

# Identifying Causal Effects in Experiments with Social Interactions and Non-compliance

Francis J. DiTraglia<sup>1</sup>   Camilo García-Jimeno<sup>2</sup>   Rossa O'Keeffe-O'Donovan<sup>1</sup>  
Alejandro Sanchez<sup>3</sup>

<sup>1</sup>University of Oxford

<sup>2</sup>Federal Reserve Bank of Chicago

<sup>3</sup>University of Pennsylvania

October 30, 2020

The views expressed in this talk are those of the authors and do not necessarily reflect the position of the Federal Reserve Bank of Chicago or the Federal Reserve System.

# Empirical Example with Potential for Indirect Treatment Effects

Crepon et al. (2013; QJE)

- ▶ Large-scale job-seeker assistance program in France.
- ▶ Randomized offers of intensive job placement services.

## Displacement Effects of Labor Market Policies

*“Job seekers who benefit from counseling may be more likely to get a job, but at the expense of other unemployed workers with whom they compete in the labor market. This may be particularly true in the short run, during which vacancies do not adjust: the unemployed who do not benefit from the program could be partially crowded out.”*

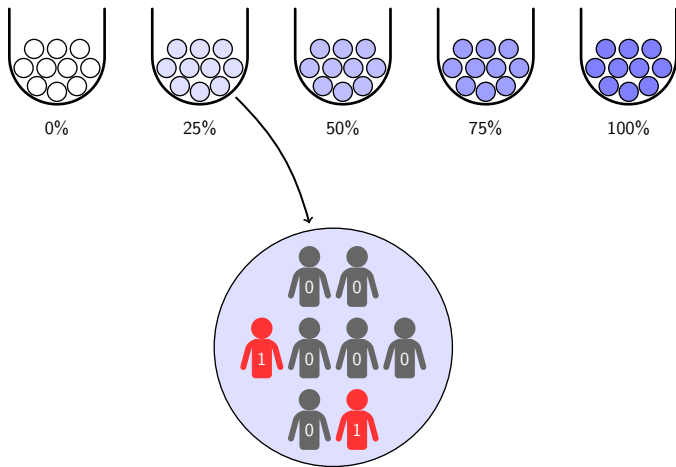
# Studying Social Interactions Without Network Data

## Partial Interference

Spillovers within but not between groups.

## Randomized Saturation

Two-stage experimental design.



# This Paper: Non-compliance in Randomized Saturation Experiments

## Identification

Beyond Intent-to-Treat: Direct & indirect causal effects under 1-sided non-compliance.

## Estimation

Simple, asymptotically normal estimator under large/many-group asymptotics.

## Application

French labor market experiment: Crepon et al. (2013; QJE)

# Notation

## Sample Size and Indexing

- ▶ Groups:  $g = 1, \dots, G$
- ▶ Individuals in  $g$ :  $i = 1, \dots, N_g$

## Observables

- ▶  $Z_{ig}$  = binary treatment offer to  $(i, g)$
- ▶  $D_{ig}$  = binary treatment take-up of  $(i, g)$
- ▶  $Y_{ig}$  = outcome of  $(i, g)$
- ▶  $S_g$  = saturation of group  $g$
- ▶  $\bar{D}_{ig}$  = take-up fraction in  $g$  **excluding  $(i, g)$**

# Overview of Assumptions

- (i) Experimental Design: Randomized Saturation ✓
- (ii) Potential Outcomes: Correlated Random Coefficients Model
- (iii) Treatment Take-up: 1-sided Noncompliance & “Individualized Offer Response”
- (iv) Exclusion Restriction for  $(Z_{ig}, S_g)$
- (v) Rank Condition

## Assumption (ii) – Correlated Random Coefficients Model

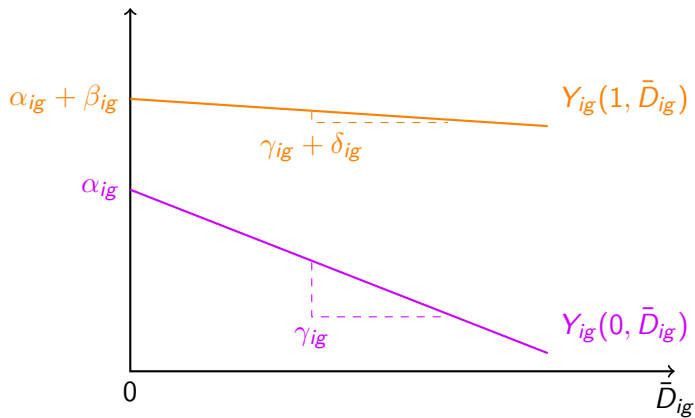
$$Y_{ig}(\mathbf{D}) = Y_{ig}(\mathbf{D}_g) = Y_{ig}(D_{ig}, \bar{D}_{ig}) = \mathbf{f}(\bar{D}_{ig})' \left[ (1 - D_{ig})\boldsymbol{\theta}_{ig} + D_{ig}\boldsymbol{\psi}_{ig} \right]$$

- ▶  $\mathbf{f} \equiv$  vector of known functions, Lipschitz continuous on  $[0, 1]$
- ▶  $(\boldsymbol{\theta}_{ig}, \boldsymbol{\psi}_{ig}) \equiv$  RVs, possibly dependent on  $(D_{ig}, \bar{D}_{ig})$ .

