

Yuxuan Zhao

76 Booraem Ave Apt 1, Jersey City, New Jersey, 07307, Cell: 201-774-3900, zhaoyuxuan65@gmail.com

- OBJECTIVE:** To obtain a full-time job in business operations
- EDUCATION:** **Stevens Institute of Technology**, Hoboken, NJ
Bachelor of Science in Business and Technology, Graduated: May 2014
Concentrations: Finance and Information System, Minor: Quantitative Finance
GPA: 3.56/4.000
Award: Stevens Technogenesis Research Scholarship, 2012
Beijing Institute of Technology, Beijing, China
Bachelor of Science in International Trade, Anticipated June 2015
Subjects: Entrepreneurship, Organizational Behavior, Security Valuation, Intro to Derivatives,
Corporate Finance, Capital Market, Quantitative Finance, Investment Management
- SKILLS:** **Operating Systems:** Window 7, Macintosh, Bloomberg
Software: MS Office, Access, SQL Server, C++
Languages: English and Chinese (Mandarin)
Certification: Financial Risk Manager (FRM) Level 1
- WORK EXPERIENCE:** **Bank of America**, Hoboken, NJ
Sales and Service Specialist July 2014-Nov 2014
- Engaged and communicated with the customers, managed the banking center team to ensure the efficient service and achieve customer satisfaction
 - Discovered customers financial needs and provided them with solutions, identified the operational risks and escalated to manager
- Bank of Beijing**, Beijing, China
Business Analyst Intern, Operations Department July 2013- August 2013
- Communicated with branch managers and clients in order to provide direction to the developers to improve the online banking experience
 - Organized the semi-annual conference and training projects
 - Collected the daily data and feedback and reported it to department manager
- Office of Innovation and Entrepreneurship, Stevens Institute of Technology**
Coordinator of Academic Entrepreneurship (AE) Initiative: May 2012- Aug 2012
- Performed market research on 3 research projects (Interference Lithography System, SpiderRadio, PEMFC) including contacting customers to determine marketability and applications of the system
 - Analyzed potential profitability of start-up in order to determine how attractive it would be to investors
 - Documented data in Excel and presented business plan to faculty members
 - Attended VANJ and NJ Tech Meet up meetings
- ACADEMIC EXPERIENCE:** **Fed Challenge, Stevens Team** Sept 2013 – Nov 2013
- Collaborated with Stevens students to discuss current economic environment from microeconomic and macroeconomic perspectives
 - Studied QE, Operation Twist and the influences through journals and news articles
 - Proposed methods to overcoming Fed challenges by studying past practices and outcomes
- Ford Analysis** Sept 2012 – Feb 2013
- Analyzed Ford annual report and calculated financial ratios for the last five years
 - Determined company's risk, strategies, competitive advantaged and future forecast
 - Compared with other automotive companies and presented Due Diligence
- LEADERSHIP EXPERIENCE:** **President of Chinese Opera Club**, Beijing Institute of Technology June 2010-June 2011
- Designed and supervised recruiting events throughout the year and increased membership by 25%
 - Organized practice weekly and performed in school events
- ACTIVITIES:** Theta Phi Alpha Sorority Fundraising Committee, Tutor, Phi Beta Lambda business fraternity, Chinese Student Association