



## **ISEN 665:-Management of Engineering Systems**

### **Decomposition and Evaluation of Enterprise Group at Lockheed Martin Corporation**

*Submitted By:-*

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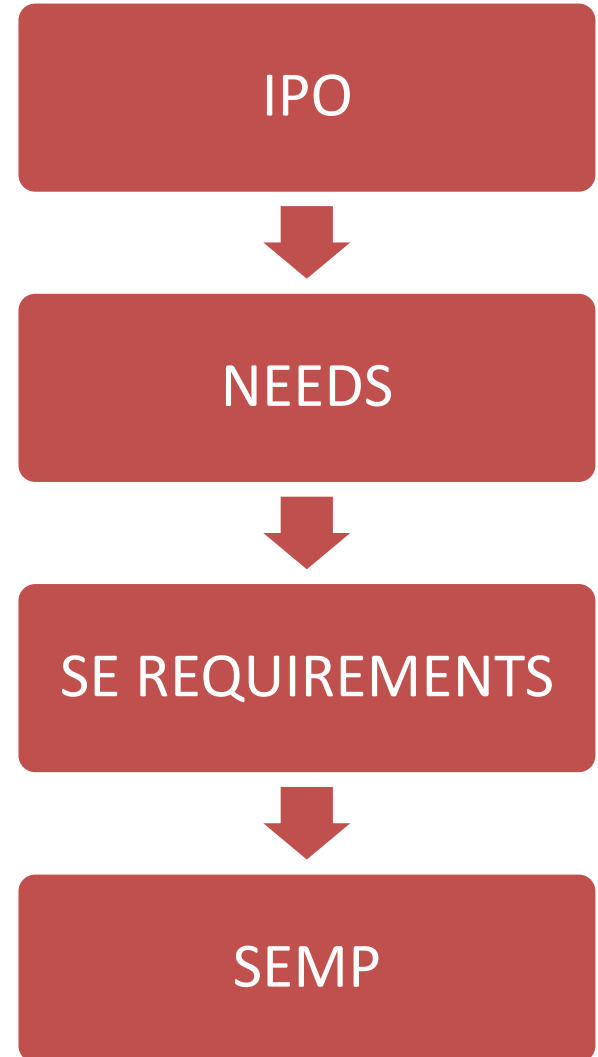
# NARD

## Customer Requirements

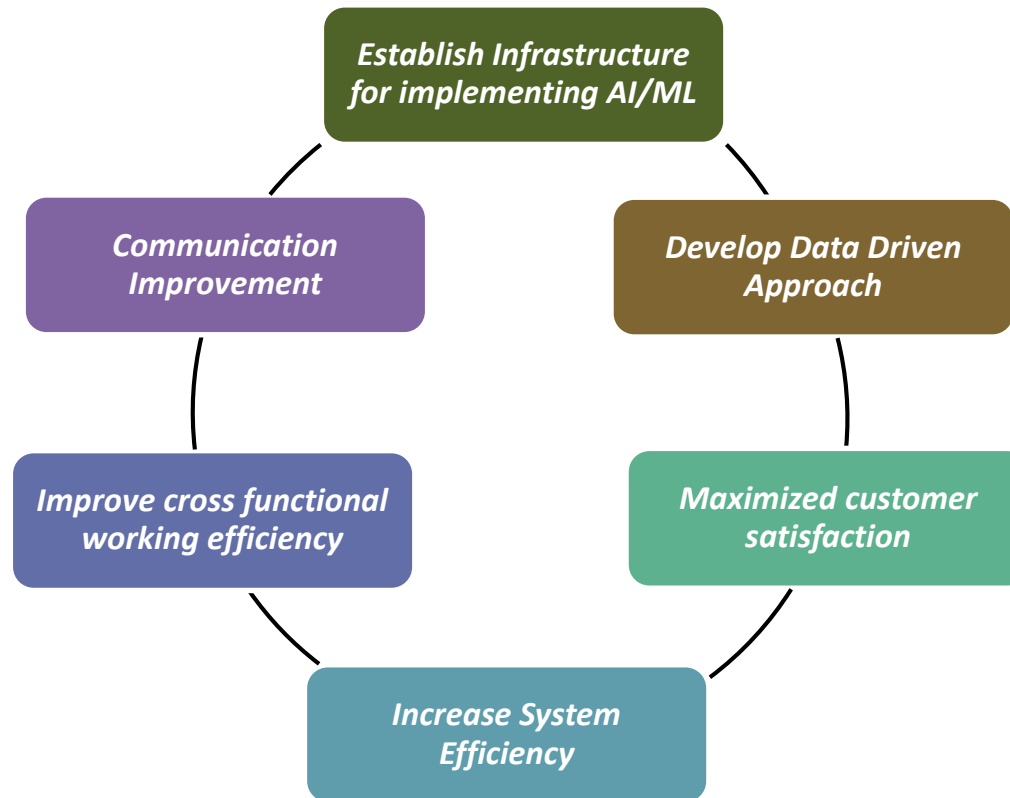
- Attenuate variety
- Customer preferences
- Customer data privacy
- Customer value

