

DATA SCIENCE with SMALL TEAMS

Drew Fustin

PhD, Physics

Lead Data Scientist



**SPOT
HERO**

drewfustin@gmail.com | 4.13.2017 | UChicagoGRAD Graduate Research in Data

DATA SCIENCE

with

SMALL TEAMS



Or:

Lots of Advice I Need to
Hear and Apply Myself

DATA SCIENCE with **SMALL TEAMS**

Forward:

This is not an indictment of companies with limited resources. It's a description of a challenging reality. A reality I happen to love and find incredibly exciting.

DATA SCIENCE

according to Jeremy Stanley, VP of Data Science at Instacart

DECISION SCIENCE

use data to analyze business metrics – such as growth, engagement, profitability drivers, and user feedback – to inform strategy and key business decisions.

DATA PRODUCTS

use data and engineering to improve product performance, typically in the form of better search results, recommendations, and automated decisions.

DATA SCIENCE

according to Jeremy Stanley, VP of Data Science at Instacart

DECISION SCIENCE

Wait, isn't that BI?

The differences are blurry, but decision science shouldn't be producing reports and dashboards. It's often the things that go *in* to BI solutions beyond aggregates and KPIs. It should be things beyond what BI tools can deliver, like forecasting and clustering and other statistical and coding-based techniques.

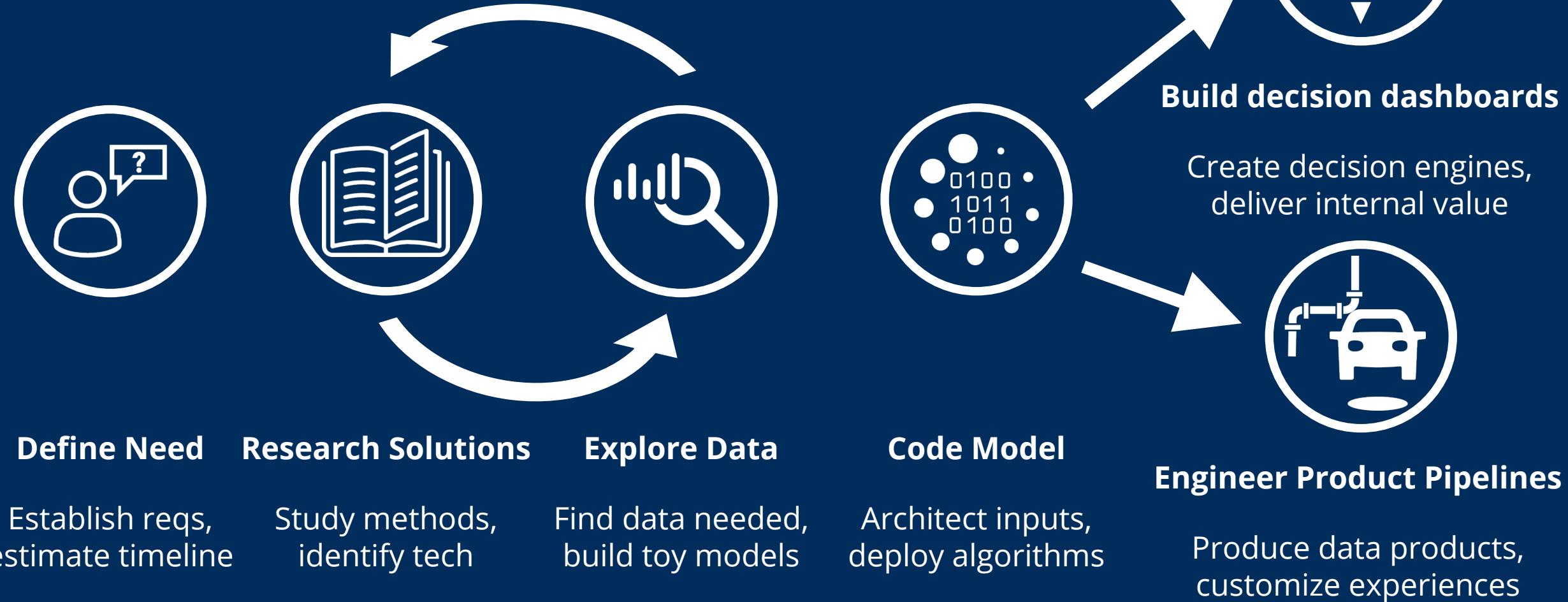
DATA SCIENCE

according to Jeremy Stanley, VP of Data Science at Instacart

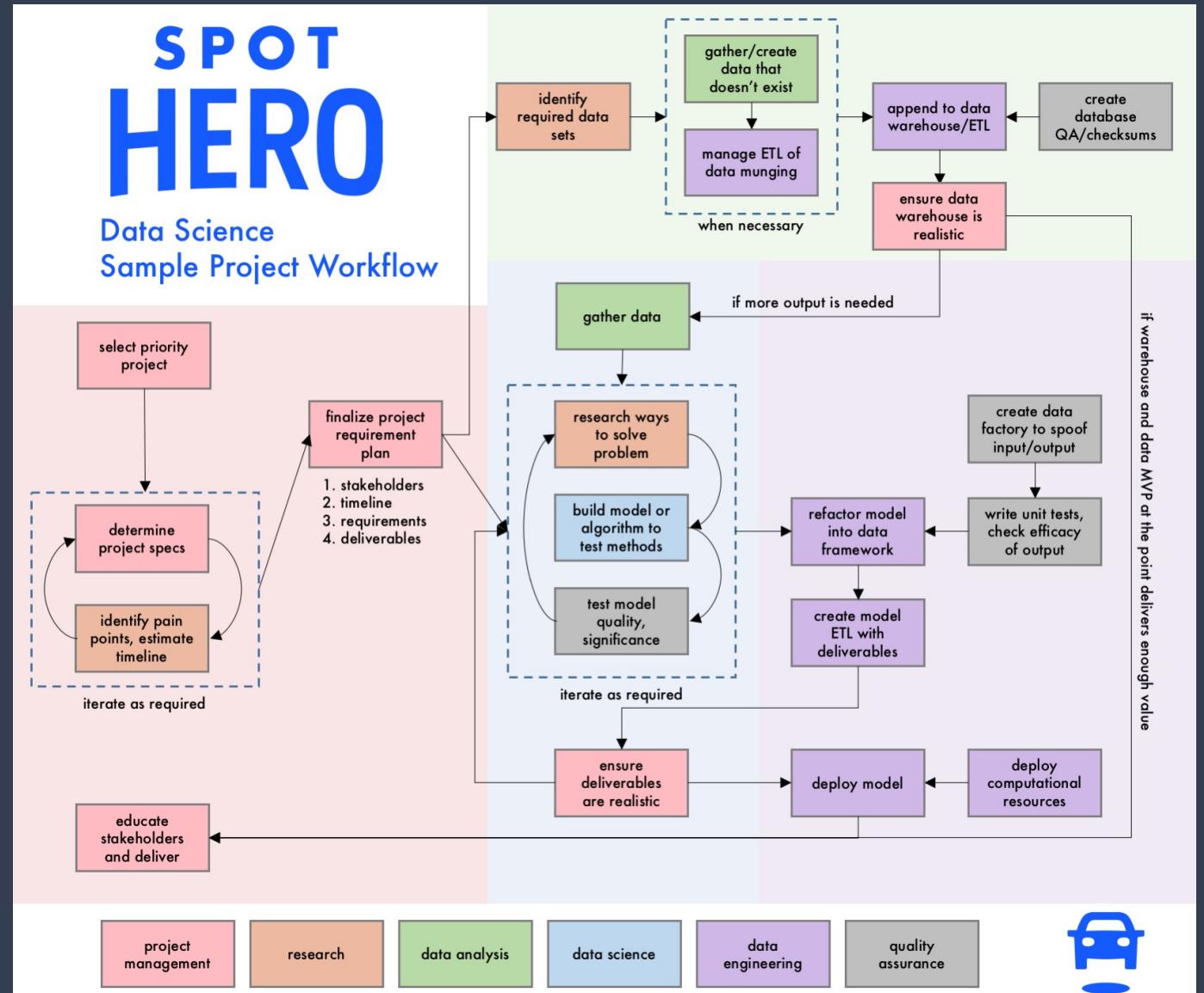
“While decision science and data products call for some of the same skills, it’s rare for data scientists to excel at both. Decision science depends on business and product sense, systems thinking, and strong communication skills. Data products require machine learning knowledge and production-level engineering skills. If you have a small data science team, you may need to find the rare superstars who can do both. But you’ll benefit from specialization as you scale your team.”

