

FIELD
OPS
GUIDE

futurice

Transparency.

Caring.

Trust.

CC BY-SA 4.0

go.futurice.com/field-ops-guide

SALES AND NEGOTIATION

- Have the proposal scope & estimates been validated by the experts in that field?
- Does everyone understand what are the expected Deliverable(s)?
- Has it been validated that the problem is actually worth solving?
- Does everyone understand the project contract model?
- Does everyone have a shared assumption of the recognizable major risks in the project?

BEGINNING OF A PROJECT

- Does everyone know why we are doing this project?
- Does everyone understand their role in the project?
- Does everyone know where project tasks are tracked and how progress is updated?
- Are communication channels established between stakeholders?

PROJECT EXECUTION

- Does everyone know possible hard deadlines & why they exist?
- Does everyone know how much time & budget is left?

- Does the Team have a reasoned estimate about the remaining amount of work?
- Does the Team continuously write, update and run tests?
- Are the work contributions systematically peer reviewed?
- Does the Team have a documented plan for the system architecture?
- Does all the produced code follow the same style conventions?
- Does everyone have the same situation awareness?
- Can a new team member get started without help from current project team?

RELEASE AND DELIVERY

- Have all the relevant technical information been documented and accessible to the Client?
- Is it clear who is in charge of operating the system?
- Does someone get an automatic notification if something is wrong with the live system?
- Are all the running expenses handled by the Client?