

Marketplace-a-thon

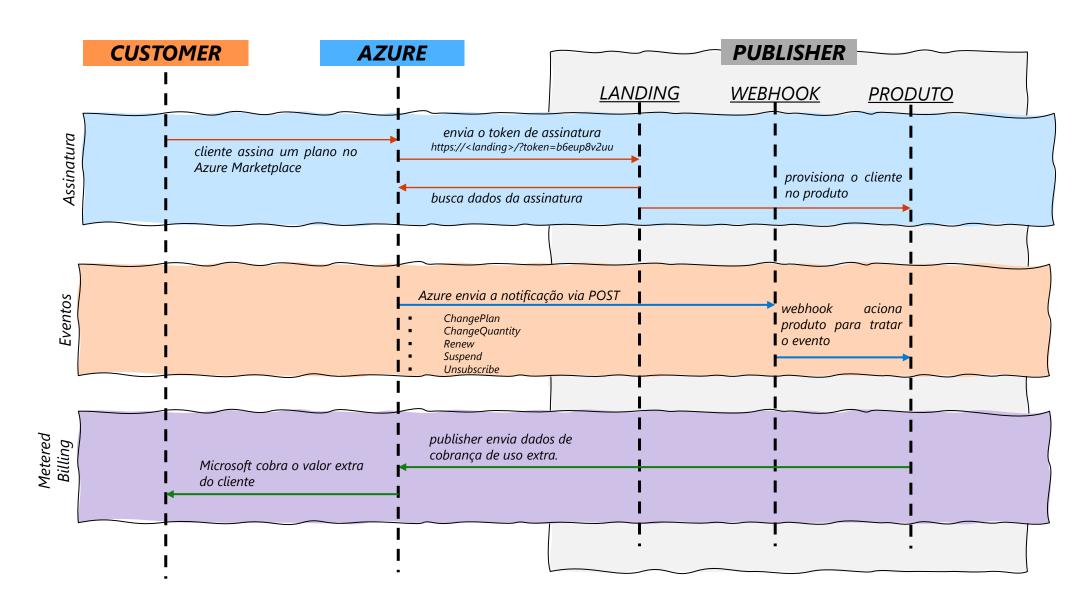
Pre work Session 2 – Technical

George Luiz Bittencourt Fabio Padua LATAM ISV

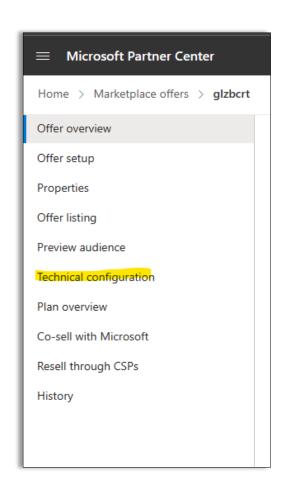
Agenda

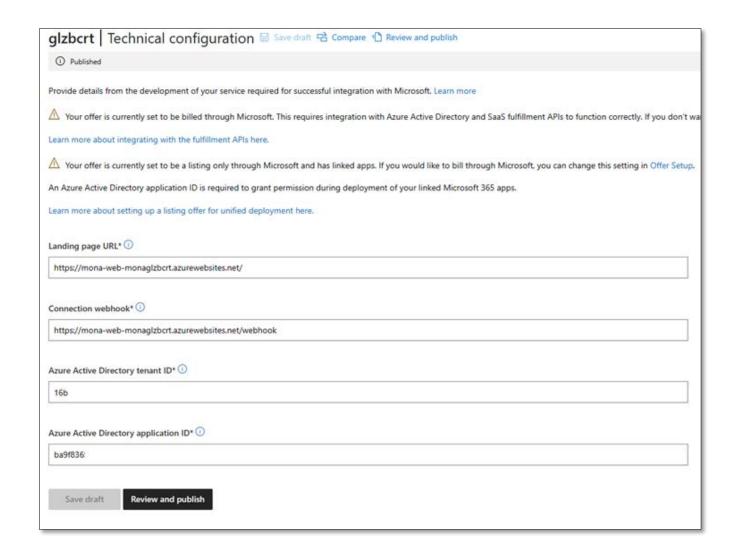
- Participantes e Fluxos
- Configuração no Partner Center
- MONA
- Metered Billing
- Requerimentos
- Referências

