

Ruby Luxuan Jiao

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EDUCATION

DUKE UNIVERSITY

May, 2012

- Candidate for Bachelor of Science in Economics, Concentration on Finance, Marketing and Management Certificate; Honors: Graduation with Distinction. Dean's List.

BARD COLLEGE

2007-2009

- Candidate for Bachelor of Science in Mathematics; major GPA: 3.9/4.0. Cumulative GPA: 3.83/4.0.
- Distinguished Scientist Scholarship---4 years Full-Tuition Academic Scholarship.

KYUNG HEE UNIVERSITY

Summer 2009

- Study Abroad in Seoul, Korea, Summer 2008. Focused on: Economics of Human and Organizational Life Behavior.
- Global Governance and East Asian Civilization Summer Program Scholarship; GPA: 4.0/4.0.

UNDERGRADUATE CUMULATIVE GPA: 3.6/4.0

2007-Present

EXPERIENCE

HSBC, *Global Banking & Private Financial Services Intern*

Beijing, China

Summer 2011

- Contacted 50 multinational corporations for their current year investments in Greater China area.
- Assisted in opening 100 premier accounts, each valued at more than \$100,000.
- Received daily training on wealth management products.
- Pre-approved Premier clients account application and updated daily balance change for corporate oversight.

STANDARD CHARTERED BANK, *Corporate Finance & Advisory Intern*

Beijing, China

Fall 2010

- Worked closely with senior bankers to develop client presentations across industries and organized meetings.
- Prepared deal structure of Geely Automotive Group's \$1.8 billion acquisition of Volvo independently and was applied by senior bankers to approach Geely executives for debt restructuring.
- Researched on cross-border Merger & Acquisition opportunity for strategic clients (large-scale state-owned enterprise).
- Maintained coverage strategic client information; collected news and data for assigned industries and companies.

VISION FINANCE ASSET MANAGEMENT, *Equity Research Analyst Intern*

Hong Kong

Fall 2010

- Conducted industry research and IPO evaluation of newly listed companies on HKEX.
- Developed performance analysis (monthly report) for Vision Finance China Ocean Fund.
- Studied the company's investment philosophy, stock picking rationales, usage of prospectus and financial statements.

THE JEROME LEVY ECONOMIC INSTITUTE, *Summer Economic Research Assistant*

NY

Summer 2009

- Collected data related to Greek economy by reading literatures and contacting Greek Central Bank.
- Formulated the data in Excel with graphs and results were used in a macroeconomic model for a working paper.

DREAM CORPS INTERNATIONAL MENTORSHIP PROGRAM, *Onsite Volunteer Project Manager*

NC & Xiamen

2008-2011

- Improved educational level and literary skills of migrant workers communities by creating a public library in Xiamen.
- Promoted reading to local schools which added a 20-min daily reading class and provided equal access to library for 400 students.
- Negotiated long-term cooperation contracts with local universities which ensured the sustainability of the reading program.
- Convinced Wal-mart, local schools, and residence communities to set up book donation boxes.
- Acquired sufficient funds from Oxfam Hong Kong (received \$14300 per year).

LEADERSHIP AND INVOLVEMENT

CONSULTING CLUB, *Project Manager*

2009-2010

- Led a team to conduct market research for a student start-up venture on oxygen batteries made from waste bones.
- The start-up business plan was presented to the co-founder of Google and won the 4th place, and Audience Choice Award.

INTERNATIONAL STUDENT ORGANIZATION, *First Year Delegate*

2007-2008

- Tripled membership over 1 year; organized formals, food festivals, and culture show (100 performers & 800 attendees).

SCHOOL COFFEE SHOP, MAPLE LEAF INTERNATIONAL SCHOOL, *Partner*

2006-2007

- Started a for-profit café at school after convincing school administration; developed marketing strategies.
- Generated a total profit of \$5700, provided part-time job opportunities to students and sold the business for \$1000.

HONORS AND AWARDS

- 3rd place of BCG Case Competition, Duke University
- 8th place of RoboCup (Robotics) Junior 2006 World Championship (hold in Germany), and 2nd place in North China Area

SKILLS AND INTERESTS

- Computer: proficient in Microsoft Office, Stata statistics analysis program, Java, Bloomberg, Factiva, LaTeX.
- Languages: fluency in English, Mandarin, and basic Cantonese.
- Tai Chi; Gu Zheng Play (traditional Chinese plucked zither), performed at high school's Charity Concert.

