



From Technical Debt to Technical Capital

Denali Lumma

denali@doubling.io

- Engineering at Netflix, 23andMe, Okta, Salesforce, and Uber
- Founder at Doubling, offering technical advisory services to portfolio companies at Y Combinator and other venture capital groups
- Community Guide, DevOps Research and Assessment (DORA)
- Lead the Software Development Life Cycle group at Modular
- Based in Los Gatos, California with my husband and two children





Assertion:

Accurate forecasting of future value of a codebase or a company that produces code is possible via "cycle time variance."

Agenda

- Technical Debt
- Technical Capital
- Forecasting in Finance
- Time Series Data
- Gaussian Distribution, Mean, Median
- Standard Deviation, T-Score, Z-Score
- Changes Over Time
- Reduce Variation, Fields, Thinkers
- Cycle Time
- Cycle Time Variance

Open Source Examples

- Machine Learning Frameworks
- Databases
- Browsers
- Frontend Frameworks
- Code Editors

The Tech Debt Metaphor



A lot of people use the term "technical debt" to describe the state of an organization's code base. The implication is that "technical debt" is like consumer credit card debt.

The more "tech debt" you take on, the less new features can be made in the future.

In other words, "tech debt" is compounding.

When we talk about "tech debt" we are forecasting future state of the code base.

“ An ounce of prevention is worth a pound of cure.

Benjamin Franklin

Tech debt != credit card debt

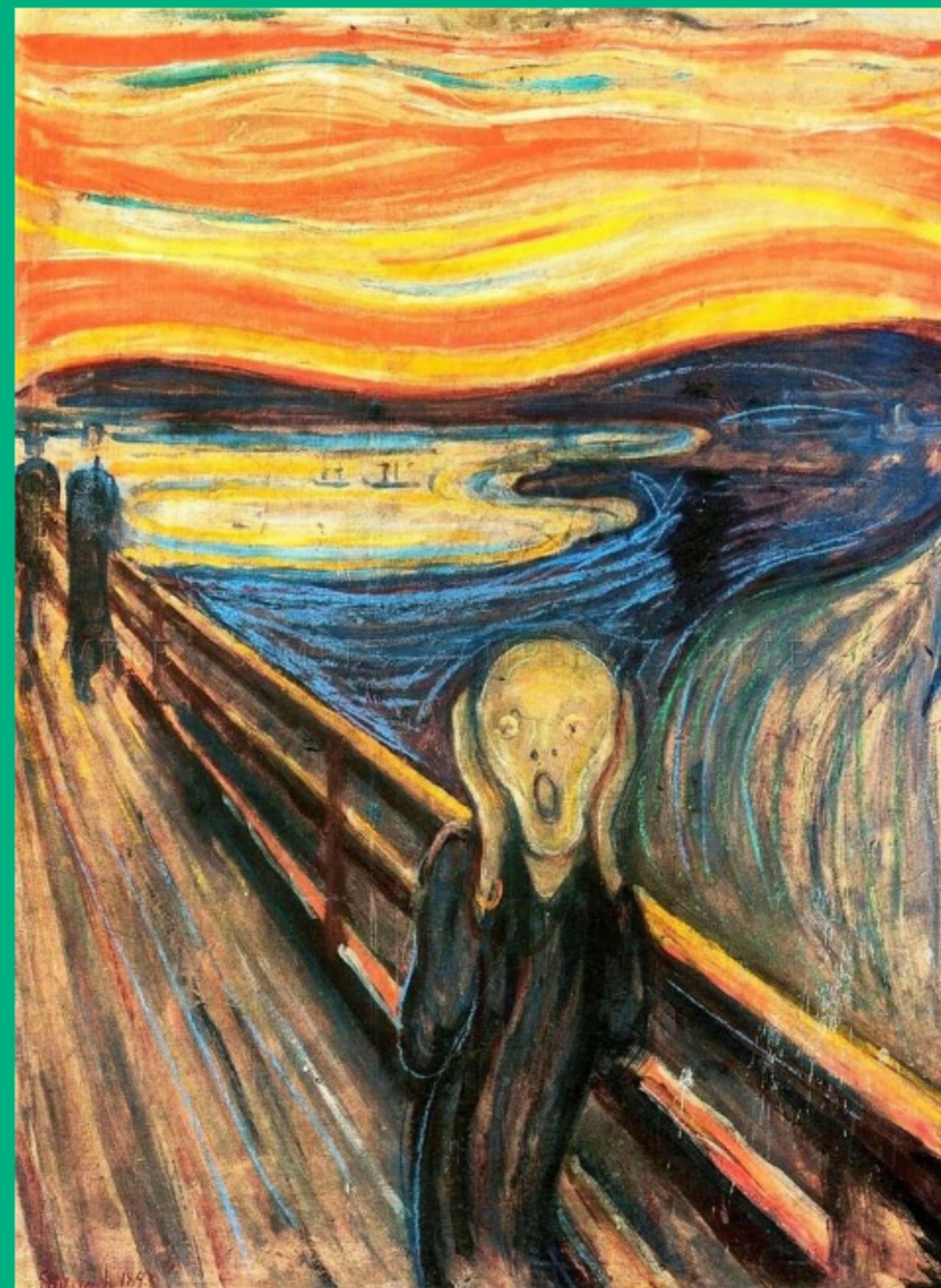


What do we mean when we say "tech debt"?



Technical debt is simply the answer to the question:
How hard or easy is it to comprehend the system?
How understandable is the system?

Technical debt is like losing your mind



Technical Debt is working with a system that can not be understood or is very hard to understand



How much technical debt do you have?

The answer is simply how easily can the system be understood?



Understandability is easy to measure



How quickly can a change be made? Cycle time.

Rather than "technical debt", a better way to understand the state of the code base is through the lens of its future value. We can refer to this as "technical capital".

In the world of finance, there are metrics used to forecast the future value of a company. The same frameworks can also be used to forecast the future value of a code base.

Forecasting





Time Series Data

Time series data is a type of data that is recorded over a series of consecutive and equally spaced time intervals. In time series data, each data point is associated with a specific timestamp, allowing for the analysis of how a particular variable changes over time.

Financial Time Series Data Example

Closing Stock Price by Day

Date	Closing Price (USD)	
2023-09-01	100.00	The "Date" column represents the trading days when the stock market was open.
2023-09-04	101.25	
2023-09-05	99.75	
2023-09-06	102.50	
2023-09-07	103.75	
2023-09-08	104.50	
2023-09-11	105.25	
2023-09-12	105.00	
2023-09-13	107.00	
2023-09-14	106.25	

Software Development Life Cycle Time Series Data Example

Code Change Cycle Time (85th Percentile) by Day

Date	Cycle Time (Minutes 85th Percentile)
2023-09-01	700
2023-09-04	701
2023-09-05	997
2023-09-06	1025
2023-09-07	1037
2023-09-08	1045
2023-09-11	105
2023-09-12	1050
2023-09-13	1070
2023-09-14	106

The "Date" column represents the active development days.

The "Cycle Time" column contains the 85th percentile time to complete a change that finished on that day.



Mean (Value Based)

The sum of all values divided by the number of values. Also known as the average.



Median

(Position Based)

The median represented the middle value in a dataset when it is ordered as a list in ascending order. It is the value that separates the higher half from the lower half of the data.



Percentile

The median is the 50th percentile. Other percentiles can be calculated as well, for example, the 25th percentile or the 75th percentile.



Gaussian Distribution

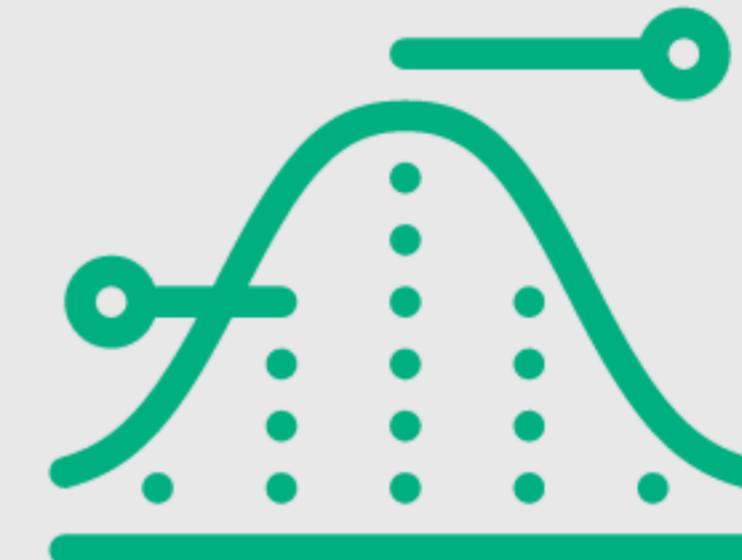
A Gaussian Distribution, also known as a "bell curve," is a way of showing how things are usually grouped together. It's called a bell curve because it looks like a bell when we draw it. In this kind of curve, most things are in the middle, and only a few are very different or unusual. It helps us understand how common or uncommon something is in a group.

Key Properties



Mean (μ)

The mean of a Gaussian distribution represents the central or expected value of the distribution. It is the point around which the data is centered, and it corresponds to the peak of the bell-shaped curve.



Standard Deviation (σ)

The standard deviation of a Gaussian distribution measures the spread or dispersion of the data. A smaller standard deviation indicates that data points are clustered closely around the mean, while a larger standard deviation indicates more spread.



Example Data Set

Example data set:

[1, 1, 1, 1, 2, 10, 17]

What is the average or mean?

To find the average (also known as the mean) of a data set, you sum up all the values in the set and then divide by the total number of values. In this case, the data set is [1, 1, 1, 1, 2, 10, 17], and there are 7 values in the set.

So, you sum up all the values:

$$1 + 1 + 1 + 1 + 2 + 10 + 17 = 33$$

Now, divide the sum by the total number of values (7):

$$\text{Average} = 33 / 7 \approx 4.7143 \text{ (rounded to four decimal places)}$$

So, the average of the data set is approximately 5.

What is the median?

The median is different than the mean (or average).

To find the median of a data set, ensure the data is arranged in ascending order (from lowest to highest) and then determine the middle value. If there is an even number of values, you take the average of the two middle values.

For:

[1, 1, 1, 1, 2, 10, 17]

There are 7 values in the data set, which is an odd number. The middle value is the fourth value when they are arranged in ascending order:

1, 1, 1, [1], 2, 10, 17

So, the median of the data set is 1.

What is the 75th percentile?

Calculate the position of 75 in the dataset:

$$\text{Position} = (\text{Percentile} / 100) * (N + 1)$$

Where N is the total number of data points. In this case, N = 7 (there are 7 data points).

$$\text{Position} = (75 / 100) * (7 + 1) = 0.75 * 8 = 6$$

So, the 75th percentile falls at the position 6 in the ordered data set. Now, find the value at this position, which is the 6th value in the ordered list:

The 6th value in the ordered list is 10.

Therefore, the 75th percentile of the data set [1, 1, 1, 1, 2, 10, 17] is 10.



What is the standard deviation of the data set?

To calculate the standard deviation of a data set, follow these steps:

1. Find the mean (average) of the data set.
2. Subtract the mean from each data point to find the deviation from the mean for each data point.
3. Square each of these deviations.
4. Find the mean of the squared deviations.
5. Take the square root of the mean of the squared deviations.



Step 1: Calculate the mean (average)

Mean = $(1 + 1 + 1 + 1 + 2 + 10 + 17) / 7 = 33 / 7 \approx 4.7143$ (rounded to four decimal places)

Step 2: Calculate the deviation from the mean for each data point

Deviation from Mean = (Data Point - Mean)

Deviation for 1st data point = $1 - 4.7143 \approx -3.7143$

Deviation for 2nd data point = $1 - 4.7143 \approx -3.7143$

Deviation for 3rd data point = $1 - 4.7143 \approx -3.7143$

Deviation for 4th data point = $1 - 4.7143 \approx -3.7143$

Deviation for 5th data point = $2 - 4.7143 \approx -2.7143$

Deviation for 6th data point = $10 - 4.7143 \approx 5.2857$

Deviation for 7th data point = $17 - 4.7143 \approx 12.2857$

Step 3: Square each of these deviations

Squared Deviation for 1st data point $\approx (-3.7143)^2 \approx 13.7959$

Squared Deviation for 2nd data point $\approx (-3.7143)^2 \approx 13.7959$

Squared Deviation for 3rd data point $\approx (-3.7143)^2 \approx 13.7959$

Squared Deviation for 4th data point $\approx (-3.7143)^2 \approx 13.7959$

Squared Deviation for 5th data point $\approx (-2.7143)^2 \approx 7.3842$

Squared Deviation for 6th data point $\approx (5.2857)^2 \approx 27.9541$

Squared Deviation for 7th data point $\approx (12.2857)^2 \approx 151.2204$

Step 4: Find the mean of the squared deviations

Mean of Squared Deviations = $(13.7959 + 13.7959 + 13.7959 + 13.7959 + 7.3842 + 27.9541 + 151.2204) / 7 \approx 35.3473$



Step 5: Take the square root of the mean of the squared deviations to find the standard deviation

Standard Deviation $\approx \sqrt{35.3473} \approx 5.9498$ (rounded to four decimal places)

So, the standard deviation of the data set is approximately 6.



In Summary

For this dataset: [1, 1, 1, 1, 2, 10, 17]

- Mean: 5
- Median: 1
- 75th Percentile: 10
- Standard Deviation: 6



T-Score

- In statistics, T-score is a standardized score that indicates how many standard deviations an individual data point is away from the mean of a distribution.
- A positive T-score indicates that the data point is above the mean, while a negative T-score indicates that the data point is below the mean.

The formula for calculating the T-score is:

$$\text{T-score} = (x - \mu) / (s / \sqrt{n})$$

where:

- x is the individual data point you're interested in
- μ is the mean of the distribution
- s is the standard deviation of the distribution
- n is the number of data points



Z-Score

- Similar to a T-Score but assumes access to the entire data set.



Changes Over Time

- Rolling average
- Trendline
- Relationships between T-Score and Z-Score to alert on unusual shifts up or down over time

Ito Calculus

Ito Calculus is a branch of mathematics used to describe and work with the random movements of things, like stock prices or particles. It helps us understand and predict how these things change over time, taking into account the uncertainty and randomness involved. It's a valuable tool in fields like finance for modeling and analyzing complex systems affected by randomness.



Harry Markowitz

- First big idea: select investments with the highest mean return and lowest variance.
- Evolution of the concept into Modern Portfolio Theory (MPT): Balancing risk and return through diversification.
- Life's work with highest honors: reduce variation.



Reduction of Variation Across Fields

Manufacturing and Production, Quality Control and Assurance, Healthcare, Supply Chain Management, Statistics, Agriculture, Financial Risk Management, Construction, Transportation and Logistics, Customer Service, Food Production, Energy Efficiency, Energy Management Systems (EMS), Project Management...



