

KNOW ALL MEN BY THESE PRESENTS

that

WONG MENG WENG

*upenn.edu (SEAS '97), Harvard Berkman Klein ('16-'17), Stanford CodeX ('17-'18)
previously co-founder of pobox.com, karmasphere.com, hackerspace.sg, and jfdi.asia
and co-author of SPF (IETF RFC4408), a globally deployed opensource email standard*

and

ALEXIS CHUN

*a recovering lawyer who read at Queen Mary in London, practiced at TSMP (M&A)
and Rajah & Tann (commercial litigation), and spent years consulting on software contracts
before coming to the conclusion that doing things by hand was never going to get better*

TOGETHER WITH

JOB CHONG

*a self-taught Javascript developer
fresh out of NUS law school
our first legal engineer*

DUSTIN WEHR

*a Ph.D. in logical argumentation
specialising in language
design and dev*

COLIN CHARLES

*who advises us on opensource
business models, informed by his
work at MySQL & MariaDB*

VIRGIL GRIFFITH

*a Caltech Ph.D. and boy does it show
Internet Man of Mystery and
our Ethereum specialist*

AND

*a host of other contributors and well-wishers
each equipped with unique superpowers
which humility, not to mention space constraints, forbid adumbrating at this time*

ARE NOW WORKING ON

LEGALESE.COM

originally an internal project at JFDI Asia

*designed to scratch-our-own-itch
that has by our estimation saved JFDI's 69 startups
up to \$345,000 in legal fees*

now being spun out as

A DEEP-TECH STARTUP

which will apply

MARC ANDREESSEN's dictum

“SOFTWARE IS EATING THE WORLD”

to the **LEGAL INDUSTRY**

by exploiting the

UNCANNY PARALLELS

(this gets technical; bear with me)

between

THE DRAFTING OF

and

THE DEVELOPMENT OF

CONTRACTS

SOFTWARE

both of which deal in

variable definitions
event-driven callbacks
exception handling
version control

anonymous functions
if/then/else statements
dependency graphs
collaborative editing

and other notions which

COMPUTER SCIENTISTS

are intimately familiar with

but which

LAWYERS

have no names for

*not because lawyers are necessarily UNINTELLIGENT, but simply because
law PREDATES computer science by THOUSANDS of years
and because, if you think about it,
most SENIOR PARTNERS alive today were in LAW SCHOOL
when FAX MACHINES were NEW*

WITH THE SIMPLE GOAL

THAT

what
INTUIT
has done for
ACCOUNTING

what
ADOBE
has done for
ART & DESIGN

what
AUTODESK
has done for
ENGINEERING

LEGALESE

will do for

LAW

specifically,

THE \$80B CORPORATE CONTRACTS INDUSTRY

because

(if one may be permitted to speak frankly)

in a world where **CARS** drive **THEMSELVES**

it is **QUITE MAD** to pay a **HUMAN**

FIVE HUNDRED an **HOUR**

to **COPY** and **PASTE**

WORDS upon a **PAGE**

FIRST BY DEVELOPING A DSL

dubbed “**L4**”

a **DOMAIN-SPECIFIC-LANGUAGE**

for **LEGAL AGREEMENTS** and **REGULATIONS**

that does for the **MODAL μ -CALCULUS**

what functional languages do for the **LAMBDA CALCULUS**

THEN BY BUILDING COMPILERS

which will target **ENGLISH**

and other **NATURAL LANGUAGES**

(imagine multilingual contracts, each provably identical)

and will also target **ETHEREUM**

and other **BLOCKCHAIN PLATFORMS**

(because bugs in smart contracts cost real money)

accompanied by a powerful **STATIC ANALYZER**

capable of **FORMAL VERIFICATION**

and **EXHAUSTIVE TEST SUITES**

that prove, to the extent that

such **PROOF** is **MATHEMATICALLY POSSIBLE**,

contracts written in the language are

CORRECT • CONSISTENT • COMPLIANT

speaking of which

(if one may be frank again)

most programmers write **PROGRAMS**;

*fewer (very advanced) coders write **COMPILERS***

which compile the programs into their final form;

*but many lawyers **ACT AS** compilers –*

and it hurts, doing the job of a robot

THUS ESTABLISHING A FOUNDATION

just as **SQL** is foundational to **DATABASES**

HTML is foundational to **THE WEB**

POSTSCRIPT is foundational to **DIGITAL PRINTING**

FOR A COMPLETE TECH STACK

translating ideas like

IDES, **LINTING**, **BUILD TOOLS**,

UNIT TESTS and **FUZZ TESTING**,

OPENSOURCE LIBRARIES, **VERSION CONTROL**,

and the rest of the **PROGRAMMER'S ARSENAL**

of **TOOLS** and **TECHNIQUES**

THAT CULMINATES IN APPS

for end-users

not for law firms!

the first of which (our **MVP**)

helps **STARTUPS** generate **ALL** the paperwork

needed to close their **ANGEL ROUNDS**

which is to say

*not just the **TERM SHEET***

*but all the **RESOLUTIONS** and **FILINGS** and*

*other **PREREQUISITES** which most founders don't know about)*

WITHOUT

spending **TIME** or **MONEY** on

LAWYERS

which **APPLICATIONS** will

slowly but surely

nibble away at the

high-margin

low-volume

manually operated

jealously proprietary

LAW FIRM

replacing

it with a

high-volume

low-margin

automated

largely opensource

NEW INDUSTRY

which we call

COMPUTATIONAL
LAW

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