## SE Requirements

- Streamline business processes
- Allocate and assign roles
- Compliance
- Implement R&D leads
- Learning and growth



# Technical Objectives to be achieved

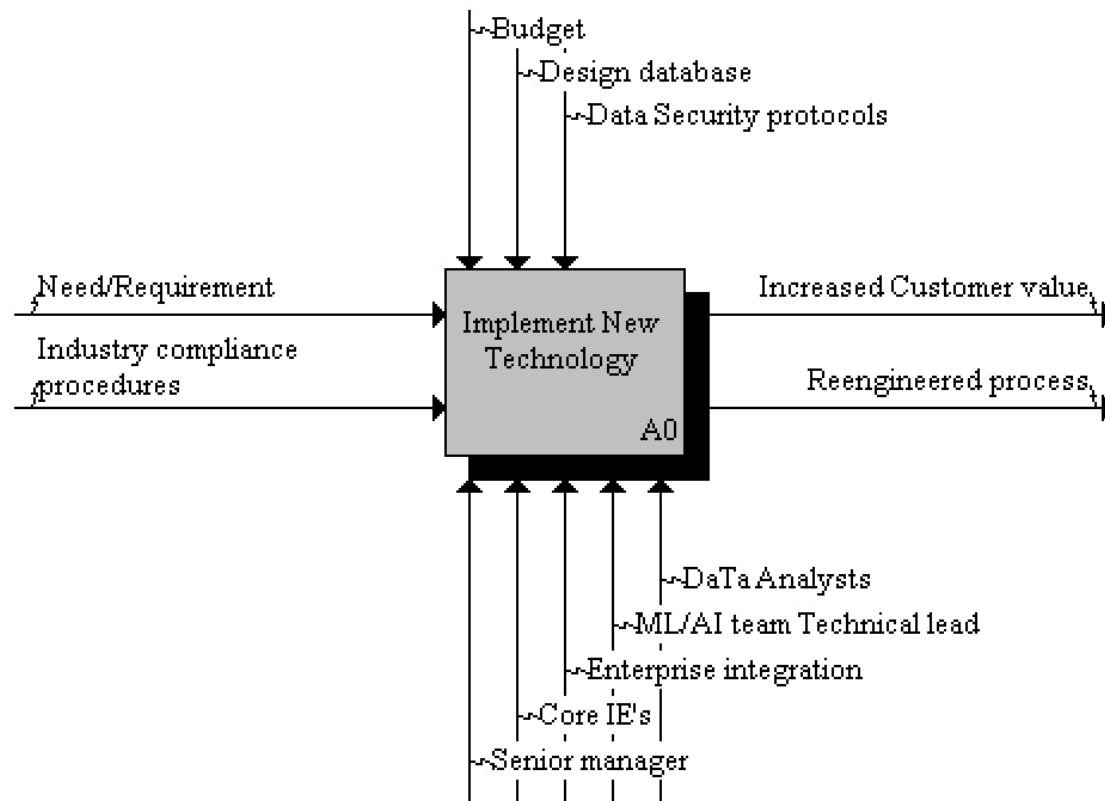


# Strategic Map & Balance Scorecard

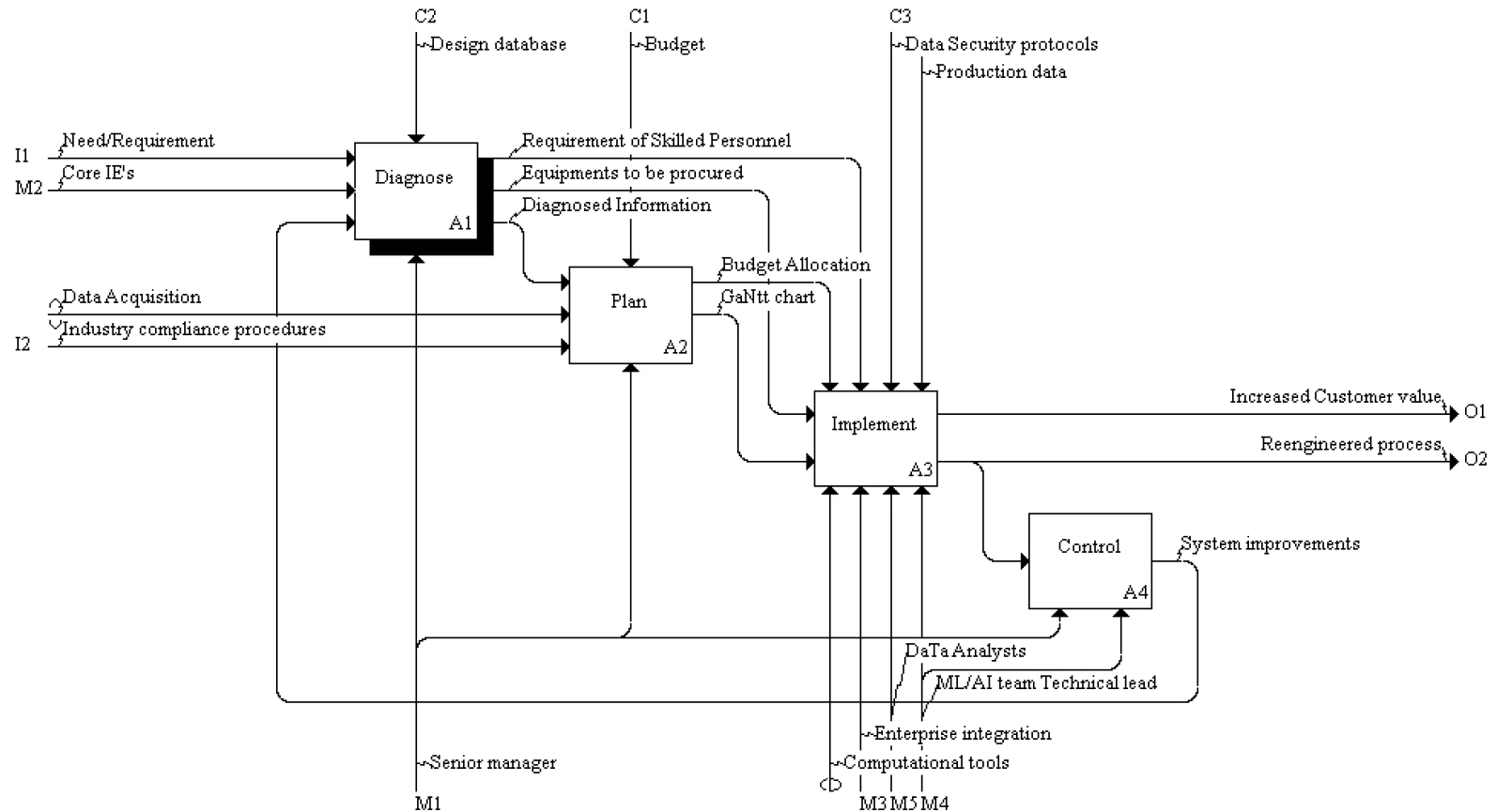
## Theme: Technological Advancement

Strategy Map		Balanced Scorecard	Action Plan
Perspective	Strategic Objectives	Performance Measures	Initiatives
<i>Customer Perspective</i>	<ul style="list-style-type: none"> <li>Data driven decision making</li> <li>Customer intimacy/ level of customization</li> <li>Variety engineering, quality</li> <li>Innovation</li> </ul>	<ul style="list-style-type: none"> <li>Customer satisfaction measures through surveys, competition study</li> <li>Level of data driven decision making</li> <li>Quality measures in variation, six sigma levels.</li> </ul>	Implement the new technology such as artificial intelligence
<i>Internal Perspective</i>	<ul style="list-style-type: none"> <li>Identify target areas for implementation</li> <li>Build data architecture</li> <li>Data governance</li> <li>Risk tolerance</li> </ul>	<ul style="list-style-type: none"> <li>Target areas where artificial intelligence or data driven decision making is applied.</li> <li>Tools and facilities contributing to capacity</li> <li>Risk analysis</li> </ul>	Build or procure infrastructure required
<i>Learning And Growth Perspective</i>	<ul style="list-style-type: none"> <li>Cutting edge research</li> <li>Confidentiality and Compliance mechanisms</li> <li>Adequate data investment</li> <li>Explore new deep learning tools, certifications</li> </ul>	<ul style="list-style-type: none"> <li>Number of employees trained or promoted in-house.</li> <li>Compliance ratings</li> <li>Number of new deep learning, AI tools explored</li> </ul>	Train and close skills gap in human resources
<i>Financial Perspective</i>	<ul style="list-style-type: none"> <li>Return on investment analysis</li> <li>Reduction in risk</li> <li>Customer satisfaction</li> </ul>	<ul style="list-style-type: none"> <li>ROI, PP, etc.</li> <li>Quantitative risk analysis</li> </ul>	Cost-benefit analysis