### This Talk

Focus on linear potential outcomes model.

$$Y_{ig}(D_{ig}, \bar{D}_{ig}) = \alpha_{ig} + \beta_{ig}D_{ig} + \gamma_{ig}\bar{D}_{ig} + \delta_{ig}D_{ig}\bar{D}_{ig}$$



Indirect Effects

Treated:  $\gamma_{ig} + \delta_{ig}$

Untreated:  $\gamma_{ig}$

Direct Effects

$\beta_{ig} + \delta_{ig}\bar{D}_{ig}$



## Assumption (iii) – Treatment Take-up

### 1-sided Non-compliance

Only those offered treatment can take it up.

### Individualistic Offer Response (IOR)

$$D_{ig}(\mathbf{Z}) = D_{ig}(\mathbf{Z}_g) = D_{ig}(Z_{ig}, \bar{Z}_{ig}) = D_{ig}(Z_{ig})$$

### Notation

$C_{ig} = 1$  iff  $(i, g)$  is a complier;  $\bar{C}_{ig} \equiv$  share of compliers among  $(i, g)$ 's neighbors.

$$(IOR) + (1-Sided) \Rightarrow D_{ig} = C_{ig} \times Z_{ig}$$

# No Evidence Against IOR in Our Example

Data from Crepon et al. (2013; QJE)

(IOR) + (1-Sided)

Take-up only depends on *own* offer:

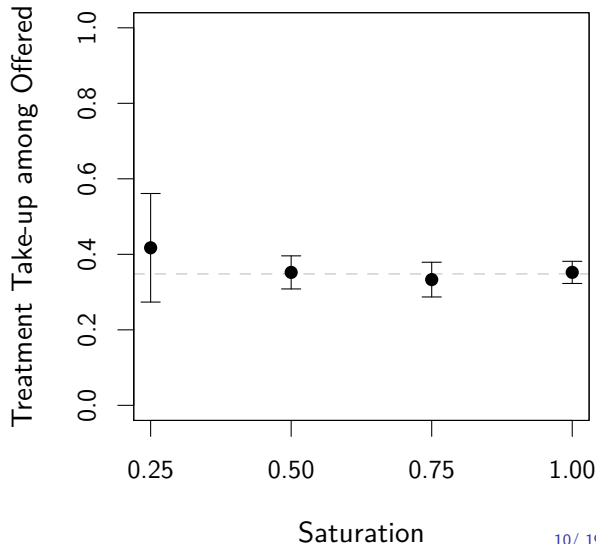
$$D_{ig} = C_{ig} \times Z_{ig}$$

Testable Implication

$$\mathbb{E}[D_{ig}|Z_{ig} = 1, S_g] = \mathbb{E}[D_{ig}|Z_{ig} = 1]$$

Figure at right

Take-up among offered doesn't vary with saturation ( $p = 0.62$ )



## Assumption (iv) – Exclusion Restriction

### Notation

- ▶  $\mathbf{B}_g$  = random coefficients for everyone in group  $g$ .
- ▶  $\mathbf{C}_g$  = complier indicators for everyone in group  $g$
- ▶  $\mathbf{Z}_g$  = treatment offers for everyone in group  $g$

### Exclusion Restriction

- (i)  $S_g \perp\!\!\!\perp (\mathbf{C}_g, \mathbf{B}_g, N_g)$
- (ii)  $\mathbf{Z}_g \perp\!\!\!\perp (\mathbf{C}_g, \mathbf{B}_g) | (S_g, N_g)$

# Näive IV Does Not Identify the Spillover Effect

## Unoffered Individuals

$$\begin{aligned}Y_{ig} &= \alpha_{ig} + \cancel{\beta_{ig} D_{ig}} + \gamma_{ig} \bar{D}_{ig} + \cancel{\delta_{ig} D_{ig} \bar{D}_{ig}} \\&= \mathbb{E}[\alpha_{ig}] + \mathbb{E}[\gamma_{ig}] \bar{D}_{ig} + (\alpha_{ig} - \mathbb{E}[\alpha_{ig}]) + (\gamma_{ig} - \mathbb{E}[\gamma_{ig}]) \bar{D}_{ig} \\&= \alpha + \gamma \bar{D}_{ig} + \varepsilon_{ig}\end{aligned}$$

