

SHAHID NSUBUGA

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EDUCATION

Metropolitan College of New York.
Bachelor of Business Administration

Cumulative GPA: 3.7/4.0

Expected Graduation: June 2015

New York, NY

WORK EXPERIENCE

AGI Partners (*Alternative investment fund*)
Analyst Intern

September 2014- January 2015
New York, NY

AGI is lower middle market alternative investment fund focused on (i) recapitalizations of profitable businesses with strong management teams and (ii) investing in credit/credit-like opportunities with significant underlying collateral and current cash income. Some of the things that I did at AGI were:

- Created three-statement financial models that acted as the base for pro forma and LBO models
- Prepared the investor proposal containing company earnings, investment highlights and company history for project "Compass"; an add-on acquisition of Pristine Environments (a portfolio company of AGI)
- Reviewed and analyzed prospective acquisition targets in the company's pipeline by selecting the companies that fit AGI's investment profile

Pristine Environments (*Energy & building intelligence services, facility management*)
Summer Intern

June 2014-August 2014
New York, NY

Pristine Environments, a portfolio company of AGI, is a facility management, maintenance, energy and building intelligence service company. Pristine Environments acquired City Central Services (CCS) and I was recruited to intern with them during the intergration process. The following are the highlights of my internship:

- Facilitated the integration of CCS processes and IT systems within Pristine Environments by uploading CCS's budget data into Pristine Environments' systems
- Planned CCS's new budget structure and streamlined it with Pristine's expectations by reorganizing spread sheet formats, changing a few line items and dropping non value adding costs
- Created profit reports and conducted future profit estimates with inclusion of the company's pipe line to help senior management best plan and forecast CCS's future

Office of Councilman Leroy Comrie

May 2013-June 2013

Intern (on the 2013 NYC \$70 billion budget)

New York, NY

- Produced various reports with key metrics that improved allocation of the city's \$70 billion proposed budget
- Transformed raw data into organized, searchable files by inputting raw paper data into Microsoft Excel and Word
- Conducted impact analysis of proposed budgets to identify emerging problems

LEADERSHIP AND ACTIVITES

Ensibuuko
Volunteer

August 2014-January 2015
Kampala, Uganda

Ensibuuko is a start up company started in 2013 focused on short-term capital financing through the use of mobile platforms. Momentarily, Ensibuuko works with small businesses that have attractive cash flow/collateral and also rural farmers by providing them with finance, farm inputs, and market information for their products. My accomplishments are:

- Converted the company from a non-profit organization into a for-profit entity
- Evaluated and expedited the approval of business licenses from the Ministry of Trade and Industry
- Lead business development and brought in revenue of over \$110,000 by convincing 3 major local micro financing companies to partner with the Ensibuuko platform with the purpose of accessing cheap capital and also them expanding and tapping into a pool of well credited clients
- Sourced a \$30,000 infusion from Kiva Loans (the world's 1st online leading platform). Kiva recently increased it loan portfolio to \$50,000 due to the success of its previous loans given to Ensibuuko
- Implemented a technology platform that reduced paper usage and improved productivity

Extracurricular Activities

- Starting point guard for the Bushwick Warriors
- Wing player for the Malaysian Cobra rugby team
- Point guard on the Sunway basketball team
- Running back on the Sunway football team

Brooklyn, NY: September 2014-current
Kuala Lumpur, Malaysia: March 2011-April 2012
Kuala Lumpur, Malaysia: January 2011-April 2012
Kuala Lumpur, Malaysia: January 2011-April 2012