Joey (Hanjun) Wang

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EDUCATION

Brandeis University, Waltham, MA

B.A. in Business, Mathematics and Economics

December 2015

Overall GPA 3.8, Dean's list

Relevant Courses: Mathematics Probability, Mathematics Statistics, Differential Equation, Econometrics, Corporate Finance, Intermediate Financial Accounting, Introduction to Real Analysis, Complex Analysis, Global Economy, Marketing Management, Financial Economics, Macroeconomics

Tianjin University of Finance and Economics, Tianjin, China

Sep 2011- Dec 2012

Top 1%, overall GPA 3.9

EXPERIENCE

AIG, Inc. Boston, MA

Jun 2015- Aug 2015

Commercial Property Underwriting Intern

- Utilized financial and environmental modeling to conduct risk analysis and develop technical premium
- Researched valuation and re-evaluated commercial properties' assets to improve financial analysis's accuracy
- Participated in quoting and binding process with senior underwriters and provided technical and model support
- Attended 7 major broker meeting events and facilitated communication between underwriters and brokers
- · Audited existing accounts and addressed issues in binders, policies and endorsements

Heron Interverse, LLC, Boston, MA *Summer Analyst*

Jun 2014- Aug 2014

- Conducted marketing research and analyzed market trends, competition, and potential strategic partners using information obtained from multiple data sources and social media platforms for local business clients
- Performed in-depth financial and operational due diligence on clients' business and presented comprehensive strategic plans in client-facing meetings and pitch events, created 4 major business opportunities
- Maintained social media platforms and publicized clients information on mainstream media, increased clients' brand awareness by more than 30 percent

Midtown Property, Inc, Boston, MA

Jun 2013- Aug 2013

Real Estate Broker Assistant

- Set up a system to maintain more than 200 customers' database for further research and marketing
- Prepared financial statements regarding over 20 buildings and performed financial valuation analysis through the use of discounted cash flow and potential risk evaluation
- Helped company hold 7 seminars discussing investment and management of real estate properties in Boston
- Assisted with 4 residential and commercial properties' selling and 13 properties' leasing process

Bank of China, Shanxi, China

Jul 2012- Aug 2012

Investment Department Summer Intern

- Arranged client meetings, discussed their financial requirements, and provided appropriate financial advice
- Designed, assembled and updated presentation materials and performance reviews for clients portfolios' analysis
- Assisted with deposits, remittance, loans and other financial transactions

SKILLS

- Language: Fluent in Mandarin
- **Technology**: Microsoft Excel, PowerPoint, Bloomberg, STATA, Java, R, Mathematica, Prezi, Photoshop

ACTIVITIES

- Chinese Tutor at Brandeis University
- Vice president of Tianjin University of Finance and Economics Chorus
- NewtonSERVES Volunteer