Doing Data Science Right – Your Most Common Questions Answered [Jeremy Stanley and Daniel Tunkelang]
<http://firstround.com/review/doing-data-science-right-your-most-common-questions-answered/>

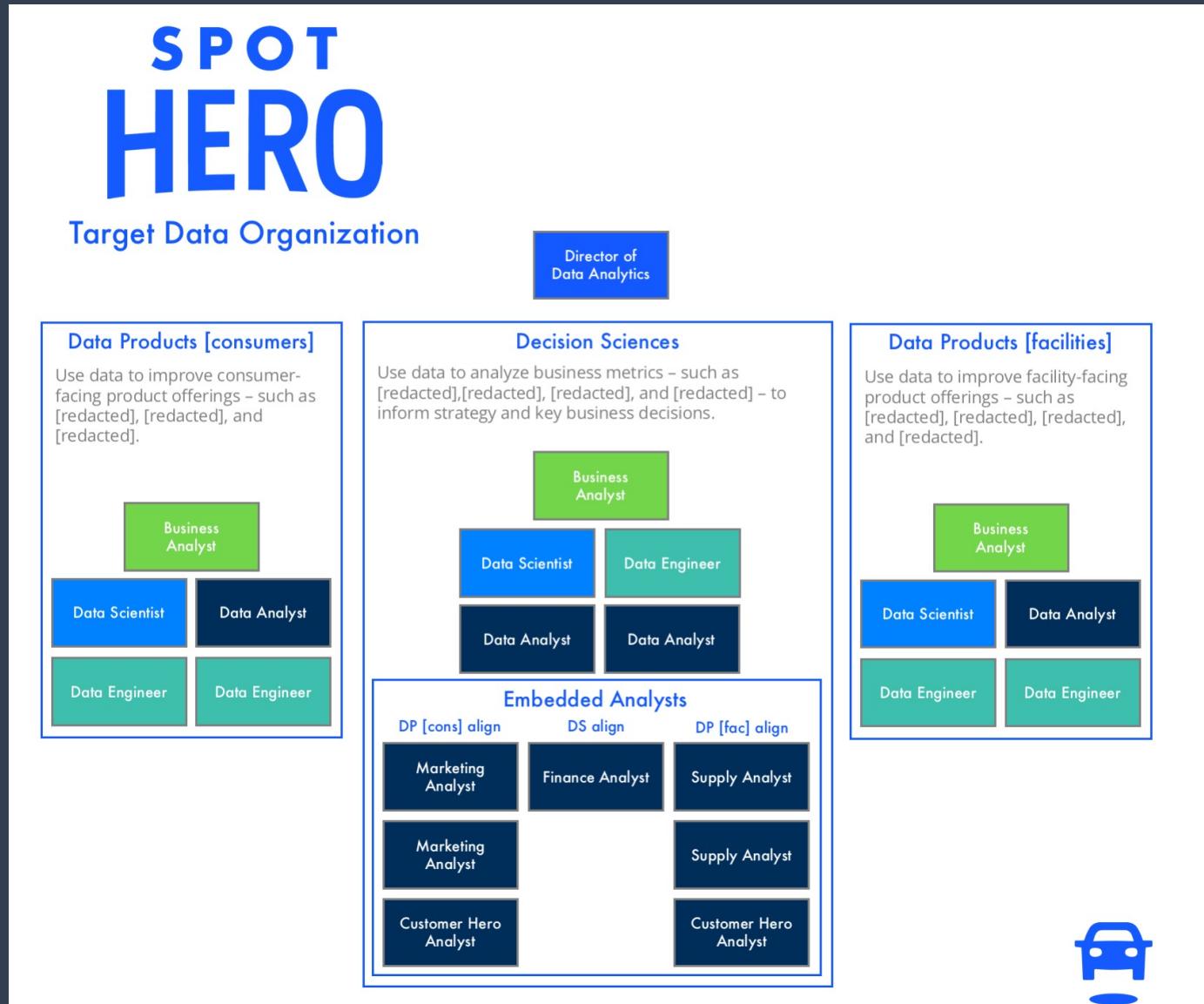
WORKFLOW



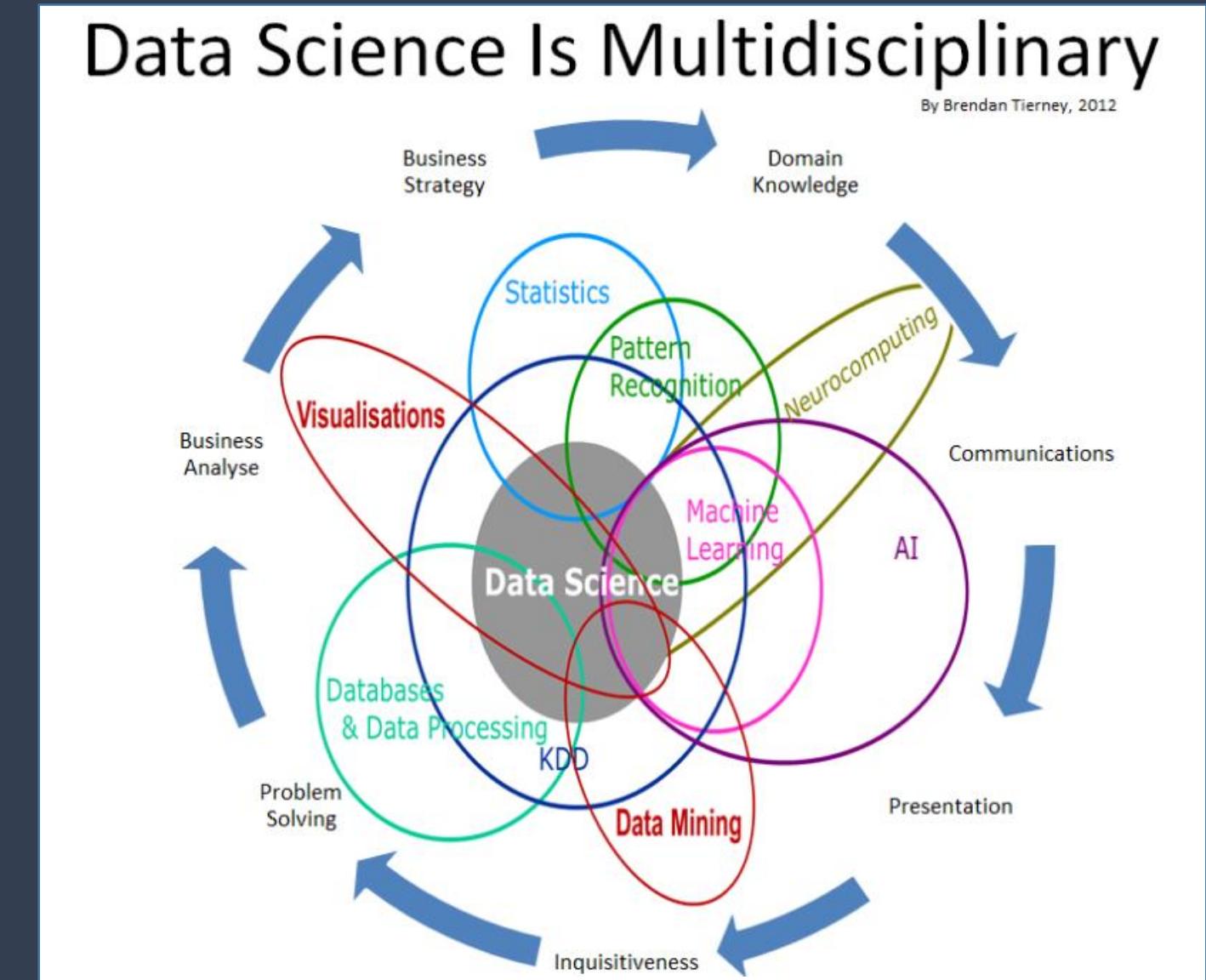
DATA SCIENCE IS COMPLICATED



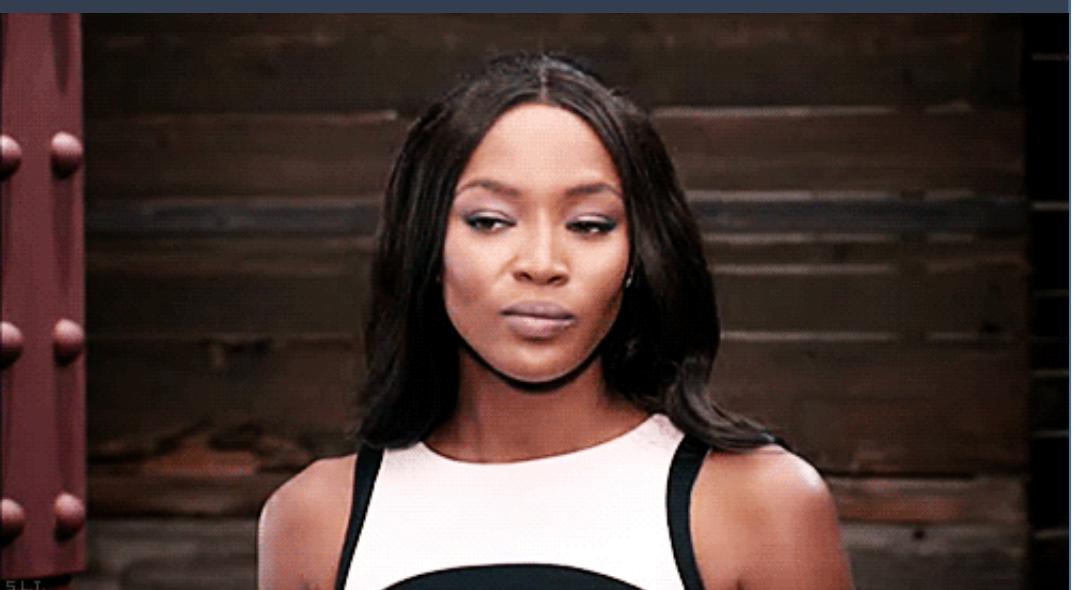
DATA SCIENCE IS EASIEST WITH A TEAM



DATA SCIENCE IS EASIEST WITH A TEAM

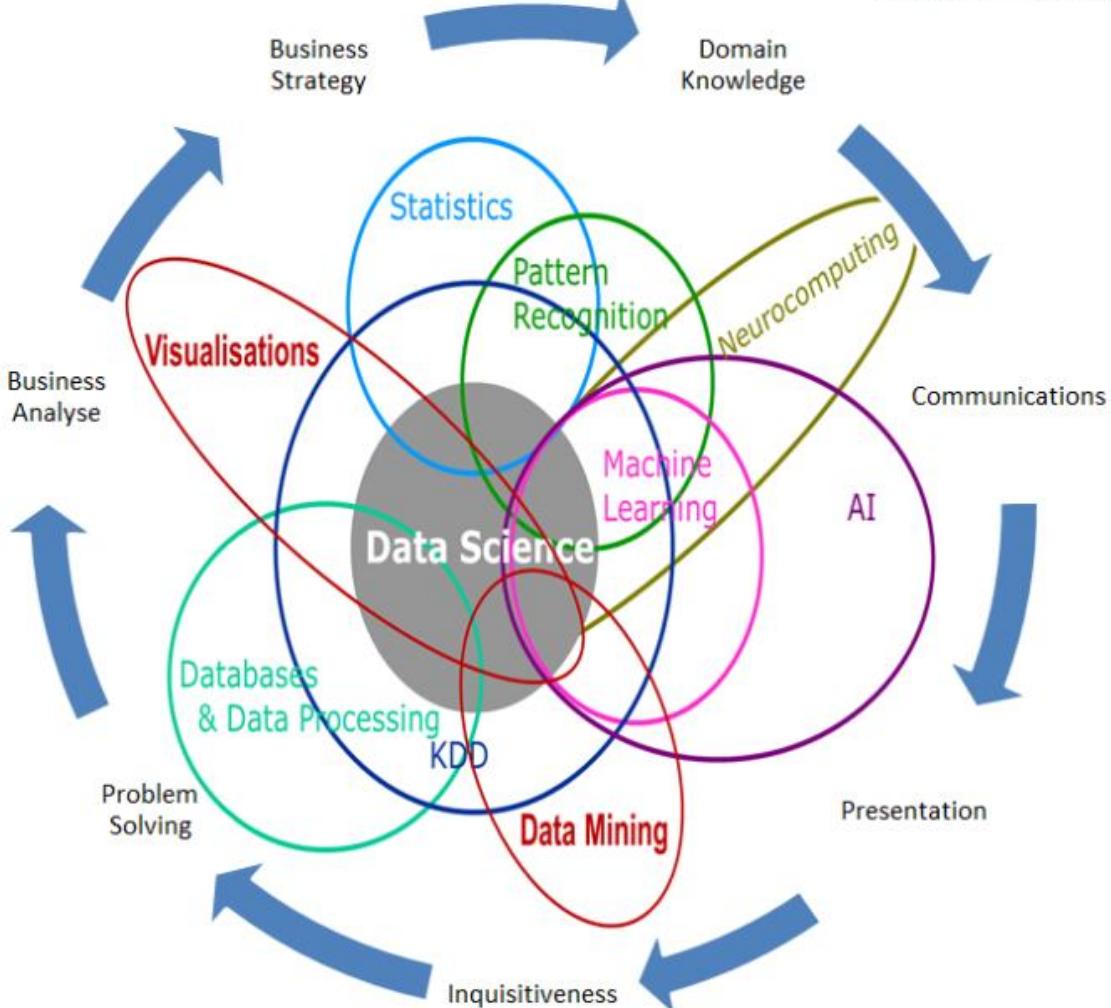


DATA SCIENCE

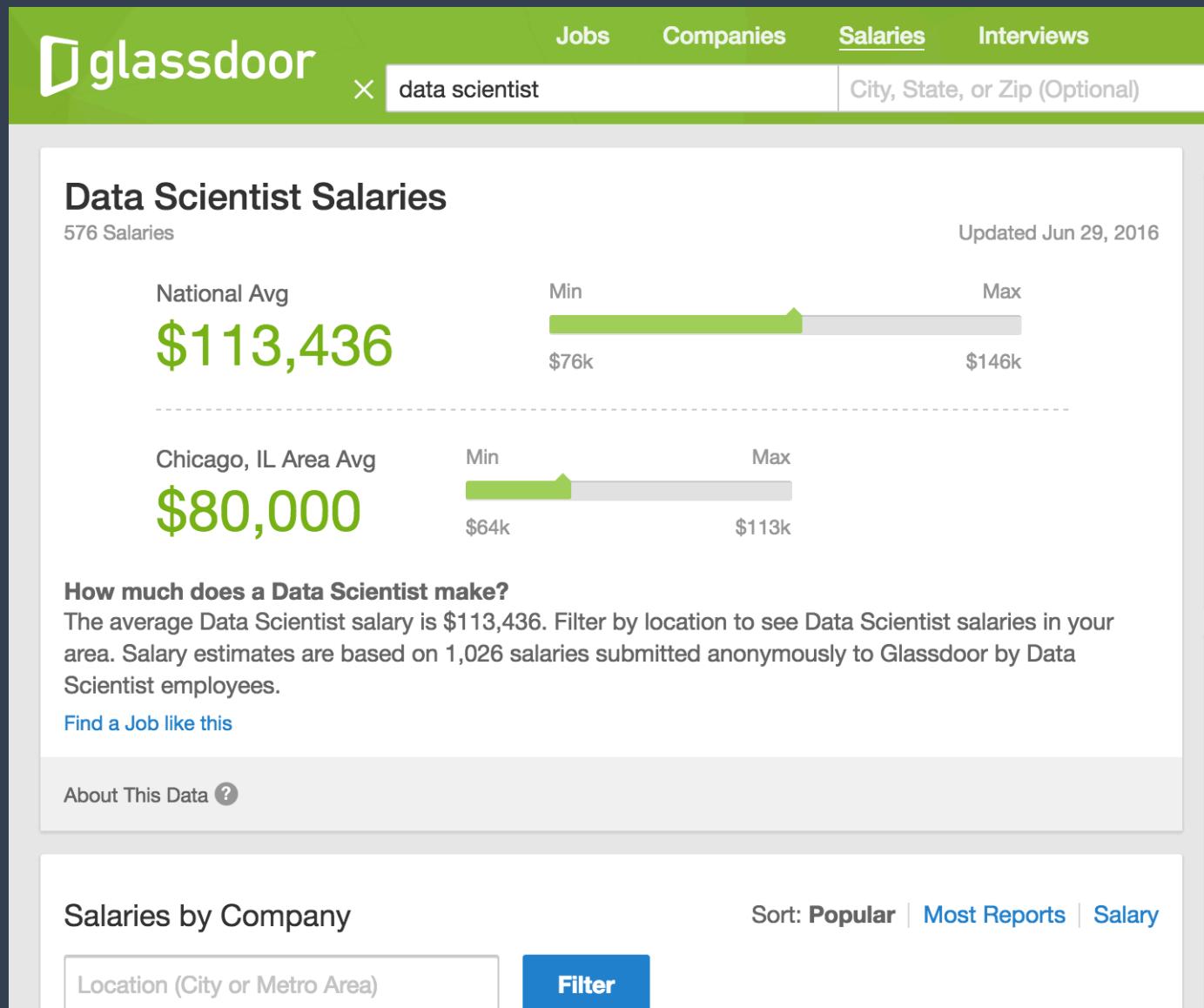


Data Science Is Multidisciplinary

By Brendan Tierney, 2012



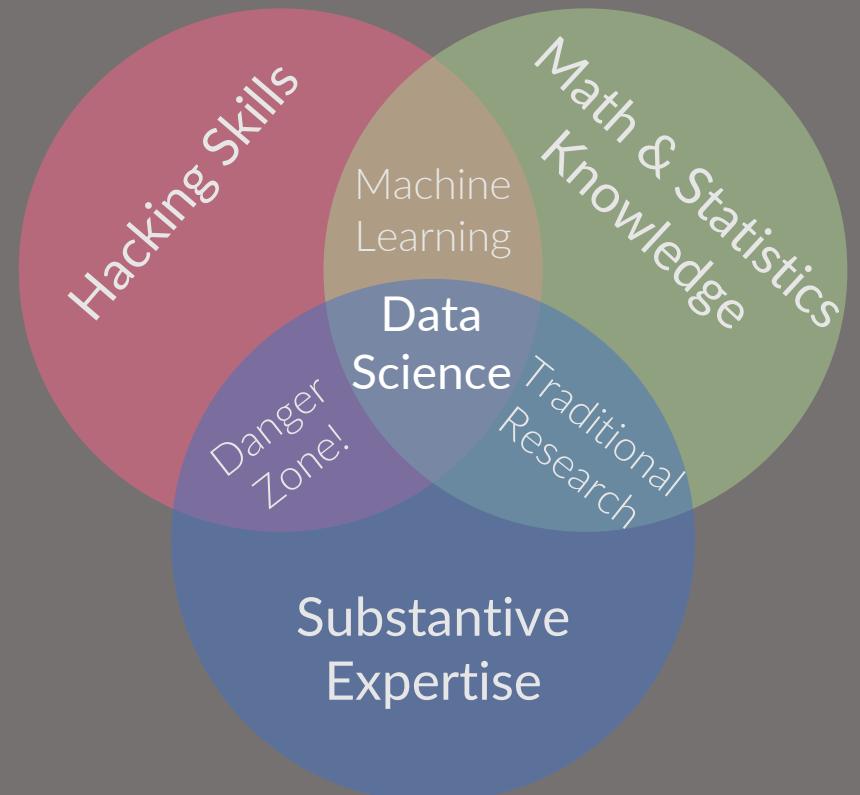
DATA SCIENCE IS EXPENSIVE



DATA SCIENCE

according to Drew Conway, CEO of Alluvium

NOT ALL
VENN DIAGRAMS
ARE USELESS

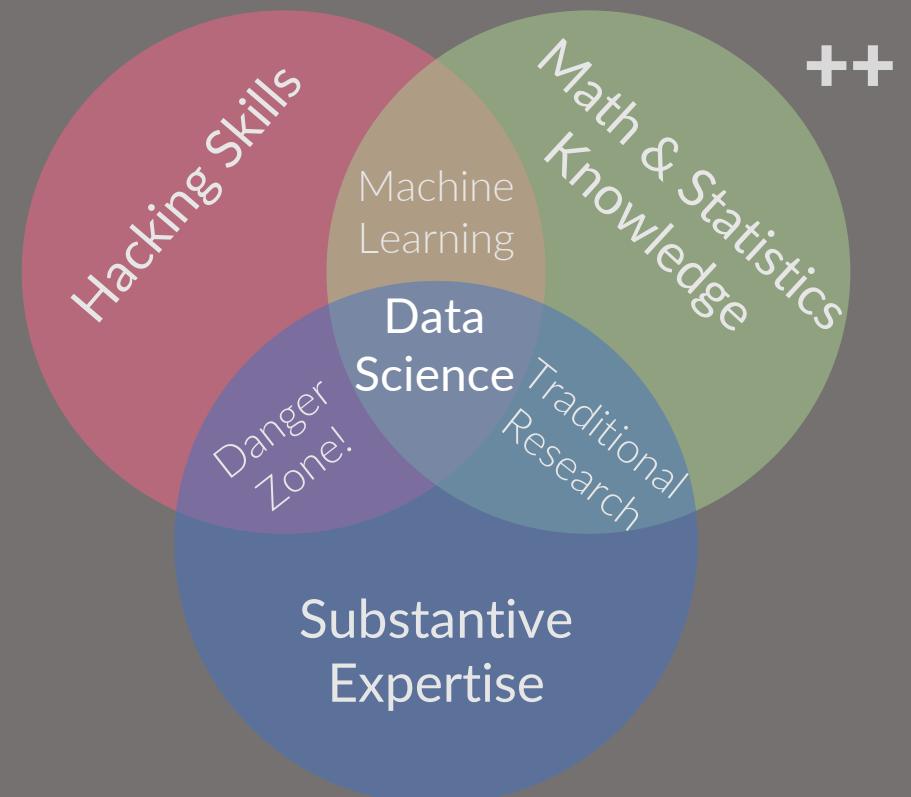


DATA SCIENCE

according to Drew Conway, CEO of Alluvium

**SMALL TEAM?
YOU CAN'T JUST BE A
DATA SCIENTIST**

You must be your own Product Manager
and User Experience Researcher



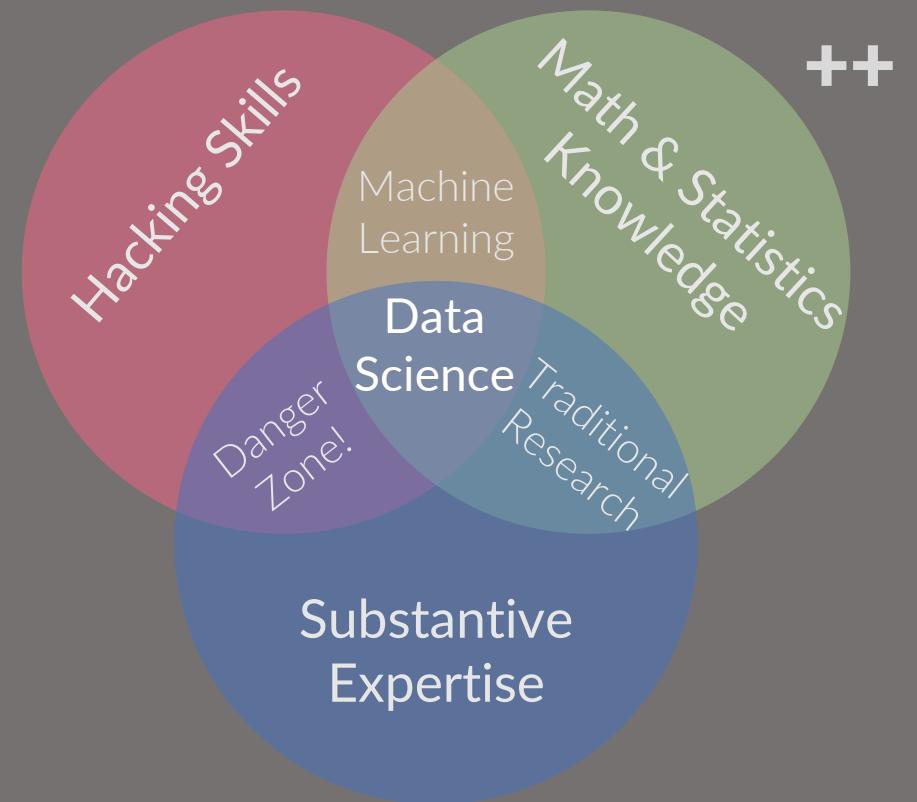
DATA SCIENCE

according to Drew Conway, CEO of Alluvium

