

GETTING STARTED

- Introduction
- Authentication with API keys
- Authentication with OAuth
- Specifying Filter Parameters
- Timezone Offsets
- Fields
- Updating Specific Fields
- Pagination
- Webhooks
- Rate Limits
- HTTP Response Codes
- API Clients

RESOURCES

- Advanced Filtering
- Leads
  - Call
  - Created
  - Email
  - EmailThread
  - LeadStatusChange
  - Meeting
  - Note
  - OpportunityStatusChange
  - SMS
  - TaskCompleted
- Opportunities
- Tasks
- Memberships
- Users

# Lead Statuses

Lead statuses are a [customizable](#) list of stages a Lead can be in.

## List lead statuses for your organization.

GET /status/lead/

Example Request/Response

## Create a new status that can be applied to leads.

POST /status/lead/

Example Request/Response

## Rename a lead status.

PUT /status/lead/{status\_id}/

Note: to update the status of a particular lead, see PUT /lead/{lead\_id}/

Example Request/Response

## Delete a lead status.

DELETE /status/lead/{status\_id}/

You should make sure no leads are assigned this status, first.

Example Request/Response