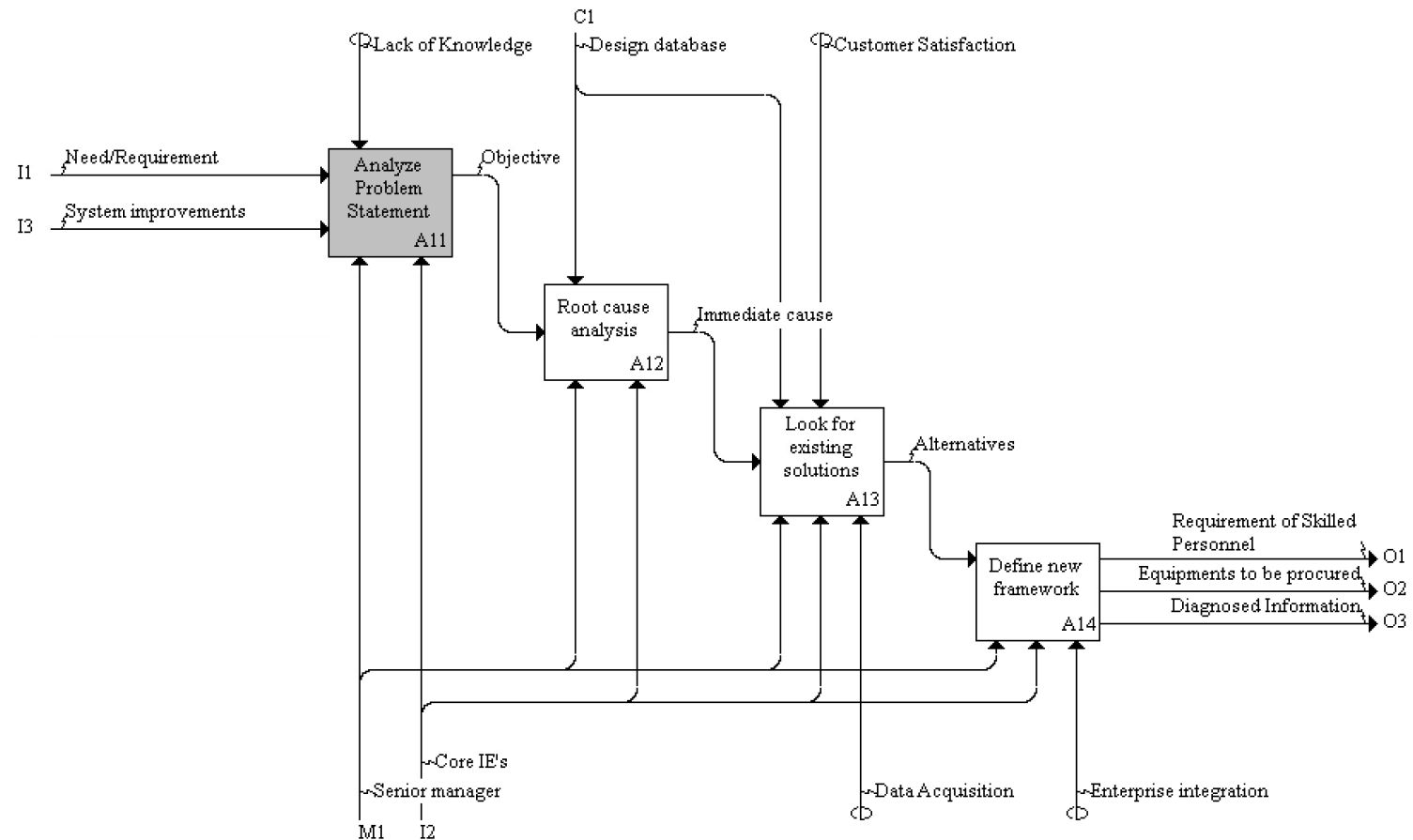
# IDEFO



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