





Operations and Metric Analytics



Introduction

Project Description

- Operation Analytics is an integral part of the organization through which Analysts generate useful insights related to the company's operations.
- In this project, I have played the role of a Data Analyst at Microsoft and analyzed given datasets based on two case studies.
- The project mainly focuses on two operations which are Investigating Job Data and Metric spikes.

Tech-Stack used -

- I have used MySQL and Workbench to complete the project and used Canva to make the project report.
- MySQL allowed me to conduct in-depth data analysis and Workbench helped to write sql queries in a flexible manner.



Problem Statement

The project is going to solve total of 9 questions based on two operational case studies of Microsoft



Questions on Case Study 1 (Job_Data)



This case study involves only one table named Job_data which comprises of details of the users and their activities. We are going to take insights on the following questions:

- A.Number of jobs reviewed: Calculate the number of jobs reviewed per hour per day for November 2020?
- B.Throughput: Calculate 7 day rolling average of throughput? For throughput, do you prefer daily metric or 7-day rolling and why?
- C.Percentage share of each language: Calculate the percentage share of each language in the last 30 days?
- D.Duplicate rows: How will you display duplicates from the table?



Questions on Case Study 2 (Investigating metric spike)

This case study involves 3 tables which are users, events and email_through which we are going to take insights on the following questions:

- A.User Engagement: Calculate the weekly user engagement?
- B.User Growth: Calculate the user growth for product?
- C.Weekly Retention: Calculate the weekly retention of users-sign up cohort?
- D.Weekly Engagement: Calculate the weekly engagement per device?
- E.Email Engagement: Calculate the email engagement metrics?



Insights and Approach

Case Study 1 (Job_Data)

A: Number of jobs reviewed:

- The output shows the no of jobs reviewed in each day in 2020. It also showcase hourly data.
- Based on the data, we can see that 25th, 26th and 29th has the highest number of jobs review in 2020
- If we can see the amount of time spent in each job in each hour, 29th November is having the least time taken to review a job

Approach: I have tried to find out the total jobs reviewed in each day using count function and group by method.

Also calculated time spent in hour format to follow the question.

| | ds | total_jobs_reviewed | time_spent_in_hour | approx_jobs_per_hour |
|---|------------|---------------------|--------------------|----------------------|
| • | 2020-11-30 | 7 | 0.17 | 40.0636 |
| | 2020-11-26 | 6 | 0.15 | 39.8524 |
| | 2020-11-25 | 5 | 0.09 | 54.8780 |
| | 2020-11-28 | 3 | 0.04 | 80.0000 |
| | 2020-11-29 | 1 | 0.01 | 180.0000 |
| | 2020-11-27 | 1 | 0.03 | 34.6154 |
| | 2020-11-01 | 1 | 0.05 | 20.3390 |
| | 2020-11-02 | 1 | 0.06 | 15.5172 |
| | 2020-11-03 | 1 | 0.02 | 65.4545 |
| | 2020-11-04 | 1 | 0.04 | 24.8276 |
| | 2020-11-05 | 1 | 0.07 | 14.1176 |
| | 2020-11-06 | 1 | 0.04 | 22.6415 |
| | 2020-11-07 | 1 | 0.05 | 19.4595 |
| | 2020-11-08 | 1 | 0.05 | 20.5714 |
| | 2020-11-09 | 1 | 0.10 | 10.2857 |
| | 2020-11-10 | 1 | 0.04 | 24.0000 |
| | 2020-11-11 | 1 | 0.04 | 24.0000 |
| | 2020-11-12 | 1 | 0.04 | 24.0000 |
| | 2020-11-13 | 1 | 0.04 | 24.0000 |
| | 2020-11-14 | 1 | 0.04 | 24.0000 |
| | 2020-11-15 | 1 | 0.04 | 24.0000 |
| | 2020-11-16 | 1 | 0.04 | 24.0000 |
| | 2020-11-17 | 1 | 0.04 | 24.0000 |
| | 2020-11-18 | 1 | 0.04 | 24.0000 |
| | 2020-11-19 | 1 | 0.04 | 24.0000 |
| | 2020-11-20 | 1 | 0.04 | 24.0000 |
| | 2020-11-21 | 1 | 0.04 | 24.0000 |
| | 2020-11-22 | 1 | 0.04 | 24.0000 |
| | 2020-11-23 | 1 | 0.04 | 24.0000 |
| | 2020-11-24 | 1 | 0.04 | 24.0000 |

Case Study 1 (Contd..)

