## **Objective**

To obtain a management position in the field of hospitality to acquire skills and experience in hotel and restaurant management, while providing dedication and superior work performance to the organization.

### **Education**

Kutztown University of Pennsylvania
Bachelor of Science in Business Administration
Dual Major: Business Management and International Business

Kutztown, PA
May 2007

GPA: 3.15

### Skills

Working knowledge of Microsoft Word, Excel, and Power Point

## **Relevant Courses**

Financial Management Multinational Financial Management

Human Resource Management Marketing Management

Business Strategy and Policy Organizational Behavior in Management

International Management International Marketing
International Trade and Finance Management of Change

## **Internship Experience**

United Parcel Service Bethlehem, PA

*Intern – Business Development* May 2006 – present

Assisted account executives and sales support representative. Completed logistical projects and analysis, financial reviews, contract analysis, and performance analysis. Provided problem resolution and service support for customers.

# **Work Experience**

Wet Seal Inc.

Whitehall, PA

Sales Associate February 2005 – November 2006

Responsibilities include assisting customers through upbeat and energetic customer service, inspiring fun and of-the-moment fashion, sales promotion, visual representation, stock services, shrink reduction.

#### **Marriott Fairfield Inn & Suites**

West Hazleton, PA

Guest Services Representative May 2003 – August 2003

Maintained positive guest relations, oversaw daily check in/out activities, balanced shift paperwork, established reservations, confirmed customer satisfaction with services through follow-up calls, conducted negotiations of rates with prospective customers

#### **Sugarloaf Golf Club Inc.**

Sugarloaf, PA

Server/Cook/Banquet Coordinator April 1999 – December 2003

Prepared food orders for customers, prepared buffets for banquets, organized banquet area for tournaments, provided cleaning and maintenance of clubhouse, stock services, assisted in development of server responsibilities and duties checklist, trained new employees.