# Harper Reed

#### harper+resume@modest.com

Harper Reed is a seasoned technologist and entrepreneur known for his impactful contributions across various domains. He has held significant roles at PayPal, Modest Inc., the Obama 2012 campaign, and Threadless.com, showcasing his ability to drive innovation in e-commerce, politics, and crowdsourcing. Most recently, Harper was the CEO of General Galactic Corporation, where he focused on shaping the future of the internet through web3 technologies and rational crypto offramps. Harper's commitment to education and collaboration is reflected in his advisory board roles, while his personal life in Chicago adds a human touch to his impressive journey.

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### **SKILLS**

STARTUP EXECUTIVE	Accomplished Startup exec with over two decades of experience
NETWORKING	Very broad and diverse network
FUNDRAISING	Raised millions of dollars for various companies
LEADERSHIP	Managed teams from 1 to 100s of people (hard)
PRODUCT LEADERSHIP	Built products from zero to millions of users
TECHNOLOGY LEADERSHIP	Very technical ;)

#### **EXPERIENCE**

#### 2389 Research

CEO Jul 2024 - Present

Cofounder and CEO of 2389 Research.

- Focusing on the future of commerce and how applied AI can make commerce more excited and more robust
- Building a team of amazing people
- Al is wild

### **General Galactic Corporation**

**CEO** Jul 2019 - Jul 2023

Cofounder and CEO of General Galactic Corporation.

- Build a team of amazing people to build amazing products
- Raised 10.5 million dollars in a pre-seed and see round
- Built a handful of products that helped guide users within crypto and fintech
- Shut down the company in 2023 due to regulatatory uncertainty

### **US Japan Leadership Fellowship**

**Delagate** Jul 2019 - Jul 2023

- Worked with Japanese and American entrepreneurs to help build bridges between the two countries
- Learned from our Japanese hosts about the culture and business practices in Japan

#### MIT Medialab

Director's Fellow May 2018 - May 2020

- Work within the various groups at Medialab
- Work with the E14 fund to help their entrepreneurs

#### Paypal, Inc

Senior Director, Software Development Aug 2015 - Apr 2018

- Helped establish and define contextual commerce and an emergent commerce function.
- Did research about commerce in South East Asia
- Helped facilitate build engineering teams and Braintree, Venmo and PayPal
- Focused and fostered diversity efforts at the Chicago office of Braintree and PayPal

#### Modest, Inc

**Founder / Chief Executive Officer** Dec 2012 - Aug 2015

- Built a platform that enabled retailers to launch and support mobile buying apps.
- Hired amazing team.
- Launched beautiful and highly converting apps into the iOS app store
- Sold company in late 2015 to PayPal, Inc.

#### Obama for America

Chief Technology Officer Apr 2011 - Oct 2012

- Hired world class technology team to build the technology platform for the reelection campaign.
- Worked with team to help define and architect the solutions that helped reelect the president.

## **Rackspace Hosting**

Customer in Residence Oct 2009 - Apr 2010

- Worked with professional services department to help clients find the right solution.
- Worked with executive staff to help define better customer experience
- Represented Rackspace at conferences and small events.

### skinnyCorp, LLC

#### Chief Technology Officer Aug 2005 - Oct 2009

- Acted as technology leader for a company of ~60 people with revenue of ~20-30M
- Worked in a close team to design, execute and manage community websites
- Lead the technology to support Threadless.com growth.
- Grew Threadless.com from 2 barely functioning servers to over 45 devices.
- Helped bridge the gap between the internet and reality with 2 retail stores.
- Spoke about our technology at various events and conference, representing skinnyCorp and the Threadless vision.
- Managed a small team of engineers to handle the day to day maintenance and projects.

## Squidoo

Summer Intern Jun 2005 - Aug 2005

- Worked with Seth Godin and an amazing team to help build an design the initial version of Squidoo.
- Helped define initial vision and technology for Squidoo before core staff was hired

#### Cramer and Krasselt

Web Programmer Oct 2004 - Jul 2005

- Lead technologist and technical liaison to account management and creative staff.
- Lead architect for client web applications. Worked with clients Airtran.com, Careerbuilder.com, and Barton Beers. (PHP, MYSQL, LINUX)
- Lead engineer on full life cycle of Super Bowl viral campaign, Yeknominc.com. (PHP, MYSQL, LINUX)
- Managed legacy operations for client web application management. (Perl, Navitaire SkyLights, JAVA)

## **World Book Publishing**

Security and Software Engineer Jun 2001 - Oct 2004

- Lead development staff and managed offshore engineering team. Worked to develop and maintain
  World Book Publishing's client facing web presence. Helped usher in new technology and standards moving from AIX, DB2 on IBM hardware to Solaris, Oracle on Sun Hardware. Introduced open source
  technology and solution. (Solaris, JAVA, DB2, AIX, XML)
- Wrote desktop content management utilities to aid in management of XML content by non-technical staff. (C#, PHP)
- Developed practices to insure content accessibility and data portability. (JAVA, XML, XSLT, C#, DB2)
- Helped develop a solid software security plan. Worked with system engineers to architect a secure
  production environment. Deployed production servers using open source software to meet budget
  constraints. (LINUX, NMAP, NESSUS, SOLARIS, AIX)

#### **VOLUNTEERING**

### Pardee RAND Graduate School

**Board of Governors** | Jan 2020 - Present

### **Chicago Symphony Orchestra**

Negaunee Music Institute Board Member Jan 2020 - Present

# **Royal United Services Institute**

Advisory Board Jan 2017 - Present

### **Cornell College**

Board of Trustees Member Jan 2016 - Jan 2024

#### **EDUCATION**

#### **Cornell College**

Jan 1997 - Jan 2001 Bachelor of Arts - Computer Science and Philosophy

#### **AWARDS**

Net Vision Honorary Mention undefined NaN PRIX ARS ELECTRONICA

Awarded for the the audreyhacking.com community. The audreyhacking.com community was a community of people who hacked the 3Com Audrey, a linux based internet appliance. The community was a place for people to share their hacks and ideas around the 3com Audrey.

Data Innovation Awards undefined NaN MCIC

Awarded for hacking the Chicago Transit Authority Bus API

40 under 40 undefined NaN Crain's Chicago Business Breakout of the Year undefined NaN Webby's

Awarded for the work at Obama for America

CTO of the Year undefined NaN Moxie Awards

Awarded for the work at Obama for America

Young Alumni Achievement Award undefined NaN Cornell College

Awarded for the work at Obama for America

AaA 2017 PrMMAE undefined NaN Asian Financial Society

Awarded for the work at Modest / Paypal

## **LANGUAGES**

English

Native

## **INTERESTS**

#### Hacking

- Hardware
- Software

**Programming** 

- Python
- Go
- Javascript

# Photography

- Film
- Digital
- Travel

#### Music

- Hip-Hop
- Classical
- Hyperpop
- Metal

# Reading

- Science Fiction
- Fantasy
- Non-Fiction

Travel