

### The game

- Inspired by fanta-football but based on Game of Thrones episodes
- Each user buys characters and creates his own team
- The users gain points and titles, based on the actions their characters do during the episodes
- It's possible to create teams and compete with other groups of players

## **Ads Strategy**

#### **Partnerships**

Sharing promotional codes and exclusive content for the followers of famous social media pages and YouTube channels



#### Word of Mouth

Referral system to encourage users to sign up their friends to the game

### Telegram Groups

Stimulate discussions and identify potential users on Telegram TV series channels

#### Ads on Social Media

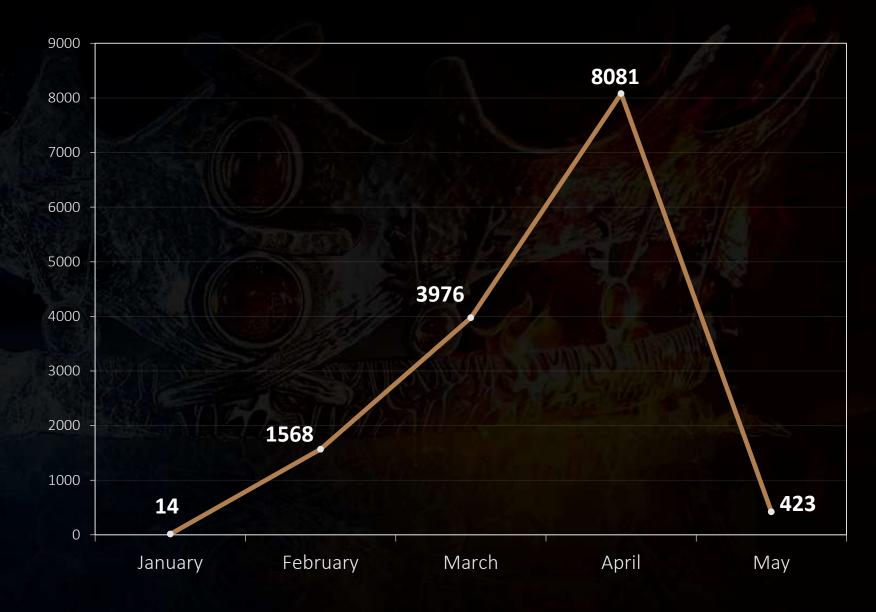
Very low expenditure on advertising on Facebook and Instagram but very strong presence on all the main social media with appealing contents

## Visits from the world

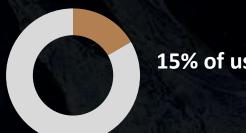


### Subscribed users

- Total subscribed users: 14062
- Peaks of subscriptions in correspondence of collaborations with social pages and beginning of episodes of the series