**SMALL TEAM?
YOU CAN'T JUST BE A
DATA SCIENTIST**

You must be your own Product Manager
and User Experience Researcher

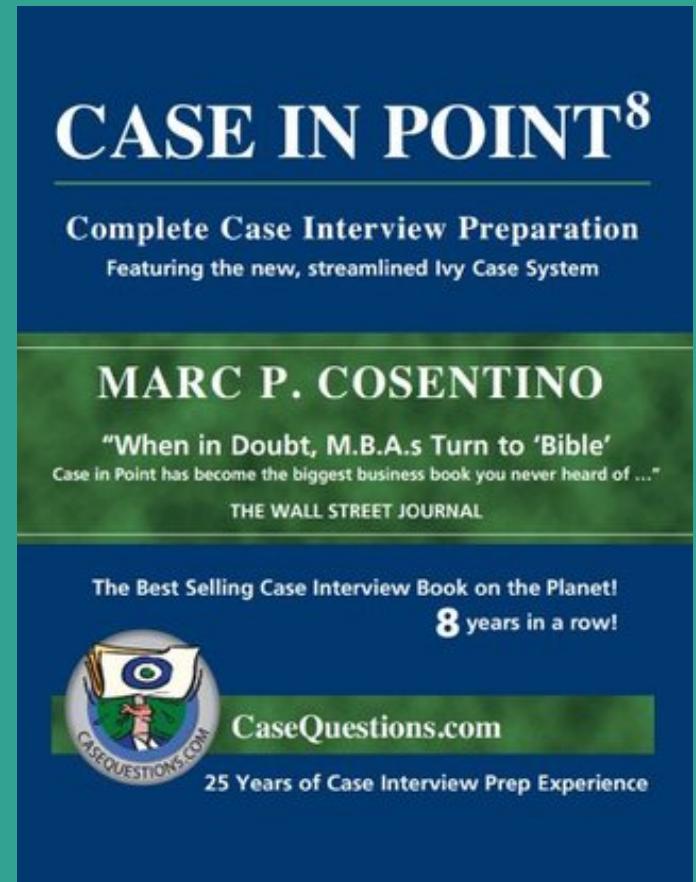
Sorry, but... 20% goes to COMMUNICATION



PM + UX

FROM ACADEMIA?

Learn to speak
strategy and business
GROSS MARGIN, KPIs, LTV, CAC,
ATTRIBUTION, ROI, RETENTION,
ATTRITION, MONTHS-TO-PAYBACK,
blah blah blah



PM + UX

according to Arthur Geoffrion, UCLA Anderson School of Management

RESERVE THE RIGHT OF PROBLEM FORMULATION

Maxims for Modelers [Arthur Geoffrion]

<http://www.anderson.ucla.edu/faculty/art.geoffrion/home/docs/Gudmdlg2.htm>

PM + UX

according to Arthur Geoffrion, UCLA Anderson School of Management

DEVELOP A CLEAR CHARTER AND PROJECT PLAN

Maxims for Modelers [Arthur Geoffrion]

<http://www.anderson.ucla.edu/faculty/art.geoffrion/home/docs/Gudmdlg2.htm>

PM + UX

according to Arthur Geoffrion, UCLA Anderson School of Management

FIND A HIGH-LEVEL CHAMPION

Maxims for Modelers [Arthur Geoffrion]

<http://www.anderson.ucla.edu/faculty/art.geoffrion/home/docs/Gudmdlg2.htm>

PM + UX

