# Qikang Yan

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#### WORK & LEADERSHIP EXPERIENCE

**State Street Corporation (SCC)** 

Corporate Strategy Intern

Boston SFC, MA May-Aug 2014

- Liaised with senior management to ensure effective execution and implementation of SSC's regulatory initiatives project management including Compliance, Anti-Money Laundry, Liquidity and Comprehensive Capital Analysis Review
- Processed ad-hock requests from senior management to accelerate the project completion process by 15% ahead of time
- Developed meaningful solutions to the firm's most pressing regulatory issue by performing quantitative and qualitative analyses and research and effectively communicating them between initiatives
- Conducted ongoing diligence of State Street's strategic plan including portfolio of business analysis, investment priorities and performance metrics
- Increased internal system drive efficiency for senior project managers by building up spreadsheet of regulatory deliverables list and PowerPoint for Board of Directors meetings

#### Selected Project Experience

Researched for Pension Plan/401(k)

Built Demonstrational PowerPoint for educational purpose like State Street Corporation Resolution Plan

Participated in trainings on corporate structure, business units and assets management knowledge through State Street University and informational lectures

Tracked 50+ project items and built up spreadsheets with pivot tables to increase tracking efficiency by more than 100% Summarized pending legislation for "Small Businesses Add Value for Employees Act of 2014"

**Deutsche Börse Group** 

Financial Analyst Intern

Beijing City, China May-Jul 2012

- · Analyzed financial statement to assist investor relation management for Corporation brand promotion and potential IPO clients
- Researched 20<sup>+</sup> company/PEPs for compliance; Created individual profile to assist client service team; Translated 90% materials from Mandarin to English to assist team on understanding
- Created PPT presentation and Q&A session for prospective and existing clients about IPO and PWM
- Researched 5<sup>+</sup> Xetra ETFs with basic fund accounting to set up institutional client portfolio and education material AUM

#### Dynamic Solutions/ Absentee Ballot Department, Scott Brown Campaign Office

Boston, MA

Business Consultant/Analyst

Oct-Nov 2012, Jun-Jul 2013

- Analyzed data in political polls and created new polls by team of 10 to increase voter participation by 10%
- Planned door-to-door campaign to boost awareness for upcoming election and increase candidate popularity
- Contacted 200<sup>+</sup> voters per day using calling system website and utilized machine efficiently to maximize campaign efforts
- Promoted voter participation; interacted with constituents and conducted polls on political preferences

## **Brandeis Business Consulting Group**

Marketing Director/Senior Advisor

Boston, MA

Feb 2013-June 2014

- Coordinated/Developed 5<sup>+</sup> marketing communication campaigns with 300<sup>+</sup> attendees in total
- Outreached connections via LinkedIn and email to connect 20<sup>+</sup> professionals/alumnus and increase campaign efficiency by 30%

### **EDUCATION**

**Brandeis University** 

Waltham, MA

Bachelor of Arts in Economics; Minor in Business and Mathematics

Expected May 2015

GPA: 3.4, SAT Math Score: 800/800

Relevant Courses: Financial Economics, Money and Banking, Corporate Finance, Quantitative Analysis, Portfolio Management,

Econometrics, Jordan Belfort Straight Line Sales & Persuasion, Public Speaking

#### **SKILLS, ACTIVITIES & INTERESTS**

**Languages:** Mandarin Chinese (Native proficiency), Spanish (Basic proficiency)

Technical Skills: MS Office, STATA, Bloomberg

Interests: ETF/Stock investor, Indoor Basketball, Body Training, Go (board game)

Activities: Sigma Alpha Mu Fraternity, Rush Master; The Veritas Forum, Student Director/Speaker