

KUO (KASTOR) ZHANG

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EDUCATION

GEORGETOWN UNIVERSITY, McDonough School of Business

Washington, DC

Master of Business Administration

May 2015

- Merit Based Scholarship; GPA 3.7; GMAT 750
- Teaching Assistant: Accounting, Online MSF program
- Member: Graduate Student Consulting Club, Finance Club and Greater China Business Association

BOSTON UNIVERSITY, School of Management

Boston, MA

Bachelor of Science in Business Administration, Dual Concentration in Finance and Accounting

September 2009

- Summa Cum Laude; GPA 3.74; Member of Beta Gamma Sigma Honorary Society

EXPERIENCE

DISRUPTION CORPORATION (ACQUIRED BY 1776 IN APRIL 2015)

Private Market Analyst Intern

May 2014 – Aug 2014

- Constructed internal Private Market Index that tracks valuation and funding momentum of the private companies covered by Disruption.
- Created a valuation algorithm to be used by Disruption analyst team with the goal to provide a range approximation of start-up valuation based on 13 factors rated by analyst, coefficients of each factor, and company's financial data.
- Provided advice on product improvement: anticipate potential customer needs, such as deeper analysis and investment advice, rather than basic information gathering service to distinguish from competitors.
- Gathered and sorted through over 100,000 available past private company funding deals and transformed it into useful database for identifying trends.

BELJING GUOTAI VENTURE CAPITAL FUND MANAGEMENT CO., LTD.

Beijing, China

Investment Manager

January 2012 – April 2013

- Studied, investigated and proposed investment opportunities in TMT sector private companies and had over 50% of proposal approved by the partner for final review.
- Constructed and reconciled a two-year financial statement and cash flow for potential investment within 10 days. Ensured an accurate feasibility study during the due diligence stage and provided greater confidence in the company's valuation.
- Reviewed over 100 legal documents related to potential investment. Detected a structural problem in supplier/buyer contracts, thereby avoiding investing in a business with significant risks.
- Analyzed a portfolio company's structure and determined its growth was constrained by logistic operations. Researched emerging logistic firms and found one that matched the company's size, growth strategy and culture; facilitated a strategic alliance.

PRESTIGE PRODUCTS DISTRIBUTION PTE LTD

Singapore

Finance Manager

May 2010 – November 2011

Regional Finance Manager

October 2010 – November 2011

- Oversaw finance department operations in five regional offices including budget review and strategic overhead cost allocation.
- Developed currency hedging model by analyzing past transaction volume and exchange rate gains/losses and proposed alternatives to the director. Hedged foreign exchange rate and achieved a SGD300k exchange rate gain within the first year of implementation.
- Investigated miscommunications between demand planning department, brand managers, and regional offices; modified overall communication system including an updated reporting model to better fit with business growth: increased efficiency by 100% and improved the company's inventory turnover from 2.4 to 2.8.
- Advised director on transfer pricing by comparing tax rate and profitability between headquarters and regional offices resulting in lowered overall import duty and corporate tax totaled SGD200k.

ACHIEVEMENT AND EXPERTISE

Achievement: Passed CFA Level III exam in June 2013; Member of American Mensa; Member of Beta Gamma Sigma

Expertise: Excel Macro and VBA; Cashflow Forecast; Financial Model