according to Arthur Geoffrion, UCLA Anderson School of Management

ESTABLISH PERSONAL CREDIBILITY AND PRODUCE RESULTS EARLY

Maxims for Modelers [Arthur Geoffrion]

<http://www.anderson.ucla.edu/faculty/art.geoffrion/home/docs/Gudmdlg2.htm>

PM + UX

according to Arthur Geoffrion, UCLA Anderson School of Management

INVOLVE THE STAKEHOLDER AND FUTURE USERS AT ALL STAGES

Maxims for Modelers [Arthur Geoffrion]

<http://www.anderson.ucla.edu/faculty/art.geoffrion/home/docs/Gudmdlg2.htm>

PM + UX

according to Arthur Geoffrion, UCLA Anderson School of Management

COMMUNICATE OFTEN AND WELL

Maxims for Modelers [Arthur Geoffrion]

<http://www.anderson.ucla.edu/faculty/art.geoffrion/home/docs/Gudmdlg2.htm>

OUR GOAL

FOCUS

or

EXPAND

when it works to stay small

provide a customer solution
and iteratively add features to
this solution to expand product

when scale is needed to be impactful

eventually grow a team of
complementary parts to allow for
increased scope

FOCUS

e.g. SaaS Data Product or Marketing Optimization Decision Science

CRITICAL: DON'T DO TOO MANY THINGS

Understand through UX and set expectations of stakeholders to deliver exactly what is needed.

Nothing more.

FOCUS

e.g. SaaS Data Product or Marketing Optimization Decision Science

UNIT TEST ALL THE THINGS

While unit tests are always important, when a product is built iteratively, they are necessary. Have data factories to spoof typical/edge case data.

FOCUS

e.g. SaaS Data Product or Marketing Optimization Decision Science

DOUBLE THE DOCUMENTATION

Explain the process technically (for future you)
and accurately but simply (for the consumer)

EXPAND

e.g. Recommendation Engines + Attribution Models + Routing Algorithms + ...

CRITICAL: QUICK TO “GOOD ENOUGH”

You need to scale the team to be effective, so produce small, easy wins to earn favor and budget. Think Pareto’s principle: 80% quality at 20% time cost.

EXPAND

e.g. Recommendation Engines + Attribution Models + Routing Algorithms + ...

GET DATA MVPs INTO PRODUCTION

Many Data Products require lots of user data,
so get an MVP out to start collecting,
and wait to improve.

EXPAND

e.g. Recommendation Engines + Attribution Models + Routing Algorithms + ...