B: Calculate 7 day rolling average of throughput?

 The table on the right side shows 7 day rolling average of throughput. (Here throughput = no of jobs reviewed in each hour)

Approach: In the previous question we have already found the no of jobs review in each hour. I have reused that code in a CTE named 'throughput'. After that, I used avg() windows function to find out the 7 day rolling average.

Why 7day rolling average is better than daily metric?

- I prefer 7 day rolling average over daily metric, because it helps us to forecast future trends based on previous data.
- It also enables us to separate out random variations within the data.

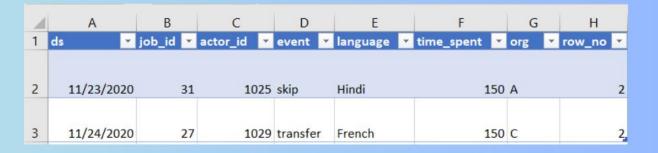
| 1 | Α | В |
|----|------------|-----------------------|
| 1 | ds | rolling_average_7days |
| 2 | 11/1/2020 | 20.339 |
| 3 | 11/2/2020 | 17.9281 |
| 4 | 11/3/2020 | 33.77023333 |
| 5 | 11/4/2020 | 31.534575 |
| 6 | 11/5/2020 | 28.05118 |
| 7 | 11/6/2020 | 27.14956667 |
| 8 | 11/7/2020 | 26.05098571 |
| 9 | 11/8/2020 | 26.08418571 |
| 10 | 11/9/2020 | 25.33682857 |
| 11 | 11/10/2020 | 19.41475714 |
| 12 | 11/11/2020 | 19.29652857 |
| 13 | 11/12/2020 | 20.7083 |
| 14 | 11/13/2020 | 20.90237143 |
| 15 | 11/14/2020 | 21.55101429 |
| 16 | 11/15/2020 | 22.04081429 |
| 17 | 11/16/2020 | 24 |
| 18 | 11/17/2020 | 24 |
| 19 | 11/18/2020 | 24 |
| 20 | 11/19/2020 | 24 |
| 21 | 11/20/2020 | 24 |
| 22 | 11/21/2020 | 24 |
| 23 | 11/22/2020 | 24 |
| 24 | 11/23/2020 | 24 |
| 25 | 11/24/2020 | 24 |
| 26 | 11/25/2020 | 28.41114286 |
| 27 | 11/26/2020 | 30.67577143 |
| 28 | 11/27/2020 | 32.19225714 |
| 29 | 11/28/2020 | 40.19225714 |
| 30 | 11/29/2020 | 62.47797143 |
| 31 | 11/30/2020 | 64.77277143 |

C: the percentage share of each language in the last 30 days?

- The below table shows the percentage share of each language based on last 30days data
- We can see that Hindi language has the highest percentage share among the others which is 34.04%
- Arabic language has the lowest percentage share which is 4.26%

Approach: I have used count() aggregate function, a simple percentage formula and group by method to show percentage. Also used between operator to filter out last 30days.

| 1 | A | | В | |
|---|----------|---|------------|-----|
| 1 | language | F | percentage | * |
| 2 | English | | 27 | .66 |
| 3 | Arabic | | 4 | .26 |
| 4 | Persian | | 8 | .51 |
| 5 | Hindi | | 34 | .04 |
| 6 | French | | 10 | .64 |
| 7 | Italian | | 8 | .51 |
| 8 | Enlish | | 6 | .38 |



D: Duplicate rows

 The above two rows are found as duplicate rows within our data.

Approach: I have use window function row_number() to give row numbers to each unique records. Also used sub- query to find out the rows which has row_number other than 1, which shows all the duplicate rows.

