



Aaron D. Sims

Personal Statement

A natural leader with a demeanor equipped for cultivating relationships, effective communication, and teamwork with a proven track record for delivering solutions across internal and external partners.

Seeking an entry-level Front-End Developer opportunity where I can apply newly acquired HTML, Javascript, and REACT skills while leveraging my 15 + years of experience within the Financial Services industry.

Professional Experience

A.D. Sims, LLC - President

April 2017 – Current

- Advise entrepreneurs through finance related obstacles.
- Business Development, Client Retention, Financial Analysis, Problem Solving, and Negotiation skills required.

Gold Leaf Capital Partners; Managing Director

June 2019 – Current

- Oversee Business Advisory Services Division
- Business Development, Critical Thinking, Customer Service, Financial Analysis, Negotiation skills required.

Converge Consulting, LLC; Director

Dec. 2017 – Feb. 2020

- Managed practice of CPA and accounting consultants providing services to nonprofit organizations.
- Grew business revenue from \$45K to over \$450K with 25% increased profitability while adding 3 FTE.

Jomoworks, LLC; CFO

October 2017 – October 2019

Pre-Entrepreneurial positions

Associated Bank, SVP Asset Based Lending Apr 2015 – Apr 2017
GE Capital, SVP Commercial Distribution Finance Jun 2011-Apr 2016
MB Financial Bank, VP Commercial Banking Jan 2009 – June 2011
LaSalle National Bank, Analyst Jan 2004 – Oct 2008

Affiliations & Philanthropy

- 2019 TechStars Mentor – HBCUvc Startup Weekend
- Chicago Leadership Alliance, member
- 2016 Anti-Defamation League Glass Fellow
- 2016 Chicago Urban League & Booth IMPACT Fellow
- 2014 WVON Top 40 under 40
- Big Shoulders Fund Auxiliary Board; co-founder and Chairman's Advisory Council; Member
- Ryan Banks Academy – Advisory Board

CONTACT

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www.aarondsims.com

Globally Available



EDUCATION

UNC CHAPEL HILL
Full Stack Certificate
October 2020

ALABAMA A&M UNIVERSITY
B.S. Finance
2003