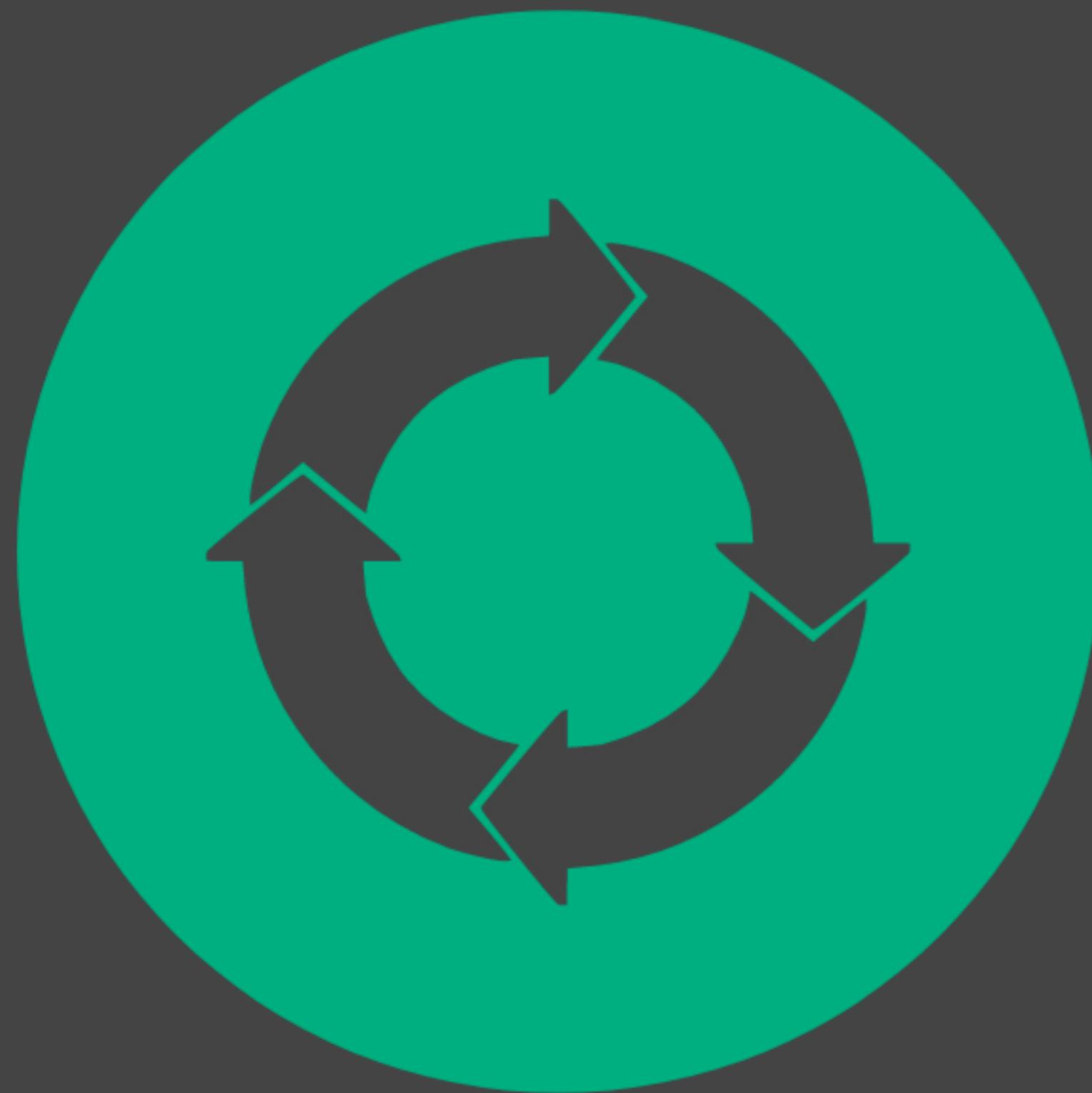
Reduction of Variation Historical Thinkers

- Frederick W. Taylor (1856-1915)
- Walter A. Shewhart (1891-1967)
- W. Edwards Deming (1900-1993)



Universal
Goal:
Reduce
Variation

Measuring Technical Debt and Technical Capital



The understandability of a system, (the technical debt) can be measured with cycle time.



The future value of a code base (the technical capital) can be forecasted with cycle time variance.



Open Source Examples



Machine Learning Frameworks

Tensorflow | PyTorch



● pytorch
Search term

● tensorflow
Search term

+ Add comparison

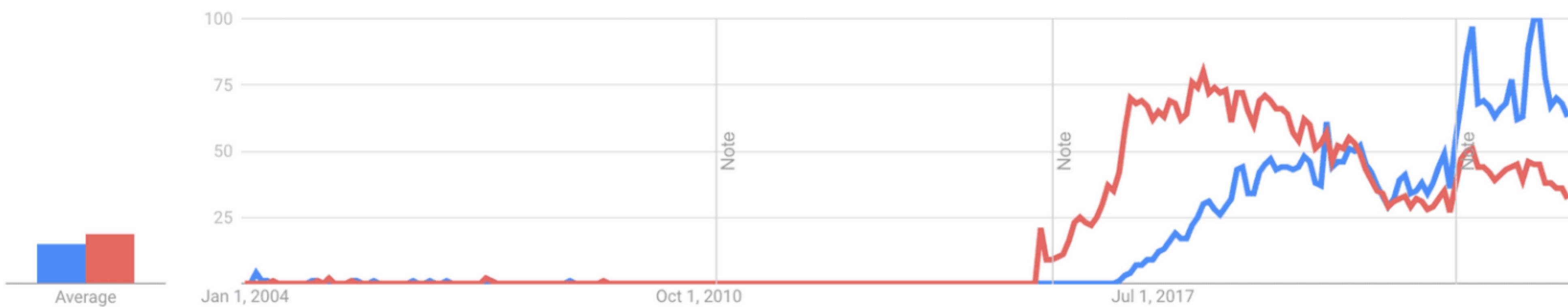
United States ▾

2004 - present ▾

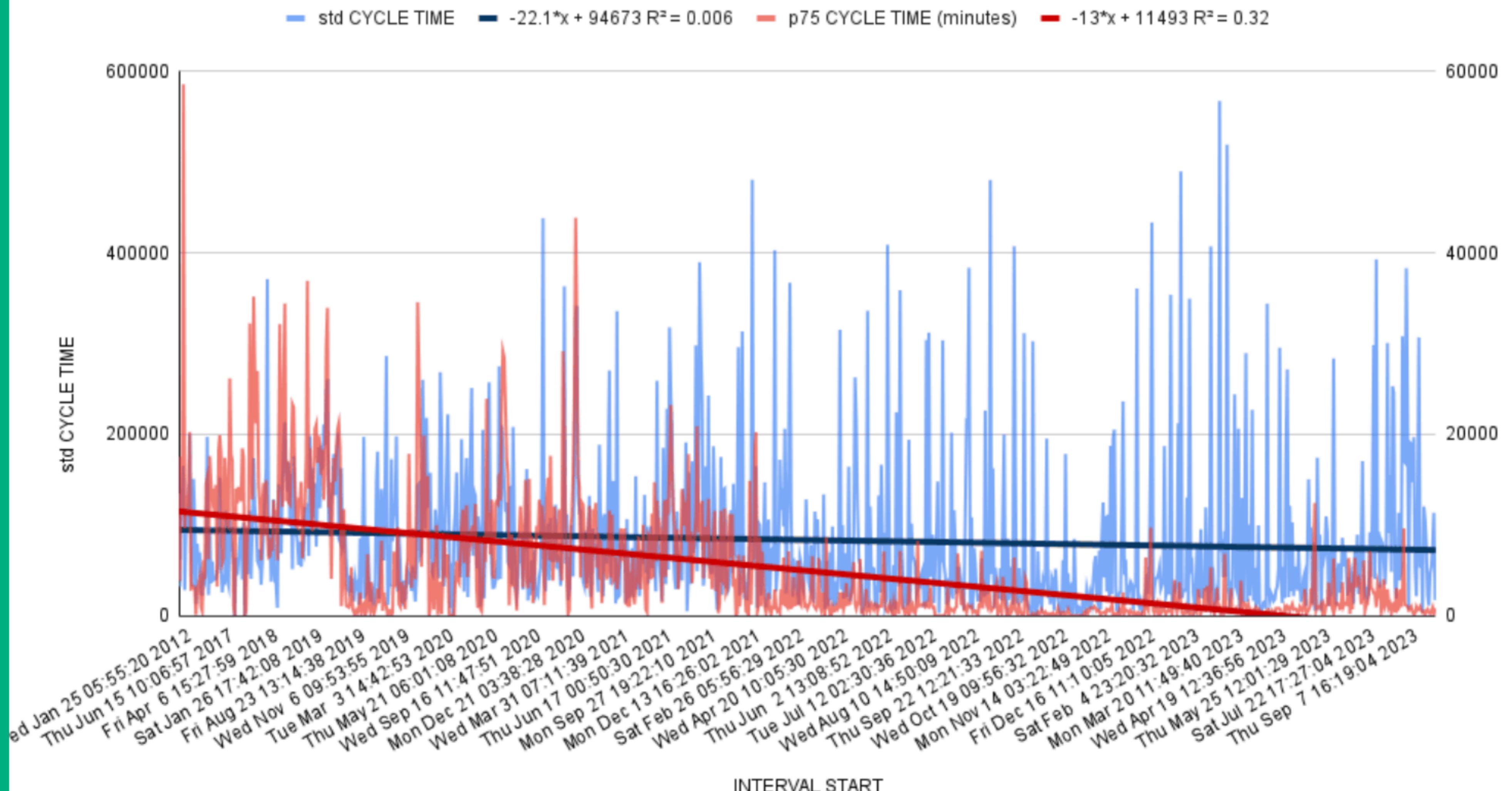
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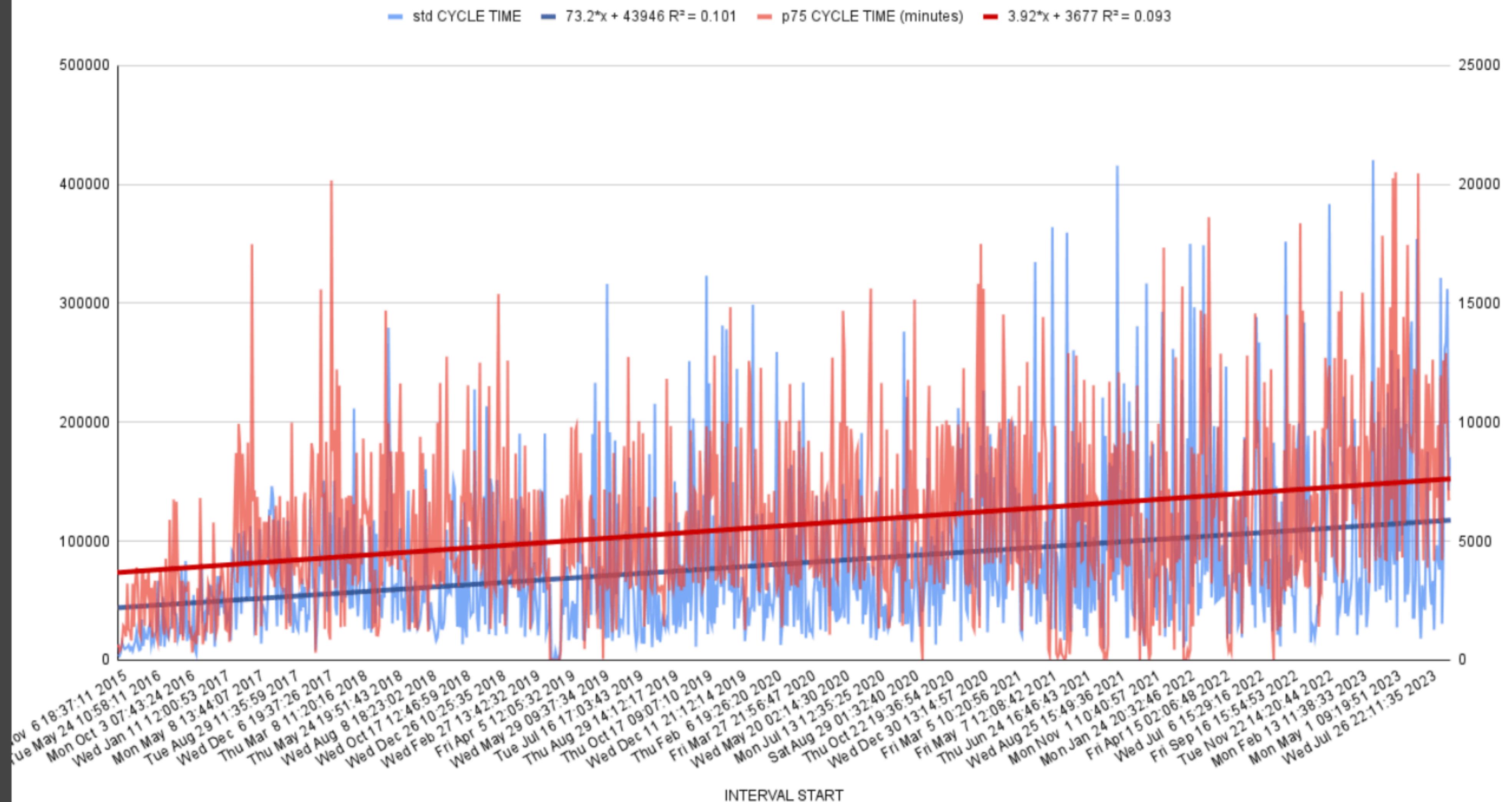
Interest over time ?