Insights on Case Study 2 (Investigating metric spike)

A: Weekly user engagement

- According to the output, we can see that week 30
 has the highest amount of user engagement which
 is 21,533 users in that week
- Similarly, Week 35 has the lowest user engagement level.

Approach: I have used extract function to extract the weeks and used count and group by to find engagement. Using where clause I filtered only the 'engagement' values as well.



| 1 | Α | В |
|----|-------|--------------|
| 1 | Weeks | engagement 🕌 |
| 2 | 30 | 21533 |
| 3 | 28 | 20776 |
| 4 | 29 | 20067 |
| 5 | 27 | 19881 |
| 6 | 26 | 19061 |
| 7 | 24 | 19052 |
| 8 | 25 | 18642 |
| 9 | 31 | 18556 |
| 10 | 22 | 18413 |
| 11 | 23 | 18280 |
| 12 | 20 | 17911 |
| 13 | 18 | 17341 |
| 14 | 19 | 17224 |
| 15 | 21 | 17151 |
| 16 | 32 | 16612 |
| 17 | 33 | 16145 |
| 18 | 34 | 16127 |
| 19 | 17 | 8019 |
| 20 | 35 | 784 |

B: User Growth: Amount of users growing over time for a product.

We can see that there is **85**% **growth** of new users in 2014 compared to 2013

Approach: Our dataset includes user details of 2013 and 2014. So, I have tried to find out the user growth from 2013 to 2014.

First, I used subquery to find out the total new users registered in each year. Then I used lag() windows function to find the percentage.

| 1 | Α | | В | С | |
|---|-------|----|-------------------|----------------------------------|--|
| 1 | years | ¥ | total_new_users 💌 | yearly_users_growth_percentage 🔻 | |
| 2 | 201 | .3 | 3283 | NULL | |
| 3 | 201 | 4 | 6098 | 85.7447 | |
| 4 | | | | | |



Insights on Case Study 2 (Contd...)

C: Weekly retention of users-sign up cohort

- The two part-wise screenshot on the right side shows total number of users retained in each week.
- We can see that Week 34 has the highest number of users retained which is 337 users.

Approach: I have extracted the weeks from created_at column and counted the users who are 'active' after sighnup. Finally displayed the output with group by clause.



| 4 | Α | | В | |
|----|-------|---|----------------|-----|
| 1 | weeks | | retained_users | ¥ |
| 2 | 3 | 4 | 3 | 37 |
| 3 | 3 | 3 | 3 | 34 |
| 4 | 3 | 2 | 3 | 316 |
| 5 | 3 | 0 | 3 | 305 |
| 6 | 2 | 9 | 2 | 88 |
| 7 | 2 | 8 | 2 | 87 |
| 8 | 2 | 7 | 2 | 74 |
| 9 | 2 | 4 | 2 | 74 |
| 10 | 2 | 5 | 2 | 64 |
| 11 | 3 | 1 | 2 | 260 |
| 12 | 2 | 6 | 2 | 257 |
| 13 | 2 | 2 | 2 | 250 |
| 14 | 2 | 3 | 2 | 46 |
| 15 | 1 | 9 | 2 | 242 |
| 16 | 2 | 1 | 2 | 232 |
| 17 | 1 | 6 | 2 | 25 |
| 18 | 1 | 7 | 2 | 19 |
| 19 | 2 | 0 | 2 | 15 |
| 20 | 1 | 5 | 2 | 207 |
| 21 | 1 | 8 | 2 | 207 |
| 22 | 1 | 3 | 2 | 206 |
| 23 | 1 | 4 | 1 | 97 |
| 24 | 1 | 0 | 1 | 86 |
| 25 | 1 | 2 | 1 | 81 |

