# STARTING YOUR OWN VENTURE

**FOLLOW YOUR DREAM** 

## Birthday Forest

### **HOW BIRTHDAY FOREST STARTED**

Make Your Birthday Green



### WHY MY IDEA VIABLE?

### THE WORLD IS CHANGING



### **DREAM LIKE A CHILD**

Follow your heart, Be honest, Work Smarter.



### **SHARE YOUR DREAM**

Start sharing your idea, the more you share clear it becomes.



### **INVEST YOUR TIME**

First invest your time analyzing, testing, prototyping.



### LISTEN TO FEEDBACK

Listen to feedback and ask questions.

### **REVISE YOUR IDEA**

Revise your idea to make it viable business.



### STABILIZED YOUR IDEA

Stabilized your idea. This is the real product that will be reaching out to customers. Every units of your product should have same quality.

### **IMPLEMENT YOUR IDEA**

Release your product / services to the customers.



### **SCALE YOUR BUSINESS**

Serve larger audience/customer by scaling your business

# CUSTOMERS ARE BOSS, NOT YOU.

There is only one boss. The Customer. And he can fire everybody in the company from the chairman on down, simply by spending his/her money somewhere else.



### **EVENTS AROUND**

Startup Weekend, Pivot Nepal, Idea Studio, Ncell App Camp, REConnect, Techcruch

# CHOICE OF TECHNOLOGY

IS YOUR IDEA VIABLE?



### **ANALYZE YOUR IDEA**

Before selecting an platform, your need to analyze your idea, determine your targeted audience. See what platform they have been using and then plan accordingly.

# IS YOUR CUSTOMER READY FOR TECHNOLOGY?

### **DELIVER YOUR PRODUCT**

# IDENTIFY DELIVERY CHANNELS?

### **MARKET YOUR PRODUCT**

# **QUERIES?**