<i>Service</i>	
<i>A</i> \$'000	<i>B</i> \$'000	<i>C</i> \$'000	<i>D</i> \$'000
1,000	1,200	1,200	1,600

Service department C divides its time between the other departments in the ratio 3:2:1 (for A, B, and D respectively). Department D spends 40% of its time servicing Department A and 60% servicing Department B. If all service departments' overheads are allocated to production departments, the total fixed overhead cost of Department A is:

- A \$2,400,000
- B \$2,200,000
- C \$1,320,000
- D \$2,320,000

(2 marks)

22 An abnormal loss would arise when:

- (i) Total losses are less than expected
- (ii) Total losses are greater than expected
- (iii) Total output is less than expected
- (iv) Total output is greater than expected

Which one of the following is correct?

- A (i) only
- B (i) and (ii)
- C (ii) and (iii)
- D (iii) and (iv)

(2 marks)

23 An investment will produce an annual return of \$1,500 in perpetuity with the first receipt starting in 3 years' time.

What is the present value of this perpetuity discounted at 6%?

- A \$21,000
- B \$22,250
- C \$25,000
- D \$25,250

(2 marks)

24 Organisations often have to make a trade-off between short-term and long-term objectives. Which of the following statements are correct?

- (i) Making short-term targets realistic can encourage a long-term view
 - (ii) Linking managers' rewards to share price may encourage a long-term view
-
- A Both are true
 - B Both are false
 - C (i) is true and (ii) is false
 - D (i) is false and (ii) is true

(2 marks)

- 25 A company uses 9,000 units of a component per annum. The component has a purchase price of \$40 per unit and the cost of placing an order is \$160. The annual holding cost of one component is equal to 8% of its purchase price.

What is the Economic Order Quantity (to the nearest unit) of the component?

- A 530
B 671
C 949
D 1,342

(2 marks)

- 26 Consider the following statements:

- (i) Job costing is only applicable to service organisations.
(ii) Batch costing can be used when a number of identical products are manufactured together to go into finished inventory.

Is each statement TRUE or FALSE?

	<i>Statement (i)</i>	<i>Statement (ii)</i>
A	False	False
B	False	True
C	True	True
D	True	False

(2 marks)

- 27 An organisation absorbs overheads on a machine hour basis. The planned level of activity for last month was 30,000 machine hours with a total overhead cost of \$247,500. Actual results showed that 28,000 machine hours were recorded with a total overhead cost of \$238,000.

What was the total under absorption of overhead last month?

- A \$7,000
B \$7,500
C \$9,500
D \$16,500

(2 marks)

- 28 The following information relates to a manufacturing company for next period:

	units	\$
Production	14,000	Fixed production costs
Sales	12,000	Fixed selling costs

Using absorption costing for the profit for next period has been calculated as \$36,000.

What would the profit for next period be using marginal costing?

- A \$25,000
B \$27,000
C \$45,000
D \$47,000

(2 marks)

- 29 Information relating to two processes (F and G) was as follows:

Process	Normal loss as % of input	Input litres	Output litres
F	8	65,000	58,900
G	5	37,500	35,700

For each process, was there an abnormal loss or an abnormal gain?

- | | <i>Process F</i> | <i>Process G</i> |
|---|------------------|------------------|
| A | Abnormal gain | Abnormal gain |
| B | Abnormal gain | Abnormal loss |
| C | Abnormal loss | Abnormal gain |
| D | Abnormal loss | Abnormal loss |

(2 marks)

- 30 Last month 27,000 direct labour hours were worked at an actual cost of \$236,385 and the standard direct labour hours of production were 29,880. The standard direct labour cost per hour was \$8.50.

What was the labour efficiency variance?

- A \$17,595 Adverse
- B \$17,595 Favourable
- C \$24,480 Adverse
- D \$24,480 Favourable

(2 marks)

- 31 The pharmacy in a busy hospital uses pre-determined rates for absorbing total overheads, based on the budgeted number of prescriptions to be handled. A rate of \$7 per prescription has been calculated, and the following overhead expenditures have been estimated at two activity levels.

<i>Total overheads</i>	<i>Number of prescriptions</i>
\$	
97,000	13,000
109,000	16,000

During a particular period fixed overheads were \$45,000.

Based on the data above, what was the budgeted level of activity in prescriptions to be handled during the period in question?

