



**B.Com (Honours) Mid Semester Examination, Nov, 2025**

Roll No.

**B.Com (Honours) Mid Semester Examination, Nov, 2025**

*1<sup>st</sup> Semester*

Name of the Course and semester: **B. Com (Hons) 1<sup>st</sup> Semester**

Paper Name: **Principles of Management**

Paper Code: **BCH101**

Time: 1.5 Hours

Max Marks: 50

**Note:**

- (i) Answer all the questions by choosing any one of the sub-questions
- (ii) Each question carries 10 marks.

**Q1.**

**(CO1)**

a. Define management. Explain its nature, significance, and scope in modern organizations.

**OR**

b. Discuss the **Systems Approach**. How do these differ from the classical approach?

**Q2.**

**(CO2)**

a. Explain the **Functions of Management** as proposed by Henri Fayol with relevant examples.

**OR**

b. How do **Contingency** approach help managers in achieving organizational efficiency?

**Q3.**

**(CO3)**

a. What is **Planning**? Describe its process and importance in achieving organizational goals.

**OR**

b. Explain the concepts of **Goals, Objectives, Plans, and Programmes** with suitable examples.

**Q4.**

**(CO4)**

a. Discuss the concept of **Levels of management** in an organization.

**OR**

b. Explain the **Process of Decision Making** in management with the help of a flow diagram.

**Q5.**

**(CO5)**

a. What are the different types of roles performed by the managers in an organization for an efficient functioning.

**OR**

b. Short Note:

- (i) SWOT Analysis
- (ii) PESTLE Analysis