## IV Estimand

$$\gamma_{IV} = \frac{\text{Cov}(Y_{ig}, S_g)}{\text{Cov}(\bar{D}_{ig}, S_g)} = \gamma + \frac{\text{Cov}(\varepsilon_{ig}, S_g)}{\text{Cov}(\bar{D}_{ig}, S_g)} = \dots = \gamma + \frac{\text{Cov}(\gamma_{ig}, \bar{C}_{ig})}{\mathbb{E}(\bar{C}_{ig})}$$

# Identification – Average Spillover Effect when Untreated

## One-sided Noncompliance

$$(1 - Z_{ig})Y_{ig} = (1 - Z_{ig})(\alpha_{ig} + \cancel{\beta_{ig}D_{ig}} + \gamma_{ig}\bar{D}_{ig} + \cancel{\delta_{ig}D_{ig}\bar{D}_{ig}}) = (1 - Z_{ig}) \begin{pmatrix} 1 \\ \bar{D}_{ig} \end{pmatrix}' \begin{pmatrix} \alpha_{ig} \\ \gamma_{ig} \end{pmatrix}$$

## Theorem

$$(Z_{ig}, \bar{D}_{ig}) \perp\!\!\!\perp (\alpha_{ig}, \gamma_{ig}) \mid (\bar{C}_{ig}, N_g).$$

$$\begin{aligned} \mathbb{E} \left[ \begin{pmatrix} 1 \\ \bar{D}_{ig} \end{pmatrix} (1 - Z_{ig})Y_{ig} \middle| \bar{C}_{ig}, N_g \right] &= \mathbb{E} \left[ (1 - Z_{ig}) \begin{pmatrix} 1 & \bar{D}_{ig} \\ \bar{D}_{ig} & \bar{D}_{ig}^2 \end{pmatrix} \begin{pmatrix} \alpha_{ig} \\ \gamma_{ig} \end{pmatrix} \middle| \bar{C}_{ig}, N_g \right] \\ &= \underbrace{\mathbb{E} \left[ (1 - Z_{ig}) \begin{pmatrix} 1 & \bar{D}_{ig} \\ \bar{D}_{ig} & \bar{D}_{ig}^2 \end{pmatrix} \middle| \bar{C}_{ig}, N_g \right]}_{\equiv \mathbf{Q}_0(\bar{C}_{ig}, N_g)} \mathbb{E} \left[ \begin{pmatrix} \alpha_{ig} \\ \gamma_{ig} \end{pmatrix} \middle| \bar{C}_{ig}, N_g \right] \end{aligned}$$

## Identification – Average Spillover Effect when Untreated

Previous Slide:

$$\mathbb{E} \left[ \begin{pmatrix} 1 \\ \bar{D}_{ig} \end{pmatrix} (1 - Z_{ig}) Y_{ig} \middle| \bar{C}_{ig}, N_g \right] = \mathbf{Q}_0(\bar{C}_{ig}, N_g) \mathbb{E} \left[ \begin{pmatrix} \alpha_{ig} \\ \gamma_{ig} \end{pmatrix} \middle| \bar{C}_{ig}, N_g \right]$$

Rearrange + Iterated  $\mathbb{E}$

$$\begin{aligned} \begin{bmatrix} \mathbb{E}(\alpha_{ig}) \\ \mathbb{E}(\gamma_{ig}) \end{bmatrix} &= \mathbb{E} \left\{ \begin{bmatrix} \mathbb{E}(\alpha_{ig} | \bar{C}_{ig}, N_g) \\ \mathbb{E}(\gamma_{ig} | \bar{C}_{ig}, N_g) \end{bmatrix} \right\} = \mathbb{E} \left\{ \mathbb{E} \left[ \mathbf{Q}_0(\bar{C}_{ig}, N_g)^{-1} \begin{pmatrix} 1 \\ \bar{D}_{ig} \end{pmatrix} (1 - Z_{ig}) Y_{ig} \middle| \bar{C}_{ig}, N_g \right] \right\} \\ &= \mathbb{E} \left[ \mathbf{Q}_0(\bar{C}_{ig}, N_g)^{-1} \begin{pmatrix} 1 \\ \bar{D}_{ig} \end{pmatrix} (1 - Z_{ig}) Y_{ig} \right] \end{aligned}$$