- A 13,000
- B 15,000
- C 16,000
- D 33,333

(2 marks)

- 32 Which one of the following would be classified as indirect labour?

- A Assembly workers on a car production line
- B Bricklayers in a house building company
- C Forklift truck drivers in the stores of an engineering company
- D Tutors in a private education business

(2 marks)

- 33 The correlation coefficient (*r*) for measuring the connection between two variables (*x* and *y*) has been calculated as 0.6.

How much of the variation in the dependent variable (*y*) is explained by the variation in the independent variable (*x*)?

- A 36%
- B 40%
- C 60%
- D 64%

(2 marks)

- 34 In a process where there are no work-in-progress inventories, two joint products (J and K) are created. Information (in units) relating to last month is as follows:

<i>Product</i>	<i>Sales</i>	<i>Opening inventory of finished goods</i>	<i>Closing inventory of finished goods</i>
		100	300
J	6,000	100	300
K	4,000	400	200

Joint production costs last month were \$110,000 and these were apportioned to joint products based on the number of units produced.

What were the joint production costs apportioned to product J for last month?

- A \$63,800
- B \$64,000
- C \$66,000
- D \$68,200

(2 marks)

35 Budgeted results and actual results for September are shown below.

	<i>Fixed budget</i> 12,000 units	<i>Actual</i> 11,200 units
	\$	\$
Sales	600,000	571,200
Direct costs	(144,000)	(145,600)
Fixed costs	(70,000)	(69,500)
Profit/(loss)	386,000	356,100

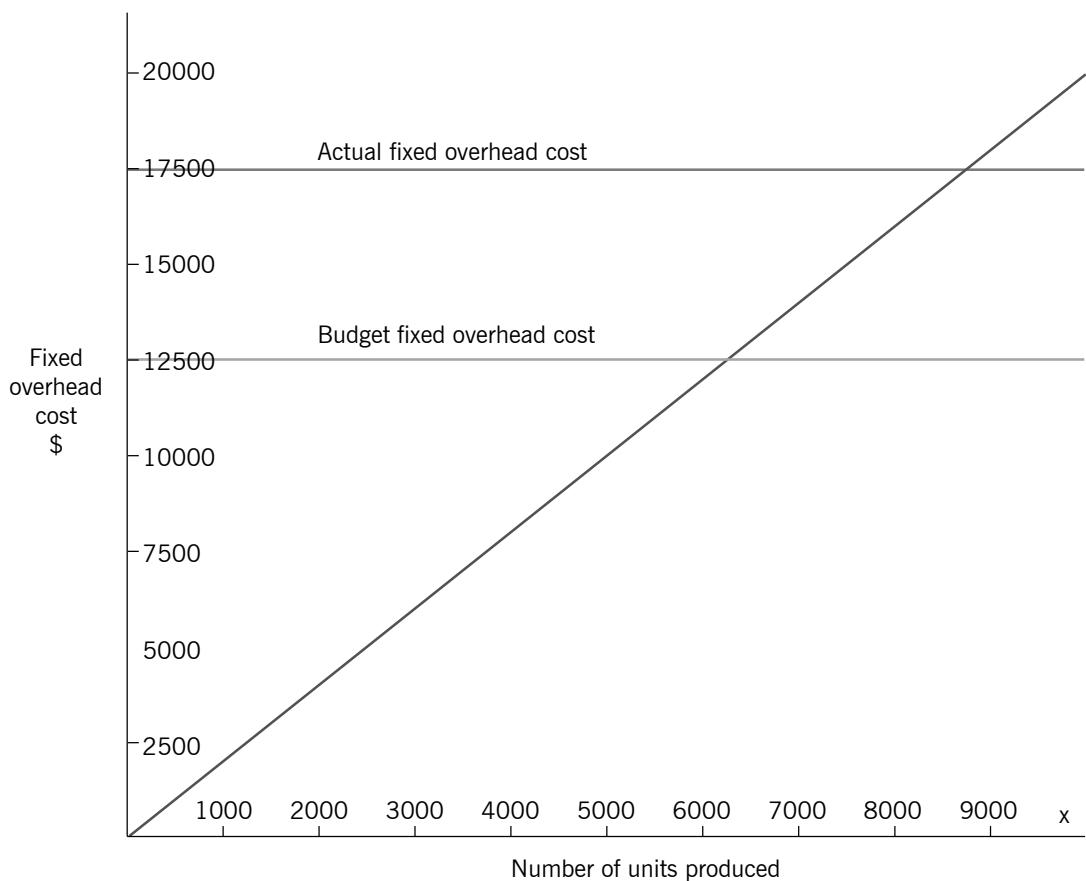
What is the profit for the flexed budget?

