



# Want more guests to fill your unsold rooms?

For the last 20 years, over 2.000+ hotels in 40 countries worldwide have successfully worked offline with this **Coupon Concept** to fill their unsold rooms.



## **COUPON HOLDERS**

For additional room occupancy we have customers ready and excited to book their stay with you.



## **MIGODA PLATFORM**

Our digital marketplace platform allows you to present your hotel to our ready to travel customers.



## **MAKE PROFIT**

Use our solution to cleverly utilise your free room capacities for additional room occupancy and profits.



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## OUR MISSION

YOU as a Hotel - don't like having empty rooms and for this reason have the possibility to engage in Migoda's partnership program!

With our help your **UNSOLD ROOMS** can be occupied: YOU as the Hotel provide a meal package (board) per night/per person, which is shown with your full hotel representation details on our website [migoda.com](https://migoda.com), and we ensure that your house gets full with Migoda Coupon travellers.

YOU as a Hotel - finally fill your house for more profits and have the opportunity to up-sell with each Migoda Coupon guest - other services that your house offers.



# WHY YOU WANT TO JOIN

## WE FILL YOUR UNSOLD ROOMS



### Join our Partner Program for FREE!

Give our Coupon Customers your unsold rooms free of charge and have them agree in return to pay for a meal package to utilise the restaurants in your house.

## WE MAKE IT EASY FOR YOU



Our easy to use Extranet will allow you to manage and display your hotel to our Migoda coupon audience. You can access our Extranet also through your mobile to be informed about booking requests.

## TAP INTO OUR MEMBERS ONLY CLUB



Already more than 2000+ hotels in 40 countries worldwide are trusting in our solution for tapping into a ready-to-use customer database to increase their house profits for unsold rooms with this concept.

## EVERY GUEST IS A BUSINESS OPPORTUNITY



Nobody earns anything with vacancies. On the contrary, since unsold rooms have to be cleaned and heated they even cost money. So with any additional guest arriving to your house you have the opportunity to up-sell them to extra services your house offers.



## HOW IT WORKS

For the last 20 years over 2.000+ hotels in 40 countries worldwide have successfully worked offline with this Coupon Concept to fill their unsold rooms. Migoda is now the only online platform to offer this solution to you to fill your hotel with more guests. At the same time you can remain flexible according to your booking situation and tap into the ready to travel audience to fill your house.

**Our Coupon Guests agree** - for you giving a free night for 2 people in a room - **to pay in return a meal package** per person to utilise the restaurants in your house. Whether it's half board or even all-inclusive - the offer you make will be up for purchase online to our ready to travel Coupon Holders.





## WE MAKE IT EASY FOR YOU



**1. SIGN UP** Sign-up with us for free & create an account.



**2. DASHBOARD** Get access to our Extranet & enter your hotel information.



**3. ENTER MEAL PACKAGE** Whether half-board or all-inclusive - you choose!



**4. ACCEPT REQUEST** Migoda Coupon Holders are ready to stay with you.



**5. GET PAID** Upon Guest arrival we will dispatch your money to you.



**6. MORE PROFITS** Every guest is a Cross & Up-Sell opportunity for more Income!



## BENEFITS

You have nothing to loose - only to WIN!



### **FREE LISTING**

With much LOVE we created your account in 5 languages including your hotel description, facility overview and good pictures of your hotel.



### **NO SET-UP FEES**

Not only do we want you with us and already set you up - we provide the listing for free.



### **NO MONTHLY SUBSCRIPTION**

We don't even charge a monthly subscription fee like other platforms do.



### **COMMISSION ONLY**

Only when a meal package sale is made we take a commission from it.





... more WINs!



**TAP INTO A NEW CLIENTELE**

Ready to travel International Coupon Audience stemming from MigodaPro International promotional activities.



**RAISE AWARENESS FOR YOUR HOTEL**

Satisfied guests will share their beautiful experience with others!



**PROFIT FROM OUR INTERNATIONAL MARKETING PROGRAM**

Multiple Country Hotel Marketing (Newsletters),  
Multinational audience reachable through several mediums (PC & Apps)



... more WINs!



**EXTRANET & BOOKING ENGINE**

Easy to use - Calendar, Block Out Dates, Inquiry Management, Booking Reports.



**FLEXIBILITY**

You allow Migoda travelers to come when you want to fill your unsold rooms.