| 1 | Α | В |
|----|----|-----|
| 25 | 12 | 181 |
| 26 | 5 | 181 |
| 27 | 9 | 176 |
| 28 | 6 | 173 |
| 29 | 7 | 167 |
| 30 | 8 | 163 |
| 31 | 11 | 161 |
| 32 | 4 | 160 |
| 33 | 2 | 157 |
| 34 | 1 | 156 |
| 35 | 3 | 149 |
| 36 | 50 | 124 |
| 37 | 49 | 116 |
| 38 | 0 | 106 |
| 39 | 47 | 102 |
| 40 | 51 | 102 |
| 41 | 42 | 99 |
| 42 | 48 | 97 |
| 43 | 44 | 96 |
| 44 | 45 | 91 |
| 45 | 38 | 90 |
| 46 | 43 | 89 |
| 47 | 46 | 88 |
| 48 | 40 | 87 |
| 49 | 37 | 85 |
| 50 | 39 | 84 |
| 51 | 35 | 81 |
| 52 | 41 | 73 |
| 53 | 36 | 72 |
| 54 | 52 | 47 |

Insights on Case Study 2 (Contd...)

D: Weekly engagement per device

- Due to long list of rows, we are not showing the entire table here, however we can see that mackbook pro users has the highest amount of engagement in most of the weeks.
- Considering a specific product (macbook pro), week 31 got the highest engagement of users.

Approach: I have extracted the weeks from occured_at column and counted the event_type 'Engagement'.

I also applied group by method to both weeks and device to find engagement of each product in each week.

Finally used order by to sort it according to descending order of engagement level.

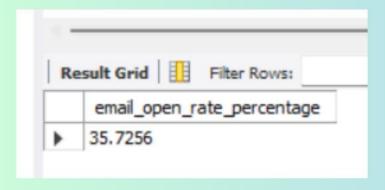
| 4 | Α | В | С |
|----|-----------------|-----------|--------------|
| 1 | device | ▼ Weeks ▼ | engagement 💌 |
| 2 | macbook pro | 31 | 3608 |
| 3 | macbook pro | 30 | 3578 |
| 4 | macbook pro | 27 | 3548 |
| 5 | macbook pro | 28 | 3461 |
| 6 | macbook pro | 32 | 3320 |
| 7 | macbook pro | 26 | 3309 |
| 8 | macbook pro | 18 | 3301 |
| 9 | macbook pro | 33 | 3182 |
| 10 | macbook pro | 19 | 3159 |
| 11 | macbook pro | 29 | 3155 |
| 12 | macbook pro | 34 | 3141 |
| 13 | macbook pro | 23 | 3123 |
| 14 | macbook pro | 20 | 3097 |
| 15 | macbook pro | 22 | 3046 |
| 16 | macbook pro | 21 | 3044 |
| 17 | macbook pro | 24 | 3028 |
| 18 | macbook pro | 25 | 2932 |
| 19 | lenovo thinkpad | 30 | 2584 |
| 20 | lenovo thinkpad | 28 | 2564 |
| 21 | lenovo thinkpad | 29 | 2438 |
| 22 | lenovo thinkpad | 27 | 2233 |
| 23 | lenovo thinkpad | 26 | 2214 |
| 24 | lenovo thinkpad | 20 | 2203 |
| 25 | lenovo thinkpad | 33 | 2156 |
| 26 | lenovo thinkpad | 19 | 2143 |
| 27 | lenovo thinkpad | 31 | 2114 |
| 28 | lenovo thinkpad | 25 | 2096 |
| 29 | lenovo thinkpad | 34 | 1908 |
| 30 | lenovo thinkpad | 32 | 1898 |

E: Email Engagement Metrics:

Open Rate (in percentage)

 The open rate is a vital email engagement metrics and based on our dataset, open rate of email is 35.72%.

Approach: I have counted both 'email_open' and 'sent_weekly_digest' records to calculate the open rate. Used CTE and subquery to display the required output.



Clickthrough Rate (in percentage)

- Clickthrough rate is the number of users who have clicked on at least one link from the email.
- I found out that, click through rate of our emails is 15.73%

```
Result Grid Filter Rows:

email_clickthrough_rate_percentage

15.7333
```



CONCLUSION

- As a result of this intensive SQL project, I got hands-on experience on advanced concepts of SQL such as Windows function, CTEs.
- I had a good exposure to learning about various operations done in a product-based company and how Data analysts can bring insight regarding that.
- I have improved my problem-solving skills with this project by going through various obstacles, finding out their root cause and coming up with right solutions through internet research.



Thank You



