

TOP CLIENTS PROVIDING IN EXCESS OF \$100,000 IN REVENUES IN 2011								
Client	Total Revenues	% of Total	Chicago	% of Total	Atlanta	% of Total	California	% of Total
1 Bank of America	\$ 937,920	16%	\$ 489,820	52%	\$ 218,500	23%	\$ 229,600	24%
2 NewTower Trust Company	\$ 667,125	12%	\$ 382,875	57%	\$ 47,500	7%	\$ 236,750	35%
3 Prudential Investment Mgmt/Prudential RE Investors	\$ 617,492	11%	\$ 96,250	16%	\$ 120,541	20%	\$ 400,701	65%
4 Wells Fargo	\$ 483,250	8%	\$ 18,000	4%	\$ 302,900	63%	\$ 162,350	34%
5 UBS Realty Investors LLC	\$ 465,650	8%	\$ 60,750	13%	\$ 118,700	25%	\$ 286,200	61%
6 ING Clarion Partners	\$ 424,200	7%	\$ 131,050	31%	\$ 130,800	31%	\$ 162,350	38%
7 JP Morgan Asset Management	\$ 308,600	5%	\$ 141,500	46%	\$ 116,650	38%	\$ 50,450	16%
8 TIAA-CREF	\$ 279,170	5%	\$ 23,860	9%	\$ 148,660	53%	\$ 106,650	38%
9 Morgan Stanley	\$ 242,800	4%	\$ 102,500	42%	\$ 22,400	9%	\$ 117,900	49%
10 First Community Bank/U.S. Bank	\$ 221,400	4%	\$ 16,000	7%	\$ -	0%	\$ 205,400	93%
11 Cornerstone Real Estate Advisors	\$ 188,250	3%	\$ 137,500	73%	\$ -	0%	\$ 50,750	27%
12 BlackRock Realty	\$ 163,602	3%	\$ -	0%	\$ 56,201	34%	\$ 107,401	66%
13 Invesco	\$ 145,000	3%	\$ 15,250	11%	\$ 63,250	44%	\$ 66,500	46%
14 AEW Capital Management	\$ 143,801	2%	\$ -	0%	\$ 34,301	24%	\$ 109,500	76%
15 St Paul (Travelers)	\$ 142,000	2%	\$ 19,800	14%	\$ 58,000	41%	\$ 64,200	45%
16 Tenet Healthcare Corporation	\$ 124,100	2%	\$ 124,100	100%	\$ -	0%	\$ -	0%
17 RBC Bank	\$ 122,059	2%	\$ 13,800	11%	\$ 108,259	89%	\$ -	0%
18 JP Morgan Chase Bank	\$ 114,000	2%	\$ 114,000	100%	\$ -	0%	\$ -	0%
Total	\$ 5,790,419		\$ 1,887,055		\$ 1,546,662		\$ 2,356,702	
Total Billings	\$ 7,835,119		\$ 2,767,455		\$ 1,907,912		\$ 3,159,752	

Revenues	Chicago	Atlanta	California	Company
% of >\$100,000 Clients	35.3%	24.4%	40.3%	100.0%
% of Top Five	33.0%	25.5%	41.5%	40.5%
% of Top Ten	31.5%	26.4%	42.1%	59.3%
% of Total Company Billings	68.2%	81.1%	74.6%	73.9%