

Soft Skills



“Soft skills get little respect but will make or break your career.”

-- Peggy Klaus



LEARNING

?????

What does Learning mean to you?

Learning?

Does it mean . . .

Cramming of text books?

Mindless reproduction of memorised ideas?

Getting something on paper?

Showing off somebody the certificates, degrees and medals accumulated?

Is it mere increase of knowledge?

Ability to memorise and reproduce?

Gather facts and store it for future use

Search for meaning?

Understand reality and know how to interpret it correctly?

Real learning actually means . . .

Human interaction
with the environment that results in
a permanent change in behaviour.

This means:

Most learning is done outside the classrooms Much depends on our interaction with the environment (class room, friends, enemies, books, movies, nature, etc.)

In whatever way one learns, if it does not result in behaviour modification, it is not learnt at all!

What can this
course do to
you?

- It could change your life, revolutionise your thinking, alter your perspective, develop your career, enrich your personal relationships, enhance your happiness quotient ...
- BUT ... IF ONLY ...



But . . .
Only if . . .



You can lead a horse to water,
but you can't make him drink.

Only if . . . you WANT to change, the cause and change you!

You need to desire change

To desire change, you need to believe that you can change;

To change your belief, you need to have faith in the course

If you start believing that the course can help you make positive change in your behaviour and have faith in the instructor, then—

You will start modifying your thoughts; and do lots of unlearning and relearning You will use good words, which guide your positive actions, Soon you will develop healthy habits, which will get reinforced in your character, and determine your destiny!

If God
grants you
one wish
that would
make you
happy and
peaceful
forever,
what
should you
ask Him?

- Money
- Intelligence
- Knowledge
- Good looks
- Beautiful/handsome life partner

You should ask Him for Soft Skills!

- It will bring you everything that you need to live a happy and peaceful life!
- Soft Skills are People Skills
- Remember: It's the people around you who are going to contribute to your success or failure.
- 80% of your happiness and peace depends on the life or business partner with whom you spend your maximum time with!
- It's important that you know how to interact with them to bring harmony and peace in your life!
- Before you learn how to make them give what you want, you need to know what you really want in this life?!



SOFT SKILLS

85% of one's success at the work place is attributed to soft skills and only 15% to technical skills - Harvard Study -

**“Begin with the end
in mind.”**

- Stephen R. Covey





Steve Jobs Commencement Address

<https://www.youtube.com/watch?v=UF8uR6Z6KLc>

Remembering that I'll be dead soon is the most important tool I've ever encountered to help me make the big choices in life. Because almost everything — all external expectations, all pride, all fear of embarrassment or failure - these things just fall away in the face of death, leaving only what is truly important.

Remembering that you are going to die is the best way I know to avoid the trap of thinking you have something to lose. *You are already naked. There is no reason not to follow your heart.*



