

Sachel Sengupta

1335 Harmon Cove Towers, Secaucus, NJ 07094 · 201-370-0751 · sachelsengupta@gmail.com

EDUCATION

Carnegie Mellon University

Bachelor of Science in Business Administration

Pittsburgh, PA

May 2015

- **Concentration:** General Management
- **Minor:** Innovation, Entrepreneurship, and Economics (IEE)

WORK & EXPERIENCE

Urban Electric Power

Business Development Intern

New York, NY

Summer 2014

- Formed a project proposal for the Indian Government Council on Energy, Environment, and Water for an energy storage pilot project in India, an estimated \$2B market growing at 1 Gigawatt of demand per year.
- Researched competitors online presence by reviewing news material to improve company strategy for communicating with potential clients, to be instated in the company website.
- Catalogued all chemicals and materials currently being used by scientists and engineers for MSDS OSHA compliance.

SolePower

Business Development Intern

Pittsburgh, PA

Summer 2013

- Contacted news organizations and members of the media to broaden the reach of SolePower's crowd funding campaign which ultimately raised \$60k.
- Formed a relationship with REI Pittsburgh to engage REI employees to form four product focus groups and beta test trials.
- Created a report on the American working professionals market as a potential market opportunity.

City University of New York, Energy Institute

Intern

New York, NY

Summer 2012

- Supported the development of a revolutionary nickel-zinc battery that is on track to be the next step in high efficiency, low-cost energy storage systems.
- Assisted doctoral-level scientists and engineers in assembling machinery to develop the battery's management system.
- Provided feedback to increase the effectiveness of operational processes by twofold.

Oakwood Corporate Housing

Relationship Management Intern

New York, NY

Summer 2011

- Assisted in managing of relationships with clients across New York City, including Citigroup, Credit Suisse, JPMorgan, and many other institutions, for their large corporate bookings.
- Managed apartment concerns for clients by engaging in face-to-face meetings to create the most cost-effective solutions.

CMYou Custom Merchandise

Campus Affiliate

Pittsburgh, PA

2010-2011

- Marketed custom merchandise to Greek life presidents and over 10 campus clubs.
- Learned and gained experience as how to pitch a product in front of a large audience.

SKILLS, ACTIVITIES & INTERESTS

Languages: Conversational proficiency in Hindi

Interests and Activities: Phi Delta Theta Fraternity, grappling, rock climbing, organic farm volunteering through WWOOF