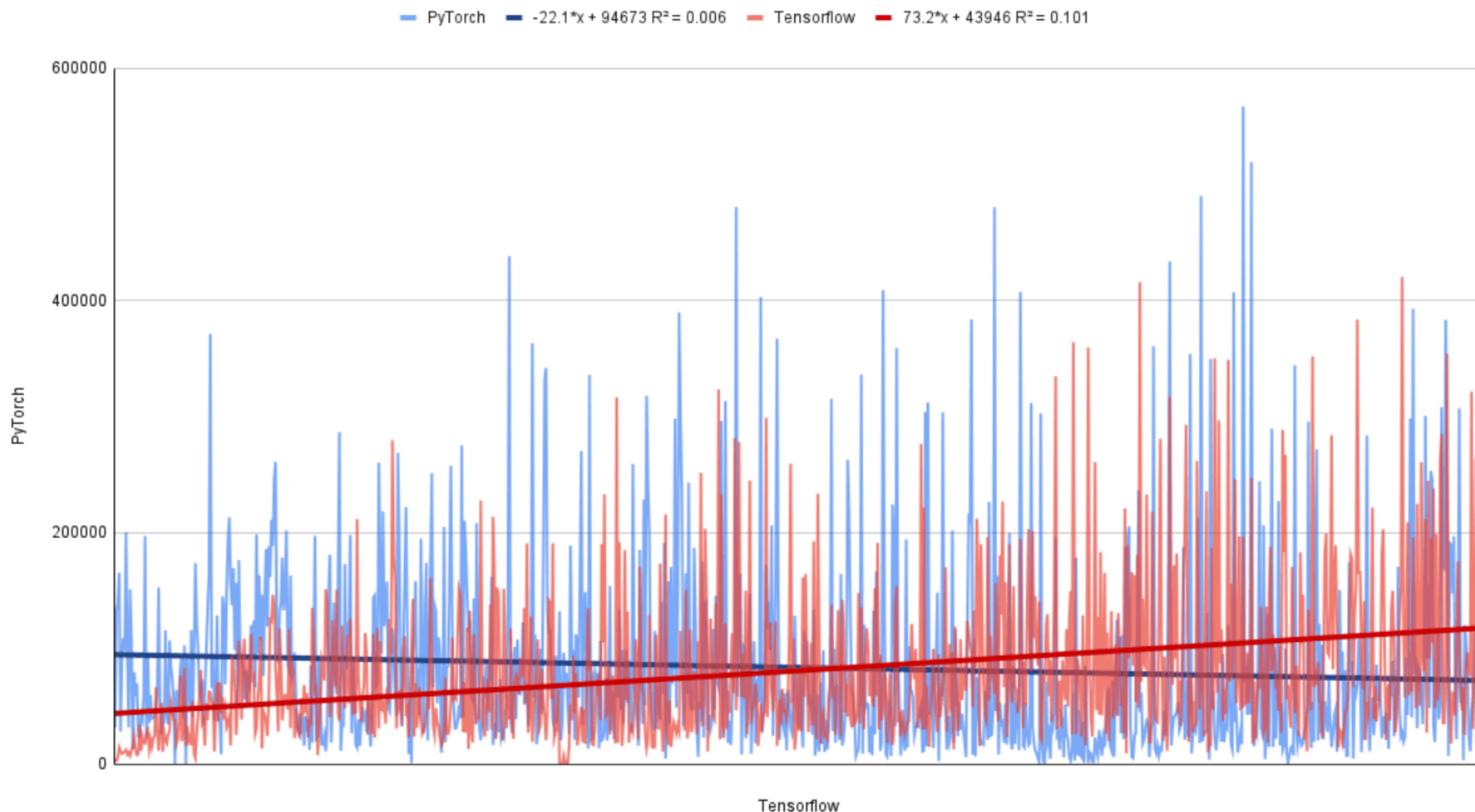
PyTorch Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)



Tensorflow Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)



PyTorch vs. Tensorflow





The interest (proxy for value) shift away from Tensorflow toward PyTorch occurred at about the same time the standard deviation cycle time for the two projects crossed.



Databases

MySQL | Postgres



● postgres
Search term

● mysql
Search term

+ Add comparison

United States ▾

2004 - present ▾

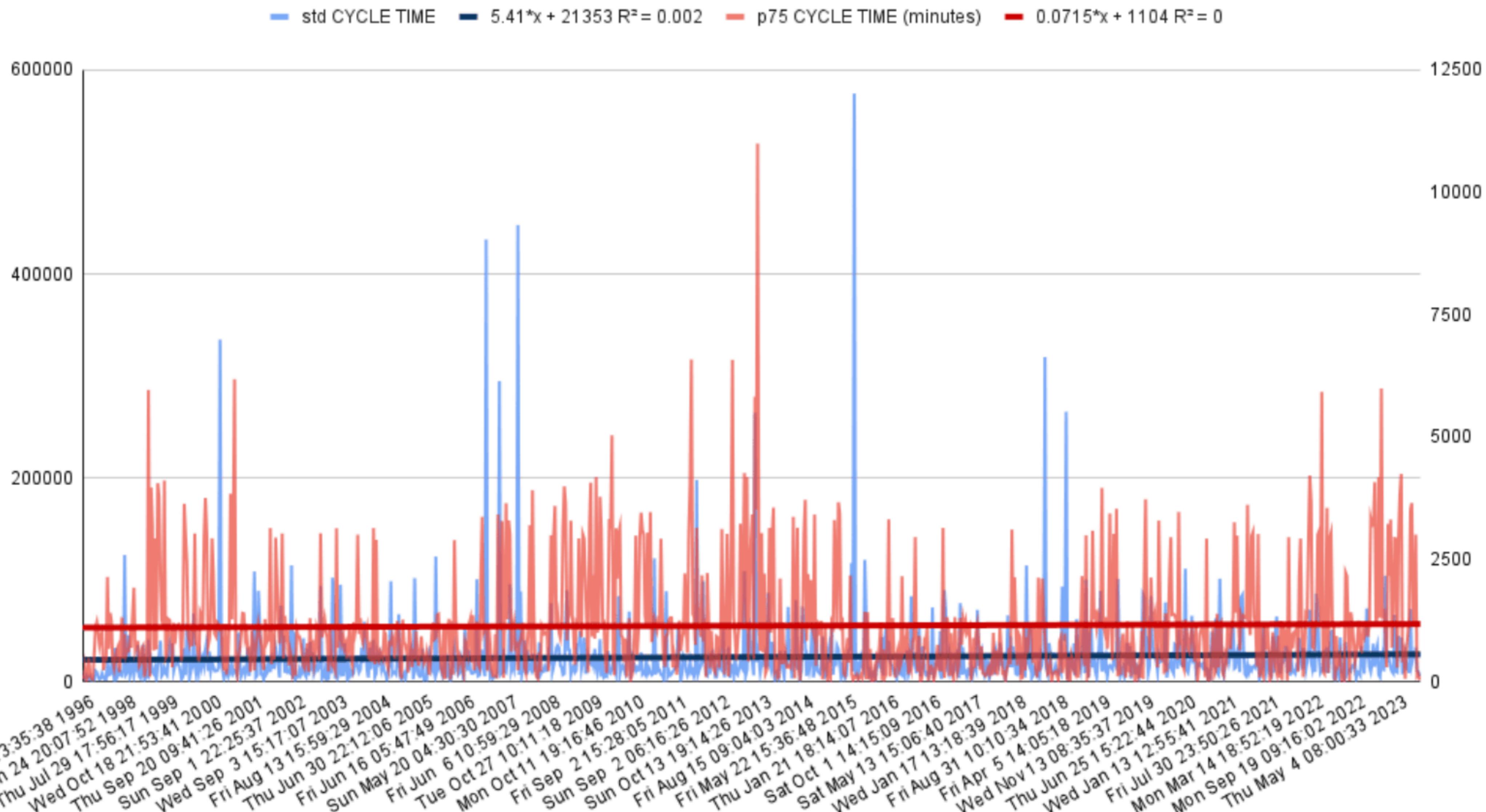
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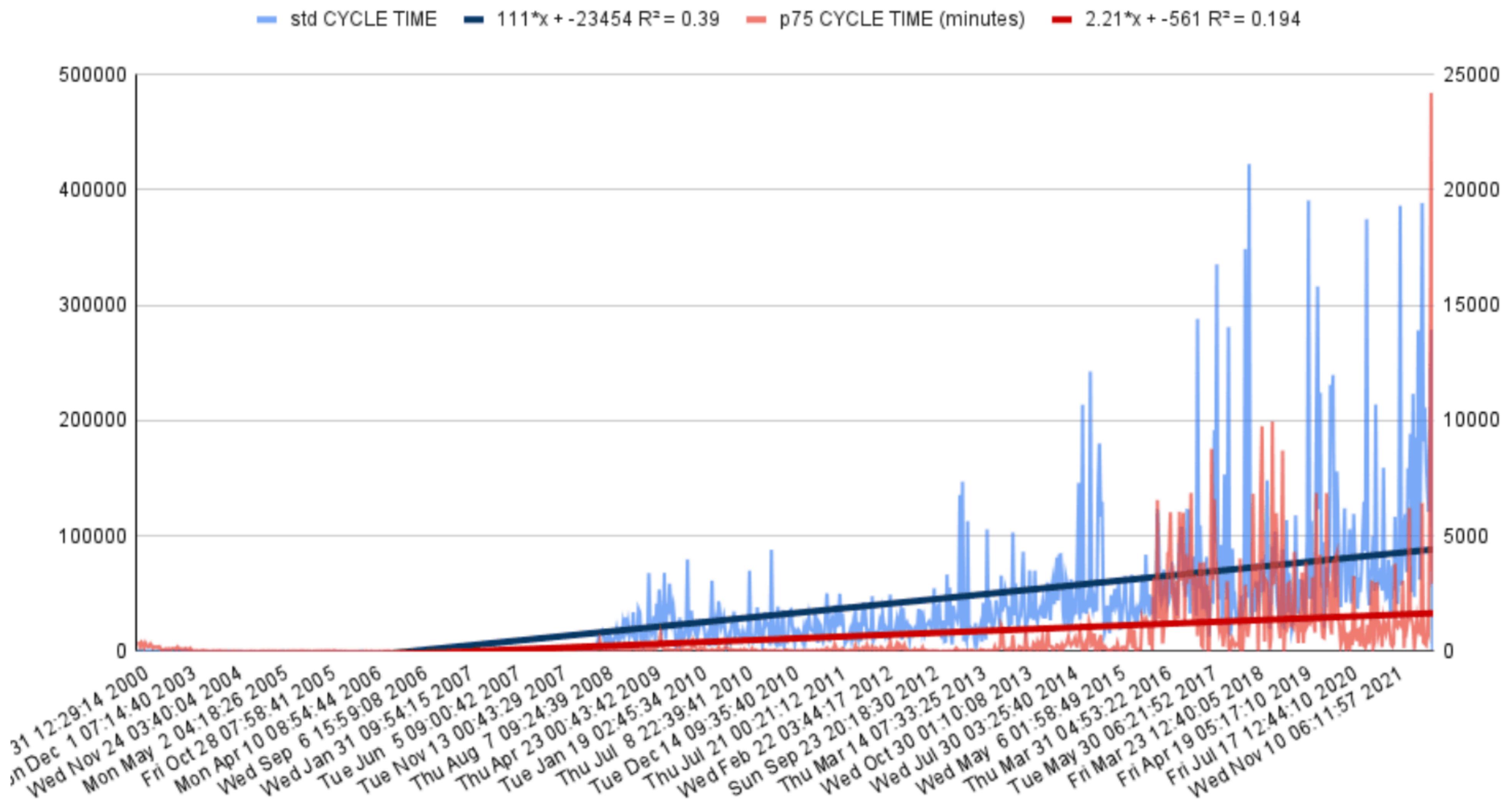
Interest over time ?



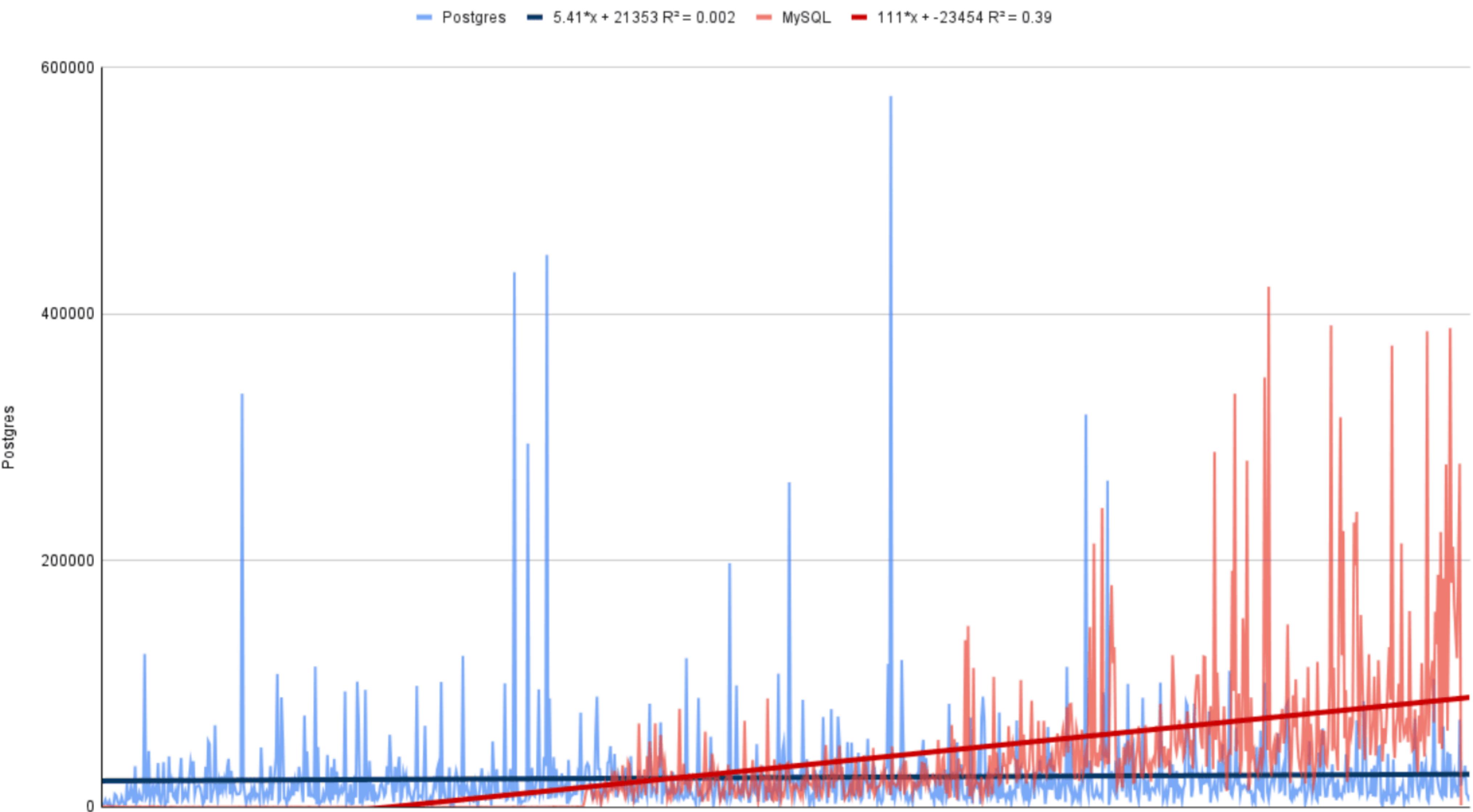
Postgres Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)