Average Spillover, Untreated:  $\mathbb{E}[Y_{ig}(0, \bar{d})] = \mathbb{E}(\alpha_{ig}) + \mathbb{E}(\gamma_{ig})\bar{d}$

$$\begin{bmatrix} \mathbb{E}(\alpha_{ig}) \\ \mathbb{E}(\gamma_{ig}) \end{bmatrix} = \mathbb{E} \left[ \mathbf{Q}_0(\bar{C}_{ig}, N_g)^{-1} \begin{pmatrix} 1 \\ \bar{D}_{ig} \end{pmatrix} (1 - Z_{ig}) Y_{ig} \right]$$

$$\mathbf{Q}_0(\bar{C}_{ig}, N_g) \equiv \mathbb{E} \left[ (1 - Z_{ig}) \begin{pmatrix} 1 & \bar{D}_{ig} \\ \bar{D}_{ig} & \bar{D}_{ig}^2 \end{pmatrix} \middle| \bar{C}_{ig}, N_g \right]$$

$\mathbf{Q}_0$  is a *known function*

Distribution of  $\bar{D}_{ig} | (\bar{C}_{ig}, N_g)$  determined by experimental design.

Rank Condition:  $Y_{ig}(D_{ig}, \bar{D}_{ig}) = \mathbf{f}(\bar{D}_{ig})' [(1 - D_{ig}) \boldsymbol{\theta}_{ig} + D_{ig} \boldsymbol{\psi}_{ig}]$

$$\mathbf{Q}_z(\bar{c}, n) \equiv \mathbb{E} \left[ \mathbb{1}(Z_{ig} = z) \mathbf{f}(\bar{D}_{ig}) \mathbf{f}(\bar{D}_{ig})' \mid \bar{C}_{ig} = \bar{c}, N_g = n \right], \quad z = 0, 1$$

## Rank Condition

$\mathbf{Q}_0(\bar{c}, n), \mathbf{Q}_1(\bar{c}, n)$  invertible for all  $(\bar{c}, n)$  in the support of  $(\bar{C}_{ig}, N_g)$ .

## E.g. Linear Model

$$\mathbf{Q}_0(\bar{c}, n) = \begin{bmatrix} \mathbb{E} \{1 - S_g\} & \bar{c} \mathbb{E} \{S_g(1 - S_g)\} \\ \bar{c} \mathbb{E} \{S_g(1 - S_g)\} & \bar{c}^2 \mathbb{E} \{S_g^2(1 - S_g)\} + \frac{\bar{c}}{n-1} \mathbb{E} \{S_g(1 - S_g)^2\} \end{bmatrix}$$

$$\mathbf{Q}_1(\bar{c}, n) = \begin{bmatrix} \mathbb{E} \{S_g\} & \bar{c} \mathbb{E} \{S_g^2\} \\ \bar{c} \mathbb{E} \{S_g^2\} & \bar{c}^2 \mathbb{E} \{S_g^3\} + \frac{\bar{c}}{n-1} \mathbb{E} \{S_g^2(1 - S_g)\} \end{bmatrix}$$



# (Rank Condition) + (Assumptions i-iv) $\Rightarrow$ Point Identified Effects

## Spillover

$\bar{D}_{ig} \rightarrow Y_{ig}$  for the population, holding  $D_{ig} = 0$ .

## Direct Effect on the Treated

$D_{ig} \rightarrow Y_{ig}$  for compliers as a function of  $\bar{d}$ .

## Indirect Effects on the Treated

$\bar{D}_{ig} \rightarrow Y_{ig}$  for compliers holding  $D_{ig} = 0$  or  $D_{ig} = 1$ .

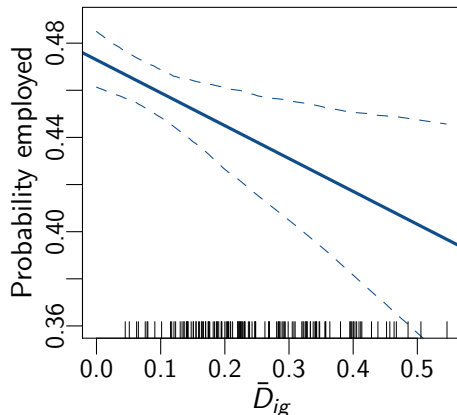
## Indirect Effect on the Untreated

$\bar{D}_{ig} \rightarrow Y_{ig}$  for never-takers holding  $D_{ig} = 0$ .

# Average Spillover to Long-term Employment: $Y_{ig}(0, \bar{D}_{ig}) = \alpha_{ig} + \gamma_{ig}\bar{D}_{ig}$

Data from Crepon et al. (2013; QJE)

	$\mathbb{E}(\alpha_{ig})$	$\mathbb{E}(\gamma_{ig})$
Our estimator	0.47 (0.01)	-0.14 (0.07)
Naïve IV	0.47 (0.01)	-0.06 (0.06)



# Conclusion

## Identification

Go beyond ITTs to identify average direct and indirect effects in randomized saturation experiments with 1-sided non-compliance.

## Estimation

Simple asymptotically normal estimator under large/many-group asymptotics.

## Application

Detect labor market spillovers in Crepon et al. (2013; QJE) experiment.