

Gregg Watts

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EDUCATION

Vassar College

Bachelor of Arts in Economics and Political Science, GPA: 3.73 / 4.0

Poughkeepsie, New York

May 2015

- **Vassar College Senior Class Exec. Council**, 2015 Treasurer elected to manage and allocate a \$51,000 budget
- **Vassar Student Association Finance Committee**, Appointed to a select group to distribute \$830,000 on campus
- **Co-founder of Brewer Investment Group**, Organize and lead an organization focused on mock equity investing
- **Vassar College Men's Varsity Soccer**, Two NCAA appearances and Liberty League All-Academic Team Selectee
- **Relevant Coursework**: Macroeconomics, Microeconomics, Probability & Statistics, US Economic Issues, Calculus, Industrial Organization, Comparative Political Economy, Comparative Economics, International Finance

The London School of Economics and Political Science (LSE)

The General Course

London, England

September 2013 – June 2014

- **LSE Student Staff Liaison Committee**, Appointed to channel comments, questions, and student life discussion
- **LSE Finance Society**, Attended career events and networking sessions to gain industry insight and expertise
- Principles of Finance, Politics of Economic Policy, Further Quantitative Methods, Economy, Society, and Space

RELEVANT EXPERIENCE

W. H. Reaves & Company / Reaves Asset Management

Equity Research Analyst

Jersey City, New Jersey

June 2014 – August 2014

- Contributed buy-side research and valuation analysis by creating, updating, and expanding twelve financial models across the energy, telecommunications, and utilities infrastructure sectors in which the Firm specializes
- Tracked Analyst's investment theses in all of the Firm's research meeting reports and presented financial metrics
- Reported on second quarter earnings for eleven companies, providing notes on results and developments
- Compiled and presented materials and a multi-year model for Canadian National Railway (CNI), including a position recommendation, as well as an upside, downside, and target price using projections and multiples

Grison's Peak Merchant Bank, LLP

Part-time Analyst

London, England

March 2014 – May 2014

- Conducted industry and region-wide research for business development initiatives primarily in the United Arab Emirates while facilitating financial plans to achieve a start-up's social finance investment impact related to autism
- Created informational briefs to profile the industry, important political figures, and high-impact investors
- Worked within a small team with the ultimate aim of preparing for a global capital raise in the second half of 2015

American Family Life Assurance Corporation of Columbus (AFLAC)

Assistant Recruiter

Malvern, Pennsylvania

August 2013 – September 2013

- Managed communication and cold-calling with prospective candidates while also controlling recruiting database

The NephCure Foundation

Intern to the Director of Development

Berwyn, Pennsylvania

July 2013 – September 2013

- Analyzed financials of potential donors and created a master catalogue based on the cross-fit of philanthropic and community-oriented goals and the Foundation's programmatic needs, alongside grant approval deadlines

ADDITIONAL SELECTED LEADERSHIP / ACTIVITIES / AWARDS / SKILLS

- **Vassar College Political Science Department**, Academic Intern nominated and appointed by Department faculty
- **MacroDigest**, Editor for 3 months for a global macroeconomic press/blogs aggregator for systematic news

- **The Tananbaum Family Leadership Program for Work and Development**, *Selected for a year-long fellowship*
 - **2014 Julia Flittner Lamb Prize**, *Selected for outstanding work in political science as a rising Vassar senior*
 - **Omicron Delta Epsilon International Economics Student Honor Society**, *Selected as a member*
 - Strong writer, proficient in Spanish, experienced travelling internationally, Bloomberg certified
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