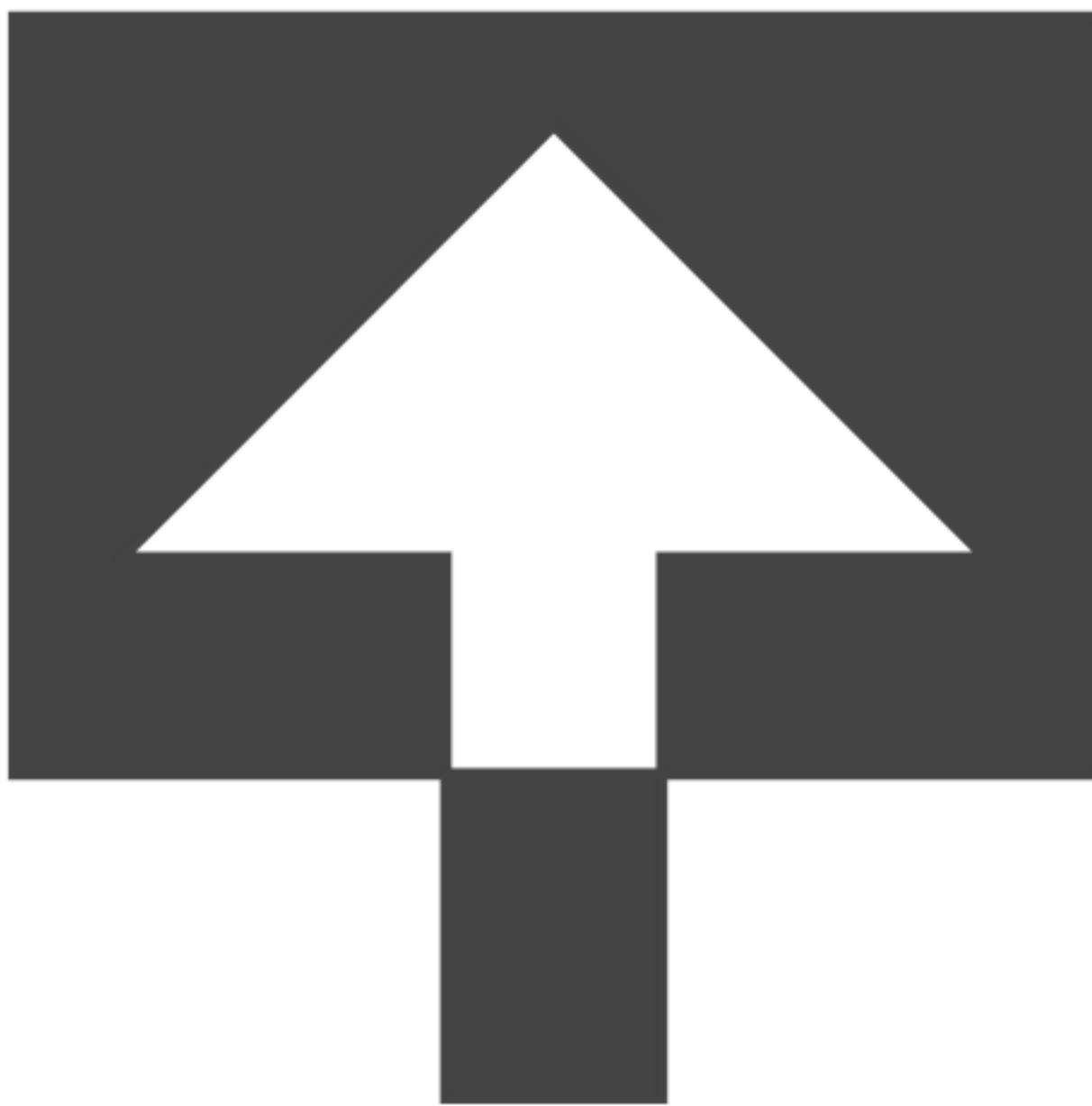


MySQL Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)



Postgres vs. MySQL





MySQL's drop in developer interest (proxy for value) appears to be the inverse of their rise in cycle time variance.



Browsers

Firefox | Chrome



● chrome
Search term

● firefox
Search term

+ Add comparison

United States ▾

2004 - present ▾

All categories ▾

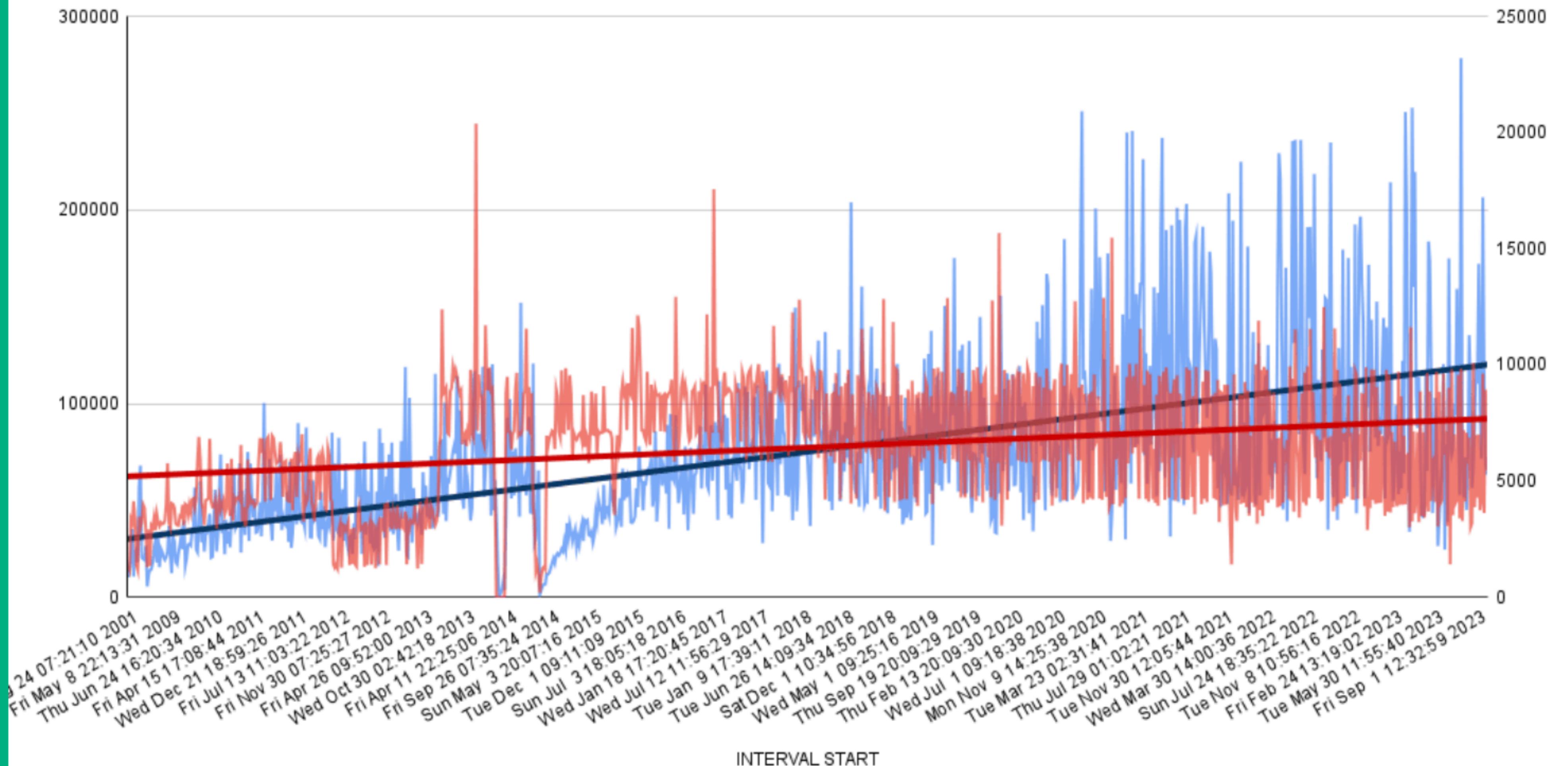
Web Search ▾

Interest over time ?



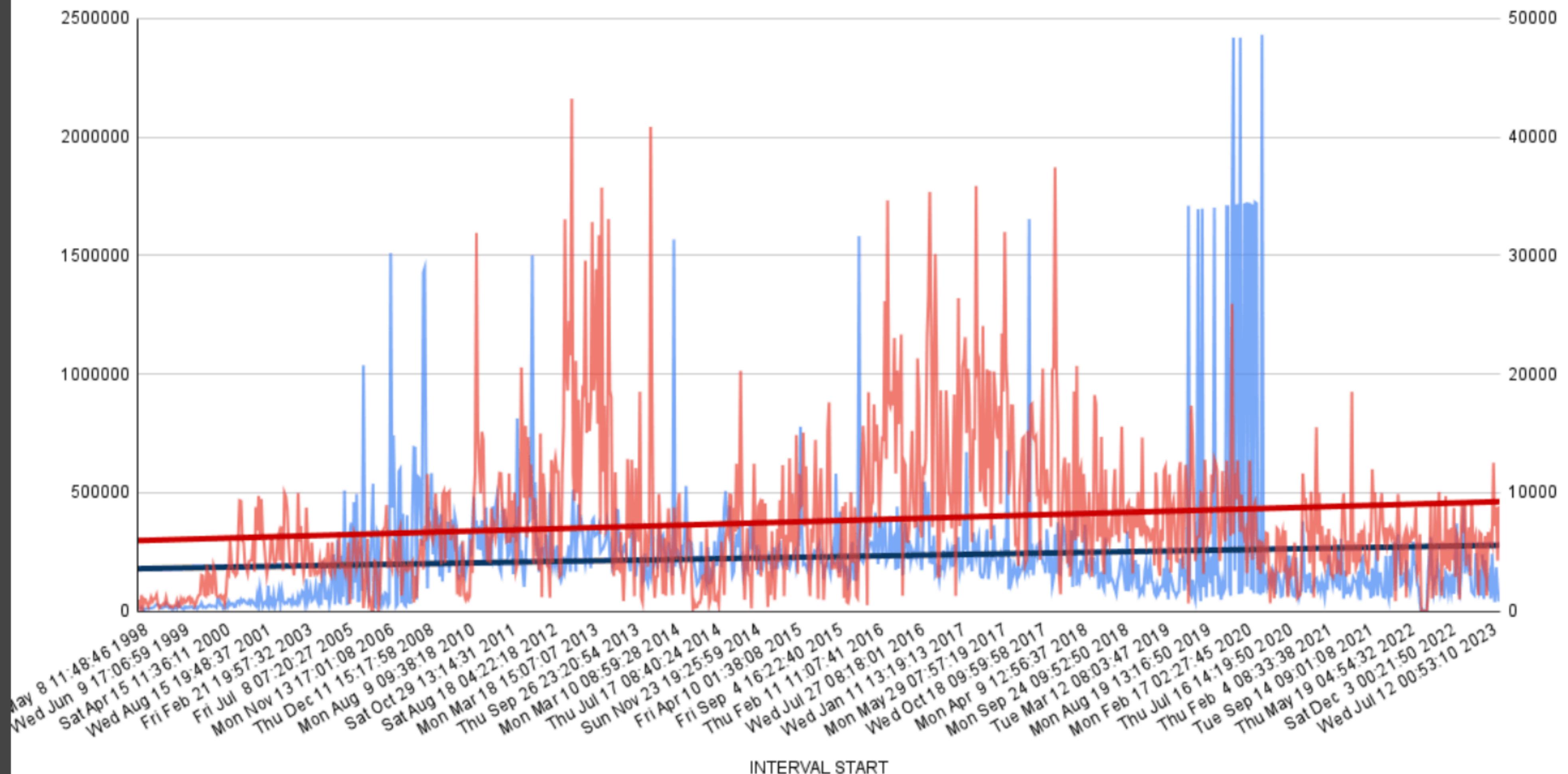
Chrome Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)

— std CYCLE TIME — 90*x + 30160 R² = 0.324 — p75 CYCLE TIME (minutes) — 2.48*x + 5204 R² = 0.071

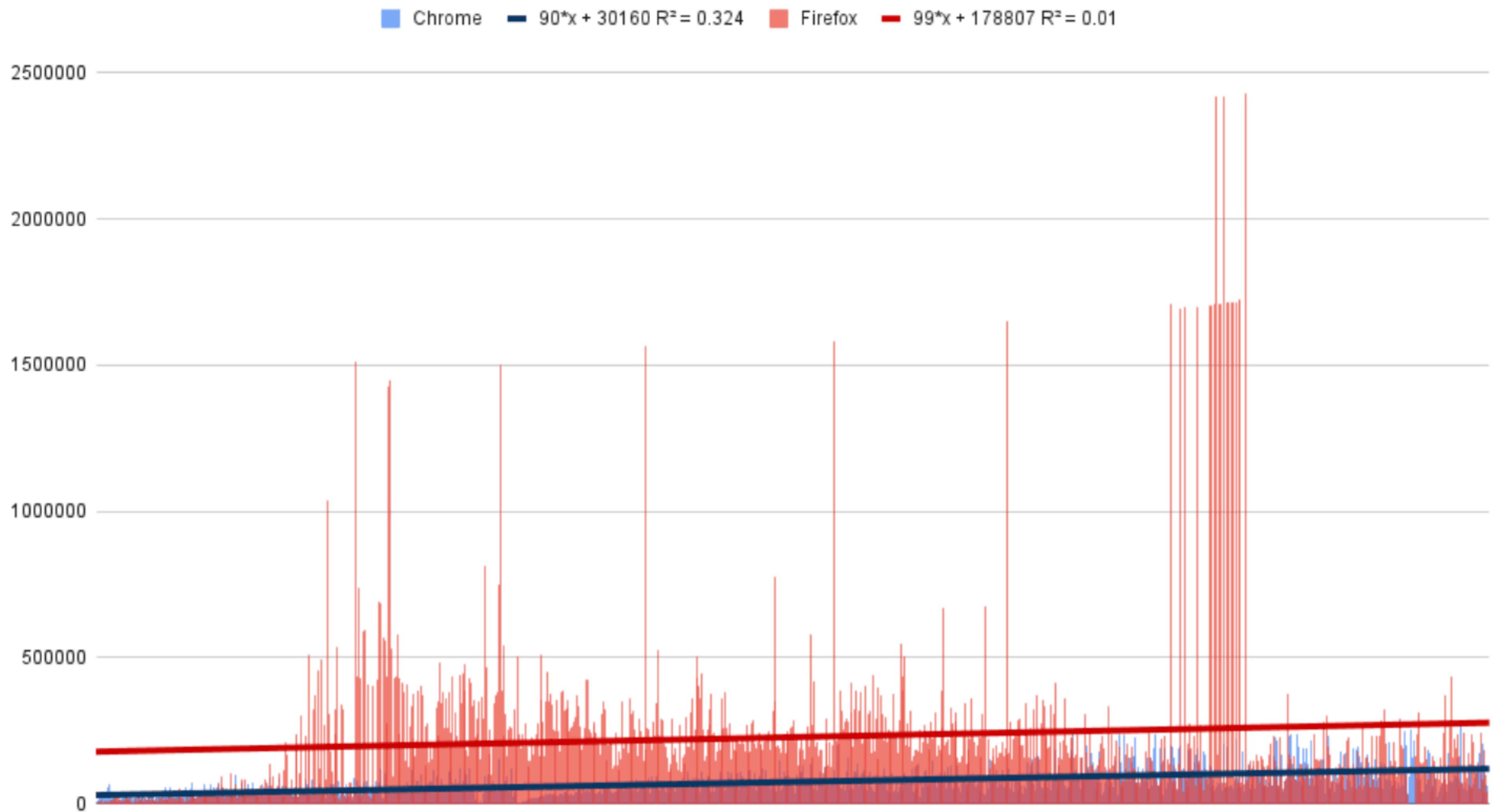


Firefox Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)

— std CYCLE TIME — 99*x + 178807 R² = 0.01 — p75 CYCLE TIME (minutes) — 3.29*x + 5942 R² = 0.023