BE A PRETTY GOOD DATA ENGINEER

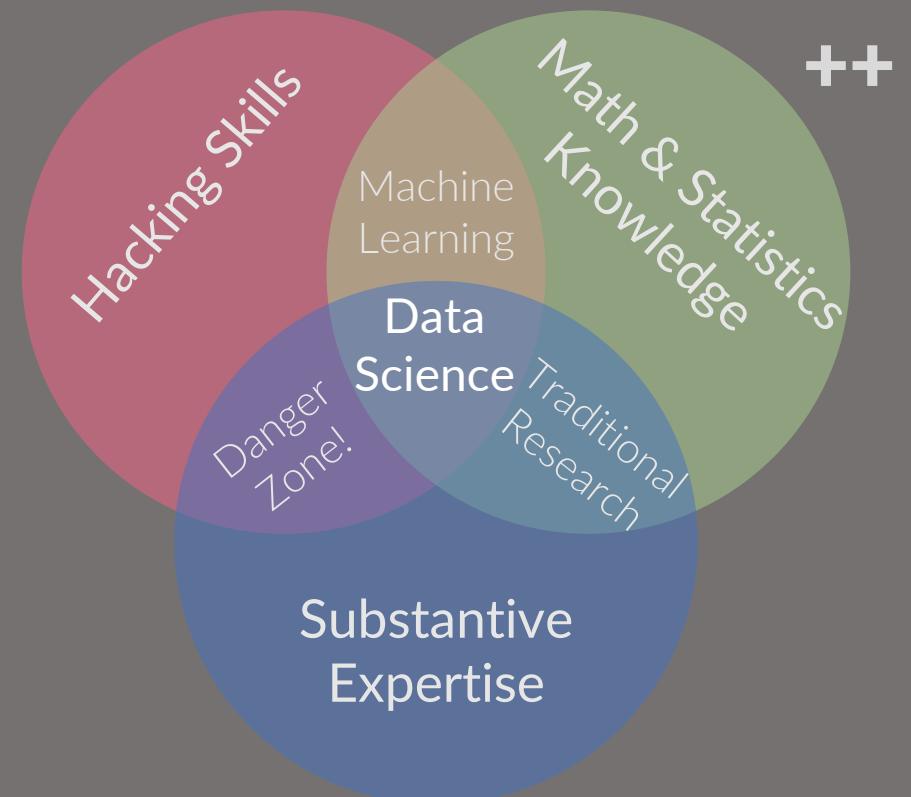
Projects are often standalone,
so have a reliable ETL process to reduce upkeep.
Upkeep time budget will increase over time.

DATA SCIENCE

according to Drew Conway, CEO of Alluvium

**SMALL TEAM?
YOU CAN'T JUST BE A
DATA SCIENTIST**

You must be your own Product Manager
and User Experience Researcher

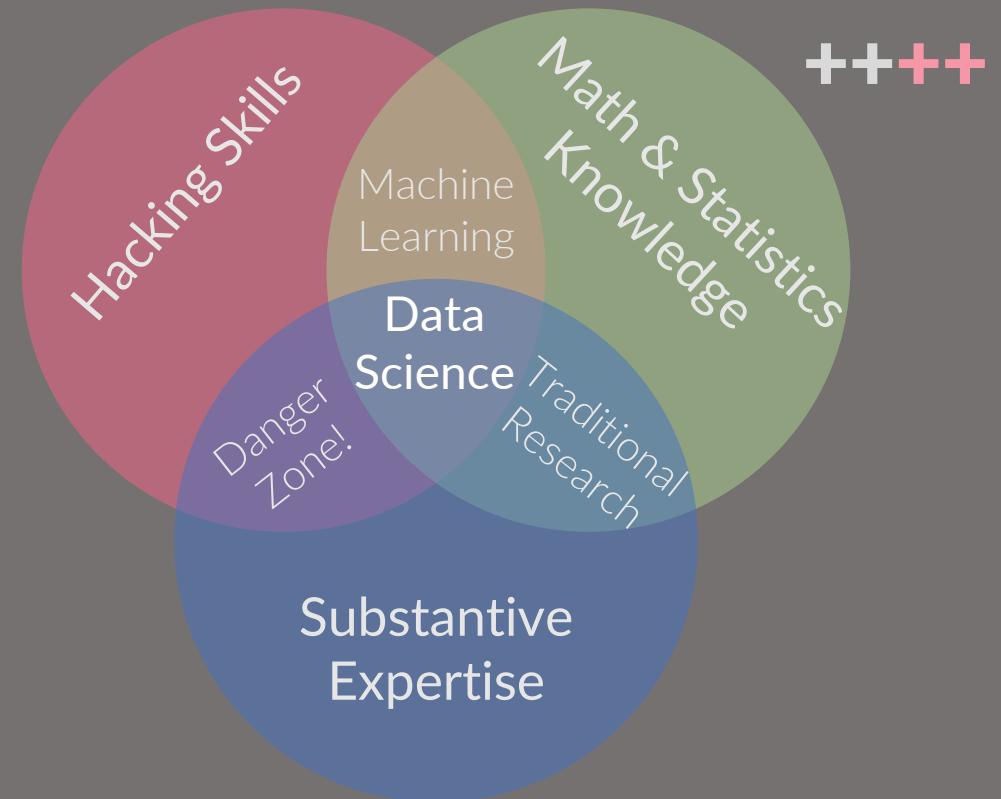


DATA SCIENCE

according to Drew Conway, CEO of Alluvium

**SMALL TEAM?
YOU CAN'T JUST BE A
DATA SCIENTIST**

You must be your own Product Manager
and User Experience Researcher
and Data Engineer and QA Test Engineer

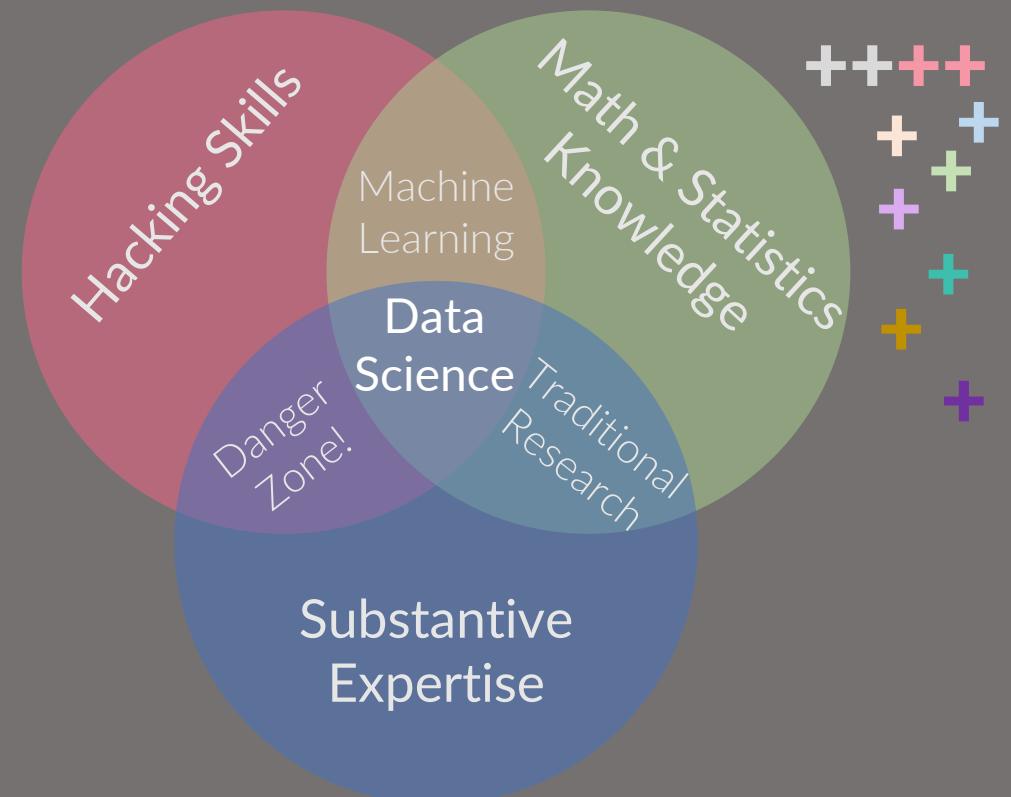


DATA SCIENCE

according to Drew Conway, CEO of Alluvium

**SMALL TEAM?
YOU CAN'T JUST BE A
DATA SCIENTIST**

You must be your own Product Manager
and User Experience Researcher
and Data Engineer and QA Test Engineer



AN ASIDE

drewfustin@gmail.com | 4.13.2017 | UChicagoGRAD Graduate Research in Data

AN ASIDE

Lest you feel overwhelmed:
You don't have to be *great* at all of this.