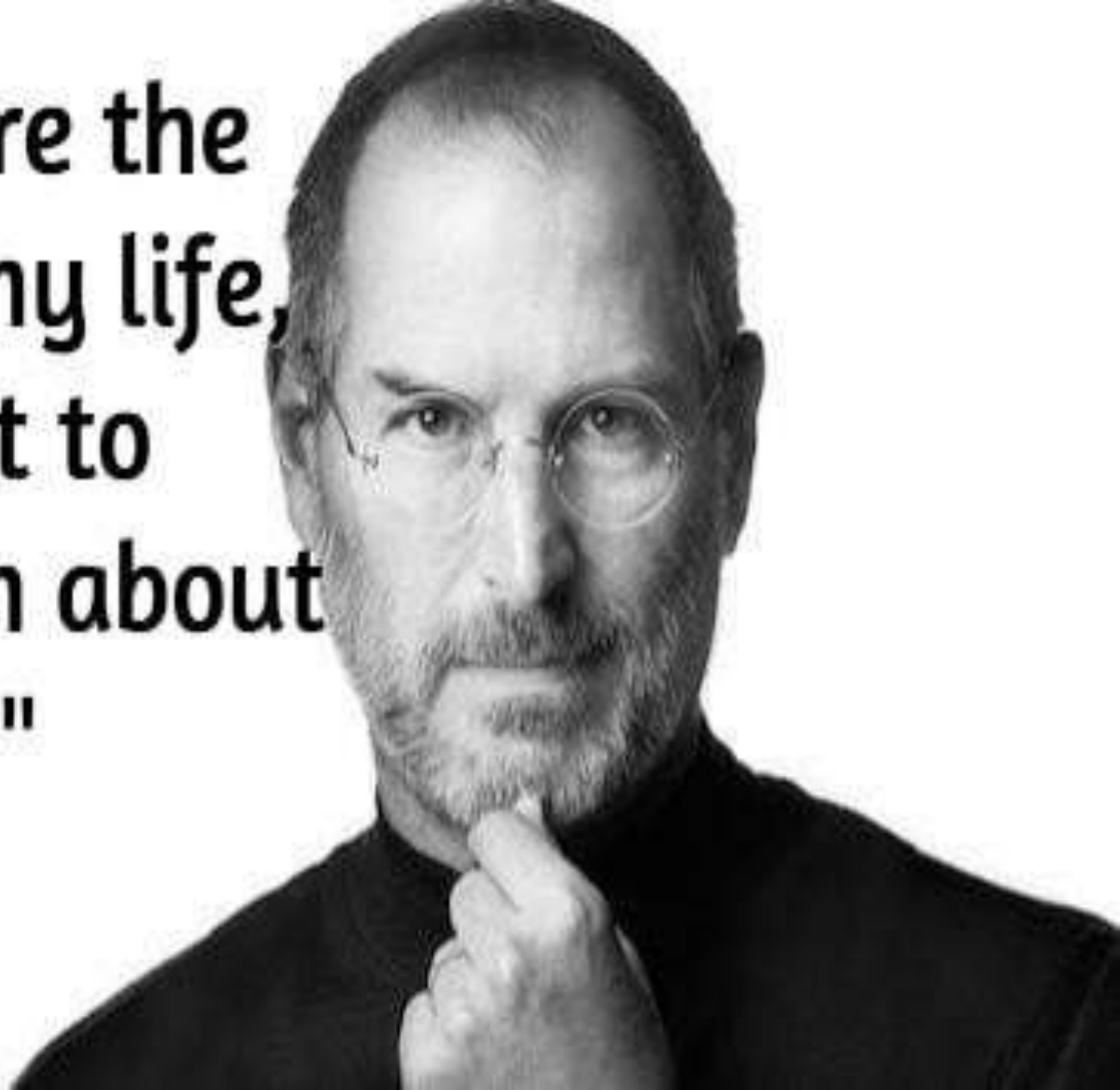
*No one wants to die. Even people who want to go to heaven don't want to die to get there. And yet death is the destination we all share. No one has ever escaped it. And that is as it should be, because **Death is very likely the single best invention of Life. It is Life's change agent.** It clears out the old to make way for the new. Right now the new is you, but someday not too long from now, you will gradually become the old and be cleared away. Sorry to be so dramatic, but it is quite true.*

***Being the richest man in the cemetery doesn't matter to me.** Going to bed at night saying we've done something wonderful... that's what matters to me.*

“ Your work is going to fill a large part of your life, and the only way to be truly satisfied is to do what you believe is great work. And **the only way to do great work is to love what you do**. If you haven't found it yet, keep looking. Don't settle.

“ You have to trust in something — your gut, destiny, life, karma, whatever. This approach has never let me down...

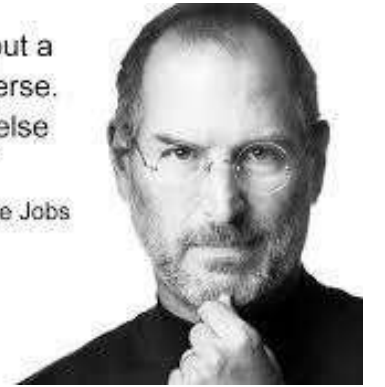
**"If today were the
last day of my life,
would I want to
do what I am about
to do today?"**



Answer these questions . . .

"We're here to put a dent in the universe. Otherwise why else even be here?"

~ Steve Jobs



What will you be doing at the end of your degree and graduation?

Where will you be after 5 years; 10 years; 15 years; 25 years?

What is your lifetime mission?

How would you like to visualize it by breaking into small and achievable parts?

What would you finally be as a self-actualized individual?

**Pay Attention
to Soft Skills to
Boost Your Career**

