



Term Evaluation (Odd) Semester Examination September 2025

Roll no.....

Name of the Course: BBA

Semester: Vth

Name of the Paper: PERFORMANCE MANAGEMENT

Paper Code: BBA DSE H1

Time: 1.5 hour

Maximum Marks: 50

Note:

- (i) Answer all the questions by choosing any one of the sub-questions
- (ii) Each question carries 10 marks.

Q1. (10 Marks)

a. Define Performance Appraisal. Discuss its concept and various approaches used in organizations. (CO1)

OR

b. Explain the difference between Performance Appraisal and Potential Appraisal with examples. (CO1)

Q2. (10 Marks)

a. Illustrate the Importance and process of Performance Planning in an organizations? Illustrate the process with an example. (CO2)

OR

b. Demonstrate the role of appraisal interviews in performance management. How can they improve employee results? (CO2)

Q3. (10 Marks)

a. Characterize the modern methods of performance appraisals? Suggest possible solutions for any two. (CO3)

OR

b. Analyze the challenges an organization might face while designing a modern performance appraisal system. (CO3)

Q4. (10 Marks)

a. Explain the benefits of performance management and it can be integrated for overall employee development? (CO1)

OR

b. Describe the nature and scope of performance management? (CO1)

Q5. (10 Marks)

a. In today's time does performance appraisals increase employee morale and motivation. Comment (CO1)

OR

b. Evaluate how recent trends in performance appraisal systems are changing the way employee performance is managed. (CO4)