AN ASIDE

Lest you feel overwhelmed:
You don't have to be *great* at all of this.

The beauty of being part of a small team is that what you contribute is probably going to be significantly better than what already exists.

ALSO...

DON'T BE A PHYSICIST.

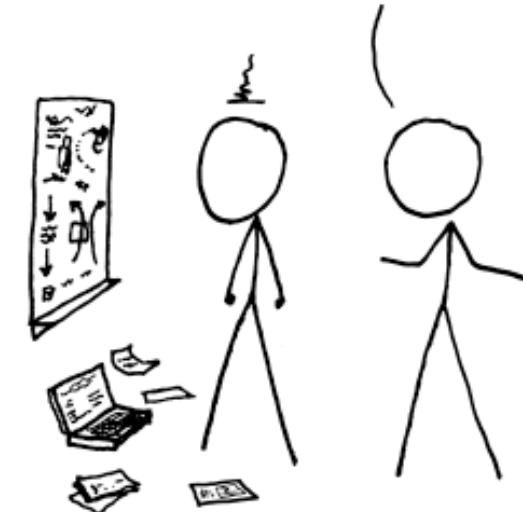
PEOPLE WHO ACTUALLY DO
THESE JOBS?

THEY'RE BETTER THAN YOU AT
DOING THEM.

YOU'RE TRYING TO PREDICT THE BEHAVIOR
OF <COMPLICATED SYSTEM>? JUST MODEL
IT AS A <SIMPLE OBJECT>, AND THEN ADD
SOME SECONDARY TERMS TO ACCOUNT FOR
<COMPLICATIONS I JUST THOUGHT OF>.

EASY, RIGHT?

SO, WHY DOES <YOUR FIELD> NEED
A WHOLE JOURNAL, ANYWAY?

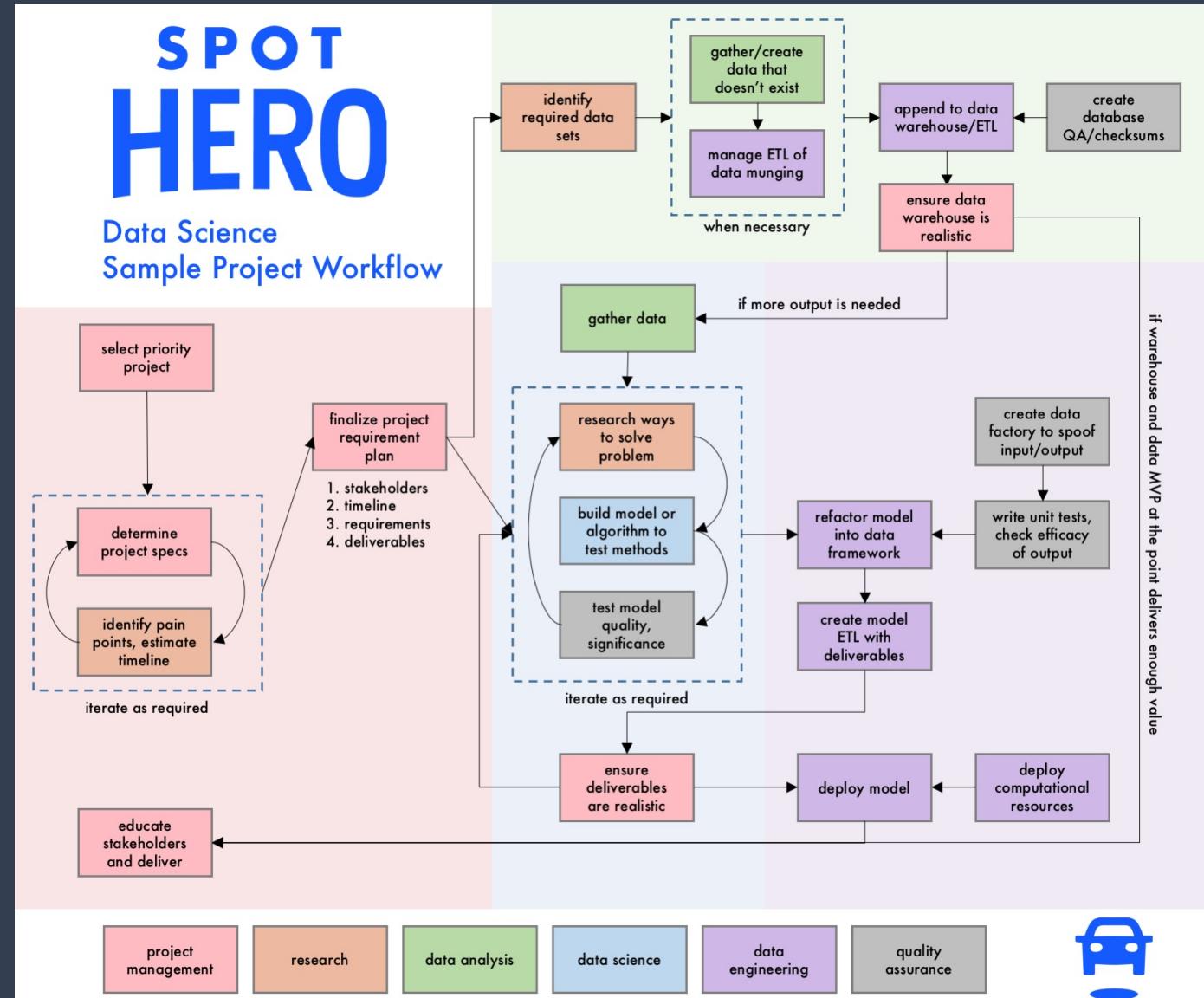


LIBERAL-ARTS MAJORS MAY BE ANNOYING SOMETIMES,
BUT THERE'S NOTHING MORE OBNOXIOUS THAN
A PHYSICIST FIRST ENCOUNTERING A NEW SUBJECT.

