# KIREE ROBINSON

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#### **Summary**

Charismatic and persuasive Public Relations student offering expertise in public speaking, advertising and media relations. Superb writer and editor who communicates effectively with target audiences through strategic brand management and PR campaigns.

## **Highlights**

Customer service-focused Adobe in Design and Photoshop Copy-writing and copy-editing Deadline-driven

**Exceptional** writer

Exceptional multitasker Decisive problem solver

Persuasive negotiator Punctual and professional Organized and efficient

WordPress

Motivated team player Sound judgment

### **Accomplishments**

A member of the Urban League of Rochester's Black Scholars and earned a diploma from the International Baccalaureate Program.

#### **Experience**

#### MARKETING INTERN

(07/2013 - )

**Boydell & Brewer** 

Rochester, NY

Internship with the North American branch of a Suffolk, UK based publishing company. Put together marketing and promotions material for authors. Used programs such as Adobe inDesign, Microsoft Excel, Microsoft Word, and Adobe Photoshop. Created promotional and informational pamphlets and leaflets for the company. Kept inventory books. Communicated with authors, advertisers, sellers, editors, and reviewers regarding promoting and advertising books.

SALES ASSOCIATE (08/2012 - 10/2012)

**Game Stop** 

Rochester, NY

Computed sales prices, total purchases and processed payments. Described merchandise and explained operation of merchandise to customers. Maintained knowledge of current promotions, policies regarding payment and exchanges, and security practices. Recommended merchandise based on customer needs. Explained information about the quality. value, and style of products to Influence customer buying decisions. Replenished floor stock and processed shipments to ensure product availability for customers.

SALES ASSOCIATE (07/2011 - 07/2012)

**Empire Comics** 

Rochester, NY

Computed sales prices, total purchases and processed payments. Described merchandise and explained operation of merchandise to customers. Maintained knowledge of current promotions, policies regarding payment and exchanges, and security practices. Recommended merchandise based on customer needs. Explained information about the quality, value, and style of products to Influence customer buying decisions. Replenished floor stock and processed shipments to ensure product availability for customers. Managed the store's online outlets on Amazon, eBay, and Yahoo. Was responsible for very rare and expensive comic books and collector's items.

**TEAM MEMBER** (06/2011 - 08/2011) Dunkin Donuts Rochester, NY

Worked at cash register. Maintained appearance of store by cleaning the dining area, behind the counter, and bathrooms. Kept pastry case clean and organized. Engaged in store opening duties including (but not limited to) – baking bagels and muffins, making the first batches of coffee and tea for the day, placing new baked goods on the display behind the front counter, and checking the food and drinks for quality.

#### **Education**

Associate of Science: Public Relations

Monroe Community College

Rochester, NY, USA

Bachelor of Arts: English

University of Rochester

High School Diploma

Wilson Magnet High School

Rochester, NY, USA

Rochester, NY, USA

International Baccalaureate Program