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Was ist Data Mining?

Verhalten = f(Merkmale)





Statische und dynamische Merkmale

- Statische Merkmale:
 - Geschlecht, Adresse, ... Branche, Rechtsform, ...
- Dynamische Merkmale
 - Umsatz, Konsum, Kontakte, Lagerbestand, Transaktionen, Klicks

KundenID	Geschlecht	Adresse	Umsatz 2010/02	Umsatz 2010/01	Umsatz 2009/12	Umsatz 2
1	М	1030	350	300	450	32
2	W	1070	50	73	91	2!

KundenID	Geschlecht	Adresse	Umsatz Durchschnitt	Umsatz Wachstum	Umsatz Volatilität
1	М	1030	312	0.02	1.2
2	W	1070	33	- 0.01	2.3





Aggregation von Zeitreiheninformationen mit Time Series Data Mining nodes im EM 6.1

TS Viewer



Provides users user's specific time series plots

TS Data Preparation



 Provides a tool of aggregation, differencing, summarization, etc.

TS Merge



 Merges a clustering output with the segment variable into the original format of input data

TS Hierarchical Clustering



Provides time series hierarchical clustering

TS Exponential Smoothing



Fits ESM to interval variables

TS Seasonal Decomposition



 Provides users user's specific time series plots

TS Dimension
Reduction



 Perform time series dimension reduction using SVD, Wavelet, and Fourier transformation etc.

TS Cross Correlation



 Compute lagged cross-correlation among time series

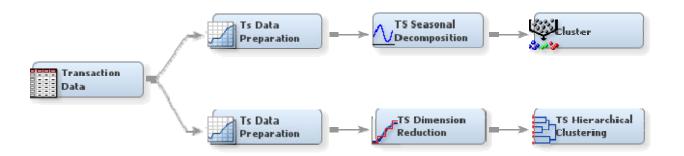
TS Similarity



 Computes several similarity measures among time series



Vorgehen bei Time Series Data Mining



,										55	1	Jul2005	5.013,07
id	TCC:PERIOD1	TCC:PERIOD2	TCC:PERIOD3	TCC:PERIOD4	TCC:PERIOD5	TCC:PERIOD6	SC:PERIOD1	SC:PERIOD2	SC:PERIOD3		- '		•
			100.1 2111020	100.1 210024	100.1 214020	100.1 211020	00.1 E1(10)	00.1 210002	00.1 2111020	56	1	Aug2005	5.002,18
id	Segment									57	1	Sep2005	5.144,97
•	l Cluster1	5988.931	5944.3	5869.333	5831.017	5858.418	0.87515	0.847697	0.847978	58	1	Oct2005	5.898,19
1	2 Cluster1	3760.046	3773.292	3792.917	3812.355	3825.415	0.846798	0.859126	0.844815	59	1	Nov2005	10.873,40
;	3 Cluster5	7172.849	7264.033	7332.42			0.880371	0.881523	0.888228	60	1	Dec2005	5.861,41
	4 Cluster1	219274.7	218786.8	218132.7	217437.1	217043.5	0.887757	1.296663	0.891567	61	1	Jan2006	5.255,25
	5 Cluster1	2149.886	2150.399	2163.092	2179.98	2180.278	0.848795	0.853559	0.862608	62	1	Feb2006	5.192,79
	7Cluster2	129674.1	130116.7	130656.7	130987.5	130920.1	0.861852	0.900875	0.92742	63	1	Mar2006	4.958,57
	3 Cluster1	165894.4	166553.7	167550.9	169148	171674.3	0.877393	0.888616	0.908495	64	1	Apr2006	4.712,37
10	Cluster2	86313.64	86506.36	86790.27	87383.49	89033.07	0.794953	0.886591	0.844434	65	1	May2006	4.712,37
11	l Cluster1	221551.3	222388.6	223591.8	224859	225615.9	0.899973	0.885815	0.910796	66	1	Jun2006	9.822,15
				_						67	1	Jul2006	4.712,37

В...