<https://xkcd.com/793/>

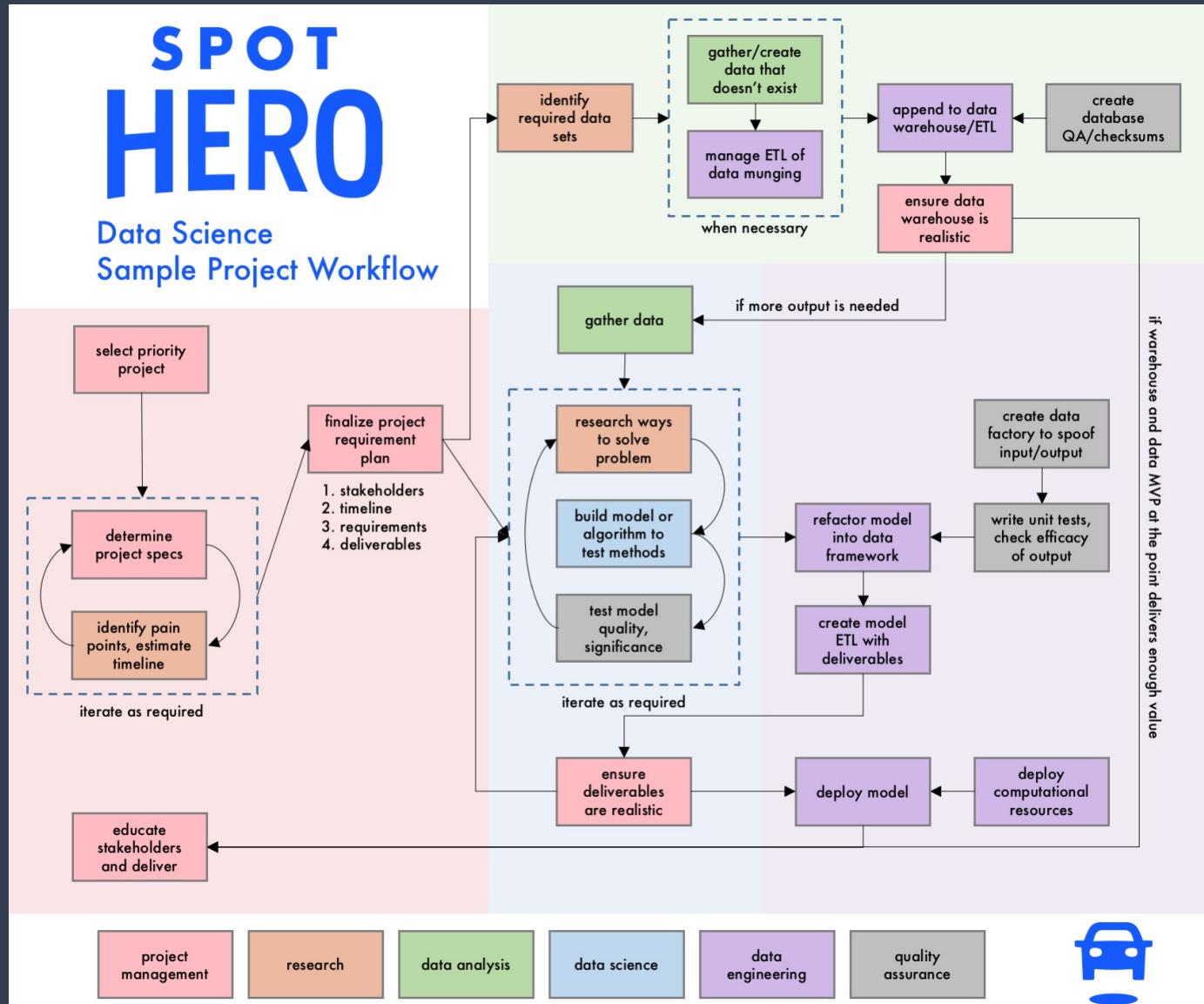
REMINDER:

REMINDER: DATA SCIENCE IS COMPLICATED



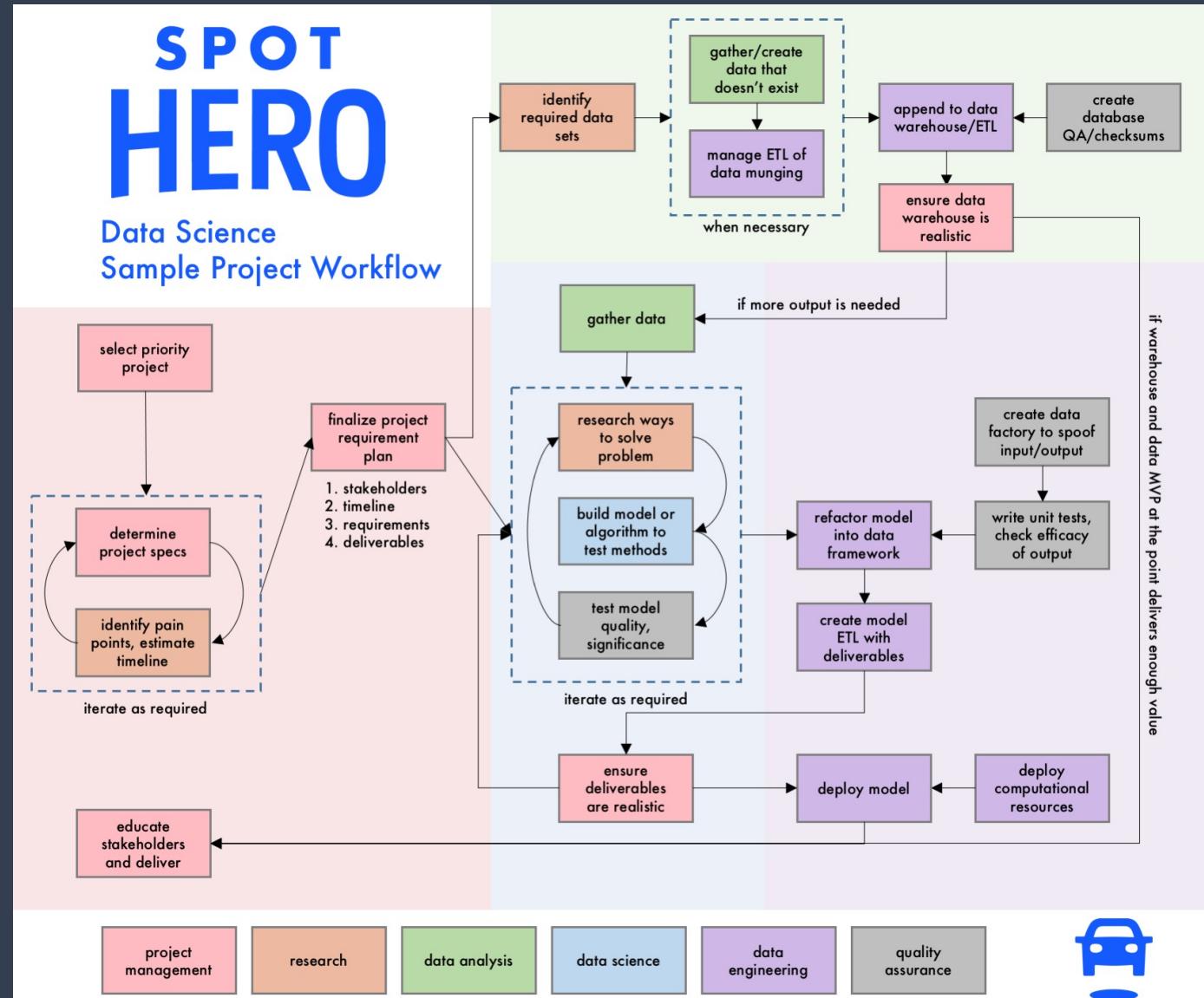
REMINDER: DATA SCIENCE IS COMPLICATED

TRY YOUR BEST TO BE YOUR OWN:
DATA SCIENTIST
DATA ENGINEER
QA TEST ENGINEER
PRODUCT MANAGER
UX RESEARCHER



REMINDER: DATA SCIENCE IS COMPLICATED

TRY YOUR BEST TO BE YOUR OWN:
DATA SCIENTIST
DATA ENGINEER
QA TEST ENGINEER
PRODUCT MANAGER
UX RESEARCHER



DATA SCIENCE with **SMALL TEAMS**

“While decision science and data products call for some of the same skills, it’s rare for data scientists to excel at both. Decision science depends on business and product sense, systems thinking, and strong communication skills. Data products require machine learning knowledge and production-level engineering skills. If you have a small data science team, you may need to find the rare superstars who can do both. But you’ll benefit from specialization as you scale your team.”

Jeremy Stanley and Daniel Tunkelang

drewfustin@gmail.com | 4.13.2017 | UChicagoGRAD Graduate Research in Data

FURTHER READING

[Doing Data Science Right – Your Most Common Questions Answered \[Jeremy Stanley and Daniel Tunkelang\]](#)

<http://firstround.com/review/doing-data-science-right-your-most-common-questions-answered/>

[Maxims for Modelers \[Arthur Geoffrion\]](#)

<http://www.anderson.ucla.edu/faculty/art.geoffrion/home/docs/Gudmdlg2.htm>

[Highly Effective Data Science Teams \[Drew Harry\]](#)

<https://medium.com/mit-media-lab/highly-effective-data-science-teams-e90bb13bb709>

[The Startup Founder's Guide to Analytics \[Tristan Handy\]](#)

<https://thinkgrowth.org/the-startup-founders-guide-to-analytics-1d2176f20ac1>

[Data Science Team-Building and Optimization \(talk\) \[Jeremy Stanley\]](#)

https://www.youtube.com/watch?v=CqQyrkEvh_8