



Term Evaluation (Even) Semester Examination March 2025

Roll no.....

Name of the Course: BBA

Semester: 6

Name of the Paper: Training and Development

Paper Code: BBA 603 H1

Time: 1.5 hour

Maximum Marks: 50

Note:

- (i) Answer all the questions by choosing any one of the sub-questions
- (ii) Each question carries 10 marks.

Q1.

(10 Marks)

a. Describe how career development, training, and performance management relate to HRD. CO1
OR

b. Suppose you are an HR manager. How would you design a training session using learning principles? CO4

Q2.

(10 Marks)

a. Define training. Identify different types of training programs used in organizations. CO2
OR

b. Assess the effectiveness of mentoring and coaching as HRD tools. CO3

Q3.

(10 Marks)

CO6

a. Develop a step-by-step approach to conduct TNA in a retail company.

OR

b. Propose a strategy for improving training effectiveness in virtual work environments. CO5

Q4.

(10 Marks)

a. If employees are struggling with meeting deadlines, how would you use Performance Analysis to assess the issue? CO4

OR

b. Critically analyze the role of reactive TNA and proactive TNA. CO3

Q5.

(10 Marks)

a. Compare task-level and individual-level needs assessment. Which one is more crucial? CO4
OR

b. Develop a Competency Assessment Tool that helps HR professionals identify training needs. CO6