- A \$360,267
- B \$355,600
- C \$356,100
- D \$425,600

(2 marks)

Section B – ALL THREE questions are compulsory and MUST be attempted

- 1 The graph below shows the standard fixed overhead cost per unit, the total budgeted fixed overhead cost and the actual fixed overhead cost for the month of June. The actual number of units produced in June was 7,500 units.



- (a) What is the over- or under-absorbed overhead for the month of June? **(2 marks)**
- (b) What is the fixed overhead expenditure variance for the month of June? **(2 marks)**
- (c) What is the fixed overhead volume variance for the month of June? **(2 marks)**
- (d) Briefly explain TWO factors that should be considered before deciding to investigate a variance. **(4 marks)**

- 2 HF Co is considering two different investment options, investment A and investment B. Investment B requires an initial investment of \$250,000, and has a net present value of \$40,000 using a cost of capital of 10%.

- (a) Investment A generates the following cash flows.

	\$'000
Initial investment	350
Incremental cash flows:	
Year 1	50
Year 2	110
Year 3	130
Year 4	150
Year 5	100

- (i) Calculate the net present value of investment A using a 10% cost of capital (to the nearest \$'000). **(3 marks)**
- (ii) Calculate the Internal Rate of Return (IRR) of the investment. **(4 marks)**
- (b) The directors have decided to ignore the IRR and focus on the NPV alone. Advise the company directors how they should choose between the two investments and what they should consider. **(3 marks)**

- 3 The management accountant of Vin Co has collected the following information for the year ending 31 December 20X8.

Vin Co operating data for the year ended 31 December 20X8

Capital employed	\$4,000,000
Operating profit	\$600,000
Sales revenue	\$3,600,000
Number of buses in operation	40 buses
Total number of passenger seats available	1,920 seats
Total number of passenger kilometres travelled	39,000,000 passenger kilometres
Total bus kilometres travelled	3,250,000 kilometres
Total fuel consumed	764,705 litres

Required

- (a) Calculate the following ratios and other statistics for Vin Co for the year ended 31 December 20X8.
- | | |
|--|-------------|
| (i) Return on capital employed | (1 mark) |
| (ii) Return on sales | (1 mark) |
| (iii) Average maximum capacity per bus | (1 mark) |
| (iv) Average bus occupancy as a percentage of maximum capacity | (1.5 marks) |
| (v) Average bus km travelled per litre of fuel | (1.5 marks) |
- (6 marks)**
- (b) The management accountant has calculated that Vin Co's fuel consumption per passenger kilometre is higher than that of the industry average. Give two reasons apparent from your analysis why Vin Co's fuel consumption per passenger kilometre is higher than that of the industry average. **(2 marks)**
- (c) 'Benchmarking involves the establishment, through data gathering, of targets and comparators from which an organisation's relative level of performance can be measured. By the adoption of the best practices identified, performance may be improved.'
- Explain the type of benchmarking known as functional benchmarking. **(2 marks)**

(Total = 100 marks)

Answers to Mock Exam 2

SECTION A

1 B $\$3,500 \times \frac{140}{180} = \$2,722$

2 C Both statements are true.

3 A

Cost type	Total cost for 125 units	Cost per unit @ 125 units	Total cost for 180 units	Cost per unit @ 180 units
	\$	\$	\$	\$
T1	1,000	8.00	1,260	7.00
T2	1,750	14.00	2,520	14.00
T3	2,475	19.80	2,826	13.75
T4	3,225	25.80	4,644	25.80

Cost types T1 and T3 have different costs per unit at different activity levels and are therefore most likely to be classified as semi-variable costs.

Cost types T2 and T4 have the same cost per unit at different levels of activity and are therefore wholly variable costs.

4 C The variable element of the cost is calculated using any number of units.

Using 10 units, total cost less fixed element = \$250 – \$200 = \$50

\$50 / 10 = \$5 per unit.