Chrome vs. Firefox



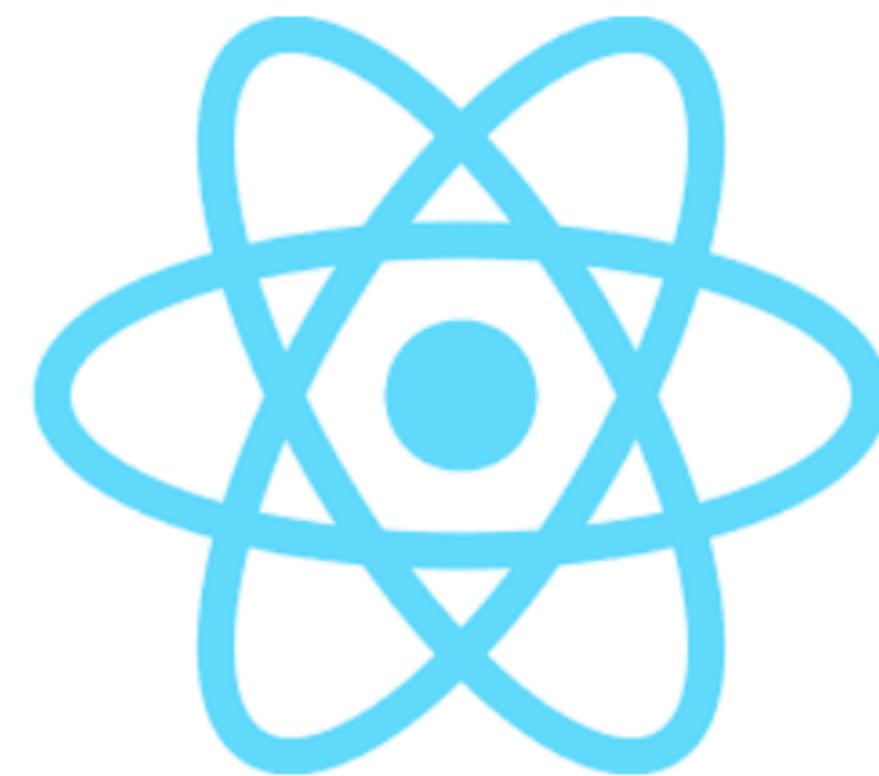


The rate of increase of cycle time variance for Chrome and Firefox are similar, though Chrome is slightly better at a factor of 90 whereas Firefox shows a factor of 99. Chrome is also significantly below Firefox in terms of variance. This is expected given their position of dominance in developer interest (proxy for value).



Frontend Frameworks

Angular | React



● react
Search term

● angular
Search term

+ Add comparison

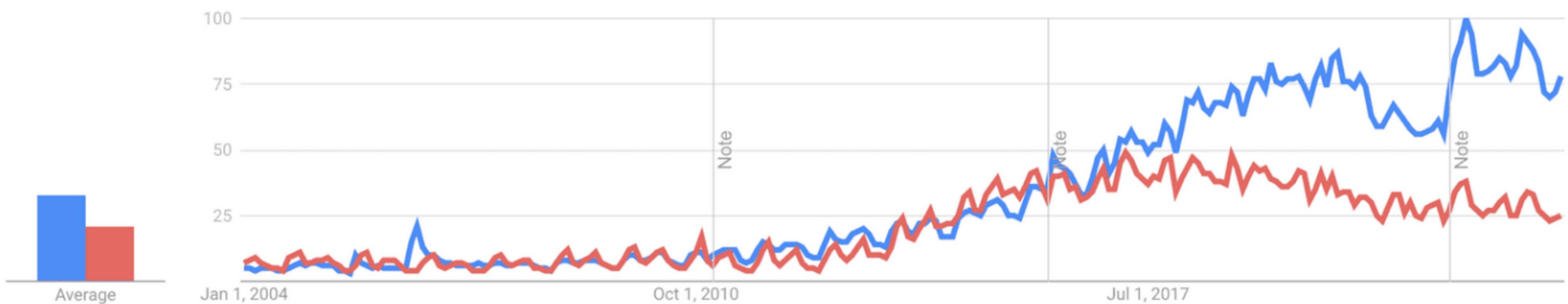
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2004 - present ▾

All categories ▾

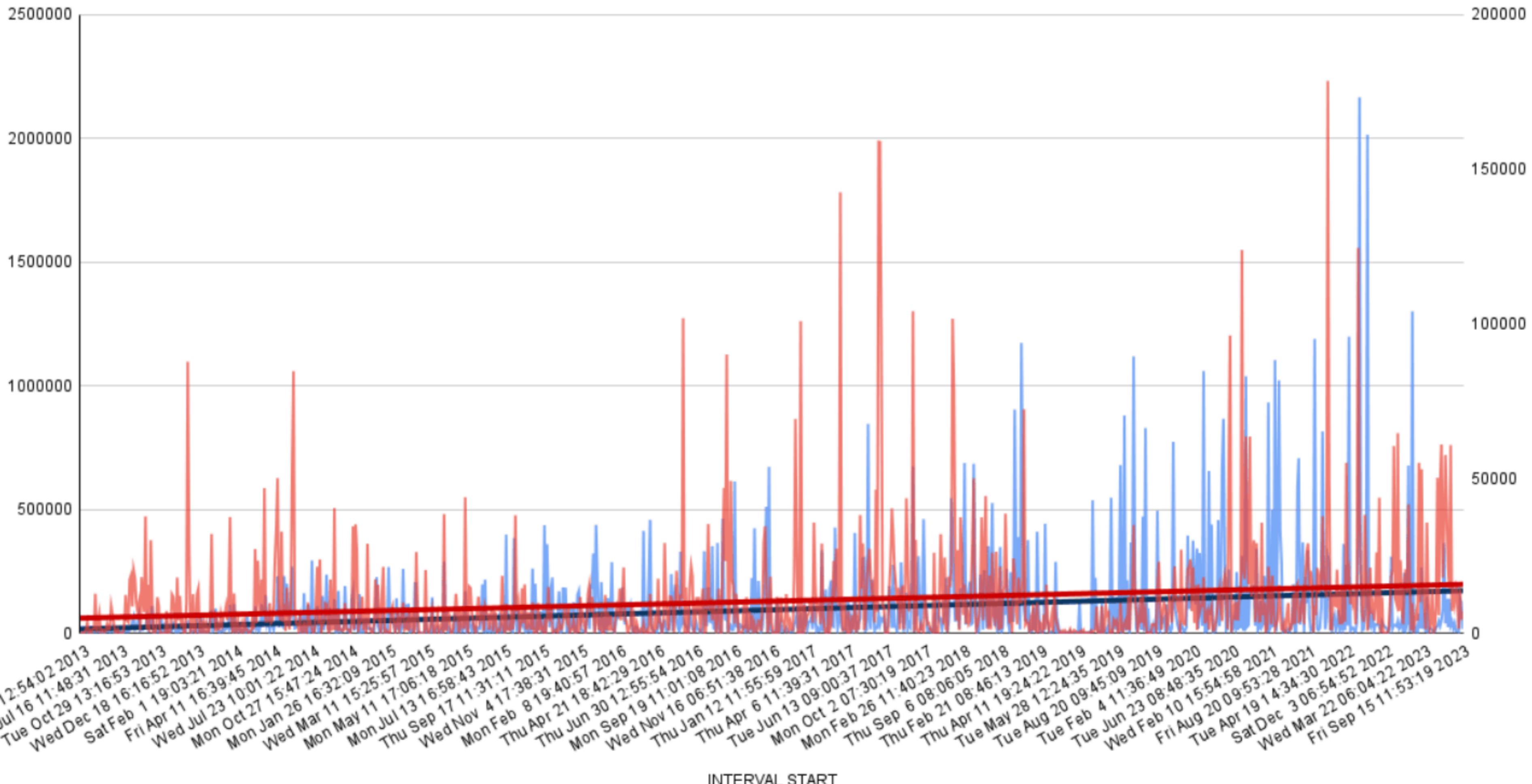
Web Search ▾

Interest over time ?

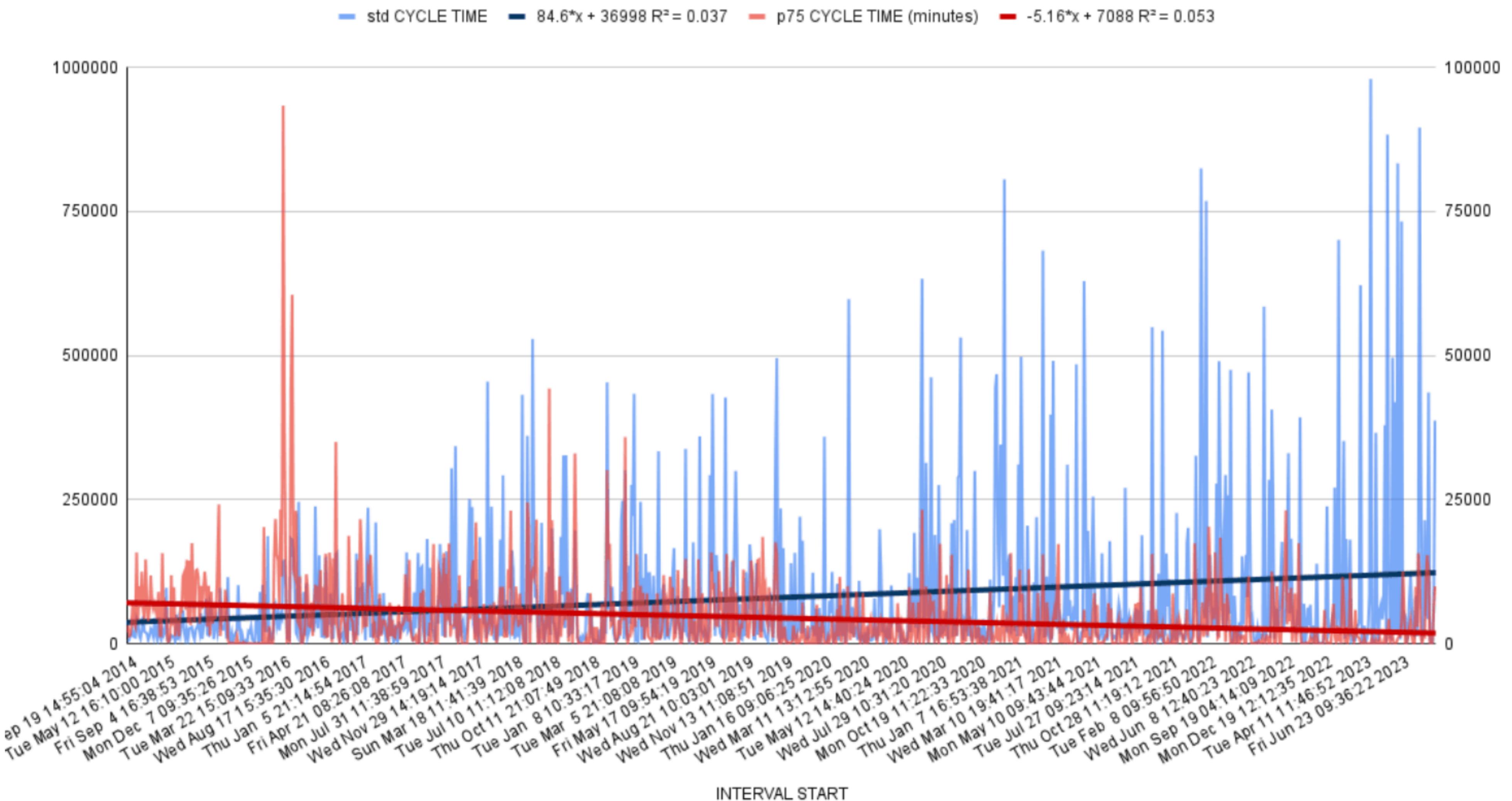


React Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)

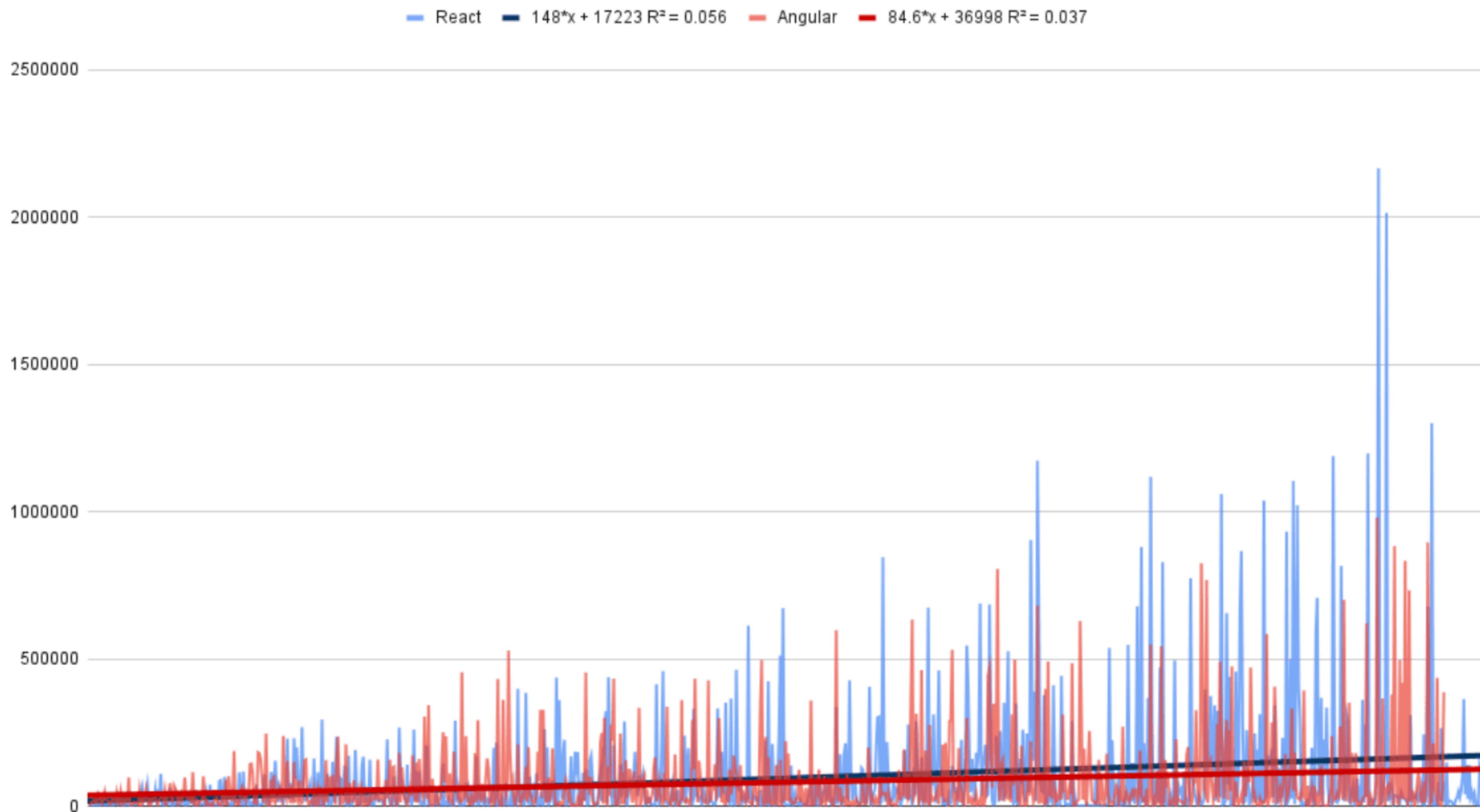
— std CYCLE TIME — 148*x + 17223 R² = 0.056 — p75 CYCLE TIME (minutes) — 10.4*x + 4889 R² = 0.032



