

Raheem Shahid

US Permanent Resident

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EDUCATION

Carnegie Mellon University - Tepper School of Business
Bachelor of Science: Business Administration - Finance concentration
GPA: **3.65/4.00** - University Honors

Graduated: December 2013

CFA Institute

Level 2 candidate of the CFA Program

June 2015

WORK EXPERIENCE

Financial Analyst (Intern) | Henkel

January 2014 - October 2014

- Consulted business managers updating with current status and providing measures to improve business performance
- Assisted in month end closing by preparing reports for sales forecasts, slow mover provisions, CNWC, and cost centers
- Created and analyzed financial reports presenting the key figures to executive management
- Managed regional roll out of COLOR – a profitability reporting tool, by ensuring transparency and accuracy of data

Financial Analyst (Intern) | Vodafone

September 2013 - November 2013

- Developed a sustainable financial model to estimate the revenue of potential In-Building Solutions (IBS) sites – the model was approved by company's Geo-Marketing manager for future use
- Carried out valuations of potential IBS sites to create a prioritized list of 190 possible investments
- Designed business case for dismantling existing IBS sites that added no value to Vodafone, 25% of which were approved

Field Manager | Massachusetts Public Interest Research Group

July 2013 - August 2013

- Educated over 1000 people about MassPirg and Zero Waste Campaign through door to door canvassing
- Collected 170 petitions and raised \$5492 calling on Department of Environment Protection to enforce waste bans
- Delegated a group of 25 people to achieve the objective of the campaign in record time

Lead Researcher | CMU Research Program

May 2012 - August 2012

- Conducted research on Rule 13: Qatar's Investment Law, and its implications
- Reported findings on market conditions and opportunities to government entities of Meeting of the Minds

Marketing & Sales (Intern) | Microsoft Corporation

June 2012 - July 2012

- Conducted a marketing campaign increasing Internet Explorer's market share by 2.4% in one month
- Executed various marketing strategies communicating features of the browser to over a 1000 individuals

LEADERSHIP

English Instructor | Languages Bridges Program – Vodafone

September 2013 - November 2013

- Taught English to 20 migrant workers to help enhance their communication and writing skills
- Analyzed class performance statistics, comprehending strengths and weaknesses of individual students

Ambassador | Initiating Meaningful Pittsburgh and Qatar Ties (IMPAQT)

March 2012 - December 2012

- Initiated Doha-Pittsburgh room fostering interaction between the students of CMU's Doha and Pittsburgh campuses
- Engaged students from both campuses to communicate and understand the different experiences they had at university

VP Finance | AIESEC

January 2012 - November 2012

- Planned and audited a budget of \$40,000 for the Gulf Conference in Qatar
- Interviewed potential AIESEC applicants for the organization's finance department

Software Skills

Advanced level: Microsoft Excel, PowerPoint and Access

Beginner level: SAP, Python, SQL, Net Logo, Minitab, Financial Trading System (FTS)

Awards

First place team in Shell Enterprise Challenge	2013
First place team in the Deloitte Case Competition	2013
Qatar National Vision 2030's pillar of Economic, Social, Human, and Environmental Research Award	2012
Runners up team in the NASA Space Settlement Competition	2009