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74

75

id

time id

Oct2003

Nov2003

Dec2003

Jan2004

Feb2004

Mar2004

Apr2004

May2004

Jun2004

Jul2004

Aug2004

Sep2004

Oct2004

Nov2004

Dec2004

Jan2005

Feb2005

Mar2005

Apr2005

May2005

Jun2005

Aug2006

Sep2006

Oct2006

Nov2006

Dec2006 Jan2007

Jan2001

Feb2001

Mar2001

Umsatz

5.254,01

5.067,19

5.063,56

5.078,08

4.868,30

9.639,65

4.892,91

4.892,91

4.932,32

4.921,43

10.247,49

5.482,49

5.473,15

5.202,70

4.863,19

5.037,15

5.013,07 9.722,94

4.803,24

4.985,16

4.986,84

9.985,54

2.504,89

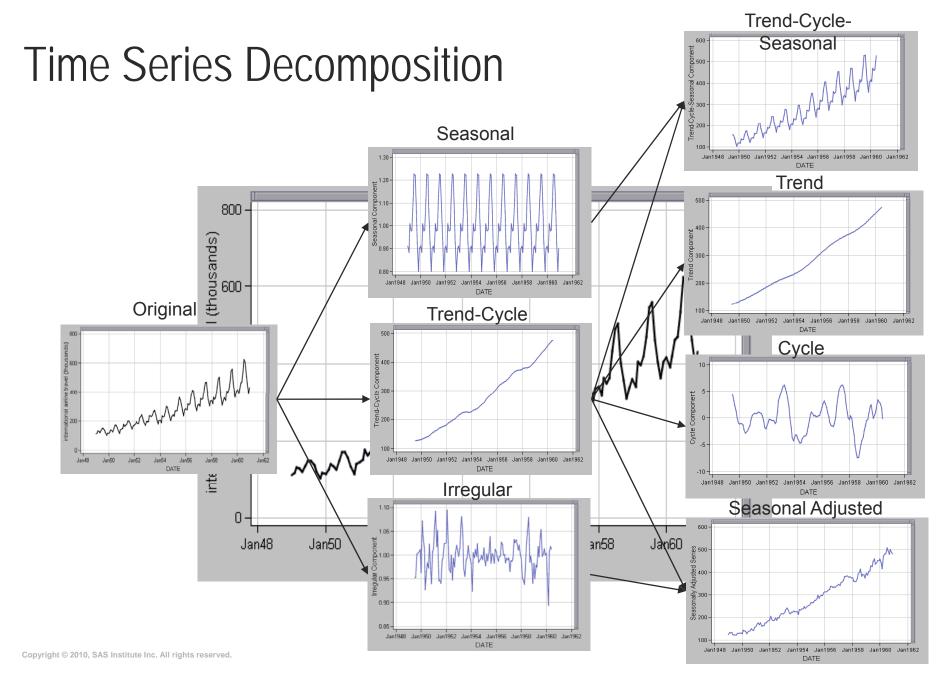
2,497,62

2.501,25

KundenID	KundenID Geschlecht		Umsatz Segment		
1	M	1030	Cluster1		
3	W	1070	Cluster5		











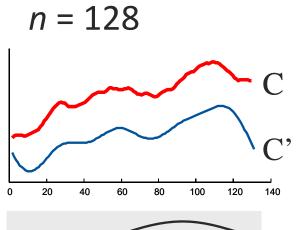
Dimensionsreduktion

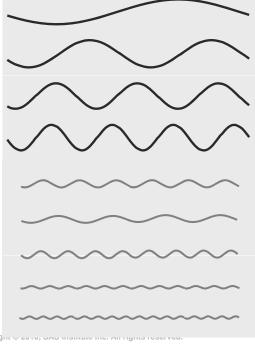
Methoden von Dimension reduction

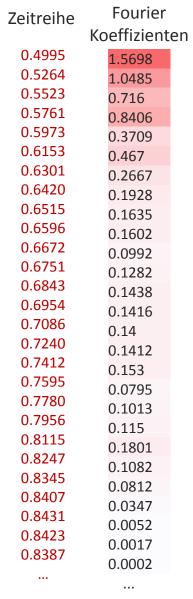
- 1. Discrete Fourier Transformation (DFT)
- 2. Discrete Wavelet Transformation (DWT)
- 3. Singular Value Decomposition (SVD)
- 4. Line Segment Methods (with Mean LSM, or Sum LSS) implentiert in
- TS Dimension Reduction