Participantes e Fluxos

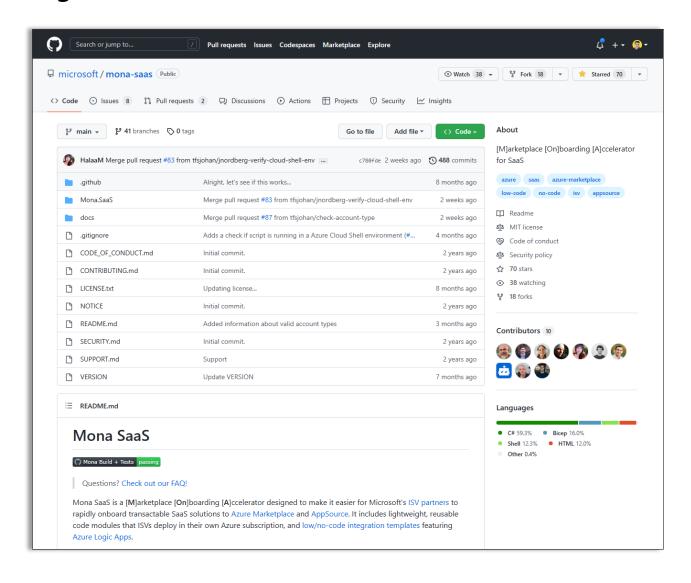


Configuração no Partner Center





Marketplace Onboarding Accelerator - MONA

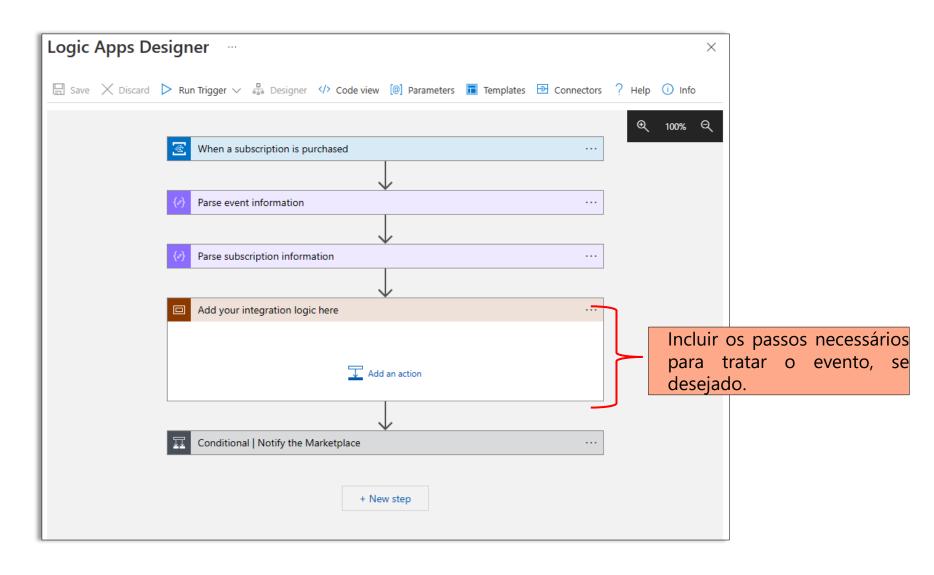


Marketplace Onboarding Accelerator - MONA

Showing 1 to 13 of 13 records. Show hidden types ①		
Name ↑↓		Type ↑↓
mona-app-insights-monaglzbcrt		Application Insights
mona-events-connection-monaglzbcrt		API Connection
mona-events-monaglzbcrt		Event Grid Topic
mona-on-subscription-canceled-monaglzbcrt		Logic app
mona-on-subscription-plan-changed-monaglzbcrt		Logic app
mona-on-subscription-purchased-monaglzbcrt	Logic Apps criados pelo MONA para cada evento disparado pelo Azure Marketplace.	Logic app
mona-on-subscription-reinstated-monaglzbcrt		Logic app
mona-on-subscription-renewed-monaglzbcrt		Logic app
		Logic app
mona-on-subscription-suspended-monaglzbcrt		Logic app
mona-plan-monaglzbcrt		App Service plan
mona-web-monaglzbcrt		App Service
monastoragej6bzel22ebsc4		Storage account

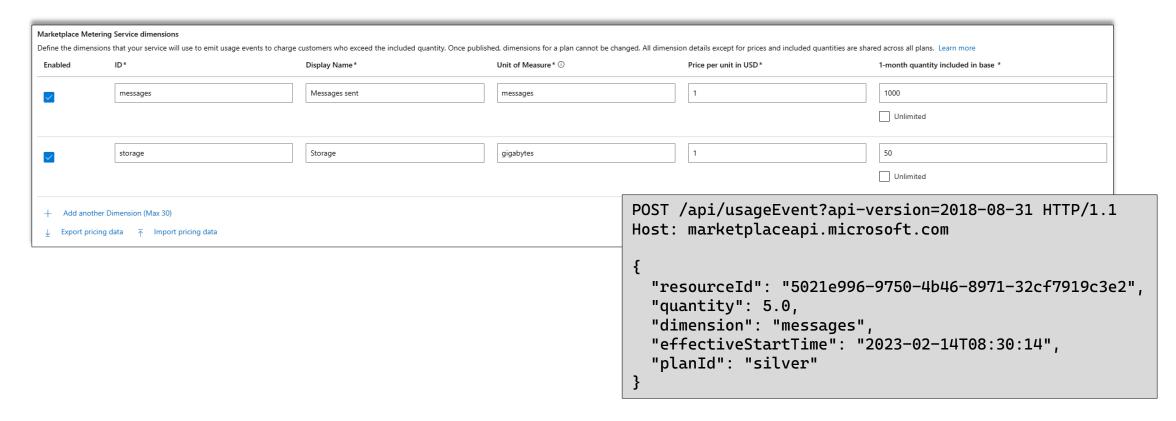
Marketplace Onboarding Accelerator - MONA

Logic App – Exemplo de Evento



Metered Billing

- Permite cobrar valores adicionais sob demanda.
- O publisher precisa emitir os eventos de uso para que o Azure possa cobrar o cliente.
- As dimensões precisam ser previamente configuradas na oferta no Partner Center e utilizadas nas APIs.
- Somente o uso acima do valor contratado deve ser enviado.



Requerimentos

- Resource group com permissão de Owner.
- Permissão para registrar aplicações no Azure AD.
- Customizações planejadas para a landing page.
- Dimensões extras a serem cobradas, caso o plano SaaS necessite disso.
- Preparar o produto para metered billing.

Referências

- microsoft/mona-saas: [M]arketplace [On]boarding [A]ccelerator for SaaS
- mona-saas/README.md at main · microsoft/mona-saas (github.com)
- Align your business with our e-commerce platform and Azure Marketplace
- Implementing a webhook on the SaaS service
- SaaS fulfillment API FAQ Microsoft commercial marketplace
- Managing the SaaS subscription life cycle
- Metering service APIs Microsoft commercial marketplace
- Metering service APIs FAQ Microsoft commercial marketplace

Thank you!