

Daniel Jang

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EXPERIENCE

INTL FCStone Securities Inc.

Analyst Intern, Investment Banking Division

New York, NY

January 2014-Current

- Assist in four prospective cross-border M&A transactions in such sectors as machinery, automotive, maritime and advanced material
 - Perform industry and company analysis to address short- and long-term issues related to M&As for issuers and investors
 - Identify potential investors by implementing self-built grading systems such as: (i) Capital-IQ-driven precedent transaction analysis; (ii) financial statement analysis; (iii) product similarity analysis; and (iv) value-chain analysis
 - Use top-down approach to create a data pool of over 500 companies for the selection of 15 M&A and JV candidates
 - Prepare presentations and marketing materials including confidential information memos, teasers and pitch books
 - Translate into English or Korean documents such as engagement letters, investor presentations and due-diligence lists
- Build a financial model to determine the feasibility of the plan by a \$1.4bn dairy farm to build a milk-powder plant

Onyx Equities, LLC

Analyst Intern, Private Equity: Real-estate Acquisitions

Rutherford, NJ

January-March 2013

- Assisted in acquisition of a 218k square-foot by performing valuation and due diligence research
- Conducted and NOI and IRR analysis to determine the feasibility of over ten acquisitions targets utilizing Argus and self-built projection models
- Identified over ten viable investment opportunities by conducting a variety of analyses of demographics, ongoing NYC projects, city regulations, onsite visits and such real-estate bellwethers as Cap Rate, Rents PSF, ADR
- Drafted valuation memorandums and prepared presentation materials for joint investors

IMM Investment Corp.

Analyst Intern, Private Equity (\$1.3B AUM)

Seoul, Korea

April-June 2012

- Led and optimized revenue forecasting initiatives of RCPS and CB investment for an Asian entertainment company by developing and integrating new metrics into a new forecasting model
- Analyzed potential investments over ten private companies by interviewing industry experts and conducting research and valuation using comparable company analysis through translation of raw financial data into spreadsheets
- Conducted feasibility research of investment targets by building project-specific peer data based on 10-Ks and 10-Qs
- Identified potential M&A targets for a \$6B bio-similar company by researching pharmaceutical companies of the client's stature
- Prepared and delivered investment evaluation reports and proposals to support managerial decisions

PROFESSIONAL TRAINING

Investment Banking Institute

Financial modeling and valuation training program

New York, NY

October 2012

- Performed company valuations utilizing comparable public company analysis, precedent transactions analysis and DCF analysis
- Built fully-integrated financial statements projection models, accretion/dilution merger models, including ability to run operational and capital structure sensitivities within models and data tables for sensitivity analysis

FCB Finance Club

Equity Research Analyst Trainee

Seoul, Korea

March-April 2012

- Developed research report for a leading shipbuilding company with a DCF-obtained target price
- Analyzed macro-economic event- and policy-driven daily changes in financial indicators

LEADERSHIP & VOLUNTEER ACTIVITIES

- **Cents Ability**, Volunteer Teacher in Finance Oct 2013 - Dec 2013
- **Military Service (ROK Army)**, Sergeant May 2010-February 2012
- **Internal Revenue Service**, Volunteer Income Tax Assistant February 2009-April 2009
- **Wall Street Club, Baruch College**, Project Manager December 2008-December 2009

EDUCATION

Baruch College / City University of New York - Zicklin School of Business

Bachelor of Business Administration - Finance; Minor in Economics

New York, NY

Graduated in June 2013

- Major GPA: 3.5; Cumulative GPA: 3.3

SKILLS & OTHER

- **Financial Credentials**: Passed CFA Level 1 exam
- **Research Tools**: Proficient in Capital IQ, Bloomberg, KisLine, KisValue, CoStar
- **Computer Skills**: Proficient in MS Office (Excel, Word, PowerPoint), HTML, Photoshop and Argus
- **Interests**: Microfinance, Self-development, Piano, Violin, Snowboarding and Traveling
- **Language Skills & Work Authorization**: Fluent in Korean, U.S. Permanent Resident