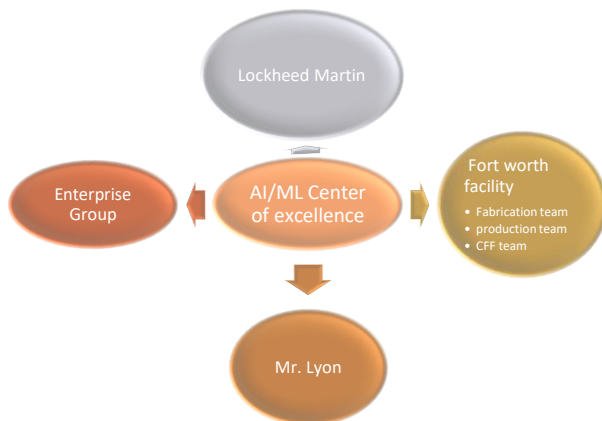
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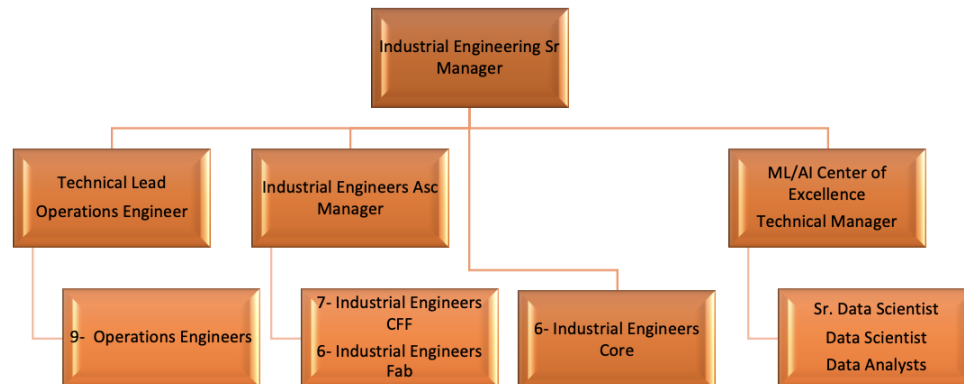
# SEMP