Therefore statement 4 is incorrect.

5 C Effectiveness

6 C Both statements are true. Life cycle costing tracks and accumulated costs and revenues attributable to each product over the entire product life cycle. This means that more accurate feedback information is available on the organisation's success or failure in developing new products.

7 D The annual budget is set **within the framework of the long-term plan**. It acts as the first step towards the **achievement of the organisation's long-term objectives**. Therefore the long term objectives must be established before any of the other budget tasks can be undertaken and the correct answer is D.

8 C Statements (i), (ii) and (iii) are all correct.

9 D

	Cost centre	
	x	y
	\$	\$
Overheads	88,000	96,000
Budgeted direct labour hours		
Product P1	24,000 hours	8,000 hours
Product P2	20,000 hours	16,000 hours
	<u>44,000 hours</u>	<u>24,000 hours</u>

Budgeted overhead absorption rate

$$\text{Cost centre X} = \frac{\$88,000}{44,000 \text{ hours}} = \$2 \text{ per direct labour hour}$$

$$\text{Cost centre Y} = \frac{\$96,000}{24,000 \text{ hours}} = \$4 \text{ per direct labour hour}$$

Budgeted fixed overhead cost per unit – Product P2

$$\begin{aligned} \text{Cost centre x} &= 2.5 \text{ hours} \times \$2 \text{ per direct labour hour} \\ &= \$5 \end{aligned}$$

$$\begin{aligned} \text{Cost centre y} &= 2 \text{ hours} \times \$4 \text{ per direct labour hour} \\ &= \$8 \end{aligned}$$

$$\therefore \text{fixed overhead per unit of Product P2} = \$(5+8) = \$13$$

10 A

	\$
Overhead absorbed (8,800 machine hours × \$14.50*)	127,600
Actual overhead	128,480
Under-absorbed overhead	<u>880</u>

* Budgeted overhead absorption rate = $\frac{\$130,500}{9,000 \text{ machine hours}} = \$14.50 \text{ per machine hour}$

11 A

They are more time consuming than fixed budgets and they are based on a set of assumptions which may be over simplistic. Managers may not have time available to prepare flexible budgets to cover all possible scenarios. Therefore they will often make simplifying assumptions. They are useful for decision making as they are flexed to the actual level of activity, and therefore allow actual costs to be compared against the standard costs for that actual activity.

12 C

Total cost – job number 605

	\$
Direct materials	300
Direct labour	400
Prime cost	<u>700</u>
Production overheads ($\$26 \times \$400/\$8$)	1,300
	<u>2,000</u>
Non-production overheads ($120\% \times \$700$)	840
Total cost – job number 605	<u>2,840</u>

13 C

(i) and (iii) only. It usually takes longer to produce a participative budget than to produce an imposed budget. In the process of participative budgeting, managers may deliberately overestimate costs, introducing budgetary slack, so that they will not be blamed for possible future poor results.

14 C

(i), (ii) and (iii). The fixed overhead volume variance represents the over- or under-absorption of overheads caused by a change in production volume. This means that the fixed overhead volume variance cannot arise in a standard marginal costing system, only in an absorption costing system.

* $900 \text{ units} - 100 \text{ units} = 800 \text{ units}$

15 A

	\$
Sales revenue from 10,500 units should have been × \$20)	210,000
but was	204,750
Sales price variance	<u>5,250</u> (A)

$$\frac{\text{contribution per unit}}{\$20} = 0.4$$

$$\therefore \text{contribution per unit} = 0.4 \times \$20 \\ = \$8$$

Budgeted sales	10,000 units
Actual sales	10,500 units
Sales volume variance	<u>500 units (F)</u>
× standard contribution per unit	× \$8
Sales volume contribution variance	<u>\$4,000 (F)</u>

16 B

Budgeted hours of work	5,000 hours
Actual hours of work	5,500 hours
Fixed production overhead capacity variance	<u>500 hours (F)</u>
× standard fixed production overhead rate	× \$15
Fixed production overhead capacity variance (in \$)	<u>7,500 (F)</u>

17 B

(i) and (ii) only. Value analysis focuses on costs, not sales volumes or prices.