Beispiel für die Methoden Dimensionsreduktion







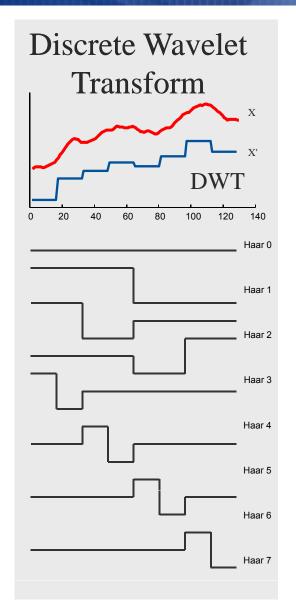
8 F	ourier
Koeff	izienten

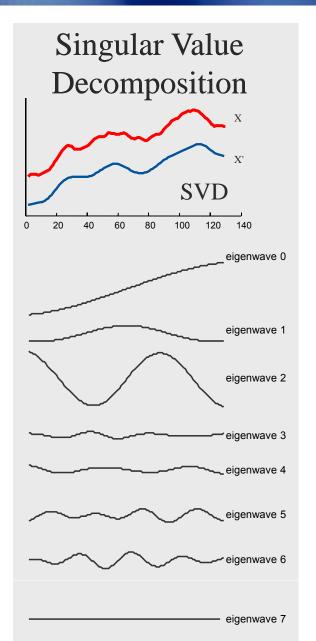
1.5	5698
1.0	0485
0.	716
0.8	8406
0.3	3709
0.4	467
0.2	2667
0.3	1928