## Stakeholders involved



## New team structure



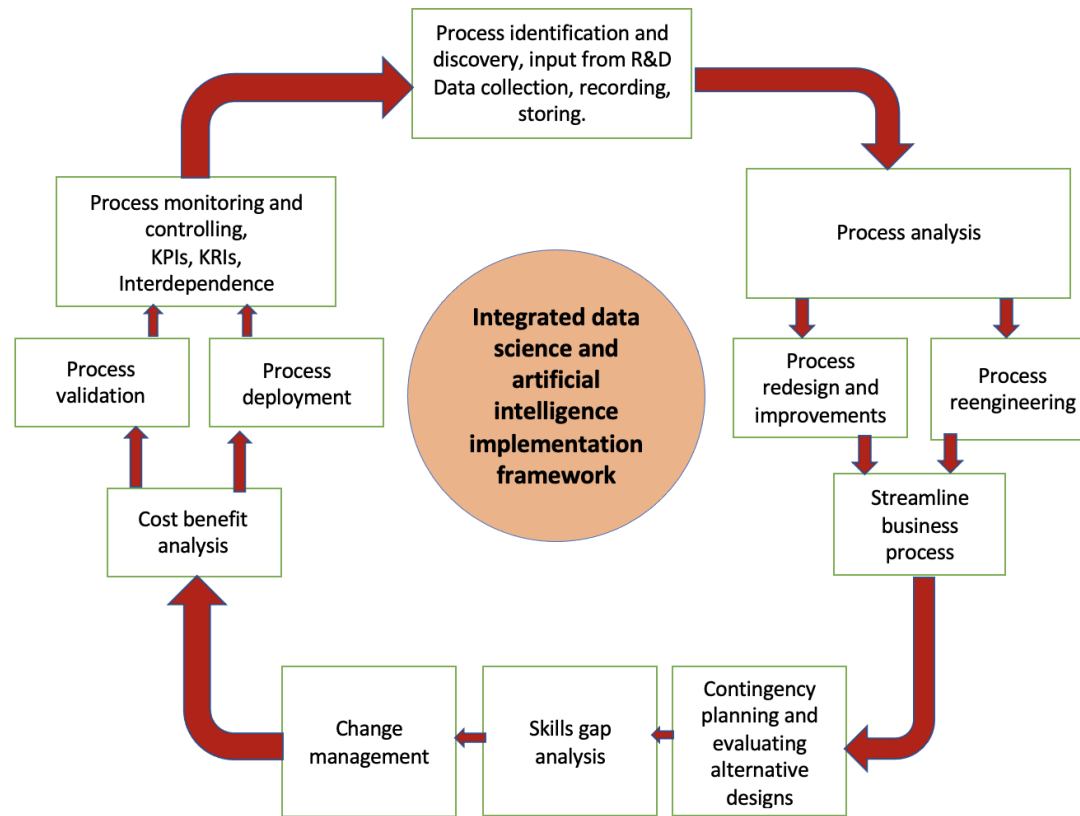


# SEMP

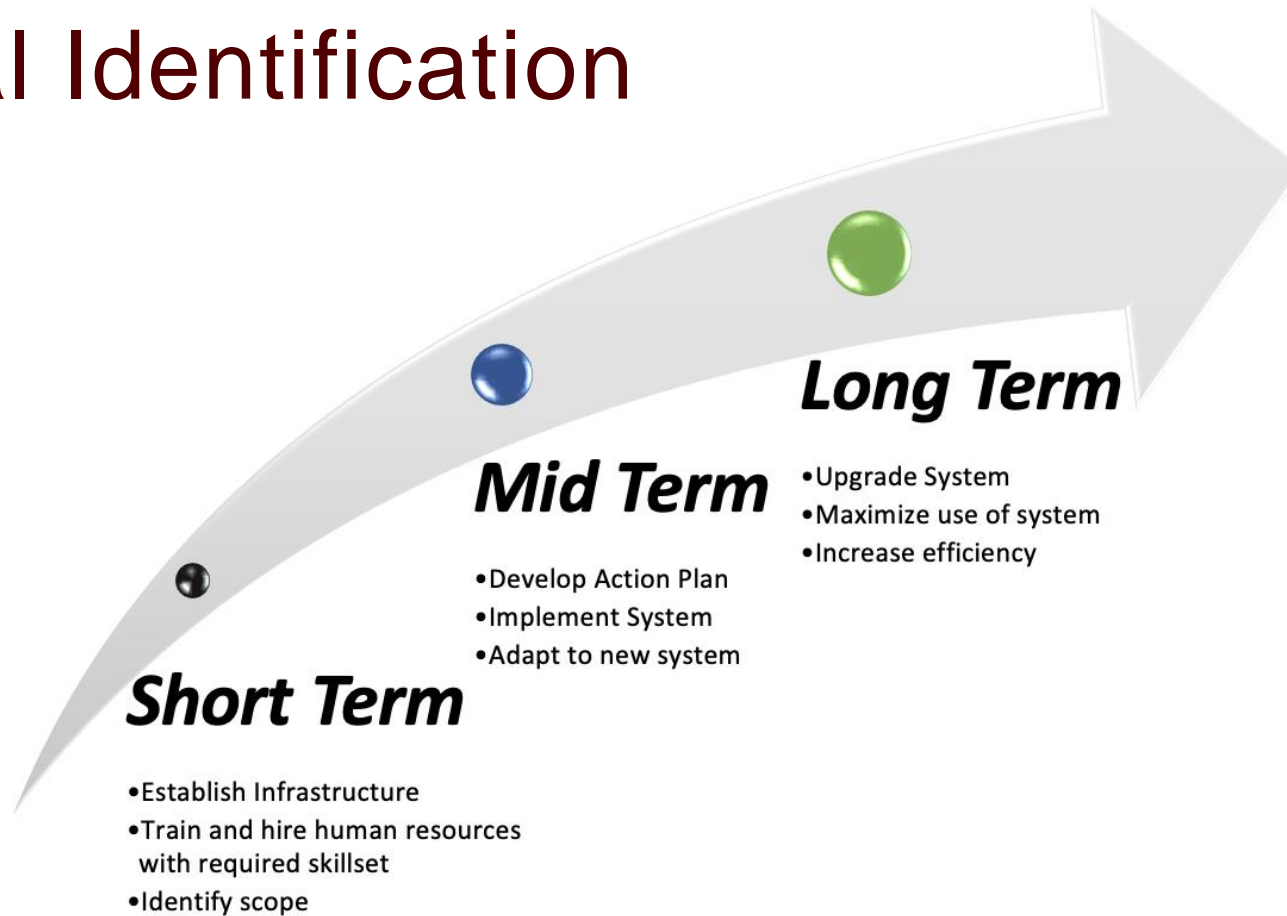
	<b>Data Consolidation and structure</b>	<b>Data Value Extraction</b>	<b>Insights transfer and implementation</b>	<b>Results communication and key decisions</b>
<b>Mechanism</b>	Production and design data Centralized data warehouse	Data value extraction meetings	Actionable insights application	KPI measurement and Key
<b>Human resources</b>	Trained and awaken data-suppliers including data engineers, production designers	Departments key stakeholders such as process owner, production manager, senior data scientist	Department key stakeholders and corresponding departments such as data analysts, data scientists and software developers	Department key stakeholders
<b>Tasks</b>	Understand number of application areas in the production pipeline. Understand what data each application area needs Create or use a tool accessible to organization	Extract actionable insights for further exploitation by managing cross-departments co-ordination during value extraction meetings and by respecting four conditions:	An efficient action items document A communicative leader in each department Extract actions to take for each insight Select project management approach	Define and monitor KPIs collectively Rethink KPIs to show results, block certitudes and avoid distress Link KPI to global business objective such as leading the

## Data To Business Model

# SEMP



# Goal Identification



# AOA

<i>Criteria</i>	<i>As-Is Model</i>	<i>Proposed To-Be Model</i>
<i>Return on investment</i>	Good, less cost	Higher, more cost
<i>Customer value</i>	Good	Improved
<i>Innovation</i>	Standard process	Improved