# Users Insights



15% of users were extra-european

65% of users played for the entire game duration





40% of users played with a group

70% of users were under 40 years old



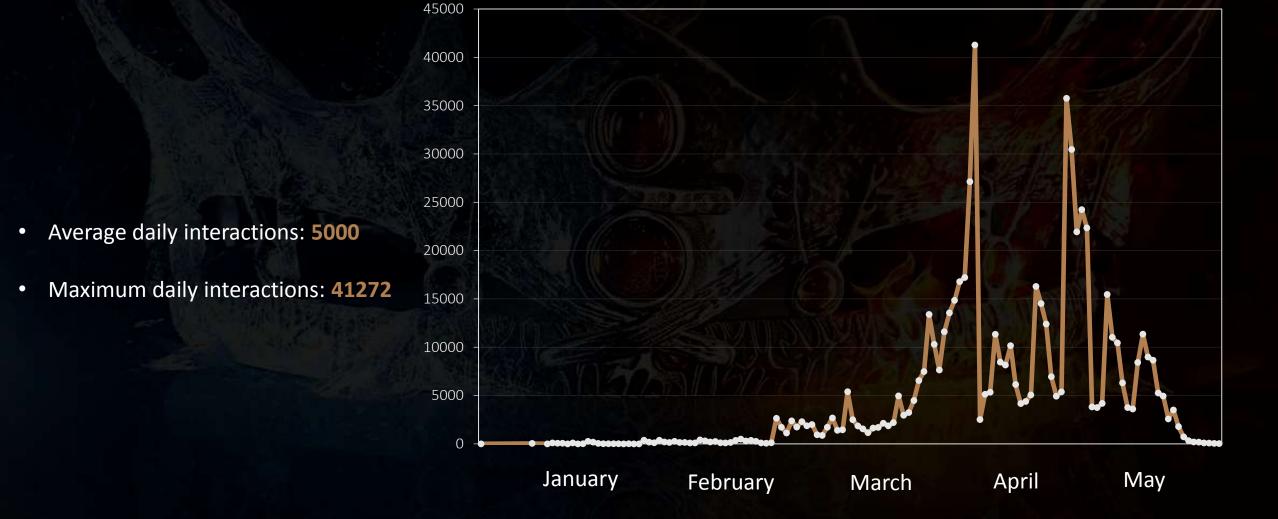


80% of users used the website on mobile devices

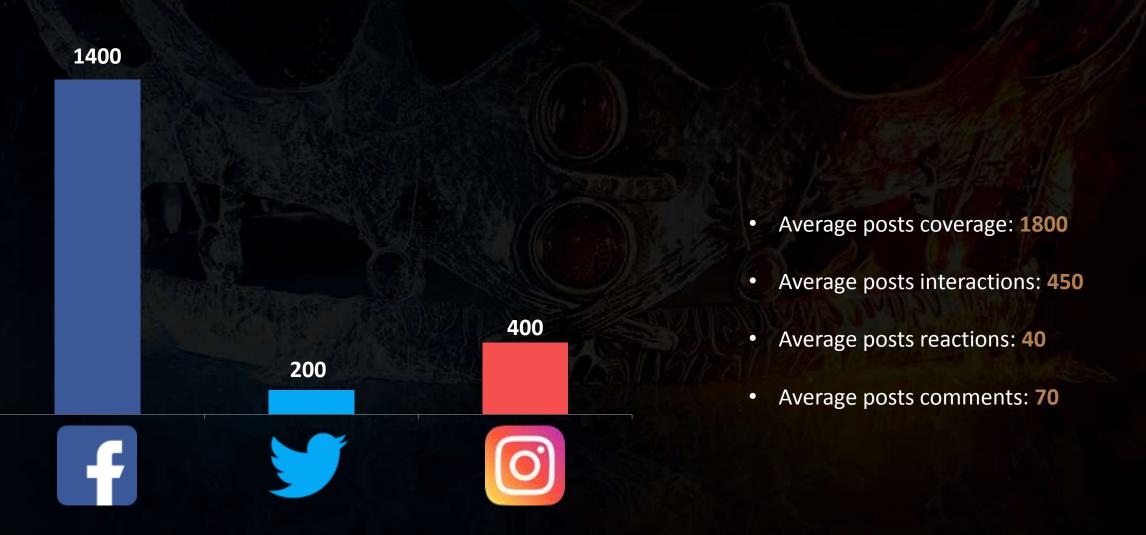
2% of users voluntarily donated money to sustain the project