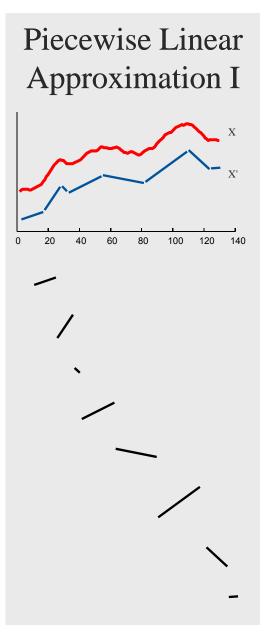
N = 8







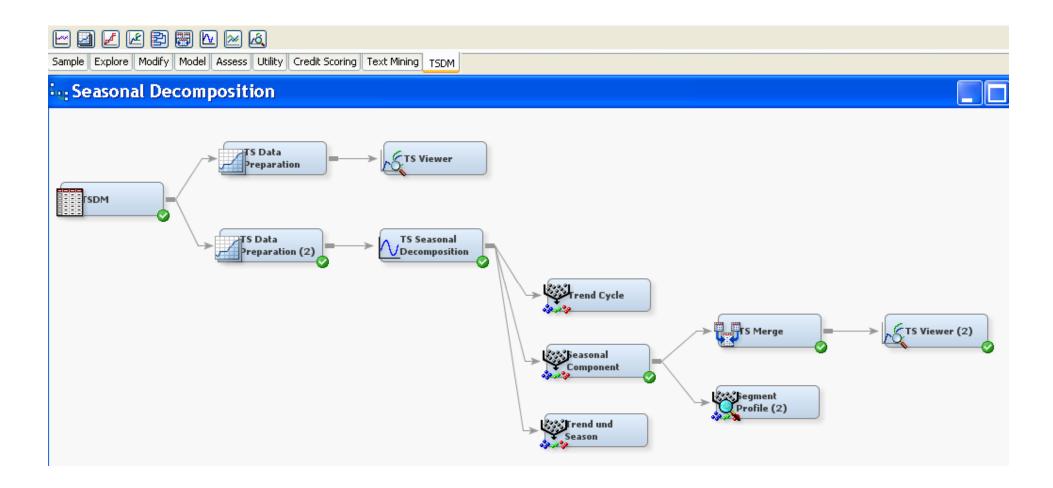


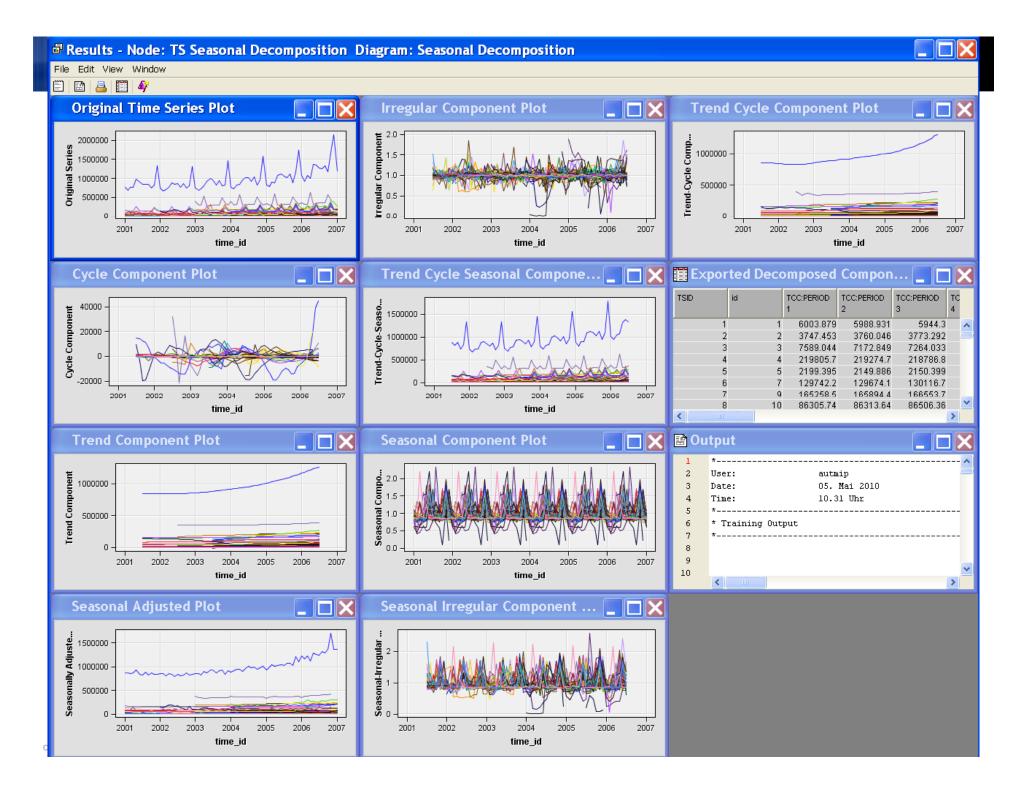






Demo für Seasonal Decomposition

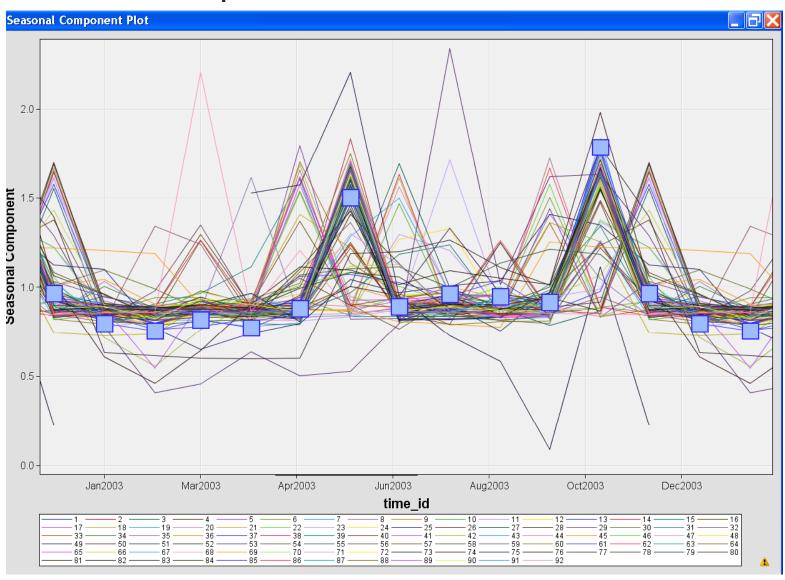






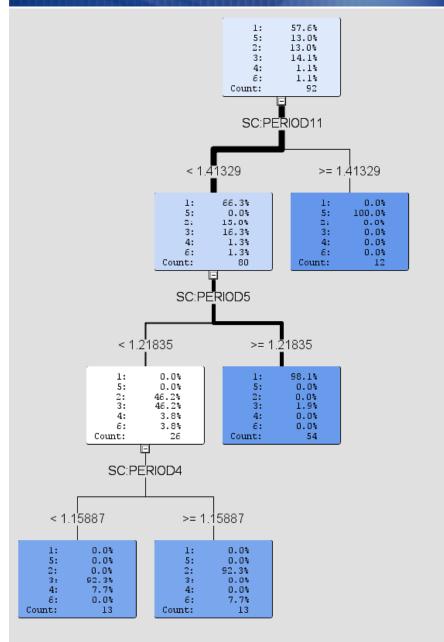


Seasonal Component







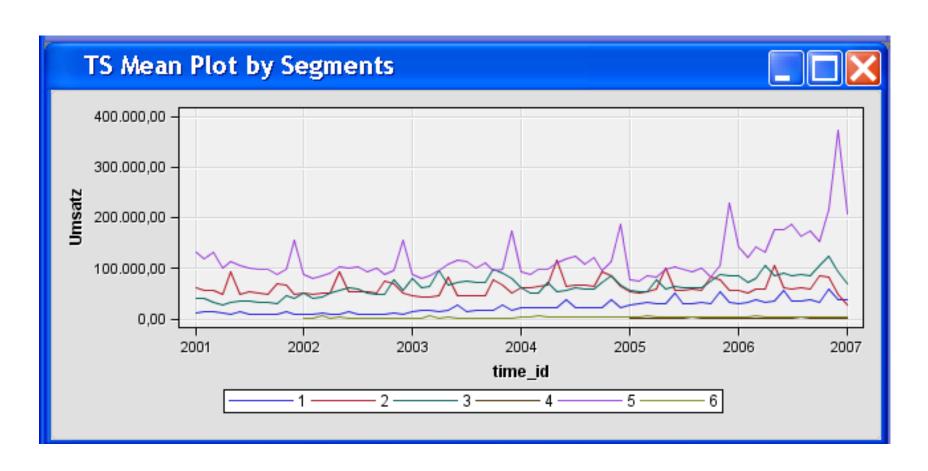


Entscheidungsbaum auf den Cluster für Saison Komponente





Plot der Mittelwerte für Cluster der Saison Komponente







Fazit

- Transaktionsdaten in Form von Zeitreihen liefern wertvolle Informationen für Vorhersagemodelle
- Time Series Data Mining aggregiert Zeitreihen mit minimalen Informationsverlust zu neuen Inputvariablen
 - Vorbereitung von Transaktionsdaten für Zeitreihenanalyse
 - Visualisierung der Zeitreihendaten für Analyse
 - Aggregation von Informationen auf der Grundlage von:
 - Zeitreihenzerlegung
 - Dimensionsreduktion
 - Ähnlichkeitsmaße
 - Zusammenfassung durch Clusteranalyse

