

# Anthony Santo

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## OBJECTIVE

To obtain a Fulltime position in the finance or business divisions.

## EDUCATION

**The Pennsylvania State University, University Park, PA**

Economics (BS). Intended Graduation: May 2016

Current GPA: 3.3

## RELEVANT COURSES

Integrated Algebra	Statistical Foundations for Econometrics
Business Calculus	International Economics
(GWS) Effective Speech	Monetary Policy & Theory
INTRO SPDST & DATA	Intermediate Micro Economics
Business Statistics with Applications	Intermediate Macro Economics
Public Finance	Government and the Micro-Economy

## ACHIEVEMENTS/AWARDS

2010 & 2012 New York State Lacrosse Champion	2012 Honorable Mention All-American Lacrosse Player
2011 Long Island Lacrosse Champion	2012 Long Island Big 4 Football Champion
2011 All County Lacrosse Player	2012 All County Football Player
	2012 Newsday 1st Team All Long Island
Lacrosse Player	2012 All County Football Player
2012 United States Marine Core Leadership Award	2012 Team MVP for Football & Lacrosse
2013 Academic Dean's List (3.6 GPA Freshman Year)	2014 Academic All-Big Ten
2015 National Society of Leadership and Success	

## COMPUTER SKILLS

Power Point, Excel, Access, Word, STATA, LoCRM

## EXPERIENCE

### SOUTH SHORE MORTGAGE, LINDENHURST, NY

May 2015- August 2015

*Loan Consultant Intern*

- Conducted Credit Analysis on clients to verify if they are eligible for a loan
- Helped clients refinance their homes or purchase a new home
- Used sales tactics to get the client interested in what we have offered them.
- Communication skills were used every day with clients to show we are a committed company to them
- Learned how interest rates fluctuate and how it affects clients mortgages

### A&M SESTO CONSTRUCTION, BAYSHORE, NY

June 2010 – August 2014

*Analyst/Laborer*

- Assisted in developing organizational strategies and tactics to meet clients objectives
- Assisted in the estimations of materials for each job
- Created weekly reporting to closely monitor onsite developments
- Illustrated invoices for clients
- Maintained regular client contact to ensure all requests and deadlines are being met

### WEST ISLIP LITTLE LEAGUE LACROSSE

June 2010- August 2014

*Coach/ Assistant*

- Planned practice drills for the players
- Created defensive schemes to help the players during games and practices
- Taught the players the fundamentals of defense and playing as a whole unit
- Taught the individuals how to become a team player
- Communication skills were used during games and practices such as teaching and explaining a problem
- Public speaking skills were used when addressing the team and other coaches as a whole

## ACTIVITIES

- Member of The Pennsylvania States Men's Division 1 Lacrosse Team
- Member of The Pennsylvania State Hedge fund Club

- Member of The Pennsylvania State Economics Association
- Member of The National Society of Leadership and Success
- Community Service for Keep Islip Clean
- Swiss Re Day Internship- A day in the life of an actuary