

Yitawes Tadesse

42 NORTON STREET · APARTMENT 1 · DORCHESTER, MA 02125
ytadesse@suffolk.edu · 617.513.4245

EDUCATION

Suffolk University | Boston, MA

Expected Sep 2015

Bachelor of Science in Business Administration: Major in Finance
Recipient of Suffolk University's Trustee Scholarship
Provided Consulting services for two different companies
Completed over ten financial and business case analyses

PROFESSIONAL EXPERIENCE

Aramark Corporation – Fenway Park | Boston, MA

Jun 2015 – Present

Finance | Auditor Intern

- Oversee concession stands inventory in relation to cash, credit and coupons collected
- Perform nightly inventory and revenue audit utilizing ARCS (Aramark's reporting System)
- Reconcile inventory discrepancies for each Red Sox home games
- Collect daily cash and sales data from Macros, Aramark's software programs, and spreadsheets
- Manage inventory and enter over/shorts data accurately into Microsoft Excel spread sheets
- Ensuring all paperwork for each stand is filled out properly and signed by stand managers
- Execute other tasks and projects as assigned

Suffolk University - Yourbar Factory | Boston, MA

Jan 2015 – May 2015

Market Research Analyst | Team Leader

- Managed a group of six students and structured research plan with weekly deadlines and meetings
- Defined and analyzed clients problem as well as competitive advantages
- Performed in-depth research and analyzed industry trends and competitive landscapes globally
- Identified distributors, competitors target markets, level of sales, and prices
- Implemented business level strategies using various models and framework
- Performed profitability analysis for three out of eighteen countries
- Recommended international expansion into six different countries
- Consulted the Chief Executive Officer bi-weekly

Kandu Global Enterprises, Inc - Boston, MA

Jun 2012 – Dec 2014

Director of Business Development

- Created different revenue streams and assisted the CEO in altering business and marketing plan
- Implemented and oversaw growth strategy and operations for start-up
- Secured distribution channels in up and coming markets
- Researched, contacted, and negotiated prices for potential markets
- Consulted in various projects and solved problems as they arose

Revere Hotel Boston Common | Boston, MA 2014

Jun 2011 – Sep

Guest Service Agent | Private Branch Exchange Operator

- Provided four-diamond guest experience while checking patrons in and out
- Offered assistance with issues and questions, acted as a "one-stop shop"
- Ensured that all inquiries were resolved, from directions to reservations with a follow-up when necessary
- Managed bank for customer conveniences and ensured shifts were closed out and balanced

Standard Parking | Boston, MA Supervisor

Jun 2009 – Dec 2010

- Performed debit, credit and total accounts on computer using excel spreadsheets databases

- Coordinated work schedules and evaluated staff performance
- Trained staffs and supervised operations of computer controlled parking garages
- Assist the day to day operations and provide an excellent customer service

SKILLS & CERTIFICATIONS

Computer: Proficient in Microsoft Office Suite programs, StatPlus: MAC-Analyst Software, General Ledger & Peachtree, Bloomberg Terminal, Macros, ARCS, Micros Opera, and Social Media

Languages: Fluent in English and Amharic

Certificates: Bloomberg Training Program in Foreign Exchange, Commodity, Equity, and Fixed Income Essentials