

Barrett J. O'Neill

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EDUCATION

Babson College

Candidate for Bachelor of Science in Business Administration

Concentration: Finance and Entrepreneurship

Babson Park, Massachusetts

August 2013 – Present

University of Virginia

Scholarship Division I Student-Athlete

Charlottesville, Virginia

July 2011 – May 2013

Relevant Coursework: *Managing Information Technology Systems, Quantitative Modeling of Statistics, Financial Accounting, Business Law, Managing in a Competitive Environment (Finance, Marketing, Microeconomics), Fundamentals of Entrepreneurial Management, Managerial Accounting*

EXPERIENCE

UBS Financial Services

Wellesley, Massachusetts

Penta Wealth Management Intern

June 2014 – Present

- Helped support a highly successful team responsible for the portfolio management of 100+ high net worth clients
- Responsible for tracking new assets and their appropriate investment allocations on a daily basis
- Developed wealth management presentations to outline investment strategies to current clients and prospects
- Led other interns in project to help develop an expert team of CPAs and estate planning attorneys for our senior financial advisor

Simple Storage & Moving Company

Ashland, Massachusetts

CEO and Founder

December 2013 – Present

- Identified major need within the Babson College community; developed and executed business plan to take the company to market by end of school year
- Conducted market research, spoke with industry professionals, developed unique business model
- Self-coded functional website to allow for easy online/mobile sign-up (HTML, CSS)
- Employed fellow students and will be expanding to new markets in 2015

Babson College – Fundamentals of Entrepreneurial Management

Babson Park, Massachusetts

Business Project Development

August 2013 – December 2013

- Worked on a team to develop a business plan for the Babson Farmer's Market
- Created prototypes, surveyed customers for feedback, estimated market potential, presented rocket pitches to raise capital, and developed financial forecasting estimates

ATHLETICS

Babson College

Varsity Baseball Starting Pitcher

Babson Park, Massachusetts

August 2013 – Present

University of Virginia

Division I Scholarship Athlete - Varsity Baseball Starting Pitcher

Charlottesville, Virginia

August 2011 – May 2013

- Devoted over 40 hours per week to training, travel, and competition
- Made 5 starts and multiple relief appearances as a freshman for top-10 ranked Cavaliers
- Missed 2013 season after undergoing multiple elbow surgeries

EXTRACURRICULARS/ SKILLS

- Wall Street Survivor

- Microsoft Office (Excel, Word, PowerPoint, Access)
- Basic knowledge and understanding of website coding (JavaScript)

References available upon request