



Term Evaluation (Even) Semester Examination March 2025

Roll no.....

Name of the Course: BBA

Semester: 6

Name of the Paper: Training and Development

Paper Code: BBA 603 H1

Time: 1.5 hour

Maximum Marks: 50

Note:

- (i) Answer all the questions by choosing any one of the sub-questions
- (ii) Each question carries 10 marks.

Q1.

(10 Marks)

- a. Describe how **career development, training, and performance management** relate to HRD. CO1
OR
- b. Suppose you are an HR manager. How would you design a training session using **learning principles**? CO4

Q2.

(10 Marks)

- a. Define **training**. Identify different **types of training programs** used in organizations. CO2
OR
- b. Assess the effectiveness of **mentoring and coaching** as HRD tools. CO3

Q3.

(10 Marks)

- a. Develop a **step-by-step approach** to conduct TNA in a retail company. CO6
OR
- b. Propose a strategy for improving **training effectiveness** in virtual work environments. CO5

Q4.

(10 Marks)

- a. If employees are struggling with meeting deadlines, how would you use **Performance Analysis** to assess the issue? CO4
OR
- b. Critically analyze the role of **reactive TNA and proactive TNA**. CO3

Q5.

(10 Marks)

- a. Compare **task-level and individual-level needs assessment**. Which one is more crucial? CO4
OR
- b. Develop a **Competency Assessment Tool** that helps HR professionals identify training needs. CO6