

MICHAEL CHA

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EDUCATION

PACE UNIVERSITY– Lubin School of Business, New York, NY July 2013 – May 2015

Master of Science in Investment Management

- Performed equity research analysis for the class team project (Applied Investment Management)
- Completed Bloomberg Essentials Training Program: Fixed Income, FX, Equity, and Commodity Essentials
- Relevant Course Work: Applied Investment Management, Adv. Corporate Finance, Data Analysis, Fixed Income, Macroeconomics, Options & Futures, Portfolio Management, Risk Management

KYUNG HEE UNIVERSITY– College of Hotel & Tourism Management, Seoul, Korea Mar 2005 – July 2011

Bachelor of Business Administration in Hospitality Management

Research Assistant - Professor Yoon in 2011

- Assisted government-funded project: 'Private Brand (PB) Product Development for Highway Service Station'
 - Diagnosed highway usage trends and extrapolated the main concept that applied to PB brand and products.

FINANCIAL MODELING TRAINING PROGRAM (BIWS)

- Completed the programs on Operating model, Valuation, DCF, and Merger and LBO based on case studies.

EXPERIENCE

EOS INVESTMENTOS – New York, NY Aug 2015 – Current

Investment Analyst Intern

- Build and update valuation, earnings, and financial models to estimate free cash flow and value of companies.
- Perform fundamental analysis and report to senior analysts with an emphasis on original, bottom-up research.
- Write industry / business overview and recommendation reports based on financial models.

KCC CORPORATION – Windows & Glass Department, Seoul, Korea Nov 2011 – Dec 2012

Research Analyst (Emerging Markets)

- Formulated market entry initiatives for India, China and Vietnam markets.
 - Reported quarterly review and outlooks of global construction / windows and glass industries
 - Prepared valuation analysis and merger model, identifying potential M&A firms for China market entry
- Prepared recommendation reports to the product manager for India and china market entry.
 - Clarified the target segments and product specifications by analyzing demographic and construction status quo
 - Provided spreadsheet analysis of estimated P&L report
- Closed contract deals worth \$4.5M with Indian and Vietnamese clients.
 - Negotiated pricing, clarified contract terms, and co-marketing plans to reach final deals

HOTEL SHILLA, Samsung Group – Sales & Marketing Department, Seoul, Korea Dec 2009 – Feb 2010

Marketing Analyst Intern

- Researched package-products of competitors to identify customer preferences for marketing plan.
- Prepared analytical reports based on occupancy rates and survey data sets across 35,000+ membership accounts.

REPUBLIC OF KOREA AIR FORCE – Secretary Office of Chief of Staff, Gyeryong HQ, Korea Sept 2006 – Nov 2008

Protocol Officer, Military Service

- Organized and managed the Air Force Chief's official schedules.
- Planned and coordinated protocol missions of overseas VIP visits.

SKILLS

- Advanced Excel Skills (Stat Tools, VLOOKUP, Pivot Table), MS Office, Financial Modeling