DREW FUSTIN

Data Scientist, Engineer, Architect

- 🗣 Chicago, IL
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- ø drewfustin.com



EXPERIENCE

Owner, Data Consultant

Sage Array

- 🛅 Jan 2018 present
- Chicago, IL
- Provide data science consulting and contract services
- Wrote a physician-facing data collection UI generating structured reports for a medical image analysis startup
- Produced interactive data visualizations used in client-facing pitches for a user research consulting firm

Director of Data Science & Analytics

Interior Define

- Sep 2018 present
- Chicago, IL
- Standardized the engineering architecture to deploy and manage backend microservices running the business
- Managed the team, roadmap, vision, and budget for analytics

Lead Data Scientist SpotHero

- **a** Aug 2015 Nov 2017
- Chicago, IL
- Founded the data team and organized cross-functional analytics, indirectly managing ~10 (hiring 2 direct reports)
- Parameterized the conversion/price/location relationship to increase inventory (\$5m/yr) and explore pricing optimization
- Modeled marketing acquisition and cohort lifetime value to inform decisions on nearly \$15m of marketing spend
- Built and managed the pipelines and ETL framework for a data warehouse used as the primary data source for analytics

Data Scientist

Digital H2O

- **iii** Aug 2014 Jul 2015
- Chicago, IL
- Built core-to-the-product algorithms to estimate hydrocarbon and water production of individual oil and natural gas wells

Insights Analyst Grubhub

- Mar 2013 Aug 2014
- Chicago, IL
- Co-created a PR program generating media narratives based on proprietary data, leading to 3x growth in brand mentions
- Developed an optimization of restaurant delivery boundaries, helping to launch delivery-as-a-service at scale

SPECIALTIES

- Engineering data warehouse pipelines
- Data architecture in AWS
- Acquisition marketing decision science
- Multivariate and A/B testing
- Time series forecasting
- Probabilistic programming and modeling
- □ Parametric modeling of user behavior
- Googling things I don't understand
- Mixing a really good cocktail

TOOLS OF CHOICE

- Coding: Python (Pandas, Scikit-Learn, PyMC3)
- Cloud computing: AWS
- DBMS: PostgreSQL, Redshift, Redis, MongoDB
- Workflow management: Apache Airflow
- Data visualization: Vega/Altair, Plotly, d3.js
- Product management: Jira (Kanban)

WHAT IS IMPORTANT TO ME

- Work-life balance to spend time with my wife and three children
- An opportunity to build a valuable data science and engineering organization
- Engaging and important problems to work on
- Understanding how things work
- An environment that nurtures learning, experimentation, and ingenuity
- A company culture committed to diversity and eliminating inequality in engineering

EDUCATION

PhD in Physics

University of Chicago

莔 Jan 2006 - Mar 2012

• Chicago, IL

MS in Physics

University of Chicago

iii Jun 2004 - Dec 2005

Chicago, IL

BS in Physics, Mathematics, Astronomy **Drake University**

- **a** Aug 2000 May 2004
- P Des Moines, IA