<i>Cross-functional</i>	Limited	Higher
<i>Data security</i>	World-class	World class, more load
<i>Change management</i>	Not needed, well established process and team structure	Needed to balance process reengineering
<i>Quality</i>	High quality owing to continuous improvement	High quality owing to intelligently automated and consistent process

# Recommendation and Further plan

- Leverage the Data scientists from enterprise integration team to work alongside the Simio team members who have prior knowledge of ML/AI to analyze the scope and areas of implementing this new technology.
  - An initial action plan would be to provide training to the team members on the new skills and tools required in ML/AI and meanwhile to recruit new data analysts/scientists who will be working in the new team.
  - A technical manager, with extensive knowledge and experience in the field of data science should be appointed to lead the novel team.
  - Build and procure infrastructure (both software, hardware, and the data).
  - Set up goals and targets based on number of successfully implemented projects using AI/ML. Continue to grow the team to meet the increasing demand while considering cost analysis.
  - Conduct change management techniques to balance the reengineering of processes carried out in implementing new technology.
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## Road Map to Implementation

Phase	Activities	Time (Weeks)
Initiate	Establish Infrastructure	12
	Train and develop skillset	14
	Identify scope	12
Develop	Develop Action Plan	20
	Implement System	20
	Adapt to new system	20
Advance	Upgrade System	15
	Maximize use of system	14
	Increase efficiency	18
		145







# **In a Project, Silence isn't Golden It is Deadly**

