

Class 5: The Mechanics of Mafia

logistics

assignment 1 due this Thursday, 4/19

start thinking about your team

Founders Fund and FF portfolio companies
are looking for summer interns

email: interns@foundersfund.com

outline

1. company cultures
2. zero sum, non-zero sum
3. perspectives

some cultures work



some don't



cults

idealistic

dogmatic

unwavering

extreme

some sort of work



and some...

...aren't even cultures



consultants

pragmatic

mercenary

without passion

without loyalty

substantial differences



substantial differences



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when to fight

“If these gentlemen choose to occupy your homes, you will vacate them. If they do not give you free passage out, you will allow yourself, man, woman and child, to be slaughtered, but you will refuse to owe allegiance to them.”

-Mahatma Gandhi

nerds and athletes

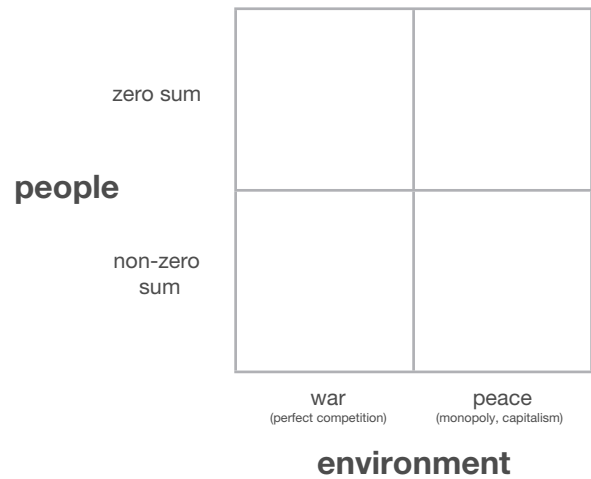
nerds

highly intelligent, adaptable
problem solving
closer to scientists
naturally non-zero sum

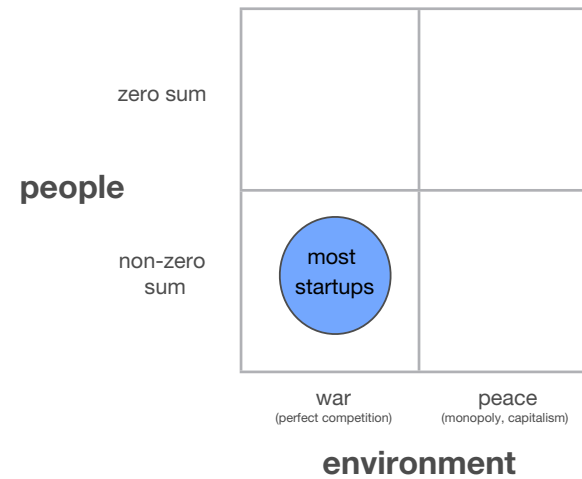
athletes

highly motivated, competitive
goal-oriented
closer to fighters
naturally zero sum

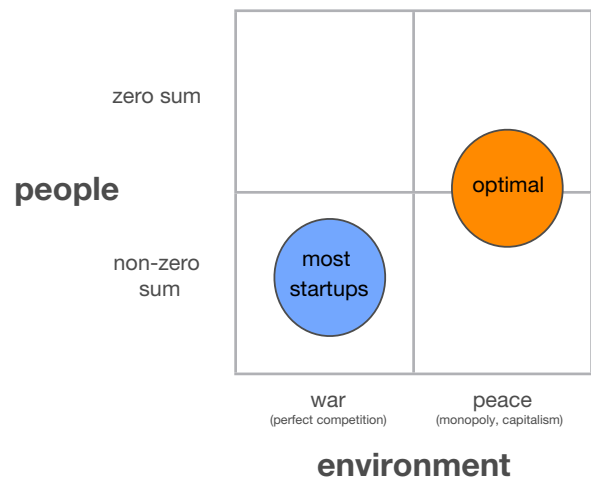
the problem at hand



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