

# Paul Rui

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## EDUCATION

### University of Minnesota

*B.S in Economics*

*B.A in Mathematics*

Minneapolis, MN

May 2012

Major GPA: 3.8

Relevant Coursework:

Business: Corporate Finance, Financial Markets, Risk Management and Financial Accounting

Economics: Quantitative Analysis, Financial Economics and Econometrics

Mathematics: Theory of Interest, Stochastics, Options and Derivatives

### Harvard University

Managerial Decision Making

Cambridge, MA

May 2011 – Aug 2011

## WORK EXPERIENCE

### Blackmore Partners Inc.

*Associate Intern*

Chicago, Illinois

June 2012 – Present

- Manage a deal team of four. Lead back-end process including deal sourcing, advisory services and executive search. Conduct deal qualifying. Manage relationship with buy-side PEG clients and sell-side executives. Create acquisition proposal, teaser and fee agreement. Collaborate on CIMs with executives.
- Led front-end processes including deal origination and social media marketing
- Deal Experience:
  - Manage the shopping for a hydraulic frac tank company and integration of external proprietary technology
  - Execute the selling process for recapitalization of a manufacturing supply chain consulting company
  - Advisory service for Management Buy-out of automotive alternative fuel systems manufacturer in Europe

### Bank of Jiangsu

*Credit Analyst Intern*

Nanjing, China

June 2010 – Aug. 2010

- \$2 million loan issuance for a tree breeding company to purchase land and expand business
- Evaluated financial, operational performance and executed transactional due diligence
- Analyzed accounting reports and forecasted market trend by researching economic policy
- Created model to project revenues and performed scenario analysis

### University of Minnesota

*Teaching Assistant*

Minneapolis, MN

June 2008 – Aug. 2008

- Tutored 32 undergraduate students in Calculus Two and graded the homework

## LEADERSHIP

### Chinese Student Union

*President*

Minneapolis, MN

Jan. 2008 – May. 2012

- leading student group with over 2000 general members and received multi-awards
- Created and organized 10 social and charitable events annually, managed 40 board members

### Minnesota Children's Museum

*Volunteer and Event Assistant*

Dec. 2008 – Present

## AWARDS, SKILLS & INTERESTS

**Awards:** Dean's List, International Student Scholarship, First Place – Hiall College Leadership Competition

**Language:** Native speaker in Chinese

**Training:** Financial Modeling

**Technology:** Microsoft Office, R, Java, Salesforce, Pitchbook, Axial Market, Onesource