- 18 A The mission statement gives the purpose and strategy of the organisation. The business will then use this as a focus for setting appropriate objectives.
- 19 D By monitoring the critical success factors, management ensure that they are on track to succeed in their mission and objectives. The personal objectives of the strategic management team should mirror the critical success factors of the organisation, but are likely to contain personal objectives such as individual development targets. The CSFs may contain some of the financial ratios used by analysts to evaluate the organisation but there will be other qualitative factors as well. The CSFs should drive the information requirements of the organisation – not the other way round.
- 20 D Tactical information is medium term and drawn largely from internal/operational sources. It is the job of middle management to analyse it further in order to use it for decision making. Quantitative information that is generated frequently is normally found at the operational level and qualitative information from a range of sources will be found more at the strategic level.

21 D

	<i>A</i> \$'000	<i>B</i> \$'000	<i>C</i> \$'000	<i>D</i> \$'000
Fixed overheads	1,000	1,200	1,200	1,600
C (3:2:1)	600	400	(1,200)	200
				<u>1,800</u>
D (40:60)	<u>720</u>	1,080		(1,800)
				<u>2,320</u>

22 C (ii) If more losses have been incurred than expected, the loss is abnormally high.
 (iii) If output is less than expected, losses must be higher than expected.

23 B Value of income one year before first receipt is due:

$$\$1,500/0.06 = \$25,000$$

Discounting back to today using a discount factor of 6% over 2 years:

$$\begin{aligned} PV &= \$25,000 \times 0.890 \\ &= \$22,250 \end{aligned}$$

24 A Both are true. If budget targets are unrealistically tough, a manager will be forced to make trade-offs between the short and long term. Linking managers' rewards to share price may encourage goal congruence.

$$EOQ = \sqrt{2 \times C_o \times D / C_h}$$

$$C_o = \$160$$

$$D = 9,000 \text{ units}$$

$$C_h = 8\% \times \$40 = \$3.20$$

$$EOQ = \sqrt{2 \times 160 \times 9,000 / 3.2}$$

$$= 949 \text{ units}$$

26 B Job costing can also be used in manufacturing organisations.

27 A Overhead absorption rate = $\$247,500/30,000 = \8.25
 Absorbed overheads = $28,000 \times \$8.25 = \$231,000$
 Actual cost = $\$238,000$
 Under absorption = $238,000 - 231,000 = \$7,000$

28 B The fixed overhead absorbed into the inventory valuation is the difference in the marginal costing profit.

$$\text{Inventory} = 14,000 - 12,000 = 2,000 \text{ units}$$

Value of fixed production costs absorbed into inventory

$$= 2,000 \times 63,000/14,000$$

$$= \$9,000$$

$$\text{Marginal costing profit} = 36,000 - 9,000 = \$27,000$$

29 C Process F: Expected output = $92\% \times 65,000 = 59,800$ litres

Actual output = 58,900 litres

There is an abnormal loss

Process G: Expected output = $95\% \times 37,500 = 35,625$ litres

Actual output = 35,700 litres

There is an abnormal gain

30 D **Labour efficiency variance**

	\$	
5,500 units should have taken ($\times 3$ hours per unit)	29,880	hrs
but did take	27,000	hrs
Labour efficiency variance (in hours)	<u>2,880</u>	hrs (F)
x standard rate per unit	$\times \$8.50$	
	<u><u>\$24,480</u></u>	(F)

31 B 15,000

Variable overhead + fixed overhead = total overhead

∴ Fixed overhead per prescription = $\$7 - \$4 = \$3$

Total fixed overheads = \$45,000

∴ Budgeted activity level = $\frac{\$45,000}{\$3} = 15,000$ prescriptions

32 C The drivers are not working directly on engineering projects

33 A The variation is given by the coefficient of determination, r^2

$$r^2 = 0.6 \times 0.6 = 0.36$$

34 D Production in units:

J: 6,000 – 100 + 300 =	6,200
K: 4,000 – 400 + 200 =	3,800
	<u><u>10,000</u></u>

Joint costs apportioned to J:

$$6,200/10,000 \times \$110,000 = \$68,200$$

35 B Budgeted sales per unit = $\$600,000/12,000 = \50 per unit

Budgeted direct costs per unit = $\$144,000/12,000 = \12 per unit

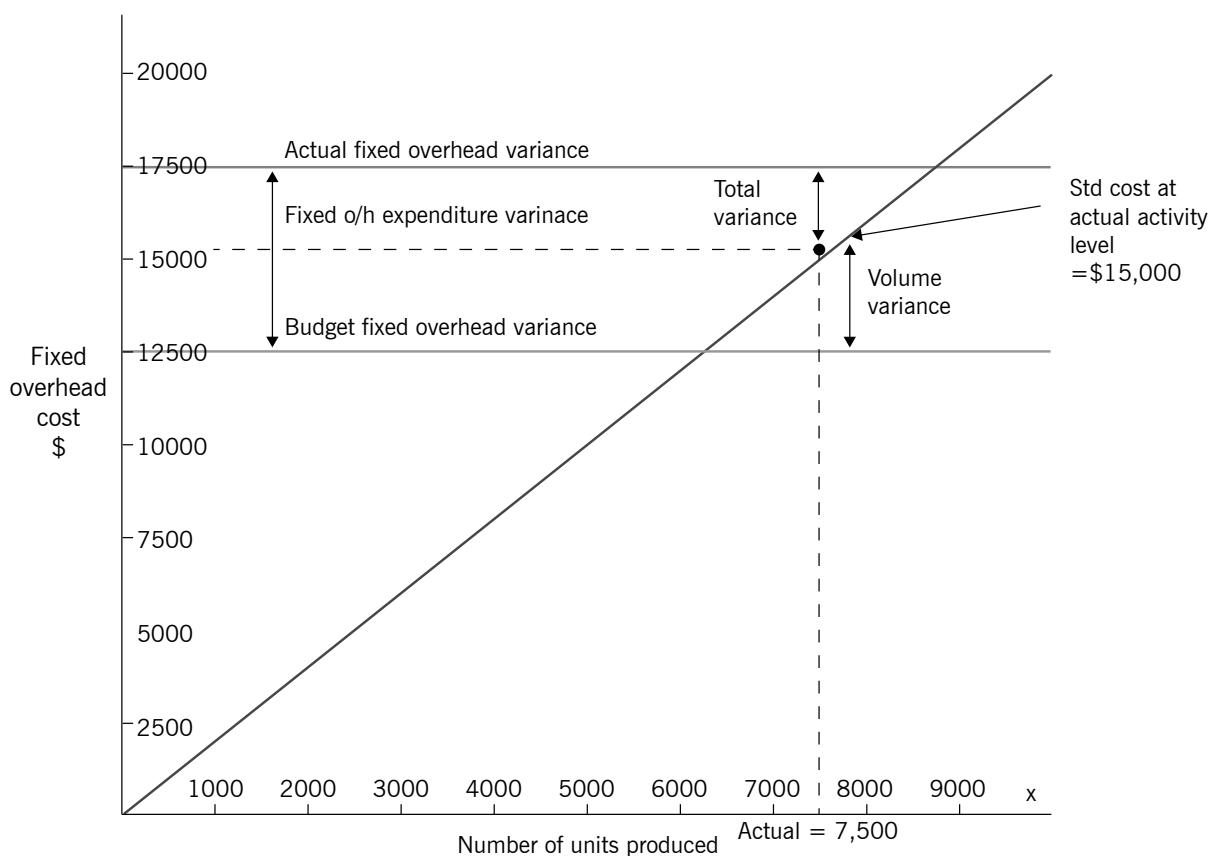
Budgeted fixed costs are \$70,000

Flexed budget for 11,200 units

	\$	
Sales (11,200 × \$50)	560,000	
Direct costs (11,200 × \$12)	(134,400)	
Fixed costs	<u>(70,000)</u>	
Profit	<u>355,600</u>	

SECTION B

1



- (a) \$2,500 Under-absorbed

Total fixed overhead variance = $\$17,500 - \$15,000 = \$2,500$ Adverse

- (b) Fixed overhead expenditure variance = $\$12,500 - \$17,500 = \$5,000$ Adverse
 (c) Fixed overhead volume variance = $\$15,000 - \$12,500 = \$2,500$ Favourable
 (d) Factors to be considered before deciding to investigate a variance.

Materiality

Small variations in a single period are bound to occur and **are unlikely to be significant**.

Obtaining an 'explanation' is likely to be time-consuming and irritating for the manager concerned. The explanation will often be 'chance', which is not, in any case, particularly helpful. For such variations further investigation is not worthwhile.