Angular Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)



React vs. Angular



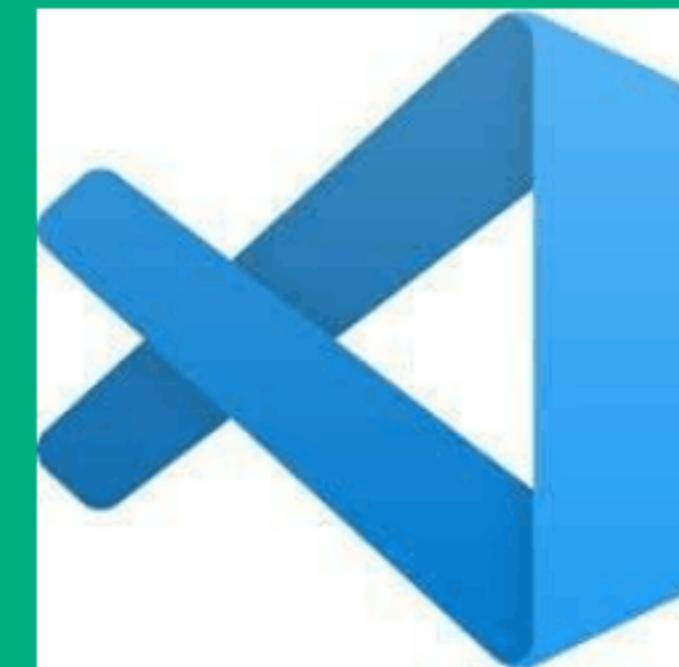


Both Angular and React are moving in the wrong direction with little distinction. There is room for a third player.



Code Editors

Emacs | Vim | VSCode



● vscode
Search term

● vim
Search term

● emacs
Search term

+ Add comparison

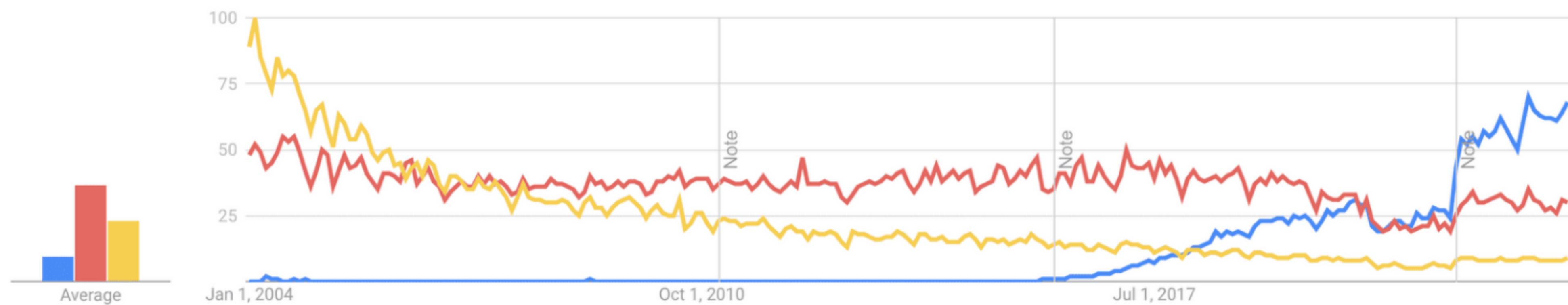
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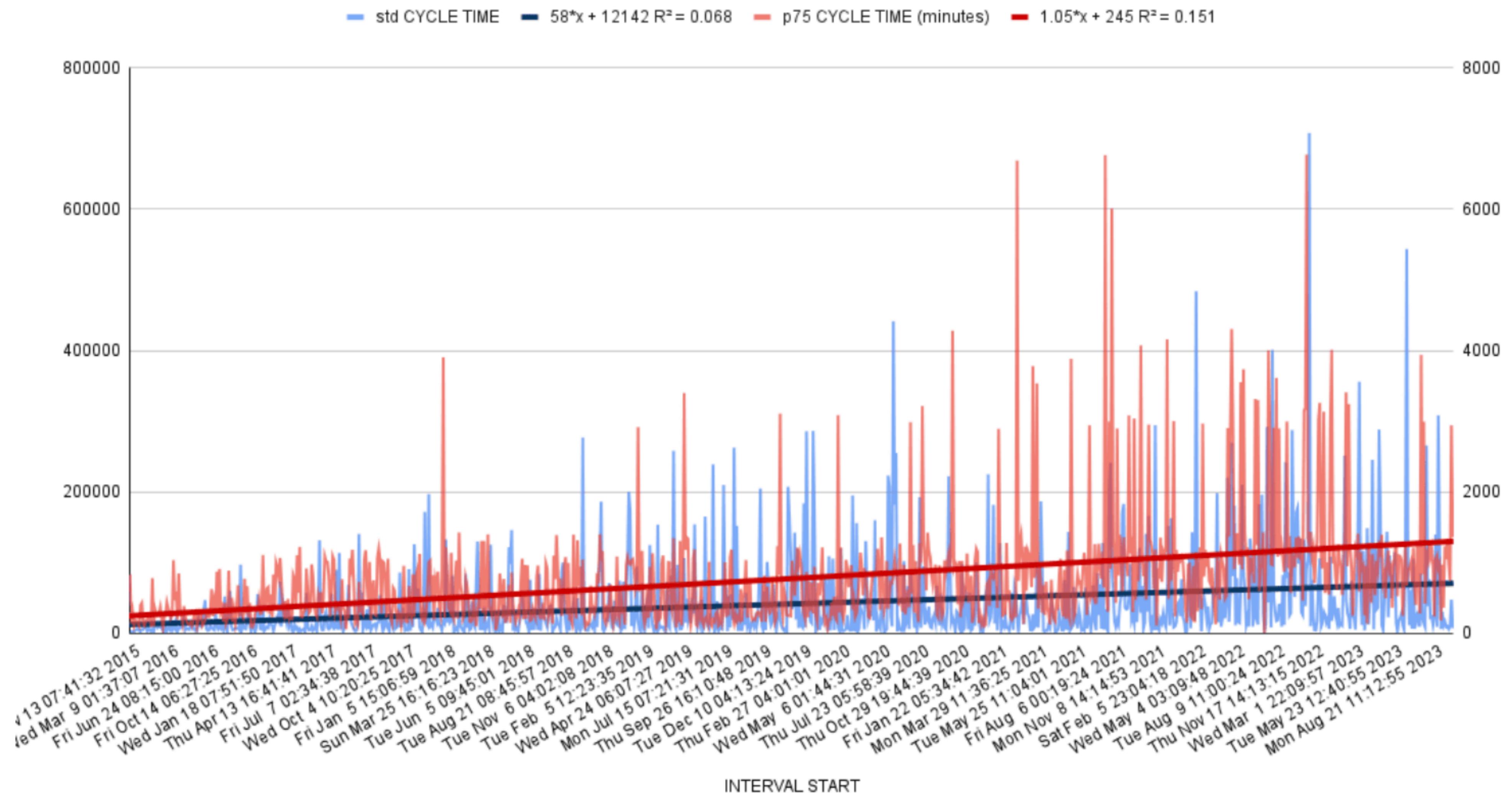
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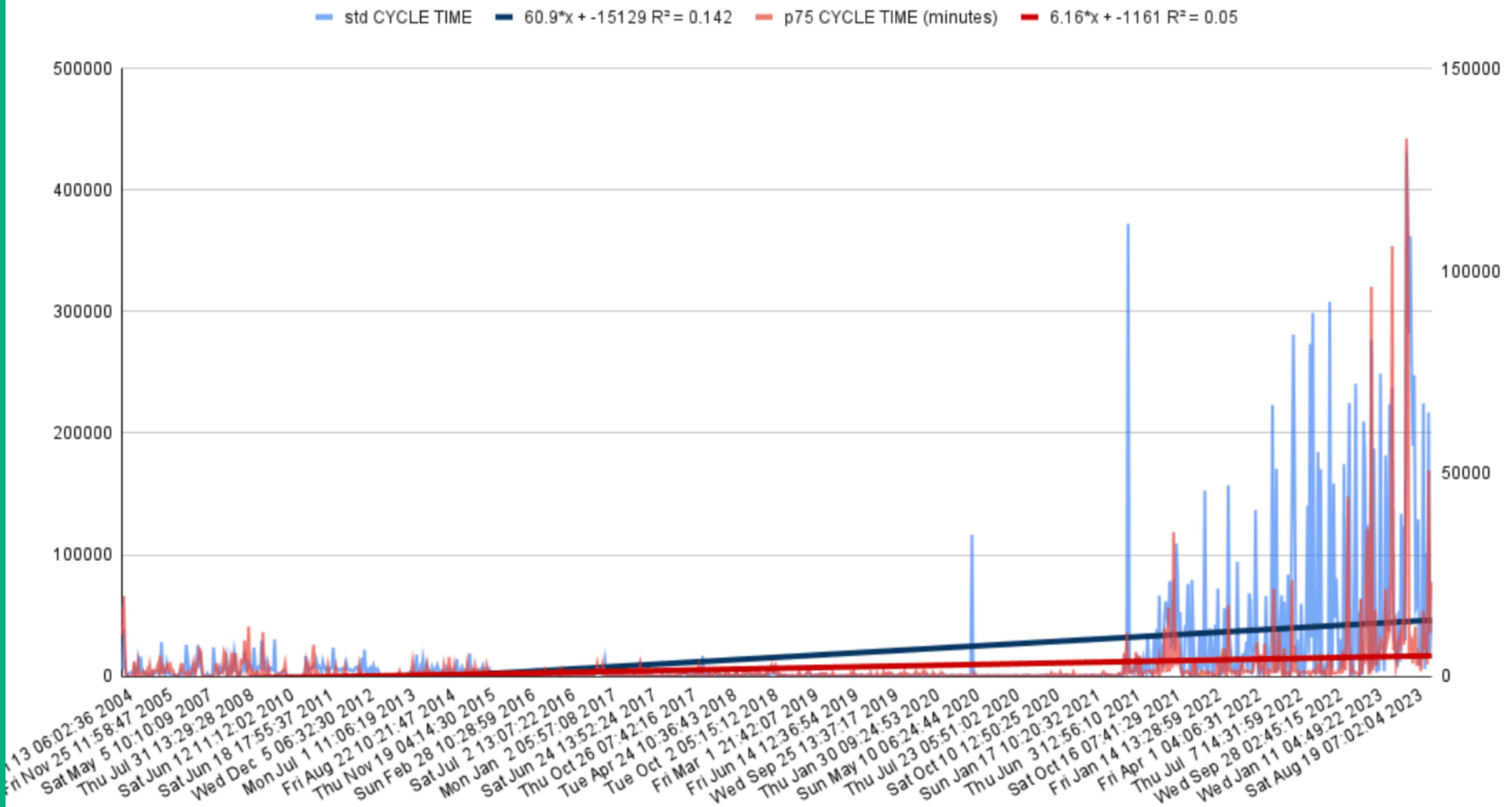
Interest over time ⓘ



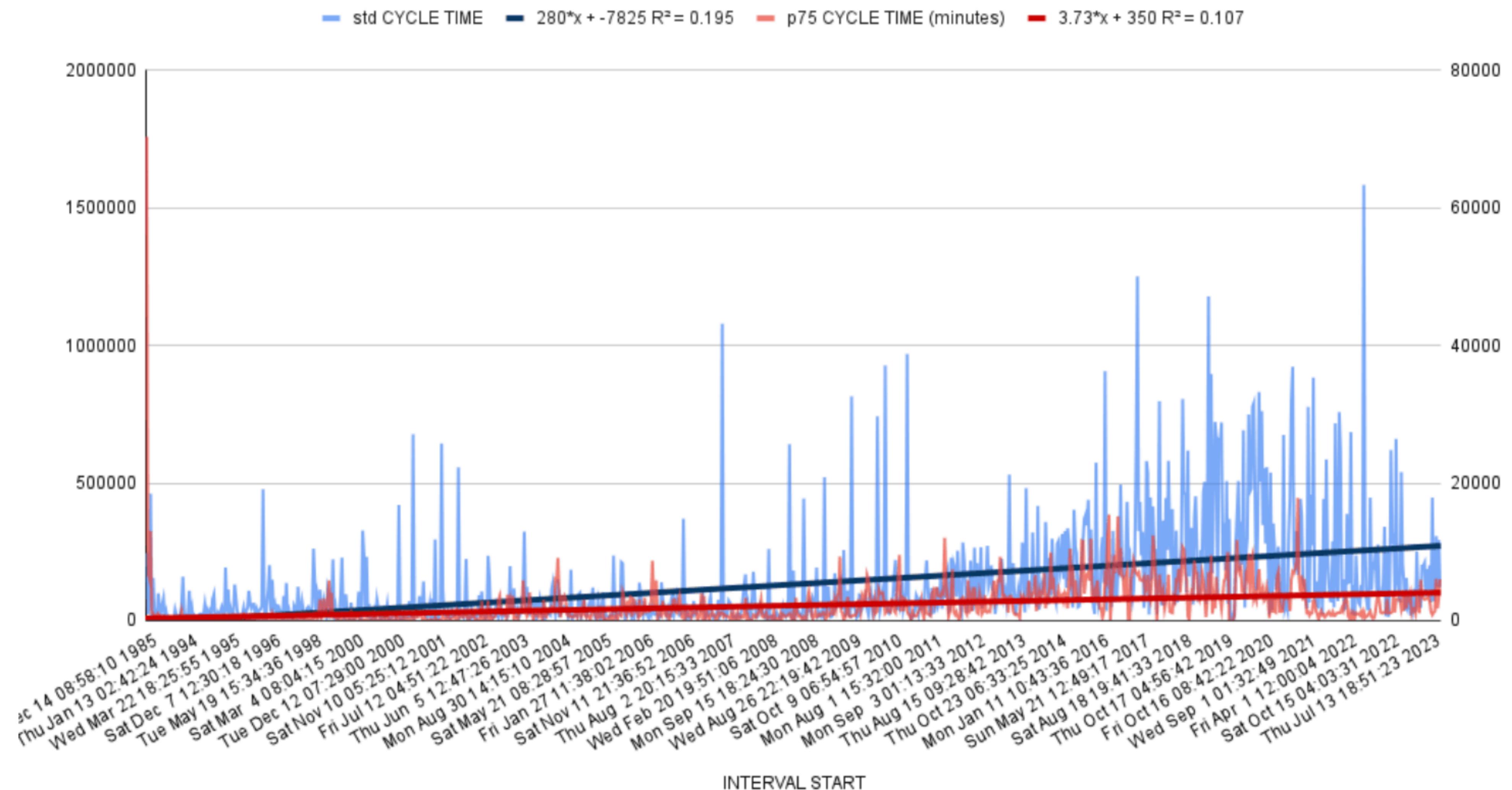
VSCode Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)



