



B.Com (Honours) Mid Semester Examination, Nov, 2025

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B.Com (Honours) Mid Semester Examination, Nov, 2025

1st Semester

Name of the Course and semester: **B. Com (Hons) 1st Semester**

Paper Name: **Principles of Management**

Time: 1.5 Hours

Paper Code: **BCH101**

Max Marks: 50

Note:

- (i) Answer all the questions by choosing any one of the sub-questions
- (ii) Each question carries 10 marks.

Q1.

(CO1)

a. Define management. Explain its nature, significance, and scope in modern organizations.

OR

b. Discuss the **Systems Approach**. How do these differ from the classical approach?

Q2.

(CO2)

a. Explain the **Functions of Management** as proposed by Henri Fayol with relevant examples.

OR

b. How do **Contingency** approach help managers in achieving organizational efficiency?

Q3.

(CO3)

a. What is **Planning**? Describe its process and importance in achieving organizational goals.

OR

b. Explain the concepts of **Goals, Objectives, Plans, and Programmes** with suitable examples.

Q4.

(CO4)

a. Discuss the concept of **Levels of management** in an organization.

OR

b. Explain the **Process of Decision Making** in management with the help of a flow diagram.

Q5.

(CO5)

a. What are the different types of roles performed by the managers in an organization for an efficient functioning.

OR

b. Short Note:

(i) SWOT Analysis

(ii) PESTLE Analysis