### Daily users interactions on website



## Social media followers



## Tweet Clouds

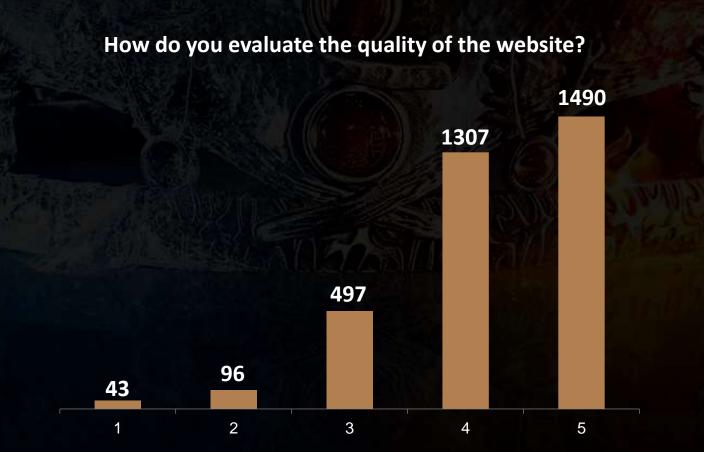


- Community played a key role in project success
- People loved to share their deployments and comment the given scores
- More than 5.000 total tweets





At the end of the game, users were asked to fill out a survey regarding the quality of the game experience. A total of **3488** feedbacks were collected.

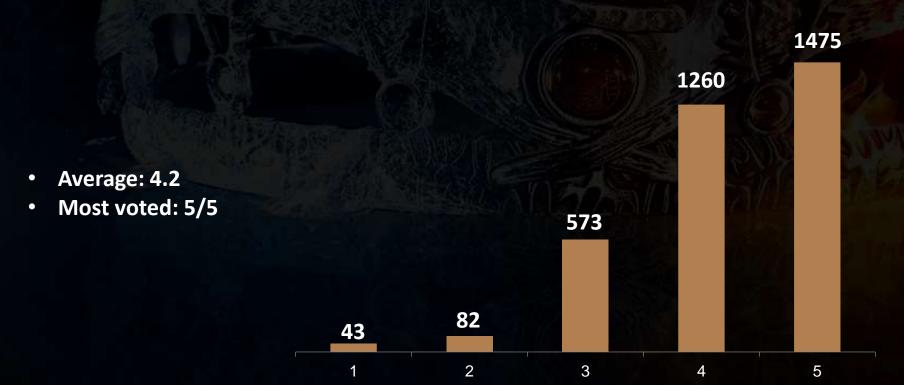


Average: 4.2

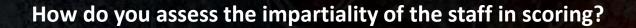
Most voted: 5/5

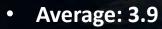
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How do you evaluate the support quality? (reactivity and quality of the responses on social media and website)

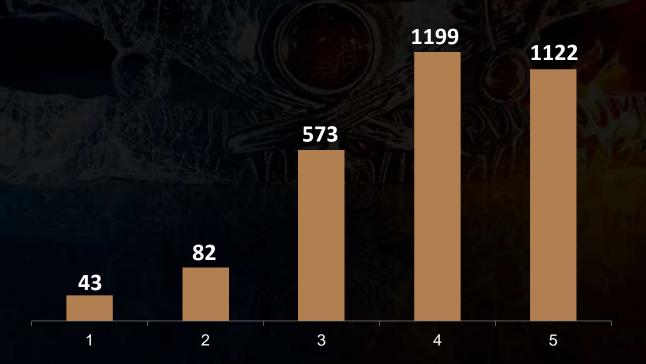


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Most voted: 4/5



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Average: 4.2

Most voted: 5/5

**COMMENTS** 

I found myself very well with you! Thanks to you I also realized some things in the series that I had not noticed!

Thank you guys! Always available, impeccable and open-minded! It's nice to be able to reason and discuss with whoever is on the other side! You have shown that you respect users and that your only interest was to entertain us. Ah, the website is a bomb!

Thank you for the funny!
Snill

This game was a source of pride for our Italian community. Our country is still able to do innovative and engaging things worldwide!

Federico

Congratulations for the platform and the work you do every day to allow us to play this cool, being a fan is an account, creating these wonders is far from it!

Awesome esperience!

Carla

You did a great job, well organized, helpful and quick in calculating points and always polite answers. I hope to see you in the future with other similar games, thanks again for your excellent work!

Karma

I had a lot of fun and
I experienced the
series more actively!
Andre