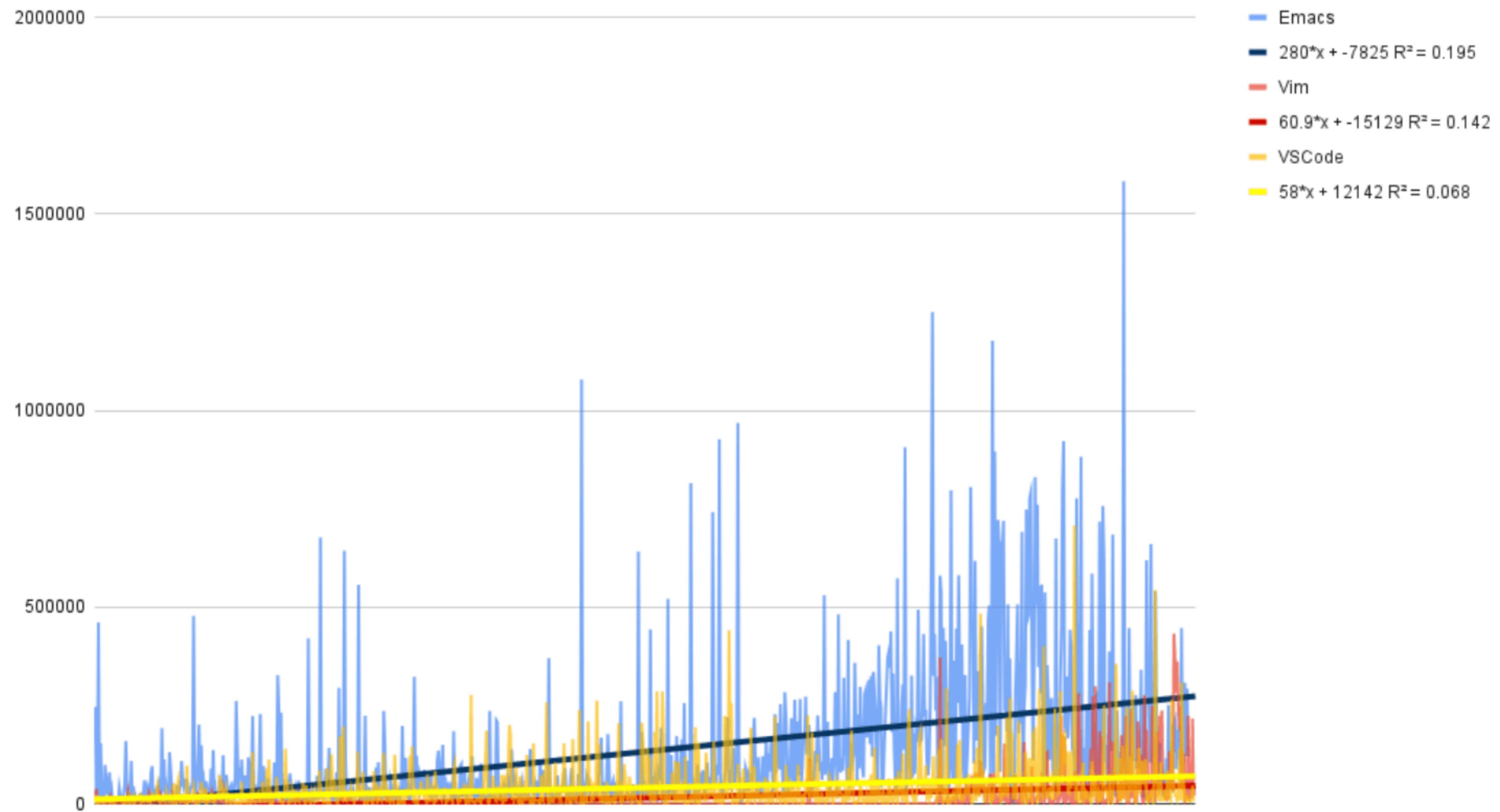
Vim Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)



Emacs Cycle Time Variance (Technical Capital) and Cycle Time (Technical Debt)



VSCode vs. Vim vs. Emacs





As you would expect, cycle time variance follows developer interest (proxy for value). The leader in the market, VSCode, has the lowest variance (trending to 58). The second most popular, Vim, has the second lowest variance (trending to 61). The least popular, Emacs, has the highest variance (280).



Situation: Technology Company Valuation

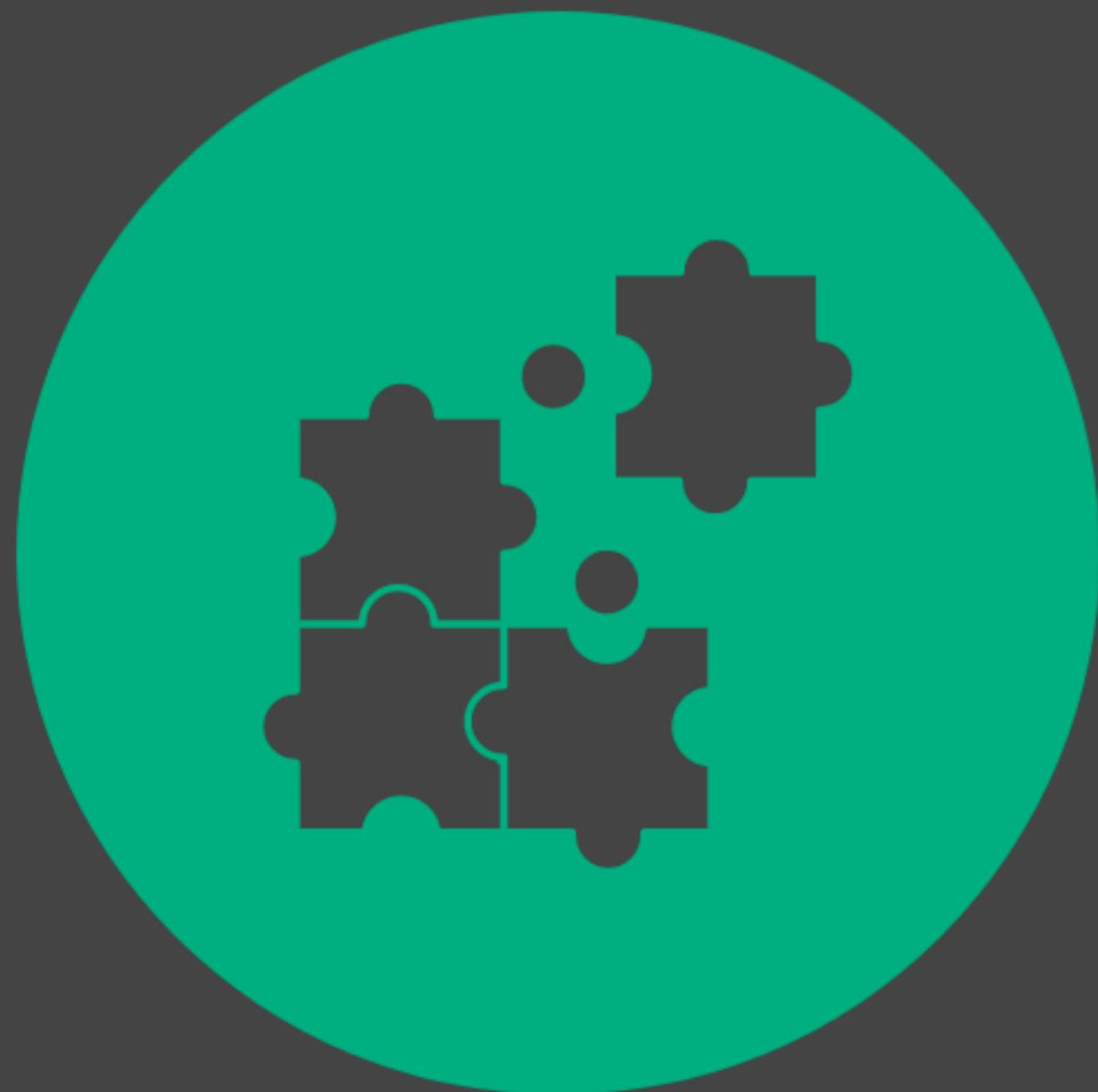


Venture capitalists face challenges in valuing technology companies; the "unicorn" phenomenon, speculation and wild guesses

Solution: Data-Driven Valuation with Cycle Time Variance

- Evaluate a technology company's growth potential by modeling its DORA metrics
- Beyond cycle time, look at cycle time variance
- Invest in the business with the lowest cycle time variance

Situation: Technology Company Management



Operators face a range of problems daily: technical complexity, communication gaps, real-time visibility, measuring progress, scope changes and adaptability, balancing priorities, risk assessment, team dynamics, vendor and partner management, shift in supply chain and regulatory. Understanding how to best support and guide innovation efforts can be difficult.

Solution: Data Driven Management with Cycle Time Variance

- Though the problem and solution space is complex and hard to understand, it is possible to measure the impact of challenges and success of management changes on technical work within the organization.
- Cycle time variance points to future value of the software, "Technical Capital"
- Work to minimize cycle time variance

Conclusion

The application of measurement and reduction of variance offers a way for company operators to set their business up for increased future value and provides investors with a way to make data informed decisions. Technical debt can be measured with cycle time. Technical capital (a forecast of the future value of the code base) can be measured with cycle time variance.



Thank you

Denali Lumma

denali@doubling.io

Appendix

Concerns with Data and Statistics

“ There are three kinds of lies: Lies, Damned Lies, and Statistics.

Mark Twain

“ Only ever trust statistics you have fabricated yourself

Winston Churchill

Using Data in Science

Experiment Methods



Controlled

Manipulate one or more independent variables while keeping other variables constant



Natural

Observe the variables of the system under study in different settings



Observational

Observe and gather data in one setting

Experiment Methods

Most rigorous to least

- Randomized Controlled Trials (RCTs)
- Quasi-Experiments
- Field Experiments
- Laboratory Experiments
- Natural Experiments
- Correlational Studies
- Case Studies
- Observational Studies
- Surveys
- Descriptive Studies



Using Data in Finance



Quarterly Financial Report

- Profit and Loss
- Balance Sheet
- Cash Flow
- Retained Earnings

Each of the metrics included in the financial report has problems but by looking at all of them you get a comprehensive picture of the business



The questions to answer:

- (Investors) What is this business's potential value in the future?
- (Operators) What can be done to manage for better future business value?

Everyone agrees there is a lot of subtlety. But that doesn't stop people from trying, and it shouldn't.



Using Data in Business

Goal, Signal and Metric



Goal

What we want to achieve.

(Resource Efficiency in Software Development)



Signal

How we might know that we've achieved the goal. Often can't be measured directly.

(Velocity and Quality)



Metric

A proxy for a signal, a thing we can measure. It might not be the ideal measurement, but it is something that we believe is close enough.

(Cycle Time, Change Failure Percentage)

Key Metrics in Finance

Income Statement (Profit and Loss Statement)



Revenue (Sales)

The total amount of money generated by the sale of goods or services.



Expenses

The costs incurred to generate revenue, including operating expenses, cost of goods sold, interest, and taxes.



Net Income (Profit)

Revenue minus expenses, representing the company's profit or loss for a specific period.

Balance Sheet



Assets

Resources owned by the company, such as cash, inventory, property, and investments.



Liabilities

Debts and obligations owed by the company, including loans, accounts payable, and accrued expenses.



Equity

The residual interest in the assets after deducting liabilities, often represented as owner's equity or shareholder's equity.

Cash Flow Statement



Operating Cash Flow

Cash generated or used in the company's core operating activities.



Investing Cash Flow

Cash used for investing in assets like property, equipment, or investments.



Financing Cash Flow

Cash from or used for financing activities, including borrowing, repaying debt, and issuing or buying back stock.



Net Cash Flow

The overall change in cash and cash equivalents during a specific period.

Statement of Retained Earnings



Beginning Retained Earnings

The retained earnings balance at the start of the reporting period.



Net Income

The profit or loss for the period as reported in the income statement.



Dividends

The amount of earnings distributed to shareholders as dividends.



Ending Retained Earnings

The final retained earnings balance after adjusting for net income and dividends.



Notes to Financial Statements (Footnotes)

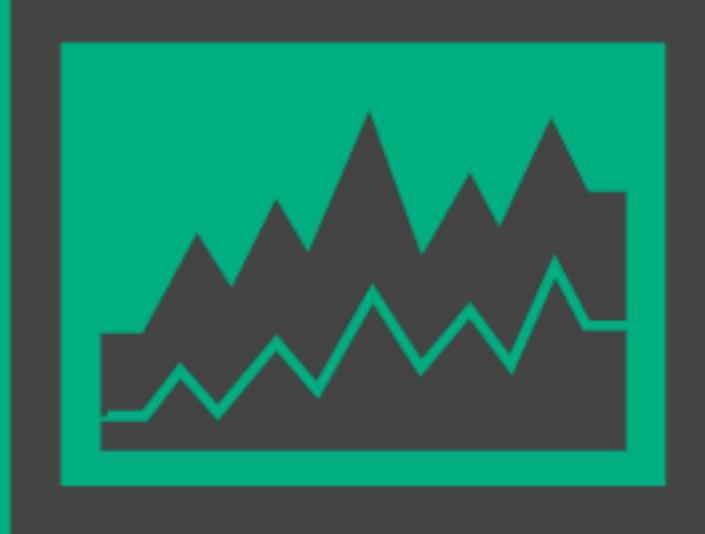
These provide additional information and context about various aspects of the financial statements, such as accounting policies, contingencies, and significant transactions.



These primary metrics help investors, creditors, and stakeholders assess a company's financial health, profitability, liquidity, and overall performance. They are essential for making informed decisions about investing, lending, or transacting with the business.

