

# Jonathan Hilton Schlact

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U.S. Citizen

## EDUCATION

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### GEORGIA INSTITUTE OF TECHNOLOGY, College of Management

#### Bachelor of Science in Management

Atlanta, Georgia

December 2012 (expected)

• Concentration: Finance Major GPA: 3.4

• Certificate: Entrepreneurship

• Deans List

• Faculty Honors/Presidents Award

• MGT 4803 – Fundamentals of Real Estate Development: Professor Skip Beebe

• Urban Land Institute: Urban Plan Competition 1<sup>st</sup> place, Fall 2011

• Research Paper – International Business: Real Estate and the Contagious Financial Crisis

• UNIVERSITY OF UDINE: Study Abroad – Literature Communications and Culture film studies in Gorizia, Italy: Spent five weeks directing and editing a documentary film shot on location. The documentary won second place at the Gorizia Film Festival. Credited rolls: sound editor, B ROLL editor, director of photography.

## EXPERIENCE

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### JP MORGAN CHASE

#### Investment Bank – CMBS Analyst Fall Intern

Atlanta, Georgia

September 2012 - Present

### CBRE

#### Landlord Representation – Summer Intern

Atlanta, Georgia

May 2012 - July 2012

• Provided data on comparable buildings for two offers totaling over one million rentable square feet.

• Calculated broker commissions.

• Drafted office lease proposals to send to potential tenants.

• Negotiated lease terms by redlining proposals.

• Conducted extensive real estate research using CoStar and GIS data maps.

### PETER RUMSEY HOMES

#### Joint Venture

Marietta, Georgia

May 2011 - October 2011

• Managed financing and budget of two house flipping projects.

• Oversaw daily activities of work crew.

• Supervised labor and payroll.

• Negotiated both contracts for purchase and sale.

### GEORGIA ELITE REALTY

#### Licensed Real Estate Salesperson

Kennesaw, Georgia

June 2009 - Present

*Georgia Elite Realty is a residential real estate broker.*

• Completed over one hundred hours of real estate training.

• Negotiated and submitted sales offers and contracts.

• Involved in over twenty transactions totaling over \$1.25 million.

### TLC: FLIP THAT HOUSE (Episode #433 “Jonathan”)

#### Television Personality and Project Manager

Marietta, Georgia

January 2008 - June 2008

• Scheduled filming times and shooting locations for episode #433, premiered July 26, 2008.

• Managed property acquisition, renovation, and sale of residential investment property.

• Conducted market research for research paper “The Real Estate Bubble: Effects on Metro Atlanta Residential Prices” under Dr. Crooks and Dr. Adams.

• Advertised the property “By Owner” and obtained two offers above full price within two weeks.

## SKILLS/INTERESTS

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**Skills:** Final Cut Pro, Soundtrack Pro, Excel, First Multiple Listing Service, Georgia MLS, CoStar

**Certifications:** Licensed to sell real estate in the state of Georgia.

**Volunteer:** Over 250 hours of volunteering with different organizations through the Boy Scouts of America

**Interests:** The Economist, real estate tax sales, securities trading, traveling, sailing, film, piano, guitar

**Accomplishments:** Eagle Scout, H.O.P.E Scholarship