

John D. Thomerson

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OBJECTIVE

To obtain a position with an organization where I can utilize my quantitative, analytical and interpersonal skills to develop as a leader and advance within the organization

EDUCATION

Bachelor of Science in Finance

May 2009

University of Florida, Gainesville, Florida

Overall GPA: 3.79/4.00

- o Minors: •Entrepreneurship •Real Estate

PROFESSIONAL EXPERIENCE

Financial Advisor Intern

September 2008 - December 2008

AXA Advisors, Gainesville, Florida

- o Created a paperless computer e-filing system and led 4 interns in implementing the system, which resulted in eliminating 80-90% of hardcopy documents and maximized the ease of e-document retrieval
- o Analyzed fund returns to optimize clients' portfolios given their investment objectives and risk tolerance
- o Organized and actively participated in company meetings and client conferences

Managerial Economics and Macroeconomics Teacher's Aid

August 2007 - May 2008

Economics Department, University of Florida, Gainesville, Florida

- o Partnered with a team of 15 TAs to administer exams, grade papers and evaluate projects
- o Assisted students in a class of 1,100 and improved their ability to understand difficult quantitative subjects
- o Reinforced my knowledge of quantitative modeling, applied calculus, cost analysis, market analysis, game theory, price modeling and regression analysis topics

Sales Associate/Model

August 2006 - May 2008

Abercrombie and Fitch, Gainesville, Florida

- o Accountable for opening and closing the store and daily cash register reconciliation
- o Motivated co-workers to ensure the ultimate customer experience, which led to surpassed sales goals

Sales Associate/Client Services

May 2006 - August 2006

American Preferred Readers Service, Ft. Lauderdale, Florida

- o Achieved sales of over \$2,000/week by demonstrating superior interpersonal communication skills and strong product knowledge
- o Received numerous commendations from management regarding my excellent customer service skills
- o Improved ability to overcome rejection and sell adaptively

ACTIVITIES

Writer and Editor

April 2009 - Present

University of Florida, Gainesville, Florida

- o In conjunction with two professors, spearheaded the development of a Financial Literacy website: <http://fycs.ifas.ufl.edu/younginvestor/>
- o Wrote articles explaining financial and legal concepts that were published

Transfer Peer Mentor

April 2007 - May 2009

Warrington College of Business, Gainesville, Florida

- o Coached 3 students toward improved academic performance and increased motivation to succeed
- o Advised students about study techniques, resource availability, and academic philosophy
- o Assisted in orientation presentations and guided students through the registration process

Promotions Committee & Active Member

January 2007 - May 2007

Student Finance Group (SFG), University of Florida, Gainesville, Florida

- o In a team of 5, designed promotional materials and assisted in their distribution to inform the student body of current events, which contributed to SFG being awarded the Most Outstanding Student Organization and Best New Organization that semester

COMMUNITY INVOLVEMENT

Volunteer

September 1994 - Present

Nativity Catholic School, Hollywood, Florida

- o Utilized artistic abilities to design and paint murals and cartoons that improved the learning environment
- o Assisted teachers in preparing for the school year