Cost

The likely cost of an investigation needs to be weighed against the cost to the organisation of allowing the variance to continue in future periods.

You only need to discuss three factors but your answer may also have included the following.

Variance trend

Caution should be exercised before investigating a 'snapshot' variance in too much detail. For example, an adverse materials usage variance in Month 1 could indicate that control action is needed, but in a large company with many processes to monitor, it may be advisable to postpone direct action until the variances for subsequent months have been analysed. If they show a favourable trend then intervention will not be necessary.

Interrelationship of variances

Quite possibly, individual variances should not be looked at in isolation. One variance might be inter-related with another, and much of it might have occurred only because the other, inter-related, variance occurred too. When two variances are **interdependent (interrelated)** one will usually be **adverse** and the other **one favourable**.

Controllability

Controllability must also influence the decision whether to investigate further. If there is a general worldwide price increase in the price of an important raw material there is **nothing that can be done internally** to control the effect of this. Uncontrollable variances call for a **change in the plan**, not an investigation into the past.

- 2 (a) (i) Calculation of net present value at a discount rate of 10%.

Year	Cash flow \$'000	Discount factor	Present value \$'000
0	(350)	1.000	(350.00)
1	50	0.909	45.45
2	110	0.826	90.86
3	130	0.751	97.63
4	150	0.683	102.45
5	100	0.621	62.10
		<u>48.49</u>	

The NPV is \$49,000 (to the nearest \$'000)

- (ii) The IRR defines the DCF rate of return at which a project's NPV is zero. At 10%, the project has a positive NPV of \$49,000. Therefore use a higher discount factor to calculate a negative NPV for the project.

Choose a discount rate of say 15%.

Year	Cash flow \$'000	Discount factor	Present value \$'000
0	(350)	1.000	(350)
1	50	0.870	44
2	110	0.756	83
3	130	0.658	86
4	150	0.572	86
5	100	0.497	50
			NPV = <u>(1)</u>

So IRR = $10 + \left[\frac{49}{49+1} \times (15 - 10) \right] \% = 14.9\%$, say 15%.

(b) A positive NPV means that the **present value** of the cash **inflows** from a project is **greater** than the **present value of the cash outflows**. Both projects have a positive net present value and therefore **both projects are worthwhile**. On the **basis of NPV** alone, the project with the **higher NPV should be chosen**.

Project A, however, requires a much **higher initial investment** (\$350,000 instead of \$250,000). Management need to consider whether there is any difference in **risk** between the two projects and whether some **other investment** could be made if Project B were chosen instead.

There could also be some **non-financial aspects** of the projects which management should consider before making a decision.

3 (a) **Ratios and statistics**

(i)	<i>Return on capital employed</i> (Operating profit ÷ Capital employed × 100) \$600,000 ÷ \$4,000,000 × 100 =	15%
(ii)	<i>Return on sales (net profit percentage)</i> Operating profit ÷ Sales revenue × 100 \$600,000 ÷ \$3,600,000 × 100	17%
(iii)	<i>Average maximum bus capacity</i> Total number of passenger seats available ÷ number of buses 1,920 seats ÷ 40 buses	48 seats per bus
(iv)	<i>Average bus occupancy</i> Total number of passenger km travelled ÷ (Total km travelled × Average maximum bus capacity) 39,000,000 km ÷ (3,250,000 × 48 seats) × 100%	25% of maximum capacity
(v)	<i>Average km travelled per litre of fuel</i> Total km travelled ÷ Total fuel consumed 3,250,000 kilometres ÷ 764,705 litres	4.25 km/litre

(b) **Reasons why Vin Co's fuel consumption per passenger kilometre is higher than the industry average.**

- Vin Co's buses operate at only 25% capacity, this means that the fuel cost per bus km is spread over fewer passengers.
- Vin Co's kilometres travelled per litre of fuel is lower than the industry average. This could be due to it operating a city service. Even if it operated at industry average levels of bus occupancy its fuel consumption per passenger kilometre would still be higher.

(c) **Functional benchmarking** (also known as operational or generic benchmarking) involves comparisons with the performance of external practitioners of similar functions. These practitioners need not be in the same industry. Vin Co could, for example, compare the fuel consumption of its vehicles with those of a road haulage company.

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