Stock Price

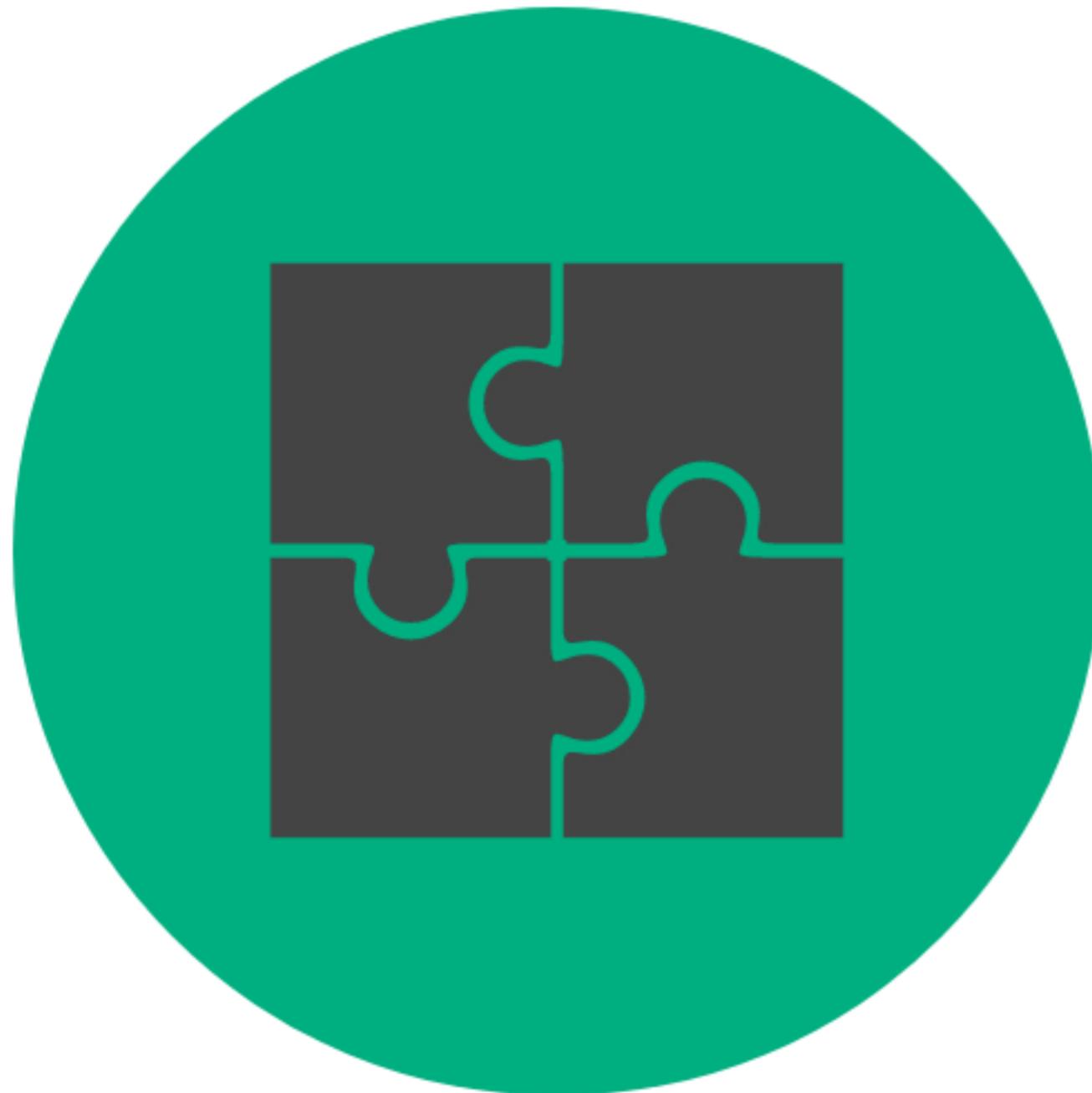
There is one metric that shows the result of collective forecasting of value



The value of a stock represents the current market price at which a share of that stock can be bought or sold on a stock exchange. It is determined by supply and demand factors in the market and can fluctuate throughout the trading day as investors buy and sell shares. The term "market capitalization" is often used to describe the total value of a company's outstanding shares of stock, which is calculated by multiplying the stock price by the total number of shares outstanding.

The Trouble with Metrics

All metrics can be misleading or be gamed



- Sales can be gamed by subsidizing products (Uber)
- Operating earnings show unusually high expenses due to stock based compensation (Cloudflare)
- Sell off assets, do a big layoff, sell an acquisition (nothing to do with revenue)



Let's be honest

A lot of investing is done with very little data



Venture Capital

- "Street cred", investor reputation
- Try to be associated with the most "prestigious" investor (lead and follow investors)
- Limited deal flow means having to take some deals, whatever they are
- Bet on the founders



Private Equity

- Business that are done growing
 - Very profitable, but not growing (Cigarette companies)
 - Buy this and maximize efficiency, combined, separating, etc, financialize
 - Financial engineering

Key Metrics in the Customer Lifecycle



- **Monthly Active Users (MAU) or Daily Active Users (DAU)** These metrics indicate the number of users who engage with the company's product on a regular basis.
- **Conversion Rates** Conversion rates measure how effectively the company can turn users into paying customers or encourage specific actions (e.g., signing up for a newsletter, downloading an app).
- **Retention Rate** This metric measures the percentage of customers who continue to use the product over a specific period, such as a month or year.
- **NPS (Net Promoter Score)** NPS measures customer satisfaction and loyalty by asking users how likely they are to recommend the product to others.



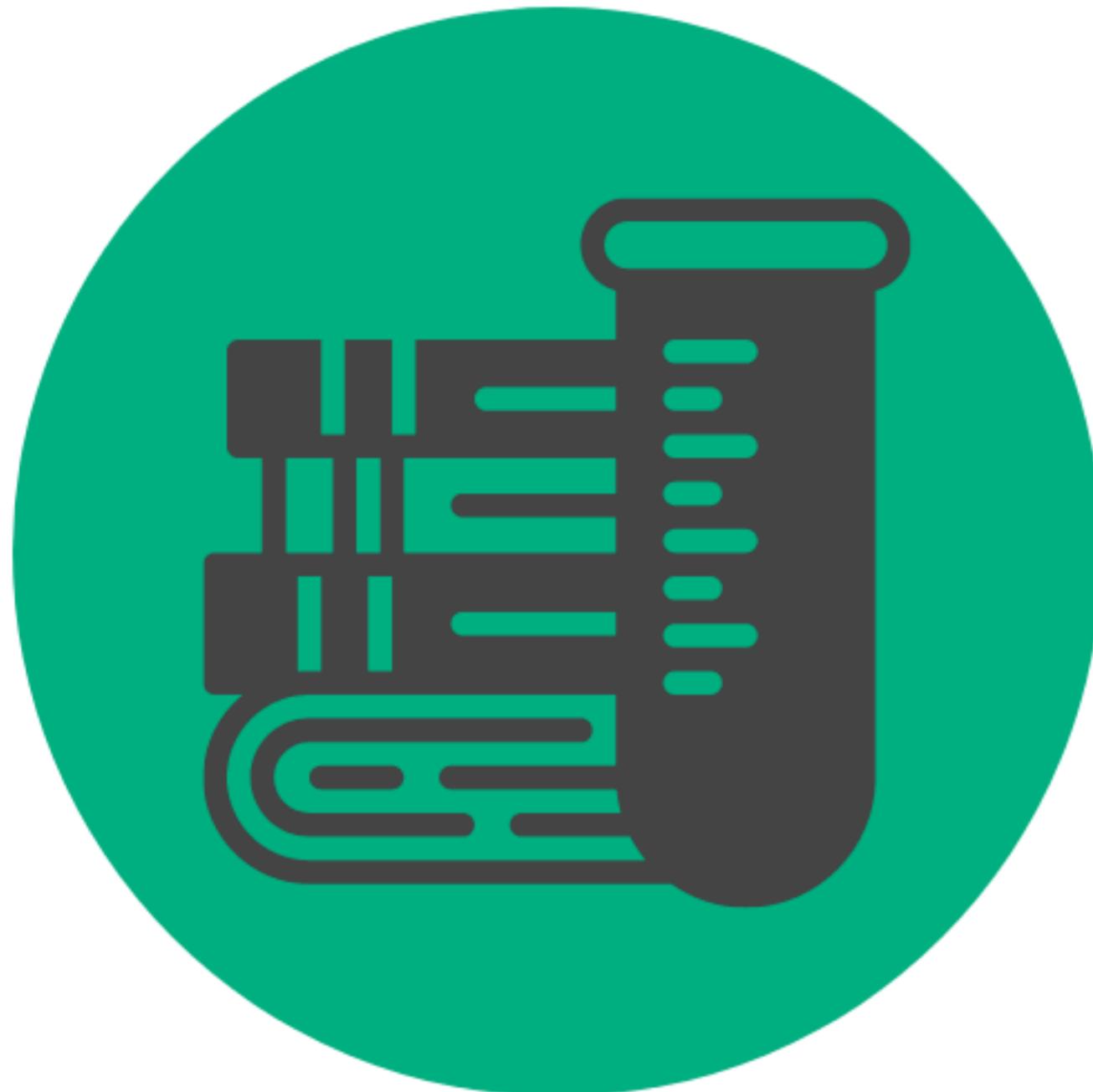
Software Development Lifecycle Metrics



In 2018, researchers set out to
discover...

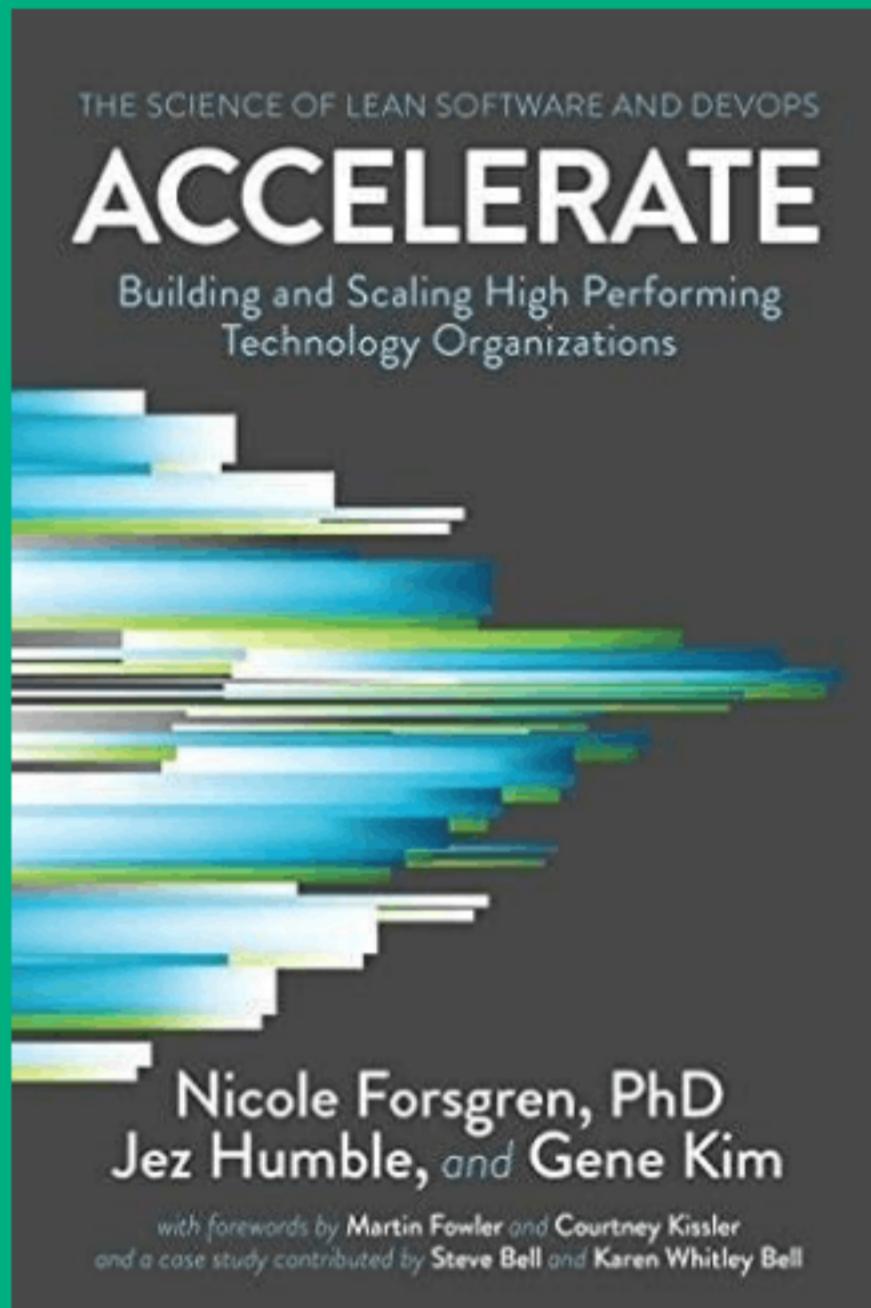
What makes high performing organizations great?

DevOps Research and Assessment



Research team that spent six years conducting surveys and analyzing data to answer the question: "What behaviors result in the best performing software engineering teams and what metrics show measurement of this?"

Data Driven, Rigorous Research



- Survey responses: 23,000
- Organizations: 2,000
- Size: Small startups under 5 people to large enterprises with over 10,000 employees
- Types: Cutting edge internet companies, highly regulated industries including finance, healthcare and government
- Age of code: Greenfield and legacy code



What does DORA stand for?

Context of Software Development

- Nickelodeon: "Dora the Explorer", an American media franchise centered on an eponymous animated interactive fourth wall children's television series
- Software: The name of the team researching software development capabilities, metrics and business outcomes: DevOps Research and Assessment



Gold Standard

The DORA research results and data have become the standard of measurement for people responsible for tracking engineering performance in their organization.



24 Key Capabilities

Continuous Delivery



- Use Version Control for all Production Artifacts
- Automate Your Deployment Process
- Implement Continuous Integration
- Use Trunk-Based Development Methods
- Implement Test Automation
- Support Test Data Management
- Shift Left on Security
- Implement Continuous Delivery (CD)

Architecture



- Use a Loosely Coupled Architecture
- Architect for Empowered Teams

Product and Process



- Gather and Implement Customer Feedback
- Make the Flow of Work Visible through the Value Stream
- Work in Small Batches
- Foster and Enable Team Experimentation

Management and Monitoring



- Have a Lightweight Change Approval Processes
- Monitor across Application and Infrastructure to Inform Business Decisions
- Check System Health Proactively
- Improve Processes and Manage Work with Work-In-Process (WIP) Limits
- Visualize Work to Monitor Quality and Communicate throughout the Team

Cultural



- Support a Generative Culture
- Encourage and Support Learning
- Support and Facilitate Collaboration among Teams
- Provide Resources and Tools that Make Work Meaningful
- Support or Embody Transformational Leadership

Key Metrics in the Software Development Lifecycle

4 Key Metrics



- Cycle Time
- Deployment Frequency
- MTTR (Mean Time to Resolution)
- Change Fail Rate



Velocity Metrics

Cycle Time



Time from start of change (branch creation) to successful release of a code change (merge to main)

Deployment Frequency



Number of deployments (merge to main) over time

Quality Metrics

Change Failure Rate



Number of change fail fixes (bugs, hotfixes and reverts) divided by total number of changes



Mean Time to Resolution



Mean time to resolve a production incident

Velocity and Quality

No Trade-Off



- High performers do better at both (quality and velocity)
- Low performers do worse at both (quality and velocity)



Abstract

Finance professionals have sophisticated and nuanced ways of understanding, defining, and leveraging capital. We often speak about “technical debt”, but instead consider a new concept coined “technical capital” and how to borrow investment techniques from the financial world to inform technology decisions.