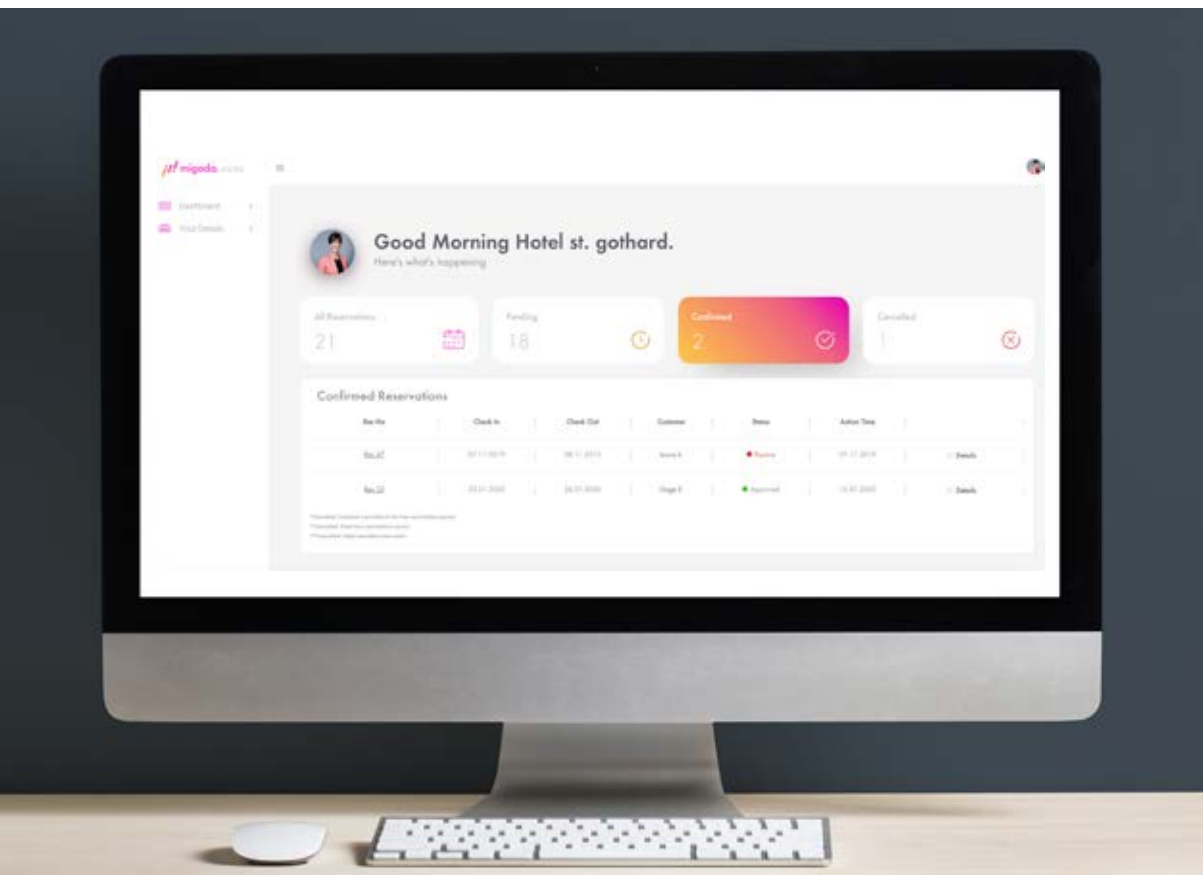
Not fixed to 3 nights (can be from 1 night to as many as you are willing to give in one booking according to your occupancy situation).

Not bound to half-board - you decide the meal offer you want to provide (breakfast only, half-board, all inclusive, ultra all-inclusive).



**PAYMENT UPON GUEST ARRIVAL**

Easy to receive via Stripe.



## **This is the Extranet & Dashboard we created for you:**

- Online Reservation Request Management System
- Track your Bookings
- Manage your Calendar according to your Occupancy Rate
- Manage and update your Hotel Profile
- Monitor your Migoda Income



## ABOUT US

Mischeila Golla founded Migoda in 2018 with the passionate mission to help people take time out and destress by reconnecting to their wanderlust, vacation yearning and to come in contact with exciting cultures, sonorous languages, exotic foods, impressive nature sights or just nourish the soul to be. Since inception 2018, Migoda has set sail to improve the many currently existing Hotel Coupon Concepts, which for decades have successfully worked offline. Migoda is now the first one offering a smart and simple online solution. We have established our online booking platform to match YOU up with Migoda Coupon holders for redeeming free hotel nights in the fastest and for both parties most efficient and convenient way. We have been diligently working on improving the framework to Internationally invite hotels, travellers and companies to our journey.





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