

Preferences for problems and functions

The column totals represent your preferences among technical, political, and cultural problems

If one column total is noticeably lower than the others, it represents a potential blindspot

The row totals represent your preferences for the various business functions

A low score in any row suggests you prefer not to grapple with problems in that functional area (again, a potential blind spot)

	Technical	Political	Cultural	Total
Human resources	3	6	7	16
Finance	3	5	1	9
Marketing	4	6	5	15
Operations	8	8	10	26
Research and Development	8	7	8	23
Total	26	32	31	

"The First 90 Days" Exercise (Google Sheet template)

\$0+



Jeff Su

★★★★★ 44 ratings

In my [Youtube video](#), I share 4 critical lessons from "The First 90 Days" by Dr. Michael Watkins, a former Harvard Business School professor.

Watkins has also kindly provided simple exercises we can do before, during, and after our onboarding journey, which I've replicated in Google Sheets.

Instructions are included in each tab, but I recommend watching the video first!

Name a fair price:

\$

0+

I want this!



4,732 downloads

A total of 5 exercises from Dr. Michael Watkin's "The First 90 Days"

Add to wishlist



30-day money back guarantee

Ratings

★ 5 (44 ratings)



★★★★★ New

Really great resource. Thank you!

Anonymous ✓

★★★★★

Still need to start but looks awesome

Gary Sandhu ✓

★★★★★

Thank you!

Anonymous ✓

★★★★★

Thank you!

Neiland ✓

★★★★★

A simple yet effective template.

Anonymous ✓

★★★★☆

the link is not working

Anonymous ✓

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